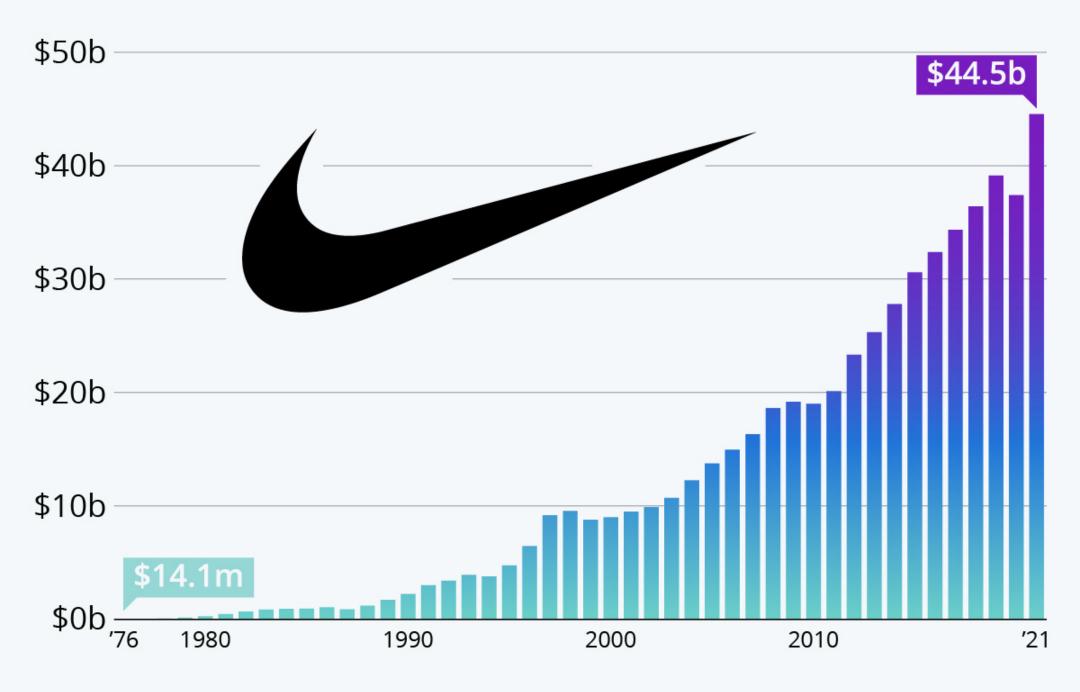
The Rise of the Swoosh

Nike's global revenue since 1976*



* Nike's fiscal year ends May 31 of the respective year Source: Nike



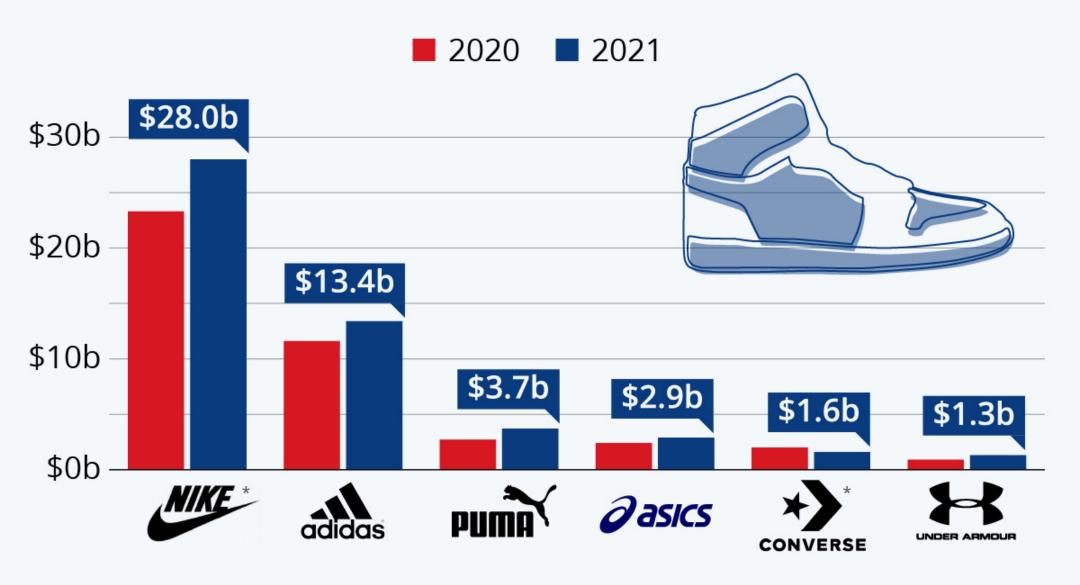






Nike Reigns Over the Sneaker World

Worldwide footwear sales of selected sports brands



* Nike's and Converse's fiscal year ends May 31 of the respective year Source: Company reports





Outside the Box: The Booming Secondary Sneaker Market

Gross merchandise volume and best-selling brands on resale platform StockX





Best-selling brands*
Average price premium (above retail)



* based on the number of trades in 2020 Source: StockX









Nike Cuts Out the Middleman

Direct-to-consumer sales as a percentage of Nike's total Nike brand revenue*

\$2.5b Total direct-to-consumer sales \$16.4b

40% 38.7%

20% 15.0%

'14

'15

'16

117

118

119

* Nike's fiscal year ends May 31

Source: Nike

10%

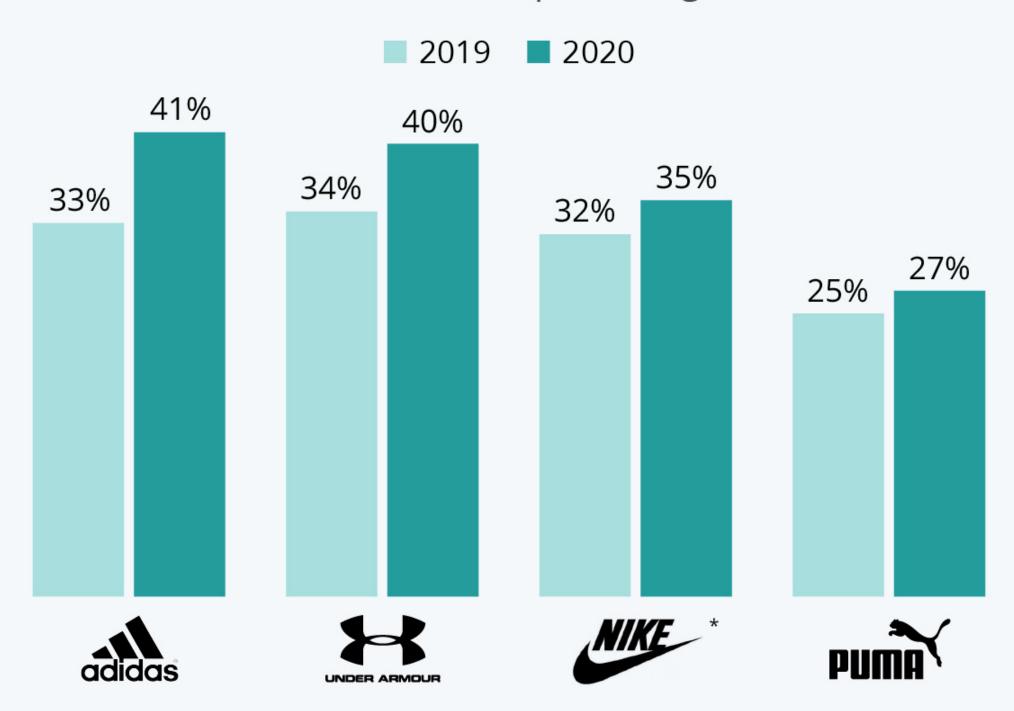




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Sportswear Giants Shift to DTC

Direct-to-consumer sales as a percentage of total sales



* Nike's fiscal year ends May 31 Source: Company Reports









"His Airness" Still King of Signature Sneakers

NBA players with the highest annual earnings from signature shoe deals (as of Aug. 2019)



^{*} Kobe Bryant passed away in January 2020. Nike continues to release signature sneakers to honor his legacy.

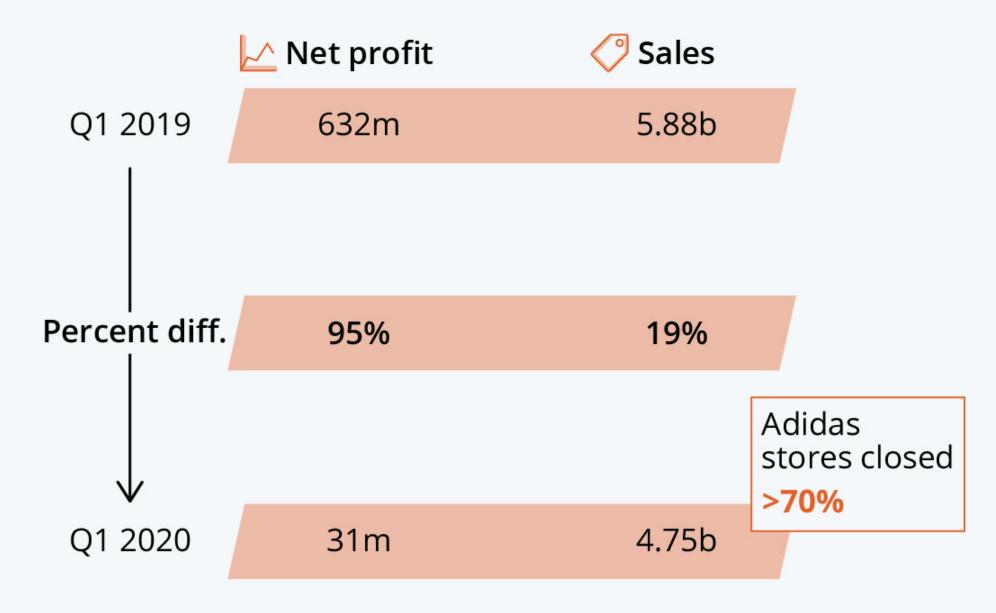
Source: Forbes





Adidas Profits Crumble Under COVID-19

Year-over-year first-quarter net profits and sales of Adidas (in euros)



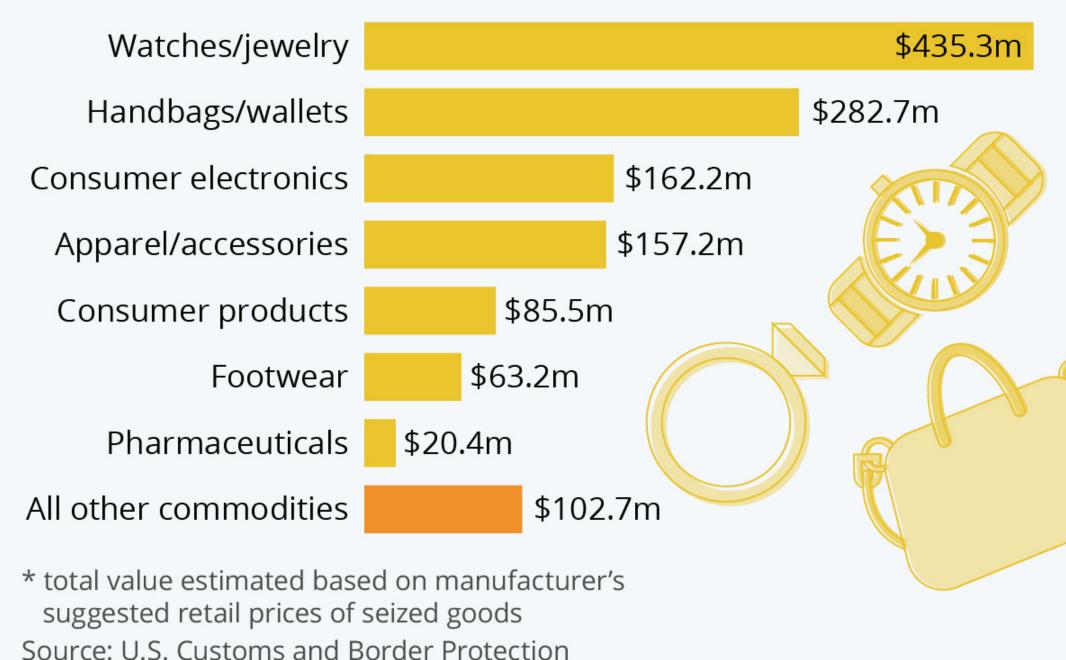
Sources: Reuters, MarketWatch, Adidas





Luxury Items Account for Bulk of Fake Goods Seized in the U.S.

Total value of goods seized for intellectual property rights violations in the U.S. in 2020, by category*







U.S. Shoppers Largely Dismissive of Fake Products

Share of U.S. luxury shoppers who agree with the following statements on counterfeit products



Based on a May 2021 survey of 1,084 U.S. adults who purchased luxury items in the past 2 years

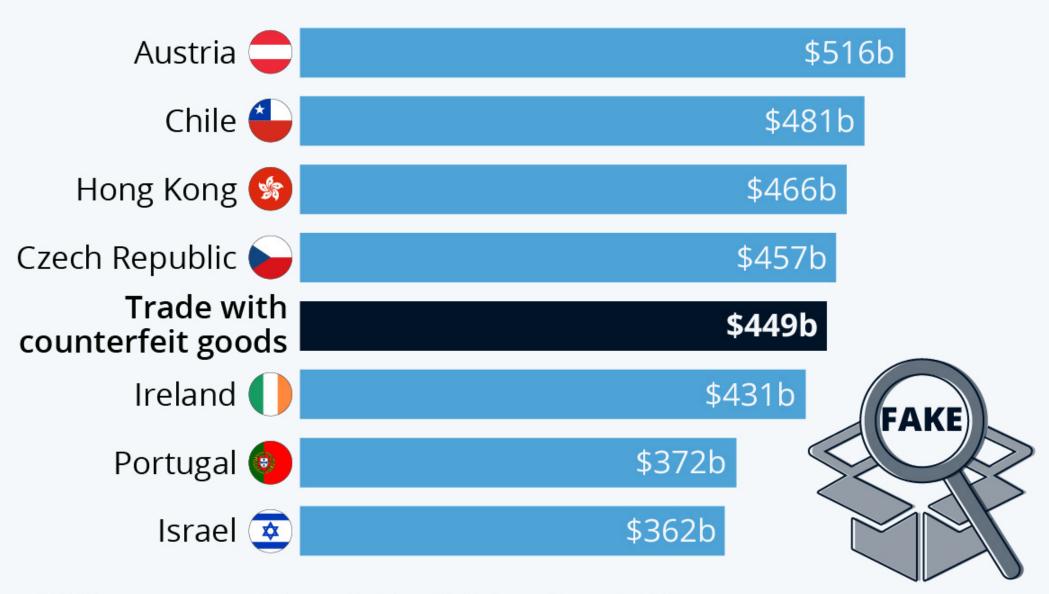
Source: Statista Global Consumer Survey





Fake Goods Market Worth More Than Ireland's Economy

Global trade volume with counterfeit goods in 2019 compared to GDP of selected countries/regions*



* OECD members with available GDP data from 2019 Sources: EUIPO, OECD





