



# What You Don't Know Can Keep You Out of College: A Top Consultant Explains the 13 Fatal Application Mistakes and Why Character Is the Key to College Admissions

By Don Dunbar, G F Lichtenberg

Gotham Books. Paperback / softback. Book Condition: new. BRAND NEW, What You Don't Know Can Keep You Out of College: A Top Consultant Explains the 13 Fatal Application Mistakes and Why Character Is the Key to College Admissions, Don Dunbar, G F Lichtenberg, In the tradition of "The Gatekeepers," a veteran counselor provides the missing key to the college admissions door with insider wisdom about how admissions committees think, and the thirteen fatal mistakes that can ruin an application. When Don Dunbar was a college counselor for Phillips Academy, Andover, in the 1980s, he got to sit in on the meetings where the nationas top colleges decided whether to admit his students. Prep school counselors no longer get this kind of astonishing access, but in those meetings, Don discovered a little-known key to college admissions that still holds true today. Many applicants look alike, based on their grades, test scores, and extracurriculars, so colleges want something more: They want applicants with character. Most of us know what character means, but not in the way that admissions officers define it. Admissions officers have tremendous integrity, and to them, character equals what a student will contribute to his or her community, good...



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