



**ASKARI LIFE ASSURANCE COMPANY LIMITED**

**REPORT FOR THE NINE MONTH ENDE SEPTEMBER 30, 2022**

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## **VISION**

To be a trusted, globally acknowledged, top rated Financial Solutions Providing Company.

## **MISSION**

To uplift the financial well-being of Policy Holders, Customers, Advisors, Employees; and Shareholder profitability by continuously reinforcing deep commitment to our Core Values.

## **CORE VALUES**

### **1. FINANCIAL ACUMEN**

We believe in empowering our customers through need based packaged financial solutions to cater specific needs with an extensive distribution network.

### **2. CUSTOMER CARE**

We believe in creating value for society by optimizing customer experience through superior financial advisory that makes positive difference in our customer's life.

### **3. ETHICAL CONDUCT**

We believe in exhibiting and ensuring honesty and integrity at all times by encouraging open communication, transparency and humility.

### **4. SUSTAINABILITY**

We believe in generating revenue from multiple channels to build a strong asset base for long term sustainable income and growth for the Trust.

# **COMPANY INFORMATION**

## **Board of Directors**

Lt. Gen. Naveed Mukhtar (Retd.)-Chairman  
Air Vice Marshal Muhammad Athar Shams (Retd)  
Rizwan Ullah Khan  
Malik Riffat Mahmood  
Tariq Hameed  
Ayesha Rafique  
Javed Yunus  
Jehanzeb Zafar- CEO

## **Board Committees**

### **Audit Committee:**

Tariq Hameed	Chairman
Rizwan Ullah Khan	Member
Malik Riffat Mahmood	Member
Muhammad Nadeem Rajput	Secretary

### **Investment Committee:**

Malik Riffat Mahmood	Chairman
Air Vice Marshal Muhammad Athar Shams (Retd)	Member
Jehanzeb Zafar	Member
Mohammad Azmatullah Sharif	Member
Rehan Mobin	Member
Muhammad Nadeem Rajput	Secretary

### **Ethics, Human Resource Remuneration & Nomination Committee:**

Ayesha Rafique	Chairperson
Rizwan Ullah Khan	Member
Air Vice Marshal Muhammad Athar Shams (Retd)	Member
Jehanzeb Zafar	Member
Salman Ahmad Saeed	Secretary

## **Management Committees**

### **Risk Management & Compliance Committee:**

Air Vice Marshal Muhammad Athar Shams (Retd)	Chairman
Tariq Hameed	Member
Jehanzeb Zafar	Member
Mohammad Azmatullah Sharif	Member
Rehan Mobin	Member
Atif Shamim Syed	Member & Secretary

### **Underwriting & Reinsurance Committee:**

Air Vice Marshal Muhammad Athar Shams (Retd)	Chairman
Jehanzeb Zafar	Member
Mohammad Azmatullah Sharif	Member
Sumair Sarwar	Member & Secretary

### **Claim Settlement Committee:**

Rizwan Ullah Khan	Chairman
Jehanzeb Zafar	Member
Rehan Mobin	Member
Bushra Aftab	Member & Secretary

### **Appointed Actuary**

Shujat Siddiqui, MA, FIA, FPSA  
Akhtar & Hasan (Pvt.) Ltd.

### **Legal Advisor**

Saiduddin & Co

### **External Auditor**

RSM Avais Hyder Liaquat Nauman- Chartered Accountants  
(Chartered Accountants)

**Registered Office**

8th Floor Army Welfare Trust, AWT plaza, The Mall, Rawalpindi

**Head Office**

Emerald Tower, Officer No 1104, 11<sup>th</sup> Floor, Plot G-19, Block 5, KDA Improvement Scheme No. 5  
Clifton Karachi, Pakistan.

Phone: +92 (021) 3629941-44, 021-111-225-275

Fax: +92(021)35630429

**Website**

[www.askarilife.com](http://www.askarilife.com)

**Email:**

[info@askarilife.com](mailto:info@askarilife.com)

**Share Registrar**

THK Associates (Pvt.) Limited  
Plot No. 32-C, Jami Commercial Street 2,  
D.H.A., Phase VII,  
Karachi-75500  
Dir: +92 (021) 021-111-000-322  
Fax: +92 (021) 35310191  
E-mail: secretariat@thk.com.pk  
Web: [www.thk.com.pk](http://www.thk.com.pk)

## **Branch Network**

### **Branch Network**

#### **Head Office – Karachi**

Office No.1104, 11th Floor, Emerald Tower, Plot  
No. G-19, Block 5, KDA Improvement Scheme  
No.5, Clifton, Karachi, Pakistan.  
Telephone: (021) 111-225-275  
Fax: (92-21) 35147540  
Email: company.secretary@askarilife.com

#### **Registered Office:**

8th Floor, Army Welfare Trust, AWT Plaza,  
The Mall, Rawalpindi, Pakistan.  
**Email:** info@askarilife.com

#### **Lahore Regional Development Center**

Plot # 524, Block-15, Sector B-1,  
Quaid-e-Azam Town Scheme,  
College Road, Lahore, Pakistan.  
**Email:** rdc.lahore@askarilife.com

#### **Karachi Regional Development Center**

Showroom number 05 & 06 Ground Floor,  
Zubaida's Garden, Plot # 1 Survey no. 34,  
Survey Sheet no. 35-P/1, Block 7 & 8  
Kathiawar Cooperative Housing Society,  
Karachi, Pakistan.  
**Email:** rdc.karachi@askarilife.com

#### **Rawalpindi Office**

**1.**  
Building # D-110, 6th Road,  
Near Total Petrol Pump, Satellite Town,  
Rawalpindi.  
**Email:** rdc.islamabad@askarilife.com  
Contact No:  
**UAN :** 021-111 -225- 275

1<sup>st</sup> Floor, AWT Plaza building,  
The Mall Road, Rawalpindi

## Directors' Review Report

We are pleased to present the unaudited financial statements for the period ended September 30, 2022.

### Financial Highlights

Financial Statement Line item	30-Sep-2022	30-Sep-2021
	Rs. in ('000)	
Gross premium revenue	831,411	547,143
Investment and other income	88,169	48,518
Net Insurance Benefits	94,015	83,112
Acquisition expense	489,820	231,939
Marketing and administration expenses	165,146	134,937
Other expenses	16,569	8,642
(Loss)/profit after tax	(226,097)	(138,379)
Loss per share	(1.51)	(0.92)

### Financial Analysis of the Company

#### Gross Premium:

Gross premium for the 3<sup>rd</sup> quarter ended on September 30, 2022 showed improved results of Rs.831.41 million as compared to Rs.541.14 million in the same period of last year results, delivering a growth of 53%.

Growth in Individual life business has been witnessed which stood at Rs.577.66 million as compared to last year results of Rs. 273.45 million. However, there is a slight decline of 7% in Group Life business which stood at Rs.255.75 million as compared to result of Rs.273.70 million for same quarter of last year results.

#### Investment:

The Investment and other income (including returns on Bank Deposits) for the period ended of 2022 is Rs.88.17 million as compared to Rs 48.52 million for the same period of 2021.

The Company's Investment portfolio currently stands at Rs.1,194.56 million, as compared to Rs.1,024.25 million as at 31 December 2021. The Company is constantly evaluating new investment opportunities for diversification, keeping in view the current economic and political situation of the country.

#### Net Insurance Benefits:

The overall net insurance benefits expense for the period ended September 30, 2022 is Rs 94.02 million as compared to Rs 83.11million for the same period of last year block of 2021. The modernized claims process makes it convenient for corporate customer and policyholders to process their claims easily.

#### Expenses:

The Marketing & Administration expenses for the period ended on September 30, 2022, increased by 22% and stood at Rs.165.15 million as compared to Rs 134.94 million for the same period of last year result. Other expenses were Rs.16.57 million as compared to Rs. 8.64 million in the same period of 2021. The management of your Company is confident that investments made in development of new infrastructure are in line with business strategy to sustain growth in the long run.

As the Company is in growth stage and due to increase in topline revenue, loss after tax for the period ended of 2022 has increased to Rs.226.73 million as compared to Rs. 138.4 million for the same period of 2021, loss per share of Rs1.51.

#### **Provincial sales tax**

There was no further development in the matter of petitions filed by the Company and other life insurance players in the Hon'ble High Courts of Sindh and Lahore, against the levy of Sindh Sales Tax on services (SST) and Punjab Sales Tax on services (PST), by the Sindh Revenue Board (SRB) and the Punjab Revenue Authority (PRA).

#### **Future Outlook**

The insurance market is challenged by economic condition and catastrophe caused by flood in the country. However, your Company is continuing to focus on development and expansion of distribution network to promote new marketing strategy and launching of competitive products which will help in achieving growth in premium income in the long term with sustainable cost.

The Company is on the growth momentum. We are thankful to our policy holders for entrusting us to be a part of their future financial planning. With growth of portfolio and its renewal the Company will be on the path of profitability in near future.

We assure you of our best efforts to deliver sustainable, profitable growth in a challenging and competitive business environment in order to reach a leading position in the industry.

#### **Acknowledgment**

The Directors would like to take this opportunity to extend their gratitude to the regulators and the reinsurer for their continued guidance and support towards the Company for betterment of our business processes.

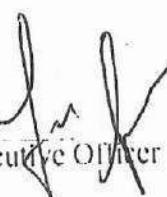
The Board also wishes sincerely to thank the Company's policyholders and corporate clients for placing their trust and confidence in our organization.

The Board also thanks shareholders and staff members, for their continued support, loyalty and dedication to the Company for the continued support of our shareholders, customers, suppliers and employees.

On behalf of the Board of Directors

  
\_\_\_\_\_  
Director

Date: October 25, 2022

  
\_\_\_\_\_  
Chief Executive Officer

## ڈاٹ ایکٹریٹر پورٹ

ہم سال ۲۰۲۲ء کی تیسرا سماں کیلئے، جس کا اختتام ۳۰ ستمبر ۲۰۲۲ء کو ہوا، غیر آڑ شدہ مالیاتی حسابات پیش کرنے میں خوش محسوس کر رہے ہیں۔

### مالیاتی سرخیاں

تفصیلات	۳۰ ستمبر ۲۰۲۱ء	۳۰ ستمبر ۲۰۲۲ء
مجموعی پر بیکھم سے آمدی	000 روپیوں میں	547,143 831,411
سرمایہ کاری سے آمدی اور دیگر سے آمدی	48,518 88,169	83,112 94,015
خالص یہ فوائد	231,939 489,820	134,937 165,146
آخر احاجات برائے حصول	8,642 16,569	(138,379) (226,097)
ویگر احاجات	بعد از ٹکلیں (نقسان) فائدہ	نی حصہ نقسان
کمپنی کا مالی تجربہ:	(0.92) (1.51)	

### مجموعی پر بیکھم:

۳۰ ستمبر ۲۰۲۲ء کی قائم ہونے والی تیسرا سماں کے لئے، آپ کی کمپنی نے پچھلے سال کے نتائج کے اسی دورانے میں مجموعی پر بیکھم 14.547 میلین کے مقابلے میں 41.831 میلین روپے کے بہتر نتائج ظاہر کئے، لہنی ان میں 53 فیصد نشوونما دیکھنے میں آتی۔

افرادی کاروبار میں نشوونما دیکھنے میں آؤ جو پچھلے سال کے 273.45 میلین روپے کے نتائج کے مقابلے میں 66.66 میلین روپے رہا۔ البتہ کروپ انسٹ ہاؤس، دب، میں 7 فیصد کی معمولی کی پیش آئی جو پچھلے سال کے اسی دورانے کے نتائج 273.70 میلین روپے کے مقابلے میں 75.55 میلین روپے رہا۔

### سرمایہ کاری

۲۰۲۲ء کے نومبر میں کمپنی کی سرمایہ کا ہی اور دیگر آمدی (بیشول بینک ڈپارٹس پر منافع جات) ۲۰۲۲ء کے اسی دورانے کے 48.52 میلین روپے کے مقابلے میں 17.88 میلین روپے رہی۔

کمپنی کی سرمایہ کاری، دسمبر ۲۰۲۱ء کے 1,021.25 میلین روپے کے مقابلے میں موجودہ طور پر 1,194.56 میلین روپے رہا۔ کمپنی ملک کی موجودہ حاشاں اور یا یہی سورت حال پر بھی توجہ مبذول برکھتے ہوئے سرمایہ کاری کی مختلف اقسام میں نے موقع کی تلاش میں کوشش ہے۔

### خالص یہ فوائد

۲۰۲۲ء کی تیسرا سماں قائم ہونے پر ۲۰۲۱ء کے اسی دورانے کے 83.11 میلین روپے کے مقابلے میں مجموعی خالص یہ فوائد کے اخراجات 94.02 میلین روپے رہے۔ کمپنی کا بعد یہ طریقہ کاروبار پوری ہی صارف اپاگی کے حامل افراد کے لئے ان کے کمپنی پر عمل درآمد کو آسان بناتا ہے۔

آخر احات

اڑات جاتی ہے اور اپنی شوہر، بیوی کے دور سے گزر رہی ہے اور اپنی سٹھن پارامدی میں اضافے کی وجہ سے یوچلے سال کے اسی دورانے میں 4.138 میلین روپے کے مقابلے میں 2022ء کی تیسری سماں کے اختتام پر 22 فیصد اضافے کے ساتھ مارکیٹنگ اور انتظامی اخراجات 2021ء کے مقابلے میں جو 94.134 میلین روپے تھے 2022ء کی تیسری سماں کے اختتام پر 22 فیصد اضافے کے ساتھ 15.165 میلین روپے ہو گئے۔ دیگر اخراجات 2021ء کے اسی دورانے کے مقابلے میں 8.64 میلین روپے کے مقابلے میں 16.57 میلین روپے ہے۔ آپ کی کمپنی کی انتظامیہ پر اعتماد بہت کمپنی کے نئے اندر اچھی کی فروخت غیر میں کی جانے والی سرمایہ کاریاں آنے والے وقت میں کمپنی کے لئے بہت ہی زیادہ فائدہ مند ثابت ہو گئی۔

صوماتی سیلوز شیلیس:

خند مات پر سندھ ریو ہینجورہ اور بچاپ رو ہینچا تھاری کی جانب سے سندھ سلر لیکس اور بچاپ سلر لیکس عائد کئے جانے کے خلاف سندھ اور لاہور کی اعلیٰ عدالتوں میں کمپنی اور دیگر یونیورسٹیت میں متعلق اداروں کی جانب سے تجعیج کی گئی پیشہ نظر کے معاملے میں مزید کوئی پیش رفت نہیں ہوئی۔

مستقبل ریاضی

کمپنی اپنی افواں کی جانب متحرک ہے۔ اپنے مستقبل کی مالی مشروب بندی کا حصہ بننے کے لئے ہم پر ہمروں کرنے کے لئے ہم اپنے پالسی جو نادرز کے شکرگزار ہیں۔ پورٹ فویجیوں نشوونما دراس کی تجربہ کے ساتھ کمپنی مستقبل قریب میں سودمندی کی راہ پر گامزن ہوگی۔

بہم آپ کو اندیزہ میں کمپنی کو ایک ممتاز مقام تک پہنچنے کے لئے جملہ جنگ اور قابلی کا ردہ باری ما جول میں میں قابل برداشت، منافع بخش نشوونما بیش کرنے کے لئے اپنی بہترین کوشش کیا تھیں۔

انظار شد

؛ از جملہ زندگی کا وہ بارے کے طریقہ جات کی بہتری کے لئے کمپنی کی انتظامیں میں اعتماد اور مسلسل رہنمائی کیلئے ریگولیٹریز اور ری انسپکٹر کا شکر یہ ادا کرنا چاہیں گے۔ بورڈ کمپنی کے ہالیں ہولڈرز اور کار پوری یعنی صارفین کا بھی خلوص دل سے شکر یہ ادا کرنا چاہتا ہے جنہوں نے ہمارے ادارے میں اپنا اعتماد اور اعتبار قائم رکھا۔

بورا اے۔ جس سنشدگان، حصار قین، سلائیز اور ملازم میں اور عملے کے ارکان کا ان کی مسلسل اعانت، وہ بھی اور خیرخواہی کا بھی شکر یہ ادا کرنا چاہتا ہے۔

بورڈ آف ذا ارٹس زمئی جانب ت



**Condensed interim financial statements (un-audited)**  
**For the nine months period ended September 30, 2022**

**ASKARI LIFE ASSURANCE COMPANY LIMITED**

**ASKARI LIFE ASSURANCE COMPANY LIMITED**  
**CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)**  
**AS AT SEPTEMBER 30, 2022**

	Note	September 30, 2022 Un-Audited	December 31, 2021 Audited
		-----(Rupees in '000)-----	
<b>ASSETS</b>			
Property and equipment	6	16,925	19,367
Right of use assets	7	7,793	14,333
Intangible assets	8	35	340
Investments			
Equity securities	9	7,272	9,188
Government securities	10	899,960	736,706
Mutual funds	12	137,725	82,785
Term deposits receipts	11	-	48,800
Loans secured against life insurance policies		5,939	6,080
Insurance receivables		67,761	54,782
Other loans and receivables		37,810	17,005
Taxation - payments less provision		25,861	20,636
Prepayments		3,206	1,593
Cash and bank	13	149,601	143,773
<b>TOTAL ASSETS</b>		<b>1,359,888</b>	<b>1,155,388</b>
<b>EQUITY AND LIABILITIES</b>			
<b>CAPITAL AND RESERVES ATTRIBUTABLE TO COMPANY'S EQUITY HOLDERS</b>			
Share capital		1,501,720	1,501,720
Money ceded to Waqf Fund		500	500
Retained earnings arising from business other than participating business attributable to the shareholders (Ledger Account D)		(1,457,688)	(1,222,977)
Unrealised gain on available-for-sale financial assets		574	2,283
Accumulated losses		(64,243)	(72,857)
<b>TOTAL EQUITY</b>		<b>(19,137)</b>	<b>208,669</b>
Advance against equity		360,000	100,000
<b>LIABILITIES</b>			
Insurance liabilities	14	807,927	611,315
Retirement benefit obligations		31,327	23,470
Premium received in advance		42,506	44,540
Insurance / reinsurance payables		48,186	60,020
Other creditors and accruals		82,623	89,651
Lease liability against right of use assets		6,456	17,723
<b>TOTAL LIABILITIES</b>		<b>1,019,025</b>	<b>846,719</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>1,359,888</b>	<b>1,155,388</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	15		

The annexed notes from 1 to 31 form an integral part of these financial statements.

Handwritten signatures and initials of company officials over the signature line:

- Chief Financial Officer: *Rulan Ullah*
- Chief Executive Officer: *J. K.*
- Director: *M.*
- Director: *A. A.*
- Chairman: *Chairman*

ASKARI LIFE ASSURANCE COMPANY LIMITED  
 CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)  
 FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2022

Note	Nine months ended		Quarter ended	
	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
	-----(Rupees in '000)-----		-----(Rupees in '000)-----	
Gross premium / contribution revenue	831,411	547,143	331,598	250,383
Reinsurance premium / contribution ceded	(175,480)	(187,013)	(82,639)	(85,575)
<b>Net premium / contribution revenue</b>	<b>16</b>	<b>655,931</b>	<b>360,130</b>	<b>248,959</b>
Investment income				
Net realised fair value gains / (losses) on financial assets	79,973	44,825	33,231	13,950
Net fair value gains / (losses) on financial assets at fair value	562	-	476	-
Other income	(608)	(747)	(217)	(613)
	8,242	4,440	3,049	1,608
	88,169	48,518	36,539	14,945
<b>Total income</b>	<b>744,100</b>	<b>408,648</b>	<b>285,498</b>	<b>179,753</b>
Insurance benefits	376,748	319,226	94,561	100,798
Reinsurance recoveries	(282,733)	(236,114)	(60,565)	(73,723)
<b>Net insurance benefits expense</b>	<b>21</b>	<b>94,015</b>	<b>83,112</b>	<b>27,075</b>
Net change in insurance liabilities (other than outstanding claims)	204,305	88,093	85,214	42,702
Acquisition expenses	489,820	231,939	169,004	98,560
Marketing and administration expenses	165,146	134,937	55,943	45,865
Other expenses	16,569	8,642	10,330	4,068
<b>Total expenses</b>	<b>875,840</b>	<b>463,611</b>	<b>320,491</b>	<b>191,195</b>
<b>Loss before tax</b>	<b>(225,755)</b>	<b>(138,075)</b>	<b>(68,989)</b>	<b>(38,517)</b>
Income tax expense	(342)	(304)	(139)	(83)
<b>Loss for the period</b>	<b>(226,097)</b>	<b>(138,379)</b>	<b>(69,128)</b>	<b>(38,600)</b>
<b>Other comprehensive income:</b>				
Unrealised loss on remeasurement of available-for-sale financial assets	(1,709)	(319)	(50)	128
	(1,709)	(319)	(50)	128
<b>Total comprehensive loss for the period</b>	<b>(227,806)</b>	<b>(138,698)</b>	<b>(69,178)</b>	<b>(38,472)</b>
Loss per share - Rupees	(1.51)	(0.92)	(0.46)	(0.26)

The annexed notes from 1 to 31 form an integral part of these financial statements.

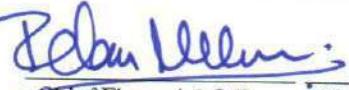
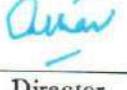
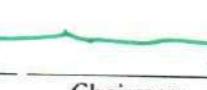
Handwritten signatures of the Chief Financial Officer, Chief Executive Officer, Director, Director, and Chairman are present above their respective titles.

Chief Financial Officer      Chief Executive Officer      Director      Director      Chairman

**ASKARI LIFE ASSURANCE COMPANY LIMITED**  
**CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)**  
**FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2022**

	Note	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
		-----(Rupees in '000)-----	
<b>Operating Cashflows</b>			
<b>(a) Underwriting activities</b>			
Insurance premium / contribution received		863,239	529,666
Claims paid		(335,863)	(273,814)
Commission paid		(310,826)	(121,400)
Marketing and administrative expenses paid		(362,677)	(232,289)
<b>Net cash used in underwriting activities</b>		<b>(146,127)</b>	<b>(97,837)</b>
<b>(b) Other operating activities</b>			
Income tax paid		(5,567)	(2,954)
Other operating payments		(7,891)	(112)
Gratuity paid		(2,700)	(2,304)
Other operating receipts		4,689	3,190
<b>Net cash flow / (used in) from other operating activities</b>		<b>(11,469)</b>	<b>(2,180)</b>
<b>Total cash used in from all operating activities</b>		<b>(157,596)</b>	<b>(100,017)</b>
<b>Investment activities</b>			
Profit received		63,402	46,141
Dividend received		10,197	2,860
Payment for purchase of investments		(3,359,622)	(2,809,607)
Proceeds from disposal of investments		3,194,912	2,836,566
Addition to property and equipment		(7,010)	(3,422)
Proceeds from sale of property and equipment		1,545	2,494
<b>Total cash flow generated from / (used in) from investing activities</b>		<b>(96,576)</b>	<b>75,032</b>
<b>Financing activities</b>			
Advance received against equity		260,000	-
<b>Total cash generated from financing activities</b>		<b>260,000</b>	<b>-</b>
<b>Net increase in cash and cash equivalents</b>		<b>5,828</b>	<b>(24,985)</b>
Cash and cash equivalents at beginning of period		143,773	86,503
<b>Cash and cash equivalents at end of period</b>	13	<b>149,601</b>	<b>61,518</b>
<b>Reconciliation to profit and loss account</b>			
Operating cash flows		(157,596)	(100,017)
Depreciation expense on property and equipment		(7,926)	(8,966)
Amortisation expense on intangible assets		(304)	(742)
Depreciation on right of use asset		(6,540)	(9,517)
Profit on disposal of property and equipment		19	1,019
Net realised fair value gains/(losses) on financial assets		562	-
Dividend and other investment income		88,196	47,825
(Decrease) / increase in assets other than cash		78,984	68,438
Decrease / (Increase) in liabilities		(220,884)	(135,672)
Net fair value gain / ( losses) on financial assets at fair value		(608)	(747)
<b>Loss after taxation</b>		<b>(226,097)</b>	<b>(138,379)</b>

The annexed notes from 1 to 31 form an integral part of these financial statements.

\_\_\_\_\_  
 Robin Ullum \_\_\_\_\_ J. \_\_\_\_\_ Director \_\_\_\_\_ Director \_\_\_\_\_ Chairman

## ASKARI LIFE ASSURANCE COMPANY LIMITED

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2022

	Share Capital	Revenue reserves Accumulated losses	Retained earnings arising from business other than participating business attributable to the shareholders (Ledger Account D)	Money Ceded to Waqf Fund	Other Reserves Unrealised gain on available-for-sale financial assets	Total Equity
Note	(Rupees in '000)					
Balance as at January 1, 2021	1,501,720	(82,242)	(971,482)	500	2,373	450,869
Total comprehensive loss for the period	-	(138,379)	-	-	-	(138,379)
Change in fair value of available for sale investments	-	-	-	-	(319)	(319)
Deficit for the period in statutory funds	-	147,364	(147,364)	-	-	-
Balance as at September 30, 2021	<u>1,501,720</u>	<u>(73,257)</u>	<u>(1,118,846)</u>	<u>500</u>	<u>2,054</u>	<u>312,171</u>
Balance as at January 1, 2022	1,501,720	(72,857)	(1,222,977)	500	2,283	208,669
Total comprehensive loss for the period	-	(226,097)	-	-	-	(226,097)
Change in fair value of available for sale investments	-	-	-	-	(1,709)	(1,709)
Deficit for the period in statutory funds	-	234,711	(234,711)	-	-	-
Balance as at September 30, 2022	<u>1,501,720</u>	<u>(64,243)</u>	<u>(1,457,688)</u>	<u>500</u>	<u>574</u>	<u>(19,137)</u>

The annexed notes from 1 to 31 form an integral part of these financial statements.

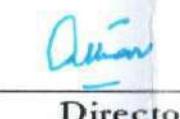


Chief Financial Officer



Chief Executive Officer

Director



Director



Chairman

**ASKARI LIFE ASSURANCE COMPANY LIMITED  
NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022**

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**1. LEGAL, STATUS AND NATURE OF BUSINESS**

**1.1** Askari Life Assurance Company Limited (the Company) was incorporated in Pakistan on August 18, 1992 as a public limited company under the repealed Companies Ordinance, 1984 (replaced by Companies Act 2017). Its shares are quoted on Pakistan Stock Exchange. The Company commenced life insurance operations on February 22, 1993 after registration with Controller of Insurance on February 14, 1993. The address of its registered and principal office are 8th Floor, Army Welfare Trust, AWT Plaza, The Mall, Rawalpindi and 11th Floor, Emerald Tower, Plot No. G-19, Block 5, KDA Improvement Scheme No.5, Clifton, Karachi respectively. The major shareholding in the Company was taken over by Army Welfare Trust on October 27, 2017. The geographical locations other than stated above are as under:

**Karachi Regional Development Centre:** Showroom 4-5, Zubaida Garden Ground Floor, Near Awami Markaz, K.M.C.H.S Main Shahrah e Faisal, Karachi

**Lahore Regional Development Center:** Plot # 524, Block-15, Sector B-1, Quaid-e-Azam Town Scheme, College Road, Lahore.

**Islamabad Office:** Building # D-110, 6th Road, Near Total Petrol Pump, Satellite Town, Rawalpindi.

Army Welfare Trust as a Holding Company holds 66.65% (2021: 66.65%) shares of the Company.

**1.2** The Company is engaged in life insurance and window family takaful business including ordinary life business and accidental and health business.

In accordance with the requirement of Insurance Ordinance, 2000, the Company has established a Shareholder Fund and separate Statutory Funds in respect of each class of its life insurance business. The Statutory Funds established by the Company, in accordance with the advice of Appointed Actuary are as follow:

- Ordinary Life
- Universal Life
- Accidental and Health

Company's Board of Directors in its meeting held on October 24, 2018 approved the contribution of seed money of Rs. 50 million from share holder's fund for the commencement of operation. The Window Takaful Operation is also approved by SECP and Company has also established Individual Family Takaful and Group Family Takaful Funds.

Further, the company has sufficient assets in excess of the solvency margin required to be maintained under the Insurance Ordinance, 2000 and will be able to discharge its liabilities in the normal course of business.

**ASKARI LIFE ASSURANCE COMPANY LIMITED**  
**NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022**

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**2 BASIS FOR PRESENTATION AND STATEMENT OF COMPLIANCE**

**2.1 Statement of compliance**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act 2017 and Insurance Accounting Regulations, 2017 provisions of and directives issued under the Companies Act 2017, the Insurance Ordinance, 2000 and Insurance Rules, 2017, and the Takaful Rules, 2012. In case requirements differ, the provisions or directives of the Companies Act 2017, Insurance Ordinance, 2000, Insurance Accounting Regulations 2017 and Insurance Rules, 2017 and Takaful Rules, 2012 shall prevail.

**2.2 Accounting Standards, IFRIC Interpretations and Amendments which became effective during the period**

There are certain adoptions, amendments and interpretations with respect to the approved accounting standards that are not yet effective and are not expected to have any material impact on the Company's condensed interim financial statements in the period of initial application.

**3 BASIS OF MEASUREMENT**

These financial statements have been prepared under the historical cost convention except for valuation of certain investments at their market value.

**4 FUNCTIONAL AND PRESENTATION CURRENCY**

These financial statements are presented in Pakistan Rupees (rounded upto thousand) which is the Company's functional and presentation currency.

**5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies adopted in the preparation of these condensed financial statements are in the line with the audited annual accounts for the year ended December 31, 2021.

ASKARI LIFE ASSURANCE COMPANY LIMITED  
 NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022

6 PROPERTY AND EQUIPMENT

September 30, 2022 (Un-Audited)	December 31, 2021 (Audited)
-----Rupees in '000-----	

Property and equipments	<u>16,925</u>
	<u>19,367</u>

	September 30, 2022 (Un-Audited)		September 30, 2021 (Un-Audited)	
	Addition	Deletion	Addition	Deletion
-----Rupees in '000-----				
Office equipment	701	-	-	-
Furniture and fixtures	2,095	-	-	-
Computer and accessories	2,715	926	439	421
Vehicles	1,499	1,499	2,246	2,246
	<u>7,010</u>	<u>2,425</u>	<u>2,685</u>	<u>2,667</u>

7 RIGHT TO USE OF ASSETS

September 30, 2022 (Un-Audited)	December 31, 2021 (Audited)
-----Rupees in '000-----	

Right of use assets	<u>7,793</u>
	<u>14,333</u>

	September 30, 2022 (Un-Audited)		September 30, 2021 (Un-Audited)	
	Addition / Adjustment	Deletion	Addition / Adjustment	Deletion
-----Rupees in '000-----				
Right to use of assets	-	5,862	-	10,588
	<u>-</u>	<u>5,862</u>	<u>-</u>	<u>10,588</u>

8 INTANGIBLE ASSETS

September 30, 2022 (Un-Audited)	December 31, 2021 (Audited)
-----Rupees in '000-----	

Intangible assets	<u>340</u>
	<u>35</u>

	September 30, 2022 (Un-Audited)		September 30, 2021 (Un-Audited)	
	Addition	Deletion	Addition	Deletion
-----Rupees in '000-----				
Intangible assets	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

ASKARI LIFE ASSURANCE COMPANY LIMITED

NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022

**9 INVESTMENTS IN EQUITY SECURITIES**

	September 30, 2022 (Un-Audited)				December 31, 2021 (Audited)			
	Cost	Unrealised Gain	Impairment	Fair Value	Cost	Unrealised Gain / (Loss)	Impairment	Fair Value
	Rupees in '000							
<b>AVAILABLE FOR SALE</b>								
Related party								
Listed Shares								
East West Insurance Company Limited	281	323	-	604	281	302	-	583
Others								
Listed Shares								
Kohat Cement Company Limited	340	76	-	416	340	150	-	490
D. G. Khan Cement Company Limited	512	-	(330)	182	512	-	(263)	249
Habib Bank Limited	1,351	-	(863)	488	1,351	-	(535)	816
Ghanda Industrie Limited	1,633	-	(1,048)	585	1,633	-	(926)	707
Millat Tractor Limited	744	262	-	1,006	744	-	(12)	732
Bifo Industries Limited	350	-	(219)	131	350	-	(179)	171
Descon Oxychem Limited	101	21	-	122	101	32	-	133
Packages Limited	2,221	(589)	-	1,632	2,221	(232)	-	1,989
Al-Shaheer Corporation	78	-	(50)	28	78	-	(44)	34
Friesland Campina Engro Pakistan Limited	323	-	(126)	197	323	-	(69)	254
Ferozsons Laboratories Limited	1,958	(158)	-	1,800	1,958	975	-	2,933
AGP Limited	103	(22)	-	81	103	(6)	-	97
	<b>9,995</b>	<b>(87)</b>	<b>(2,636)</b>	<b>7,272</b>	<b>9,995</b>	<b>1,221</b>	<b>(2,028)</b>	<b>9,188</b>

**9.1 Movement in accumulated impairment losses on available for sale investments.**

September 30, December 31,  
2022 2021  
(Un-Audited) (Audited)  
-----Rupees in '000-----

Opening balance	(2,028)	(3,320)
(Provision) / reversal for the period	(608)	2,148
Closing balance	<b>(2,636)</b>	<b>(2,028)</b>

ASKARI LIFE ASSURANCE COMPANY LIMITED  
 NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022

10 INVESTMENTS IN GOVERNMENT SECURITIES

	Maturity Year	September 30, 2022 (Un-Audited)				December 31, 2021 (Audited)		
		Effective Yield (%)	Face Value	Principal Repayment	Carrying Value	Effective Yield (%)	Face Value	Carrying Value
		Rupees in '000						
<b>HELD TO MATURITY</b>								
10 year Pakistan Investment Bonds	19-Jul-22	12.63%	-	on Maturity	-	12.63%	10,465	10,465
10 year Pakistan Investment Bonds	19-Jul-22	12.52%	-	on Maturity	-	12.52%	8,178	8,178
10 year Pakistan Investment Bonds	21-Apr-26	9.19%	9,866	on Maturity	9,866	9.19%	9,844	9,844
10 year Pakistan Investment Bonds	21-Apr-26	8.07%	22,971	on Maturity	22,971	8.07%	23,054	23,054
10 year Pakistan Investment Bonds	21-Feb-29	11.21%	39,359	on Maturity	39,359	11.21%	39,371	39,371
10 year Pakistan Investment Bonds	09-Dec-30	7.81%	40,469	on Maturity	40,469	7.81%	40,356	40,356
12 Months Treasury Bills	12-Jan-23	11.48%	16,500	on Maturity	15,977	-	-	-
12 Months Treasury Bills	18-May-23	14.75%	21,500	on Maturity	19,672	-	-	-
03 Months Treasury Bills	24-Feb-22	7.21%	-	on Maturity	-	7.21%	345,328	345,328
03 Months Treasury Bills	03-Nov-22	15.70%	157,210	on Maturity	154,945	-	-	-
03 Months Treasury Bills	15-Dec-22	15.97%	135,010	on Maturity	130,664	-	-	-
03 Months Treasury Bills	15-Dec-22	15.40%	61,920	on Maturity	59,996	-	-	-
03 Months Treasury Bills	01-Dec-22	15.85%	34,115	on Maturity	33,221	-	-	-
06 Months Treasury Bills	10-Feb-22	7.48%	-	on Maturity	-	7.48%	53,168	53,169
06 Months Treasury Bills	24-Feb-22	7.49%	-	on Maturity	-	7.49%	75,727	75,727
06 Months Treasury Bills	16-Jan-22	11.25%	-	on Maturity	-	11.25%	100,031	100,031
06 Months Treasury Bills	09-Feb-23	10.63%	65,105	on Maturity	61,232	-	-	-
06 Months Treasury Bills	09-Feb-23	10.84%	60,875	on Maturity	57,586	-	-	-
12 Months Treasury Bills	15-Dec-22	11.44%	5,520	on Maturity	5,391	11.44%	4,976	4,976
5 Years GOP Sukuks	09-Dec-25	14.85%	26,200	on Maturity	26,204	7.07%	26,207	26,207
5 Years GOP Sukuks	09-Dec-25	14.85%	50,000	on Maturity	50,175	-	-	-
5 Years GOP Sukuks	09-Dec-25	14.30%	31,500	on Maturity	31,789	-	-	-
5 Years GOP Sukuks	09-Dec-25	14.85%	48,000	on Maturity	48,168	-	-	-
5 Years GOP Sukuks	09-Dec-25	14.70%	24,750	on Maturity	24,832	-	-	-
5 Years GOP Sukuks	09-Dec-25	14.67%	16,150	on Maturity	16,212	-	-	-
5 Years GOP Sukuks	09-Dec-25	14.67%	24,650	on Maturity	24,745	-	-	-
5 Years GOP Sukuks	09-Dec-25	14.66%	11,700	on Maturity	11,748	-	-	-
5 Years GOP Sukuks	29-Jul-25	15.03%	14,600	on Maturity	14,738	-	-	-
					899,960			736,706

**11 INVESTMENT IN TERM DEPOSIT RECEIPTS**

September 30, December 31,  
2022 2021  
(Un-Audited) (Audited)

**HELD TO MATURITY**

Deposits maturing within 12 months

-Rupees in '000-

48,800

**12 INVESTMENTS IN MUTUAL FUNDS**

September 30, 2022 (Un-Audited) December 31, 2021 (Audited)

Cost	Unrealised gain	Carrying Value	Cost	Unrealised gain	Carrying Value
------	-----------------	----------------	------	-----------------	----------------

Rupees in '000

**AVAILABLE FOR SALE**

NBP Islamic money market fund	129	4	133	120	4	124
NBP income opportunity fund	-	-	-	12,214	629	12,843
Alhamra Islamic money market fund	19,526	-	19,526	11,304	-	11,304
ABL Islamic cash fund	19,989	8	19,997	11,249	-	11,249
Alfalalah Islamic Rozana Amdani Fund	17,272	-	17,272	11,096	-	11,096
Faysal Halal Amdani Fund	11,634	465	12,099	9,821	385	10,206
NBP Islamic daily dividend fund	12,142	-	12,142	11,199	1	11,200
AL-Ameen Islamic Cash Fund	-	-	-	5,737	43	5,780
Meezan Rozana Amdani Fund	7,044	-	7,044	4,576	-	4,576
Meezan Daily Income Fund	9,453	-	9,453	2,156	-	2,156
Faysal Islamic Cash Fund	17,392	-	17,392	2,251	-	2,251
HBL Islamic Income fund	8,869	-	8,869	-	-	-
NBP Financial Sector Income Fund	13,614	184	13,798	-	-	-
	137,064	661	137,725	81,723	1,062	82,785

**ASKARI LIFE ASSURANCE COMPANY LIMITED**  
**NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022**

		September 30, 2022 (Un-Audited)	December 31, 2021 (Audited)
		----- Rupees in '000 -----	
13	CASH AND BANK		
	Cash and Stamps	2,011	585
	Cash at bank		
	- current account	39,608	72,773
	- saving account	107,982	70,415
	Cash and cash equivalents	<u>149,601</u>	<u>143,773</u>
14	INSURANCE LIABILITIES		
	Reported outstanding claims (including claims in payment)	14.1	126,796
	Incurred but not reported claims (IBNR)	14.2	4,404
	Investment component of account value policies / certificates	14.3	628,698
	Liabilities under individual conventional insurance / takaful contracts	14.4	1,838
	Liabilities under group insurance / group family takaful contracts (other than investment linked)	14.5	36,466
	Other insurance / family takaful liabilities	14.6	9,725
			134,487
		<u>681,131</u>	<u>476,828</u>
		<u>807,927</u>	<u>611,315</u>
14.1	Reported outstanding claims		
	Gross of Reinsurance / Re takaful		
	Payable within one year	312,579	275,957
	Payable over a period of time exceeding one year	20,892	16,630
		333,471	292,587
	Recoverable from Reinsurance / Re takaful		
	Receivable within one year	(187,402)	(142,819)
	Receivable over a period of time exceeding one year	(19,273)	(15,281)
		(206,675)	(158,100)
	Net reported outstanding claims	<u>126,796</u>	<u>134,487</u>
14.2	Incurred but not reported claims		
	Gross of reinsurance	17,757	23,563
	Reinsurance recoveries	(13,353)	(16,975)
	Net of reinsurance	<u>4,404</u>	<u>6,588</u>
14.3	Investment component of universal life and account value policies / certificates		
	Investment component of account value policies	<u>628,698</u>	<u>419,895</u>
14.4	Liabilities under individual conventional insurance / takaful contracts		
	Gross of reinsurance	1,845	2,287
	Reinsurance credit	(7)	(13)
	Net of reinsurance	<u>1,838</u>	<u>2,274</u>
14.5	Liabilities under Group Insurance / Group Family Takaful Contracts (other than Investment linked)		
	Gross of reinsurance	92,072	94,022
	Reinsurance credit	(55,606)	(79,523)
	Net of reinsurance	<u>36,466</u>	<u>14,499</u>
14.6	Other insurance liabilities		
	Gross of reinsurance	19,359	43,736
	Reinsurance recoveries	(9,634)	(10,164)
		<u>9,725</u>	<u>33,572</u>

**ASKARI LIFE ASSURANCE COMPANY LIMITED  
NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022**

**15 CONTINGENCIES AND COMMITMENTS**

**15.1 Contingencies**

- 15.1.1 There is pending adjudication bearing No 125/2012 before the Session Court, South, Karachi in respect of an employee who was previously working on contract basis at company's Hyderabad branch and committed fraud. As the Company is taken over by AWT (the buyer) it was agreed with the previous management (the seller) that if any stage the Company or any of its director(s) become party and as such any liability is imposed by any Court on the Company or its Director(s) in this regard, the accrued liability would be paid by the sellers to the Company for onward payment to the affectedees at earliest. The Company will accordingly ensure timely and fair payment of liability.

That to guarantee the covenants made by the seller above and to fully indemnify the Buyer against any liability/loss the Sellers have furnished in favour of the buyer an irrevocable and unconditional Insurance Guarantee from a AA+ rated insurance company, East West Insurance Company Limited bearing number EWL/HO/PB-009/01/2017 to an amount of PKR 118.467 million. Further to this effect a duly executed and notarized undertaking dated 13-01-2017 has also been furnished by the Sellers to the Federal Insurance Ombudsman.

- 15.1.2 Pakistan Steel Mill had filed instant suit against the Company in respect of the claims of their employees amounting to Rs. 4 million. The claim had been repudiated by the previous management on the grounds of delayed intimation. The Company is contesting the case in and is at the stage of appointment of commissioner. In view of Company's legal consultant, the Company has a *prima facie* case and unfavourable outcome is not expected.

- 15.1.3 During the year 2019, Sindh Revenue Board (SRB) vide notification No. SRB 3-4/5/2019 dated May 8, 2019 extended the exemption on life insurance till June 30, 2019. With effect from July 1, 2019, life insurance has been made taxable at the rate of 3% on individual life and group life insurance at the rate of 13%. Further, the Punjab Revenue Authority (PRA) also withdrew the exemption on life insurance and made the same subject to Punjab Sales Tax (PST). The Company collectively through the forum of Insurance Association of Pakistan (IAP) had filed a writ / constitutional petition in the Lahore High Court (LHC) and in the High Court of Sindh (HCS) on September 28, 2019 and November 28, 2019 against PRA and SRB respectively. According to the opinion provided by the legal advisor, the insurance premium does not fall under definition of service rather an insurance policy is a financial arrangement, which is in the nature of contingent contract and not a service upon which sales tax can be levied (and that an insurance company is not rendering a service). The petitions filed in the Punjab and Sindh High Courts also includes the same grounds. It is also the opinion of life insurance companies that a vast majority of premium received from a policy holder, during the life of the policy, is in fact accounted for in the policyholders' investment which cannot be termed as service.

In view of the above the Company has not started invoicing sales tax to its customers. The amount of sales tax involved is around Rs. 105.7 million computed on the basis of risk based premium, as per the advice of the legal advisor. Moreover, based on legal view, sales tax cannot be levied as insurance is not a service.

Further, subsequent to filing petition, the matters relating to sales tax on life insurance premium were also discussed in the meeting of all the provincial tax authorities i.e. SRB, PRA, BRA and representatives of life insurance industry, where it was agreed to form a joint committee of the insurance representatives to resolve these matters. Based on the above legal opinion and ongoing discussions, the Company considers it has a reasonable strong case on the merit in the constitutional petition and the writ petition filed in the Honourable High Courts.

- 15.1.4 During the year 2019, SECP has conducted the anti-money laundering audit, as a result of which SECP imposed a penalty of Rs. 400,000, vide order No. ID/Enf/EWLA/2017-297 dated March 24, 2020 for the non compliance made by the company. The company has filed an appeal against the said order before the Appellate bench of SECP. The company and its legal advisor is confident that any unfavourable outcome is not expected.

- 15.1.5 Before acquisition of the East and West Life Assurance Company (the "EWLA") by Army Welfare Trust (AWT), SECP had imposed penalty of Rs.120,000/- and Rs. 200,000/- on the EWLA vide order No: EMD/Enf/EWLA/2016/4299 and order No: ID/Enf/EWLA/2017/8348 respectively. The appeals on the said orders were filed before the Appellate bench of SECP by EWLA.

The Appellate Bench of the Securities & Exchange Commission of Pakistan disposed of Appeal No. 37 of 2016 on November 16, 2021 through Order dated November 16, 2021. The said order set aside the impugned order to the extent of penalty imposed on Chairman, CEO, and Directors of the Company, whereas, Impugned Order was upheld and the appeal was dismissed to the fine imposed on the Company. The other appeal against is pending and the outcome is awaited.

- 15.1.6 There is a case filed by the Nobel Hospital against the EWLA in learned court, Lahore for the recovery of health insurance bill amounting to Rs. 1.6 million (approx.). After the acquisition, the Company is in coordination with the relevant parties for the possible resolution of the case.

- 15.1.7 There is outstanding petition filed by the Punjab Employees Social Security Institution (PESSI) against EWLA in Insurance Tribunal, Lahore for the recovery of the group claims of their employees amounting to Rs.11.8 million (approx.).After the acquisition, the Company is in co-ordination with the relevant parties for the possible resolution of the case.

ASKARI LIFE ASSURANCE COMPANY LIMITED  
NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
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15.2 Commitments

*Operating leases*

Not later than one year

Later than one year and not later than five years

	September 30, 2022 (Un-Audited)	December 31, 2021 (Audited)
----- Rupees in '000 -----		
	5,737	4,768
	12,943	6,863
	<u>18,680</u>	<u>11,631</u>

16 NET INSURANCE PREMIUM / CONTRIBUTION REVENUE

**Gross Premiums / Contributions revenue**

Regular Premium / Contributions Individual Policies\*

First year

Second year renewal

Subsequent year renewal

Single premium / Contribution individual policies

Group policies without cash value

**Total Gross Premiums / Contribution**

	Nine months ended September 30, 2022 (Un-Audited)	Quarter ended September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2021 (Un-Audited)
----- Rupees in '000 -----				
	384,584	173,518	122,748	68,396
	95,184	39,936	30,348	13,539
	50,078	23,713	21,381	11,794
	45,817	36,279	18,580	7,301
	<u>255,748</u>	<u>273,697</u>	<u>138,541</u>	<u>149,353</u>
	831,411	547,143	331,598	250,383

**Less: Reinsurance Premium / Contribution Ceded**

On individual life first year business

1,369	4,518	298	1,189
212	1,208	80	399
414	940	246	581
<b>173,493</b>	<b>180,362</b>	<b>82,018</b>	<b>83,412</b>
(8)	(15)	(3)	(6)
<b>175,480</b>	<b>187,013</b>	<b>82,639</b>	<b>85,575</b>

On individual life second year business

On individual life renewal business

On group policies

Less : Reinsurance commission on risk premium

**Total Reinsurance Premium / Contribution Ceded**

655,931	360,130	248,959	164,808
---------	---------	---------	---------

\*Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

17 INVESTMENT INCOME

Income from equity securities

*Available for Sale*

Dividend income

10,197	2,860	3,360	928
-----			
Income from debt securities			
-----			
<i>Held to Maturity</i>			
Return on government securities	69,776	41,965	29,871
			13,022
	<b>69,776</b>	<b>41,965</b>	<b>29,871</b>
		<b>33,231</b>	<b>13,950</b>
	<b>79,973</b>	<b>44,825</b>	<b>13,950</b>

18 NET REALISED FAIR VALUE GAINS / (LOSSES) ON FINANCIAL ASSETS

Available for sale

Realised gains/(losses) on:

Mutual funds

562	-	476	-
<b>562</b>	<b>-</b>	<b>476</b>	<b>-</b>

Total

19 NET FAIR VALUE GAINS/ LOSSES ON FINANCIAL ASSETS AT FAIR VALUE

Reversal/(impairment) in value of available for sale investments

(608)	(747)	(217)	(613)
-------	-------	-------	-------

20 OTHER INCOME

Return on bank balances

6,574	2,772	2,996	1,033
1,532	421	-	347
19	1,019	19	-
117	228	34	228
<b>8,242</b>	<b>4,440</b>	<b>3,049</b>	<b>1,608</b>

Return on term deposits

Gain on sale of property and equipment

Miscellaneous

ASKARI LIFE ASSURANCE COMPANY LIMITED  
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21	NET INSURANCE BENEFITS	Nine months ended		Quarter ended	
		September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
		----- Rupees in '000 -----		----- Rupees in '000 -----	
	<b>Gross Claims</b>				
	Claims under individual policies				
	by death	15,219	8,741	7,794	6,331
	by insured event other than death	35	200	35	(20)
	by maturity	8,208	11,247	1,689	2,788
	by surrender	34,728	21,448	8,125	7,950
	Total gross individual policy claims	58,190	41,636	17,643	17,049
	Claims under group policies				
	by death	307,837	274,652	73,593	84,311
	by insured event other than death	10,721	2,938	3,325	(562)
	Total gross group policy claims	318,558	277,590	76,918	83,749
	Total gross claims	376,748	319,226	94,561	100,798
	<b>Less: Reinsurance recoveries</b>				
	On Individual life claims	(6,458)	(1,269)	(2,609)	(1,094)
	On Group life claims	(276,275)	(234,845)	(57,956)	(72,629)
	Total reinsurance recoveries	(282,733)	(236,114)	(60,565)	(73,723)
	Net insurance benefit expense	94,015	83,112	33,996	27,075
22	ACQUISITION EXPENSES				
	Remuneration to insurance intermediaries on individual policies:				
	Commission to agent on first year premiums	254,407	98,839	81,404	41,985
	Commission to agent on second year premiums	7,947	3,583	2,690	1,173
	Commission to agent on subsequent renewal premiums	1,429	626	596	324
		263,783	103,048	84,690	43,482
	Remuneration to insurance intermediaries on group policies:				
	Commission	31,158	31,716	14,624	20,171
	Other acquisition costs				
	Employee benefit cost	137,947	62,934	52,078	23,204
	Depreciation on right of use assets	163	3,601	2	1,030
	Advertisements and sales promotion	21,200	10,132	4,243	3,129
	Vehicle running expenses	5,343	4,017	1,905	1,279
	Depreciation on property and equipment	2,550	3,016	908	975
	Repair and maintenance	2,745	2,364	1,335	1,155
	Travel and conveyance	4,757	1,216	796	545
	Finance charges on lease liability against right of use asset	-	282	-	36
	Electricity, gas and water	2,075	1,432	1,003	701
	Ijara rental	1,825	1,571	622	586
	Postage, telegrams and telephone	2,061	1,938	732	727
	Entertainment	1,467	1,000	810	374
	Policy stamps	4,475	1,376	1,468	277
	Rent, rates and taxes	6,991	965	2,990	225
	Printing and stationery	1,268	975	795	493
	Insurance	-	310	-	160
	Bank charges	12	46	3	11
		194,879	97,175	69,690	34,907
		489,820	231,939	169,004	98,560

ASKARI LIFE ASSURANCE COMPANY LIMITED  
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Note	Nine months ended		Quarter ended	
	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
	----- Rupees in '000 -----			
23 MARKETING AND ADMINISTRATION EXPENSES				
Employee benefit cost	104,921	84,212	35,493	29,830
Advertisements and sales promotion	3,696	3,395	1,211	287
Depreciation on right of use assets	6,377	5,916	2,127	2,172
Vehicle running expenses	9,200	4,459	4,221	1,600
Travel and conveyance	2,943	1,232	1,793	266
Repair and maintenance	10,806	10,660	2,971	3,458
Depreciation on property and equipment	5,376	5,950	1,659	1,955
Postage, telegrams and telephone	4,217	3,589	1,270	1,166
Printing and stationery	5,714	3,764	1,220	1,218
Finance charges on lease liability against right of use asset	978	1,643	265	229
Entertainment	1,453	991	616	485
Ijara Rental	1,441	2,075	225	590
Rent, rates and taxes	395	198	304	126
Electricity, gas and water	1,876	1,451	757	619
Insurance	3,045	2,569	1,104	750
Fees, subscription and periodicals	355	273	117	149
Miscellaneous	853	1,069	430	608
Amortisation of intangible assets	304	742	84	246
Bank charges	478	265	76	111
Annual supervision fee SECP	718	484	-	-
	<b>165,146</b>	<b>134,937</b>	<b>55,943</b>	<b>45,865</b>
24 OTHER EXPENSES				
Legal and professional charges	10,839	2,821	8,564	2,241
Appointed actuary fees	3,051	3,050	1,017	1,016
Auditors' remuneration	559	652	29	132
Shariah Advisor Fee	1,575	1,575	525	525
Director fee	545	544	195	154
	<b>16,569</b>	<b>8,642</b>	<b>10,330</b>	<b>4,068</b>

**ASKARI LIFE ASSURANCE COMPANY LIMITED**  
**NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022**

**25 SEGMENTAL INFORMATION**

**25.1 Revenue Account by Statutory Fund**

For the nine months period ended September 30, 2022

**Income**

Premium / Contributions less reinsurances

Net investment income

Total net income

**Insurance benefits and expenditure**

Insurance benefits including bonuses, net of reinsurance recoveries

Management expenses less recoveries

Total insurance benefits and expenditure

**(Deficit)/ surplus of income over claims and expenditure**

Add: Policyholders' liabilities at beginning of the period

Less: Policyholders' liabilities at end of the period

**(Deficit)/surplus**

Movement in policyholders' liabilities

**Transfers from shareholders' fund**

- Capital contributions from shareholders' fund

Balance of statutory fund at beginning of the period

Balance of statutory fund at end of the period

	Ordinary Life	Universal Life	Statutory funds			Total
			Accident & health business	Individual Family Takaful	Group Family Takaful	
----- Rs in '000' -----						
Premium / Contributions less reinsurances	59,049	144,442	-	428,886	23,554	655,931
Net investment income	6,559	40,121	781	15,863	2,587	65,911
<b>Total net income</b>	<b>65,608</b>	<b>184,563</b>	<b>781</b>	<b>444,749</b>	<b>26,141</b>	<b>721,842</b>
<b>Insurance benefits and expenditure</b>						
Insurance benefits including bonuses, net of reinsurance recoveries	34,529	36,591	-	14,651	8,244	94,015
Management expenses less recoveries	66,633	153,949	-	413,849	23,802	658,233
<b>Total insurance benefits and expenditure</b>	<b>101,162</b>	<b>190,540</b>	<b>-</b>	<b>428,500</b>	<b>32,046</b>	<b>752,248</b>
<b>(Deficit)/ surplus of income over claims and expenditure</b>	<b>(35,554)</b>	<b>(5,977)</b>	<b>781</b>	<b>16,249</b>	<b>(5,905)</b>	<b>(30,406)</b>
Add: Policyholders' liabilities at beginning of the period	22,953	348,734	-	103,317	1,823	476,827
Less: Policyholders' liabilities at end of the period	35,058	422,947	-	215,253	7,874	681,132
<b>(Deficit)/surplus</b>	<b>(47,659)</b>	<b>(80,190)</b>	<b>781</b>	<b>(95,687)</b>	<b>(11,956)</b>	<b>(234,711)</b>
Movement in policyholders' liabilities	12,105	74,213	-	111,936	6,051	204,305
<b>Transfers from shareholders' fund</b>						
- Capital contributions from shareholders' fund	92,500	81,500	-	111,000	7,000	292,000
<b>Balance of statutory fund at beginning of the period</b>	<b>39,015</b>	<b>349,058</b>	<b>6,842</b>	<b>104,100</b>	<b>9,594</b>	<b>508,609</b>
<b>Balance of statutory fund at end of the period</b>	<b>95,961</b>	<b>424,581</b>	<b>7,623</b>	<b>231,349</b>	<b>10,689</b>	<b>770,203</b>

ASKARI LIFE ASSURANCE COMPANY LIMITED  
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For the three months period ended September 30, 2021	Statutory funds					
	Ordinary Life	Universal Life	Accident & health business	Individual Family Takaful Contracts	Group Family Takaful	Total
----- Rs in '000' -----						
Premium / Contribution reinsurances	89,050	149,737	-	116,813	4,530	360,130
Net investment income	4,797	20,858	446	1,596	319	28,016
<b>Total net income</b>	<b>93,847</b>	<b>170,595</b>	<b>446</b>	<b>118,409</b>	<b>4,849</b>	<b>388,146</b>
<b>Claims and expenditure</b>						
Claims, including bonuses, net of reinsurance recoveries	42,607	37,490	-	1,937	1,078	83,112
Management expenses less recoveries	105,368	136,726	-	114,184	8,027	364,305
<b>Total claims and expenditure</b>	<b>147,975</b>	<b>174,216</b>	<b>-</b>	<b>116,121</b>	<b>9,105</b>	<b>447,417</b>
<b>(Deficit)/surplus of income over claims and expenditure</b>	<b>(54,128)</b>	<b>(3,621)</b>	<b>446</b>	<b>2,288</b>	<b>(4,256)</b>	<b>(59,271)</b>
Add: Policyholders' liabilities at beginning of the period	9,310	287,432	-	15,842	730	313,314
Less: Policyholders' liabilities at end of the period	23,533	312,482	-	63,801	1,591	401,407
<b>(Deficit) / Surplus</b>	<b>(68,351)</b>	<b>(28,671)</b>	<b>446</b>	<b>(45,671)</b>	<b>(5,117)</b>	<b>(147,364)</b>
Movement in policyholders' liabilities	14,223	25,050	-	47,959	861	88,093
Transfers from shareholders' fund						
- Capital contributions from shareholders' fund	77,000	25,000	-	51,000	5,000	158,000
Balance of statutory fund at beginning of the period	19,331	291,662	6,227	16,363	1,508	335,091
Balance of statutory fund at end of the period	42,203	313,041	6,673	69,651	2,252	433,820

ASKARI LIFE ASSURANCE COMPANY LIMITED

**NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
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## 26 Segment Statement of financial position

Shareholders' fund	Statutory funds						September 30, 2022 (Un-audited)	December 31, 2021 (Audited)
	Ordinary Life	Universal Life	Accident & health business	Individual Family Takaful	Group Family Takaful	Total	Total	
-----Rs in '000-----								
16,925	-	-	-	-	-	16,925	19,367	
7,793	-	-	-	-	-	7,793	14,333	
35	-	-	-	-	-	35	340	
239,304	70,192	477,835	6,936	233,503	17,187	1,044,957	828,679	
-	-	-	-	-	-	-	48,800	
-	1,487	4,452	-	-	-	5,939	6,080	
-	66,638	-	376	-	747	67,761	54,782	
26,886	1,451	-	1,195	6,818	1,460	37,810	17,005	
25,861	-	-	-	-	-	25,861	20,636	
3,206	-	-	-	-	-	3,206	1,593	
5,955	25,665	32,112	2,876	49,525	33,468	149,601	143,773	
325,965	165,433	514,399	11,383	289,846	52,862	1,359,888	1,155,388	
-----Rs in '000-----								
-	88,866	483,489	3,599	220,142	11,831	807,927	611,315	
31,327	-	-	-	-	-	31,327	23,470	
-	7,573	12,856	-	22,077	-	42,506	44,540	
-	(3,687)	10,714	161	5,022	35,976	48,186	60,020	
6,456	-	-	-	-	-	6,456	89,651	
36,380	11,778	5,714	-	26,512	2,239	82,623	17,723	
74,163	104,530	512,773	3,760	273,753	50,046	1,019,025	846,719	

**ASKARI LIFE ASSURANCE COMPANY LIMITED**  
**NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)**  
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**27 WINDOW TAKAFUL OPERATIONS**

The statement of financial position of Window Takaful Operations as at September 30, 2022 and its financial performance for the period ended September 30, 2022 is as follows

**27.1 Statement of Financial Position**

As at September 30, 2022

Operator's Sub Fund	Statutory funds		Aggregate September 30, 2022 (Un-audited)	Aggregate December 31, 2021 (Audited)
	Individual Family Takaful	Group Family Takaful		
-----Rupees in '000-----				
<b>Share capital and reserves</b>				
Funds received from Shareholders' Fund	-	-	-	-
Capital returned to Shareholders' Fund	-	-	-	-
Accumulated Surplus / (Deficit)	1,453	-	-	-
Qard-e-Hasna contributed by the Window Takaful Operator	-	-	-	-
<b>Net shareholders' equity</b>	<b>1,453</b>	<b>-</b>	<b>-</b>	<b>1,453</b>
<b>Balance of statutory fund (including Technical reserves</b>				
Rs. 223.127 million (December 31, 2021: Rs.105.140 million)	-	230,390	10,192	240,582
<b>Deferred liabilities</b>				
Staff retirement benefits	-	-	-	-
<b>Creditors and accruals</b>				
Outstanding claims	-	4,890	3,957	8,847
Contributions received in advance	-	22,077	-	22,077
Amount due to takaful / re-takaful operators	-	5,022	35,976	40,998
Amounts due to agents	24,555	-	-	24,555
Accrued expenses	-	-	-	-
Other creditors and accruals	4,196	-	-	4,196
	<b>28,751</b>	<b>31,989</b>	<b>39,933</b>	<b>100,673</b>
<b>Total liabilities</b>	<b>28,751</b>	<b>262,379</b>	<b>50,125</b>	<b>341,255</b>
<b>Commitments</b>	-	-	-	-
<b>Total equity and liabilities</b>	<b>30,204</b>	<b>262,379</b>	<b>50,125</b>	<b>342,708</b>
				<b>202,638</b>

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	Operator's Sub Fund	Statutory funds		Aggregate September 30, 2022 (Un-audited)	Aggregate December 31, 2021 (Audited)
		Individual Family Takaful	Group Family Takaful		
-----Rupees in '000-----					
<b>Cash and bank deposits</b>					
Cash and others	1,735	-	-	1,735	546
Current and other accounts	20,295	23,688	37,275	81,258	94,212
Deposits maturing within 12 months	-	-	-	-	48,800
	22,030	23,688	37,275	82,993	143,558
<b>Unsecured loans to employees</b>					
<b>Investments</b>					
Government securities	7,874	136,914	3,895	148,683	6,846
Listed securities	-	-	-	-	-
Open end mutual funds	-	95,259	6,748	102,007	52,019
Provision for diminution in value	-	-	-	-	-
	7,874	232,173	10,643	250,690	58,865
<b>Current assets - others</b>					
Contributions due but unpaid	-	-	747	747	26
Amount due from takaful / re-takaful operators	-	-	-	-	-
Sundry receivables	-	-	-	-	-
Investment income accrued	-	6,518	1,460	7,978	189
Advances and deposits	300	-	-	300	-
Prepayments	-	-	-	-	-
Taxation - payments less provision	-	-	-	-	-
Inter fund balance	-	-	-	-	-
	300	6,518	2,207	9,025	215
<b>Fixed assets</b>					
<b>Tangible assets</b>					
Furniture & fixture, office equipments	-	-	-	-	-
Motor vehicles	-	-	-	-	-
Right of use	-	-	-	-	-
Computer equipments	-	-	-	-	-
<b>Intangible assets</b>					
Softwares	-	-	-	-	-
	-	-	-	-	-
<b>Total assets</b>	<b>30,204</b>	<b>262,379</b>	<b>50,125</b>	<b>342,708</b>	<b>202,638</b>

ASKARI LIFE ASSURANCE COMPANY LIMITED  
 NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022

26.2 Revenue Account

For the nine months period ended September 30, 2022

Statutory Funds	Nine months ended			Quarter ended	
	----Aggregate----		September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)
-----Rupees in '000-----					

26.2.1 Participants' Investment Fund (PIF)

Income

Allocated contribution  
 Investment income  
 Total net income

145,082	-	145,082	51,150	53,883	20,430
14,359	-	14,359	1,406	6,937	745
159,441	-	159,441	52,556	60,820	21,175

Less: Claims and Expenditure

Claims  
 Takaful operator fee

11,711	-	11,711	344	2,532	296
20,192	-	20,192	3,353	8,142	1,574
31,903	-	31,903	3,697	10,674	1,870

Excess of Income over Claims and expenditure

127,538	-	127,538	48,859	50,146	19,305
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Add : Technical reserves at the beginning of the period

Less : Technical reserves at the end of the period

Income retained in PIF

97,930	-	97,930	15,105	172,630	44,646
210,831	-	210,831	63,380	210,831	63,380
14,637	-	14,637	584	11,945	571

Movement in technical reserves

(127,538)	-	(127,538)	(48,859)	(50,146)	(19,305)
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Surplus before distribution

Movement in technical reserves

127,538	-	127,538	48,859	50,146	19,305
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Transfers from

Qard-e-Hasna contributed by Window Takaful Operator

-	-	-	-	-	-
---	---	---	---	---	---

Money ceded to Waqf

Balance of PIF at the beginning of the period

97,969	-	97,969	15,107	175,361	44,661
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Balance of PIF at the end of the period

225,507	-	225,507	63,966	225,507	63,966
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ASKARI LIFE ASSURANCE COMPANY LIMITED  
 NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
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26.3 Revenue Account

For the nine months period ended September 30, 2022

		Nine months ended		Quarter ended	
	Statutory Funds	Aggregate	Aggregate	Aggregate	Aggregate
	Individual Family Takaful	Group Family Takaful	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)

-----Rupees in '000-----

26.3.1 Participants' Takaful Fund (PTF)

Income

Contribution net of retakaful

Net investment income

Other income

283,804	23,554	307,358	70,193	105,659	32,696
416	2,213	2,629	319	1,365	162
-	-	-	-	-	-
284,220	25,767	309,987	70,512	107,024	32,858

Less: Claims and Expenditure

Claims

Takaful operator fee

2,940	8,244	11,184	2,671	5,647	1,757
274,427	12,875	287,302	67,865	97,222	31,118
277,367	21,119	298,486	70,536	102,869	32,875

Excess / (Deficit) of Income over Claims and expenditure

6,853	4,648	11,501	(24)	4,155	(17)
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Add : Technical reserves at the beginning of the period

Less : Technical reserves at the end of the period

Deficit retained in PTF

5,387	1,823	7,210	1,467	11,829	1,314
4,422	7,874	12,296	2,012	12,296	2,012
7,818	(1,403)	6,415	(569)	3,688	(302)

Movement in technical reserves

(6,853)	(4,648)	(11,501)	24	(4,155)	(396)
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Surplus before distribution

Movement in technical reserves	6,853	4,648	11,501	(24)	4,155	(17)
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Transfers from

Qard-e-Hasna contributed by Window Takaful Operator

-	-	-	-	-	-
---	---	---	---	---	---

Money ceded to Waqf

Balance of PTF at the beginning of the period

(1,970)	5,544	3,574	53	10,920	46
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Balance of PTF at the end of the period

4,883	10,192	15,075	29	15,075	29
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ASKARI LIFE ASSURANCE COMPANY LIMITED  
 NOTES TO CONDENSED INTERIM THE FINANCIAL STATEMENTS (UN-AUDITED)  
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26.4 Operators' Sub Fund (OSF)

**Income**

Allocation fee  
 Investment income  
 Takaful operator fee  
 Certificate admin fee  
 Wakalat-ul-Istismar

**Less: Expenses**

Acquisition cost  
 Administration expenses  
 Total management cost

Excess of (expenditure)/over income

Add : Technical reserves at the beginning of the period  
 Less : Technical reserves at the end of the period

**Surplus / (Deficit)**

Movement in technical reserves

Capital Contribution during the period

Qard-e-Hasna contributed to the Participants Takaful Fund

Balance of OSF at the beginning of the period

Balance of OSF at the end of the period

	Statutory Funds		Nine months ended			Quarter ended	
	Individual Family Takaful	Group Family Takaful	Aggregate		Aggregate		
			September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	
Rupees in '000'							
Income	7,778	-	7,778	2,705	2,928	1,084	
Allocation fee	1,088	374	1,462	191	592	83	
Investment income	281,067	12,875	293,942	67,704	99,917	31,176	
Takaful operator fee	4,018	-	4,018	430	1,768	234	
Certificate admin fee	1,756	-	1,756	379	751	198	
Wakalat-ul-Istismar	295,707	13,249	308,956	71,409	105,956	32,775	
Less: Expenses							
Acquisition cost	323,139	9,228	332,367	93,593	109,367	41,181	
Administration expenses	90,709	14,577	105,286	28,618	34,328	7,439	
Total management cost	413,848	23,805	437,653	122,211	143,695	48,620	
Excess of (expenditure)/over income	(118,141)	(10,556)	(128,697)	(50,802)	(37,739)	(15,845)	
Add : Technical reserves at the beginning of the period							
Less : Technical reserves at the end of the period							
<b>Surplus / (Deficit)</b>	<b>(118,141)</b>	<b>(10,556)</b>	<b>(128,697)</b>	<b>(50,802)</b>	<b>(37,739)</b>	<b>(15,845)</b>	
Movement in technical reserves							
Capital Contribution during the period	111,000	7,000	118,000	56,000	118,000	22,000	
Qard-e-Hasna contributed to the Participants Takaful Fund	-	-	-	-	-	-	
Balance of OSF at the beginning of the period	8,099	4,051	12,150	2,712	3,192	1,755	
Balance of OSF at the end of the period	<b>958</b>	<b>495</b>	<b>1,453</b>	<b>7,910</b>	<b>83,453</b>	<b>7,910</b>	

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**26.5 Statement of Contribution**

For the nine months period ended September 30, 2022

			Nine months ended		Quarter ended	
	Statutory Funds		Aggregate		Aggregate	
	Individual Family Takaful	Group Family Takaful	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
'Rupes in '000						
<b>Gross Contributions</b>						
Regular contributions individual family takaful*						
- First year	343,849	-	343,849	87,527	113,290	41,430
- Second year	39,599	-	39,599	3,845	16,827	3,297
- Subsequent year renewal	1,868	-	1,868	-	1,520	-
Single Contribution individual family takaful	44,555	-	44,555	26,776	18,520	7,551
Group family takaful contribution without cash value	-	69,657	69,657	17,584	31,323	9,385
<b>Total Gross Contributions</b>	<b>429,871</b>	<b>69,657</b>	<b>499,528</b>	<b>135,732</b>	<b>181,480</b>	<b>61,663</b>
<b>Participants' Investment Fund</b>						
Allocated regular contribution	102,695	-	102,695	25,713	36,289	13,257
Allocated single contribution	42,387	-	42,387	25,437	17,594	7,173
	<b>145,082</b>	<b>-</b>	<b>145,082</b>	<b>51,150</b>	<b>53,883</b>	<b>20,430</b>
<b>Less: Retakaful Contribution Ceded</b>						
On individual first year business	758	-	758	1,282	213	506
On individual second year business	148	-	148	53	54	53
On individual renewal business	79	-	79	-	20	-
On group family takaful	-	46,103	46,103	13,054	21,651	7,978
<b>Net Contributions</b>	<b>283,804</b>	<b>23,554</b>	<b>307,358</b>	<b>70,193</b>	<b>105,659</b>	<b>32,696</b>

\*Individual family takaful those underwritten on an individual basis, and includes Joint Life Family takaful underwritten as such.

ASKARI LIFE ASSURANCE COMPANY LIMITED  
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26.6 Statement of Claims

For the nine months period ended September 30, 2022

	Statutory Funds		Nine months ended			Quarter ended			
	Individual Family Takaful	Group Family Takaful	Aggregate		Aggregate	Aggregate	Aggregate		
			September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)		
Rupess in '000									
<b>Gross claims</b>									
Claims under individual family takaful									
- by death	6,268	-	6,268	1,943	4,349	1,743			
- by covered event other then death	-	-	-	-	-	-			
- by maturity	-	-	-	-	-	-			
- by surrender	-	-	-	-	-	-			
Total gross individual family takaful claims	11,711	-	11,711	344	2,532	6,881	296		
	17,979	-	17,979	2,287			2,039		
Claims under group family takaful									
- by death	-	36,477	36,477	3,119	13,960	1,119			
- by covered event other then death	-	1,744	1,744	239	435	45			
Total group family takaful claims	-	38,221	38,221	3,358	14,395	1,164			
<b>Total Gross Claims</b>	<b>17,979</b>	<b>38,221</b>	<b>56,200</b>	<b>5,645</b>	<b>21,276</b>	<b>21,276</b>	<b>3,203</b>		
<b>Participants' Investment Fund (PIF)</b>									
Claims under individual family takaful									
- by death	-	-	-	-	-	-			
- by covered event other then death	-	-	-	-	-	-			
- by maturity	-	-	-	-	-	-			
- by surrender	-	-	-	-	-	-			
Total gross individual family takaful claims	11,711	-	11,711	344	2,532	2,532	296		
	11,711	-	11,711	344			296		
<b>Participants' Takaful Fund (PTF)</b>									
Claims under individual family takaful									
- by death	6,268	-	6,268	1,943	4,349	1,743			
- by covered event other then death	-	-	-	-	-	-			
- by maturity	-	-	-	-	-	-			
- by surrender	-	-	-	-	-	-			
Total gross individual family takaful claims	6,268	-	6,268	1,943	4,349	1,743			
	6,268	-	6,268	1,943	4,349	1,743			
Claims under group family takaful									
- by death	-	36,477	36,477	3,119	13,960	1,119			
- by covered event other then death	-	1,744	1,744	239	435	45			
Total group family takaful claims	-	38,221	38,221	3,358	14,395	1,164			
<b>Less: Retakaful recoveries</b>	<b>3,328</b>	<b>-</b>	<b>3,328</b>	<b>350</b>	<b>1,909</b>	<b>350</b>			
On individual family takaful first year claims	3,328	-	3,328	350	1,909	350			
On individual family takaful second year claims	-	-	-	-	-	-			
On individual family takaful renewal claims	-	-	-	-	-	-			
On group takaful claims	-	29,977	29,977	2,280	11,188	800			
<b>Net Claims</b>	<b>14,651</b>	<b>8,244</b>	<b>22,895</b>	<b>3,015</b>	<b>8,179</b>	<b>2,053</b>			

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**26.7 Statement of Expenses**

For the nine months period ended September 30, 2022

			Nine months ended		Quarter ended	
	Statutory funds	Aggregate	Aggregate	Aggregate	Aggregate	Aggregate
Operators' Sub Fund	Individual Family Takaful	Group Family Takaful	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)

**Rupees in '000**

**Acquisition costs**

Remuneration to takaful intermediaries on individual family takaful:

- Commission on first year contributions
- Commission on second year contributions
- Commission on subsequent renewal contributions
- Other benefits to takaful intermediaries

234,648	-	234,648	56,970	77,276	28,998
4,321	-	4,321	461	1,869	395
63	-	63	-	51	-
-	-	-	-	-	-
239,032	-	239,032	57,431	79,196	29,393

Remuneration to takaful intermediaries on group family takaful:

- Commission

-	6,726	6,726	3,140	2,404	605
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**Other acquisition costs:**

Employee benefit cost  
Depreciation on right of use assets  
Advertisements and sales promotion  
Vehicle running expenses  
Depreciation on property and equipment  
Repair and maintenance  
Travel and conveyance  
Finance charges on lease liability against right of use asset  
Electricity, gas and water  
Ijara rental  
Postage, telegrams and telephone  
Entertainment  
Policy stamps  
Rent, rates and taxes  
Printing and stationery  
Insurance  
Fees, subscription and periodicals  
Legal and professional charges  
Bank charges  
Miscellaneous

58,587	1,632	60,219	21,026	20,867	6,749
84	14	98	689	(5)	689
9,006	67	9,073	3,876	654	1,197
1,345	260	1,605	1,365	425	427
1,318	214	1,532	663	488	(237)
1,397	6	1,403	904	616	442
1,052	85	1,137	456	322	202
-	-	-	108	-	13
1,073	-	1,073	549	473	268
714	121	835	601	226	224
738	32	770	708	264	270
732	5	737	382	384	143
3,797	65	3,862	811	1,291	450
3,615	-	3,615	369	1,376	86
643	1	644	369	385	188
-	-	-	118	-	60
-	-	-	-	-	-
-	-	-	-	-	-
84,107	2,502	86,609	33,022	27,767	11,183
<b>Total acquisition cost</b>	<b>323,139</b>	<b>9,228</b>	<b>332,367</b>	<b>93,593</b>	<b>41,181</b>

**Administration expenses**

Employee benefit cost  
Advertisements and sales promotion  
Depreciation on right of use assets  
Vehicle running expenses  
Travel and conveyance  
Repair and maintenance  
Depreciation on property and equipment  
Postage, telegrams and telephone  
Printing and stationery  
Finance charges on lease liability against right of use asset  
Entertainment  
Ijara rental  
Rent, rates and taxes  
Electricity, gas and water  
Insurance  
Fees, subscription and periodicals  
Miscellaneous  
Amortisation of intangible assets  
Bank charges  
Annual supervision fee SECP  
Legal and professional charges  
Appointed actuary fees  
Auditors' remuneration  
Shariah Advisor Fee  
Director fee

52,052	8,320	60,372	14,930	18,251	2,793
2,268	367	2,635	695	748	56
2,967	481	3,448	596	1,014	596
4,574	741	5,315	1,019	2,291	379
1,387	225	1,612	252	937	55
5,037	816	5,853	2,085	1,364	677
2,502	405	2,907	1,724	779	211
2,281	370	2,651	776	714	278
3,610	585	4,195	1,137	682	414
455	74	529	326	121	44
677	110	787	195	307	95
681	110	791	405	71	115
220	36	256	110	165	56
873	141	1,014	284	373	121
1,411	229	1,640	474	529	118
180	29	209	56	59	31
438	61	499	207	245	99
142	23	165	144	39	48
322	54	376	89	46	36
334	54	388	94	(24)	-
5,096	826	5,922	552	4,554	438
1,577	256	1,833	635	539	198
270	44	314	228	(1)	26
1,355	220	1,575	1,575	525	525
-	-	-	30	-	30
<b>90,709</b>	<b>14,577</b>	<b>105,286</b>	<b>28,618</b>	<b>34,328</b>	<b>7,439</b>
<b>Gross management expenses</b>	<b>413,848</b>	<b>23,805</b>	<b>437,653</b>	<b>122,211</b>	<b>143,695</b>
					<b>48,620</b>

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26.8 Statement of Investment Income

For the nine months period ended September 30, 2022

		Nine months ended		Quarter ended	
	Statutory fund	Aggregate	Aggregate	Aggregate	Aggregate
Individual Family Takaful	Group Family Takaful	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
Rupees in '000-----					

Participants' Investment Fund (PIF)

On government securities  
 On other fixed income securities and deposits  
 Dividend income  
 Amortization of discount relative to par  
 (Loss)/ gain on sale of investments  
 Unrealised (loss) / gain on investments  
 Net investment income of PIF

a

6,498	-	6,498	339	4,234	117
1,396	-	1,396	390	109	281
6,247	-	6,247	677	2,462	347
-	-	-	-	-	-
218	-	218	-	132	-
-	-	-	-	-	-
<b>Net investment income of PIF</b>	<b>a</b>	<b>14,359</b>	<b>-</b>	<b>14,359</b>	<b>1,406</b>

Participants' Takaful Fund (PTF)

On government securities  
 On other fixed income securities and deposits  
 Dividend income  
 Amortization of discount/(premium)  
 (Loss) / gain on sale of investments  
 Unrealised (loss) / gain on investments  
 Net investment income of PTF

b

294	1,000	1,294	49	1,048	17
122	575	697	177	104	116
-	638	638	93	213	29
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
<b>Net investment income of PTF</b>	<b>b</b>	<b>416</b>	<b>2,213</b>	<b>2,629</b>	<b>319</b>

Operators' Sub Fund (OSF)

On government securities  
 On other fixed income securities and deposits  
 Dividend income  
 Amortization of discount/(premium)  
 (Loss) / gain on sale of investments  
 Unrealised (loss) / gain on investments  
 Net investment income of OSF

c

420	241	661	-	290	-
668	133	801	191	302	83
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
<b>Net investment income of OSF</b>	<b>c</b>	<b>1,088</b>	<b>374</b>	<b>1,462</b>	<b>191</b>

Net investment income

(a+b+c)

<b>15,863</b>	<b>2,587</b>	<b>18,450</b>	<b>1,916</b>	<b>8,894</b>	<b>990</b>
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**27 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS**

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities,
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable, and
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Following are the assets which are either measured at fair value or where fair value is only disclosed and is different from their carrying value:

**September 30, 2022**

	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Government securities	-	899,960	-	899,960
Listed securities	7,272	-	-	7,272
Open end mutual funds	137,725	-	-	137,725
	<b>144,997</b>	<b>899,960</b>	<b>-</b>	<b>1,044,957</b>

**December 31, 2021**

Government securities	-	736,706	-	736,706
Listed securities	9,188	-	-	9,188
Open end mutual funds	82,785	-	-	82,785
	<b>91,973</b>	<b>736,706</b>	<b>-</b>	<b>828,679</b>

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**28 TRANSACTIONS AND BALANCES WITH RELATED PARTIES**

The related parties comprise of holding Company, associated companies, staff retirement fund, Directors and key management personnel. The transactions with related parties are in normal course of business. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:

	Transactions	September 30, 2022 (Un-Audited)	September 30, 2021 (Un-Audited)
		----- (Rupees in '000) -----	
<b>Relationship</b>			
Holding company	Premium revenue	1,207	603
Holding company	Insurance benefits	<u>1,500</u>	<u>600</u>
Holding company	Advance received against equity	<u>260,000</u>	<u>-</u>
Associated undertaking	Premium revenue	<u>27,375</u>	<u>16,906</u>
Associated undertaking	Insurance benefits	<u>39,050</u>	<u>14,502</u>
Associated undertaking	Expenses and acquisition cost	<u>9,042</u>	<u>3,567</u>
Gratuity fund	Expenses and acquisition cost	<u>10,557</u>	<u>8,986</u>
Key Management Personnel	Remuneration	<u>48,046</u>	<u>35,321</u>
Key Management Personnel	Advance less recovery	<u>917</u>	<u>1,200</u>
Directors	Fee	<u>350</u>	<u>544</u>
<b>Related Party</b>	<b>Balances</b>		
		September 30, 2022 (Un-Audited)	December 31, 2021 (Audited)
<b>Holding Company</b>			
Army Welfare Trust	Due from insurance contract holders	248	241
Army Welfare Trust	Outstanding claims	<u>-</u>	<u>-</u>
Army Welfare Trust	Advance against equity	<u>360,000</u>	<u>100,000</u>
<b>Associated undertakings</b>			
Askari Guards Limited	Due from insurance contract holders	1,613	4,992
Mobil Askari Pakistan Limited	Due from insurance contract holders	20	13
Askari Fuels	Due from insurance contract holders	10	6
Askari Woolen Mills	Due from insurance contract holders	290	39
Askari Development Holding Pvt Limited	Due from insurance contract holders	<u>617</u>	<u>4</u>

AWT Investment	Due from insurance contract holders	<u>36</u>	<u>549</u>
Askari Chartered Aviation Services (ACS)		<u>2</u>	<u>2</u>
Fauji Security Services	Due from insurance contract holders	<u>5</u>	<u>1,155</u>
MEDASK	Due from insurance contract holders	<u>40</u>	<u>-</u>
Real Estate	Due from insurance contract holders	<u>-</u>	<u>390</u>
AWT Housing Scheme Karachi	Due from insurance contract holders	<u>2</u>	<u>2</u>
Askari Lagoon - FSD	Due from insurance contract holders	<u>28</u>	<u>4</u>
Army Welfare Sugar Mills	Due from insurance contract holders	<u>8</u>	<u>-</u>
AWT Plaza Staff	Due from insurance contract holders	<u>126</u>	<u>-</u>
Blue Lagoon	Due from insurance contract holders	<u>438</u>	<u>609</u>
Askari General Insurance Company Limited	Due from insurance contract holders	<u>-</u>	<u>55</u>
Askari General Insurance Company Limited	Due to insurance contract holders	<u>668</u>	<u>-</u>
AWT Housing Scheme - Lahore	Due to insurance contract holders	<u>-</u>	<u>1</u>
Army Welfare Sugar Mills	Due to insurance contract holders	<u>-</u>	<u>17</u>
Askari Shoes	Due to insurance contract holders	<u>2</u>	<u>627</u>
Askari Farms & Seeds Products	Due to insurance contract holders	<u>25</u>	<u>7</u>
Askari Housing Scheme Lahore	Due to insurance contract holders	<u>1</u>	<u>-</u>
Askari Guards Limited	Outstanding claims	<u>17,891</u>	<u>3,604</u>
Fauji Security Services	Outstanding claims	<u>4,800</u>	<u>900</u>
Army Welfare Sugar Mills	Outstanding claims	<u>1,250</u>	<u>500</u>
Blue Lagoon	Outstanding claims	<u>600</u>	
Askari Fuels	Outstanding claims	<u>2,400</u>	<u>8,000</u>
Askari Travel & Tours	Accrued expenses	<u>-</u>	<u>180</u>
Askari General Insurance Company Limited	Accrued expenses		
Advance to staff	Chief operating officer		<u>2,418</u>
Gratuity payable to staff	Staff retirement benefits	<u>917</u>	<u>-</u>
East West Insurance Company Limited	Equity investments	<u>31,327</u>	<u>23,470</u>
		<u>604</u>	<u>565</u>

## 29 GENERAL

Figures have been rounded off to the nearest thousand.

## 30 CORRESPONDING FIGURE

Corresponding figures have been re-arranged and re-classified, wherever necessary. However, there were no significant reclassifications to report.

31 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Company on  
25 OCT 2022.

 Robert Allen Chief Financial Officer  John K Chief Executive Officer  Director  Director  Chairman 