



Team Name: ARUK AGRISOFT

Project Name: AGRISOFT

Track-1 (Innovation Challenge)

Theme: Sustainable Agriculture



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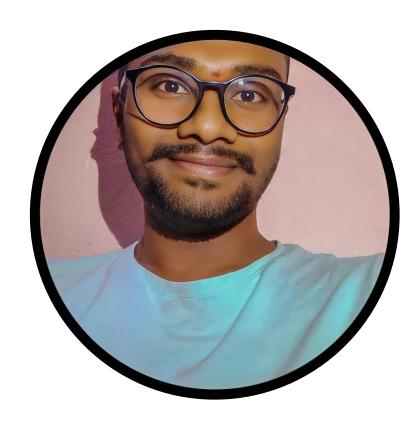
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Let's examine the issue at hand

- Climate change impacts
- Traditional landholding structures limiting arable land
- Reluctance of educated individuals, including BSc students, to enter agriculture
- Landowners' hesitation to lease or sell land for modern farming
- Multifaceted challenges in the agricultural landscape



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Vision & Mission

01. Vision

AGRISOFT pioneers a sustainable, tech-driven agricultural future, overcoming challenges for progress. Our vision is a bright, inclusive future committed to feeding the world and safeguarding the planet, marking a new era in agriculture.

02. Mission

To advance sustainable agriculture through cutting-edge technology, innovation, and inclusive practices. We strive to overcome challenges, ensuring global food security while preserving and enhancing the health of our planet, ushering in a transformative era in agriculture.



Business Model Canvas

Designed for:

Designed by:

A.Raj Kumar

Date:

03/12/2023

01

Version:

Key Partners



- Government Agricultural Departments
- **Educational Institutions**
- **Technology Companies**
- **Financial Institutions**
- Non-Governmental Organizations (NGOs)
- Farmers' Cooperatives
- **Technology Startups**
- Community-Based Organizations
- International Agricultural Organizations
- 10. Environmental Conservation Groups

Key Activities M



- Community Engagement
- **Technology Integration**
- Cooperative Farming Models
- 4. Financial Package Development
- Monitoring and Evaluation
- Marketing, Branding and Capital Building

Key Resources



- Human Resources
- Financial Resources
- Technological Resources
- Organizational Resources
- **Educational Resources**
- Policy Advocacy Resources
- Monitoring and Evaluation Resources

Value Propositions

Tata Steel Tomorrow Lab



1.Farmers

- Increased Productivity
- Financial Stability
- Community Support

2.BSc Students and Educated Individuals

- Educational Opportunities
- Career Appeal

3.Landowners

- Financial Incentives
- Sustainable Land Use

4. Technology Companies

- Market Access
- Research and **Development Partnerships**

5. Financial Institutions

- Investment Opportunities
- **Risk Mitigation**



Relationship among:

- Farmers & Academic Institutions
- **Technology Companies**
- Governments and NGO's
- International Agricultural Organizations

Channels



- On-Farm Visits
- **Industry Conferences**
- B-2-B Meetings
- Mobile Apps for Farmers & landlords
- Partnership with Agricultural Associations
- Hands-On Training Sessions

Customer Segments

1. Stakeholders:

- a. Farmers
- b. BSc Students and Educated Individuals
- c. Landowners
- d. Technology Companies
- e. Financial Institutions
- f. Academic Institutions
- g. Local Communities

2. Important customers:

- a. Farmers
- b. BSc Student and Educated Individuals
- c. Landowners

Cost Structure



1. Most Important Costs:

- a. Research and Development (R&D)
- b. Technology Integration
- c. Financial Packages
- d. Cooperative Farming Support

2.Key Resources & Activities that Are Most Expensive:

- a. Research and Development (R&D)
- Educational Outreach Programs
- c. Technology Integration
- d. Financial Packages Design
- e. Monitoring and Evaluation

Revenue Streams



- 1. Subscription or Licensing Fees
- 2. Technology Integration Partnerships
- 3. Educational Programs and Workshops
- 4. Consulting and Advisory Services
- Financial Services Commission
- 6. Cooperative Farming Revenue Share
- 7. Data Analytics and Insights
- 8. Certification Programs
- Grants and Funding





Pinnacle Solution



• Agriculture's Historical Significance:

 Anchored human civilization, providing sustenance, economic stability, and societal well-being for centuries.

Contemporary Challenges:

 Agriculture faces threats from climate change, resource limitations, pest control, market access, labor shortages, and waning interest from educated individuals.

• Need for Comprehensive Solutions:

• Urgent demand for innovative solutions to make agriculture sustainable and appealing.

• AGRISOFT's Holistic Approach:

 A comprehensive platform addressing challenges through technology, sustainable practices, and education.

• Transformative Future for Agriculture:

 AGRISOFT's analysis reveals how it mitigates farmer challenges, paving the way for a promising, sustainable future in agriculture.



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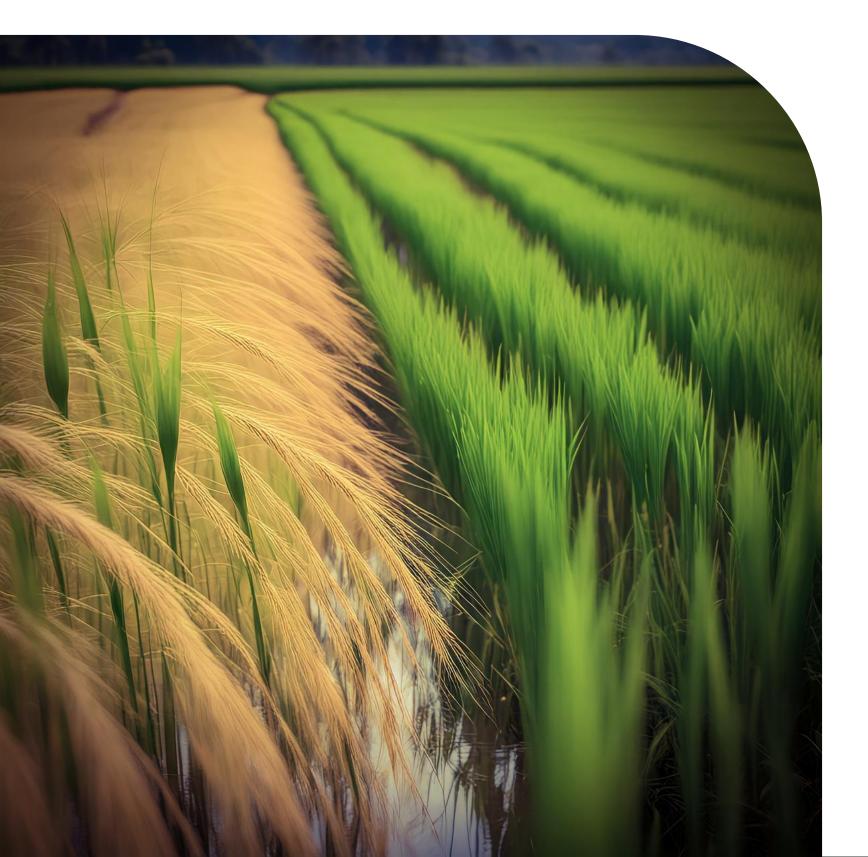
Plant Different Kinds of Crops with New Tech

- Legume-Rice Rotation
- Cover Crop Inter-planting
- Three Sisters Planting (Corn, Beans, Squash)
- Crop Rotation with Brassicas
- Agroforestry with Fruit Trees and Crops
- Companion Planting with Herbs
- Inter-cropping with Nitrogen-Fixing Plants
- Sequential Planting with Green Manure Crops
- Diversified Agroecological Zones
- Perennial Poly-culture Systems





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Improved Plant Growth

67%

87%

Diversified crop cycles optimize plant growth through nitrogen fixation, diverse root structures, and natural pest management. Continuous nutrient supply, organic matter accumulation, and sustainable practices ensure long-term resilience and increased yields.





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LET'S MAKE INDIA TO LOOK LIKE A FUTURE



FEATURE OF NEXT GENERATIONS