

# Sumit Kumar

SAP Solution Architect

Email: inbox.sumitk@gmail.com

LinkedIn: www.linkedin.com/in/skumarsap

Phone: +91 9740303444

## PROFESSIONAL SUMMARY

With over 13 years of experience in consulting and project management of SAP strategic sourcing, procurement and supply chain modules, I specialize in driving strategies for innovation, digital transformation and enhancing user adoption of SAP applications in **life sciences and healthcare** domains. I have led over 15 deployment and support projects of S/4Hana-ECC Sourcing and Procurement, Supply Chain, SRM, CLM, SLC and Ariba, taking ownership on end-to-end Source-to-Pay (S2P/S2S) processes, spend management frameworks, and business process optimization. Experienced in driving business requirements discussions, configurations, extensions in SAP MM, Ariba P2P/S2C, SAP BN for SCC, with cross-functional experience in HCM-OM, SD, LE-TRA, PP/QM/PM, PS, EWM, FICO, OpenText VIM, Vertex, Tungsten Invoicing.

## WORK EXPERIENCE

NTT DATA, London, United Kingdom

**SAP Solution Architect (Sourcing and Procurement)**

**Duration:** Jan-2022 to Present

- Leading SAP **S/4HANA 2023 greenfield implementation** for NHS UK Public Health sector Industry for 4+ hospital sites, 2 warehouses including several 3<sup>rd</sup>-party integrations of Catalogue, reporting, clinical, robot applications
- Guided SAP landscape **carve-out Project for merger & acquisitions** of a global organization in Chemical industry with 10+ sites for stabilizing SAP MM/LE/TM including Truck/Rail/Air freight/shipment cost processing
- Collaborated procurement transformation and business discussions with stakeholders with business case development for patient-based ordering, catalogue management, procurement workflows for RFQ, tendering, contract compliance
- Assisted pre-sales teams in RFP preparation, project estimates and sales collateral development for S/4Hana procurement/supply chain and Ariba procurement, supply chain collaboration opportunities
- Drove requirement gathering for S/4Hana Private cloud implementation articulating business processes as HLD, LLD
- Organized demos, Fit to Standard, and Delta workshops as per SAP Activate methodology
- Directed pre-sales demos, Proof of Concept, and leveraged SAP BTP services like *Joule Copilot*, *Build Apps*, *Build workflow automation*, *Build WorkZone*, *Document extraction* and others, to provide side-by-side extensibility use cases
- Mobilized gap analysis, interface requirement assessment, and change impact assessment
- Influenced cross-module discussions on UK VAT determination, Vendor consignment, intercompany STO, CBP with Automatic reorder point MRP, APIs for procurement and supply chain, Invoice management, logistics execution

SAP Ariba, Bengaluru, India

**Senior Deployment Lead (EMEA Strategic Procurement)**

**Duration:** Jun-2019 to Jan-2022

- Led SAP Ariba SLP, Supplier Risk, Sourcing, Contract, Procurement implementation projects for **15+ EMEA North organizations**
- Devised process template designs, data migration, and cutover activities for SAP Ariba projects, prioritizing tasks, managing RAID logs as per stage of deployment while working in parallel on 4+ deployment projects.
- Bridged SAP partners and SAP product teams, collaborative working with global, multi-cultural teams.
- Enabled implementation phases and drove strategic sourcing suite deployments with tactical planning and taking go-live responsibility for multiple deployments.
- Guided consultants on configuration (Project Templates (Contract, SM), Sourcing RFx/Full Project, Approval workflow; SR Engagement/Issue, Parameters, Custom Field, Data migration), business processes, and communication strategies.

TATA Consultancy Services, Bengaluru, India

**SAP Procure to Pay Analyst**

**Duration:** Jun-2011 to Jun-2019

- Supported multiple projects for GSK including **SAP ECC, SRM, CLM rollout for 3+ APAC region** including Malaysia, Indonesia
- Guided integration project for GSK SAP ECC-PI-Ariba Network Collaboration for Purchase Order create/change/delete scenarios
- **AMS project for global 30+ country** SAP/SRM/Ariba/VIM/Concur/Fieldglass and integrated application landscape support for GSK in **ANZ, EU/UK, US, LA** regions
- Qlik Sense KPI and **Reporting dashboards project for GSK**

- In-house development for Material master governance project and SAP Supplier Lifecycle **deployment project for GSK**
- **AMS project for Eli Lilly** global SAP applications landscape for **US and APAC region**
- Conducted as-is and to-be analysis, solution adoption workshops, and business process training for Finance & Procurement directors, and led business process transformation communicating effectively with local/global SMEs
- Guided team on system configurations, data setup, test script preparation, and data migration from legacy to SAP
- Drove cutover workshops, go-live preparations, early life support, and governance meetings with stakeholders
- Prepared functional/configuration documents, and planned communication strategies for stakeholders
- Led Scrum meetings for prioritization, effort discussions, sprint requirements, and user story finalization
- Configuration of MM Organizational Structure, Master Data, Purchasing, RFQ, Outline Agreements (Value, Quantity, Scheduling agreement/Releases), Pricing Procedure, Classic Release Procedure, Special Procurement, Vendor Invoice Management, Vendor Payments, MM-FI-SD integration,
- Configuration of different technical scenarios, Setup of SRM Organization structure, User/Vendor replication from ECC to SRM, SRM-ECC integration, ECC-HR workday integrations for Organization structure setup and employee data.

## SKILLS

- SAP Implementations, Procurement and Finance Transformations for S2P/P2P/S2C
- S/4Hana 2023 Sourcing and Procurement (Best Practice scope items, Fiori Apps, Reports, BRF+, CFL, Flexible Workflow, 3rd party integrations, S/4H Output Management with ADS, Responsibility framework, Cost Centre budget control, Inter-company SiT, Signavio Process management)
- Materials Management (PUR, IM, LIV, Special Procurements including Vendor consignment, Subcontracting/Contract Manufacturing, third-party sales, Pricing/Output Conditions, Supplier evaluation, OC/ASN, VMI/SMI)
- Cross-module setups MM-SD-LE-TRA, MM-FI, MM-CO, MM-EWM, MM-PP, HR integrations, WBS/Asset/Internal Order, Transport freight, integration with QM, IBP
- Ariba Upstream (Sourcing, Contract, SLP, Supplier Risk)
- Ariba Downstream (Procurement, Catalogue, Guided Buying, Commerce Automation)
- SAP Business Network for Supply Chain Collaboration for Order/SA/Confirmations/ASN/Invoice/forecast/VMI/Consignment, Ariba CIG
- SaaS Cloud Deployment (Ariba, S/4 PCE), Solution design architecture preparations, technical debt assessment
- BTP Services, SAP Build, CPI, B2B/EDI APIs, Extensibility Framework, SAP ALM
- Change management, Business readiness, Stakeholder management
- Team leadership, project management, problem solving
- Self-confidence, Communicating all levels from C-suite to business leaders
- SAP Activate Methodology, Agile Scrum, SAFe Agile

## CERTIFICATIONS

- SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sourcing and Procurement
- SAP Certified Associate - Project Manager - SAP Activate
- SAP Certified Associate - SAP MM, Procurement with SAP ERP 6.0 EHP6
- SAP Certified Associate - Implementation Consultant - SAP Business Network for Supply Chain
- SAP Certified Associate - SAP Ariba Supplier Management and Supplier Risk
- SAP Certified Associate - SAP Ariba Sourcing
- SAP Certified Associate - SAP Ariba Contracts
- SAP Certified Associate - SAP Ariba Procurement
- ITIL Foundation Certificate in ITSM Certification
- ISEB Foundation Certificate in Business Analysis
- Exploring SAP S/4HANA supply chain for transportation management
- Taking action on climate change with SAP Sustainability Footprint Management

## EDUCATION

**Master of Business Administration** in Operations and Information Technology, ABV IIITM Gwalior, India

**Bachelor of Technology** in Information Technology, ABV IIITM Gwalior, India

## ACHIEVEMENTS

- In the UK NHS green field S/4Hana deployment, guided customer stakeholders in optimizing their IT landscape to reduce their 3 ERP (Sage, Oracle, Genesis) to one ERP along with harmonizing their integration framework and Chart of Accounts.
- In collaboration with tech lead, led NTT Data UK SAP team, participated and won as runner-up in Hack2build event by SAP and we registered our first SAP Validated Partner Use Case (VPUC) for NTT Data UK.
- Led process improvements for streamlining procurement related approval/documentation flows.
- Driven business 20k+ user groups for SAP in various regions by organizing workshops, campaigns, and targeted documentation.
- Improved transparency of organization's P2P activities and compliance through a harmonized process and approval workflow, and boost spend controls and reporting.