



Seasoned Oracle Fusion SCM Functional Expert with Over 9 Years of Diverse Experience in Oil & Gas, Shipping & Services, and Manufacturing Industries: Specializing in Oracle Cloud Procurement and Fusion SCM Solutions to Optimize Supply Chain Processes. Proven Track Record in End-to-End Implementation, Seamless Integration, and Efficiency Enhancement Across Order Management, Procurement, Inventory, Manufacturing, and More.

### **Key Skills**

- **Oracle Fusion SCM:** Expertise in Procurement, Inventory, Order Management modules with well verse knowledge on Manufacturing, Supply Planning, Costing, Project Portfolio Management, and Product Management.
- **Cloud Application Implementation:** Full life cycle end to end implementations along with support.
- **Solution Workshops:** Architecture design, integration design, conference room pilots
- **Communication & Interpersonal Skills:** Stakeholder management, client-facing role, team collaboration
- **Analytical Skills:** Problem-solving, process optimization, data-driven decision

### **PROFESSIONAL EXPERIENCE**

#### PricewaterhouseCoopers

**Dec. 2024 To Present****Manager (Oracle)**

- **Leadership & Team Management:** Led Oracle specialist teams, providing mentorship and coordinating cross-functional alignment to enhance operational efficiency.
- **Project Management:** Managed Oracle implementation projects, overseeing planning, budgeting, and delivery to ensure timely, cost-effective outcomes.
- **Client Engagement:** Served as primary client liaison, translating business needs into Oracle solutions and ensuring client satisfaction.
- **Technical Expertise:** Advised on Oracle best practices and led solution design to meet industry standards and organizational goals.
- **Business Development:** Identified service expansion opportunities and collaborated on proposals to drive new business.
- **Process Improvement:** Recommended and implemented Oracle-driven process optimizations to boost efficiency and productivity.
- **Management & Compliance:** Monitored risks, ensured regulatory compliance, and maintained PwC quality standards in implementations.
- **Training & Development:** Conducted training sessions and developed resources to enhance Oracle system understanding and usage.

#### MAERSK

**Dec. 2021 To Dec. 2024****Team Leader-SCM (Oracle)**

- **Leading SCM Teams:** Lead the SCM teams, ensuring seamless operations and strategic alignment.
- **Opportunity Lifecycle Management:** Oversee the end-to-end opportunity upstream life cycle for logistics and supply chain products, including multi-carrier, ocean, warehouse & distribution and Air-LCL, ensuring adherence to designed process maps.
- **Oracle Cloud Procurement Implementation:** Managed full life cycle implementations for Oracle Cloud Procurement, P2P, ensuring strategic alignment and successful deployment.
- **Oracle Cloud Order Management Implementation:** Managed full life cycle implementations for Oracle Cloud O2C, ensuring strategic alignment and successful deployment.
- **Solution & Integration Workshops:** Conducted solution workshops, architecture design, and integration workshops for major Oracle SCM modules.
- **Cross-Functional Training & Compliance:** Provided training and guidance to stakeholders to ensure compliance

with designated controls in the global sales organization.

- **Generative AI Utilization:** Leveraged generative AI tools like ChatGPT and Copilot to enhance efficiency.
- **Leadership & Team Guidance:** Led a team of multilevel professionals and SMEs, fostering a culture of excellence and performance improvement.

#### Baker Hughes GE Sep'20 outsourced to Accenture

Oct 2019. To Dec 2021

*Analyst- Procurement*

- **Oracle Fusion SCM:** Managed strategic sourcing and procurement for OFS equipment and services, leveraging Oracle Fusion SCM.
- **Oracle Fusion SCM Expertise:** Led initiatives for implementing Oracle Fusion Supply Chain Management (SCM) solutions, enhancing strategic sourcing and procurement processes.
- **Full Life Cycle Implementations:** Played a pivotal role in full life cycle Oracle Cloud implementations, focusing on procurement and inventory modules to optimize business operations.
- **Vendor Evaluations & Integration Workshops:** Directed vendor evaluations and facilitated integration workshops to ensure seamless Oracle Cloud deployment and alignment with business objectives.
- **System Configuration:** Configured Oracle Cloud modules to meet specific business requirements, ensuring efficient system functionality and user accessibility.
- **Process Optimization:** Collaborated with cross-functional teams to identify and implement process improvements within Oracle Cloud, enhancing system efficiency and user satisfaction.
- **Technical Support & Troubleshooting:** Provided technical support and troubleshooting for Oracle Cloud-related issues, ensuring minimal downtime and maintaining operational continuity.
- **User Training & Documentation:** Developed comprehensive training materials and conducted user training sessions to facilitate smooth adoption of Oracle Cloud applications.

#### Siemens Limited (Kanthwal Services)

June. 2018 To Oct. 2019

*Central Procurement Executive*

- **Optimized Procurement and Vendor Relations:** Centralized strategic sourcing and indirect procurement initiatives were implemented, leading to efficient vendor management and diversification. This minimized vendor dependency and ensured timely project execution, enhancing operational efficiency.
- **Enhanced Sales Support and Risk Management:** Robust support provided to the sales department for meeting project-bid targets, while actively managing risk through contingency testing and evaluating vendor offers. Additionally, consistent communication and feedback loops with project teams ensured continuous improvement and alignment with health, safety, and quality standards.

#### Emtex Engineering Pvt. Ltd. (Industrybuying.com)

Oct. 2016 to June 2018

*Sr. Purchase Engineer*

- **Streamlined Operations and Enhanced Efficiency:** Spearheaded indirect purchasing and dispute resolution, significantly improving business processes for Vedanta Limited projects. Successfully implemented new ERP systems (SCM E2E FAST-VINC) to optimize e-commerce efficiency and facilitate seamless interaction across procurement, sales, and customer channels.
- **Proactive Team Leadership and Comprehensive Reporting:** Led and mentored teams with integrity and a commitment to excellence, fostering a positive work environment. Managed detailed reporting and analysis on fulfillment, billing, and vendor payments to ensure transparency and facilitate informed decision-making.

## **MICRO TURNERS**

**Aug 2015 to Jan 2016(under contractor)**

**Feb 2016 to Oct 2016(Company roll)**

**CNC Operator  
Purchase & VD Engineer**

- **Strategic Procurement and Inventory Optimization:** Managed centralized procurement of diverse raw materials, employing zero-based costing and collaborating with R&D for component development. Utilized ABC and XYZ inventory analysis to streamline costs and improve production planning, ensuring timely supplier deliveries through effective logistics strategies.
- **Comprehensive Supplier Management and Reporting:** Enhanced supplier relationships through regular visits and meetings, leading to improved process efficiency and cost-effectiveness. Monitored vendor performance rigorously to maintain quality and delivery standards and compiled detailed procurement MIS reports for the Managing Director to support informed strategic decision-making.

## **EDUCATIONAL QUALIFICATION, TRAININGS & CERTIFICATIONS**

- **B. TECH (Mechanical)** from **KURUKSHETRA UNIVERSITY** in **2011-15** with **75% marks**.
- **MBA (Logistic & Supply chain management)** from **University of Petroleum and Energy Studies** in **2019-21** with **8.5 CGPA**.
- **Certifications:** Baker Hughes Buyer CDMP (Competency Development Management Program), APWF, **LEAN & SIX SIGMA**, Supplier QMS –ASL, Global HSE etc.

## **PERSONALITY TRAITS**

- Team player with leadership quality with Strong interpersonal, oral and written communication skills along with intelligence management.
- Process automation & proven analytical and problem-solving skills with fact-based judgment.
- Experienced team leader, sustainability advocate & having “Try first, fail first, learn first mindset”.

## **Technical Proficiency**

- **ERP Systems used:** Oracle, SAP MM, SAP SD, ARIBA
- **Analytics & Reporting:** Power BI, Qlik Sense, Microsoft Projects
- **Other Tools:** AutoCAD 2011, HSE, ISO, Advanced Microsoft Office, PLSQL, Generative AI (ChatGPT, Copilot), AI Agents

## **LANGUAGES KNOWN**

ENGLISH, GERMAN (A1- Level), HINDI.

## **DECLARATION**

I hereby certify that all the above-mentioned information is correct to best of my knowledge.

**PLACE: MUMBAI**

**DATE:**

**SIGNATURE  
Deepak Kumar**