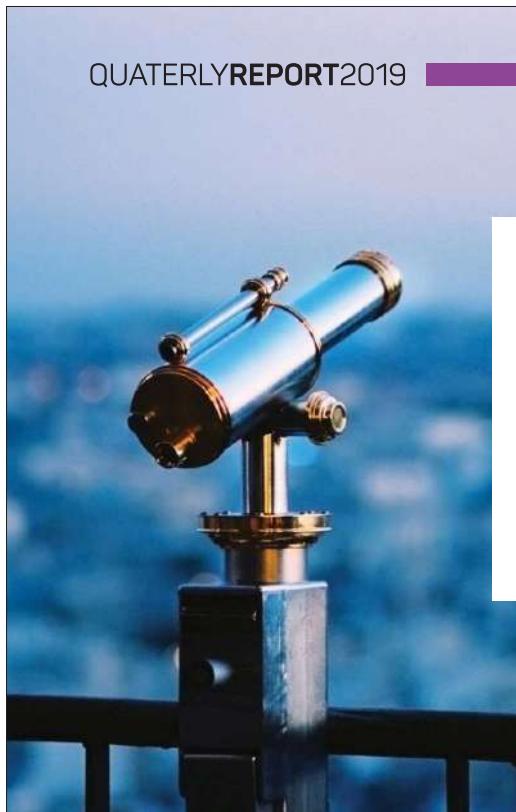


**1st Quarterly Report
for the Period ended
March 31, 2019**



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VISION

To be a trusted, globally acknowledged, top rated Financial Solutions Providing Company.



MISSION

To uplift the financial well-being of Policy Holders, Customers, Advisors, Employees; and Shareholder profitability by continuously reinforcing deep commitment to our core values.

CORE VALUES

FINANCIAL ACUMEN

We believe in empowering our customers through need based packaged financial solutions to cater specific needs with an extensive distribution network.

CUSTOMER CARE

We believe in creating value for society by optimizing customer experience through superior financial advisory that makes positive difference in our customer's life

ETHICAL CONDUCT

We believe in exhibiting and ensuring honesty and integrity at all times by encouraging open communication, transparency and humility.

SUSTAINABILITY

We believe in generating revenue from multiple channels to build a strong asset base for long term sustainable income and growth for the Trust.



COMPANY INFORMATION

Board of Directors

Lt Gen. Najib Ullah Khan, (Retd)
Maj Gen. Imtiaz Hussain Sherazi, (Retd)
Maj Gen. Akhtar Iqbal, (Retd)
Malik Riffat Mahmood
Javed Yunus
Ayesha Rafique
Tariq Hameed

Management

Jehanzeb Zafar	Chief Executive Officer
Noman Noor Muhammad	Chief Operating Officer
Rehan Mobin	Chief Financial Officer
Kaleem Abbas	Head of Distribution
Nusrat Ullah Khan	Head of HR & Admin
Syed Jawaid Raza	Head of IT
Yusuf Ansari	Head of Corporate Sales
Hasan Askari	Head of Training & policy holder's Services

Board Committees

Audit Committee

Tariq Hameed	Chairman
Maj Gen. Imtiaz Hussain Sherazi, (Retd)	Member
Malik Riffat Mahmood	Member
Head of Internal Audit	Secretary

Investment Committee

Malik Riffat Mahmood	Chairman
Maj Gen. Akhtar Iqbal, (Retd)	Member
Jehanzeb Zafar	Member
Noman Noor Muhammad	Member
Rehan Mobin	Member

Ethics, Human Resource Remuneration & Nomination Committee

Ayesha Rafique	Chairman
Maj Gen. Akhtar Iqbal, (Retd)	Member
Maj Gen. Imtiaz Hussain Sherazi, (Retd)	Member
Jehanzeb Zafar	Member
Nusrat Ullah Khan	Secretary

Management Committees

Risk Management & Compliance Committee

Maj. Gen Akhtar Iqbal, (Retd)	Chairman
Tariq Hameed	
Jehanzeb Zafar	Member
Noman Noor Muhammad	Member
Rehan Mobin	Member
Sandeep Kumar Rajpal	Member & Secretary

Underwriting & Reinsurance Committee

Maj Gen. Akhtar Iqbal, (Retd)	Chairman
Jehanzeb Zafar	Member
Noman Noor Muhammad	Member
Sumair Sarwar	Member & Secretary

Claim Settlement Committee

Maj Gen. Imtiaz Hussain Sherazi (Retd)	Chairman
Jehanzeb Zafar	Member
Rehan Mobin	Member
Bushra Aftab	Member & Secretary

Appointed Actuary

Shujat Siddiqui, MA, FIA, FPSA
Akhtar & Hasan (Private) Limited

Legal Advisor

Saiduddin & Co.

External Auditor

Grant Thornton Anjum Rahman
(Chartered Accountants)

Registered Office

28 Regal Plaza, M.A. Jinnah
Road, Quetta.

Head Office/ Other Offices

Room No. 802, 8th Floor,
Lakson Square Building No. 1
Opp. Karachi Press Club,
Pakistan.

Office No.1104, 11th Floor at
Emerald Tower, Plot No. G-19,
Block 5, KDA Improvement
Scheme No.5, Clifton, Karachi.

Email: info@askarilife.com
UAN: 021- 111 -225- 275
Phone: +92 (021) 35630421
35630422 - 35630429

Website
www.askarilife.com

Share Registrar

THK (Pvt) Limited
1st Floor, 40-C Block-6
P.E.C.H.S, Karachi-75400
UAN: +92 (021) 111-000-322
Dir: +92 (021) 34168266-68-70
Fax: +92 (021) 34168271
E-mail: secretariat@thk.com.pk
Web: www.thk.com.pk

Bankers

Askari Bank Limited
Allied Bank Limited
Summit Bank Limited
MCB Bank Limited
The Bank of Punjab
Habib Bank Limited
JS Bank Limited

QUATERLY REPORT 2019

DIRECTORS' REPORT TO THE SHAREHOLDERS

We are pleased to present the unaudited financial statements for the first quarter ended 31st March, 2019.

Financial Highlights

Financial Statement Line item	31st March, 2019	31st March, 2018
	Rs. in ('000)	
Gross premium revenue	39,548	3,951
Investment income	17,082	5,520
Net Insurance Benefits	13,010	4,994
Acquisition expense	34,874	679
Marketing and administration expenses	36,834	9,103
Other expenses	1,675	372
(Loss)/profit after tax	(44,978)	(6,589)
Loss per share	(0.41)	(0.11)

Financial Analysis of the Company

Gross Premium:

The new strategy put into plan has started showing results. In the first quarter of 2019, the gross premium written by your Company stood at Rs.39.54 million which is increased of 901% from comparative quarter of 2018 Rs.3.95 million.

The new individual life business and Group life business increased to Rs.15.38 million and Rs.18.18 million from same quarter of 2018 Rs. 0.47 million and 0.17 million respectively.

Our Sales team of individual life and group life has actively pursued business effectively and targeting due share of business by launching of competitive products in the market.

Investment:

The Investment income for the first quarter of 2019 is Rs 17.08 million as compared to the same quarter of 2018 of Rs 5.52 million, representing the growth of 209%.

The Company's Investment portfolio currently stood at 661.95 million, as compared to the last year of December, 2018 of Rs 714.01 million. The decrease in investment portfolio is because of cost incurred in development of new operations infrastructure. The company is constantly looking for new investment opportunities and also considering the current economic and political situation of the country.

Net Insurance Benefits

The overall net insurance benefits expense for the first quarter of 2019 is Rs 13.01 million as compared to the same quarter of 2018 of Rs 4.99 million, representing the increase of 161%. The increase is mainly due to increase in business during the period. The Company has also revamped and modernized the claims processing which make it convenient for the corporate customer/policyholders to process their claims.

Expenses:

The Marketing & administration expenses for the first quarter of 2019 is increase by 304% of Rs 36.83 million as compared to the same quarter of 2018 of Rs 9.1 million and other expenses stood at Rs.1.68 million, an increase of Rs. 1.31 million from the same quarter of 2018. The increased is mainly due to the hiring of new management & sales teams, deployment of operational infrastructure and branding & launching of Askari life. The management of your Company is confident that investments made in development of new infrastructure of the Company will prove to be greatly beneficial for the Company in the long run.

Due to above increase in expenses and developmental cost, the Loss after tax for the first quarter of 2019 is Rs.44.98 million as compared to Rs. 6.59 million of the same quarter of 2018.

QUATERLY REPORT 2019

Future Outlook

Your Company is continuing to focus on rebranding, development and expansion of branch network to promote new marketing strategy and launching of competitive products which will help the company in achieving the growth in premium amount in the long term.

We assure you to deliver sustainable, profitable growth in challenging and competitive business environment in order to reach leading position in the industry.

Acknowledgment

The directors would like to take this opportunity to extend their gratitude to the Securities and Exchange Commission of Pakistan (SECP) and Reinsurer for their continued guidance and support to the company's management towards the betterment of our business processes. The board also wishes to sincerely thank the company's loyal policyholders and corporate clients for placing their trust and confidence in our organization.

Finally, thanks to our shareholders, whose loyalty and dedication for the company is a source of encouragement for us to make Askari Life a strong and dependable financial institution and a symbol of trust for the marketplace.

On behalf of the Board of Directors



Director



Chief Executive Officer

Date: 23rd April, 2019

ڈائریکٹر زرپورٹ

ہم سال ۲۰۱۹ء کی پہلی سماں کیلئے، جس کا اختتام ۳۱ مارچ ۲۰۱۹ء کو ہوا، غیر آڑ شدہ مالیاتی حسابات پیش کرنے میں خوش محسوس کرتے ہیں۔

مالیاتی سرخیاں

مالیاتی حساب کے متعلق مدد	۳۱ مارچ ۲۰۱۸ء	۳۱ مارچ ۲۰۱۹ء
مجموعی پر بیکھم سے آمدنی	‘000 روپے میں	3,951
سرمایہ کاری سے آمدنی	5,520	17,082
خاص بیہہ فوائد	4,994	13,010
اخراجات برائے حصول	679	34,874
مارکیٹ اور انتظامی اخراجات	9,103	36,834
دیگر اخراجات	372	1,675
بعد از ریکس (نقسان) فائدہ	(6,589)	(44,978)
نی حصہ نقسان	(0.11)	(0.41)

کمپنی کا مالی تجزیہ

مجموعی پر بیکھم

منصوبے میں شامل کی گئی نئی حکمت عملی نے اپنے نتائج ظاہر کرنا شروع کر دے گیا ہے۔ ۲۰۱۹ء کی پہلی سماں میں، آپ کی کمپنی کا مجموعی پر بیکھم 39.54 ملین روپے رہا، جو ۲۰۱۸ء کے 3.95 ملین روپے کے مقابلے میں 901 نیصد تک بڑھ گیا ہے۔

بنا انفرادی لائف کا کاروبار اور گروپ لائف کا کاروبار ۲۰۱۸ء کی اسی سماں کے بالترتیب 0.47 ملین روپے اور 0.17 ملین روپے سے بڑھ کر 15.38 ملین روپے اور 18.18 ملین روپے ہو گیا۔ ہماری انفرادی لائف اور گروپ لائف کی بیکھم نے کاروبار کے لئے اور مارکیٹ میں قابلی مصنوعات کا آغاز کر کے کاروبار میں ضروری شرکت کو ہدف بنانے کے لئے مستعد طور پر موثر جدوجہد کی ہے۔

سرمایہ کاری

۲۰۱۹ء کی پہلی سماں کے لئے سرمایہ کاری کی آمدنی، ۲۰۱۸ء کی اسی سماں کے 5.52 ملین روپے کے مقابلے میں، 17.08 ملین روپے رہی، یعنی اس میں 209 نیصد کی نشوونما دیکھنے میں آئی۔

کمپنی کی سرمایہ کاری کا جمجمہ، دسمبر ۲۰۱۸ء کے پہلے سال کے 714.01 ملین روپے کے مقابلے میں موجودہ طور پر 661.95 ملین روپے رہی۔ سرمایہ کاری جنم میں کمی کی وجہ آپریشنز کے نئے انفارا سلکچر کے فروغ پر اٹھنے والی لالگت کے باعث ہے۔ کمپنی مسلسل سرمایہ کاری کے نئے موقع کی تلاش میں کوشش ہے اور ملک کی موجودہ معاشی اور سیاسی صورت حال پر کمی تو تجہیہ مبذول کئے ہوئے ہے۔

خاص یہود فاائد

۲۰۱۸ء کی اسی سماں کے 4.99 ملین روپے کے مقابلے میں، ۲۰۱۹ء کی پہلی سماں کے لئے، مجموعی خالص یہود فوائد کے اخراجات 13.01 ملین روپے رہے، یعنی ان میں 161 نیصد اضافہ سامنے آیا۔ یہ اضافہ خالص طور پر اس دورانے میں کار و بار بڑھانے کی وجہ سے ہوا ہے۔ کہنی نے کیمک کے طریقہ کا کوئی تبدیل اور جدید کر دیا ہے جو کار پوری یہ صارف / پالیسی کے حوالہ افراد کے لئے ان کے فیور پر عمل درآمد کو آسان بناتا ہے۔

اخراجات

مارکینگ اور انتظامی اخراجات، ۲۰۱۸ء کی اسی سماں کے مقابلے میں جو کہ 9.1 ملین روپے تھے، 304 نیصد کے اضافے سے ۲۰۱۹ء کی پہلی سماں میں 36.83 ملین روپے رہے اور دیگر اخراجات 1.68 ملین روپے رہے۔ یعنی ۲۰۱۸ء کی اسی سماں کے مقابلے میں 1.31 ملین روپے بڑھ گئے۔ اضافے کی اصل وجہ انتظامی اور سہیلوں کی تقریبی، آپریشنل انفرائیکچر اور عسکری لائف کی برائیں اور ادائیگی کے باعث ہوا۔ آپ کی کہنی کی انتظامیہ پر اعتماد ہے کہ کہنی کے نئے انفرائیکچر کے فروغ میں کمی جانے والی سرمایہ کاریاں آنے والے وقتions میں کہنی کے لئے بہت ہی زیادہ فائدہ مندرجہ بات ہو گئی۔

اخراجات اور ترقیاتی لاغت میں درج بالا اضافے کی وجہ سے، ۲۰۱۸ء کی اسی سماں کے 6.59 ملین روپے کے مقابلے میں، بعد از ٹکنیک نقصان 44.98 ملین روپے رہا۔

مستقبل پر نظر

آپ کی کہنی نے ری برائیں، مارکینگ کی نئی حکمت عمیقی کو بڑھانے کیلئے برائیج یونیورسٹی و رک کے فروغ اور پھیلاو اور تقاضی مصنوعات کے آغاز پر مسلسل توجہ مرکوز کئے ہوئے ہے جو کہنی کو آنے والے وقتions میں پریمیم کی رقم میں نشوونما کے حصول میں مدد کرے گی۔ ہم آپ کو امندشیری میں ممتاز مقام تک پہنچنے کے لئے جیلنج اور قاتلی کار و بار میں قابل برداشت، منافع بخش نشوونما پیش کرنے کا یقین دلاتے ہیں۔

انہصار تک

ڈائریکٹر، ہمارے کار و بار کے طریقہ ہائے جات کی بہتری کے لئے کہنی کی انتظامیہ کی حمایت اور مسلسل رہنمائی کیلئے سیکیورٹری اینڈ پیچھے کیمیشن آف پاکستان اور یا انشور رکا شکر یا دا کرنا چاہیں گے۔

بورڈ کہنی کے خیر خواہ پالیسی ہولڈر زا اور کار پوری یہ صارفین کا بھی خلوص دل سے شکر یا دا کرنا چاہتا ہے جنہوں نے ہمارے ادارے میں اپنا اعتماد اور اعتبار قائم رکھا۔

آخر میں، ہمارے حصہ کنندگان کا بھی شکر یا جکی مسلسل وائیکی اور خیر خواہی عسکری لائف کو ایک مضبوط اور قابل بھروسہ مالیاتی ادارہ اور مارکیٹ کیلئے بھروسے کا نشان بنانے کیلئے ہمارے لئے حوصلہ فروختی کا ایک ذریعہ ہے۔

بورڈ آف ڈائریکٹر کی جانب سے



ڈائریکٹر



چینف ایگر کیمیو افیسر

۲۳ اپریل ۲۰۱۹ء

QUATERLY REPORT 2019

Condensed Interim Statement of Financial Position (Un-Audited) As at March 31, 2019

	Note	March 31, 2019 Un-Audited	December 31, 2018 Audited		
		-----Rupees in '000-----			
Assets					
Property and equipment					
Property and equipment	4	32,660	5,383		
Intangible assets	5	1,496	-		
Investment					
Equity securities	6	6,803	6,830		
Government securities	7	644,928	697,184		
Mutual funds	8	10,228	9,991		
Loans secured against life insurance policies					
9,234			9,424		
Insurance / reinsurance receivables					
5,155			3,380		
Other loans and receivables					
12,281			20,892		
Taxation - payments less provision					
11,721			11,311		
Prepayments					
5,016			5,097		
Cash and bank	9	68,349	73,881		
Total assets		807,871	843,373		
Equity and liabilities					
Capital and reserves attributable to company's equity holders					
Authorized share capital					
[125,000,000 ordinary shares (2018: 125,000,000) of Rs.10 each]		1,250,000	1,250,000		
Issued, subscribed and paid-up share capital [110,172,014 ordinary shares (2018: 110,172,014) of Rs.10 each]		1,101,720	1,101,720		
Ledger account D		(505,458)	(452,235)		
Unrealised loss on available for sale investment		467	257		
Accumulated loss		(95,613)	(103,858)		
Total equity		501,116	545,884		
Liabilities					
Insurance liabilities	10	259,882	257,883		
Retirement benefit obligations		61	86		
Premium received in advance		12,361	13,837		
Insurance / reinsurance payables		17,358	14,112		
Other creditors and accruals		17,093	11,571		
Total liabilities		306,755	297,489		
Total equity and liabilities		807,871	843,373		
Contingencies and commitments	11				

The annexed notes 1 to 25 form an integral part of the condensed interim financial information.


 Chief Financial Officer


 Chief Executive Officer


 Director


 Director


 Chairman

QUARTERLY REPORT 2019

Condensed Interim Profit and Loss Account (Un-Audited) For the three months period ended March 31, 2019

	Three Months Ended	
	March 31, 2019 Un-Audited	March 31, 2018 Un-Audited
Note	-----Rupees in '000-----	
Premium revenue	39,548	3,951
less Premium ceded to reinsurers	(12,749)	(401)
Net premium revenue	12	3,550
Investment income	17,082	5,520
Net realized fair value gain on financial assets	-	(11)
Other income	1,983	1,853
	15	19,065
Net income	45,864	10,912
Insurance benefits	25,101	4,994
Recoveries from reinsurers	(12,091)	-
Net insurance benefits	16	4,994
Net change in insurance liabilities (other than outstanding claims)	4,305	2,315
Acquisition expense	34,874	679
Marketing and administration expense	36,834	9,103
Other expenses	1,675	372
Total expenses	19	77,688
Results of operating activities	(44,834)	(6,551)
(Loss)/profit before tax	20	(6,551)
Income tax expense	(144)	(38)
(Loss)/profit for the period	(44,978)	(6,589)
Earnings (after tax) per share - Rupees	(0.41)	(0.11)

The annexed notes 1 to 25 form an integral part of the condensed interim financial information.



Chief Financial Officer



Chief Executive Officer



Director



Director



Chairman

QUATERLY REPORT 2019

Condensed Interim Statement of Comprehensive Income (Un-Audited)
For the three months period ended March 31, 2019

	Three Months Ended	
	March 31, 2019	March 31, 2018
	Un-Audited	
Note	-----Rupees in '000-----	
(Loss)/profit for the period	(44,978)	(6,589)
Other comprehensive income		
Unrealized loss on available for sale of investment	6 & 8	210
Total comprehensive (loss)/ income for the period	(44,768)	(6,589)

The annexed notes 1 to 25 form an integral part of the condensed interim financial information.



Chief Financial Officer



Chief Executive Officer



Director



Director



Chairman

QUATERLY REPORT 2019

Condensed Interim Cash Flow Statement (Un-Audited) For the three months period ended March 31, 2019

	March 31, 2019 Un-Audited	March 31, 2018 Un-Audited
Note -----Ruppees in '000-----		
Operating Cash Flows		
(a) Underwriting activities		
Insurance premium received	36,298	4,302
Claims paid	(24,815)	(6,562)
Reinsurance and other recoveries received	-	387
Commission paid	(7,663)	(556)
Marketing and administrative expensed paid	(59,478)	(9,569)
Net cash flow from underwriting activities	(55,658)	(11,998)
(b) Other operating activities		
Income tax paid	(553)	(542)
Other operating receipts / (payments) - net	8,466	(732)
Net cash flow from other operating activities	7,913	(1,274)
Total cash flow from all operating activities	(47,745)	(13,272)
Investment Activities		
Profit / return received	18,998	5,279
Dividend received	45	51
Payment for investments	(1,177,346)	(266,418)
Proceeds from investments	1,229,602	202,621
Proceeds from disposal of property and equipment	555	-
Purchase of property and equipment	(29,641)	(62)
Total cash flow from investing activities	42,213	(58,529)
Financing Activities		
Total cash flow from financing activities	-	-
Net cash flow from all activities	(5,532)	(71,801)
Cash and cash equivalents at beginning of period	73,881	166,225
Cash and cash equivalents at end of period	68,349	94,424
9 Reconciliation to profit and loss account		
Operating cash flows	(47,745)	(13,272)
Depreciation expense	(869)	(482)
Profit/ (loss) on disposal of investments	-	12
Gain on disposal of property and equipment	555	-
Dividend income	45	63
Other investment income	18,465	7,287
Increase in assets other than cash	(3,574)	334
(Increase) / Decrease in liabilities other than borrowings	(11,855)	(531)
Loss after taxation	(44,978)	(6,589)

The annexed notes 1 to 25 form an integral part of the condensed interim financial information.



Chief Financial Officer



Chief Executive Officer



Director



Director



Chairman

QUATERLY REPORT 2019

Condensed Interim Statement of Changes in Equity (Un-Audited) For the three months period ended March 31, 2019

	Issued, subscribed and paid-up share capital	Unappropriated loss	Ledger Account D	Unrealised loss on available for sale investment	Total
	Rupees in '000				
Balance as at January 1, 2018 (as restated)	601,720	(87,365)	(355,735)	238	158,858
Total comprehensive income for three months ended March 31, 2018	-	(6,589)	-	-	(6,589)
Deficit for the period in statutory funds	-	7,379	(7,379)	-	-
Balance as at March 31, 2018 (as restated)	601,720	(86,575)	(363,114)	238	152,269
Balance as at January 1, 2019	1,101,720	(103,858)	(452,235)	257	545,884
Total comprehensive income for three months ended March 31, 2019	-	(44,978)	-	210	(44,768)
Deficit for the period in statutory funds	-	53,223	(53,223)	-	-
Balance as at March 31, 2019	1,101,720	(95,613)	(505,458)	467	501,116

The annexed notes 1 to 25 form an integral part of the condensed interim financial information.



Chief Financial Officer



Chief Executive Officer



Director



Director



Chairman

QUATERLY REPORT 2019

Notes To The Condensed Interim Financial Information (Un-Audited) For the three months period ended March 31, 2019

1 LEGAL STATUS AND NATURE OF BUSINESS

1.1 Askari Life Assurance Company Limited (the Company) was incorporated in Pakistan on August 18, 1992 as a public limited company under the repealed Companies Ordinance, 1984 (replaced by Companies Act 2017). Its shares are quoted on Pakistan Stock Exchange. The Company commenced life insurance operations on February 22, 1993 after registration with Controller of Insurance on February 14, 1993. The addresses of its registered and principal office are 57 Regal Plaza, M.A. Jinnah Road, Quetta and 802, 8th Floor, Lakson Square Building No.1, Karachi, respectively. The Company was taken over by Army Welfare Trust on October 27, 2017.

Army Welfare Trust as a parent company holds 54.54% (December 31, 2018: 54.54%) shares of the Company.

1.2 The Company is engaged in life insurance business including ordinary life business and accidental and health business.

In accordance with the requirement of Insurance Ordinance, 2000, the Company has established a Shareholder Fund and separate Statutory Funds in respect of each class of its life insurance business. The Statutory Funds established by the Company, in accordance with the advice of Appointed Actuary are as follow:

- Ordinary Life
- Universal Life
- Accidental and Health

1.3 The Parent company have provided a commitment to provide necessary financial support to the Company, if need arises, to address any liquidity issues to enable the Company to continue its business.

The directors of the Company have provided a commitment to provide necessary support to the Company, if need arises, to address any liquidity and solvency issues to enable the Company to continue its business.

Further, the company has sufficient assets in excess of the solvency margin required to be maintained under the Insurance Ordinance, 2000 and will be able to discharge its liabilities in the normal course of business.

2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act 2017 and Insurance Accounting Regulations, 2017 provisions of and directives issued under the Companies Act 2017, the Insurance Ordinance, 2000 and Insurance Rules, 2017. In case requirements differ, the provisions or directives of the Companies Act 2017, Insurance Ordinance, 2000, Insurance Accounting Regulations 2017 and Insurance Rules, 2017 shall prevail.

2.1 BASIS OF MEASUREMENT

The condensed interim financial information have been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at fair value or amortized cost as applicable.

2.2 Standards, Amendments and Interpretations to Approved Accounting Standards

The condensed interim financial statements have been prepared in accordance with Insurance Ordinance, 2001, the Insurance Rules, 2017 and Insurance Accounting Regulation, 2018 which result in additional disclosures and certain changes in financial statements presentation.

QUATERLY REPORT 2019

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim financial information are in line with the audited annual accounts for the year ended December 31, 2018.

4 Property and equipment

	March 31, 2019 (Un-Audited)		March 31, 2018 (Un-Audited)	
	Addition	Deletion	Addition	Deletion
-----Rupees in '000-----				
Property and equipment	12,017		5,383	
Capital Work in progress	20,643			
	32,660		5,383	
4.1	March 31, 2019 (Un-Audited)		March 31, 2018 (Un-Audited)	
	Addition	Deletion	Addition	Deletion
-----Rupees in '000-----				
Furniture & fixture	2,087	-	-	-
Office equipment	2,010	-	62	-
Computer and accessories	2,689	-	-	-
Vehicles	-	1,199	-	-
Lease improvements	580	-	-	-
	7,366		1,199	62

5 Intangible Assets

	March 31, 2019 (Un-Audited)		March 31, 2018 (Un-Audited)	
	Addition	Deletion	Addition	Deletion
-----Rupees in '000-----				
Intangibles	1,496	-	-	-
	1,496			
5.1	March 31, 2019 (Un-Audited)		March 31, 2018 (Un-Audited)	
	Addition	Deletion	Addition	Deletion
-----Rupees in '000-----				
Intangibles	1,632	-	-	-
	1,632			

6 Equity securities

	March 31, 2019 (Un-Audited)			December 31, 2018 (Audited)		
	Cost	Impairment	Revaluation Surplus / (Deficit)	Carrying value	Cost	Revaluation Surplus / (Deficit)
-----Rupees in '000-----						
Related parties - Listed shares	544	-	544	281	263	-
East west insurance company						544
Others - Listed shares						
Kchat Cement Company Limited	221	2	223	340	-	(119)
D. G. Khan Cement Company Limited	241	15	256	512	-	(271)
Habib Bank Limited	843	85	928	1,351	-	(508)
Ghandhera Industries Limited	1,099	(407)	692	1,633	-	(534)
Milat Tractor Limited	466	35	501	744	-	(278)
Biflo Industries Limited	257	(21)	236	350	-	(93)
Descon Oxychem Limited	144	(44)	100	101	43	144
Packages Limited	1,547	(28)	1,519	2,221	-	(674)
Al-Shaheer Corporation	60	(15)	45	78	(18)	-
Engro Foods Limited	239	(32)	207	323	(84)	-
Ferozsons Laboratories Limited	1,082	385	1,467	1,958	-	(876)
AGP Limited	87	(2)	85	103	-	(16)
	6,830	(27)	6,803	9,995	204	(3,369)
					6,830	

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**7 Government securities
Held to maturity**

March 31, 2019 (Un-Audited)					December 31, 2018 (Audited)
Maturity year	Effective coupon/ yield (%)	Amortized cost	Principal repayment	Carrying value	
-----Rupees in '000-----					
10 year Pakistan Investment Bonds	22/Jul/20 12.00%	5,148	on Maturity	5,148	5,138
10 year Pakistan Investment Bonds	18/Aug/21 12.00%	15,879	on Maturity	15,879	15,866
10 year Pakistan Investment Bonds	19/Jul/22 12.00%	18,410	on Maturity	18,410	18,388
10 year Pakistan Investment Bonds	21/Apr/26 8.75%	9,774	on Maturity	9,774	9,766
10 year Pakistan Investment Bonds	21/Apr/26 8.75%	23,312	on Maturity	23,312	23,341
3 Months Treasury Bills	17/Jan/19 8.79%	-	on Maturity	-	99,622.00
3 Months Treasury Bills	28/Feb/19 10.27%	-	on Maturity	-	172,211.00
3 Months Treasury Bills	14/Mar/19 10.30%	-	on Maturity	-	196,032
3 Months Treasury Bills	14/Mar/19 10.30%	-	on Maturity	-	156,820
3 Months Treasury Bills	11/Apr/19 10.30%	99,724	on Maturity	99,724	-
3 Months Treasury Bills	23/May/19 10.55%	108,386	on Maturity	108,386	-
3 Months Treasury Bills	06/Jun/19 10.55%	245,344	on Maturity	245,344	-
3 Months Treasury Bills	23/May/19 10.50%	78,827	on Maturity	78,827	-
3 Months Treasury Bills	09/May/19 10.35%	40,124	on Maturity	40,124	-
		644,928	-	644,928	697,184

**8 Mutual fund
Available for sale**

March 31, 2019 (Un-Audited)			December 31, 2018 (Audited)		
Cost	Revaluation Surplus	Carrying value	Cost	Revaluation Surplus	Carrying value
-----Rupees in '000-----					

Nafa income opportunity fund

9,991	237	10,228	9,938	53	9,991
--------------	------------	---------------	-------	----	-------

9 Cash and bank

March 31, 2019 (Un-audited)	December 31, 2018 (Audited)
-----Rupees in '000-----	

Cash and Cash Equivalent

- Cash in hand
- Policy stamps

30
351

100

Cash at bank

- Current account
- Saving account

2,355
65,613
68,349

6,380
67,401
73,881

Cash and cash equivalents include the following for the purposes of the cash flow statement

Cash and bank

68,349

73,881

10 Insurance Liabilities

Note	March 31 2019 (Un-Audited)	December 31, 2018 (Audited)
-----Rupees in '000-----		

Reported outstanding claims (including claims in payment)

10.1 76,389 78,694

Incurred but not reported claims

10.2 1,489 1,620

Investment component of universal life and account value policies

10.3 166,922 161,565

Liabilities under individual conventional insurance contracts

10.4 3,165 3,278

Liabilities under group insurance contracts (other than investment linked)

10.5 5,155 5,202

Other insurance liabilities

10.6 6,762 7,524

259,882 **257,883**

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10.1 Reported outstanding claims

Gross of Reinsurance

Payable within one year
Payable over a period of time exceeding one year

56,522	30,214
30,931	56,954
87,453	87,168

Recoverable from Reinsurance

Receivable within one year
Receivable over a period of time exceeding one year

(10,609)	(8,019)
(455)	(455)
(11,064)	(8,474)

Net reported outstanding claims

76,389 78,694

10.2 Incurred but not reported claims

Gross of reinsurance

Reinsurance recoveries
Net of reinsurance

3,287	3,119
(1,798)	(1,499)
<u>1,489</u>	<u>1,620</u>

March 31 2019 (Un-Audited)	December 31, 2018 (Audited)
----------------------------------	-----------------------------------

-----Rupees in '000-----

10.3 Investment component of universal life and account value policies

Investment component of account value policies

166,922 161,565

10.4 Liabilities under individual conventional insurance contracts

Gross of reinsurance

Reinsurance credit
Net of reinsurance

3,165	3,278
-	-
<u>3,165</u>	<u>3,278</u>

10.5 Liabilities under Group Insurance Contracts (other than Investment linked)

Gross of reinsurance
Reinsurance credit
Net of reinsurance

16,473	14,527
(11,318)	(9,325)
<u>5,155</u>	<u>5,202</u>

10.6 Other insurance liabilities

Gross of reinsurance

Reinsurance recoveries
Net of reinsurance

7,112	8,327
(350)	(803)
<u>6,762</u>	<u>7,524</u>

11 Contingencies and Commitments

11.1 Contingencies

11.1.1 There is pending adjudication bearing No 125/2012 before the Session Court, South, Karachi in respect of a employee who was previously working on contract basis at company's Hyderabad branch and committed fraud. As the company is taken over by AWT (the buyer) it was agreed with the previous management (the seller) that if any stage the Company or any of its director(s) become party and as such any liability is imposed by any court on the company or its director(s) in this regard, the accrued liability would be paid by the sellers to the company for onward payment to the affectees at earliest. The company will accordingly ensure timely and fair payment of liability.

QUATERLY REPORT 2019

That to guarantee the covenants made by the seller above and to fully indemnify the Buyer against any liability/loss the Sellers have furnished in favor of the buyer an irrevocable and unconditional Insurance Guarantee from a AA+ rated insurance company, East West Insurance Company Limited bearing number EWL/HO/PB-009/01/2017 to an amount of PKR 118,467 million. Further to this effect a duly executed and notarized undertaking dated 13-01-2017 has also been furnished by the Sellers to the Federal Insurance Ombudsman.

11.12 Pakistan Steel Mill had filed instant suit against the company in respect of the claims of their employees amounting to Rs. 4 million. The claim had been repudiated by the previous management on the grounds of delayed intimation. The company is contesting the case in and is at the stage of appointment of commissioner. In view of Company's legal consultant, the Company has a *prima facie* case and unfavourable outcome is not expected.

11.2 Commitments

Operating leases

March 31, 2019 (Un-audited)	December 31, 2018 (Audited)
-----------------------------------	-----------------------------------

Not later than one year

----- Rupees in '000 -----	----- Rupees in '000 -----
10,359	10,396

12 NET PREMIUM REVENUE

March 31, 2019 -----Un-Audited-----	March 31, 2018 -----Rupees in '000-----
---	---

Gross premiums

Regular premium individual policies
 First year 15,376
 Second year renewal 112
 Subsequent year renewal 3,165
 Single premium individual policies 2,720
 Group policies with cash values 18,175
Total gross premiums 39,548

471	3,096
217	-
3,096	167
3,951	3,951

Less: Reinsurance premiums ceded

On individual life first year business (782)
 On individual life second year business (3)
 On individual life renewal business (90)
 On group policies (11,874)
 Reinsurance commission on risk premium -

(4)	(281)
(3)	(133)
(12,749)	20
(401)	(401)

Net premiums

3,550	3,550
-------	-------

13 INVESTMENT INCOME

Income from equity securities

Available for sale

- Dividend income 45 63

Income from Debt Securities

Held to Maturity

- Return on Government Securities 17,037 4,630

Income from Term Deposits

- Return on Term Deposits - 827

Total Investment Income

5,520	5,520
-------	-------

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14 NET REALIZED FAIR VALUE GAIN ON FINANCIAL ASSETS

Available for sale financial assets		
Realized:		
Gain on Listed Shares	-	361
Gain/(Loss) on Mutual Funds	-	(372)
	-	(11)

15 OTHER INCOME

	March 31, 2019	March 31, 2018
-----[Un-Audited]-----		
-----Rupees in '000-----		
Return on bank balances	1,358	1,838
Gain on sale of property and equipment	555	-
Miscellaneous	70	15
	<u>1,983</u>	<u>1,853</u>

16 NET INSURANCE BENEFITS

Gross claims

Claims under individual policies		
By death	242	385
By maturity	5,130	1,985
By surrender	4,615	2,624
Total gross individual policy claims	9,987	4,994
Claims under group policies		
By death	14,360	-
By insured event other than death	754	-
Total gross group policy claims	15,114	-
Total gross claims	25,101	4,994
Less: reinsurance recoveries		
On group life claims	(12,091)	-
Net insurance benefit expense	13,010	4,994

17 ACQUISITION EXPENSES

Acquisition costs

Remuneration to insurance intermediaries on Individual policies:		
Commission to agent on first year premiums	6,654	275
Commission to agent on second year premiums	-	24
Commission to agent on subsequent renewal premiums	-	130
Remuneration to insurance intermediaries on Group policies:		
Commission	1,883	17
	<u>8,537</u>	<u>446</u>
Other acquisition cost		
Policy stamps	299	-
Branch overhead	26,038	233
Total acquisition cost	34,874	679

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18 MARKETING AND ADMINISTRATIVE EXPENSES

	March 31, 2019	March 31, 2018
	----- (Un-Audited)----- -----Rupees in '000-----	
Employee benefit cost	24,626	6,503
Travel and conveyance	907	166
Advertisements and sales promotion	227	2
Printing and stationery	471	113
Depreciation	616	482
Amortisation	137	-
Rent, rates and taxes	3,674	339
Electricity, gas and water	238	109
Entertainment	624	96
Vehicle running expenses	2,416	335
Repair and maintenance	1,913	-
Director fee	195	-
Bank charges	56	-
Postage, telegrams and telephone	869	105
Internet	211	-
Annual Supervision fee SECP	100	-
Medical fee	43	-
Fees, subscription and periodicals	28	-
Miscellaneous	83	853
Marketing and administrative expenses	36,834	9,103

19 OTHER EXPENSES

Legal and professional charges	1,075	72
Appointed actuary fees	600	300
	1,675	372

20 TAXATION

Current tax	(144)	(38)
-------------	-------	------

21 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of holding Company, associated companies, staff retirement fund, Directors and key management personnel. The transactions with related parties are in normal course of business. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:

Relationship	Transactions	March 31, 2019	March 31, 2018
		----- (Un-Audited)----- -----Rupees in '000-----	
Holding company	Premium revenue	56	-
Associated undertaking	Premium revenue	5,952	-
Associated undertaking	Insurance benefits	4,110	-
Associated undertaking	Expenses and acquisition cost	256	-
Contribution	Staff Provident Fund	-	231
Key Management Personnel	Remuneration	11,613	1,314
Directors	Fee	195	-

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March 31, December 31,
2019 2018
Un-Audited Audited
-----Rupees in '000-----

Related Party	Balances		
	March 31, 2019	December 31, 2018	Un-Audited Audited
Holding Company			-----Rupees in '000-----
Army Welfare Trust	Due from insurance contract holders	147	91
Associated undertakings			
Mobil Askari (Pvt) Ltd	Due from insurance contract holders	9	-
Askari Development Holding Pvt Limited	Due from insurance contract holders	32	-
Askari General Insurance Company Limited	Due from insurance contract holders	24	-
Askari Guards Limited	Due from insurance contract holders	-	761
Askari Guards Limited	Outstanding claims	2,190	2,060
Askari Travel & Tours	Accrued expenses	-	844
MEDASK	Due from insurance contract holders	23	138
Real Estate (Head Office)	Due from insurance contract holders	-	95
AWT Housing Scheme Lahore	Due from insurance contract holders	-	72
AWT Housing Scheme Peshawar	Due from insurance contract holders	-	34
AWT Housing Scheme Sang Jani	Due from insurance contract holders	-	48
AWT Housing Scheme Karachi	Due from insurance contract holders	-	68
East West Insurance Company Limited	Equity investments	544	544
Provident Fund			
Staff Provident Fund	Payable to fund	-	85

22 SEGMENTAL INFORMATION

Revenue account by statutory fund

	Statutory Funds			Aggregate March 31, 2019
	Ordinary Life	Universal Life	Accident & Health	
<hr/> -----Un-Audited----- <hr/> -----Rupees in '000-----				
Income				
Premiums less reinsurances	6,301	20,498	-	26,799
Net investment income	998	5,867	105	6,970
Total net income	7,299	26,365	105	33,769
Insurance benefits and expenditures				
Insurance benefits, including bonuses, net of reinsurance recoveries	3,070	9,940	-	13,010
Management expenses less recoveries	12,678	56,999	-	69,677
Total insurance benefits and expenditure	15,748	66,939	-	82,687
(Deficit) / income of income over insurance	(8,450)	(40,574)	106	(48,918)
Benefit and expenditure				
Add: Policyholder liabilities at the beginning of the year	9,549	169,640	-	179,189
Less: Policyholder liabilities at the end of the year	9,310	174,184	-	183,494
Net change in insurance liabilities (other than outstanding claims)	239	(4,544)	-	(4,305)
Deficit	(8,211)	(45,118)	106	(53,223)
Movement in policyholder liabilities				
	(239)	4,544	-	4,305
Transfer to or from shareholders' fund				
-Capital contribution from shareholders' fund	8,500	45,000	-	53,500
-Capital contribution to shareholders' fund	-	-	-	-
-Transfer of surplus to shareholders' fund	-	-	-	-
Net transfer to or from shareholders' fund	8,500	45,000	-	53,500
Balance of statutory fund at beginning of period	10,875	170,849	4,989	186,713
Balance of statutory fund at end of period	10,926	175,275	5,095	191,295

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	2018			Statutory Funds Ordinary Life Universal Life Accident & Health ----- March 31, 2018	Aggregate ----- March 31, 2018	
	Un-Audited ----- Rupees in '000-----					
Income						
Premiums less reinsurances	33	3,497	-	3,530		
Net investment income	234	3,620	53	3,907		
Total net income	267	7,117	53	7,437		
Insurance benefits and expenditures						
Insurance benefits, including bonuses, net of reinsurance recoveries	131 1,049	4,863 5,607	- 851	4,994 7,507		
Management expenses less recoveries	1,180	10,470	851	12,501		
Total insurance benefits and expenditure	(913)	(3,353)	(798)	(5,064)		
(Deficit) / income of income over insurance and expenditure						
Add: Policyholder liabilities at the beginning of the year	4,048	179,507	-	183,555		
Less: Policyholder liabilities at the end of the year	4,740	181,130	-	185,870		
Net change in insurance liabilities(other than outstanding claim):	[692]	[1,623]	-	[2,315]		
Deficit	(1,605)	(4,976)	(798)	(7,379)		
Movement in policyholder liabilities						
	692	1,623	-	2,315		
Transfer to or from shareholders' fund						
-Capital contribution from shareholders' fund	1,128	4,707	768	6,603		
-Capital contribution to shareholders' fund	-	-	-	-		
-Transfer of surplus to shareholders' fund	-	-	-	-		
Net transfer to or from shareholders' fund	1,128	4,707	768	6,603		
Balance of statutory fund at beginning of period	6,770	179,973	2,702	189,445		
Balance of statutory fund at end of period	6,985	181,327	2,672	190,984		

23 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The following table shows the levels within the hierarchy of financial assets and liabilities measured at fair value on a recurring basis as at March 31, 2019 and December 31, 2018:

March 31, 2019 (Un-audited)	Fair value measurement using			
	Level 1	Level 2	Level 3	Total
Financial assets				
Government securities	-	644,928	-	644,928
Listed securities	6,803	-	-	6,803
Mutual Funds	10,228	-	-	10,228
December 31, 2018 (Audited)				
Financial assets				
Government securities	-	68,349	-	68,349
Listed securities	5,016	-	-	5,016
Mutual Funds	-	-	-	-

QUATERLY REPORT 2019

23.1 Fair value hierarchy

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- "- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable"
- "- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable"

23.2 Fair value of financial assets

The fair value of all financial assets and financial liabilities is estimated to approximate their carrying value.

24 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial information are authorised for issue on 23 April, 2019 by the Board of Directors of the Company.

25 GENERAL

25.1 The figures in the financial statements may be rounded off to nearest thousand of rupees.

25.2 Corresponding figures have been re-arranged and reclassified, wherever necessary. However, there were no significant reclassifications to report.



Chief Financial Officer



Chief Executive Officer



Director



Director



Chairman

Branch Network

Head office/Other offices

Room Number 802, 8th Floor,
Lakson Square Building Number 01,
Opp: Karachi Press Club, Sarwar
Shaheed Road, Karachi.

Office No.1104, 11th Floor at Emerald Tower,
Plot No. G-19, Block 5, KDA Improvement
Scheme No.5, Clifton, Karachi.
Email: info@askarilife.com
UAN: 021- 111 -225- 275
Phone: +92 (021) 35630421
35630422 - 35630429

Karachi:

Showroom number 05 & 06 Ground Floor,
Zubaidas Garden, Plot # 1 Survey no. 34,
Survey Sheet no. 35-P/1, situated in
Block 7 & 8 Kathiawar Cooperative
Housing Society, Karachi.
Email: Rdc.karachi@askarilife.com

Lahore:

Plot # 524, Block-15, Sector B-1,
Quaid-e-Azam Town Scheme,
College Road, Lahore.
Email: Rdc.Lahore@askarilife.com

Islamabad:

1st Floor Left side Rizwan Center
Plot #85 West, Blue Area
Sector F-7/G-7, Islamabad.
Email: Rdc.Islamabad@askarilife.com

Contact No:

UAN : 021- 111 -225- 275

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Askari Life Assurance Co. Ltd.

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KDA Improvement Scheme No. 5, Clifton, Karachi.