# Accion Labs CMS & eCommerce Capabilities







- Web Portals & CMS
- ► ECommerce
- Case Studies

## Web Portals & Content Management



Asset Mgmt.

Integrations

Administration

Migrations

DevOps

- ✓ On-Prem → Cloud migration
- ✓ Integration of Analytics with Cloud Websites
- ✓ Integration with Compliance & Security tools SonarQube, Veracode & Crownpeak

#### E-Commerce



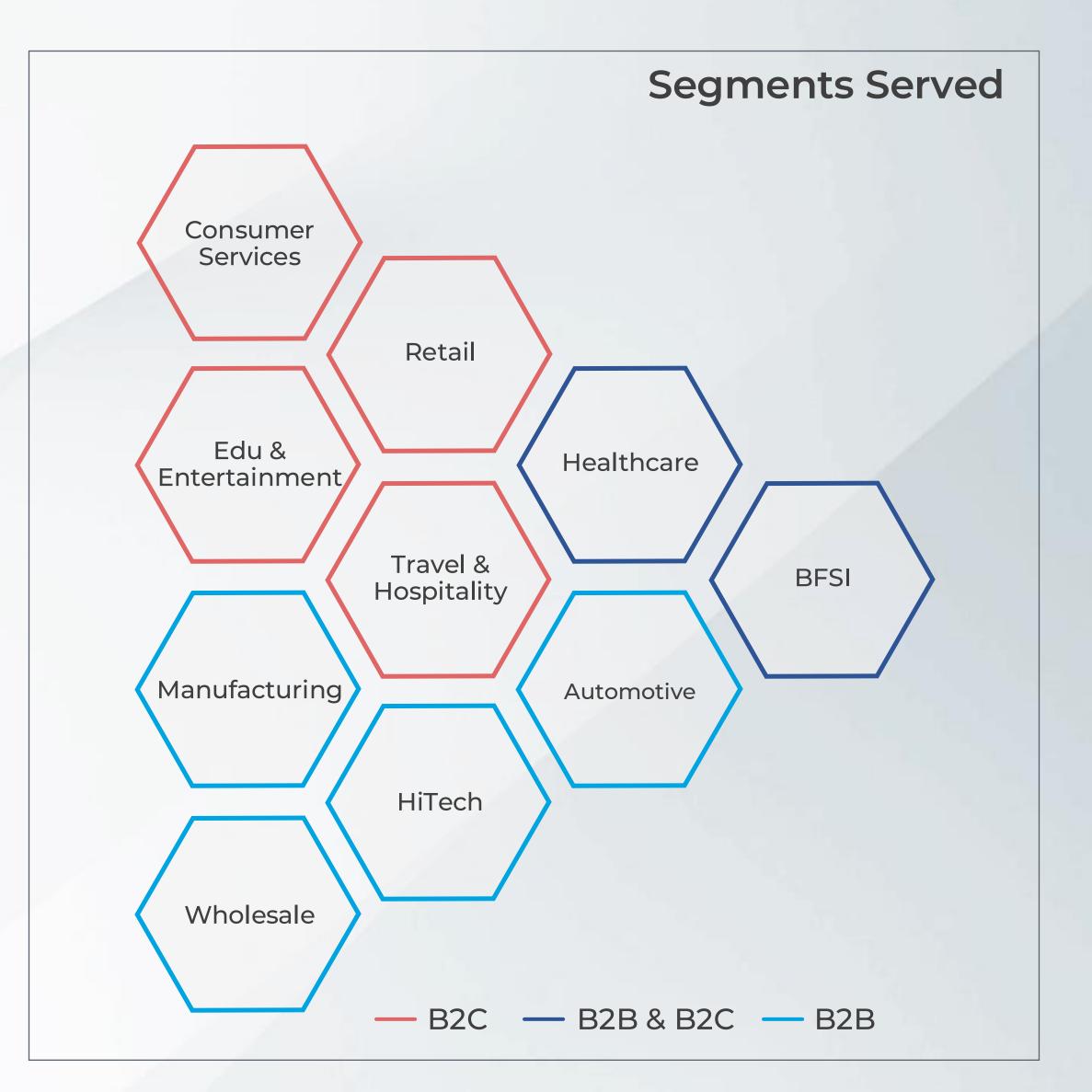
#### **Key Functionality**

Product Configuration & Pricing	Content & Product Info. Mgmt.	Order mgmt., Fulfilment & Logistics
Payments & Chargebacks	Compliance & Quality	3rd Party Integrations
Reporting & Analytics	Customer Journey Mapping	Customer Experience

#### Integrations

- Analytics & Al
- Consumer Journey Analytics
- Content Mgmt.
- ERP Systems
- Payment Gateways
- Marketing Tools

- Logistics & Fulfilment Systems
- CPQ Systems
- OMS Systems
- PIM
- Digital Commerce Platforms
- Integration Platforms



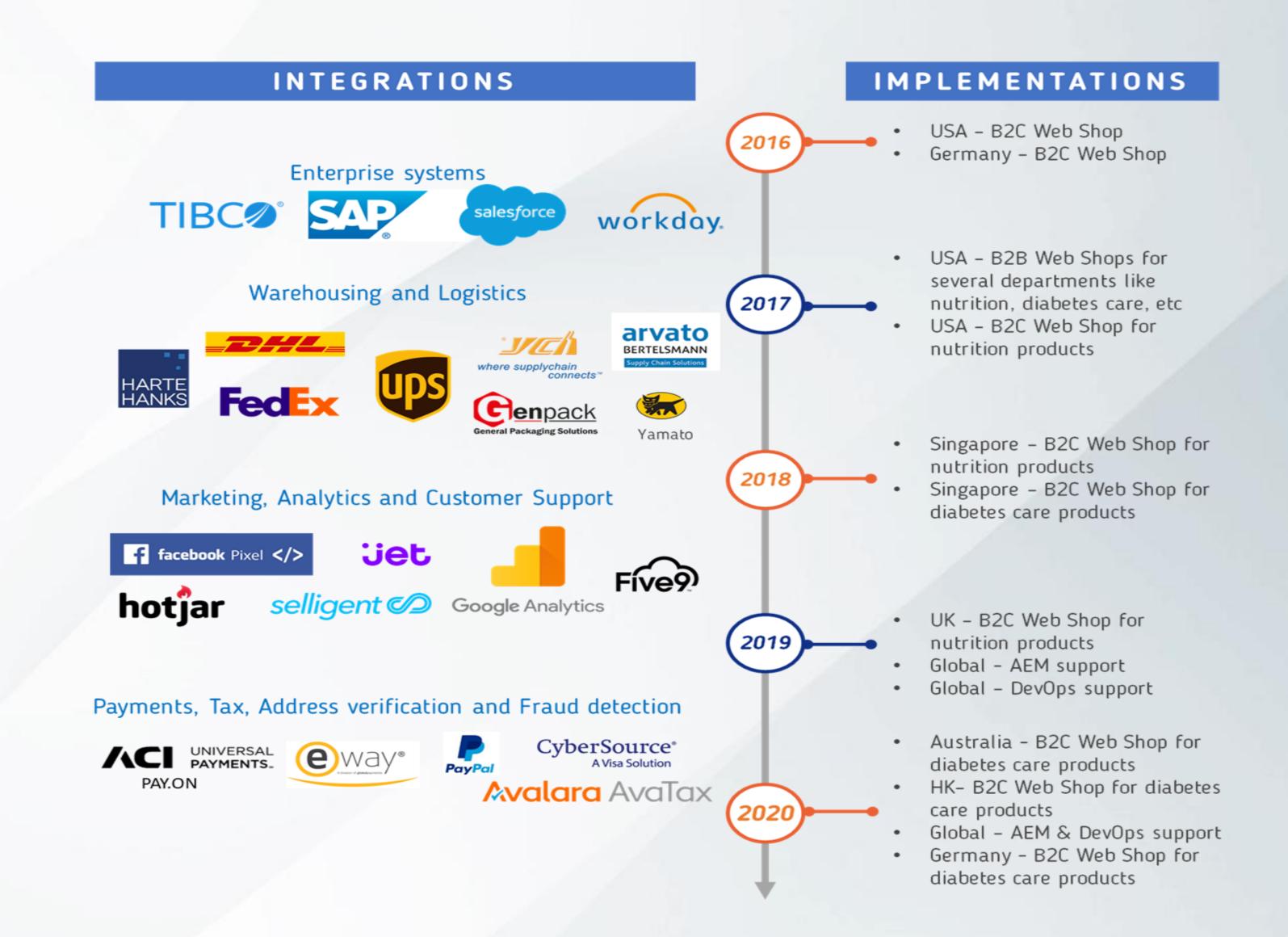


# **Case Studies**

### Global E-Commerce Partner for a Life-Sciences Org



- ► E-Commerce partner of a multi-billion Global Life Sciences Org
- ▶ Developed 20+ eCommerce landscapes for multiple regions across the globe
- NA & Asia Region:
  - → Adobe AEM (Content)
  - → Magento (e-Commerce)
  - → AWS Services (Middleware)
  - → Magento (Orders data)
  - → AWS EOM (Custom Enterprise Order Management System)
- EMEA (non-DACH) Region:
  - → Adobe AEM (Content)
  - → Salesforce (e-Commerce)
  - → CloudSense (Salesforce-based CPQ)
  - → MuleSoft (Salesforce family Middleware)
- ► EMEA (DACH) Region:
  - → Adobe AEM (Content)
  - → Commercetools (e-Commerce)
  - → AWS Integration services (Middleware)



# Case Studies – eCommerce | Web Portals



Client Organization	Managed Process	Details
Global Computer Hardware Manufacturer	B2B E-commerce platform on .NET stack	<ul> <li>Made-to-Order Computer Configuration &amp; Assembly ordering eCommerce system</li> <li>Microservices based components and architecture</li> <li>40+ Global Sites</li> </ul>
Automobile Manufacturer	B2B E-commerce platform - Custom Built on .NET stack	<ul> <li>Custom built B2B e-commerce platform</li> <li>Leveraging of rules engine to recommend products based on past buying patterns, stock situation, nearest available dealer, better margin etc.</li> <li>Real time data fetch from SAP Systems</li> </ul>
Trucking Parts Marketplace	B2B2C e-Commerce aggregator platform	<ul> <li>Enables customers to match truck part numbers with parts available with various suppliers.</li> <li>Single store multi-vendor solution with drop-ship capability</li> <li>Complimented by advanced search algorithms to match parts, especially since each manufacturer uses different part number for same part.</li> </ul>

### ECommerce end-to-end SDLC and Support



#### Build

#### Operationalize

#### Run

- Requirements / FDRs
- Architecture & Design
- ► Implementation / Testing
- ► Integrations
- ► UAT

- ► CI/CD, Build Management
- Deployment & Go Live
- ▶ Documentation
- ▶ Training
- ChangeManagement

- ► Continuous Improvements and Support
- Content Creation and Publishing
- ► Campaign Mgmt. Customer Onboarding
- ► Product Onboarding / Product Catalogue Mgmt.
- ► Configuration mgmt. & Customization
- ► Administration
- ► Infrastructure Mgmt.
- ► ITSM

# Case Study: Retail Image Analytics with Computer Vision



<u>Client Overview:</u> The convenience store chain, with hundreds of locations across the United States, faced significant challenges in maintaining optimal product availability across their stores. Manual inventory checks were time-consuming, inconsistent, and often resulted in missed restocking opportunities, directly impacting sales and customer satisfaction.

<u>Challenge</u>: The company needed an automated solution to continuously monitor product availability in key areas such as coolers, candy displays, and ready-to-eat sections. They sought a partner with expertise in emerging technologies to develop a scalable, cloud-based image analytics system that could integrate with their existing infrastructure while providing actionable insights.

<u>Solution</u>: Accion Labs developed a sophisticated computer vision pipeline that leveraged the existing in-store camera infrastructure, transforming it into an intelligent monitoring system.

<u>Impact</u>: Accion Labs' computer vision solution represents a significant advancement in retail operations management, demonstrating how emerging technologies can address real-world business challenges. By transforming passive camera feeds into actionable business intelligence, the system delivers continuous value while leveraging existing infrastructure investments.

# **Ecommerce Tool Stack and Partnerships**













# Thank You

For more info please visit <u>www.accionlabs.com</u>