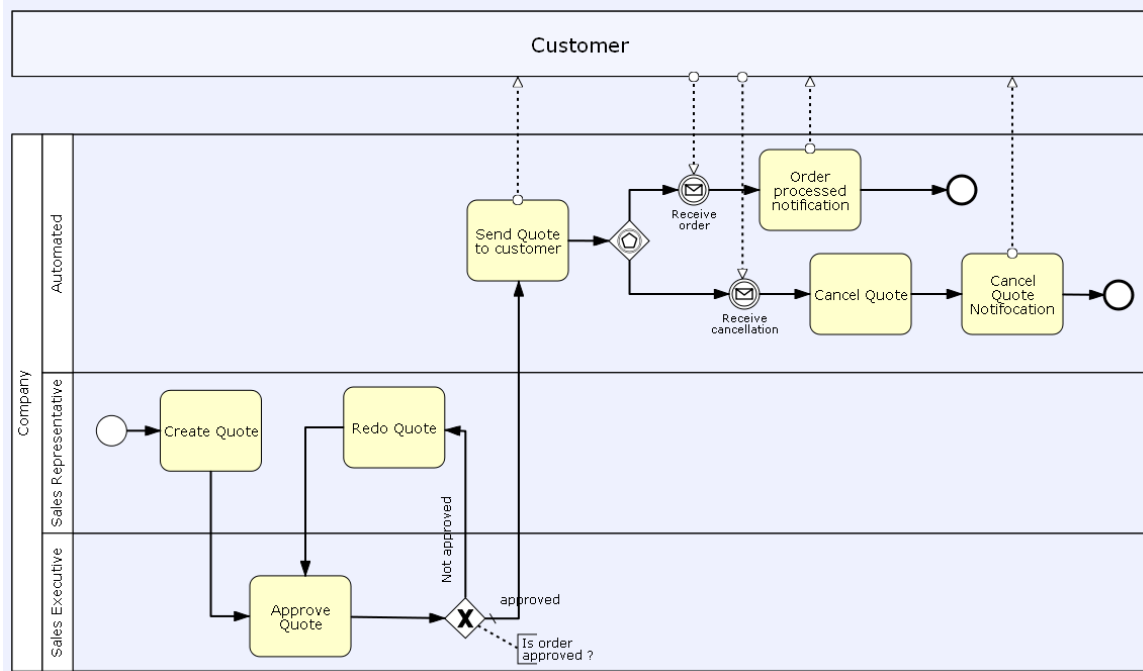


EXERCISE



UNDERSTAND BPMN MODELS

SALES PROCESS

A given model describes quote creation (sales representative) and approval (sales executive) as well as automated order processing for a customer.



QUESTIONS

1. Who approves the quote? 
2. How often can a quote be redone? 
3. Is the sales representative directly interacting with the customer? 