**CONSENT SECTIONS**

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**Section 1: Background & Role**

1. Can you describe your current role and responsibilities in cost estimation or related areas?
2. How long have you been working in this field?
3. What software tools (if any) do you currently use for takeoff and estimation? (e.g., Bluebeam, On-Screen Takeoff, Excel)

**Section 2: Familiarity with AI in Estimating**

4. Are you familiar with AI-based estimating tools like Togal.AI, PlanSwift AI, or others?
5. Have you seen or read anything about how these tools work? If yes, what's your general impression?

**Section 3: Reasons for Not Using AI**

6. Have you or your company ever considered trying an AI-based tool? Why or why not?
7. What concerns or obstacles prevent you from using AI tools?
   - (e.g., trust in outputs, cost, training, time to learn, company policy)
8. Do you feel your current tools meet your needs well enough? Why?

**Section 4: Workflow and Efficiency**

9. Walk me through a typical estimating task. How do you approach quantity takeoff and pricing?
10. What aspects of your current process do you find most time-consuming or repetitive?
11. Have you developed any personal techniques or shortcuts to speed up your work?

**Section 5: Openness to Future Adoption**

12. What would need to change for you (or your company) to consider trying AI in estimating?
13. Are there specific features you would want to see in an AI tool to make it useful for your work?
14. If cost wasn't a concern and training was available, would you be open to testing an AI tool in the future?

**Section 6: Professional Perspective**

15. Do you see AI playing a significant role in the future of estimating?
16. Are there certain types of projects or scopes where you believe AI would be more helpful—or less useful?
17. Do you worry that AI might replace human estimators, or do you see it as a support tool?

**Wrap-Up**

18. Is there anything else you'd like to share about your perspective on AI in construction estimating?