



## ABHISHEK CHATURVEDI

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### SUMMARY

Finance Leader and qualified Chartered Accountant with 10+ years of experience in the chemicals and textiles industry domains. Track record of delivering on financial and commercial targets and contributing significantly towards the organic and inorganic growth of an organization. Expertise in **investor relationship management, strategic planning, M&As, business operations, process improvements & cost optimization, management accounting and project management**. Analytical, problem solving and leadership qualities inherited by delivering solutions in conjunction with operational requirements. Provide key financial decision support for senior management from both finance and business viewpoints. An independent thinker with high achievement orientation, whose roles have evolved through proven abilities and persistent high performance.

### EXPERIENCE

#### Oct 12 – till date GHCL LIMITED

Noida, India

- The company has established itself as a well-diversified group with an ascertained footprint in Chemicals, Textiles and Consumer Products segment
- Contributed towards the overall growth of the organization from INR 1900 Cr in 2012 to INR ~4000 Cr in 2022 and market capitalization from INR 550 Cr in March 2015 to INR 5,500 Cr in January 2012

#### Carrier Progression

- In 9+ years, attained **5 promotions** from Management Trainee to **Assistant General Manager-Finance**.
- Considered among High Performers included in Talent pool advising Senior Management Group called "Disha".
- General reporting to CFO and on specific project to MD.

#### Work Experience

##### Strategic Initiatives

- Divestment of non-strategic assets in the company; structured deals with potential buyers, and find win-win proposition for both. Played a pivotal role across due diligences and valuation exercise with external agencies and ensured timely completion despite CoVID induced challenges. Led the team in transaction structuring, negotiating solutions for diligence observations and transaction documentation including Business Transfer Agreement (BTA). Structured USA leg of transaction-minimizing complexities and compliance issues. End to End handholding on all transaction related matters till closure.
- Spearheading the corporate restructuring of business through scheme of demerger, to unlock the value of all stakeholders of the company. Ensuring all SEBI, CCI and NCLT permission for timely conclusion of the pioneer project.
- Strategized for positioning GHCL in an improved image to the investors:
  - Regained brand credibility and image in the market leading to **improvement in market capitalization by 4x** between 2015-17 and **10x** between 2015-22
  - Steered efforts for building investor relationships; created investor presentations & communications, participated in investor forums/conferences and conducted market research.
- Developed an IT platform for enabling data analytics and dynamic report generation to assist the senior leadership teams in informed decision making
- Facilitated various M&A activities for the Group; conducted business evaluations, due diligence and transaction structuring:
- Leded GST Implementation project for the company, heading Government policies and other incentives.

### Financial Excellence

- Spearheaded a major exercise on **Export Incentives**; Optimized the liability of exports obligations and achieved the closure of EPCG Licenses amounting to Rs. 300 Cr.
  - Enabled Company for realization of **Export incentives amounting to INR 100 Cr**; and protecting the company cash flow in peak CoVID pandemic.
- Performing financial analysis on regular basis for supporting policy decisions on corporate finance and accounts; involved in budgeting, internal controls, business modeling & rolling forecasts
- Preparing Board Reports on quarterly basis and annual performance reports along with strategic documentation for senior leaders and promoters.
- Formulated the process of peers benchmarking in both the business landscapes of the company.
- Overseeing GST compliances and fund blockage for the company as a whole having four different verticals.
- Automated Travel arrangements for the company with end to end solution for seamless booking to payment experience.

### Accounting & Regulatory Aspects

- Looking after capitalization of fixed assets, preparation of monthly & quarterly financial statement and periodic closing of accounts
- Preparing monthly MIS & financials reports and reporting as well as analyzing of financial data
- Managing accounts payable along with reviewing of pending invoices, verifying invoices, overdue items, clearing of vendor ledger and ensuring timely payments
- Performing and conducting statutory and internal audits
- Overseeing functions of preparing, monitoring and analyzing fixed asset records and ensuring optimum insurance for them
- Ensuring timely compliance for TDS and Service Tax
- Accountable for working of interest benefit of TUF, TUF capital subsidy on machinery
- Handling non-recourse factoring as main counterpart with US based factoring company for working capital requirement
- Performing reconciliation, accounts review and intercompany balances including bank accounts
- Overseeing pre/ post shipment export documents and realization of proceeds of the same
- Involved in implementation of various assignments like ABC analysis for vendor consolidation, Excise/ ESIC/ PF and other statutory audits
- Initially worked with Sourcing Department to acquire knowledge on yarn & fabric

### Project Management

- Instrumental in process automation and IT project with the implementation of SAP S4 Hana with add on modules and other IOT projects, acting as a link between business operations and technology advancement.
- Spearheaded the process automations for procure to pay; Indenting to payment reconciliations.
- Part of core team for Greenfield expansion worth Rs. 3000 crore in Chemical business.

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## PREVIOUS EXPERIENCE

<b>Mar 11 – Sept 12</b>	<b>SD Pathak &amp; Company</b>	<b>Gurgaon, India</b>
	<i>Branch Manager - Auditing and Assurance</i>	

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## EDUCATION

<b>2012</b>	<b>Chartered Accountant (CA)</b>	<b>ICAI, India</b>
<b>2008</b>	<b>Bachelor's in Commerce (B. Com)</b>	<b>Agra University, India</b>

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<b>PERSONAL</b>	Date of Birth: Sept 17, 1987
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