

# Abraham P

Software Engineer | Data Analyst | Data Science Enthusiast

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Portfolio: [abraham9486937737.github.io/abu](https://abraham9486937737.github.io/abu)

Coimbatore, Tamil Nadu

## Professional Summary

Software Engineer with 17+ years of experience in ERP development, web applications, and client-focused software solutions using ASP.NET, C#, VB.NET, MS SQL Server, and Oracle. Hands-on international exposure working onsite in Japan and the Maldives.

Recently upskilled in **Data Analytics & Data Science**, completing IBM’s Data Science Professional Certificate and multiple projects using Excel, Power BI, Tableau, MySQL, Python, and Machine Learning.

Combines strong application development experience with analytical thinking to deliver data-driven insights, automate workflows, and support business decision-making. Open to opportunities in **Software Development**, **Data Analytics**, and **Data Science** roles.

## Skills

### Technical Skills

<b>Programming</b> Python, C#, VB.NET, ASP.NET	<b>Web Development</b> HTML, CSS, JavaScript (Basic), Classic ASP	<b>Database Management</b> MS SQL Server, MySQL, Oracle
<b>Analytics &amp; BI Tools</b> Excel (Advanced), Power BI, Tableau, Looker Studio, IBM Cognos Analytics, Zoho Analytics	<b>Machine Learning</b> Scikit-learn, XGBoost, TensorFlow/PyTorch (Basic)	<b>Version Control</b> Git, GitHub
<b>Testing &amp; QA</b> Manual Testing, Functional Testing, UI Validation, Test Case Writing	<b>Tools &amp; Libraries</b> Power Query, Power Pivot, Streamlit, PivotTables, Macros, Infragistics, Syncfusion	<b>Software Development</b> ERP Systems, Windows & Web Applications, Reporting Tools

### Soft Skills

<b>Communication</b> Written & Verbal, User Training	<b>Teamwork</b> Collaboration, Cross-functional Coordination	<b>Leadership</b> Team Support, Task Coordination
<b>Problem-Solving</b> Analytical Thinking, Troubleshooting	<b>Time Management</b> Prioritization, Deadline Handling	<b>Adaptability</b> Quick Learning, Flexible to New Tools & Technologies

## Work Experience

### Software Engineer

Hirotec India Pvt. Ltd., Coimbatore, TN

Dec 2012 – Jun 2022

- Developed and maintained ERP modules (Admin, Quotation, Purchase, Inventory).
- Designed UI screens, transaction forms, and workflow automation features.
- Delivered GL Reporting tool with Excel/PDF export.

- Onsite assignment at Hirotec Corporation, Japan for user training and production support.

## Product Manager

**Aara IT Consultancies Pvt. Ltd.**, Coimbatore, TN

Mar 2012 – Dec 2012

- Managed client requirements, sprint planning, and project delivery.
- Coordinated development of business applications.

## Senior Software Engineer

**Access Maldives Pvt. Ltd.**, Republic of Maldives

Feb 2010 – Jan 2012

- Developed major government systems including:
  - E-Court Management System (MEMS)
  - Transport Information Systems (MATRIS)
  - Fisheries Department applications
- Provided onsite support for ministries.

## Software Programmer

**MAK Controls & Systems Pvt. Ltd.**, Coimbatore, TN

Dec 2004 – Jan 2010

- Developed asset tracking and logistics systems using Classic ASP, VB6 and Oracle 9i.
- Built internal monitoring tools and reporting modules

## Education

**Master of Computer Applications (MCA)** | CSI Bishop Appasamy College

2001 – 2004

**Bachelor of Commerce (B.Com)** | Gobi Arts & Science College

1997 – 2000

## Projects

### Superstore Sales Data Analysis (Multi-Tool Analytics Project)

**Tools:** Excel, MS SQL Server, Power BI, Tableau, Python, Google Looker Studio, Zoho Analytics

- Performed end-to-end analysis on the Superstore sales dataset to understand sales performance, profit drivers, customer behaviour, and regional trends.
- Cleaned, transformed, and validated data using Excel, Python (Pandas), and SQL queries in MS SQL Server.
- Designed multiple dashboards:
  - Power BI: KPIs, profit analysis, segment performance, interactive drill-downs
  - Tableau: Geographic sales maps, category-wise trends, forecast charts
  - Looker Studio & Zoho Analytics: Web-based visual dashboards for quick insights
- Used SQL to extract insights on discount impact, shipping efficiency, high-profit regions, and product-wise performance.
- Built Excel models using PivotTables, charts, Power Query, and functions for revenue calculations and category analysis.

- Automated repetitive Excel tasks using macros and created scenario-based analysis using What-If tools.
- Generated actionable insights on most profitable product lines, underperforming segments, and promotional impact on sales.
- Delivered a clear analytical summary and visual story for decision-making.

### IPL Match Winner Prediction (ML)

Tools: Python, XGBoost, Streamlit

- Built ML model to predict IPL match outcomes based on historical data and match conditions.
- Implemented preprocessing (encoding, cleaning), feature selection, and model evaluation.
- Deployed model with a clean Streamlit UI.

### Healthcare Data Analysis

Tools: Excel & Tableau

- Performed data cleaning, segmentation, and trend analysis.
- Created Tableau dashboards to visualize patient trends and operational performance.

### IMDb SQL Analysis

Tools: MySQL

- Performed advanced SQL operations (joins, window functions, subqueries).
- Identified top genres, directors, yearly trends, and rating patterns.

### **K2 ERP – Hirotec India**

Tools: VB.NET, C#, MS SQL Server, Infragistics, Syncfusion

- Built modules for Admin, Quote, Purchase, Project Management, Time Sheet and BIN.
- Developed features for revenue recognition, cost analysis, and GL integration.

## **Certifications**

- **Data Analytics & Data Science Program** — KGiSL MicroCollege (Feb 2025 – Aug 2025)
- [IBM Data Analyst Professional Certificate](#) — Coursera (Oct 2025)
- [IBM Data Science Professional Certificate](#) — Coursera (Sep 2025)
- [BigQuery for Data Analysts](#) — Coursera (Oct 2025)
- [Working with BigQuery](#) — Coursera (Oct 2025)
- [Google Cloud Fundamentals: Core Infrastructure](#) — Coursera (Sep 2025)
- [ASP.NET for Experienced Developers Specialization](#) — Coursera (Sep 2025)
- **VB.NET, ASP.NET, C# Certification** — Easy Design Systems (Dec 2005 – Apr 2006)
- **ASP.NET Certification** — Pentasoft Technologies (Dec 2003 – Mar 2004)