

**Scenario 1:** A student intern working on a smart city project accesses internal systems using a personal laptop. The device is unknowingly infected with a keylogger. It captures credentials and provides external attacker access to sensitive internal resources. The organization's BCP did not include endpoint protection or [Bring Your Own Device \(BYOD\)](#) threats. The breach halted progress on the project and triggered a full internal review.

#### What are the dangers of using personal devices in sensitive projects?

Personal devices often lack enterprise-grade security tools, meaning they are more likely to be unpatched, outdated, or unmonitored. They provide no centralized control for security teams and increase the attack surface, especially when accessing critical infrastructure.

#### How could this malware have been detected before spreading?

Endpoint Detection and Response (EDR) tools would have flagged anomalous behavior such as credential dumping, unknown processes, or data exfiltration. Also, enforcing mandatory security checks before remote connection could have prevented device access altogether.

#### What should the updated BCP include after such an incident?

The revised BCP should include [BYOD policies](#), health checks, and remote isolation protocols. It should also define procedures for quickly revoking compromised credentials and limiting device access.

#### How can a Zero Trust model reduce risks in remote environments?

Zero Trust continuously verifies each access request based on user identity, device health, and location. Even if a device connects, its permissions are tightly scoped, and access to sensitive resources is conditional and monitored, which reduces the blast radius of such attacks.

**Scenario 2:** While upgrading an e-commerce system, attackers deploy fileless malware that runs entirely in RAM, bypassing antivirus detection. When the team activates the BCP, they discover the disaster recovery scripts are outdated and contain broken dependencies. As a result, the platform remains offline for 36 hours, leading to lost revenue and customer trust.

#### Why are fileless malwares difficult to detect with traditional tools?

Fileless malware doesn't leave a file signature on disk; it operates from memory and can mimic legitimate processes. Traditional antivirus solutions rely on file scanning and are ineffective against in-memory threats, making behavioral tools essential.

#### What are the risks of not testing business continuity plans regularly?

Systems and dependencies change over time. Without regular testing, scripts may break, infrastructure may evolve, and team members may be unprepared. This results in BCP failures exactly when they're needed most.

#### How can behavior-based detection systems help?

such as "Eligibility," "Expectations," and "Compliance," and providing a bulleted summary upfront.

#### Where is precision lacking, and what is a better alternative?

Terms like "part-time remote" or "as per your manager's discretion" lack boundaries. Precision can be added by stating: "Employees may work remotely up to two days per week, subject to manager approval communicated in writing."

**Why is objectivity needed in HR communication, and how is it lacking here?** Statements like "This is the best change we've ever made!" are subjective. Objectivity requires stating rationale: "This policy was developed based on employee survey feedback (78% in favor of hybrid work) and reviewed by compliance and legal."

**How does email violates brevity, and how can it be made more concise?** The message includes unnecessary background ("Over the years, we have grown into a flexible company...") that can be cut. A two-paragraph summary with a PDF link to full policy is more effective. Remove phrases that don't contribute to the core message.

**Scenario 7: Manufacturing Company Monitoring Production Efficiency:** A global manufacturing company seeks to reduce production delays and operational costs. They deploy a BI system to monitor performance across all plants.

#### How does the data warehouse facilitate plant-level performance tracking?

The warehouse consolidates internal production data (machine uptime, defects, shift schedules) and external data (supplier delivery times, weather-related logistics issues). This central repository ensures consistency in KPIs used across different geographic sites and production units.

#### What roles do business analytics tools play in this use case?

Business analytics tools apply time series forecasting and root cause analysis to detect production bottlenecks. Correlation analysis identifies which factors (e.g., maintenance schedules or supplier delays) contribute most to downtime, helping management take proactive steps.

**What performance indicators are used to monitor manufacturing efficiency?** KPIs include "Overall Equipment Effectiveness (OEE)," "Downtime per Machine," "Yield Rate," and "Cost per Unit." These indicators provide objective insight into productivity and cost control, helping guide continuous improvement initiatives.

#### How does the user interface empower plant managers?

Through role-specific dashboards, plant managers access real-time indicators, machine status, and alerts. Drag-and-drop widgets, mobile views, and color-coded alerts ensure that frontline supervisors can make quick adjustments and escalate issues promptly, even from the shop floor.

Azure DevOps or Jenkins to auto-generate change records and perform risk assessments. Low-risk changes can be auto approved, while high-risk ones can trigger alerts for CAB review. This balances agility with audit readiness and reduces manual effort, ensuring both governance and velocity.

#### What actions can leadership take to align Agile, DevOps, and ITSM practices?

Leadership must champion a shared vision that balances innovation speed with patient safety and compliance. They should support investments in toolchain integrations, streamline outdated ITSM procedures, and encourage collaboration between development and operations teams. Creating shared KPIs like reduced deployment time and reduced incident rate helps align incentives. By fostering a culture of trust and shared ownership, leadership can ensure teams work toward common goals.

#### People, Team, Change Management and Estimation

**Scenario:** Resistance to a New Document Management System at EduAdmin Services EduAdmin Services, a government agency managing public education data, rolled out a centralized Document Management System (DMS) to replace paper-based and local file-sharing methods. The system was meant to enhance collaboration, enable secure data access, and reduce redundancy across departments.

Despite technical success during implementation, user adoption remained low. Staff continued storing files locally or printing documents, claiming the new system was too restrictive and difficult to navigate. A review revealed that the rollout was heavily IT-driven with limited user engagement. Training sessions were minimal and generic, and end-users were not involved in user interface design or feature testing.

The ADKAR (Awareness, Desire, Knowledge, Ability, Reinforce) model was referenced in planning but not fully executed. No internal advocates were appointed to champion the change. Leaders began to assess the human and cultural gaps that undermined what was otherwise a technically well-executed project.

#### How could early end-user involvement have influenced project success?

Engaging end-users early helps ensure the system meets their real needs and fits naturally into their workflow. In EduAdmin's case, involving staff in the design of the DMS interface and testing key features could have improved usability and reduced resistance. Their feedback might have highlighted pain points, allowed better training preparation, and built a sense of ownership. Early involvement not only informs better design and estimation but also builds user trust and readiness for change.

#### Which parts of the ADKAR model were likely underutilized in this scenario?

The Knowledge and Ability stages of ADKAR were likely underutilized. Although staff were aware of the DMS and its goals, they lacked the practical

knowledge and support to use it effectively. Minimal, generic training failed to build user confidence or teach relevant skills. Without practice opportunities or hands-on guidance, employees didn't develop the ability to integrate the system into their day-to-day tasks, leading to frustration and workarounds.

#### How could appointing change champions have supported user adoption?

Change champions are internal advocates who understand both the system and the daily operations of their peers. At EduAdmin, champions could have provided informal training, encouraged participation, and addressed concerns in real time. Their presence builds peer trust and reduces dependence on formal IT support. Champions also act as a feedback loop, relaying user experiences to project leaders for continuous improvement. Without them, many users felt unsupported and disengaged during the transition.

#### What specific actions could leadership have taken to reduce resistance?

Leadership could have led by example by using the DMS themselves, reinforcing its importance in meetings, and publicly recognizing early adopters. They should have ensured personalized training resources, ongoing support, and clear communication about why the change matters. Involving managers in adoption planning and making DMS usage part of performance expectations would also signal that the change was strategic, not optional. Consistent, visible leadership support creates a culture that is more open to new ways of working.

#### Quality Assurance and Test Management

**Scenario:** Delays and Defects in an E-commerce Platform Upgrade An e-commerce company is launching a new international checkout system before the holiday season. Due to time pressure, the team skipped design documentation and reused outdated code. Manual testing was done under tight deadlines, and no test automation or performance testing was included. Integration between the new checkout flow and payment gateway failed during live transactions, leading to abandoned carts and partner complaints. Management now needs to assess how QA and test management were handled and what improvements are needed for future releases.

#### What are the differences between QA and test management in this scenario?

Quality Assurance (QA) focuses on preventing defects by establishing standards, improving processes, and ensuring quality across the development lifecycle. Test Management, on the other hand, deals with planning, coordinating, and executing testing activities. In this scenario, QA practices like continuous integration or quality gates were missing, and test management lacked structured planning. QA ensures long-term stability, while test management ensures each release is validated effectively. Both were weak here, resulting in low-quality releases.

#### What risks arise from relying heavily on manual testing in fast release cycles?

An e-commerce company wants to implement DevOps practices to automate software deployment and reduce downtime. They plan to use CI/CD pipelines to speed up the release cycle.

#### How DevOps Improves Software Deployment Efficiency

• Automates deployment, reducing manual errors.  
• Speeds up software updates and bug fixes.  
• Enhances collaboration between development and operations teams.

#### Role of CI/CD Pipelines

• Continuous Integration (CI): Automates code testing and merging.  
• Continuous Deployment (CD): Automates delivery of code to production.  
• Reduces time-to-market for new features.

#### Best Practices for Automation in DevOps

• Use Infrastructure as Code (IaC) for managing cloud resources.  
• Implement automated security testing during deployment.  
• Monitor system performance using real-time analytics tools.  
• Regularly update scripts to improve automation efficiency.

#### WEEK 5

A tech startup is rapidly growing and needs to build cross-functional IT teams for product development. The company wants to focus on fostering teamwork, collaboration, and innovation within these new teams.

#### Characteristics of High-Performing IT Teams

• Clear goals and well-defined roles.  
• Open communication and active collaboration.  
• A culture of accountability and trust.  
• Diversity of skills and perspectives.  
• Continuous learning and adaptability.

#### Fostering Trust and Collaboration

• Encourage psychological safety—team members should feel safe to speak up.  
• Promote team-building activities, even virtually.  
• Recognize contributions and celebrate small wins.  
• Use collaboration tools (e.g., Slack, Miro, Trello).

#### Tools & Practices to Improve Communication

• Use project management platforms (e.g., Jira, Asana).  
• Establish clear meeting cadences (e.g., weekly check-ins, retros).  
• Document decisions and tasks in shared spaces (e.g., Confluence, Notion).  
• Encourage asynchronous communication across time zones.

#### Why Cross-Functional Collaboration is Critical

• Speeds up development cycles by reducing silos.  
• Leads to more creative and user-centered solutions.

#### WEEK 6

A medium-sized enterprise is struggling with internal miscommunication, inefficient workflows, and inconsistent leadership styles. Management wants to use the McKinsey 7-S framework to review and improve the overall organizational alignment.

#### What are the seven elements of the McKinsey 7-S framework?

• Strategy, Structure, Systems, Shared Values, Skills, Style, and Staff.

#### Advantages of Using Scrum

• Break down tasks into manageable sprints.  
• Encourages collaboration through daily stand-up meetings.  
• Provides transparency with backlog tracking and sprint reviews.

#### Ensuring Continuous User Feedback

• Conduct frequent usability testing.  
• Implement customer feedback channels within the app.  
• Release beta versions for early adopters to test and suggest improvements.

• Strong foundational knowledge (algorithms, databases, etc.).  
• Passion for technology and self-driven learning.  
• Communication and collaboration skills.  
• Adaptability and willingness to be mentored.

#### Making Recruitment More Appealing

• Offer hackathons, challenges, and pre-placement talks.  
• Provide clear career paths and mentorship opportunities.  
• Share success stories of young recruits.

#### Effective Assessment Techniques

• Conduct real-world coding challenges and pair programming sessions.  
• Use group tasks to assess teamwork and leadership potential.

#### Why Evaluate Engagement Matters

• Strategy, Structure, Systems, Shared Values, Skills, Style, and Staff.

#### WEEK 7

These systems detect anomalous activity, such as unusual memory usage, process injections, or scripts accessing unauthorized resources. They are more effective against sophisticated threats that bypass static scanning tools.

#### What long-term improvements should be made to the BCP?

The organization must schedule annual (or quarterly) BCP drills, validate recovery procedures in real environments, ensure software dependencies are current, and document lessons learned after each activation.

#### Scenario 3: An Australian city council upgrades its public portal for online services like tax payment and fine submissions. During the launch, a DDoS attack overwhelms the system, making it inaccessible for 18 hours. Although no data was lost or breached, availability was severely affected, disrupting public service delivery. The BCP addressed data backups but had no plan for real-time mitigation of external threats like DDoS.

#### Why is availability essential in government digital services?

Digital service availability is critical for: Ensuring timely citizen compliance with legal requirements (e.g., paying fines). Maintaining public confidence in government operations. Enabling continuous access to civic functions, especially for vulnerable populations relying on digital services. Delays or outages can result in missed deadlines, legal complications, and public frustration.

#### What tools can mitigate the risk of DDoS attacks?

Common DDoS mitigation tools include:

- Content Delivery Networks (CDNs) to absorb traffic surges.
- Cloud-based DDoS protection services like AWS Shield, Azure DDoS Protection, or Cloudflare.
- Rate limiting and IP filtering to reduce automated traffic spikes.
- Geo-blocking or CAPTCHA challenges to distinguish bots from real users.
- Use of anomaly-based intrusion detection system (IDS) to flag early warning signs.

#### How should availability risks be addressed in project planning?

Availability should be part of architectural planning via:

- High availability (HA) design: load balancing, redundancy, and failover servers.
- Disaster recovery environments geographically distributed.
- Service Level Agreements (SLAs) define minimum guarantees.
- Stress testing and performance simulation during pre-launch QA.

#### What changes should be made to the BCP after this event?

The BCP must be updated to include:

- DDoS response plans, including pre-approved mitigation vendors and real-time escalation paths.

such as "Eligibility," "Expectations," and "Compliance," and providing a bulleted summary upfront.

#### Where is precision lacking, and what is a better alternative?

Terms like "part-time remote" or "as per your manager's discretion" lack boundaries. Precision can be added by stating: "Employees may work remotely up to two days per week, subject to manager approval communicated in writing."

**Why is objectivity needed in HR communication, and how is it lacking here?** Statements like "This is the best change we've ever made!" are subjective. Objectivity requires stating rationale: "This policy was developed based on employee survey feedback (78% in favor of hybrid work) and reviewed by compliance and legal."

**How does email violates brevity, and how can it be made more concise?** The message includes unnecessary background ("Over the years, we have grown into a flexible company...") that can be cut. A two-paragraph summary with a PDF link to full policy is more effective. Remove phrases that don't contribute to the core message.

**Scenario 7: Manufacturing Company Monitoring Production Efficiency:** A global manufacturing company seeks to reduce production delays and operational costs. They deploy a BI system to monitor performance across all plants.

#### How does the data warehouse facilitate plant-level performance tracking?

The warehouse consolidates internal production data (machine uptime, defects, shift schedules) and external data (supplier delivery times, weather-related logistics issues). This central repository ensures consistency in KPIs used across different geographic sites and production units.

#### What roles do business analytics tools play in this use case?

Business analytics tools apply time series forecasting and root cause analysis to detect production bottlenecks. Correlation analysis identifies which factors (e.g., maintenance schedules or supplier delays) contribute most to downtime, helping management take proactive steps.

**What performance indicators are used to monitor manufacturing efficiency?** KPIs include "Overall Equipment Effectiveness (OEE)," "Downtime per Machine," "Yield Rate," and "Cost per Unit." These indicators provide objective insight into productivity and cost control, helping guide continuous improvement initiatives.

#### How does the user interface empower plant managers?

Through role-specific dashboards, plant managers access real-time indicators, machine status, and alerts. Drag-and-drop widgets, mobile views, and color-coded alerts ensure that frontline supervisors can make quick adjustments and escalate issues promptly, even from the shop floor.

Azure DevOps or Jenkins to auto-generate change records and perform risk assessments. Low-risk changes can be auto approved, while high-risk ones can trigger alerts for CAB review. This balances agility with audit readiness and reduces manual effort, ensuring both governance and velocity.

#### What actions can leadership take to align Agile, DevOps, and ITSM practices?

Leadership must champion a shared vision that balances innovation speed with patient safety and compliance. They should support investments in toolchain integrations, streamline outdated ITSM procedures, and encourage collaboration between development and operations teams. Creating shared KPIs like reduced deployment time and reduced incident rate helps align incentives. By fostering a culture of trust and shared ownership, leadership can ensure teams work toward common goals.

#### People, Team, Change Management and Estimation

**Scenario:** Resistance to a New Document Management System at EduAdmin Services EduAdmin Services, a government agency managing public education data, rolled out a centralized Document Management System (DMS) to replace paper-based and local file-sharing methods. The system was meant to enhance collaboration, enable secure data access, and reduce redundancy across departments.

Despite technical success during implementation, user adoption remained low. Staff continued storing files locally or printing documents, claiming the

## Indicators of misalignment between strategy and capabilities

- Conflictive departmental goals or duplicated efforts.
  - Resistance to strategic initiatives or low morale.
  - Inconsistent performance outcomes and communication gaps.
- Scenario:** An IT company is introducing a new policy to allow remote work permanently. Many employees are excited, but some managers are unsure how to supervise teams effectively in this model. HR and leadership teams decide to implement the ADKAR model to guide the transition.
- What are the five components of the ADKAR model and what does each represent?**
- Awareness – understanding the need for change.
  - Desire – willingness to support and engage in the change.
  - Knowledge – information on how to change.
  - Ability – skills and behaviors needed to implement the change.
  - Reinforcement – sustaining the change through rewards and recognition.
- How can the ADKAR model be applied to both technical and cultural changes?**
- It supports mindset and behavior shifts required for cultural transformation.
  - It structures the rollout of tools and practices in technical transitions.
  - It ensures people are emotionally and practically prepared.

## What practical steps can managers take to support each ADKAR stage?

- Awareness: Clearly communicate the reason for change.
- Desire: Involve employees in planning and decision-making.
- Knowledge: Provide training, resources, and documentation.
- Ability: Offer coaching, tools, and hands-on practice.
- Reinforcement: Celebrate success and offer continuous support.

## How can employee feedback help identify barriers in the change process?

- It highlights confusion, fears, or skill gaps.
- Enables leadership to address concerns proactively.
- Builds a sense of ownership and trust.

## Why is it important to monitor progress beyond the initial implementation phase?

- Ensures lasting adoption and behavioral change.
- Identifies areas where backsliding may occur.
- Encourages continuous improvement and reinforcement.

University students often struggle to differentiate between data, information, knowledge, and wisdom. At the same time, incidents of plagiarism and misuse of data sources are increasing. The academic department wants to promote better digital literacy and academic integrity.

## What is the difference between data, information, knowledge, and wisdom? Give examples for each.

18

## How can QC contribute to higher stakeholder satisfaction in large-scale projects?

- Good QC ensures the product is reliable and meets expectations, which makes clients and users happy.

An IT outsourcing company wants to prepare for a potential ISO 9001 certification. To assess its readiness, it plans to conduct internal Quality Audits across different departments. The goal is to ensure processes are being followed and identify areas for continuous improvement.

## What is the purpose of a Quality Audit, and how does it differ from QA and QC?

- A quality audit checks whether the company is following its processes correctly. Unlike QA (which focuses on setting up good processes) and QC (which checks the final product), audits look at how well the whole system is working.

## What are the key steps in planning and conducting a successful internal quality audit?

- First, plan what will be audited and who will do it. Then, review documents, observe work, talk to staff, and write a report with the results and suggestions.

## How can audit findings contribute to continuous improvement in service delivery?

- Audit findings show what's working and what's not. Fixing these issues helps the company get better over time and deliver more reliable services.

## What are the differences between internal, external, and third-party audits?

- Internal audits are done by people inside the company. External audits are done by customers. Third-party audits are done by independent experts, often for certifications like ISO.

## How can organizations handle resistance or fear from employees during audit processes?

- By explaining that audits are meant to improve processes—not blame people—and by encouraging open and honest communication in a respectful way.

An international IT consulting firm is working on multiple high-stakes government projects across various countries. While the firm has implemented some internal quality controls, it lacks a unified quality management framework across its global branches. After a series of client complaints and contract delays, senior management decides to adopt the ISO 9000 family of standards to develop a consistent, process-based approach to quality across the organization. They aim to embed quality into their culture, improve documentation, and prepare for future ISO 9001 certification.

22

end encryption for telehealth communications, review contracts with telehealth vendors, and ensure workforce training. Regular audits and technical testing are necessary to maintain compliance.

### NOTES

#### Week 2: Creating Organizational Value from IT Investments

**Organizational value** is created through the alignment of IT and business, involving:

- Setting clear organizational goals and objectives
- Designing business models to create, deliver, and capture value
- Developing operating models
- building business and IT capabilities,
- creating IT strategy,
- establishing an IT operating model,
- and orchestrating business and IT capabilities into value streams

**Value streams** are end-to-end sequences of activities that deliver products, services, or experiences to stakeholders, with IT supporting business processes to achieve outcomes like customer satisfaction, revenue growth, efficiency, and risk reduction.

#### WEEK 3 & 4: IT Lifecycles and Their Processes

**IT Lifecycle Definition:** The IT lifecycle is a series of stages an IT capability goes through from inception to retirement, shifting from traditional linear approaches like waterfall to modern continuous lifecycle approaches.

**Integration and Continuous Lifecycle:** Integration means forming a functioning or unified whole, essential for connecting disparate systems and enabling seamless data exchange. The **continuous IT lifecycle** consists of four key elements: planning aligned with business strategy, requirements gathering and system development, deployment to live environments with service level maintenance, and ongoing monitoring of organizational value with continuous improvement. This approach treats IT capabilities as continuous cycles rather than one-time projects handed over to operations.

#### Waterfall

Requirements → Design → Develop → Test → Deploy → Maintenance

#### Agile

Requirements → Design → Develop → Test → Deploy → Review → Launch

**Key Frameworks: Enterprise Architecture (EA)** provides strategic frameworks that align IT and business goals using methodologies like TOGAF, which encompasses business architecture, data architecture, application architecture, and technology architecture. **IT Service Management (ITSM)** delivers continuous value through structured processes, with ITIL (IT Infrastructure Library) being the most widely used framework focusing on service strategy, design, transition, operation, and continual service improvement. **Agile** emphasizes iterative development with small, cross-functional teams, prioritizing individuals and interactions over processes.

#### WEEK 7: Test Management

**Software testing** is a systematic process that evaluates software for verification (confirming requirements) and validation (ensuring user needs are met). It identifies defects, bugs, and issues, ensuring quality and mitigating risks. Testing evaluates performance, security, and usability to ensure effective real-world functionality. Testing begins early in the lifecycle with requirements review, validating clarity, completeness, and achievability. Detailed test plans outline strategies, objectives, resources, and schedules during planning. The design phase creates test cases and scenarios based on software design and requirements.

**Component testing, or unit testing**, focuses on individual functions and methods in isolation using white box testing techniques. This ensures each component behaves correctly before integration. Integration testing examines the interaction between related components, focusing on interfaces between modules. It can be top-down (starting from higher-level modules using stubs for lower modules) or bottom-up (starting from lower-level modules using drivers for higher modules).

**System testing** ensures the entire software system functions correctly as a whole, focusing on user requirements and normal business workflows. It verifies all functional and non-functional requirements in realistic usage scenarios. Testing continues during deployment.

**Performance testing** simulates key processes and concurrent user activities to evaluate system behavior under maximum expected load. Soak testing runs for hours or days to identify memory leaks or performance degradation over time. Stress testing pushes the system beyond normal limits to identify breaking points and evaluate extreme conditions. Acceptance testing compares system functionality against agreed-upon user requirements using real-world scenarios under developer supervision. This final validation ensures the software meets business needs and user expectations before deployment.

#### WEEK 8: Security Management

**Key Security Concepts: Information Security (InfoSec)** protects information from unauthorized access, disclosure, disruption, modification, or destruction. The CIA triad—Confidentiality, Integrity, and Availability—is the foundation of InfoSec.

**Security Management Frameworks:** ITIL Security Management aligns IT services with business needs, focusing on service and asset management. COBIT offers structured practices for risk management, governance, and compliance.

The **NIST Cybersecurity Framework** provides a structured approach through five core functions: Identify, Protect, Detect, Respond, and Recover.

**Cyber Threats and Attack Vectors:** Modern organizations face evolving cyber threats. Malware, including viruses, worms, trojans, ransomware, spyware, compromised systems. Phishing attacks use deceptive communication, often emails, to trick individuals into revealing sensitive information.

**Social engineering** exploits human psychology, using tactics like pretexting, baiting, and quid pro quo. Advanced Persistent Threats (APTs) are sophisticated, prolonged cyberattacks led by skilled actors with strategic intent.

30

**Effective delivery** avoids common pitfalls like reading presentations directly, turning to reading slides, excessive movement, distracting habits, and filler words. Silence is preferable to fill words when pausing to think.

**Practice and preparation** are crucial for presentation success. Rehearse timing, pronunciation, and content flow to build confidence. For non-native English speakers, additional practice on pronunciation, meaning verification, and delivery pace can improve effectiveness.

#### WEEK 11: Ethics

**Ethical frameworks and professional contexts** extend beyond personal moral codes to systematic approaches for decision-making in complex situations. Etiquette codes of behavior and courtesy affect professional relationships and credibility, while law provides enforced rules with penalties, but compliance doesn't guarantee ethical behavior.

**Morals** represent generally accepted standards of right and wrong, developed through life experience and cultural exposure. **Professional ethics** are individual

- Data: Raw facts (e.g., '92, 75, 88').
- Information: Organized data (e.g., "Student scores in a test").
- Knowledge: Interpretation (e.g., "Average score is below target").
- Wisdom: Informed decisions (e.g., "Redesign teaching method to improve scores").

**Why is it important to evaluate the quality and context of information before using it?**

- Prevents reliance on biased or outdated content.
- Improves the accuracy and relevance of decisions.
- Ensures ethical and academic integrity.

**What are common causes of plagiarism in IT assignments, and how can it be avoided?**

- Causes: Poor time management, lack of understanding, or deliberate dishonesty.
- Solutions: Provide clear guidelines, use plagiarism detection tools, and educate students on referencing.

**How does proper citation and referencing contribute to responsible use of info?**

- Gives credit to original authors.
- Demonstrates research effort and academic honesty.
- Allows others to verify or explore sources.

**How can academic institutions use technology to detect and reduce plagiarism?**

- Use software like Turnitin or Grammarly.
- Employ AI-based tools to analyze writing patterns.
- Create awareness through digital literacy programs.

An IT consulting firm wants to improve its customer service platform. The team decides to conduct both primary and secondary research to understand user pain points and identify trends in support technologies.

**What are the differences between primary and secondary research in an IT context?**

- Primary: Directly collected data (e.g., surveys, interviews, usability testing).
- Secondary: Existing data (e.g., academic papers, case studies, industry reports).

**Which research method would be more suitable for gathering direct feedback from end-users, and why?**

- Primary research, as it captures current user needs, pain points, and behaviors directly.
- Function boundaries may not be clearly defined.
- It allows customized data collection for a specific context.

**How can literature reviews support early-stage planning in IT projects?**

19

**What is the ISO 9000 family of standards, and how do ISO 9000, ISO 9001, and ISO 9004 differ in focus and application?**

ISO 9000 gives definitions and basic concepts, ISO 9001 is for certification and process requirements, and ISO 9004 focuses on improving performance over time.

**How can ISO 9004 support organizations in going beyond compliance to achieve long-term quality maturity and sustainability?**

- It helps companies focus on leadership, culture, and innovation to improve continuously and stay competitive.

**What practical steps can the firm take to align their current processes with the principles and terminology defined in ISO 9000?**

- They can review existing processes, train staff on ISO terms, and update documentation to match ISO guidelines.

#### WEEK 9 Framework Based Scenario Questions

**ISO/IEC 27001**

Comprehensive framework for establishing, implementing, maintaining, and continually improving Information Security Management System (ISMS). Developed by the International Organization for Standardization (ISO) and the International Electrotechnical Commission (IEC).

In a company certified with ISO 27001, an employee accidentally sends a sensitive file to an external party. How should ISO 27001 controls handle this incident?

According to ISO 27001 Annex A.16.1 (Information Security Incident Management), the organization should have a documented process for reporting and handling information security incidents. The employee must immediately report the incident. The response team should assess the impact, notify affected parties if necessary, and take corrective actions to prevent recurrence. Post-incident, risk assessments must be updated, and awareness training reinforced. Continuous monitoring and applying lessons learned (PDCA cycle) are crucial to strengthening the ISMS.

If a third-party vendor storing customer data is breached, what ISO 27001 controls apply?

Annex A.15 (Supplier Relationships) is critical here. The organization must ensure third parties have adequate security measures through contracts and regular audits. In case of a breach, the company should invoke incident response agreements, assess supplier performance, and possibly reconsider the relationship. Supplier security clauses in agreements ensure accountability and continuity of service.

An audit finds unauthorized devices connected to the company's internal network. How should ISO 27001 compliance address this?

23

working software over documentation, customer collaboration over contracts, and responding to change over following plans. DevOps integrates development and operations into a single cycle, breaking down silos through automated tools for development, testing, integration, deployment, and monitoring, enabling faster time to market and enhanced customer experiences.

**Benefits and Applications:** These frameworks enable improved decision-making, adaptability to changing demands, elimination of inefficient processes, resource optimization, and facilitation of collaboration across organizations. The shift from linear to continuous approaches reduces risk through early issue detection, increases flexibility for continuous improvements, and supports rapid adaptation to technological advances and market changes.

**Talent Management:** The talent sourcing process includes creating sourcing plans, executing strategies, vetting talent pools, and moving qualified candidates through pipelines. Key challenges include attracting candidates with right skills, finding ideal candidate profiles, building strong employer brands, and ensuring fair and equitable sourcing processes. Top retention strategies involve performance-based compensation, access to coaching and mentoring, and job and career flexibility including remote work options.

**Change management** is a structured approach for leading the people side of change to achieve desired outcomes, essential because employee resistance is the number one obstacle to project success. Key models include ADKAR (Awareness, Desire, Knowledge, Ability, Reinforcement), McKinsey 7-S (Strategy, Structure, Systems, Shared Values, Skills, Style, Staff), and Kotter's 8-Step Process emphasizing urgency, leadership, vision, buy-in, empowerment, wins, persistence, and cultural embedding. Understanding change psychology is crucial, as resistance is normal, people change at different paces, and visible sponsorship is necessary for success.

#### WEEK 5: Information, Research, and Estimation

**Information Hierarchy: Data-Information-Knowledge-Wisdom** progression moves from raw facts to organized data, interpretation, and informed decision-making. Validity levels vary based on use cases, from moderate for immediate technical problems to extremely high for long-term strategic planning.

**Research Methods:** Primary research involves collecting original data directly from sources (surveys, interviews, observations, experiments) for control but requires more time and resources. Secondary research uses existing data (books, articles, websites, databases) for quicker and less expensive options but may be outdated or less specific. Proper APA 7th style referencing is essential for academic integrity, including in-text citations and complete reference lists to avoid plagiarism.

**Statistics and Analytics:** Statistics are crucial for collecting, analyzing, and interpreting data accurately, supporting evidence-based conclusions, identifying patterns, validating hypotheses, and enhancing research credibility. Business analytics applies these principles to development metrics like project velocity, technical operations, and customer satisfaction. Remember, data alone doesn't yield insight, and correlation doesn't imply causation.

27

**Distributed Denial of Service (DDoS) attacks** overwhelm systems to disrupt services, while zero-day attacks exploit unknown vulnerabilities before patches are available.

**Security threats** can be categorized into five main types: unintentional acts (human error, carelessness, ignorance), natural disasters (power outages, fires, floods, earthquakes), technical failures (hardware and software malfunctions), management failures (ineffective procedures and controls), and deliberate acts (vandalism and malicious damage).

**Effective security** requires a multi-layered approach combining technical controls, administrative procedures, and user education. Strong password policies should require complex passwords with mixed characters and encourage the use of password managers. Multi-Factor Authentication (MFA) enhances security by requiring multiple forms of verification: something you know (password), something you have (device), and something you are (biometrics).

**Organizations** must maintain current software through regular updates and patches, implement secure web browsing (HTTPS), and encrypt sensitive data. Regular data backups ensure business continuity, while the principle of least privilege limits access to user-specific roles. Employee training is crucial, covering phishing, social engineering, and security procedures. Comprehensive incident response plans outline detecting, analyzing, and responding to security incidents.

**Business Continuity Planning (BCP)** focuses on maintaining operations during disasters. Key elements include routine backups, mirroring systems for redundancy, and disaster recovery plans covering data, equipment, and personnel. Organizations should establish hot sites, conduct practice exercises, and perform system audits for preparedness.

#### WEEK 9: Security Management (GDPR Focus)

The General Data Protection Regulation (GDPR), effective May 25, 2018, replaced the 1995 Data Protection Directive. It establishes uniform data protection standards across the European Union, enhancing privacy rights and addressing data processing risks. The GDPR shifts towards stronger individual privacy rights and organizational accountability in the digital age.

Australian businesses must comply with GDPR if they have EU presence, offer EU products/services, or monitor EU residents. Many Australian companies fall under GDPR jurisdiction when processing EU personal data.

**Key GDPR requirements** include clear consent, a lawful basis for processing, Privacy by Design and Privacy by Default principles, and data breach notification within 72 hours. Individuals must also