# MARY GRACE B. ABRICA

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## **EDUCATION**

## **Bachelor of Science in Development Communication**

Cebu Technological University | 2018



## **EXPERIENCE**

## **Customer Service Representative, TalentPop**

Feb 2025 - Aug 2025

- Delivered exceptional customer support via phone and email, ensuring prompt and accurate resolution of inquiries.
- Assisted customers in placing orders, improving order accuracy and satisfaction.
- Provided detailed product information and support to enhance the customer experience.

#### **Customer Service Representative, SpeedCommerce**

Jul 2024 - Dec 2024

- Assisted customers with prescription orders, ensuring compliance with HIPAA standards and medical validity.
- Coordinated with doctors' offices to verify prescriptions, reducing order discrepancies.
- Supported patients with clear communication, resulting in improved service quality.

#### **Publishing Associate, Author Solutions**

Mar 2024 - Jul 2024

- Assisted authors in the publishing process by reviewing manuscripts and ensuring compliance with editorial standards.
- Managed inbound and outbound communications to guide authors through publication requirements.
- Ensured timely and high-quality publishing support, contributing to client satisfaction.

#### Team Lead, AZPIRED Inc.

Aug 2021 - Jan 2024

- Supervised and mentored a team of customer service representatives, driving performance and professional growth.
- Monitored KPIs, conducted coaching sessions, and facilitated upskilling trainings.
- Audited calls and provided feedback to improve accuracy, compliance, and customer satisfaction.
- Led weekly client meetings to align business goals with operational performance.

#### **Subject Matter Expert, OBPO**

Nov 2020 - Mar 2021

- Supported frontline agents by handling escalated calls and ensuring accurate resolution.
- Conducted call monitoring, audits, and attendance tracking to maintain team performance.
- Provided coaching and training to help agents meet and exceed KPIs.

## **Customer Service Representative, Fusion BPO**

Oct 2019 - Jul 2020

- Handled customer inquiries related to orders, products, and tracking.
- Ensured accuracy of customer information and order details.

• Supported escalations by providing effective solutions, improving first-call resolution rates.

### **Appointment Setter, OBPO**

Nov2020- Mar 2021

- Conducted outbound calls to confirm subscriptions and customer records.
- Scheduled appointments for vehicle maintenance services and verified product availability.
- Maintained accurate customer records, ensuring efficiency in scheduling and follow-ups.

## **Audience Development Specialist, Open Look Business Solutions**

Oct2018- Mar 2019

- Conducted outreach to grow and engage target audiences.
- Ensured data accuracy and integrity by updating customer and prospect records.
- Supported campaign initiatives through effective communication strategies.

## **SKILLS**

- Basic computer literacy skills
- Organizational and time-management skills
- Team management and leadership
- Verbal and written communication