

GRACE HOPPER CELEBRATION



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Building Blocks of Security as a Service

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Lady Ada Lovelace



**Tinkerer, Problem
Solver**



Daughters and Dog



Indian Classical Dance - Bharatnatyam

Industry is moving towards **SECaaS**
and Managed Security Service
Providers

BREACHES = LAWSUITS and FINES + Loss of BRAND VALUE and REPUTATION

\$300M

Cost of the breach



Breach caused by IOT systems



The risks are not worth it



Enterprises consider
owning **security
as a liability** and
want to offload it

Requirements for a Managed Security Provider



Building blocks of security products (MELD)

Multitenancy

- Unified and functional Dashboards
- White label
- RBAC
- Telemetry

Ecosystem

- Ticketing Systems
- Chat / Phone
- Remedy
- APIs / Scripts

Licensing models

- Billing
- Contracts
- Bundling
- Telemetry

Data Sovereignty

- Localization
- Compliance
- Secure Data Models

@ **SCALE** and **ELASTICITY**

A photograph of a rock climber on a large, light-colored rock face. The climber is positioned in the center of the frame, appearing small against the massive rock. The rock has a textured, layered appearance. The image is used as a background for text overlays.

\$23B TAM by 2023

**Efficacy
&**

Time to Detect

M-E-L-D

Please remember to
complete the session
survey in the mobile
app.

THANK YOU
YOU CAN *FOLLOW ME*

in



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