

KL ASM			Quantity												
ASM			FTD	TGT	MTD	RTN	MTD_	ACH	BTD	DRR	Projected_ACH	LYMTD	GWT	LMTD	GWT_
Men		Colin Rockey P.	5,240	452,044	83,043	0	83,043	18%	369,001	0		0		0	
		Arun Kumar V. A.	3,085	410,765	65,314	0	65,314	16%	345,451	0		0		0	
		Total	8,325	862,808	148,357	0	148,357	17%	714,451	0		0		0	
Women		Hari G.	8,243	909,663	178,285	0	178,285	20%	731,378	0		0		0	
		Sunil Jose	7,260	940,965	171,052	0	171,052	18%	769,913	0		0		0	
		Total	15,503	1,850,628	349,337	0	349,337	19%	1,501,291	0		0		0	
Outer		Premanandan .	828	110,524	12,529	0	12,529	11%	97,995	0		0		0	
		Total	828	110,524	12,529	0	12,529	11%	97,995	0		0		0	
Kids		Sunil Raj K. A.	3,792	298,199	94,531	0	94,531	32%	203,668	0		0		0	
		Total	3,792	298,199	94,531	0	94,531	32%	203,668	0		0		0	
Total			28,448	3,122,159	604,754	0	604,754	19%	2,517,405	0		0		0	

KL ASM			Value												
ASM			FTD	TGT	MTD	RTN	MTD_	ACH	BTD	DRR	Projected_ACH	LYMTD	GWT	LMTD	GWT_
Men		Colin Rockey P.	631,014	47,421,989	9,956,847	0	9,956,847	21%	37,465,142	0		0		0	
		Arun Kumar V. A.	394,362	44,971,977	8,285,422	0	8,285,422	18%	36,686,555	0		0		0	
		Total	1,025,376	92,393,966	18,242,270	0	18,242,270	20%	74,151,697	0		0		0	
Women		Hari G.	1,084,733	119,295,134	26,866,848	0	26,866,848	23%	92,428,285	0		0		0	
		Sunil Jose	1,152,627	129,741,385	27,645,399	0	27,645,399	21%	102,095,985	0		0		0	
		Total	2,237,360	249,036,518	54,512,248	0	54,512,248	22%	194,524,270	0		0		0	
Outer		Premanandan .	301,812	37,019,647	4,809,579	0	4,809,579	13%	32,210,067	0		0		0	
		Total	301,812	37,019,647	4,809,579	0	4,809,579	13%	32,210,067	0		0		0	
Kids		Sunil Raj K. A.	345,562	24,400,393	8,999,474	0	8,999,474	37%	15,400,919	0		0		0	
		Total	345,562	24,400,393	8,999,474	0	8,999,474	37%	15,400,919	0		0		0	
Total			3,910,110	402,850,524	86,563,570	0	86,563,570	21%	316,286,954	0		0		0	