

## ON THE CONSTRUCTION OF COMPOSITE INDICES BY PRINCIPAL COMPONENTS ANALYSIS<sup>1</sup>

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### 1. Introduction

Social and economic phenomena such as development, poverty, quality of life, innovation and competitiveness, are very difficult to measure and evaluate since they are characterized by a multiplicity of aspects or dimensions. The complex and multidimensional nature of these concepts requires the definition of intermediate objectives whose achievement can be observed and measured by individual indicators. A mathematical combination (or aggregation as it is termed) of a set of indicators that represent the different dimensions of a phenomenon to be measured is called *composite index* (Saisana *et al.*, 2002).

The literature on the methods for constructing composite indices is vast and the number of composite indices in the world is growing year after year (Bandura, 2008). Examples of well-known composite indices are the United Nations' *Human Development Index* – HDI – (UNDP, 2010) and the European Commission's *Regional Competitiveness Index* – RCI – (Annoni and Kozovska, 2010).

Producing a single composite index has advantages, such as simplicity, although a set of individual indicators might be preferable for other reasons, such as completeness of the information. However, the procedure for constructing a composite index is very far from being aseptic and requires a number of subjective decisions to be taken (OECD, 2008; Mazziotta and Pareto, 2013).

A fundamental issue often overlooked in composite index construction is the definition of the model measurement, in order to specify the relationship between the concept to be measured and its measures (individual indicators). In this respect, the direction of the relationship is either from the concept to the measures - *reflective model* - or from the measures to the concept - *formative model* (Maggino, 2014).

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<sup>1</sup> The paper is the result of combined work of the authors: Matteo Mazziotta has written Sects. 1 and 5; Adriano Pareto has written Sects. 2, 3 and 4.

In this paper, we compare the two approaches, and we show that factorial methods, such as Principal Components Analysis (PCA), may fail if improperly used.

## 2. Formative versus reflective measurement models

As is known, a model of measurement can be conceived through two different conceptual approaches: reflective or formative (Diamantopoulos *et al.*, 2008).

The most popular approach is the reflective model, according to which individual indicators denote effects (or manifestations) of an underlying latent variable. Therefore, causality is from the concept to the indicators and a change in the phenomenon causes variation in all its measures. In this model, the concept exists independently of awareness or interpretation by the researcher, even if it is not directly measurable.

Specifically, the latent variable R represents the common cause shared by all indicators  $X_i$  reflecting the concept, with each indicator corresponding to a linear function of the underlying variable plus a measurement error:

$$X_i = \lambda_i R + \varepsilon_i \quad (1)$$

where  $X_i$  is the indicator  $i$ ,  $\lambda_i$  is a coefficient (loading) capturing the effect of R on  $X_i$ , and  $\varepsilon_i$  is the measurement error for the indicator  $i$ . Measurement errors are assumed to be independent and unrelated to the latent variable.

A fundamental characteristic of reflective models is that indicators are interchangeable (the removal of an indicator does not change the essential nature of the underlying concept) and correlations between indicators are explained by the measurement model. A typical example is the intelligence of a person: it is the ‘intelligence level’ that determines the answers to a questionnaire for measuring attitude, not vice versa.

The second approach is the formative model, according to which individual indicators are causes of an underlying latent variable, rather than its effects. Therefore, causality is from the indicators to the concept and a change in the phenomenon does not necessarily imply variations in all its measures. In this model, the concept is defined by, or is a function of, the observed variables.

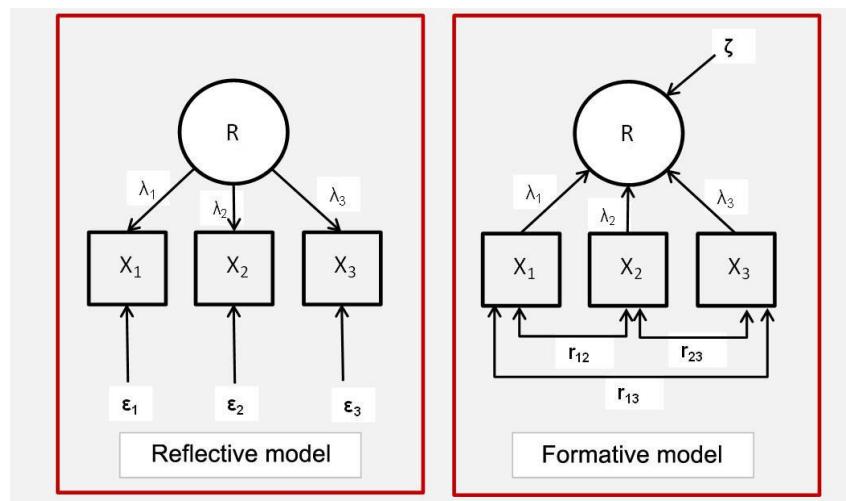
The specification of the formative model is:

$$R = \sum_i \lambda_i X_i + \zeta \quad (2)$$

where  $\lambda_i$  is a coefficient capturing the effect of  $X_i$  on  $R$ , and  $\zeta$  is an error term.

In this case, indicators are not interchangeable (omitting an indicator is omitting a part of the underlying concept) and correlations between indicators ( $r_{ij}$ ,  $i \neq j$ ) are not explained by the measurement model. A typical example is the socio-economic status of a person: it is the ‘status level’ that depends on education, income, occupation, and residence, not vice versa.

**Figure 1 – Alternative measurement models**



Note that (1) is a simple regression equation where the individual indicator is the dependent variable and the latent variable is the explanatory variable; whereas (2) represents a multiple regression equation where the latent variable is the dependent variable and the indicators are the explanatory variables.

In fig. 1, the two different approaches are graphically represented. Although the reflective model dominates the psychological and management sciences, the formative model is common in economics and sociology (Coltman *et al.*, 2008).

### 3. A numerical example

Imagine that we want to construct a composite index of development in the work dimension, for several countries or regions, based on:

$X_1$  = Employment rate;

$X_2$  = Incidence rate of occupational injuries.

Indicator  $X_1$  has positive polarity<sup>2</sup> (it is positively correlated with the development), whereas indicator  $X_2$  has negative polarity (it is negatively correlated with the development).

Suppose also that  $X_1$  and  $X_2$  are positively correlated, so that high employment rates tend to be associated with higher rates of occupational injuries.

In a formative view, we can aggregate the data by arithmetic mean, whereas in a reflective view, the first principal component is the best solution.

In table 1 is reported an example where five countries are considered. The table also provides the normalized indicators<sup>3</sup>  $Z_1$  and  $Z_2$ , the arithmetic mean of the normalized values  $M_1$ , and the first component<sup>4</sup> score  $PC_1$ . Note that  $r(X_1, X_2)=0.45$ , whereas  $r(Z_1, Z_2)=-0.45$ , because the polarity of  $X_2$  has been inverted in order to construct the composite index<sup>5</sup>.

**Table 1 – Comparing arithmetic mean and first component score as composite indices**

Country	Original values		Normalized values		Ranks		$M_1$		$PC_1$	
	$X_1$	$X_2$	$Z_1$	$Z_2$	$R_1$	$R_2$	Value	Rank	Value	Rank
1	80.0	1.9	1.58	-0.71	1	4	0.44	2	1.20	1
2	50.0	2.0	0.00	-1.41	3	5	-0.71	5	0.74	2
3	50.0	1.8	0.00	0.00	3	3	0.00	3	0.00	3
4	50.0	1.6	0.00	1.41	3	1	0.71	1	-0.74	4
5	20.0	1.7	-1.58	0.71	5	2	-0.44	4	-1.20	5
Mean	50.0	1.8	0.00	0.00						
Std Dev	19.0	0.1	1.00	1.00						

As we can see, units 2, 3, and 4 have the same employment rate ( $X_1=50.0$ ) and decreasing values of the rate of occupational injuries. Nevertheless, unit 2 ranks 5<sup>th</sup> according to  $M_1$  and ranks 2<sup>nd</sup> according to  $PC_1$ , whereas unit 4 ranks 1<sup>st</sup> according to  $M_1$  and ranks 4<sup>th</sup> according to  $PC_1$ .

<sup>2</sup> The ‘polarity’ of a individual indicator is the sign of the relation between the indicator and the phenomenon to be measured. For example, in the case of development, “Life expectancy” has positive polarity, whereas “Infant mortality rate” has negative polarity.

<sup>3</sup> Normalization is required to make the indicators comparable as they often have different measurement units or polarities. In this case, we transformed individual indicators into  $z$ -scores and we changed the sign if the polarity is negative.

<sup>4</sup> The first principal component accounts for 72.4% of the variance in the data.

<sup>5</sup> When a composite index must be constructed, all the individual indicators must have positive polarity, so that an increase in each indicator corresponds to an increase in the composite index (Mazziotta and Pareto, 2013).

So, the average Spearman rank correlation coefficient between the composite index and the individual indicators is 0.52 for  $M_1$  and 0.05 for  $PC_1$ . This is due to the fact that PCA ignores the polarity of the indicators and all normalized indicators, in a reflective measurement model, must be positively intercorrelated.

Therefore, the use of  $PC_1$  for aggregating  $X_1$  and  $X_2$  is incorrect either from a theoretical point of view ( $PC_1$  is a reflective composite index, whereas  $M_1$  is a formative composite index) or from a purely numerical point of view ( $PC_1$  is concordant with both  $X_1$  and  $X_2$ , whereas  $M_1$  is concordant with  $X_1$  and discordant with  $X_2$ ).

#### 4. Some other issues

The PCA has a number of excellent mathematical properties (Kendall and Stuart, 1968). The most important property is that the index obtained from the first principal component explains the largest portion of variance of the individual indicators. This is obtained by maximizing the sum of the squares of the coefficients of correlation between the composite index and the individual indicators. However, the first principal component accounts for a limited part of the variance in the data (in the previous example, 72.4%), so we can lose a consistent amount of information.

Moreover, the PCA based index is often *elitist* (Mishra, 2008), with a strong tendency to represent highly intercorrelated indicators and to neglect the others, irrespective of their possible contextual importance. So many highly important but poorly intercorrelated indicators may be unrepresented by the composite index. On many occasions, it is found that some (evidently) very important indicators are roughly dealt with by PCA, simply because those variables exhibited widely distributed scatter or they did not fall within a narrow band around a straight line (Mishra, 2007).

On the other hand, PCA is a blindly empiricist method based on the observed correlations and it ignores the polarity of the individual indicators. Therefore, if the normalized indicators are not all positively intercorrelated, the results are not correct, as shown above.

Finally, it should be noted that the amount of variance accounted for, and the weights computed by PCA change over time, so the results of different PCAs are not easily comparable.

## 5. Conclusions

The construction of composite indices for assessing multidimensional phenomena is a central issue in data analysis, particularly in economics and sociology. Researcher cannot solve this question simply by using PCA or related methods, such as Factor Analysis, since they are typically used for a reflective approach and they ignore the polarity of the individual indicators.

Often, a formative approach is required, where the index to be constructed does not exist as an independent entity, but is a composite measure directly determined by a set of non-interchangeable individual indicators. It is the case of the HDI and the RCI. The first index does not use PCA, whereas the second one uses PCA ‘only’ for selecting indicators. So, in order to obtain valid and reliable results, it is absolutely essential to define the theoretical framework with an appropriate measurement model.

This paradigm should always be considered when the objective of the research is to measure a multidimensional phenomenon through composite indices. And this is even more valid if the phenomenon to be measured is well-being, progress or quality of life. Indeed, these latent factors depend on the individual indicators that represent them and not the contrary. Therefore, the use of PCA for the measurement of these phenomena is at all improper.

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## SUMMARY

Principal Components Analysis (PCA) is one of the most commonly used multivariate statistical technique in construction of composite indicators. However, PCA and related methods, such as Factor Analysis, are based on a reflective model where the individual indicators (manifest variables) are seen as functions of a latent variable (principal component or factor). When individual indicators are causes of the latent variable, rather than its effects, a formative model should be adopted. In this paper, we compare the two approaches, and we show by a numerical example that factorial methods, such as PCA, may fail if improperly used.