Reviewed

Sign Up/Sign In

- Users should be able to fill in personal information (Name, Surname, email, and password).
- To create an account in the app.
- To sign up/in Google sign and LinkedIn sign.
- To recover the password.
- To confirm email.

Investor Page features

- The user should be able to browse the database by investor type, stage, vertical, geography, and range. Including the quick filters: black founders, Armenia investors, and more.
- Users should be able to add other investors.
- Users should be able to search for investors **by name**.
- To sort by **best matching.** Matching index: the platform requires some info from the user (stage, type, ticket size, vertical, geography) and sorts investors according to those requirements.
- To add to IRM from the investor card.
- To view the details.
- To upgrade their plan (for non-premium users only).

Investor Details Page

- Should be able to report a problem.
- To add to IRM.
- To link, Twitter link, news link, blog link, and portfolio company link.
- Add investor's social media (Linkedin, Twitter, Facebook, medium, Crunchbase, and angel list).
- To add investor company, and team members. Also, the user can add key employees' social media.
- To upvote/downvote ticket size, geography, stage, industry, and headquarters.
- Can add ticket size, geography, stage, industry, and headquarters.

Add Investor

- To send us an email.
- Fill in investor info (Investor name, Location, type, industry, stage, range, country, logo (optional), facebook (optional), linkedin (optional), twitter (optional), website (optional).
- Fill in contact person info (Full Name, position, email, personal LinkedIn (optional).
- After filling it out the user should be able to add it to the IRM.
- Only after our approval, the investor added by the user is visible to other users.

IRM

- To invite a team member.
- To switch on/off the access of a teammate from the board.
- To delete invited team members.
- Name and create a board.
- Add a new column.
- Edit column name.
- To choose the board.
- To move IRM cards left and right.
- To delete a card from IRM.

IRM details page

- To see the “history” of changes to the card.
- To make and see comments on the card.
- To see who and when moved the card.
- To see the status changes in warm intro processes.

Matching

- Sort matching results by company name, type, matching index, IRM status and warm intro.
- To check if the company is already added to IRM.
- To see warm intro statuses (apply, applied, opened and matched).
- To apply for a warm intro.
- To close the warm intro pop up.
- To calculate the matching index by percentage.
- To choose a contact person from a warm intro pop-up.
- To send an email from a warm intro pop-up.
- Investors should be able to receive an email with an option to match with the startup.
- The user should be able to receive an email as the investor is interested.

- Both the user and investor should receive an introduction email in case they are matched.

Dashboard

- To fill in profile information (redirect to my profile page).
- To choose a period (day, week, month, quarter, year, and custom).
- To track profile views.
- To track pitch deck views.
- To track how many were added to the IRM, how many wins, and how many losses the user had during the selected period.
- To store the tracked time spent on the Investors and Investor details page (including the team members).
- To count how many cards were added to the IRM (including the team members).
- To count how many investors the user contacted (including the team members).
- To see the top five investors by stage, industry, and country according to upvote results.

My profile

- To preview ‘my profile” as an investor.
- The public view includes the “Interested” button. After clicking the same matching scenario.
- To add/edit a company name, stage, industry, location, and range.
- To add/edit the logo, social media,
- To upload a pitch deck and generate a link.
- To add/edit/delete an external link.
- To add info about the company (About section).
- To add co-founders (name, position, social media, and avatar).
- To add contact info (email, phone number, and the company address).

Settings

My Information

- To update personal info (Name and Surname separately).
- Change password.
- Deactivate an account.

Pricing

My Plan

- To cancel subscription

- To see the next billing date
- To choose a plan.
- To upgrade to a higher plan.

Payment

- To see and change the billing interval.
- To see and change the payment method.

Billing history

- To see the billing history and to download.

Benefits

- Should be able to see benefits data.