Rahul Soni
**SAP S/4 HANA SOLUTION ARCHITECT-
Consulting-EAM/LAM/PPM/DMS**

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SAP S/4 HANA EAM Solution Architect/Certified SAP EAM/PPM consultant & Activate Manager, overall 22+ years of experience of which 17+ years of experience in EAM, DMS, LAM Consulting and SAP SME for Oil & Gas, Utilities.

🧠 Profile Summary

- SAP Certified professional with skills in **SAP S/4 HANA Solution Architect-Consulting EAM/PPM Functional Integration** encompassing scope definition, estimation, planning, design, resource administration, process management & ensuring project delivery within time & quality specifications.
- SAP S/4 HANA EAM SME for Oil and Gas, Utilities Industry, was SAP S/4 Functional lead at ADNOC, Abu Dhabi.
- Strong expertise in EAM and PPM SAP S/4 HANA Consulting, Solution planning, execution and managing client requirement for International as well as domestic clients.
- Prepared multiple reusable assets in SAP S/4 HANA EAM/PPM space to expedite the implementation.
- Exhibited excellence by working on **16 SAP implementations, roll-out** and Support **including 3 on S/4 HANA 1709/1610/1909 (3 Greenfield), 14 on ECC 6.0** (11 Greenfield, 4 Brownfield)
- Experience in **SAP Presales** and helped close the deals, writing highest quality Proposal Response Mapped end-to-end EAM business processes in SAP S/4 HANA for **Oil & Gas, Utilities**.
- Gained extensive onshore exposure while working across multiple **geographies including Australia, UK, USA, Nordics and UAE**
- Good understanding on latest Digital Solution Integration such as, IoT, Intelligent asset Management (IAM), Digital twin, Asset Intelligence Network (AIN) and Predictive Maintenance (PDMS)
- Played vital role in getting additional business from client based on trust developed during business discussion.
- Possess **strong decision-making skills** to perceive & evaluate alternatives, analyse impact of decisions before executing them and implement decisions with appropriate evidence/rationale

🎓 Education

- Master of Science (Industrial Engineering) - KSU, USA. (Dec 2003)
- "Diploma in Management" - IGNOU, June 1999
- B.E (Mechanical) - M.I.T, Aurangabad (June 1997)

Technical Skills

- Primary Skill - SAP EAM/DMS/LAM/WCM (S/4 HANA 1610/1709/1809/1909)
- Secondary Skills - SAP QM/MRS/PPM- IAM-Pre-sales.
- Enterprise Asset Management **SME** for **Oil and Gas,** Utilities Industry
- SAP S/4 HANA 1709/1909 RFP Solution, Estimation, Client Orals and Pre-sales Demo, Presentations, End to End RFP response in word/PowerPoint.
- Published couple of blogs in SAP EAM area for LAM and Fleet management which are important process in **Oil & Gas Industry**

📊 Key Skills

SAP S/4 HANA EAM Solution Architect and Consultant

SAP S/4 HANA EAM Implementation

SAP EAM/PM/MRS/DMS/PPM Business Process Consulting/SME

SME for Oil & GAS, Utilities

Work Clearance Management/LAM

Stakeholder/Client Engagement

Team Management & Leadership

SAP Presales for EAM/PPM/IAM

💼 Work Experience

Since Aug 2020- Till Date, Wipro - Pune

- SAP S/4 HANA 1909 EAM Functional lead - eSymphony implementation project, it's a cross industry implementation to showcase Wipro's capability in area of SAP S/4 HANA , reusable assets created for EAM/PPM/MRS/DMS
- Supported more than 24 deals in SAP S/4 HANA EAM/PPM/MRS/DMS RFP's for SAP Pre-Sales.
- Providing EAM /PPM consulting in SAP S/4 HANA,

Since Nov2019 – Aug 2020, TietoEvry -Principal Consultant, Pune

- SAP S/4 HANA 1809 EAM Lead - SCA, Sweden as a lead consultant, lead the SAP S/4 HANA EAM capability.
- SAP Solution Architect Created 2 proposals client presentations for around 2 million euro's for high tech industry and one for telecom industry.

June 2011 – Nov2019 Accenture, Pune as Business & System Integration Assoc Manager, Pune
Highlights: (Across the Tenure)

- SAP S/4 HANA EAM SME for Cross Industry including **Oil & Gas and Utilities.**
- Configured several EAM scenarios on Preventive, Breakdown, Corrective Maintenance Order/Notification, Refurbishment, fleet management, Pool asset Management, Linear asset management, WCM, MRS Process, serial number management for technical objects.
- Managed team of 20+ members across India locations for SAP solution implementation project team as Project Manager.
- SAP Implementation Solution Architect/Industry SME Part of Presales Team for key SAP S/4 HANA 1709 solution implementation opportunities which converted to win
- Successfully led project specific taskforce to resolve data design/migration issue related with critical data objects working with business and project teams.
- Received Accenture Celebrate Excellence (ACE) Award (Twice) for Q1 of 2018 & Q2 of 2017
- Multiple Celebrating Performance Points for the various project specific achievements

Key Result Areas:

- Managing the entire scope of SAP module implementation, right from requirement analysis to implementation; resolving issues that arise in the post-implementation phase with valid solutions that require minor customization in the SAP system
- Working towards the implementation phase by formulating project plans, planning resources and administering issues arising due to scope or other technical/personnel matters
- Networking with stakeholders/senior management for assisting in decision-making process
- Acting as a point of technical escalation and resolution during the project life cycle; identifying roadblocks and ensuring timely delivery of project
- Interacting with clients for requirement gathering; evaluating technical & operational feasibility of solutions
- Reviewing existing systems & business requirements and facilitating the implementation of new systems/processes in line with the business goal and objectives, Maintaining the RTM(RequirementTracebility Matrix) log
- Solution the RFP requirements using SAP S/4 HANA 1709 Template Solution to optimize the Implementation efforts
- Front-leading engagements to analyze customer business processes, assess pain points and suggest areas of improvement using SAP solutions
- Mapping of business requirements (As-Is & To-Be Analysis)
- Converting business requirements into functional design documents & technical specifications

💼 Work Experience

- SAP Practice- Wipro, Pune – Aug 2021 – Till Date
- Principal Consultant- TietoEvry-SAP Pre-Sales, Nov2021-Aug2022
- Associate Manager – Accenture, Pune – June 2011-Nov2023
- Senior Consultant – PLM Services, IBM, Pune, Jan 2007 – Jun 2011
- Consultant-SAP PLM, Bristlecone, Pune (Mahindra Consulting), May 06 – Jan 2007
- Senior Software Engineer, Larsen and Toubro Infotech, Pune, Aug 2005 – May 2006
- PDM Consultant, Expert NetCAD Solutions Pvt Ltd, Aurangabad, Aug 2004 – Jul 2005

📷 Trainings Attended

- Intelligent Asset Management(IAM), Assent Intelligence Network (AIN), Predictive Maintenance(PDMS)
- SAP S/4 HANA 1610/1709/1809/1909 Solution
- Cross Industry Leading Practices
- Lateral Cross Training on SAP ECC QM/PPM
- Soft Skills such as Communication, Time Management, Leadership

📇 Personal Details

Date of Birth: 11th March 1976
Languages Known: English, Hindi ,Marathi and Marwari
Address: C-503, Laburnum Park,Magarspatta city , Hadapsar, Pune – 411013, Maharashtra

Please Refer to the Annexure for Project Details

ANNEXURE

📈 Projects Undertaken

Title: ADNOC SAP S4 HANA 1709 Implementation (Greenfield)
Period: Sep'18 – Nov 20
Role: **ONSHORE SAP S/4 HANA Functional Lead**
Responsibilities:

- Manage the scope for SAP S/4 HANA 1709 Implementation project for S/4 HANA Plant Maintenance.
- Used MRS for scheduling of PM Orders for all the scenarios.
- Involved from day one of the project for Analysis, design, UT, SIT, UAT phases onsite with the client
- Implemented preventive, Breakdown, Condition based, Inspection process, Refurbishment, Predictive and General-Maintenance Process, team member for MRS requirement gathering and testing, UT/SIT execution in HP-ALM tool.
- Multiple RICEFW developments completed. Designed the Master Security roles for EAM and Process roles.
- Responsible for creating Master roles and derived roles for all Group companies of ADNOC.
- Successful Go Live on 5th April 2020, data migration project for WAVE3 Group Company.

Title: myConcerto SAP S4 HANA 1610- cross Industry Template Implementation (Greenfield)
Period: Aug'16 – Aug'18
Role: **Offshore EAM lead**
Responsibilities:

- Manage the scope for SAP S/4 HANA 1709/1809 template Implementation project for S/4 HANA Core modules, integration with cloud solution such as Analytics dashboard and custom solution etc.
- SAP Business Process/Solution Architect / Industry GTM SME to shape the S/4 HANA opportunities includes review RFP, identify the solution scope, estimation, prepare differentiator details, participate in solution review
- Participate in design workshop as SAP S/4 HANA PM SME for developing Industry specific solution considering business pain points and values using design thinking approach
- Identify/develop innovative Industry digital solution using custom analytics dashboards on Fiori platform

Title: Jaguar Land Rover SAP ECC roll out (Brownfield)
Period: Feb'16 – Jul'16
Role: **SAP ECC Onshore PM lead**
Responsibilities:

- Onshore Team Lead at Birmingham for SAP PM at JLR, leading luxury car manufacturer in UK and worldwide.
- Conducting workshops with the business for new, requirement and provide possible RICEFW solutions.
- Requirement Traceability Matrix, FIT/GAP and RICEFW, Configuration documents and updating BPD's for MOD4.Build, UT, SIT.

Title: Citi Power, Australia SAP ECC – Click Mobile Integration Implementation (Green Field)
Period: Jan'15 – Mar'16
Role: **Onshore/ Offshore SAP Functional Integration Lead (Analysis)**
Responsibilities:

- Defined the overall approach for analysis of System & Process Integration
- Managed analysis of SAP ECC 6.0 system and business process integration click mobile using SOA as middleware
- Designing blueprints, Test scripts for UT and SIT, RICEFW documents for SAP PM and DMS.
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Title: AAES Utilities SAP ECC 6.0 Implementation (Greenfield)
Period: Nov'13 – Dec'14 and Jun'11 – Jun'12

Role: **Offshore SAP ECC 6.0 EAM Lead**

Responsibilities:
- Managed SAP EAM solution scope definition and Process/System design by engaging with business stakeholders
- Designed SAP PM Solution for Utilities Industry in area of generation and T&D, Design the process hierarchy, Configuration/ UT/SIT/demo's, Handling team, Worked on special PM processes like Fleet Management, WCM, MRS, LAM.
- Worked on MRS scenarios like Scheduling PM operations via MRS Planning board, Rescheduling Customer appointment, Crew reduction/elimination, Cancel customer appointment.

Title: Brisbane City Council SAP ECC data migration (Brownfield)
Period: Aug'13 – Oct'13
Role: **Offshore SAP ECC 6.0 PM Lead**

Responsibilities:
- Engaged with Maintenance Business Stakeholders for business requirement review
- Defined Business Process Solution review Workshop Scope and conducted workshop with business stakeholders
- Process simulation in SAP PM, Perform data enrichment and migration activities. Communicate with the onsite team, weekly status report, and manage the offshore SAP PM team, Handled Team of five.

Title: Vattenfall, Stockholm, SAP ECC 6.0 lift and shift (Brownfield)
Period: Apr'13 – Aug'13
Role: **Onsite SAP PM/DMS Lead**

Responsibilities:
- Led the functional integration for Mining SAP ECC 6.0 Template Solution for functional areas like Finance, Sales, Procurement & Inventory, Manufacturing and Maintenance
- Conduct Lift and shift workshops with the client from different geography for SAP PM/DMS.
- Carry out conflict analysis for SAP Objects with Vattenfall IT team.
- Conduct workshops with Business community from three different geography's Germany, Sweden and Netherlands
- Prepare AP215 Fit/Gap document based on the proposals discussed with the client.

Title: Suzlon energy QM/DMS Support (Application Outsource Support)
Period: Jun'10 – Jun'11
Role: **Onshore/Offshore SAP ECC 6.0 PM Lead**

Responsibilities:
- Own the delivery of L3 support for SAP ECC 6.0 QM/DMS
- Ensured team motivation by identifying the needs of individual resources

Title: Neco , Kalpatru , Panchshill, Marvel SAP ECC 6.0 Implementation (Greenfield)
Period: May'07 – Jun'10
Role: **Offshore SAP ECC 6.0 PM/QM and DMS Functional Lead**

Responsibilities:
- Managed delivery of analysis, design, build & test phase deliverables for Mining SAP ECC 6.0 Plant Maintenance, Quality Management and DMS Solution
- SAP PM /QM/ DMS Functional Designer on large-scale Pan India implementation project
- Provided support to Business & Team Lead in finalizing the Maintenance Business Process scope using AES Mining process scope
- Delivered process design documents, RICEFW design and configuration design as per project plan
- Delivered SAP ECC 6.0 PM system build and test as per project timeline
- Lead IBM team for System Integration Test.

Title: Suzlon Energy - mySAP PLM Implementation (Greenfield)
Period: May'06 – Dec'06
Role: **SAP ECC 6.0 -CAD Integration Lead**

Responsibilities:
- Managed delivery of analysis, design, build & test phase deliverables for SAP ECC 6.0 – CAD Integration.
- Integrating AutoCAD 2006, Solid Edge V17, 18, Inventor V10, 11, and I-DEAS V11,12 with SAP R/3.Exporting CAD files to cFolders for collaboration, Mapping the different tasks and Phases in cProjects.
- Worked towards Business Process Design and System Configuration Design using Mining Project experience and SME inputs

Other Non – SAP Projects
- CNH New Product Development (Prototype)- MatrixOne ,Customization of Sourcing Central

- Demo preparation of different MatrixOne scenarios for clients in Europe and USA
- SharePoint Insight PDM Implementation at Umasons and Emerson
- MatrixOne –SAP Integration set up, Completed final POC at Hero Honda Motors