



# PANIRAJ CHAKILELA

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## PROFESSIONAL SUMMARY

12+ years of experience driving successful SAP implementations and support across diverse industries, including Chemical, Pharmaceutical, Manufacturing, Retail, and Logistics. Proven ability to manage complex, high-visibility projects, consistently delivering on time and within budget while exceeding customer satisfaction targets. Expertise spans both on-premise and on-demand SAP solutions.

- Led 15+ successful SAP implementation/rollout projects, resulting in increase in operational efficiency, reduction in IT costs.
- Consistently achieved high customer satisfaction ratings on all projects.
- Expert in all phases of the project lifecycle, from requirements gathering and fit-gap analysis to scope definition, project planning, workshop facilitation, and solution demonstrations.
- Successfully managed project teams of 20+ resources, ensuring effective collaboration and timely execution.
- Proficient in SAP Ariba (Upstream, Downstream, CIG, Commerce automation) and have a very good knowledge and hands-on experience in various SAP modules e.g., TM, S/4HANA, ECC, FI/CO, MM, PP, SD, IM-PS,SAP PO.

## EXPERIENCE

### Independent Freelancer 07/2024

**Google / Waymo (Alphabet Inc.): Hyderabad, India**

**Source-to-Pay Specialist, Waymo India (formerly Google Self-Driving Car)**

- As one of the few IT personal at Waymo India, I played a key role in establishing and optimizing the Source-to-Pay (S2P) ecosystem. I was responsible for the IT management of all S2P applications and processes, driving innovation and streamlining critical workflows.
- Spearheaded the implementation and optimization of multiple SAP Ariba projects, including upstream, downstream, product sourcing, commerce automation, and supplier risk management.

- Introduced innovative solutions to enhance S2P processes, developed a new automated supplier onboarding process that reduced processing time.
- Streamlined supplier onboarding and update processes, resulting in a 15% reduction in onboarding time.
- Implemented key features within SAP Ariba, such as import requisitions, contract-based invoicing for utility payments, supplier sanction screening, and a document manager for supplier communication.
- Integrated Ironclad (contract management system) with SAP Ariba contracts
- Implemented delta approval flows for purchase requisitions, improving approval efficiency by eliminating the approvals of top management for small value changes.
- Evaluated and contributed to the selection of key S2P-related systems, including Sievo (data analytics), SpendHQ (spend intelligence), Relish (supplier data validation), and Rapid Ratings (financial scoring).

#### **Senior Project Manager, 12/2022 – 06/2024**

##### **ALDI South Group: Mülheim an der Ruhr, Germany**

- As a senior manager was responsible for multiple portfolios within ALDI non-merchandise procure to pay department.
- Responsible for Demand Management, Problem Management, Incident Management, Innovation Management & cross stream collaboration.
- During my tenure in ALDI have managed vendors eg: Capgemini, Wipro, TCS.
- Overall IT responsible of (USA, Australia, Great Britain, Ireland, Germany, Austria, Hungary, Italy, Slovenia, Switzerland)
- Regular interactions with all the national procurement, finance, IT departments, business, tax departments etc.. gathering requirements from all the countries.
- Demand prioritization, conducting workshops, designing and developing the solutions, building the solutions.
- Conducting the show and tell sessions, guiding in UAT and resolving defects and performing cutover activities.
- Preparing functional spec, technical spec, reviewing the documentation and approving.
- Have gained experience in using IT application eg: SNOW, JIRA, Confluence, Solman, HPALM etc..
- Developed training materials and user documents.
- Reported regularly on accurate status and kept leadership informed of progress.

- Have collaborated with lot of cross stream departments and conducted sessions ensuring a skill development within team (Asset accounting , IM/PS, AP/AR, SD, FI-CO, GL for Ariba

**SAP Senior Application Consultant, 01/2022 – Current**

***Capgemini Deutschland GmbH, RATINGEN, NORTH RHINE WESTPHAL, Germany***

- Was Architect and Stream lead for Ariba & Provided SME advice and expertise on SAP Ariba & S4 Hana solutions.
- Managed implementation of SAP Ariba & S/4 HANA procure to pay process areas.
- During my tenure in Capgemini, Have implemented SAP Ariba P2P process
- Implemented the Solution for multiple countries across different geographies (USA, Australia, Great Britain, Ireland, Germany)
- Good insights into the legal requirements of each country and also have a complete understanding of the best practice solutions across different industries.
- Have integrated Ariba with an external tax engine and solved a lot of problems which are not supported in standard Ariba & S4 Hana and SAP have considered my solutions and are going to incorporate them into the standard package.
- Conducted workshops with key business stakeholders
- Analyzed, designed and configured SAP Ariba purchase to pay requirements.
- Devised e-procurement strategy, leading a multidisciplinary team in establishing and implementing procurement framework.
- Developed training materials and user documents.
- Reported regularly on project data and kept leadership informed of progress.

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**Manager, 06/2020 - 12/2021**

***Capgemini India Pvt Ltd, Hyderabad, India***

- During my carrier at Capgemini India: Have worked for a Germany-based Retail customer who has 7000+ stores across different countries.
- Designed complete P2P process which have integration and touch points with multiple external application
- Managed team of over 7 direct reports by offering support and constructive feedback.

- Recruited high-performing and accomplished team members.
- Maintained positive, professional working environment to optimize staff and customer satisfaction.
- Supervised and mentored junior team members, providing detailed instructions and guidance to maximize team efficiency.
- Generated new business by project mining.
- Regularly assessed company and team performance, implementing targeted business strategy to deliver against critical targets.
- Employed outstanding communication and relationship-building abilities to lead by example in providing first-class customer care.

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**Consultant, 04/2016 - 05/2020**

***Infosys Ltd, Hyderabad, India, Germany***

- During my career with Infosys: I have worked for multiple customers across multiple geographies and different industries
- Have implemented almost all the modules of Ariba for a Germany-based chemical company which had a global presence (eg: USA, China, Germany, Belgium, Italy etc..)
- Have implemented & supported almost all the modules of Ariba for a USA-based manufacturing company which had a global presence
- Have implemented & supported almost all the modules of Ariba for a UK-based Pharma company which had a global presence.
- Have a good balance of technology and business.
- Trained and mentored 20+ Consultants on various Ariba modules
- Handled complex problems and issues by understanding root causes and implementing solutions.
- Managed, coordinated and delivered projects to meet agreed timeframes and budget constraints.
- Promoted continuous business improvement based on knowledge gained from client implementation, previous experiences and ideas.
- Directed and coordinated work completed by junior consultants and other consultants.
- Monitored current systems and staff activities to compile detailed and current information (Spend analytics)
- Compiled information about current workflows, job descriptions and structures to inform decision-making about potential improvements.

- Scrutinized workflow charts, reports and job descriptions, suggesting beneficial changes.
- Helped clients enhance internal structures and improve handling of current and potential problems (eg: Inter / Intra Company ordering process)
- Studied current organizational and management strategies and compared to feasibility and potential impacts of proposed alternatives.

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**Package Solution Consultant, 09/2012 - 03/2016**

***IBM India Pvt. Ltd***, Hyderabad, India, Germany

- SAP TM Consultant: Performing configuration and customizing Involved in the full life cycle implementation from blueprinting to post-go- live support
- Participated in a number of user meetings which involved the study of business processes and gathering requirements.
- Documenting requirements for fit/gap assessments.
- Project Experience across Order management, Transportation planning, Transportation Execution, Freight Settlement, Revenue recognition, Invoice posting Customization of Charge types, forwarding order, Freight order, Freight Booking, Freight unit Building rule, and Charge calculation
- BRF plus rules setting Customization of various business scenarios like LCL (Less than container load)
- FCL (Full container load), Multimodal scenarios, Milk run Scenarios, Co-existence scenarios, Co-Load Scenarios, Buyer
- Worked on various technical interfaces
- SAP TM Testing team, was involved in different testing phases even helped the clients and business users in completing UAT Scenarios, travelled to Bonn Germany during the UAT testing phase.

## CORE QUALIFICATIONS

- SAP Ariba (Procure to Pay & Source to Contract)
- CIG - Cloud Integration Gateway
- Good Knowledge and Hands-on experience of SAP MM (Procurement)
- High-level understanding of SAP S4 Hana (FI, GL, AP/AR, CO)
- SAP TM (Logistics Application)
- Worked in multiple SAP Ariba end-to-end implementations, rollouts and post-implementation support.
- Good Problem-solving.
- Good Communication skills
- Worked in multiple SAP TM implementation and post-implementation support and Rollout
- Exposure on Industries (Chemical, Pharma, Manufacturing, Retail, Logistics)
- Overall Implementation lead and leading a team of 20FTE with Onsite/Offshore model
- Involved in all phases of the Project (Requirement gathering, conducting workshops, Blueprint Preparation, System Build, Test Management, Rollouts, Handling Change Request's, Hyper-care support, Post go-live support)

## EDUCATION

**National Institute of Technology- Warangal, 2012**  
**Bachelor of Technology : Metallurgy**

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**Narayana Junior College, Vijayawada, 2008**  
**12th : MPC**  
Mathis, Physics, Chemistry

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**Little Flower High School, Thorrur, India- 2005**  
**Secondary School Certificate**  
Subjects Telugu, Hindi , English , Mathematics , Science , Social, Physics , Chemistry )

## LANGUAGES

**English : First Language**

**Telugu :**



Proficient

**C2**

**Hindi :**



Upper Intermediate

**B2**