



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?



Does

What behavior have we observed?  
What can we imagine them doing?

Analysing  
housing  
prices in  
metropolitan  
areas in India

why  
property  
price are so  
high in india

In major citice  
you find  
people from  
all walks of  
contries

Tha  
amenities  
provided for  
each house

People like  
luxury life in  
metropolitan  
area .

The people  
mostly feel  
in safe

People are  
clam and  
less  
stressed .

Helps property  
invenstors to  
know trend to  
housing prices  
.

Market value is  
the prices at  
which a houes  
would sell under  
niormal  
condition.

The people  
think their  
life is  
exciting

Their are  
not a lot of  
culture  
activities.

Divide the sum  
by three to get  
an average  
adjusted final  
sale price.

Peopies feel  
in like  
different  
facilities.