

## ABOUT US

**Rubicon** is a Digital Services firm, providing a full range of technology solutions to companies around the world. We have almost a decade of success, hiring the best engineering talent in LATAM, who are client-facing and communicate fluently in English. Our team members are well trained, and ready to collaborate on a global scale.

- ▶ **10 years** of experience in international markets and a wide range of industries.
- ▶ Team of **+50 professionals** with a vast **experience** in the tech space.
- ▶ Devoted to **customer service** and committed to achieve our goals.
- ▶ Focused on **quality as the main driver** of everything we do.
- ▶ **+200 successful projects** executed for **+50 clients** world-wide

## FEATURED CLIENTS

 MEMBRANE

 SuperRare

 OpenZeppelin

 GALAXY DIGITAL

 Microsoft

 SITIX  
By SPORTS ILLUSTRATED™

 THE POST

 GATHR®

 Sports Illustrated

 CIH


 Allianz

 osde

## SERVICES



### STAFF AUGMENTATION



### YOUR OWN TEAM



### FULL DELIVERY

WHAT IT MEANS

We provide tech staff to expand your team capacity.  
You manage the team work and delivery and we bill monthly (hourly or monthly rate)

We set up your tech team bringing LATAM talent and take care of all the administrative burden of the payroll as well as employee liabilities

We take the end to end build with our team of experts. You define specs, goals, roadmap and timeframe and we provide a fixed price for getting the job done

BEST SUITABLE WHEN

The workstream is continuous, you have a tech team that will lead the work of our engineers and there is a established process and delivery framework

You are looking to establish a long-term engineering team or you need to significantly reduce (~40%) your engineering costs overnight while keeping the team size

Scope is clear and bounded with a tighter budget.  
Your focus is on deliverables and want leave all the tech side of things to us

BENEFITS

You assume no payroll liabilities while, at the same time, expand your delivery bandwidth at inexpensive rates leveraging the best talent in LATAM

You only pay +20% of administration fee over the engineers pocket money, this is no doubt the less expensive manner to hire engineers in LATAM

Better from a budget control perspective. Ideal to outsource a technology project without the need of a tech team in-house

## AREAS OF EXPERTISE

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| <ul style="list-style-type: none"> <li>● Custom Software Development</li> <li>● Software Testing &amp; QA</li> <li>● Mobile &amp; Web Development</li> <li>● Maintenance &amp; Support</li> <li>● Blockchain Consulting</li> <li>● Data Science</li> <li>● UI/UX Design</li> </ul> | <ul style="list-style-type: none"> <li>● MVP Development</li> <li>● Applications &amp; Architecture Update</li> <li>● Agile Development</li> <li>● Progressive Web Applications</li> <li>● Nearshore Software Development</li> <li>● eCommerce</li> </ul> | <ul style="list-style-type: none"> <li>● Process Automation</li> <li>● Cybersecurity</li> <li>● ERP &amp; CRM</li> <li>● Design Thinking</li> <li>● Business Intelligence</li> <li>● Digital Wallets</li> <li>● Cryptocurrency</li> <li>● Digital Acceleration</li> </ul> |
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## FOR MORE INFORMATION



+1 (315) 526-1901

hello@rubicontech.io

rubicontech.io