

# ABIR HASAN SHUVO

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## SUMMARY

Engaging Sales Associate focused on team support and customer relationship building, committed to providing outstanding customer service and maximizing sales. Persuasive and friendly individual consistently exceeds performance standards and sales targets.

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## WORK EXPERIENCE

**Sales Associate, 05/2024 - 07/2024**

**Foot Locker - Chadstone, VIC**

- Provided guidance to customers for product selection, sizing, and styling.
- Managed inventory in stockroom by arranging shelves according to size, color, and style.

**Sales Representative, 12/2023 - 04/2024**

**Ecostar Double GLazing - Dandenong South, VIC**

- Negotiated pricing contracts with customers to maximize profits.
- Answered inquiries from prospective customers regarding features of products and services offered.

**Crew Team Member, 10/2022 - 02/2023**

**Mcdonalds - East Melbourne, VIC**

- Provided excellent customer service at all times.
- Assisted customers with orders and inquiries.
- Answered customer questions regarding product features, pricing, availability.
- Operated cash register accurately and efficiently.
- Greeted customers in a friendly manner upon entering the store.
- Cleaned work areas regularly throughout shift.

**Store Manager, 08/2021 - 03/2022**

**Tasty Treat - Dhaka, Bangladesh**

- Ensured compliance with safety regulations and company policies.
  - Planned special promotions or discounts based on market trends.
  - Monitored inventory levels and placed orders to restock shelves.
  - Created weekly work schedules for store personnel.
  - Implemented efficient systems for tracking stock movement.
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## EDUCATION



## CONTACT

**Address:** East Melbourne, Victoria  
3002

**Phone:** +61 0466273011

**Email:** abirshuvo000@gmail.com

**WWW:** [Bold Profile](#)

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## SKILLS

- High attention to details
  - Teamwork And Leadership
  - Excellent communication
  - Hard-working mentality
  - Problem solving skill and time management
  - Order Processing
  - Contract Preparation
  - Customer Needs Assessment
  - Sales expertise
  - Retail Store Operations
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## WEBSITES, PORTFOLIOS, PROFILES

- <https://bold.pro/my/abirhasan-shuvo-240829110253>

**Bachelor of Information And Communication Technology, Expected in 12/2026**

**Swinburne University of Technology** - Hawthorn

Subjects: Networking and Security

- Member of the (Swinburne Business Club)
  - Scholarship Recipient
  - Continuing Education: (Information to Business information System)
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## LANGUAGES

**English:**



Full Professional

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## REFERENCES

References available upon request.