**Abraham Sanchez**

3574 S. 20th St. (414) 477-8294

Milwaukee, WI 53221 abraham.sanchez@marquette.edu

**Education**

MARQUETTE UNIVERSITY, Milwaukee, WI December 2018

**Bachelor of Science in Business Administration** GPA: 3.45

Majors: **Operations and Supply Chain Management and International Business**

SOGANG UNIVERSITY, Seoul, Republic of South Korea Spring 2016

**Study Abroad: Business and Culture Focus**

* Attained deep understanding of business culture and basic Korean language skills.

HERRAJES DUDI, Bogotá, Colombia   Spring 2017

**Applied Global Business Learning Project through Marquette University**

* Analyzed data for company called *Herrajes Dudi* (manufacturer of buckles/brooches)and created a SWOT analysis. Presented suggestions to CEO Jorge E. Duque.

YEREVAN STATE UNIVERSITY, Yerevan, Armenia Summer 2018

**International Business in South Caucasus, Marquette University Course**

* Obtain knowledge of developing as it pertains to Eastern European nations and understand implications of transitioning away from Soviet Era policies.

Skills: Native Spanish.

**Related Experience**

**Sourcing Associate: Clinical/Rehab Products** Jan 2019 - Present

Direct Supply Inc, Milwaukee, WI

* Manage supply chain worth $10.2 million in spend for clinical and rehab products.
* Negotiate costing, rebate, and co-op programs for Direct Supply.
* Strategically identify growth opportunities within clinical and rehab programs in order to provide customers with more options at better costs.
* Act as escalation contact for operational teams in large sale opportunities, cost discrepancies, and operational issues.

**Sourcing Intern: Clinical/Rehab Products** Jul 2018 - Dec 2018

Direct Supply Inc, Milwaukee, WI

* Manage over 90 suppliers with an accumulated spend of $8.5 million and engage in costing to provide more competitively priced programs for customer in senior living.
* Maintained costs at 110 points below PPI in order to maintain truly competitive prices to senior living market.

**Marquette Facilities/ Applied Lean Six Sigma** Aug 2018 - Dec 2018

MARQUETTE UNIVERSITY, Milwaukee, WI

* Standardized process for inventory at central warehouse for Marquette’s Department of Facilities Planning and Management.
* Created rudimentary inventory controls to give accounting department higher visibility into inventory levels at each warehouse and allow for basic forecasting.

**Procurement Internship/ Applied Procurement** Jan 2018-May 2018

REXNORD, LLC, Milwaukee, WI

* Managed high-impact sourcing project for heavy fabrications to ensure high levels of service and reduce $600,000 backlog.
* Created supplier assessment forms to obtain supplier capability levels and easily store data in centralized location for future RFQs.

**Logistics Co-op/ WMS Team** Jun 2017-Jan 2018

KIMBERLY-CLARK CORPORATION, Neenah, WI

* Completed weekly reports providing key metrics for forward thinking business operations in increasing warehouse movement efficiency.
* Revamped warehousing reports allowing user to complete 50% faster (weekly report from 4 hours to 2 hours and monthly report 8 hours to 4 hours).
* Assisted in 3PL transition for DC located in Dallas through physical inventory count.