



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

say about
Urbanaura
Interiors

"I hope
they can
capture my
vision."

preparation in
maintance zoho
book
urbanaura
interiors
as
kaniga
vijayam
karthika

Seeking quotes
and
consultations
from Urbanaura
Interiors.

Seeking
comfort and
reassurance.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?