

Contact

Dubai, United Arab Emirates
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(LinkedIn)

Top Skills

Line Balance
Cycle Time Reduction
Cost Reduction

Languages

Malayalam (Limited Working)
Tamil (Native or Bilingual)
English (Full Professional)

Certifications

Lean Six Sigma Green belt
Project Management Essentials Certified
Business Analysis - Process Modelling
OKR Foundations

Honors-Awards

HSE Hero - Safety Excellence

Mohammed Suhail

Business Excellence | Digital Transformation | Governance & Performance | System Assessor & Certified LSSBB
Dubai, United Arab Emirates

Summary

Result-oriented professional with extensive experience in Business Process Management, Automation, Digitization, Governance, and Operational Excellence. I have worked across diverse sectors building a strong cross-functional skill set.

Manufacturing: Automotive, Furniture

Construction: Glass, Aluminum Facades, Modular Pods

Services: Real Estate

Highlights of Previous Achievements:

Developed the enterprise-wide process register of 400+ processes and leading maturity assessments (Level 1 Standardization to Level 5 Automation).

Developed corporate governance frameworks, including organization-wide DOA matrices and deployed the automated triggers on CRM, ERP, and other enterprise systems, enabling seamless approvals for all authority levels resulting in timely service completion.

Successfully executed multiple ERP implementations across different business units.

Led and implemented 6+ digitization projects globally for manufacturing organizations including customized software solutions for KPI monitoring, KAIZEN tracking, productivity, quality, and inventory management reporting.

Facilitated Six Sigma workshops and mentored 4 DMAIC projects (defects reduction, inventory optimization, productivity improvement, scrap reduction), achieving over AED 2M in savings.

Spearheaded the initiative for ISO 18404 certification, making the company the first in the GCC to attain it.

Worked with C-suite executives as project lead for greenfield developments of glass and aluminum manufacturing facilities (~50,000 sq.m) in Ras Al Khaimah and Sharjah.

Drove a major cost optimization program in a sofa manufacturing plant, achieving 30% labor cost reduction, and supported the setup of a state-of-the-art furniture unit in India through line-balancing strategies.

Contributed to establishing an automotive seat-cover manufacturing facility in Andhra Pradesh, India.

Core & System Competencies:

MS Visio

DMAIC

ISO, DQA & EFQM

AutoCAD

Power BI

BSC, KPI & OKR

Let's connect:

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Best regards,

Suhaiib

Experience

TECOM Group Dubai

Process & Policy Specialist

June 2024 - Present (1 year 7 months)

Dubai, United Arab Emirates

- ✓ Streamlining the end-to-end customer journey by standardizing business processes and connecting key customer touchpoints.
- ✓ Driving digital transformation projects, bridging process inputs to IT teams for integrating customer portals with CCRM to eliminate manual touchpoints like emails and follow-up calls.
- ✓ Implementing and continuously updating the Delegation of Authority (DOA) to enable faster decision-making within defined authority limits.
- ✓ Ensuring DOA compliance by conducting planned audits and cross-verifying approval hierarchies with authority limits.

- ✓ Presenting quarterly, half-yearly, and annual insight reports to the CEO and Board, analyzing business growth, financials, improvement areas, non-compliance, and Balanced Scorecard performance.
- ✓ Developing and standardizing key processes and policies across the organization.

Sobha Realty

Business Excellence Executive

November 2021 - May 2024 (2 years 7 months)

Ras al-Khaimah, United Arab Emirates

- ✓ Designed and executed a 55,000 Sq.m manufacturing facility from scratch, covering layout, material flow, inventory, capacity, machinery, and manpower planning.
- ✓ Led a team of 2 engineers and 4 technicians to drive automation, digitization, and process standardization.
- ✓ Gained hands-on experience in TQM and contributed to initiatives aligned with the Deming Award.
- ✓ Facilitated cross-functional teams to successfully achieve ISO 18404 certification.
- ✓ Supported Lean Six Sigma Black Belt and Green Belt projects—guided data collection, improvements, and implementation.
- ✓ Improved key business processes by mapping current and future states using Lean methods for CAPEX and material outsourcing.
- ✓ Conducted impactful training sessions (Lean, Kaizen, LEGO® Serious Play) for office and shop floor teams.
- ✓ Managed the company-wide Idea Management System—tracked Kaizen activities and visualized progress via Power BI for leadership.
- ✓ Conducted time studies, improved productivity, and developed SOPs for production processes.

Lean Synergy

Lean Consultant

August 2020 - October 2021 (1 year 3 months)

Bangalore Urban, Karnataka, India

Manufacturing Transformation in one of India's biggest sofa manufacturing unit

- ✓ Reduced manpower cost per unit from #612 to #250 (a 59.2% reduction) through productivity improvements, line balancing, and lean layout design.
- ✓ Increased plant capacity from 85 sofas/day to 240 sofas/day (a 182% improvement) while sustaining the 59.2% reduction in labor expenses.

Haworth
Engineering Assistant
July 2019 - July 2020 (1 year 1 month)
Chennai, Tamil Nadu

- ✓ Waste Elimination by VSM
 - ✓ Conducting Time/Work Studies
 - ✓ Implementing Lean Tools
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Education

Manipal Academy of Higher Education - MAHE, Dubai
Master of Business Administration - MBA, Business Analytics and Data Science · (October 2024 - October 2026)

Anna University Chennai
Bachelor of Engineering - BE, Mechanical Engineering