

CONSENT SECTIONS

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Section 1: Background & Experience

1. Can you describe your role and responsibilities as a cost estimator in your organization?
2. How long have you been working in cost estimation, and how has the role evolved over time, especially with new technologies?
3. [Optional if answered above] What tools or software do you currently use for takeoff and cost estimation?

Section 2: Exposure to and Use of AI

4. [Optional if answered above] Have you used any AI-based tools in your cost estimation work? If so, which ones (e.g., Togal.AI, others)?
5. How did you first learn about AI tools for takeoff and estimation?
6. What motivated you or your company to adopt AI-based cost estimation tools?

Section 3: Depth of AI Use

7. Approximately how many hours per day (or per week) do you use AI tools in your work?
8. On a typical project, what percentage of estimating work do you delegate to AI tools?
9. Besides cost estimation, do you use AI for other tasks or workflows (e.g., reporting, document management, risk analysis, scheduling)?
10. Which AI features or functions do you use the most?
 - Follow up: Are there any AI capabilities or features you wish existed to better support your work?

Section 4: Adoption Willingness & Investment

12. If you were in a leadership role (owner/manager/CEO), would you consider investing in AI tools or subscriptions for your team? Why or why not?
 - Follow-up: How much would you be willing to invest per user, roughly?
13. If your company doesn't cover the cost of AI tools, would you personally be willing to pay for your own access to a chatbot assistant?
 - Follow-up: What would be a reasonable monthly cost for you?

Section 5: Efficiency & Accuracy

13. How has AI impacted the speed and efficiency of your takeoff or estimation process?
14. How has AI affected the accuracy of your cost estimates? Can you share any specific examples?
15. Has AI reduced manual or repetitive tasks in your workflow? If yes, how?

Section 6: Usability & Integration

16. How long did it take you to feel confident using AI tools?
17. How easy or difficult was it to integrate AI tools into your existing workflow?
18. Have you encountered any challenges with AI adoption (e.g., training, compatibility, trust in results)?
19. How well do AI tools integrate with your existing systems (estimating platforms, project management tools)?
20. Have AI tools changed team dynamics or collaboration in your company?

Section 7: Perception of Value & Limitations

21. What are the biggest advantages of using AI in cost estimation?
22. What are the most significant limitations or drawbacks you've encountered?
23. Are there specific project types or scopes where AI is more (or less) effective?

Section 8: Future Outlook

24. Do you believe AI-based tools like Togal.AI will become standard practice in the industry? Why or why not?
25. Do you have concerns about the future impact of AI on the profession of cost estimation?