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Experience summary

An experienced professional with over **10** years in the **Sourcing** and **Procurement domain**, including more than **5** years in **Project Management** and **Business Consulting.** Skilled in working within multi-cultural, client-facing environments, with a proven track record of delivering digitally enabled **Sourcing**, **Procurement**, and **CSDDD** solutions. Expertise includes implementing **SAP Ariba** and **Coupa** solutions for clients across various industries, including Food, Banking, Mining, E-commerce, and Services

Qualification

- Master of Business Administration (**MBA**) in General Management - **Vlerick** Business School (**Belgium**), with a focus on Supply Chain Management, Business Process Management, and Strategy Implementation & Change Management.
- Bachelors in science (India)

Technical qualification

- *Certified in SAP Ariba*
- *Certified in Coupa*

Core competencies

Source-to-Pay functional processes| Supplier Risk| CSDDD solutions| TPRM solutions

Technical skills

 SaaS: SAP Ariba |Coupa **SAP**: MM |SD **Analytics**: Power BI **Microsoft**: Power platform **Ticketing & collaboration tools:** Jira| Miro **Automation**: Blue prism

Key career accomplishments and impact

- **Supplier Risk Management project -** successfully led the **global roll-out** for 500+ users **for SAP Ariba based Supplier Risk Management implementation** for a **Food industry** client
- **Supply chain Sustainability projects -** functional design lead for **KPMG CSDDD solution** and Supplier risk stream via **SAP Ariba**
- **Digital Procurement project** - successfully contributed to global **SAP Ariba P2P implementation** and led the team of 5 people for Asia pacific and Europe regions resulting in numerous accolades from client and **promotion as a manager**
- **Digital Procurement process** – Led digital procurement process by implementing **SAP Ariba** for US based e-commerce organisation **resulting in contract renewal and team size expansion by 50% for Accenture**
- **Supplier and content enablement (SECE) lead** for a **Coupa based Source-to-pay transformation** project for a Forest industry client from **Sweden** for 100+ users and earned **client accolades**
- Managed **Coupa** based **S2P transformation project** at KPMG for a big pharma client by leading design discussions, Coupa configuration, UAT, Move to production activities, Catalog enablement, and hyper care support successfully for Germany, Switzerland, and Austria countries
- Managed business process support for **Accounts processing** and **Supplier management** post go-live for LATAM countries for **Coupa** based S2P transformation project at KPMG for a big Pharma resulting in **contract extension for KPMG**
- **Digital procurement** - successfully implemented **Coupa** based S2P process along with digital sourcing solution
- **Robotic automation project** - successfully led the team for Blue prism automation project resulting in **50% staff reduction** for a Banking organisation
- **Internal purchasing process streamlined** - streamlined internal purchasing experience for sales team resulting in high customer survey scores **(from 50 to 90%)** and **30% improvement in turn-around time** resulting in recognition from global leadership
- Managed Req-to-PO process and SME for strategic sourcing process for a Mining company
- Team lead for **Tactical Procurement operations** at a Life sciences company

Career highlights

KPMG Belgium   - Since Aug 2021
Designation – Manager
Key responsibility areas

- Manage S2P and P2P transformation projects and implement **SAP Ariba** and **Coupa** solutions by practicing KPMG methodology and best practices
- Leading design discussions, workshops and proposing customized solution combined with KPMG best practices, managing functional design build, testing and Hypercare support during project phases

Achievements

- Successfully led the Coupa based S2P solution for a pharma company for phase I
- **Supplier Risk Management project -** successfully led the **global roll-out** for 500+ users **for SAP Ariba based Supplier Risk Management implementation** for a **Food industry** client
- **Supply chain Sustainability projects -** functional design lead for **KPMG CSDDD solution** and Supplier risk process Implementation built on **SAP Ariba** platform
- Managed **Coupa** based **S2P transformation project** at KPMG for a big pharma client by leading design discussions, Coupa configuration, UAT, Move to production activities, Catalog enablement, and hyper care support successfully for Germany, Switzerland, and Austria countries

Accenture Solutions Pvt. Ltd. India   Aug 2014 to Aug 2019
Designation – Project manager (fast-track promotion from team leader)
Key responsibility areas

- **Business consulting** – lead the functional design topics and implement digitally enabled S2P solutions with continuous process improvement approach

Achievements
Project 1 (contract value ~ 2M $)

- Successfully contributed to global **SAP Ariba** P2P implementation as a workstream lead with a team of 5 people for Asia pacific and Europe regions for P2P operations resulting in client appreciation and promotion as a manager
- Successfully managed **Blue-prism automation** project for an American banking client resulting in **50%** staff reduction

Project 2 (contract value ~1M $)

- Successfully contributed to digital S2P process by implementing **SAP Ariba** Sourcing, **SLP** & Guided buying for e-commerce organisation resulting in contract renewal and team size expansion for Accenture

Project 3 (contract value ~1M $)

- Managed pilot Go-live for Mining industry client while promoting Procurement guidelines and tools across the organization for **SAP MM** based S2P process

Project 4 (contract value ~ 1M $)

- Successfully implemented **Coupa** based P2P process for a service provider organisation

Agilent Technologies Intl. Pvt. Ltd, India   Dec 2007 to Aug 2014
Agilent Technologies, a spin-off of Hewlett Packard Co since 1999, is a Fortune-500 American multinational company with offshore operations center in India.

Designation – Lead buyer
Key responsibility areas

- S2P Operations - lead the Sourcing and Procurement operations team in SAP Ariba
- E-commerce – establish and streamline the internal Purchasing process and enhance the buying experience for sales team
- Order management – lead the day-to-day Order management operations in **SAP SD**

Achievements
S2P operations

- Streamlined Procurement process while driving PO backed compliance from 40% to 80% in 2 years
- Driving template-based sourcing projects
- Creating visibility to tail spend

E-commerce project

- Established **Internal Purchasing process** and led the team to achieve **highest** customer survey **scores** consistently for 1+ year
- Actively participated in **Six sigma** project by implementing process improvement solution resulting in **30%** increase in turn-around time

EXL Services Pvt. Ltd, India   **2005 to 2007**
EXL is a renowned Indian outsourcing company.

Designation - Customer care executive Key responsibility areas
Providing business for SAP MM based Req to PO process and training new hires

Achievements
- Handled additional responsibilities like new hires training, POC for stake holder communication and monthly reporting

MBA highlights

- **Innovation portfolio and digital management project (Umicore) –** provided recommendations on **agile/stage-gate** models and relevant **KPIs** for **innovation** management based on extensive industry research and designed/implemented E2E solution with a KPI-driven dashboard, linked with **Power BI** reports, to measure innovation performance and created **PowerApps** form for idea submission platform
- **Social project (Dressr) –** helped a circular fashion start-up with effective business decision-making process by providing **cost analysis**, financial statements, and in-depth **financial analysis** along with B2B/B2C models/recommendations
- **Digital strategy project (Bekaert)** – provided recommendations on **digital strategy** to create more value and enhance business growth
- **Entrepreneurship -** created website prototype for a student housing business proposal
- **Organizational change project (Streetwise) -** recommendations on **B2B/B2C strategy** to maintain business growth post covid-19 environment
- **Electives** – **Supply chain management**, **business process management**, **strategy implementation** and change

Other details
Languages
- English – advanced
- Dutch – A1 complete, A2 in progress (learning from CVO semper, Belgium)
- French – basic (learning from CVO semper, Belgium)

Soft skills
- Problem-solving, critical thinking, design thinking, creativity
- Open-mindedness, willingness to learn, effective interpersonal skills, people management
- Agility, mental resilience, adaptability

Co-Curricular activities
- All-India trekking expedition – National Cadet Corps (student army wing), India   2002
- Combined annual training camp - National Cadet Corps (student army wing), India   2002
- Inter-school Basketball competition – V.B.S. Purvanchal University, India   2001