# **Product Management**

## 20-30% of my time



#### Concept

Gather feedback from clients

Design cutting-edge R&D POCs (AI - Gaia, design systems etc.)



### Tech Spec

Abstract requirements into reusable solutions.

Estimate timelines (always factoring in maintenance)



#### **Road Map**

Prioritize high-impact work (customer value, cost reduction, etc.)

Maintain and evolve roadmap with the team

# **Product Development**

## 70-80% of my time



## **UI/UX Design**

Lead design for all features (from quick iterations to full mockups)



### **Engineering**

Full-stack dev (except firmware): dashboards, APIs, databases, infrastructure.



### **Brand Design**

Logo, colours, fonts, marketing material templates.

# **Product Approach & Vision**



#### **Common Product Traps**

#### **Feature Overload**

Most platforms grow through bolt-on features  $\rightarrow$  bloated tools, low user adoption, hard to maintain.

#### **Conflicting Needs**

Energy customers vary massively. One rigid product can't suit all — it ends up satisfying no one well.



#### Our Lean Approach

#### **Modular Architecture**

Every feature is optional, configurable, or hidden unless relevant.

Reduces noise and lets us reuse the same core for radically different use cases.



#### **Next-Gen Experience**

#### **AI-Powered Personalisation**

Pair modularity with AI so clients get dashboards and tools tailored automatically.

The product adapts to them — not the other way around.