International Bar Association Conference 2010

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### rate early registration July to receive the 16 Register before

international trade and business, and a home to Canadian culture, sport and outdoor activities, Vancouver promises Vancouver is a dynamic, multicultural city set in a spectacular natural environment. As both a vital centre of to be another perfect venue for the International Bar Association's Annual Conference in 2010.

## What will Vancouver 2010 offer?

- The largest gathering of the international legal community in the world a meeting place of more than 4,000 lawyers and legal professionals from around the world
- More than 200 working sessions covering all areas of practice relevant to international legal practitioners
- The opportunity to generate new business with the leading firms in the world's key cities
- Registration fee which entitles you to attend as many working sessions throughout the week as you wish,
- Up to 25 hours of continuing legal education and continuing professional development
- A variety of social functions providing ample opportunity to network and see the city's key sights
- Integrated guest programme

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INTERNATIONAL BAR ASSOCIATION CONFEREN

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### (Sample size 598) NATIONAL FEE RANGES

)		Z	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$18,185	\$62,843	\$26,444
	Civil action appeal only	10,180	34,271	16,663
Corporate	Secured financing agreement	2,493	20,133	5,133
	Simple, small business incorporation	725	1,404	944
	Simple prospectus	12,250	49,338	20,487
Criminal	Summary criminal offence (one-day trial)	2,294	6,468	3,484
	Bail hearing	732	2,312	1,118
	Criminal offence (one-day trial)	2,931	10,001	4,284
Family	Uncontested divorce	1,049	2,433	1,379
	Contested divorce	5,998	53,088	12,437
	Separation agreement	1,158	5,501	2,005
	Child custody and support agreement	1,419	7,431	2,794
Immigration	Work permit	1,287	3,664	2,462
	Spousal sponsorship	2,340	4,644	3,080
	Skilled worker application	2,636	5,072	3,734
Intellectual Property	Simple patent application	3,740	12,042	6,131
	Simple trademark registration	1,015	2,147	1,412
	Patent audit	2,020	15,000	5,396
Real Estate	Residential real estate purchase	632	1,413	827
	Residential real estate sale and purchase	1,045	2,212	1,298
	Commercial property purchase	1,736	8,623	2,882
The state of the s	Commercial lease agreement	918	3,777	1,573
Wills and Estates	Simple will	257	521	344
	Complex will	623	1,811	943
	Power of attorney	117	243	156
	Probate	1,536	8,469	2,587

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# NATIONAL FEE RANGES 1-4 LAWYER FIRM (Sample size 326)

		ZIV	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$10,272	\$29,293	\$15,070
	Civil action appeal only	8,683	21,853	12,333
Corporate	Secured financing agreement	686	5,357	1,822
	Simple, small business incorporation	684	1,254	915
	Simple prospectus	2,700	14,400	3,400
Criminal	Summary criminal offence (one-day trial)	2,350	6,238	3,518
	Bail hearing	718	2,170	1,109
TOTAL SEAL STATES	Criminal offence (one-day trial)	3,029	8,751	4,263
Family	Uncontested divorce	1,021	2,109	1,212
	Contested divorce	5,212	50,664	12,348
	Separation agreement	1,028	4,766	1,790
	Child custody and support agreement	1,185	5,396	1,975
Immigration	Work permit	1,079	2,629	1,843
THE REAL PROPERTY.	Spousal sponsorship	2,430	3,660	2,905
THE RESERVE	Skilled worker application	2,725	4,538	3,645
Intellectual Property	Simple patent application	3,031	9,750	4,500
	Simple trademark registration	821	1,955	1,219
	Patent audit	940	5,000	2,550
Real Estate	Residential real estate purchase	620	1,346	802
THE PARTY OF THE P	Residential real estate sale and purchase	1,044	1,965	1,296
	Commercial property purchase	1,512	6,283	2,271
THE RESERVE OF THE PARTY OF THE	Commercial lease agreement	822	3,055	1,388
Wills and Estates	Simple will	231	430	294
	Complex will	534	1,445	751
	Power of attorney	111	222	148
	Probate	1,451	6.742	2.454

## Other recruiters' methods may seem a little...



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# NATIONAL FEE RANGES 5-25 LAWYER FIRM (Sample size 164)

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		Z	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$11,996	\$36,691	\$21,790
	Civil action appeal only	11,053	33,066	20,037
Corporate	Secured financing agreement	1,153	8,553	2,263
	Simple, small business incorporation	716	1,314	899
	Simple prospectus	1,188	2,938	1,450
Criminal	Summary criminal offence (one-day trial)	2,088	6,380	3,058
一年 大学 大学 大学 一十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二	Bail hearing	999	2,237	931
THE REAL PROPERTY OF THE PERSON NAMED IN	Criminal offence (one-day trial)	2,500	7,615	3,691
Family	Uncontested divorce	1,000	2,216	1,418
	Contested divorce	6,993	61,595	12,523
	Separation agreement	1,206	6,552	2,121
	Child custody and support agreement	1,433	10,239	2,758
Immigration	Work permit	814	2,632	1,583
TO THE REAL PROPERTY.	Spousal sponsorship	1,500	3,750	2,417
	Skilled worker application	1,275	2,722	2,370
Intellectual Property	Simple patent application	3,600	12,250	6,500
	Simple trademark registration	1,094	2,227	1,523
	Patent audit	1,667	16,667	2,000
Real Estate	Residential real estate purchase	663	1,492	879
大学 は は は は は は は は は は は は は は は は は は は	Residential real estate sale and purchase	1,021	2,406	1,268
The state of the s	Commercial property purchase	1,895	9,303	2,988
The state of the state of	Commercial lease agreement	913	3,467	1,598
Wills and Estates	Simple will	275	520	413
	Complex will	969	1,924	1,147
	Power of attorney	116	224	152
	Probate	1,556	5,966	2,729



# NATIONAL FEE RANGES 26+ LAWYER FIRM (Sample size 108)

		Z	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$18,603	\$165,368	551,875
	Civil action appeal only	13,100	52,850	20,641
Corporate	Secured financing agreement	1,359	57,250	5,508
	Simple, small business incorporation	807	1,593	965
	Simple prospectus	22,500	000'59	25,000
Criminal	Summary criminal offence (one-day trial)	1,167	7,667	2,000
	Bail hearing	200	3,000	750
	Criminal offence (one-day trial)	1,667	9,500	4,300
Family	Uncontested divorce	1,222	3,056	1,435
	Contested divorce	950'5	31,667	7,050
	Separation agreement	1,560	6,250	2,505
	Child custody and support agreement*	1,794	7,063	2,600
Immigration	Work permit	1,138	3,500	2,375
	Spousal sponsorship	2,266	6,333	2,875
	Skilled worker application	3,333	6,667	3,500
Intellectual Property	Simple patent application	4,333	13,167	5,580
	Simple trademark registration	1,115	2,010	1,381
	Patent audit	200	20,000	8,333
Real Estate	Residential real estate purchase	658	1,653	895
	Residential real estate sale and purchase	1,143	3,750	1,391
	Commercial property purchase	2,688	21,700	6,040
	Commercial lease agreement	1,439	8,405	2,577
Wills and Estates	Simple will	387	1,116	489
	Complex will	1,036	3,712	1,520
	Power of attorney	170	460	222

<sup>\*</sup> In this category, more responses were received for average fees charged than for maximum and minimum fees charged.

1,974

Probate

3,093



		Z	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$14,825	662'26\$	\$31,561
	Civil action appeal only	14,067	49,358	21,813
Corporate	Secured financing agreement	1,169	5,434	2,212
	Simple, small business incorporation	750	1,440	1,019
	Simple prospectus	2,000	10,000	6,000
Criminal	Summary criminal offence (one-day trial)	2,644	6,868	3,812
	Bail hearing	799	2,309	1,205
The state of the s	Criminal offence (one-day trial)	3,388	9,620	4,476
Family	Uncontested divorce	938	1,367	1,015
	Contested divorce	4,600	49,587	11,113
	Separation agreement	1,233	6,843	2,310
	Child custody and support agreement	1,543	7,893	2,625
Immigration	Work permit	974	2,262	1,700
	Spousal sponsorship	1,957	3,168	2,474
	Skilled worker application	2,339	4,058	3,216
Intellectual Property	Simple patent application	3,795	13,227	5,821
	Simple trademark registration	086	2,381	1,442
	Patent audit	1,375	25,000	299'9
Real Estate	Residential real estate purchase	269	1,561	889
	Residential real estate sale and purchase	1,139	2,160	1,393
	Commercial property purchase	1,722	9,316	3,059
	Commercial lease agreement	916	4,070	1,674
Wills and Estates	Simple will	278	510	354
	Complex will	704	2,061	982
	Power of attorney	108	219	144
	Probate	1,371	4,988	2,114



### (Sample size 242) **WESTERN REGION FEE RANGES**

W-E		Z	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$11,949	\$35,483	\$22,325
The part of the last	Civil action appeal only	8,817	24,902	15,477
Corporate	Secured financing agreement	823	7,382	1,428
	Simple, small business incorporation	9/9	1,220	807
	Simple prospectus	11,139	33,528	12,659
Criminal	Summary criminal offence (one-day trial)	2,006	6,121	3,094
	Bail hearing	909	2,172	883
	Criminal offence (one-day trial)	2,391	7,363	3,785
Family	Uncontested divorce	1,092	3,006	1,519
	Contested divorce	7,636	64,717	14,769
	Separation agreement	1,116	4,783	1,777
	Child custody and support agreement	1,238	7,786	3,194
Immigration	Work permit	1,004	3,436	2,083
The second second	Spousal sponsorship	2,369	5,192	3,073
TAN DE LA STANCE OF	Skilled worker application	2,411	4,444	3,225
Intellectual Property	Simple patent application	3,938	10,625	5,250
	Simple trademark registration	1,049	2,081	1,328
THE PARTY OF THE P	Patent audit	867	12,500	4,719
Real Estate	Residential real estate purchase	577	1,209	752
The state of the s	Residential real estate sale and purchase	286	2,393	1,214
The state of the s	Commercial property purchase	1,853	10,359	3,479
	Commercial lease agreement	1,010	4,103	1,698
Wills and Estates	Simple will	242	208	343
	Complex will	538	1,520	933
	Power of attorney	124	251	159
	Probate	1,896	13,342	3,372



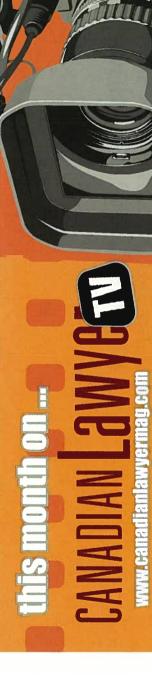
## (Sample size 69) **ATLANTIC/QUEBEC REGION FEE RANGES**

		Z	MAX	AVG
Civil Litigation	Civil action trial (two days)	\$12,974	\$36,184	\$21,143
	Civil action appeal only	9,214	26,821	14,438
Corporate	Secured financing agreement	1,471	43,404	5,178
	Simple, small business incorporation	747	1,436	929
	Simple prospectus	14,000	41,000	13,333
Criminal	Summary criminal offence (one-day trial)	1,273	4,577	1,847
	Bail hearing	471	1,529	664
THE REAL PROPERTY.	Criminal offence (one-day trial)	1,833	6,750	3,017
Family	Uncontested divorce	1,093	2,235	1,333
	Contested divorce	3,375	25,219	5,474
	Separation agreement	029	2,390	976
	Child custody and support agreement	712	2,893	1,084
Immigration	Work permit	n/a	n/a	n/a
The state of the s	Spousal sponsorship	n/a	n/a	n/a
THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED	Skilled worker application	n/a	n/a	n/a
Intellectual Property	Simple patent application	4,000	12,375	5,080
	Simple trademark registration	775	1,807	1,080
	Patent audit	200	20,000	8,333
Real Estate	Residential real estate purchase	625	1,461	789
	Residential real estate sale and purchase	568	1,938	1,092
	Commercial property purchase	1,810	11,684	3,525
	Commercial lease agreement	899	4,290	1,621
Wills and Estates	Simple will	215	642	305
	Complex will	662	2,100	797
	Power of attorney	137	338	189
	Probate	818	5,359	1,565
4				



### (Average) HOURLY RATES

	Year of Call	2009	2005	2000
National		\$185	\$250	\$317
Atlantic-Quebec Region		170	224	271
Ontario		203	258	333
Western Region		178	263	327
1-4 lawyers in firm		201	239	294
5-25 lawyers in firm		173	250	328
26+ lawyers in firm		186	263	359



## *Canadian Lawyer InHouse e-discovery roundtable.*



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