

## 2014 Editorial Calendar

	Cover Theme	Equipment Review	Product Focus	Trade Shows
<b>JANUARY</b>	<b>FENCES, WALLS &amp; GATES</b> Installing and maintaining these structures is one of the most common assignments for landscape contractors according to our survey. This issue examines the process of selecting the best products and building top-notch projects.	Tree Care Splitters, Chippers & Stump Grinders	Fencing	World of Concrete
<b>FEBRUARY</b>	<b>COMMERCIAL MAINTENANCE</b> To help contractors take advantage of opportunities in the commercial maintenance sector, we break down the different equipment, processes and selling techniques recommended to land these profitable contracts.	Hand Held Power Equipment	Dumping Trucks & Trailers	IECA, FenceTech
<b>MARCH</b>	<b>HARDSCAPES I</b> Designing, installing and maintaining hardscapes are the subjects most requested by LC/DBM readers.	Loaders & Attachments	Installation Equipment	
<b>APRIL</b>	<b>LIGHTING</b> Landscape lighting is a billion dollar industry and one of the most important revenue centers for landscape contractors nationwide.	Mowers	Lighting	LightFair
<b>MAY</b>	<b>Annual Buyer's Guide</b>			
<b>JUNE</b>	<b>CUSTOM RESIDENTIAL/OUTDOOR LIVING</b> Transforming residential outdoor areas into outdoor entertainment centers is a segment that is continuing to grow as products, materials and installation processes keep innovating.	Hardscape Installation Equipment	Outdoor Living	
<b>JULY</b>	<b>WATER IN THE LANDSCAPE</b> From irrigation to pools and spas, this issue is all about these types of installations, as well as the tools, materials and procedures involved.	Sprayers & Spreaders	Water Elements & Irrigation	
<b>AUGUST</b>	<b>HARDSCAPES II</b> LC/DBM takes a second look at hardscape projects and products in both the commercial and residential markets.	Blowers	Paving Materials	TNLA
<b>SEPTEMBER</b>	<b>PARKS</b> Whether done by private contractors or public employees, softscape and hardscape installations in parks, as well as the maintenance of those installations and the parks' grounds themselves, make up a key sector of the industry.	Maintenance Equipment	Erosion Control & Retaining Walls	NRPA TLE
<b>OCTOBER</b>	<b>GIE / HARDSCAPE NA SHOW ISSUE</b> The industry's attention this month is on the outdoor power equipment show so we highlight the latest and greatest tools for landscape contractors.	Parts & Supply	OPEN (Advertiser Showcase)	Hardscape NA GIE + Expo IA
<b>NOVEMBER</b>	<b>THE GREEN ISSUE</b> <b>SPECIAL SECTION: STORMWATER MANAGEMENT</b> LC/DBM brings its readers up-to-date on the ever-changing world of "green" technology including sustainable landscaping, water-wise irrigation, rainwater capture, rooftop landscaping, living walls, and more.	Dumping Trucks & Trailers	Green Products	
<b>DECEMBER</b>	<b>FRANCHISE &amp; BUSINESS OPPORTUNITIES</b> This issue focuses on the potential revenue resources available to the professionals that make up our readership.	Technology	Site Amenities	