Capstone project

Hitting the top notes

Modeling on fragrance notes to classify ratings

Allison Bishop

Image source: @_positivity on @fruitassembly IG, hiclipart.com/

Problem statement

Are fragrance notes good predictors of average customer ratings?

Image source: prada.com

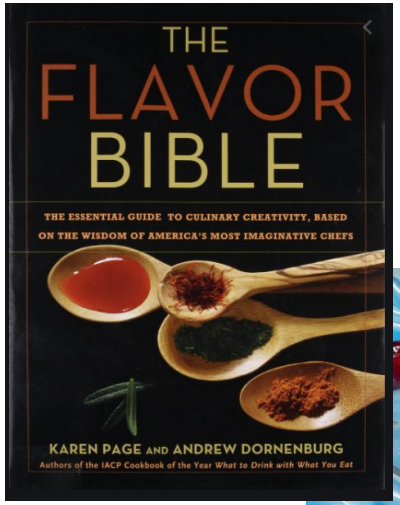
Background - My motivation

CHERRIES—IN GENERAL

Season: late spring–late summer
Taste: sweet
Weight: light–medium
Volume: moderate
Techniques: flambé, poach, raw, stew

Flavor Affinities

cherries + almonds + cream + kirsch + vanilla
cherries + chocolate + walnuts
cherries + coconut + custard
cherries + coffee + cream
cherries + goat cheese + ice wine vinegar + black pepper + thyme
cherries + honey + pistachios + yogurt
cherries + mint + vanilla
cherries + orange + sugar + dry red wine
cherries + sweet vermouth + vanilla



Image/ data sources: *The Flavor Bible,* Karen Page, Andrew Dornenburg; @morgan.light on @fruitassembly IG

Background - Classes of notes

Top: Form initial impression. Selling point.
High volatility.
Light, bright (like citrus fruits)

Middle: Forms the body. 40-80% of total aroma.
Midrange volatility.
Complex, midweight (like florals)

Base: Foundation of fragrance. Brings depth.
Low volatility.
Deep, heavyweight (like sandalwood)

Datasource: https://www.alphaaromatics.com/blog/understanding-the-top-notes-heart-notes-base-notes-of-fragrance/

Preprocessing - Dummify notes

Before

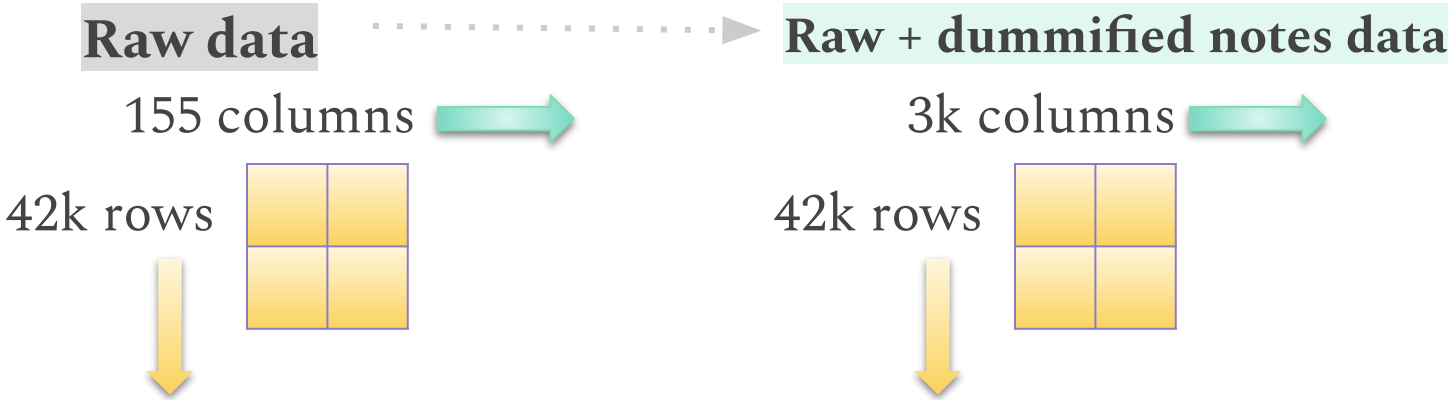
	title	0	1	2	3
0	Aamal The Spirit of Dubai for women and men	Top0Turkish Rose	Top1Bulgarian Rose	Top2Bergamot	Top3Fruits
1	Aatifa Ajmal for women and men	Top0Nutmeg	Top1Rose	Top2Cumin	Middle0Amber

After

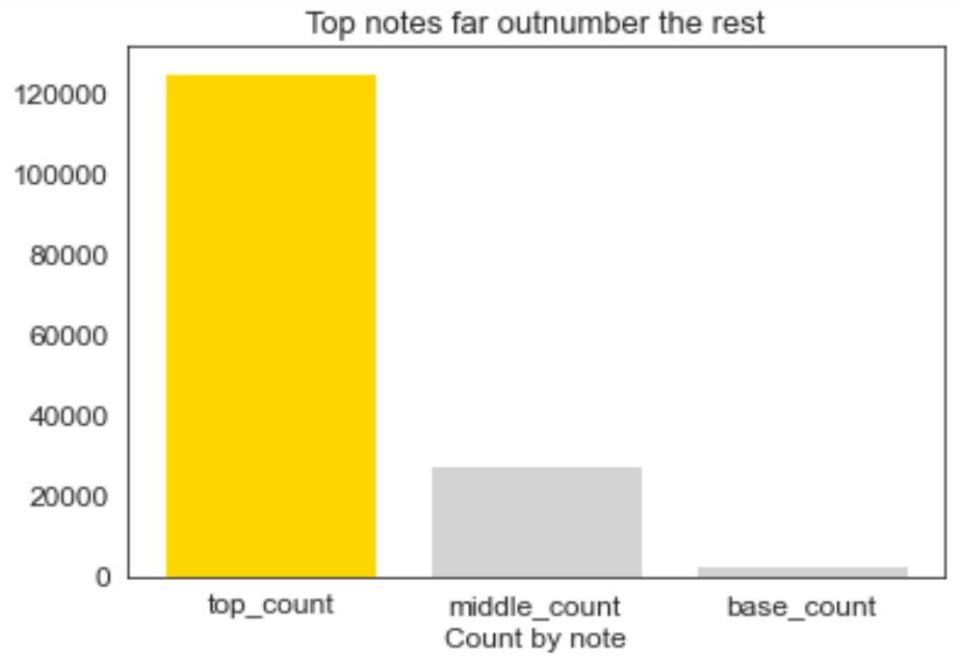
top_0_mandarin_orange	top_1_green_apple	top_2_thyme	middle_0_2_lavender
1	1	1	1

Preprocessing - Results

The dataset drastically changed shape



Data profile - Top, middle, base notes



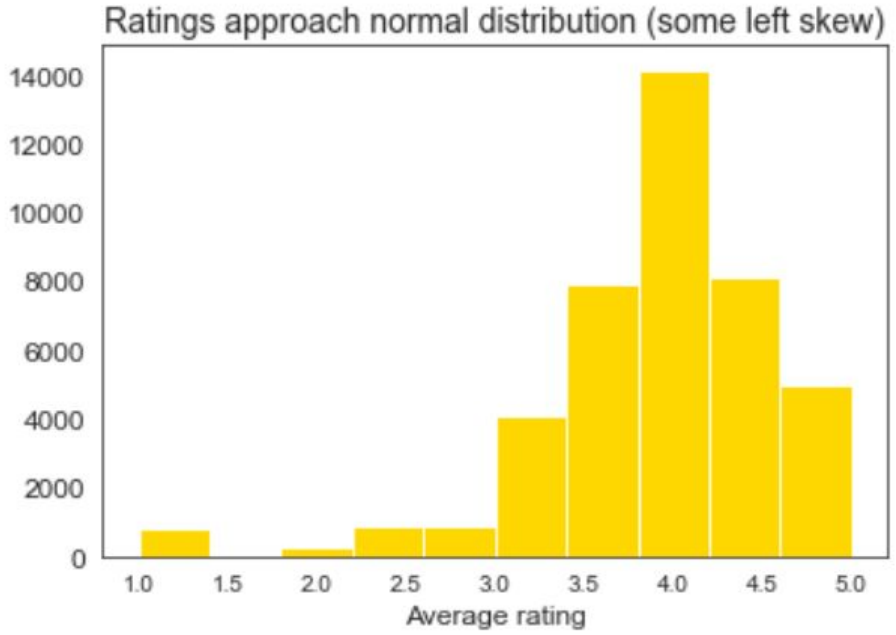
Abundance of top notes data

=

Project focus

Quick hit (top) only

Data profile - Average ratings



After binning, modeled just on ratings 3 and 4

Image source: prada.com

EDA - Fragrance notes

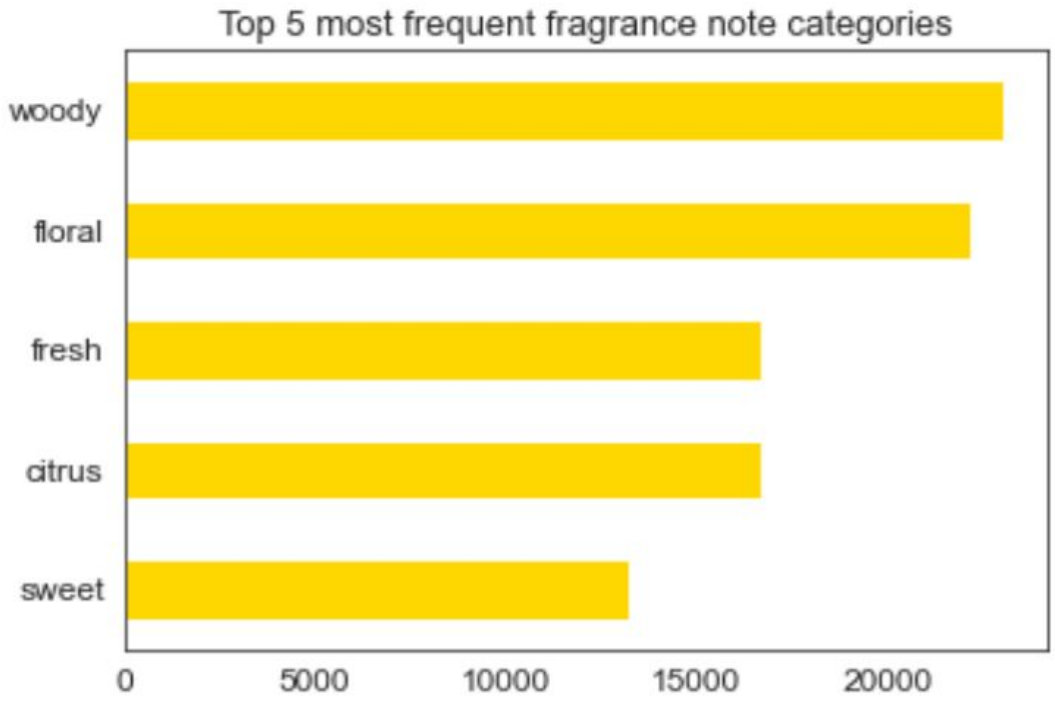
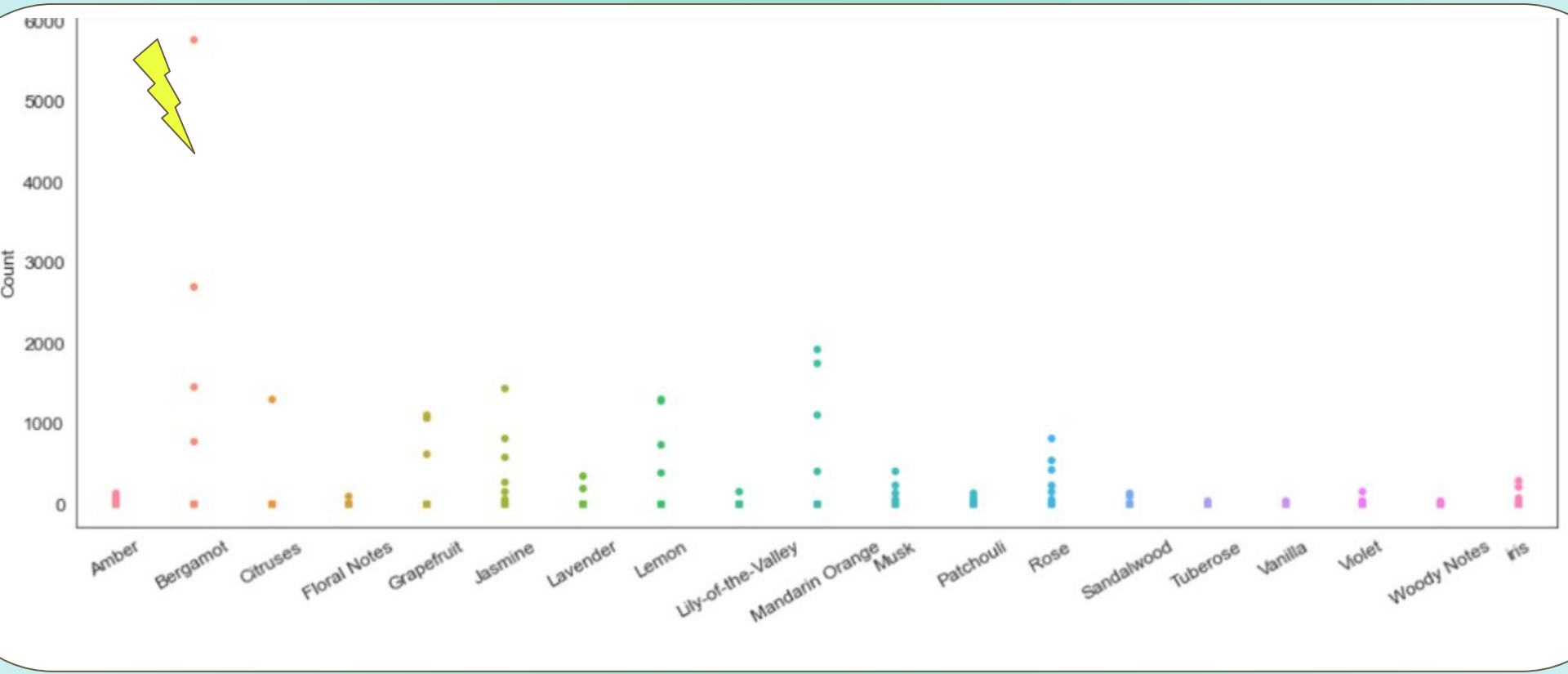


Image source: prada.com

EDA - Counts of most frequently used notes



Sampling of data science methods

A bit like sampling fragrances!

Logistic regression

Clustering

Image source: https://www.dior.com/fr_fr/parfum/maison-christian-dior/service-dessai-maison-christian-dior

Modeling results - Accuracy scores

Logistic regression
with *and* without
Principal Component Analysis (PCA)

Baseline = 54%

Majority class = Rating 4

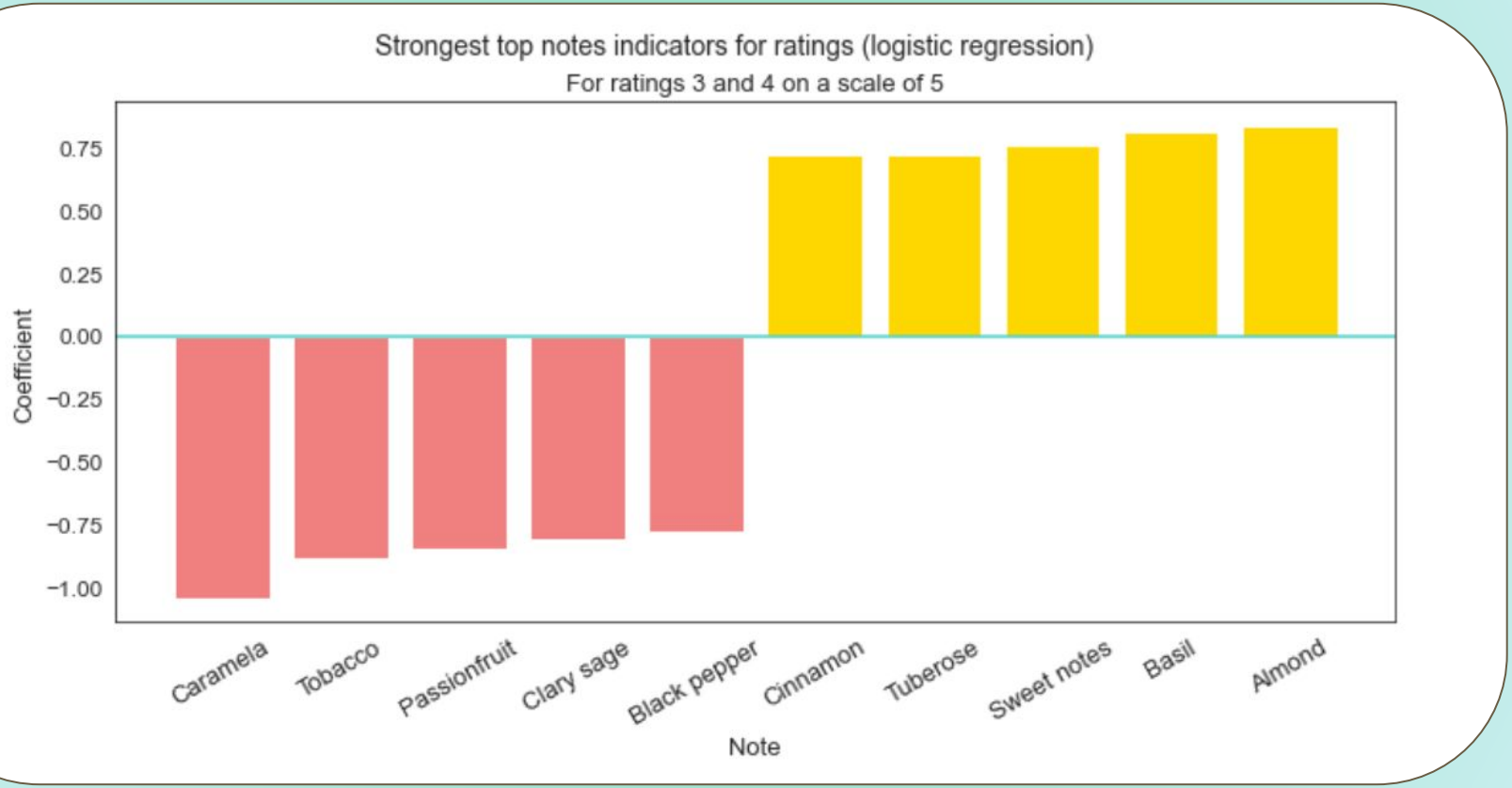
With PCA	Without PCA
Train set: 59.6%	Train set: 91.4%
Test set: 56.9%	Test set: 52.3%
40 features	

Modeling results - Accuracy scores

Tree-based models

	Decision tree	**Random Forest + GridSearchCV**
Baseline model = 54% Majority class = Rating 4	Train set: 92% Test set: 54%	Train set: 92% Test set: 60%

Modeling results: What we can infer



Clustering - Results (on fives ratings only)

Silhouette score

Cohesion *(intra-cluster distance)* - separation *(inter-cluster distance)*

Range: -1 (worst) to 1 (best)

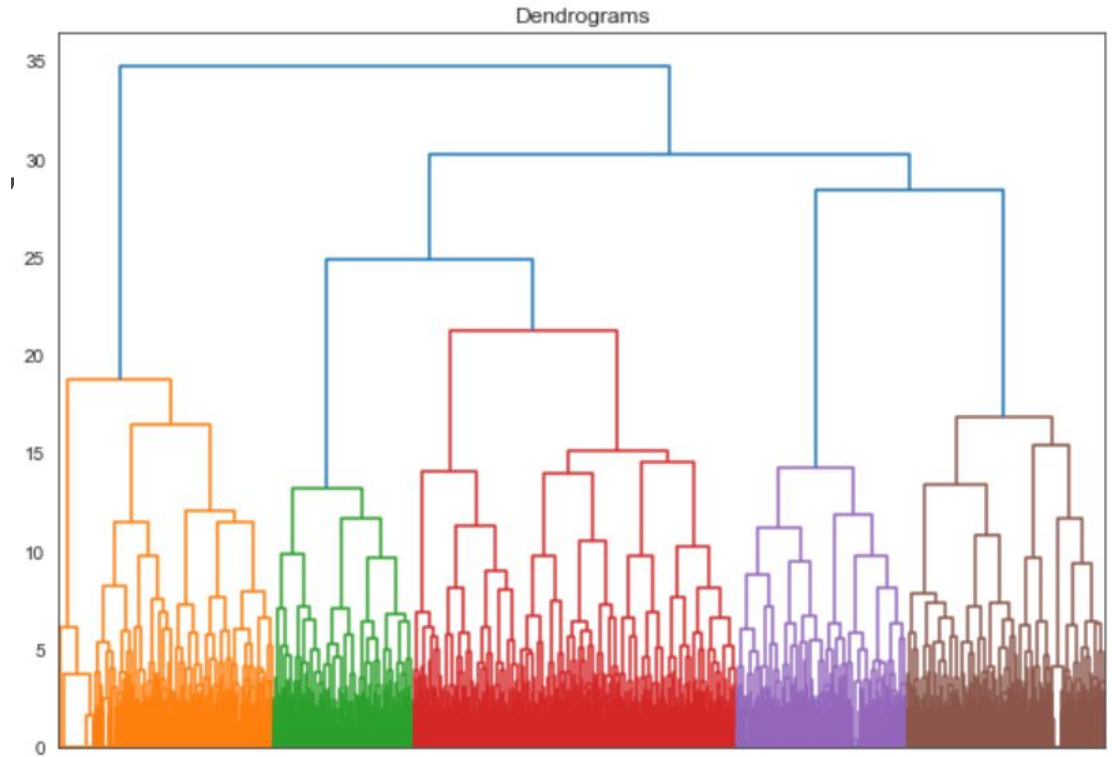
DBSCAN

Silhouette score: -0.3

*K*Means

Silhouette score: -0.2

Clustering - Next steps



Feature agglomeration
+
Hierarchical clustering

Conclusions and next steps (seriously)

Raw notes data has low predictive value

Tree-based system for product development

Live data stream

Now, a quick demo!

Image source: @fatimah.hsh and @taylor.g.simpson on @fruitassembly IG