



IIM

भारतीय प्रबंध संरचना विशाखपट्टणम्
Indian Institute of Management Visakhapatnam

Starts January 2025

PG Certificate Program in Investment Banking & Capital Markets

12 Months | Online | Top Faculty Led



Ministry of Education
Government of India



Message from the Program Director

“ This program will bring new perspectives & learnings to expand your thought process and will help you emerge as a successful leader. ”



Prof. Shalini Agnihotri

Program Director | Investment Banking Program
IIM Visakhapatnam



Why choose this Investment Banking Program?



IIM V

Learn from a premier Institution with global excellence

Top
Ranking

Become part of one of the Top Management Institutions in India

Campus
Immersion

Attend a 2 day Campus Immersion @ IIM Visakhapatnam

Alumni
Status

Attain Executive Alumni Status @ IIM Visakhapatnam



Trending Investment Banking Skills in 2024

**Mergers &
Acquisitions**

**Capital
Markets**

**Private
Equity & VC**

**Fintech
in IB**

**Algorithmic
Trading**

**Leveraged
Buyouts**

Enhance your expertise in investment banking, strategic financial analysis, and deal-making to drive your career forward. From mastering valuation techniques to leveraging advanced financial modeling, this Investment Banking program equips you with the essential skills needed to excel in today's competitive financial markets.

A close-up photograph of a young woman with dark hair, smiling and looking upwards and to the right. She is wearing a light grey ribbed cardigan over a blue and white striped collared shirt. Her hands are clasped in front of her. The background is blurred, showing what appears to be a city street at dusk or dawn with warm lights.

**Embark on a
Transformative
Journey**

Who should enroll in this Program?

Embark on a transformative journey with this world-class Investment Banking program, meticulously designed for professionals aiming to excel in the financial industry. Gain a comprehensive understanding of core investment banking functions and master the strategic applications crucial for success in high-stakes financial markets.



Why choose IIM Visakhapatnam for Investment Banking Program?

Top Tier Institution

Stand out from the competition & move up the career ladder quickly by adding a top IIM to your resume.

Gain Strategic View

Delve into key areas of investment banking, including financial analysis, mergers and acquisitions, and capital markets. Explore the latest advancements in valuation techniques, financial modeling, and digital transformation to drive success in high-stakes financial transactions.

Applied Learning

Break free from traditional learning & get ready to conquer challenges through case studies, assignments, & simulations.

Dynamic Learning Journey

Embark on a thrilling 12 months adventure exploring every facet of Investment Banking & Capital Markets

Accelerate your Career with this Program

Tailored for experienced professionals, this program provides advanced investment banking skills and cutting-edge strategies, including the integration of digital tools, to enhance your financial acumen and navigate the complexities of today's financial landscape.

Powerful Alumni Network

Be part of a strong executive alumni network connecting with other like-minded professionals & get access to this network for lifetime.



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Up Next >>

Investment Banking & Capital Markets

PROGRAM SYLLABUS

Learn what matters in 12 months!

What you'll learn

Pillar 1: Investment Banking Fundamentals

Module 1: Introduction to Investment Banking

- Topic 1: Overview of Investment Banking
- Topic 2: Key Functions of Investment Banks
- Topic 3: Financial Markets and Instruments
- Topic 4: Regulatory Environment

Module 2: Financial Statement Analysis

- Topic 5: Income Statement Analysis
- Topic 6: Balance Sheet Analysis
- Topic 7: Cash Flow Statement Analysis
- Topic 8: Financial Ratios and Metrics

Module 3: M&A Valuation Techniques

- Topic 9: Discounted Cash Flow (DCF) Analysis
- Topic 10: Comparable Company Analysis (Comps)
- Topic 11: Precedent Transactions Analysis
- Topic 12: Valuation Using Market Multiples

What you'll learn

Module 4: M&A Strategy & Process

- Topic 13: M&A Strategy and Rationale
- Topic 14: Due Diligence and Valuation in M&A
- Topic 15: Deal Structuring and Negotiation
- Topic 16: Post-Merger Integration and Performance Evaluation
- Topic 17: M&A Simulation



What you'll learn

Pillar 2: Capital Markets & Advanced Investment Banking

Module 5: Equity Capital Markets (ECM)

- Topic 18: IPO Process and Underwriting
- Topic 19: Secondary Offerings and Private Placements
- Topic 20: Equity Financing Strategies
- Topic 21: Market Trends and Analysis

Module 6: Debt Capital Markets (DCM)

- Topic 22: Types of Debt Instruments
- Topic 23: Debt Issuance Process and Syndication
- Topic 24: Credit Ratings and Risk Assessment
- Topic 25: Market Conditions and Trends

Module 7: Leveraged Buyouts (LBOs)

- Topic 26: LBO Structure and Financing
- Topic 27: Valuation and Financial Modeling for LBOs
- Topic 28: Due Diligence and Risk Assessment
- Topic 29: Post-LBO Integration and Management
- Topic 30: LBO Simulation

What you'll learn

Module 8: Financial Restructuring

- Topic 31: Restructuring Process and Strategies
- Topic 32: Bankruptcy and Insolvency Procedures
- Topic 33: Debt Restructuring and Refinancing
- Topic 34: Turnaround Strategies

Module 9: Securities Sales & Trading

- Topic 35: Equity Sales & Trading
- Topic 36: Fixed Income & Derivatives Trading
- Topic 37: FX & Commodities Trading
- Topic 38: Algorithmic and High-Frequency Trading



What you'll learn

Pillar 3: Private Equity, VC & Fintech in Investment Banking

Module 10: Private Equity & Venture Capital

- Topic 39: Private Equity Investment Strategies
- Topic 40: Venture Capital Funding Stages
- Topic 41: Valuation and Deal Structuring
- Topic 42: Exit Strategies and Returns
- Topic 43: PE Simulation

Module 11: Fintech in Investment Banking

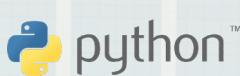
- Topic 44: Digital Transformation in Investment Banking
- Topic 45: AI in Deal Sourcing and Matching
- Topic 46: Automated Valuation Models
- Topic 47: Fintech-Driven Innovation and Disruptions

Capstone Project & Key Tools Covered

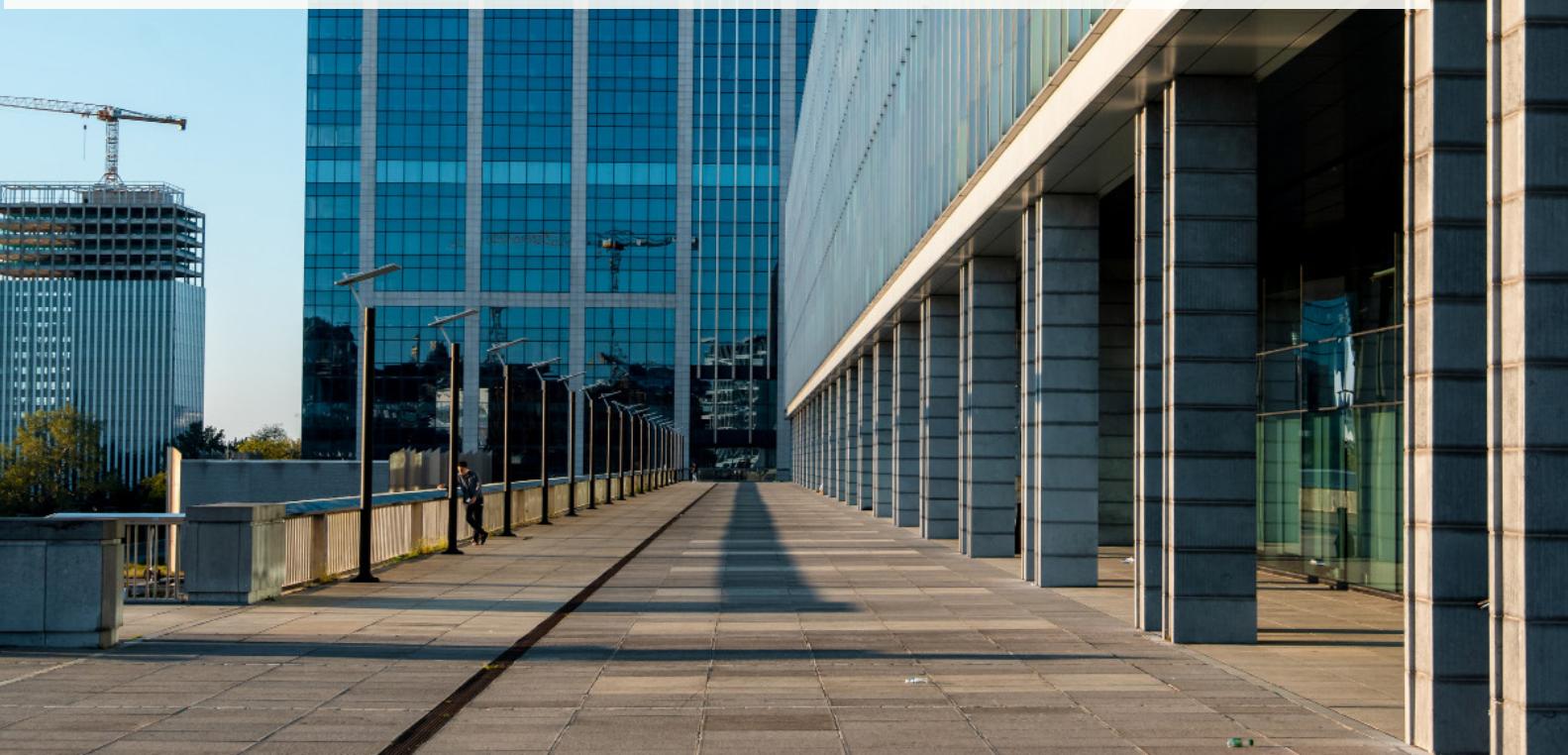
Investment Banking Project

Develop a valuation model for a mid-sized technology company using DCF, comparable company analysis, and precedent transactions. You'll research industry trends and financials to accurately assess the company's intrinsic value. The final deliverable will include a detailed report with justifications, a sensitivity analysis, and investor recommendations. The project concludes with a presentation to a mock investment committee, where you'll defend your valuation and investment thesis, demonstrating your practical investment banking skills.

Key Tools Covered



**The tools listed are subject to change, will be covered at an introductory level as part of the digital tool ecosystem, and only free or trial versions will be used.*



Fireside Chat with Investment Bankers

Prepare for **Investment Banking** roles with exclusive sessions led by seasoned Investment Bankers. These specialized discussions will provide you with deep industry insights and strategic perspectives, equipping aspiring leaders with the knowledge needed for high-stakes financial markets. These sessions will be delivered both on-line and in-person.



Learn Live from Top IIM V Faculty



Dr. Shalini Agnihotri

Program Director
Finance & Accounting



Dr. Pooja Kumari

Program Co-Director
Finance & Accounting



Dr. Amit Shankar

Associate Professor
Marketing



Dr. Vijaya Bhaskar

Dr. B R Ambedkar Chair Professor
Eco & Social Science



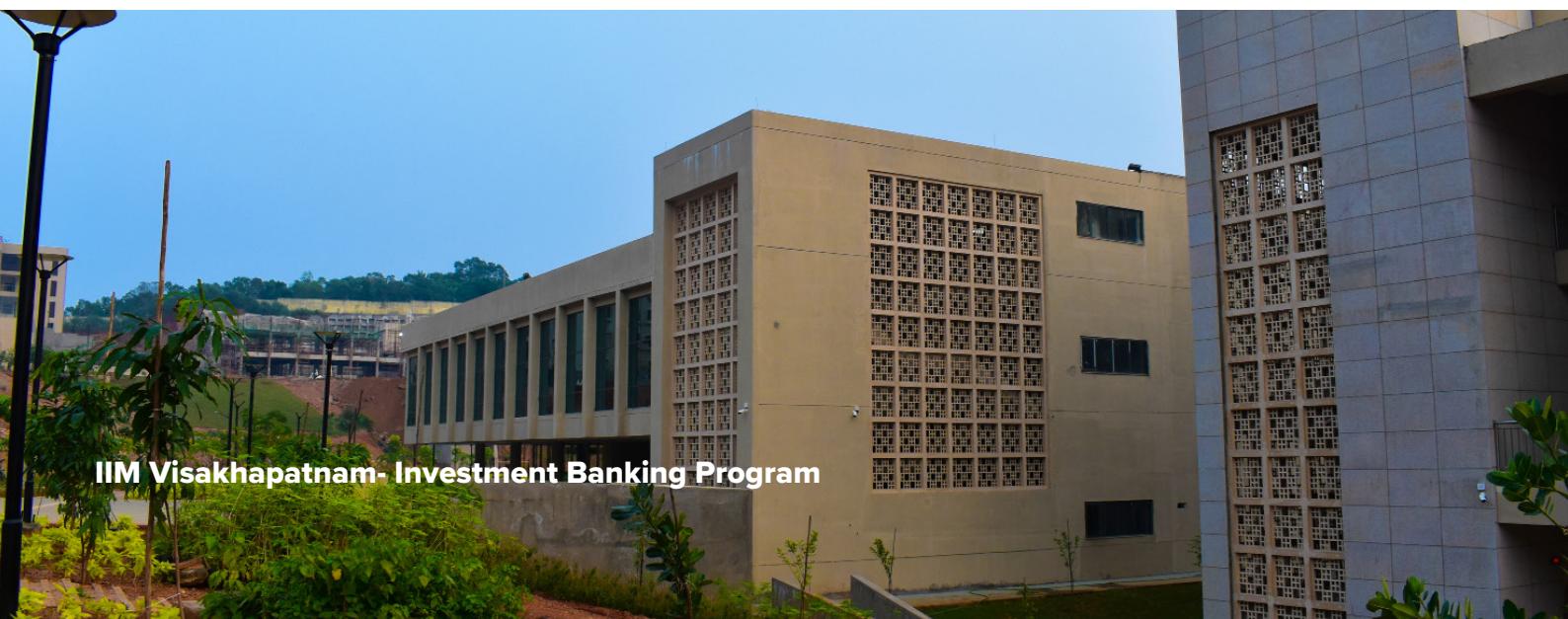
Dr. PRS Sharma

Professor
P&O Management



Dr. Sushil Kumar

Assistant Professor
Entrepreneurship





Transformative Simulations for World-Class Learning



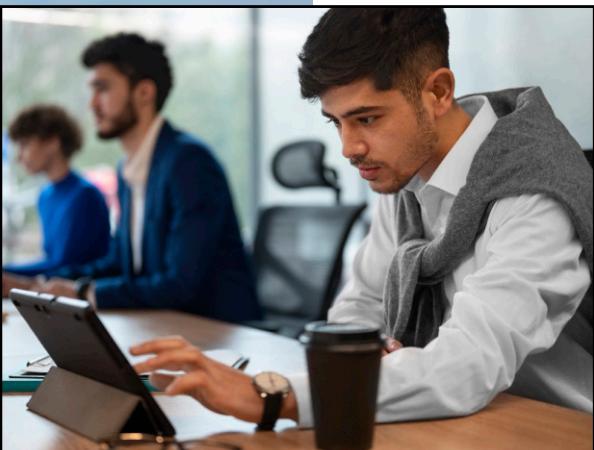
M&A Simulation

Develop and refine your merger and acquisition strategies to maximize value creation and drive successful deal execution.



LBO Simulation

Master the complexities of leveraged buyouts, enhancing your ability to structure and execute high-stakes transactions for optimal returns.



PE Simulation

Strengthen your private equity strategies to effectively manage investments, maximize portfolio value, and achieve business growth.

Network and Interact at the Campus of Prestigious IIM Visakhapatnam

Gain a unique opportunity to participate in a **Two Day Campus Immersions** at the picturesque campus of Indian Institute of Management Visakhapatnam. Build lifelong connections with your peers, participate in workshops and hackathons, & experience student life at one of the top IIMs in India.

Some unique features you can expect in the immersion include:

- Networking with Peers
- Interaction with Faculty
- Offline Classes
- M&A & LBO Simulations
- Valedictory Ceremony



Merchandise Kit

During the campus immersion at IIM Visakhapatnam, students are provided with a thoughtfully curated merchandise kit designed to enrich their academic journey. This collection serves to enhance the overall experience while fostering a supportive and engaging learning environment.



IIMV T-SHIRT



PEN DRIVE



IIMV ID CARD



IIMV BOTTLE

NOTEBOOK



IIMV NOTEBOOK

IIMV BAG PACK



*The depicted representation may not accurately reflect the actual physical items received. Please be aware that there may be differences in appearance from what is shown, particularly with items provided by IIMV, which may vary in design based on the course.

Attain Executive IIM Alumni Status

On successful completion of Investment banking & Capital Markets Program, candidates will be eligible for executive alumni status at IIM Visakhapatnam-
The benefits of the lifelong membership of executive alumni status include:

- Batch & Individual E-mail IDs
- Lifelong Executive Alumni Identity card
- Monthly access to IIM(V)ibes and IIMV newsletter
- Access to IIM Visakhapatnam Executive Alumni Network
- Access to Library and Campus Visits
- Alumni City Meetups



Assessment & Evaluation

At IIM Visakhapatnam, your business acumen thrives under rigorous assessment. We evaluate your critical thinking, problem-solving, and communication skills through diverse components:

- **Quizzes, in-class exercises, and assignments**
- **Attendance**
- **Oral examinations/presentations/simulations**
- **End-module examination**
- **Four-point scale will be adopted for evaluating a student in individual modules.**

Our criteria ensure you graduate not just with knowledge but with the ability to apply it in real-world scenarios, ready to lead in the dynamic business landscape.



Career Support with 6 Powerful Sessions



1-On-1 Career Counselling

Our career coach will help you with all your career related queries

Resume Preparation

We'll help you craft a sharp resume to boost your shortlisting chances

Simulated Mock Interviews

Participate in a mock interview to be ready for the real thing

Interview Resources

Get access to 2024 Interview Resources

“ Career coaching begins with self discovery and unfolds through strategic guidance. We are here to illuminate your path, amplify your strength, and navigate the terrain of growth with you. ”



Manjusha Jaggi

Career Coach, Accredian

Key Program Highlights

12 months

Comprehensive Learning

130+

Hours of Live Classes

11

Modules

1

Capstone Project

6

Career Assistance Sessions



Admission Process

- Apply at iimv.acredian.com
- Fill the application form and pay the fees.
- Selected Candidates will receive Admission Confirmation Letter from IIM-V

Application Deadlines

Program Fee: INR 2.7 Lakh + GST

Application Fee: INR 10,000 + GST

Round	Date	Seats	Scholarship	Applicable Fee
1	31st Oct. 2024	30	INR 50,000	INR 2.2 L + GST
2	30th Nov. 2024	30	INR 30,000	INR 2.4 L + GST
3	After 30th Nov. 2024	40	NIL	INR 2.7 L + GST

Program Snapshot

START DATE

Batch Inauguration: **12th January, 2025**

CLASS TIMINGS

10 AM - 1 PM IST on Sundays*

DURATION

12 Months

WEEKLY SCHEDULE

Online classes on Sundays

Self practice/assignments on weekdays

ELIGIBILITY CRITERIA

Total Years of Experience: **3+ years**

Education: **Graduate** (*more than 50% score*)

PROGRAM FEE

INR 2.7 Lakhs + GST

APPLICATION FEE

INR 10,000 + GST

EMI Options Available!

* IIM-V reserves the right to change class timings & curriculum as per faculty schedules & updates to curriculum.

Speak with Program Mentor



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in association with



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www.accredian.com

The World is your Campus

Experience a Transformative Journey to develop a world-class Leadership Mindset to thrive as a Global Investment Leader.

