# **London Housing Exercise 2.0**

Is it possible to accurately predict the median house price for each Borough of London for the year 2025?

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# 1 Context

Build a model that can accurately predict real estate asset appreciation over 3-5 years. The significance of this model will help institutions/developers optimize capital allocation and increase ROI. The proposed model is based on London Borough Real Estate Data

### 2 Criteria for success

- Build a model that can predict the median housing prices for each Borough in London for 2025 (within .5% error on CAGR when comparing estimated versus actual each year); e.g. my model predicted a CAGR over 5 years of 1.5%, the actual results were: 1.1%; the delta/error being .4%))
- Determine the most influential variables influencing price (average household income, crime, etc.)

#### 3 Scope of solution space

- Include ancillary data that may influence housing prices (<u>e.g.</u> crime, household income, job availability, etc.)
- · Focus on only the London Boroughs for this exercise

# 4 Constraints within solution space

- Data not being complete enough to optimize the model/accurately predict median housing prices for 2025
- 5 Stakeholders to provide key insight
- · London Datastore

#### 6 Key data sources

· London Datastore

# What is the problem you want to solve?

- Accurately predict the median price for each London Borough over the next 3-5 years
  Who is your client and why do they care about this problem?
  - Real estate developers and retail investors; better understand pricing and anticipated appreciation of each borough; maybe highlight some emerging areas where investments could yield higher than expected returns

In other words, what will your client do or decide based on your analysis?

 Identify emerging trends and help to allocate capital over the next 3-5 years by identifying the best annual returns; this will help with the short-term strategy/tactical approach

#### What data are you using?

UK housing, crime, household income, etc.

### How will you acquire the data?

London.gov

Briefly outline how you'll solve this problem. Your approach may change later, but this is a good first step to get you thinking about a method and solution.

- Follow the steps/process outlined in the guided capstone; use a time-series forecasting model
- Complete an extensive EDA to better understanding interdependencies/correlations between variables