1. Define project scope and goals:

* Scope: The project is to develop software to manage the sales and distribution of mobile phone products by a distributor to authorized resellers/agents.
* Goals: The goals of the project are to increase sales, improve efficiency, and provide better customer service to resellers/agents and end customers.

1. Identify stakeholders:

* Distributor
* Accountants
* Resellers/Agents
* End customers

1. Gather requirements:

* Goods Received: Accountants should be able to create Goods Received when the distributor imports goods. The warehouse receipt will include many items.
* Order Management: Resellers/Agents should be able to place an order of items and choose a payment method. Resellers/Agents should also make an online payment and see the status of their orders.
* Goods Delivery Note: Accountants should be able to create Goods Delivery Note to deliver goods to agents. The system should print delivery slips, update the status of orders as being transferred, and update the payment status of agents.
* Reports: Accountants should be able to view incoming/outgoing stock report, best-selling products, and revenue report monthly.

1. Design the software:

* The software will be developed using a web-based platform, using C# and ASP.NET.
* The database schema will be designed to store information about goods, orders, and payments.

1. Develop the software:

* The software will be developed using agile methodology.
* Regular feedback from stakeholders will be incorporated into the development process.

1. Test the software:

* The software will be tested to ensure that it meets the requirements and is free of bugs and errors.
* User acceptance testing (UAT) will be conducted with stakeholders to ensure that the software meets their needs.

1. Deploy the software:

* The software will be deployed to a secure server environment.
* Access to the software will be provided to all stakeholders.

1. Provide training and support:

* Training on how to use the software will be provided to accountants, resellers/agents, and end customers.
* Ongoing support will be provided to stakeholders to address any issues that arise.

1. Monitor and optimize:

* The performance of the software will be monitored and optimized to improve efficiency and user satisfaction.
* Data on sales, customer satisfaction, and efficiency will be collected to measure the success of the project.