

In The Matter Of:
VIRGINIA RACING COMMISSION
PUBLIC HEARING

Transcript of Proceedings
March 26, 2025

ORTEGA INTERNATIONAL REPORTING
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1 VIRGINIA:

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4 VIRGINIA RACING COMMISSION

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7 PUBLIC HEARING

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9
10 Wednesday, March 26, 2025

11
12 1:00 p.m.

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14
15 When heard at:

16
17 State Corporation Commission

18 Tyler Building, Courtroom C

19 1300 East Main Street

20 Richmond, Virginia

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22
23
24 Reported by:
25 JUAN ORTEGA, CCR

1 A P P E A R A N C E S:

2

3 COMMISSION MEMBERS:

4 Stephanie B. Nixon, Chair

5 John F. Tanner, Jr., Vice Chair

6 Stuart C. Siegel

7 Bette Brand

8 Gillian Gordon-Moore
9 (Via videoconference)

10 COMMISSION STAFF:

11 Waqas Ahmed, Executive Secretary

12 Kimberly C. Mackey, Director of Operations

13 Aiden Turnage-Barney, Esq., Virginia Equine
Alliance

14 Frank Hopf, Director of Racing Operations
At Colonial Downs

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1	I N D E X		
2			PAGE
3	1	Call to Order and Roll Call	5
4	2	Public Comment*	6
5	3	Approval of Minutes from the	7
6		Previous Meeting of the VRC	
7		a. Correction of Meeting	
8		Minutes for December 3, 2024	
9	4	b. Approval of Meeting Minutes	
10		for February 14, 2025	
11		Reports	9
12		a. Update Regarding 2025	
13		Virginia Derby	
14		Representatives for Virginia	
15		Horsemen's Benevolent and	
16		Protective Association (VHBPA)	
17		and Colonial Downs Group	
18	5	New Business	25
19		a. Virginia Gold Cup	
20		Association's Limited License	
21		to Conduct Race Meetings in	
22		2025	
23		Representatives for the	
24		Applicant and the National	
25		Steeplechase Association	
		b. Colonial Downs Group, LLC's	
		Request to Amend its Limited	
		License to Conduct Race Meeting	
		in 2025	
		Representatives for the	
		Applicant and the VHBPA	
		c. Proposal for the Promotion,	
		Marketing, Sustenance and	
		Growth of the Virginia Horse	
		Industry, Including Horse	
		Breeding	
		Representatives for the	
		Virginia Equine Alliance	

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I N D E X (Cont'd)

PAGE

6 Public Comment*

64

7 Adjournment

68

1 P R O C E E D I N G S

2 March 26, 2025

3

4 CHAIR NIXON: Good morning.

5 I would like to go ahead and call
6 the order of the March 26th, 2025,
7 meeting of the Commission.

8 The first item on the agenda is
9 to take role.

10 Vice Chair Tanner.

11 COMMISSIONER TANNER: Present.

12 CHAIR NIXON: Commissioner Brand.

13 COMMISSIONER TANNER: Present.

14 CHAIR NIXON: Commissioner
15 Gordon-Moore.

16 MR. AHMED: Ms. Moore, you're on
17 mute.

18 CHAIR NIXON: Commissioner
19 Siegel.

20 COMMISSIONER SIEGEL: Present.

21 CHAIR NIXON: Let the record
22 reflect that we have a quorum.

23 Before we go on to the next item,
24 I'd like to make a few comments. The
25 Commission would like to congratulate

P R O C E E D I N G S

Yolanda Lopez, who has served as the Commission's veterinarian for the past few years.

Dr. Lopez will be joining the Kentucky Horse Racing and Gaming Corporation and we wish her the best of luck. Also, Jack Calton, the presiding steward for our meet at Colonial Downs, who will be retiring. Jack has been a voice of reason at the track for many years and we thank him for his service to the VRC.

Next is the public comment period. The Commission would like to open the floor to members of the public to provide a comment not to exceed three minutes.

While the Commission may sometimes address comments directly, we cannot respond to each and every question during this period. Please keep your comments tailored to the items on the agenda so that we can move through the meeting efficiently.

1 P R O C E E D I N G S

2 With that, please approach the
3 mic if you would like to make a
4 comment.

5 Okay. Next will be the
6 correction of minutes from the
7 December 3rd, 2024, meeting. I'd like
8 to enter a motion to amend the
9 approved minutes for its December 3rd,
10 2024, meeting.

11 Do I have a motion?

12 COMMISSIONER TANNER: So moved.

13 COMMISSIONER SIEGEL: Second.

14 CHAIR NIXON: Commissioner
15 Tanner, Commissioner Siegel.

16 Director of Operations Kimberly
17 Mackey is assigned the floor.

18 MS. MACKEY: Good afternoon.

19 Can you all hear me?

20 CHAIR NIXON: Yes.

21 MS. MACKEY: Okay.

22 Madam Chair, we seek approval of
23 the minutes from the December 3rd
24 Commission meeting as amended.

25 CHAIR NIXON: Are there any

1 P R O C E E D I N G S

2 amendments from the Commission?

3 All commissioners in favor of the
4 amendments proposed by Director Mackey
5 please indicate by responding yes.

6

7 NOTE: Commissioners respond yes.

8

9 CHAIR NIXON: Any commissioners
10 opposed?

11 Motion carried.

12 Next is the approval of the
13 minutes from the previous meeting of
14 the Commission.

15 I'd like to entertain a motion to
16 approve the minutes drafted for its
17 previous meeting held on February
18 14th, 2025.

19 Do I have a motion?

20 COMMISSIONER TANNER: So moved.

21 COMMISSIONER BRAND: Second.

22 CHAIR NIXON: Commissioner
23 Siegel, Commissioner Brand.

24 Director Mackey is assigned the
25 floor.

1 P R O C E E D I N G S

2 MS. MACKEY: Madam Chair, we also
3 seek approval of the minutes from the
4 February 14th meeting.

5 CHAIR NIXON: Are there any
6 amendments from the Commission?

7 All commissioners in favor of
8 approving the minutes of the February
9 14th, 2024, meeting, please respond by
10 indicating yes.

11
12 NOTE: Commissioners respond yes.

13
14 CHAIR NIXON: Any commissioners
15 opposed?

16 Motion carries.

17 Next is an update on our 2025
18 Virginia Derby. And I believe
19 representatives from HBPA and
20 Colonial Downs will be presenting.

21 MR. TURNAGE-BARNEY: Good
22 afternoon, Madam Chair and
23 Commissioners.

24 Slideshow?

25 MR. AHMED: Kimberly, do you have

1 P R O C E E D I N G S

2 the slideshow?

3 MS. MACKEY: No.

4 MR. AHMED: Hold on. I'll put it
5 up.

6 Can you start with your --

7 MR. TURNAGE-BARNEY: Yeah, sure.

8 So, you know, we had our three-day
9 meet at Colonial Downs --

10 MR. AHMED: I'm sorry. Do you
11 need the slideshow?

12 MR. TURNAGE-BARNEY: It kind of
13 lines up.

14 MR. AHMED: Okay. I apologize.

15 CHAIR NIXON: But you were going
16 to roll with the flow, weren't you?

17 MR. AHMED: Just for the sake of
18 time, start going through it and we'll
19 catch up.

20 MR. TURNAGE-BARNEY: Sure.

21 All right. Yes, so we had the
22 three-day meet in March, 13th, 14th,
23 15th in Colonial Downs. The first day
24 of training was March -- so, yes, the
25 backside opened for training on 3/7.

P R O C E E D I N G S

On the same day, we had the kitchen open. You know, we opened the backstretch about a week out before the horses came in to race so they could start in and come and train.

So we continue to offer our best turned-out awards. So we gave \$15 in the paddock to be our best turned-out horse and groom -- \$50 to the best turned-out groomed horse in the paddock for every race. Including for the big races, we bumped it to 100 bucks with support of the Thoroughbred Aftercare Alliance.

Our chaplain, Chaplain Jay, was on the backside of the track doing prayers before all the big races in the jockeys' room and driving around in his golf cart to make sure everybody staying on the backside was taken care of.

We had a new racing secretary come in from Churchill, Dan Bork. Same deal with our starter,

1 P R O C E E D I N G S

2 Scott Jordan, who came in from, also,
3 I believe CDI. A lot of our usual
4 crew was still down in Tampa with the
5 meet overlapping with when they were
6 racing in the spring.

7 We raced only on the dirt track.
8 You know, Colonial is very well known
9 for the Secretariat Turf Course. So
10 it's a cool opportunity to show the
11 quality of our dirt service. And all
12 the horsemen we talked to were very,
13 very keen on it and said that they had
14 no problems.

15 Yeah. And, you know, the last
16 day was March 15th, Virginia Derby.
17 Sold-out crowd. It was an excellent
18 day of racing. You know, I didn't
19 have many complaints at all from the
20 horsemen about the whole experience.
21 It was remarkable to see, you know,
22 Colonial Downs that fall and I thought
23 it was a great event.

24 CHAIR NIXON: All right.

25 MR. AHMED: I apologize. We were

1 P R O C E E D I N G S

2 not able to get that presentation on.

3 CHAIR NIXON: That's fine. How
4 about for Frank?

5 MR. AHMED: Mr. Frank, can you --

6 MR. HOPF: Yes.

7 Good afternoon, Madam Chair and
8 Commissioners.

9 I do have to apologize. I was
10 working on the presentation and got
11 sidetracked this week with my son. So
12 I'll e-mail this over later today or
13 tomorrow morning. But I do have a --
14 I'll go over my presentation as well.

15 As Aidan kind of alluded to, the
16 dirt track, obviously, as I mentioned
17 in previous meetings that we were --
18 we did spend some money and some time
19 adding material to the dirt track to
20 get it ready for not only March but
21 the summer meet as well. Seemed to
22 receive positive feedback, talked with
23 the horsemen throughout the week.

24 Obviously, activity was heavy
25 during training but I think during

P R O C E E D I N G S

1 races and those who were on it prior
2 to the race -- three-day race meet
3 seemed pleased with the status of the
4 track and we'll continue to work the
5 track to make sure that it is as safe
6 and same cushion as we expect it to be
7 moving into the summertime.
8

9 Just kind of going over some of
10 the operations. The original plan for
11 the meet was a race-and-go-type meet.
12 Again, opened up March 6th. Training
13 started the 7th. Obviously, very
14 light because entries hadn't closed.
15 So we kind of knew it was going to be
16 kind of quiet out there, which it was.
17 But we'll take a look at that next
18 year, talking to the horsemen what the
19 next season will look like.

20 Barns 1 through 3 and the
21 receiving barns were utilized. We
22 provided shavings to all trainers and
23 horses that came to Colonial Downs
24 along with the ponies. So I think
25 that worked out pretty well. I'm not

P R O C E E D I N G S

1 aware of any issues there. I think
2 all trainers who shipped horses were
3 happy with that part of the operation.

4 For mutuels, obviously, the big
5 push was for March 15th. We added
6 over 30 machines for Saturday.
7 Clearly, we needed more. And talking
8 with United Tote on Saturday while the
9 day was going on, we know that we'll
10 add some more machines and make sure
11 that we've got more coverage based on
12 what we saw with the crowd for
13 Derby Day.

14 Food and beverage. Overall, I
15 think our food and beverage operation
16 performed well. Some areas were
17 better than others. There were some
18 logistical items with the footprint at
19 Colonial Downs with trying to get on
20 the service elevators, get some points
21 that caused some delays. So we're
22 going to take a look at those as we
23 move forward to make sure once food
24 got a little low or ran out and
25

P R O C E E D I N G S

locations that we were able to
replenish quicker than what we did.

We will have a new service
provider for the race and meet in the
summertime. So we are switching food
coverage concessionaires. So just
something for the group, you know,
again, overall with the crowd size,
obviously, still some areas of
improvement. But hopefully, we'll get
this park cleaned up a little bit
better for summer and, obviously, next
March.

Parking and traffic. Overall, I
think it went well based on the
volume. We coordinated with New Kent
Sheriff's Office to expedite egress
after racing. Based on what we were
told at peak exit, took about 35
minutes to get to 64 from
Colonial Downs. So, obviously, it was
a main focus of ours was to make sure
that people can get out of the parking
lot onto Kentland Trail and then onto

P R O C E E D I N G S

64/60. And what we did is the county sheriffs removed the bollards and allowed people to try to get out as quickly as they could.

Again, we added onsite shuttles to help people get from the back parking lot over to the front grandstand. So that seemed to be well received as well.

Ticketing. We officially sold out on March 11th, which did allow us the message for three days letting people know that there were no longer tickets available at Colonial Downs. So to try to save them a trip out to New Kent to eliminate some confusion or, you know, frustration with that.

Footprint. The new footprint that we put out seemed to be positively received. There was some confusion on the third floor in GA tickets. I think that was a function of Ticketmaster and the labeling on their phones. We added some seats, as

P R O C E E D I N G S

I mentioned, before to the day after we went on sale originally. So Ticketmaster kind of had a pivot and added some different links to sell the tickets. So that caused some confusion. But I think that's all been rectified for the summer already, so that should not be an issue moving forward.

We added the third entrance point as well, which was on the east side of the facility. I think that certainly helped out what's kind of the parking lot filled out to that direction. It balanced out but I think that seemed to go well to help out getting people in and out as quickly as we could.

We also e-mailed a -- to all ticket purchasers, kind of a what-to-expect e-mail that kind of gave out where to park, you know -- you know, get a wristband, and all -- all the stuff to expect for the map of layouts with their seats. So we sent

P R O C E E D I N G S

two of those out the week of. So, hopefully, that did help with some of it -- just some of the structural operational issues we've had in the past. So, hopefully, that went okay. Did not hear anything one way or the other on that. So, hopefully, that means it was better than expected.

Needed more merchandise and point of sales. But, overall, that went well. We did have live music. The Deloreans, which is an '80s cover band, which was playing in between races and it certainly seemed to help bring some crowd out once I realized for \$5 GA, they could hear the Deloreans playing. And I think something came out for that as well.

So that was some of the operations side on the marketing. Certainly, we started to really ramp up marketing in January, continued to push some television interviews on CBS 6 and ABC 8, on-location shows and

P R O C E E D I N G S

1
2 videos with CBS 6. Again, I think
3 Virginia This Morning did a lot of
4 B-roll footage and showed that
5 broadcast I think Thursday or Friday,
6 the week of Virginia Derby week.

7 And then, obviously, we have a
8 large deal with CBS 6 with sports and
9 weather sponsorships throughout the
10 year, actually. ESPN Radio Richmond
11 did live call-ins every Thursday at
12 4:30 and also have them on site as
13 well as promoting the March meet along
14 with the summer.

15 Social media. Certainly put a
16 lot of focus, started early February,
17 probably a little later than we wanted
18 to, but we utilize a lot of our
19 partners in Richmond and Virginia
20 tourism that really helped push the
21 messaging that we were looking to send
22 out for the week of racing.

23 Digital print. Again, a variety
24 of search engines and targets and
25 stuff like that along with commercials

P R O C E E D I N G S

that we had with local partners and cable ideas and that type of fun with commercials.

Just looking at -- again, I know you guys can't see this -- handle for the three days was just over \$8.4 million. That consisted of 25 races with starting starts per day of 6.08. So, obviously, one thing that we want to really focus on moving forward is how do we increase starters.

Obviously, we had some scratches and, you know, we're going to take a strong look at that as we continue the March meet in the future and how we can get horses to stay here.

Obviously, we had a lot of scratches in the stakes, especially the Friday stakes. We lost -- I think we went down to three in the end of Boston. So we'll continue to work on that. Again, attendance for the three days was over -- just over 12,000. Obviously, we were well over 8,000

P R O C E E D I N G S

people for Saturday on Virginia Derby Day.

Obviously, weather was a little cooler, a little cooler than what the forecast was. I know it's still March in Virginia but, you know, forecast was a little different the first two days but had over 1,400 on Thursday and over 2,200 on Friday.

So I think as we continue, we'll continue to push the Thursday and Friday. I think this year, we really focused on making sure Derby Day went as well as it could. That was what a lot of the messaging was, maybe not as much on the 13th and 14th. But I think we'll get that corrected as we move forward.

As I mentioned, Virginia Derby Day, the on-track handle was \$301,000 and the total off track was just over 6.5 million which ended up being, I believe at least from the numbers we could get since the reopening, top on

1 P R O C E E D I N G S

2 track, and the second highest handle
3 day at Colonial. So again, I did not
4 get the information prior to the 97th
5 season. But --

6 So overall, you know, I'm pleased
7 with it. I do have a couple of
8 pictures here that you guys can't see,
9 so there's no point describing those
10 to anyone. But overall, you know,
11 thank you to everyone who helped
12 support this day.

13 You know, I think overall we were
14 pleased with how it turned out.
15 Obviously, we caught -- caught some
16 breaks with weather and just the
17 racing itself went well. But, you
18 know, we're ready to move on to the
19 summer meet and happy to answer any
20 questions.

21 CHAIR NIXON: Commissioners, do
22 you have any questions or comments for
23 HBPA or Mr. Hopf?

24 COMMISSIONER BRAND: I just had
25 one question. You said the 1,800 and

P R O C E E D I N G S

2,200 people were at the on site for the 13th and 14th. What's an average day?

I know this was not really considered an average race day because of tying in with the Derby, but what would you say how that compares with previous race days?

MR. TURNAGE-BARNEY: It's within the range that I've seen the last couple of years. You know, Friday, I think, you know, we had a really nice crowd. 1,609 was sold out. We had a good turnout in the tracking club. We had a lot of walk-ins for Thursday. So certainly in line with what we see on a typical suburb meet. But, again, I think if we market a little bit more of those two days, I think maybe we would've seen a little bit stronger numbers. So overall, I was pleased with how those turned out.

CHAIR NIXON: Any other commissioners?

1 P R O C E E D I N G S

2 Thank you, guys. I'm sure that
3 was a great day. Really great day.
4 Thank you.

5 Next, we'll move into new
6 business, Item A. I would like to
7 entertain a motion to address the
8 Virginia Gold Cup Association's
9 limited license to conduct race
10 meetings in 2025.

11 Do I have a motion?

12 COMMISSIONER TANNER: So moved.

13 COMMISSIONER BRAND: Second.

14 CHAIR NIXON:

15 Commissioner Tanner. And
16 Commissioner Brand second.

17 Executive Secretary Ahmed and
18 representatives of the applicant are
19 assigned the floor.

20 MR. AHMED: Thank you,
21 Madam Chair. I see that we have a lot
22 of representatives from the
23 Great Meadow Foundation Gold Cup as
24 well as our presiding steward,
25 Tad Zimmerman, is on the line.

1 P R O C E E D I N G S

2 So I'll just ask them to
3 introduce themselves and present their
4 requests and applications.

5 I believe Peter Maybach is here
6 as well who will talk to us about the
7 condition of the turf.

8 DR. GRIFFIN: Good afternoon,
9 Madam Chair, Commissioners, Mr. Ahmed.

10 My name is Al Griffin. I'm
11 co-chair of the Virginia Gold Cup
12 Association as well as the director of
13 racing.

14 With me today from Gold Cup are
15 Tom Eshelman and Barbara Shannon.

16 Tad Zimmerman is here virtually.
17 He is a senior steward for the
18 National Steeplechase Association and
19 also a steward with the Virginia
20 Racing Commission.

21 To my left is Delaney Morrison.
22 He's a board member of Great Meadow.
23 And also Pete Maybach here who is a
24 turf consultant for Great Meadow.

25 The application before you today

P R O C E E D I N G S

includes the 100th running of the Virginia Gold Cup to be held on May 3rd. Seven races, \$430,000 in purse structure, and racing with 30,000 of our best Virginia friends. The post time is at 1:00 o'clock. The night before, there's a gala that is strictly a party to celebrate the 100th running and we look forward to having you all there, too.

At this time, I'd like to reintroduce Delaney Morrison who would like to make a few comments.

MR. MORRISON: Thank you, Dr. Griffin.

And good afternoon, ladies and gentlemen, and thank you for your time today and for everything that you all do for the racing industry here in the Commonwealth.

So just very briefly, so I have the privilege of serving as Vice Chair of the Great Meadow Foundation and Chair of the Racing Committee. And I

P R O C E E D I N G S

just want to underline that it's --
our relationship with the Virginia
Gold Cup Association is very important
to us. We're also very excited to
have a new lease signed that covers
the next two years.

And we look forward to continuing
to strengthen that partnership as we
chart a path forward that benefits
everybody.

I'd like to give a quick couple
of comments on the course and then I
can pass it off to Pete Maybach for
any questions. But obviously, as we
all know, last summer gave us some
unprecedented drought conditions.

So We've been working in
overdrive since that time, drilling
two new wells to ensure that we never
find ourselves again in a position
where we are not able to water our
course.

Also purchased a new verti-drain
to address any potential compaction

P R O C E E D I N G S

1 issues that could arise with our turf.
2 And last fall, again, under the
3 leadership of Pete Maybach of M&M
4 Consulting, we seeded twice in 100
5 pounds per acre. We applied ammonium
6 sulfate 100 pounds per acre to promote
7 tissue development, cell elongation,
8 and protein synthesis.
9

10 Then this winter we worked
11 alongside Logan Freeman, another
12 highly-recommended turf consultant
13 hired by the Virginia Gold Cup
14 Association to develop a joint plan
15 for the spring to guarantee that our
16 course would be in outstanding
17 conditions come May.

18 Following this plan, at the end
19 of February, we seeded the remaining
20 areas of the course, again, that could
21 benefit are aerified around the jumps
22 to address compaction, applied lime
23 soil where appropriate, ran the ring
24 roller to address heaving from the
25 frosted soil. And we just recently

P R O C E E D I N G S

finished fertilizing and, again,
running the verti-drain on the turns
and jumps.

So the entire course has now had
the airway aerification take place and
we anticipate mowing will begin next
week. So we continue to hope for
consistent rain. But the good news,
the irrigation wheels are fully
functional now and capable under
watering this morning. They will
continue to fire as needed right up to
and beyond race day.

So we are very confident that the
course will be in celebrated condition
come May for the 100th running of
Virginia Gold Cup in Fauquier County.
And I hope that you all throughout,
you know, reach out to us anytime you
might have questions or let us know
how we can support the vitality of the
equestrian industry here in Virginia.

So thank you.

Pete, do you want to add some to

1 P R O C E E D I N G S

2 that?

3 MR. MAYBACH: Yes, just real
4 briefly.

5 Good afternoon, Madam Chair and
6 Commissioners. I sit here because I
7 try and represent what is the safest
8 avenue for the horse and the rider.
9 And I've got data dating back to the
10 development of the course from its
11 very onset to evaluate the soil
12 chemistry and the soil physical
13 properties and amend as needed.

14 And everything that Delaney
15 mentioned to you was trying to enhance
16 safety for the horse and the rider. A
17 lot of that has to do with different
18 applications and then lowering height
19 and proper resistance under your feet.
20 When you walk on something soft, you
21 know it. When you walk on something
22 hard, you know it.

23 And so, our sole focus with what
24 I do is to maintain horse and rider
25 safety. We have fantastic turf that

P R O C E E D I N G S

is coming along. We have a mixture of old turf and new turf. I believe it will be a show. Please come first Saturday in May. I hope you can make it.

CHAIR NIXON: Thank you.

Mr. Ahmed, do you have any comments?

MR. AHMED: Yes, just briefly to put it on the record. So, Gold Cup is seeking the Commission's approval to hold two steeplechase meets at Great Meadow during 2025. These meets will be held on May 3rd and October 27th of 2025.

The NSA, National Steeplechase Association, has submitted a letter confirming the sanction status of the races for the spring meet.

For the fall meet, the NSA states that they will need to evaluate the outcomes of the spring races. Therefore, if a license is granted today, it will be with the usual

P R O C E E D I N G S

conditions, including the ability to obtain NSA sanction for all meets to run in 2025.

And then just to talk about the applicant. Over the course of the last few months, the Gold Cup has demonstrated a commitment to addressing the issues that arose last year. They've also responded swiftly to any request for information, including the one that's in your documents, and respond to them timely. So based on the staff's review, we believe the Gold Cup meets the requirements for a limited license in 2025.

Before we do the -- before you all continue, could you talk about the merge structure for the fall meet? Just because that's something that hasn't been finalized, so --

DR. GRIFFIN: Sure. So in steeplechasing, a condition book is generated several months prior to the

P R O C E E D I N G S

beginning of the fall season, and that's based on the inventory of horses. And then the specific conditions for that race meet at Great Meadow at Gold Cup will be dependent upon what horse inventory -- they have to modify them slightly.

The other piece to this is actually that purse structure can change the mundane of the racing, because, for instance, in some of the more popular races, like a maiden hurdle race, if the entries are sufficient to create an AE list of maybe more than six horses, then the opportunity exists to actually split that race.

So, for instance, if there's a \$40,000 maiden hurdle race, we would then have the opportunity to split it into two \$35,000 maiden hurdle races. With the National Steeplechase Foundation, we have two funds there. One is the -- one is the Sport of

P R O C E E D I N G S

1 Kings fund, and the other one is the
2 Reverted Purse fund. So the NSA might
3 kick in a total of \$25,000 for that.
4

5 And then I would make a call to
6 the VEA saying, we have raised this
7 money in order to give additional
8 opportunity to the horseman. If the
9 VEA came up with \$10,000, this would
10 be an additional race. So we would
11 carp seven, but there may actually be
12 eight races on that day with the
13 additional purse structure.

14 So we have a condition book that
15 says it will be X number of dollars,
16 but that actually can vary depending
17 upon the entries that come in on
18 Monday.

19 MR. AHMED: Okay. And then you
20 mentioned the VEA, so they provide you
21 all with part of the plan for the
22 first structure.

23 DR. GRIFFIN: So part of the
24 money comes from the VEA, part of it
25 comes from what money we generate in

1 P R O C E E D I N G S

2 Gold Cup from sponsorships, ticket
3 sales, et cetera.

4 MR. AHMED: Okay.

5 Then I have one question for
6 Mr. Jeb Hannum. He explained it to me
7 but I'd like it -- I know there are
8 people that are unfamiliar with
9 steeplechase racing. So Steeplethon,
10 I looked at the conditions for spring,
11 and there was a Steeplethon.

12 How is that different from the
13 other races that you have?

14 MR. HANNUM: So it's a hybrid
15 race. So it's a race that is over
16 hurdle fences and timber fences. And
17 there may be some other types of
18 fences on the course as well. Maybe
19 sort of a brush fence like you might
20 see in England. You might have a sort
21 of a water obstacle that you go
22 through where it's looking like the
23 horses are going through a pond but,
24 actually, they're just going through a
25 water area with a couple of inches of

1 P R O C E E D I N G S

2 water.

3 So there's -- there's -- I don't
4 know, there's a few of these races on
5 the National Steeplechase circuit
6 every year. It's a small pool of
7 horses that compete in these races.
8 They tend to be very popular with the
9 crowd just because it's a variation on
10 the sort of traditional hurdle race
11 and the timber race.

12 But again, you know, maybe
13 there's 20 horses in all of the United
14 States that do these races. And so,
15 there's a limited number of races
16 throughout the year for them. It's
17 just sort of a special, unique race,
18 you know, for horses that are, you
19 know, pretty seasoned in their
20 experience. And it's another
21 opportunity for them to race should
22 they not want to do the timber race or
23 they're not fast enough to just do the
24 hurdle race.

25 So I hope that helps. But it's

1 P R O C E E D I N G S

2 just a unique sort of fun race is
3 probably the best way to describe it.

4 CHAIR NIXON: Dr. Griffin, you
5 had mentioned a learning question for
6 me. Racing inventory. How do you
7 acquire -- gauge the racing inventory
8 for these type of races?

9 DR. GRIFFIN: So are you talking
10 about the horse inventory?

11 CHAIR NIXON: Yes.

12 DR. GRIFFIN: Okay. So prior to
13 the beginning of the season, each NSA
14 trainer is obligated to provide the
15 NSA office with a list of horses in
16 training. And so, that list is then
17 looked upon, their previous
18 performance is evaluated, and they
19 were kind of stacked or pigeonholed
20 into the potential for the season.

21 And then that helps us move
22 forward with the overall condition
23 planning for the upcoming season.
24 It's an inventory from the trainers.

25 CHAIR NIXON: Okay, thank you.

1 P R O C E E D I N G S

2 Any other commissioners?

3 COMMISSIONER BRAND: Yes, I have
4 a question about the irrigation. I
5 don't know who will answer my
6 question. I understand you have two
7 wells.

8 I was just curious though, do you
9 have sufficient equipment and what
10 method of irrigation are you using?
11 Are you using pivot irrigation or
12 exactly what do you use?

13 MR. HOPF: Great question. We do
14 now have specific irrigation and it
15 is -- it's a fantastic volume for our
16 location in the state. And we will be
17 feeding downstream gear and pond,
18 which we would then act as a holding
19 tank. And then once it comes to this
20 distribution, it will come out in a
21 reel system.

22 So you've seen it's about a
23 5-inch reel. You hook onto it, you
24 pull it out to about 900 feet, and you
25 set it. And then the reel slowly

P R O C E E D I N G S

reels itself back. Then you
reposition and do the exact same thing
again.

So we have four of them. And
like Delaney said, I've been doing
this now for 30 years and this is the
first time in my life that we've had
to irrigate in March. This is --
we're entering our third year, pretty
significant route. The race course
now is three inches behind already in
natural rainfall. So it's -- yeah,
water's becoming an issue.

So anyway, yeah, thank you.

CHAIR NIXON: Any other
commissioner's questions or comments?

All commissioners in favor of
approving Virginia Gold Cup
Association's limited license to
conduct race meetings in 2025, please
indicate by responding.

NOTE: Commissioners respond yes.

1 P R O C E E D I N G S

2 CHAIR NIXON: Any commissioners
3 opposed?

4 COMMISSIONER GORDON-MOORE: Yes.

5 CHAIR NIXON: I'm sorry, was that
6 opposed? Oh, okay.

7 Any commissioners opposed?

8 COMMISSIONER GORDON-MOORE: I
9 would say yes.

10 CHAIR NIXON: Okay. Just
11 clarifying that. Motion carried.
12 Thank you, guys.

13 DR. GRIFFIN: If I may, I'd just
14 like to thank the Great Meadow
15 Foundation, the Great Meadow board,
16 for stepping up and doing all that
17 they have done. It's been a
18 tremendous effort on their part.
19 We're very appreciative. We look
20 forward to the partnership moving
21 forward as well.

22 Thank you.

23 CHAIR NIXON: Thank you.

24 Now, moving on, under new
25 business, Item D, I would like to

P R O C E E D I N G S

entertain a motion to address Colonial Downs Group, LLC's request to amend its limited license to conduct race meeting in 2025.

Do I have a motion?

COMMISSIONER BRAND: So moved.

CHAIR NIXON: Commissioner Brand.

Is there a second?

COMMISSIONER TANNER: Second.

CHAIR NIXON: Commissioner Tanner.

Executive Secretary Ahmed and representatives of Colonial Downs and the Virginia HBPA are assigned the floor.

MR. AHMED: Commissioners, this agenda item is a technical amendment to Colonial Downs' license for 2025. Over the last couple of months, the HBPA and Colonial Downs shared that they would like to conduct NSA races at Colonial Downs on Thursdays during the summer meet.

In order for these races to be

P R O C E E D I N G S

run under the jurisdiction of the VRC,
they have to conduct parimutuel
wagering on them. Colonial Downs with
the HBPA support has filed a request
to amend their license to add these
races with on-track parimutuel
wagering only. The wagering will be
conducted on a separate card.

I note that because steeplechase
races are not subject to HISA rules,
the VRC will get into an agreement
with a contractor to conduct testing.
If that's not -- we'll figure out a
way if we're not able to get into that
contract.

The post time for these races is
10:45 a.m. and all of the typical
rules of racing will apply.

I don't know if the
representatives of both groups want to
say anything about this.

DR. GRIFFIN: And I think the
problem was solved, so appreciate it.

MR. HOPF: Same thing. Whatever

1 P R O C E E D I N G S

2 we can do to help out, make sure that
3 this happened quite in light.

4 CHAIR NIXON: Anything else to
5 add?

6 Commissioners, any questions or
7 comments?

8 I know Jill's on a delay there.
9 You good, Jill?

10 COMMISSIONER GORDON-MOORE: I'm
11 fine. I think it's all great that
12 we're moving forward in such a
13 positive way. I like it.

14 CHAIR NIXON: Thank you.

15 All right. All commissioners in
16 favor of approving Colonial Downs
17 Group LLC's request to amend its
18 limited license to conduct race
19 meeting in 2025 please indicate by
20 responding yes.

21

22 NOTE: Commissioners respond yes.

23

24 CHAIR NIXON: Any commissioners
25 opposed?

1 P R O C E E D I N G S

2 Motion carried.

3 The last item under our new
4 business is Item C. I would like to
5 entertain a motion to address a
6 proposal for the promotion of the
7 growth of the Virginia horse industry.

8 Do I have a motion?

9 COMMISSIONER SIEGEL: So moved.

10 COMMISSIONER BRAND: Second.

11 CHAIR NIXON: Commissioner
12 Siegel. Commissioner Brand, second.

13 Executive Secretary Ahmed and
14 representatives from the Virginia
15 Equine Alliance are assigned the
16 floor.

17 MR. AHMED: As they're getting
18 settled, I'll just summarize the
19 request.

20 Commissioners, before you is a
21 memo which evaluates the request
22 submitted by the Virginia Equine
23 Alliance. I know that we've reviewed
24 this request, talked about it for a
25 couple of meetings, but I'll summarize

P R O C E E D I N G S

everything for anyone that's not up to date.

So the VRC is authorized under the 2024 Appropriations Act to seek an administrative appropriation contingent on revenues exceeding appropriate amounts. And for the last five years, revenues have definitely exceeded the appropriate amounts.

The purpose of this authorization is to develop programs for grants -- develop programs or award grants for the benefit of the Virginia horse industry, including horse breeding. The VEA is a 501(c)(6) nonprofit entity and has applied for a grant of \$655,000. The same amount granted in the previous budget cycle to fulfill the requirements of that provision.

Their proposal aims to build upon their previous campaign. In December 2024, the VEA provided a summary of their work from the previous year highlighting their partnership with

P R O C E E D I N G S

Virginia Broadcast Solutions and the
Virginia Association of Broadcasters.

The cost-effective campaign in
2024 focused on the economic impact of
the horse racing industry in Virginia
targeting areas across the state and
achieving significant reach, including
over 247 million total impressions
across all media.

The VEA also produced a
commercial that won a Telly Award in
the tourism category. The total value
of the 2024 media campaign was
reported as over \$3 million. For the
2025 campaign, the VEA stresses the
importance of continuing their
efforts, focusing on economic impact,
but also highlighting specific areas
such as youth engagement and careers
in the horse industry.

Following the Commission's
request for additional information,
the VEA outlined their strategies and
the metrics they would use to assess

P R O C E E D I N G S

the campaign's progress. These include utilizing paid media across TV, radio, digital, social media, including TikTok, and print advertising. Creating targeted messaging for youth such as a social media campaign that they did with JMU students, and then developing content centered around, "Did you know?" and how-to campaign to promote parimutuel wagering over sports wagering.

The VEA has also provided updated media highlights which are included in your materials from December 2024 through March 2025. This includes an estimated 7.6 million print and online views, 11.9 billion estimated broadcast views, and 3.1 million estimated radio listens.

That billion figure, if I'm not mistaken, has to be divided by dimensions, right? So it comes down to an average of 5 million, which was was still pretty impressive.

P R O C E E D I N G S

1 P R O C E E D I N G S
2 So finally, the memo includes the
3 VEA's amended cost allocation. If the
4 grant is approved, they propose
5 spending \$500,000 for paid media,
6 140,000 for content production, and
7 15,000 for survey polls and pay the
8 analytics.

9 Based on the information provided
10 by the VEA and detailed in this memo,
11 the Commission staff believes their
12 proposal is eligible for the grant to
13 assist the Commission in its mission
14 to promote, market, sustain, and grow
15 the Virginia horse industry.

16 If the grant is approved by the
17 Commission, I'll submit the request to
18 the Director of Planning and Budget to
19 disburse the funds and require the VEA
20 to submit invoices so we can track
21 that they apply to the proper
22 category.

23 Additionally, the VEA would be
24 required to provide at least quarterly
25 updates for the VRC during the

1 P R O C E E D I N G S

2 campaign, such as progress reports or
3 presentations to the VRC at public
4 meetings. The VEA's representatives
5 are here today and can answer any
6 questions.

7 I don't know if you all want to
8 summarize that or if I -- if we talked
9 about it for a long time.

10 MS. BYRNE: Madam Chair,
11 Commissioners, and Executive
12 Secretary, actually, I think you just
13 did a great job of summarizing
14 everything in a very lengthy report.
15 So I'm just here to answer any
16 questions.

17 CHAIR NIXON: Commissioners? Any
18 questions or comments?

19 DR. GRIFFIN: I'd like to say
20 that I'm impressed with it which
21 anticipated here similar to what we
22 did last year. I think that was very
23 well done. Most importantly,
24 effective. I think that we included
25 here metrics or whatnot to evaluate

P R O C E E D I N G S

1 the performance of this promotion. I
2 think I always believe you have to
3 inspect what you expect. And so, I
4 would hope that next year this time
5 you come before this commission and
6 tell us about great success that we
7 produced including numbers if possible
8 so we can evaluate anything.

9
10 MS. BYRNE: We look forward to
11 doing that. We're looking forward to
12 this next campaign. We have certainly
13 a lot to grow from with everything
14 exciting that's happening in the
15 Virginia horse racing breeding
16 industry.

17 COMMISSIONER TANNER: I just have
18 a couple of comments. First, I
19 appreciate the efforts you've made to
20 encourage young people to participate
21 in the industry and perhaps consider
22 careers in the industry because it's
23 just so desperately -- we desperately
24 need more workforce in our industry.

25 And then the other thing is the

P R O C E E D I N G S

1
2 economic message that you created and
3 shared I think was really important
4 for those who make the decisions that
5 affect us, the General Assembly, other
6 electives, and so on. So I thought it
7 was a great, great year. And
8 congratulations.

9 MS. BYRNE: Thank you. I have a
10 lot of support, obviously, from
11 everybody in this room, including
12 everyone sitting up there. And I
13 think, you know, just garnering new
14 fans and education, as you mentioned,
15 to people that make decisions to
16 understand how it not only affects
17 them, but their constituents and the
18 entire Commonwealth of Virginia.

19 COMMISSIONER TANNER: And the
20 final comment I would make is I really
21 appreciated the fact that you extended
22 your capacity by involving the JMU
23 students. You know, there's such
24 quality work that they can do. It
25 doesn't cost us anything to speak of.

P R O C E E D I N G S

1
2 And expanding capacity that way also
3 lets them know that we exist. And
4 that's -- that's a very good thing.

5 MS. BYRNE: And to see them, how
6 much fun they have when they come out
7 to Shenandoah. And, obviously, with
8 Colonial racing in the summer, it's
9 not quite as easy. People aren't in
10 school. But I think as you extend a
11 bit into September, certainly an
12 opportunity to do the same with
13 Richmond and VCU and other local
14 universities and colleges.

15 And Aidan's responsibility to
16 teach them how to wager.

17 COMMISSIONER TANNER: And, Frank,
18 we do have races in March, which is
19 right in the middle of the spring
20 semester. Just saying that might be
21 an opportunity.

22 MR. HOPF: We had Spring Break
23 this year. But yeah, we are targeting
24 the college -- Spring Break and March
25 Madness.

1 P R O C E E D I N G S

2 COMMISSIONER TANNER: I'm
3 actually getting a class to help you
4 market Thursday and Friday.

5 MR. HOPF: Yeah, but we will.
6 Certainly.

7 MS. BYRNE: And just also off of
8 that, we worked very closely leading
9 up to the March meet with Michael
10 Kelly who works for Colonial Downs and
11 Churchill Downs with Hunton Marketing
12 Firm. And we all shared more content
13 and working very closely to put out a
14 real solid messaging on this. And so,
15 it's a very good collaboration.

16 COMMISSIONER BRAND: So I join
17 in, too, in congratulating you all for
18 all the work and also your creativity
19 to try to reach new people. I think
20 it's brilliant that you're reaching
21 out to the local college students,
22 more young people because the younger
23 they are, they want to see the horses,
24 and then the parents have to come as
25 well. So that just is a multiplier

1 P R O C E E D I N G S

2 effect.

3 I guess I'm going to get in the
4 weeds a little bit about this thorn in
5 your side, I'm sure. But, for
6 example, on the page, it's not
7 numbered, but it's your submission of
8 additional information. It's a
9 three-page document. It starts off by
10 talking about Shenandoah Downs,
11 expanding the race days, how many
12 people, how many starters. And it
13 goes Gold Cup, Colonial Downs, and the
14 starter bike program.

15 And I know that it's hard to
16 really put a factor of how much this
17 campaign contributed to all of that.
18 And so, maybe this is a little bit
19 broad, but when we talk about
20 measurable results, a lot of what was
21 reported in here are activities not to
22 be minimized one bit. You can't have
23 anything until you have the activities
24 first.

25 But I don't see a lot of actual

P R O C E E D I N G S

1 results compared to previous years or
2 compared to a goal. For example, the
3 JMU students, so I would like to
4 see -- so last year, you had 200 JMU
5 students in Shenandoah. What's your
6 goal for this year?

7
8 And then when you do the updates
9 quarterly, where are you in that goal?

10 And it seems like there's a lot
11 of them, dollar increasing in some of
12 the programs. Or it could -- it
13 wouldn't have to be just JMU. It
14 could be all youth participation. But
15 measuring those in addition to the
16 survey, I think that's really
17 important, too, because you're getting
18 the sense.

19 But really, on these quarterly
20 reports, it could be as simple as a
21 spreadsheet saying, this is the goal,
22 this is how many you had, how many
23 youth, how many activities or
24 whatever. This is what you had in
25 '24, this is your goal, and this is

1 P R O C E E D I N G S

2 how far.

3 And I'm not saying the goal has
4 to be higher. It may be less, you
5 know, maintaining the momentum is
6 important, but at least there's a
7 starting point. So going forward, we
8 can look at a history and I won't have
9 to keep asking, "Well, what was it
10 last year?"

11 But it's -- it's just a way of
12 measuring. It's kind of basic smart
13 rules for goal setting is actually
14 measuring the results. So anything
15 that can be added to these, that can
16 do that, I have tons of examples that
17 I've written down.

18 I won't go over them here, but
19 I'm sure you guys have that, too. I'd
20 like to just see more of the actual
21 results and what -- how closely that
22 is to last year or where it falls in
23 from last year, but also where -- what
24 your goal is for this year and how
25 you're doing on reaching that goal.

P R O C E E D I N G S

MS. BYRNE: Yes. And thank you so much for the input. And also, some of those goals are, as we alluded to in here, measurable goals. So if attendance was X at Shenandoah during this meet, our goal would be to increase that with the marketing and targeting the Harrisonburg area, maybe more with some of our broadcasts and television. So those would be measurable goals.

Handle is always one that, you know, handle increase and growth in other areas. So everything we're looking for to do, obviously, is to increase on what we've already done, knowing that this really is only in its second year, this program, this campaign, and nothing prior to doing this has ever really been pushed out like this to promote and grow horse racing and breeding in Virginia.

COMMISSIONER BRAND: Thank you. And one other question or comment I

P R O C E E D I N G S

1 saw, this is number four on that same
2 one about trying to just help educate
3 mostly young people. But I wanted to
4 let you know the LinkedIn video you
5 had, I think it must have been about
6 March, sometime mid-March, before the
7 Derby Day, about what went into
8 maintaining the track. And you
9 actually did an excellent job with
10 that.
11

12 I actually shared it with people
13 and you would be surprised the number
14 of people that commented that they had
15 no idea. And so, those kind of -- I
16 would like to see those included. In
17 fact, you know, Commissioner
18 Gordon-Moore was talking about how HHR
19 machines, everybody calls them slot
20 machines, and they cannot figure out
21 how horses are related.

22 So I would highly recommend
23 having some type of video like that to
24 explain it as simply as possible so
25 people understand what really -- the

P R O C E E D I N G S

difference is between the slot machines and the HHR machines.

I think those little snippets may be run over and over multiple medias, could really go a long way. And I don't know if that's already included in this funding, but I'm fully in support of that. And it's amazing how many people want to learn and want to understand and are afraid to ask. So this is a great way to get it across. Thanks.

MS. BYRNE: Those are fun to create and that is part of this under the "Did you know?" and the how-to section. And they really do transcend very well on social media. So we plan a series of 30 seconds to a minute, the shorter ones, clips for social media.

We actually have our broadcast BDS team working on those right now for Shenandoah. So if this is approved, we're ready to pull the

1 P R O C E E D I N G S

2 trigger and start pushing them out
3 related to Shenandoah.

4 COMMISSIONER BRAND: Good deal.
5 Thank you.

6 COMMISSIONER SIEGEL: I would
7 suggest also that most people that go
8 into a Rosie's have no idea how the
9 machine works. They just look at it,
10 pull the crank, run it, and pull the
11 crank. And it'd be interesting to
12 educate some of those people so they
13 understand the difference. Because
14 that I think works to the -- to the
15 players' favor as opposed to a slot
16 machine.

17 MS. BYRNE: And that it ties
18 directly to horse racing and the
19 breeding industry.

20 COMMISSIONER BRAND. Connection
21 is important.

22 COMMISSIONER SIEGEL: Yes.

23 CHAIR NIXON: I would just like
24 to comment on the social media aspect
25 of it. Every morning, I get up, I see

P R O C E E D I N G S

something about racing in Virginia.

So you guys have done a fantastic job with that. Not just about racing at Colonial, but Shenandoah or Gold Cup or either of the point-to-point races. So well done on that. It's nice to get up to that coffee and see something about horses. Every day, I see something. So great job.

Commissioner Moore.

COMMISSIONER GORDON-MOORE: Yes, if you can hear me. I think it's a great idea to explain the HHR, how big a part it is of our complete ecosystem which needs to be supported and how we support the rest of the options in the state.

The other thing, I think the youth engagement program is terrific and maybe look into adding the pony racing to it. I know it's become a big circuit and it also gets a lot of little kids out, show them not only riding, but all kinds of things have

1 P R O C E E D I N G S

2 to do with care for the ponies. I
3 just think it would be a useful option
4 to let them see there are career
5 futures in this business.

6 And the third thing about the
7 Navy, I keep bringing that up.
8 There's a large group of people down
9 there with time on their hands and
10 money in their pockets. And there's a
11 gentleman, Pat Shepherd, who's on the
12 boards of the BTA and the HBPA,
13 retired Naval captain. And I think he
14 would be very beneficial in helping to
15 steer the way. At least give some
16 ideas of who to contact.

17 And sorry I can't be there, but I
18 think you guys are all putting
19 together a very positive show.

20 CHAIR NIXON: Any other questions
21 or comments? Thank you.

22 All commissioners in favor of
23 approving proposal for the promotion
24 and growth of the Virginia horse
25 industry, please indicate by

1 P R O C E E D I N G S

2 responding yes.

3

4 NOTE: Commissioners respond yes.

5

6 CHAIR NIXON: Any commissioners
7 opposed?

8 Motion carried.

9 That concludes our new business.

10 We will now move into public
11 comments. I open the floor to members
12 of the public to provide a comment not
13 to exceed three minutes.

14 Please approach the mic if
15 there's anyone that wants to make a
16 comment.

17 Good afternoon, Hoppy.

18 MR. SHORES: Madam Chair and
19 Commissioner, my name is Hoppy Shores.
20 Most of you all have seen me at the
21 track or over the years, but I
22 probably have attended 95 percent of
23 the live racing days since the track
24 opened. And I think I probably have
25 brought more patrons to the racetrack

1 P R O C E E D I N G S

2 than anyone else.

3 But I really wanted just to go
4 over the Derby Day event. It was such
5 a joyous day for Virginia racing and
6 for the average fan. And I like to be
7 sort of a voice for that fan a lot of
8 times and try to increase and make
9 that experience much better.

10 But I do think that when you look
11 at, on an average day, you know, the
12 average fan is in line most of the
13 time. And this time, it really wasn't
14 that way. I mean, the refreshment
15 options, the teller options spread out
16 where, you know, people really could
17 enjoy the day more. And to see down
18 in the paddock, you see at 4 and 5
19 feet for people trying to get a look
20 at their horses, we've never had that.

21 And even out on the -- on the
22 fence line, all the way down on the
23 16th pole, there were people two and
24 three deep all the way down as far as
25 you could see. And we've never had

1 P R O C E E D I N G S

2 that, you know, and I think it was one
3 of the best dressed crowds we've ever
4 had in Colonial Downs. And, you know,
5 one time, getting in the paddock, I
6 turned around and looked up at the
7 different levels of stairwells and
8 balconies, and people were crowded
9 just to look down on the paddock.

10 I think what was created, I think
11 can certainly be worked upon, you
12 know, going forward. And once the sun
13 came out, after two really chilly race
14 days, I mean, everyone's attitude just
15 rose. And I found myself, even in the
16 stretch runs, rather than watching the
17 race, watching the excitement of the
18 fans. And it was really thrilling.
19 So -- And I even had a lot of people
20 say, "You know, this hasn't been as
21 much fun since the Strawberry old
22 races."

23 And I don't know how many of
24 y'all go back that far, but it was
25 certainly a -- it was nice to see that

P R O C E E D I N G S

kind of excitement. And I think what can build on it, I think there's plenty to go, especially competing with March Madness and St. Patrick's Day. And to get that kind of a turnout, I think it lets you know where this race can go, you know, going forward.

But, you know, also, I'll end by saying, Frank, congratulations on pulling that off. I mean, some of the areas that have always been bumps in the road were really covered this time, so great job on getting that done. So look forward to next year.

CHAIR NIXON: Thank you, Hoppy. Any other folks in the public that would like to speak?

Since there's no other business, I would like to entertain a motion to adjourn the March 26th, 2025, meeting of the VRC.

Do I have a motion?

COMMISSIONER BRAND: So moved.

1 P R O C E E D I N G S

2 COMMISSIONER SIEGEL: Second.

3 CHAIR NIXON: Commissioner Brand,
4 Commissioner Siegel.

5 All commissioners in favor of
6 adjourning, please indicate by
7 responding yes.

8

9 NOTE: Commissioners respond yes.

10

11 CHAIR NIXON: Meeting adjourned.

12

13 NOTE: This concludes the March
14 26, 2025, meeting of the Virginia
15 Racing Commission.

16

17 HEARING CONCLUDED

18

19

20

21

22

23

24

25

C E R T I F I C A T E

STATE OF VIRGINIA)

: ss.

COUNTY OF RICHMOND)

I, JUAN ORTEGA, a Notary Public
within and for the State of Virginia,
do hereby certify:

THAT SAID PROCEEDINGS is a
transcript of the Virginia Racing
Commission Public Hearing, when held on
March 26, 2025, at 1:00 p.m. in
Richmond, Virginia.

I further certify this is a true
and accurate transcript to the best of
my ability to hear and understand the
proceedings and other incidents of the
hearing herein as set down to the best
of my ability.

IN WITNESS WHEREOF, I have hereunto
set my hand this 9th day of April,
2025.



JUAN ORTEGA, CCR

(70) \$10,000 - CHAIR

<p>25;8:9,22;9:2,5,14, 22;10:15;12:24;13:3, 7;23:21;24:24;25:14, 21;26:9;27:23,25; 31:5;32:7;38:4,11,25; 40:16;41:2,5,10,23; 42:8,11;44:4,14,24; 45:11;50:10,17; 61:23;63:20;64:6,18; 67:17;68:3,11 change (1) 34:11 chaplain (2) 11:16,16 chart (1) 28:10 chemistry (1) 31:12 chilly (1) 66:13 Churchill (2) 11:24; 54:11 circuit (2) 37:5;62:23 clarifying (1) 41:11 class (1) 54:3 cleaned (1) 16:12 Clearly (1) 15:8 clips (1) 60:20 closed (1) 14:14 closely (3) 54:8,13; 57:21 club (1) 24:15 co-chair (1) 26:11 coffee (1) 62:8 collaboration (1) 54:15 college (2) 53:24; 54:21 colleges (1) 53:14 Colonial (23) 6:10; 9:20;10:9,23;12:8,22; 14:23;15:20;16:22; 17:15;23:3;42:2,14, 19,21,23;43:4;44:16; 53:8;54:10;55:13; 62:5;66:4 coming (1) 32:2 comment (8) 6:14,17; 7:4;52:20;58:25; 61:24;64:12,16 commented (1) 59:14 comments (13) 5:24; 6:20,23;23:22;27:14; 28:13;32:9;40:17; 44:7;50:18;51:18; 63:21;64:11 commercial (1) 47:12 commercials (2) 20:25;21:4 Commission (14) 5:7, 25;6:15,19;7:24;8:2, 14;9:6;26:20;49:11, 13,17;51:6;68:15 COMMISSIONER (49) 5:11,12,13,14,18,20; 7:12,13,14,15;8:20, 21,22,23;23:24; 25:12,13,15,16;39:3;</p>	<p>41:4,8;42:7,8,10,11; 44:10;45:9,10,11,12; 51:17;52:19;53:17; 54:2,16;58:24;59:17; 61:4,6,20,22;62:11, 12;64:19;67:25;68:2, 3,4 commissioners (30) 8:3,7,9;9:7,12,14,23; 13:8;23:21;24:25; 26:9;31:6;39:2;40:18, 24;41:2,7;42:17;44:6, 15,22,24;45:20; 50:11,17;63:22;64:4, 6;68:5,9 commissioner's (1) 40:17 Commission's (3) 6:3; 32:12;47:22 commitment (1) 33:8 Committee (1) 27:25 Commonwealth (2) 27:21;52:18 compaction (2) 28:25; 29:22 compared (2) 56:2,3 compares (1) 24:8 compete (1) 37:7 competing (1) 67:4 complaints (1) 12:19 complete (1) 62:15 concessionaires (1) 16:7 CONCLUDED (1) 68:17 concludes (2) 64:9; 68:13 condition (5) 26:7; 30:16;33:24;35:14; 38:22 conditions (5) 28:17; 29:17;33:2;34:5; 36:10 conduct (7) 25:9; 40:21;42:4,22;43:3, 13;44:18 conducted (1) 43:9 confident (1) 30:15 confirming (1) 32:19 confusion (3) 17:17, 22;18:7 congratulate (1) 5:25 congratulating (1) 54:17 congratulations (2) 52:8;67:11 Connection (1) 61:20 consider (1) 51:21 considered (1) 24:6 consisted (1) 21:8 consistent (1) 30:9 constituents (1) 52:17 consultant (2) 26:24;</p>	<p>29:12 Consulting (1) 29:5 contact (1) 63:16 content (3) 48:9;49:6; 54:12 contingent (1) 46:7 continue (9) 11:7; 14:5;21:15,22;22:11, 12;30:8,13;33:19 continued (1) 19:23 continuing (2) 28:8; 47:17 contract (1) 43:16 contractor (1) 43:13 contributed (1) 55:17 cool (1) 12:10 cooler (2) 22:5,5 coordinated (1) 16:17 Corporation (1) 6:7 corrected (1) 22:18 correction (1) 7:6 cost (2) 49:3;52:25 cost-effective (1) 47:4 county (2) 17:2;30:18 couple (7) 23:7; 24:12;28:12;36:25; 42:20;45:25;51:18 Course (11) 12:9; 28:13,23;29:16,20; 30:5,16;31:10;33:6; 36:18;40:11 cover (1) 19:13 coverage (2) 15:12; 16:7 covered (1) 67:14 covers (1) 28:6 crank (2) 61:10,11 create (2) 34:15; 60:15 created (2) 52:2; 66:10 Creating (1) 48:6 creativity (1) 54:18 crew (1) 12:4 crowd (6) 12:17; 15:13;16:9;19:16; 24:14;37:9 crowded (1) 66:8 crowds (1) 66:3 Cup (16) 25:8,23; 26:11,14;27:3;28:4; 29:13;30:18;32:11; 33:7,15;34:6;36:2; 40:19;55:13;62:5 curious (1) 39:8 cushion (1) 14:7 cycle (1) 46:19</p>	<p>dating (1) 31:9 day (26) 10:23;11:2; 12:16,18;15:10,14; 18:2;21:9;22:3,14,21; 23:3,12;24:4,6;25:3, 3;30:14;35:12;59:8; 62:9;65:4,5,11,17; 67:6 days (9) 17:13;21:7, 24;22:9;24:9,20; 55:11;64:23;66:14 deal (3) 11:25;20:8; 61:4 December (5) 7:7,9, 23;46:22;48:15 decisions (2) 52:4,15 deep (1) 65:24 definitely (1) 46:9 Delaney (4) 26:21; 27:13;31:14;40:6 delay (1) 44:8 delays (1) 15:22 Deloreans (2) 19:13, 18 demonstrated (1) 33:8 dependent (1) 34:7 depending (1) 35:16 Derby (10) 9:18; 12:16;15:14;20:6; 22:2,14,20;24:7;59:8; 65:4 describe (1) 38:3 describing (1) 23:9 desperately (2) 51:23, 23 detailed (1) 49:10 develop (3) 29:14; 46:12,13 developing (1) 48:9 development (2) 29:8; 31:10 difference (2) 60:2; 61:13 different (5) 18:5; 22:8;31:17;36:12; 66:7 Digital (2) 20:23;48:4 dimensions (1) 48:23 direction (1) 18:15 directly (2) 6:20;61:18 Director (5) 7:16;8:4, 24;26:12;49:18 dirt (4) 12:7,11;13:16, 19 disburse (1) 49:19 distribution (1) 39:20 divided (1) 48:22 document (1) 55:9 documents (1) 33:13 dollar (1) 56:11 dollars (1) 35:15 done (6) 41:17;50:23; 58:17;62:3,7;67:16</p>	<p>down (9) 12:4;21:21; 48:23;57:17;63:8; 65:17,22,24;66:9 Downs (20) 6:10; 9:20;10:9,23;12:22; 14:23;15:20;16:22; 17:15;42:3,14,21,23; 43:4;44:16;54:10,11; 55:10,13;66:4 Downs' (1) 42:19 downstream (1) 39:17 Dr (11) 6:5;26:8; 27:16;33:23;35:23; 38:4,9,12;41:13; 43:23;50:19 drafted (1) 8:16 dressed (1) 66:3 drilling (1) 28:19 driving (1) 11:19 drought (1) 28:17 during (7) 6:22;13:25, 25;32:14;42:23; 49:25;58:6</p>
E				
<p>early (1) 20:16 east (1) 18:12 easy (1) 53:9 economic (3) 47:5,18; 52:2 ecosystem (1) 62:15 educate (2) 59:3; 61:12 education (1) 52:14 effect (1) 55:2 effective (1) 50:24 efficiently (1) 6:25 effort (1) 41:18 efforts (2) 47:18;51:19 egress (1) 16:18 eight (1) 35:12 either (1) 62:6 electives (1) 52:6 elevators (1) 15:21 eligible (1) 49:12 eliminate (1) 17:17 elongation (1) 29:8 else (2) 44:4;65:2 e-mail (2) 13:12; 18:21 e-mailed (1) 18:19 encourage (1) 51:20 end (3) 21:21;29:18; 67:10 ended (1) 22:23 engagement (2) 47:20;62:20 engines (1) 20:24 England (1) 36:20 enhance (1) 31:15 enjoy (1) 65:17 enough (1) 37:23</p>				

<p>ensure (1) 28:20 enter (1) 7:8 entering (1) 40:10 entertain (5) 8:15; 25:7;42:2;45:5;67:21 entire (2) 30:5;52:18 entity (1) 46:17 entrance (1) 18:11 entries (3) 14:14; 34:14;35:17 equestrian (1) 30:23 Equine (2) 45:15;22 equipment (1) 39:9 Eshelman (1) 26:15 especially (2) 21:19; 67:4 ESPN (1) 20:10 estimated (3) 48:17; 18,20 et (1) 36:3 evaluate (4) 31:11; 32:22;50:25;51:9 evaluated (1) 38:18 evaluates (1) 45:21 even (3) 65:21;66:15; 19 event (2) 12:23;65:4 everybody (4) 11:21; 28:11;52:11;59:19 everyone (2) 23:11; 52:12 everyone's (1) 66:14 exact (1) 40:3 exactly (1) 39:12 example (2) 55:6;56:3 examples (1) 57:16 exceed (2) 6:18;64:13 exceeded (1) 46:10 exceeding (1) 46:7 excellent (2) 12:17; 59:10 excited (1) 28:5 excitement (2) 66:17; 67:2 exciting (1) 51:14 Executive (4) 25:17; 42:13;45:13;50:11 exist (1) 53:3 exists (1) 34:17 exit (1) 16:20 expanding (2) 53:2; 55:11 expect (3) 14:7;18:24; 51:4 expected (1) 19:9 expedite (1) 16:18 experience (3) 12:20; 37:20;65:9 explain (2) 59:24; 62:14 explained (1) 36:6 extend (1) 53:10 extended (1) 52:21</p>	<p>F</p> <p>facility (1) 18:13 fact (2) 52:21;59:17 factor (1) 55:16 fall (5) 12:22;29:3; 32:21;33:20;34:2 falls (1) 57:22 fan (3) 65:6;7,12 fans (2) 52:14;66:18 fantastic (3) 31:25; 39:15;62:3 far (3) 57:2;65:24; 66:24 fast (1) 37:23 Fauquier (1) 30:18 favor (7) 8:3;9:7; 40:18;44:16;61:15; 63:22;68:5 February (5) 8:17;9:4; 8;20:16;29:19 feedback (1) 13:22 feeding (1) 39:17 feet (3) 31:19;39:24; 65:19 fence (2) 36:19;65:22 fences (3) 36:16,16, 18 fertilizing (1) 30:2 few (5) 5:24;6:4; 27:14;33:7;37:4 figure (3) 43:14; 48:21;59:20 filed (1) 43:5 filled (1) 18:15 final (1) 52:20 finalized (1) 33:22 finally (1) 49:2 find (1) 28:21 fine (2) 13:3;44:11 finished (1) 30:2 fire (1) 30:13 Firm (1) 54:12 first (8) 5:8;10:23; 22:8;32:4;35:22; 40:8;51:18;55:24 five (1) 46:9 floor (8) 6:16;7:17; 8;25:17;22:25;19; 42:16;45:16;64:11 flow (1) 10:16 focus (4) 16:23;20:16; 21:11;31:23 focused (2) 22:14; 47:5 focusing (1) 47:18 folks (1) 67:18 Following (2) 29:18; 47:22 Food (4) 15:15,16,24; 16:6 footage (1) 20:4</p>	<p>footprint (3) 15:19; 17:19,19 forecast (2) 22:6,7 forward (17) 15:24; 18:10;21:11;22:19; 27:10;28:8,10;38:22; 41:20,21;44:12; 51:10,11;57:7;66:12; 67:9,16 found (1) 66:15 Foundation (4) 25:23; 27:24;34:24;41:15 four (2) 40:5;59:2 Frank (4) 13:4,5; 53:17;67:11 Freeman (1) 29:11 Friday (6) 20:5;21:20; 22:10,13;24:12;54:4 friends (1) 27:6 front (1) 17:8 frosted (1) 29:25 frustration (1) 17:18 fulfill (1) 46:19 fully (2) 30:10;60:8 fun (5) 21:3;38:2; 53:6;60:14;66:21 function (1) 17:23 functional (1) 30:11 fund (2) 35:2,3 funding (1) 60:8 funds (2) 34:24;49:19 future (1) 21:16 futures (1) 63:5</p>	<p>26:8;27:17;30:9; 31:5;44:9;53:4; 54:15;61:4;64:17 Gordon-Moore (6) 5:15;41:4,8;44:10; 59:18;62:12 grandstand (1) 17:9 grant (4) 46:17;49:4, 12,16 granted (2) 32:24; 46:18 grants (2) 46:12,13 great (21) 12:23;25:3, 3,23;26:22,24;27:24; 32:14;34:6;39:13; 41:14,15;44:11; 50:13;51:7;52:7,7; 60:12;62:10,14;67:15 GRIFFIN (11) 26:8, 10;27:16;33:23; 35:23;38:4,9,12; 41:13;43:23;50:19 groom (1) 11:10 groomed (1) 11:11 group (4) 16:8;42:3; 44:17;63:8 groups (1) 43:21 grow (3) 49:14;51:13; 58:22 growth (3) 45:7; 58:14;63:24 guarantee (1) 29:15 guess (1) 55:3 guys (7) 21:6;23:8; 25:2;41:12;57:19; 62:3;63:18</p>	<p>helping (1) 63:14 helps (2) 37:25;38:21 HHR (3) 59:18;60:3; 62:14 higher (1) 57:4 highest (1) 23:2 highlighting (2) 46:25; 47:19 highlights (1) 48:14 highly (1) 59:22 highly-recommended (1) 29:12 hired (1) 29:13 HISA (1) 43:11 history (1) 57:8 Hold (2) 10:4;32:13 holding (1) 39:18 hook (1) 39:23 hope (5) 30:8,19; 32:5;37:25;51:5 hopefully (4) 16:11; 19:3,6,8 HOPF (6) 13:6;23:23; 39:13;43:25;53:22; 54:5 Hoppy (3) 64:17,19; 67:17 Horse (18) 6:6;11:10, 11;31:8,16,24;34:7; 38:10;45:7;46:14,15; 47:6,21;49:15;51:15; 58:22;61:18;63:24 horseman (1) 35:8 horsemen (4) 12:12, 20;13:23;14:18 horses (15) 11:5; 14:23;15:3;21:17; 34:4,16;36:23;37:7, 13,18;38:15;54:23; 59:21;62:9;65:20 how-to (2) 48:11; 60:16 Hunton (1) 54:11 hurdle (6) 34:14,20, 22;36:16;37:10,24 hybrid (1) 36:14</p>
		G	H	I
		<p>GA (2) 17:22;19:17 gala (1) 27:8 Gaming (1) 6:6 garnering (1) 52:13 gauge (1) 38:7 gave (3) 11:8;18:22; 28:16 gear (1) 39:17 General (1) 52:5 generate (1) 35:25 generated (1) 33:25 gentleman (1) 63:11 gentlemen (1) 27:18 gets (1) 62:23 goal (10) 56:3,7,9,21, 25;57:3,13,24,25; 58:7 goals (3) 58:4,5,12 goes (1) 55:13 Gold (16) 25:8,23; 26:11,14;27:3;28:4; 29:13;30:18;32:11; 33:7,15;34:6;36:2; 40:19;55:13;62:5 golf (1) 11:20 Good (14) 5:4;7:18; 9:21;13:7;24:15;</p>	<p>handle (5) 21:6; 22:21;23:2;58:13,14 hands (1) 63:9 Hannum (2) 36:6,14 happened (1) 44:3 happening (1) 51:14 happy (2) 15:4;23:19 hard (2) 31:22;55:15 Harrisonburg (1) 58:9 HBPA (6) 9:19;23:23; 42:15,21;43:5;63:12 hear (4) 7:19;19:7,17; 62:13 HEARING (1) 68:17 heaving (1) 29:24 heavy (1) 13:24 height (1) 31:18 held (3) 8:17;27:3; 32:15 help (7) 17:7;18:17; 19:3,15;44:2;54:3; 59:3 helped (3) 18:14; 20:20;23:11</p>	<p>idea (3) 59:15;61:8; 62:14 ideas (2) 21:3;63:16 impact (2) 47:5,18 importance (1) 47:17 important (5) 28:4; 52:3;56:17;57:6; 61:21 importantly (1) 50:23 impressed (1) 50:20 impressions (1) 47:9 impressive (1) 48:25 improvement (1) 16:11</p>

<p>inches (2) 36:25; 40:12 include (1) 48:3 included (4) 48:14; 50:24;59:16;60:7 includes (3) 27:2; 48:16;49:2 Including (8) 11:12; 33:2,12;46:15;47:8; 48:5;51:8;52:11 increase (5) 21:12; 58:8,14,17;65:8 increasing (1) 56:11 indicate (5) 8:5;40:22; 44:19;63:25;68:6 indicating (1) 9:10 industry (13) 27:20; 30:23;45:7;46:15; 47:6,21;49:15;51:16, 21,22,24;61:19;63:25 information (5) 23:4; 33:11;47:23;49:9; 55:8 input (1) 58:3 inspect (1) 51:4 instance (2) 34:12,19 interesting (1) 61:11 interviews (1) 19:24 into (11) 14:8;25:5; 34:22;38:20;43:12, 15;53:11;59:8;61:8; 62:21;64:10 introduce (1) 26:3 inventory (6) 34:3,7; 38:6,7,10,24 invoices (1) 49:20 involving (1) 52:22 irrigate (1) 40:9 irrigation (5) 30:10; 39:4,10,11,14 issue (2) 18:9;40:14 issues (4) 15:2;19:5; 29:2;33:9 item (7) 5:8,23;25:6; 41:25;42:18;45:3,4 items (2) 6:24;15:19</p>	<p>Jordan (1) 12:2 joyous (1) 65:5 jumps (2) 29:21;30:4 jurisdiction (1) 43:2</p>	<p>44:18 line (4) 24:17;25:25; 65:12,22 lines (1) 10:13 LinkedIn (1) 59:5 links (1) 18:5 list (3) 34:15;38:15,16 listens (1) 48:20 little (12) 15:25;16:12; 20:17;22:4,5,8;24:19, 21;55:4,18;60:4; 62:24 live (3) 19:12;20:11; 64:23 LLC's (2) 42:3;44:17 local (3) 21:2;53:13; 54:21 location (1) 39:16 locations (1) 16:2 Logan (1) 29:11 logistical (1) 15:19 long (2) 50:9;60:6 longer (1) 17:14 look (15) 14:17,19; 15:23;21:15;27:10; 28:8;41:19;51:10; 57:8;61:9;62:21; 65:10,19;66:9;67:16 looked (3) 36:10; 38:17;66:6 looking (5) 20:21; 21:5;36:22;51:11; 58:16 Lopez (2) 6:2,5 lost (1) 21:20 lot (20) 12:3;16:25; 17:8;18:15;20:3,16, 18;21:18;22:16; 24:16;25:21;31:17; 51:13;52:10;55:20, 25;56:10;62:23;65:7; 66:19 low (1) 15:25 lowering (1) 31:18 luck (1) 6:8</p>	<p>maintaining (2) 57:5; 59:9 making (1) 22:14 many (9) 6:12;12:19; 55:11,12;56:22,22, 23;60:10;66:23 map (1) 18:24 March (22) 5:2,6; 10:22,24;12:16; 13:20;14:12;15:6; 16:14;17:12;20:13; 21:15;22:6;40:9; 48:16;53:18,24;54:9; 59:7;67:5,22;68:13 market (3) 24:19; 49:14;54:4 marketing (4) 19:21, 23;54:11;58:8 material (1) 13:19 materials (1) 48:15 may (11) 6:19;27:3; 29:17;30:17;32:5,15; 35:11;36:17;41:13; 57:4;60:4 Maybach (5) 26:5,23; 28:14;29:4;31:3 maybe (8) 22:16; 24:20;34:16;36:18; 37:12;55:18;58:9; 62:21 Meadow (8) 25:23; 26:22,24;27:24; 32:14;34:6;41:14,15 mean (3) 65:14; 66:14;67:12 means (1) 19:9 measurable (3) 55:20; 58:5,12 measuring (3) 56:15; 57:12,14 media (11) 20:15; 47:10,14;48:3,4,8,14; 49:5;60:18,21;61:24 medias (1) 60:5 meet (20) 6:9;10:9, 22;12:5;13:21;14:3, 11,11;16:5;20:13; 21:16;23:19;24:18; 32:20,21;33:20;34:5; 42:24;54:9;58:7 meeting (14) 5:7; 6:25;7:7,10,24;8:13, 17;9:4,9;42:5;44:19; 67:22;68:11,14 meetings (5) 13:17; 25:10;40:21;45:25; 50:4 meets (4) 32:13,14; 33:3,15 member (1) 26:22 members (2) 6:16; 64:11 memo (3) 45:21;49:2,</p>	<p>10 mentioned (7) 13:16; 18:2;22:20;31:15; 35:20;38:5;52:14 merchandise (1) 19:10 merge (1) 33:20 message (2) 17:13; 52:2 messaging (4) 20:21; 22:16;48:7;54:14 method (1) 39:10 metrics (2) 47:25; 50:25 mic (2) 7:3;64:14 Michael (1) 54:9 middle (1) 53:19 mid-March (1) 59:7 might (5) 30:21;35:3; 36:19,20;53:20 million (7) 21:8;22:23; 47:9,15;48:17,19,24 minimized (1) 55:22 minute (1) 60:19 minutes (10) 6:18;7:6, 9,23;8:13,16;9:3,8; 16:21;64:13 mission (1) 49:13 mistaken (1) 48:22 mixture (1) 32:2 modify (1) 34:8 momentum (1) 57:5 Monday (1) 35:18 money (5) 13:18;35:7, 24,25;63:10 months (3) 33:7,25; 42:20 Moore (2) 5:16;62:11 more (14) 15:8,11,12; 19:10;24:19;34:13, 16;51:24;54:12,22; 57:20;58:10;64:25; 65:17 morning (5) 5:4; 13:13;20:3;30:12; 61:25 Morrison (3) 26:21; 27:13,15 Most (4) 50:23;61:7; 64:20;65:12 mostly (1) 59:4 motion (17) 7:8,11; 8:11,15,19;9:16;25:7, 11;41:11;42:2,6;45:2, 5,8;64:8;67:21,24 move (7) 6:25;15:24; 22:19;23:18;25:5; 38:21;64:10 moved (6) 7:12;8:20; 25:12;42:7;45:9; 67:25 moving (6) 14:8;18:9; 21:11;41:20,24;44:12</p>
<p>J</p> <p>Jack (2) 6:8,11 January (1) 19:23 Jay (1) 11:16 Jeb (1) 36:6 Jill (1) 44:9 Jill's (1) 44:8 JMU (5) 48:8;52:22; 56:4,5,13 job (5) 50:13;59:10; 62:3,10;67:15 jockeys' (1) 11:19 join (1) 54:16 joining (1) 6:5 joint (1) 29:14</p>	<p>K</p> <p>keen (1) 12:13 keep (3) 6:23;57:9; 63:7 Kelly (1) 54:10 Kent (2) 16:17;17:17 Kentland (1) 16:25 Kentucky (1) 6:6 kick (1) 35:4 kids (1) 62:24 Kimberly (2) 7:16; 9:25 kind (14) 10:12; 13:15;14:9,15,16; 18:4,14,20,21;38:19; 57:12;59:15;67:2,6 kinds (1) 62:25 Kings (1) 35:2 kitchen (1) 11:2 knew (1) 14:15 knowing (1) 58:18 known (1) 12:8</p>	<p>L</p> <p>labeling (1) 17:24 ladies (1) 27:17 large (2) 20:8;63:8 last (14) 12:15;24:11; 28:16;29:3;33:7,9; 42:20;45:3;46:8; 50:22;56:5;57:10,22, 23 later (2) 13:12;20:17 layouts (1) 18:25 leadership (1) 29:4 leading (1) 54:8 learn (1) 60:10 learning (1) 38:5 lease (1) 28:6 least (4) 22:24;49:24; 57:6;63:15 left (1) 26:21 lengthy (1) 50:14 less (1) 57:4 lets (2) 53:3;67:7 letter (1) 32:18 letting (1) 17:13 levels (1) 66:7 license (8) 25:9; 32:24;33:16;40:20; 42:4,19;43:6;44:18 life (1) 40:8 light (2) 14:14;44:3 lime (1) 29:22 limited (6) 25:9;33:16; 37:15;40:20;42:4;</p>	<p>M</p> <p>M&M (1) 29:4 machine (2) 61:9,16 machines (6) 15:7,11; 59:19,20;60:3,3 Mackey (7) 7:17,18, 21;8:4,24;9:2;10:3 Madam (9) 7:22;9:2, 22;13:7;25:21;26:9; 31:5;50:10;64:18 Madness (2) 53:25; 67:5 maiden (3) 34:13,20, 22 main (1) 16:23 maintain (1) 31:24</p>	<p>M</p>

<p>mowing (1) 30:7 much (6) 22:17;53:6; 55:16;58:3;65:9; 66:21 multiple (1) 60:5 multiplier (1) 54:25 mundane (1) 34:11 music (1) 19:12 must (1) 59:6 mute (1) 5:17 mutuels (1) 15:5 myself (1) 66:15</p>	<p>O</p> <p>obligated (1) 38:14 obstacle (1) 36:21 obtain (1) 33:3 obviously (18) 13:16, 24;14:13;15:5;16:10, 13,22;20:7;21:10,13, 18,25;22:4;23:15; 28:15;52:10;53:7; 58:16 o'clock (1) 27:7 October (1) 32:15 off (5) 22:22;28:14; 54:7;55:9;67:12 offer (1) 11:7 Office (2) 16:18;38:15 officially (1) 17:11 old (2) 32:3;66:21 once (4) 15:24;19:16; 39:19;66:12 one (14) 19:7;21:10; 23:25;33:12;34:25, 25;35:2;36:5;55:22; 58:13,25;59:3;66:2,5 ones (1) 60:20 online (1) 48:17 on-location (1) 19:25 only (6) 12:7;13:20; 43:8;52:16;58:18; 62:24 onset (1) 31:11 onsite (1) 17:6 onto (3) 16:25,25; 39:23 on-track (2) 22:21; 43:7 open (3) 6:16;11:3; 64:11 opened (4) 10:25; 11:3;14:12;64:24 operation (2) 15:4,16 operational (1) 19:5 Operations (3) 7:16; 14:10;19:21 opportunity (7) 12:10; 34:17,21;35:8;37:21; 53:12,21 opposed (8) 8:10; 9:15;41:3,6,7;44:25; 61:15;64:7 option (1) 63:3 options (3) 62:17; 65:15,15 order (3) 5:6;35:7; 42:25 original (1) 14:10 originally (1) 18:3 others (1) 15:18 ours (1) 16:23 ourselves (1) 28:21 out (37) 11:4;14:16,</p>	<p>25;15:25;16:24;17:4, 12,16,20;18:14,15,16, 17,18,22;19:2,16,19; 20:22;23:14;24:14, 23;30:20;39:20,24; 43:14;44:2;53:6; 54:13,21;58:21; 59:20;61:2;62:24; 65:15,21;66:13 outcomes (1) 32:23 outlined (1) 47:24 outstanding (1) 29:16 over (23) 13:12,14; 14:9;15:7;17:8;21:7, 24,24,25;22:9,10,22; 33:6;36:15;42:20; 47:9,15;48:12;57:18; 60:5,5;64:21;65:4 Overall (9) 15:15; 16:9,15;19:11;23:6, 10,13;24:22;38:22 overdrive (1) 28:19 overlapping (1) 12:5</p>	<p>performance (2) 38:18;51:2 performed (1) 15:17 perhaps (1) 51:21 period (2) 6:15,22 Pete (4) 26:23;28:14; 29:4;30:25 Peter (1) 26:5 phones (1) 17:25 physical (1) 31:12 pictures (1) 23:8 piece (1) 34:9 pigeonholed (1) 38:19 pivot (2) 18:4;39:11 place (1) 30:6 plan (5) 14:10;29:14, 18;35:21;60:18 planning (2) 38:23; 49:18 players' (1) 61:15 playing (2) 19:14,18 Please (10) 6:22;7:2; 8:5;9:9;32:4;40:21; 44:19;63:25;64:14; 68:6 pleased (4) 14:4;23:6, 14;24:22 plenty (1) 67:4 pockets (1) 63:10 point (4) 18:11;19:10; 23:9;57:7 points (1) 15:21 point-to-point (1) 62:6 pole (1) 65:23 polls (1) 49:7 pond (2) 36:23;39:17 ponies (2) 14:24;63:2 pony (1) 62:21 pool (1) 37:6 popular (2) 34:13; 37:8 position (1) 28:21 positive (3) 13:22; 44:13;63:19 positively (1) 17:21 possible (2) 51:8; 59:24 post (2) 27:6;43:17 potential (2) 28:25; 38:20 pounds (2) 29:6,7 prayers (1) 11:18 Present (4) 5:11,13, 20;26:3 presentation (3) 13:2, 10,14 presentations (1) 50:3 presenting (1) 9:20 presiding (2) 6:9; 25:24 pretty (4) 14:25; 37:19;40:10;48:25 previous (9) 8:13,17;</p>	<p>13:17;24:9;38:17; 46:19,22,24;56:2 print (3) 20:23;48:5, 17 prior (5) 14:2;23:4; 33:25;38:12;58:20 privilege (1) 27:23 probably (4) 20:17; 38:3;64:22,24 problem (1) 43:24 problems (1) 12:14 produced (2) 47:11; 51:8 production (1) 49:6 program (3) 55:14; 58:19;62:20 programs (3) 46:12, 13;56:12 progress (2) 48:2; 50:2 promote (4) 29:7; 48:11;49:14;58:22 promoting (1) 20:13 promotion (3) 45:6; 51:2;63:23 proper (2) 31:19; 49:21 properties (1) 31:13 proposal (4) 45:6; 46:21;49:12;63:23 propose (1) 49:4 proposed (1) 8:4 protein (1) 29:9 provide (5) 6:17; 35:20;38:14;49:24; 64:12 provided (4) 14:22; 46:23;48:13;49:9 provider (1) 16:5 provision (1) 46:20 public (6) 6:14,17; 50:3;64:10,12;67:18 pull (4) 39:24;60:25; 61:10,10 pulling (1) 67:12 purchased (1) 28:24 purchasers (1) 18:20 purpose (1) 46:11 purse (4) 27:4;34:10; 35:3,13 push (4) 15:6;19:24; 20:20;22:12 pushed (1) 58:21 pushing (1) 61:2 put (6) 10:4;17:20; 20:15;32:11;54:13; 55:16 putting (1) 63:18</p>
<p>N</p> <p>name (2) 26:10;64:19 National (4) 26:18; 32:17;34:23;37:5 natural (1) 40:13 Naval (1) 63:13 Navy (1) 63:7 need (3) 10:11;32:22; 51:24 needed (4) 15:8; 19:10;30:13;31:13 needs (1) 62:16 new (15) 11:23;16:4, 17;17:17,19;25:5; 28:6,20,24;32:3; 41:24;45:3;52:13; 54:19;64:9 news (1) 30:9 next (14) 5:23;6:14; 7:5;8:12;9:17;14:17, 19;16:13;25:5;28:7; 30:7;51:5,12;67:16 nice (3) 24:13;62:7; 66:25 night (1) 27:7 NIXON (40) 5:4,12,14, 18,21;7:14,20,25;8:9, 22;9:5,14;10:15; 12:24;13:3;23:21; 24:24;25:14;32:7; 38:4,11,25;40:16; 41:2,5,10,23;42:8,11; 44:4,14,24;45:11; 50:17;61:23;63:20; 64:6;67:17;68:3,11 nonprofit (1) 46:16 NOTE (8) 8:7;9:12; 40:24;43:10;44:22; 64:4;68:9,13 NSA (7) 32:17,21; 33:3;35:3;38:13,15; 42:22 number (4) 35:15; 37:15;59:2,13 numbered (1) 55:7 numbers (3) 22:24; 24:22;51:8</p>	<p>P</p> <p>paddock (5) 11:9,12; 65:18;66:5,9 page (1) 55:6 paid (2) 48:3;49:5 parents (1) 54:24 parimutuel (3) 43:3,7; 48:11 park (2) 16:12;18:22 Parking (4) 16:15,24; 17:8;18:14 part (7) 15:4;35:21, 23,24;41:18;60:15; 62:15 participate (1) 51:20 participation (1) 56:14 partners (2) 20:19; 21:2 partnership (3) 28:9; 41:20;46:25 party (1) 27:9 pass (1) 28:14 past (2) 6:3;19:6 Pat (1) 63:11 path (1) 28:10 Patrick's (1) 67:5 patrons (1) 64:25 pay (1) 49:7 peak (1) 16:20 people (27) 16:24; 17:4,7,14;18:17;22:2; 24:2;36:8;51:20; 52:15;53:9;54:19,22; 55:12;59:4,12,14,25; 60:10;61:7,12;63:8; 65:16,19,23;66:8,19 per (3) 21:9;29:6,7 percent (1) 64:22</p>	<p>Q</p> <p>quality (2) 12:11; 52:24</p>		

<p>quarterly (3) 49:24; 56:9,19 quick (1) 28:12 quicker (1) 16:3 quickly (2) 17:5;18:18 quiet (1) 14:16 quite (2) 44:3;53:9 quorum (1) 5:22</p>	<p>receive (1) 13:22 received (2) 17:10,21 receiving (1) 14:21 recently (1) 29:25 recommend (1) 59:22 record (2) 5:21;32:11 rectified (1) 18:8 reel (3) 39:21,23,25 reels (1) 40:2 reflect (1) 5:22 refreshment (1) 65:14 reintroduce (1) 27:13 related (2) 59:21;61:3 relationship (1) 28:3 remaining (1) 29:19 remarkable (1) 12:21 removed (1) 17:3 reopening (1) 22:25 replenish (1) 16:3 report (1) 50:14 reported (2) 47:15; 55:21 reports (2) 50:2;56:20 reposition (1) 40:3 represent (1) 31:7 representatives (7) 9:19;25:18,22;42:14; 43:21;45:14;50:4 request (9) 33:11; 42:3;43:5;44:17; 45:19,21,24;47:23; 49:17 requests (1) 26:4 require (1) 49:19 required (1) 49:24 requirements (2) 33:16;46:20 resistance (1) 31:19 respond (9) 6:21;8:7; 9:9,12;33:13;40:24; 44:22;64:4;68:9 responded (1) 33:10 responding (5) 8:5; 40:22;44:20;64:2; 68:7 responsibility (1) 53:15 rest (1) 62:17 results (4) 55:20;56:2; 57:14,21 retired (1) 63:13 retiring (1) 6:10 revenues (2) 46:7,9 Reverted (1) 35:3 review (1) 33:14 reviewed (1) 45:23 Richmond (3) 20:10, 19;53:13 rider (3) 31:8,16,24 riding (1) 62:25 right (7) 10:21;12:24; 30:13;44:15;48:23; 53:19;60:23</p>	<p>ring (1) 29:23 road (1) 67:14 role (1) 5:9 roll (1) 10:16 roller (1) 29:24 room (2) 11:19;52:11 rose (1) 66:15 Rosie's (1) 61:8 route (1) 40:11 rules (3) 43:11,19; 57:13 run (4) 33:4;43:2; 60:5;61:10 running (4) 27:2,10; 30:3,17 runs (1) 66:16</p>	<p>sell (1) 18:5 semester (1) 53:20 send (1) 20:21 senior (1) 26:17 sense (1) 56:18 sent (1) 18:25 separate (1) 43:9 September (1) 53:11 series (1) 60:19 served (1) 6:2 service (4) 6:13; 12:11;15:21;16:4 serving (1) 27:23 set (1) 39:25 setting (1) 57:13 settled (1) 45:18 Seven (2) 27:4;35:11 several (1) 33:25 Shannon (1) 26:15 shared (4) 42:21; 52:3;54:12;59:12 shavings (1) 14:22 Shenandoah (7) 53:7; 55:10;56:6;58:6; 60:24;61:3;62:5 Shepherd (1) 63:11 sheriffs (1) 17:3 Sheriff's (1) 16:18 shipped (1) 15:3 SHORES (2) 64:18,19 shorter (1) 60:20 show (4) 12:10;32:4; 62:24;63:19 showed (1) 20:4 shows (1) 19:25 shuttles (1) 17:6 side (3) 18:12;19:21; 55:5 sidetracked (1) 13:11 Siegel (11) 5:19,20; 7:13,15;8:23;45:9,12; 61:6,22;68:2,4 signed (1) 28:6 significant (2) 40:11; 47:8 similar (1) 50:21 simple (1) 56:20 simply (1) 59:24 sit (1) 31:6 site (2) 20:12;24:2 sitting (1) 52:12 six (1) 34:16 size (1) 16:9 Slideshow (3) 9:24; 10:2,11 slightly (1) 34:8 slot (3) 59:19;60:2; 61:15 slowly (1) 39:25 small (1) 37:6 smart (1) 57:12 snippets (1) 60:4 Social (6) 20:15;48:4,</p>	<p>7;60:18,20;61:24 soft (1) 31:20 soil (4) 29:23,25; 31:11,12 sold (2) 17:11;24:14 Sold-out (1) 12:17 sole (1) 31:23 solid (1) 54:14 Solutions (1) 47:2 solved (1) 43:24 sometime (1) 59:7 sometimes (1) 6:20 son (1) 13:11 sorry (3) 10:10;41:5; 63:17 sort (6) 36:19,20; 37:10,17;38:2;65:7 speak (2) 52:25;67:19 special (1) 37:17 specific (3) 34:4; 39:14;47:19 spend (1) 13:18 spending (1) 49:5 split (2) 34:17,21 sponsorships (2) 20:9;36:2 Sport (1) 34:25 sports (2) 20:8;48:12 spread (1) 65:15 spreadsheet (1) 56:21 spring (8) 12:6;29:15; 32:20,23;36:10; 53:19,22,24 St (1) 67:5 stacked (1) 38:19 staff (1) 49:11 staff's (1) 33:14 stairwells (1) 66:7 stakes (2) 21:19,20 start (4) 10:6,18;11:6; 61:2 started (3) 14:13; 19:22;20:16 starter (2) 11:25; 55:14 starters (2) 21:12; 55:12 starting (2) 21:9;57:7 starts (2) 21:9;55:9 state (3) 39:16;47:7; 62:18 states (2) 32:21;37:14 status (2) 14:4;32:19 stay (1) 21:17 staying (1) 11:21 Steeplechase (7) 26:18;32:13,17; 34:23;36:9;37:5; 43:10 steeplechasing (1) 33:24 Steeplethon (2) 36:9, 11</p>
<p>R</p>	<p>S</p>			

<p>steer (1) 63:15 stepping (1) 41:16 steward (4) 6:9;25:24; 26:17,19 still (4) 12:4;16:10; 22:6;48:25 strategies (1) 47:24 Strawberry (1) 66:21 strengthen (1) 28:9 stresses (1) 47:16 stretch (1) 66:16 strictly (1) 27:9 strong (1) 21:14 stronger (1) 24:21 structural (1) 19:4 structure (5) 27:5; 33:20;34:10;35:13,22 students (5) 48:9; 52:23;54:21;56:4,6 stuff (2) 18:24;20:25 subject (1) 43:11 submission (1) 55:7 submit (2) 49:17,20 submitted (2) 32:18; 45:22 suburb (1) 24:18 success (1) 51:7 sufficient (2) 34:15; 39:9 suggest (1) 61:7 sulfate (1) 29:7 summarize (3) 45:18, 25;50:8 summarizing (1) 50:13 summary (1) 46:23 summer (8) 13:21; 16:13;18:8;20:14; 23:19;28:16;42:24; 53:8 summertime (2) 14:8; 16:6 sun (1) 66:12 support (7) 11:14; 23:12;30:22;43:5; 52:10;60:9;62:17 supported (1) 62:16 sure (13) 10:7,20; 11:20;14:6;15:11,24; 16:23;22:14;25:2; 33:23;44:2;55:5; 57:19 surprised (1) 59:13 survey (2) 49:7;56:16 sustain (1) 49:14 swiftly (1) 33:10 switching (1) 16:6 synthesis (1) 29:9 system (1) 39:21</p>	<p>tailored (1) 6:23 talk (4) 26:6;33:5,19; 55:19 talked (4) 12:12; 13:22;45:24;50:8 talking (5) 14:18;15:8; 38:9;55:10;59:18 Tampa (1) 12:4 tank (1) 39:19 Tanner (14) 5:10,11, 13;7:12,15;8:20; 25:12,15;42:10,12; 51:17;52:19;53:17; 54:2 targeted (1) 48:6 targeting (3) 47:7; 53:23;58:9 targets (1) 20:24 teach (1) 53:16 team (1) 60:23 technical (1) 42:18 television (2) 19:24; 58:11 teller (1) 65:15 Telly (1) 47:12 tend (1) 37:8 terrific (1) 62:20 testing (1) 43:13 Thanks (1) 60:13 Therefore (1) 32:24 third (4) 17:22;18:11; 40:10;63:6 thorn (1) 55:4 Thoroughbred (1) 11:14 though (1) 39:8 thought (2) 12:22; 52:6 three (8) 6:18;17:13; 21:7,21,23;40:12; 64:13;65:24 three-day (3) 10:8,22; 14:3 three-page (1) 55:9 thrilling (1) 66:18 throughout (4) 13:23; 20:9;30:19;37:16 Thursday (6) 20:5,11; 22:9,12;24:16;54:4 Thursdays (1) 42:23 ticket (2) 18:20;36:2 Ticketing (1) 17:11 Ticketmaster (2) 17:24;18:4 tickets (3) 17:15,23; 18:6 ties (1) 61:17 TikTok (1) 48:5 timber (3) 36:16; 37:11,22 timely (1) 33:13 times (1) 65:8 tissue (1) 29:8</p>	<p>today (6) 13:12;26:14, 25;27:19;32:25;50:5 together (1) 63:19 told (1) 16:20 Tom (1) 26:15 tomorrow (1) 13:13 tons (1) 57:16 took (1) 16:20 top (1) 22:25 total (4) 22:22;35:4; 47:9,13 Tote (1) 15:9 tourism (2) 20:20; 47:13 track (13) 6:12;11:17; 12:7,13,16,19;14:5,6; 22:22;23:2;49:20; 59:9;64:21,23 tracking (1) 24:15 traditional (1) 37:10 traffic (1) 16:15 Trail (1) 16:25 train (1) 11:6 trainer (1) 38:14 trainers (3) 14:22; 15:3;38:24 training (5) 10:24,25; 13:25;14:12;38:16 transcend (1) 60:17 tremendous (1) 41:18 trigger (1) 61:2 trip (1) 17:16 try (5) 17:4,16;31:7; 54:19;65:8 trying (4) 15:20; 31:15;59:3;65:19 Turf (8) 12:9;26:7,24; 29:2,12;31:25;32:3,3 TURNAGE-BARNEY (5) 9:21;10:7,12,20; 24:10 turned (3) 23:14; 24:23;66:6 turned-out (3) 11:8,9, 11 turnout (2) 24:15;67:7 turns (1) 30:3 TV (1) 48:4 twice (1) 29:5 two (11) 19:2;22:8; 24:20;28:7,20;32:13; 34:22,24;39:6;65:23; 66:13 tying (1) 24:7 type (3) 21:3;38:8; 59:23 types (1) 36:17 typical (2) 24:18; 43:18</p>	<p>31:19;41:24;43:2; 45:3;46:4;60:15 underline (1) 28:2 unfamiliar (1) 36:8 unique (2) 37:17;38:2 United (2) 15:9;37:13 universities (1) 53:14 unprecedented (1) 28:17 up (17) 10:5,13,19; 14:12;16:12;19:23; 22:23;30:13;35:9; 41:16;46:2;52:12; 54:9;61:25;62:8; 63:7;66:6 upcoming (1) 38:23 update (1) 9:17 updated (1) 48:13 updates (2) 49:25; 56:8 upon (5) 34:7;35:17; 38:17;46:21;66:11 use (2) 39:12;47:25 useful (1) 63:3 using (2) 39:10,11 usual (2) 12:3;32:25 utilize (1) 20:18 utilized (1) 14:21 utilizing (1) 48:3</p>	<p>39:15 VRC (7) 6:13;43:2,12; 46:4;49:25;50:3; 67:23</p>
W				
				<p>wager (1) 53:16 wagering (5) 43:4,8,8; 48:12,12 walk (2) 31:20,21 walk-ins (1) 24:16 wants (1) 64:15 watching (2) 66:16,17 water (4) 28:22;36:21, 25;37:2 watering (1) 30:12 water's (1) 40:14 way (12) 19:7;38:3; 43:15;44:13;53:2; 57:11;60:6,12;63:15; 65:14,22,24 weather (3) 20:9; 22:4;23:16 weeds (1) 55:4 week (8) 11:4;13:11, 23;19:2;20:6,6,22; 30:8 wells (2) 28:20;39:7 weren't (1) 10:16 whatnot (1) 50:25 what's (3) 18:14;24:3; 56:6 what-to-expect (1) 18:21 wheels (1) 30:10 whole (1) 12:20 who's (1) 63:11 winter (1) 29:10 wish (1) 6:7 within (1) 24:10 won (1) 47:12 work (5) 14:5;21:22; 46:24;52:24;54:18 worked (4) 14:25; 29:10;54:8;66:11 workforce (1) 51:24 working (4) 13:10; 28:18;54:13;60:23 works (3) 54:10;61:9, 14 wristband (1) 18:23 written (1) 57:17</p>
Y				
				<p>y'all (1) 66:24 year (20) 14:18; 20:10;22:13;33:10; 37:6,16;40:10;46:24; 50:22;51:5;52:7; 53:23;56:5,7;57:10, 22,23,24;58:19;67:16</p>
T		U		
Tad (2) 25:25;26:16		under (8) 29:3;30:11;		

years (8) 6:4,12; 24:12;28:7;40:7; 46:9;56:2;64:21 Yolanda (1) 6:2 young (3) 51:20; 54:22;59:4 younger (1) 54:22 youth (5) 47:20;48:7; 56:14,23;62:20	3/7 (1) 10:25 30 (3) 15:7;40:7; 60:19 30,000 (1) 27:5 35 (1) 16:20 3rd (5) 7:7,9,23;27:4; 32:15			
	4			
Z	4 (1) 65:18 4:30 (1) 20:12			
Zimmerman (2) 25:25;26:16	5			
1	5 (2) 48:24;65:18 501c6 (1) 46:16 5-inch (1) 39:23			
1 (1) 14:20 1,400 (1) 22:9 1,609 (1) 24:14 1,800 (1) 23:25 1:00 (1) 27:7 10:45 (1) 43:18 100 (3) 11:13;29:5,7 100th (3) 27:2,10; 30:17 11.9 (1) 48:18 11th (1) 17:12 12,000 (1) 21:24 13th (3) 10:22;22:17; 24:3 140,000 (1) 49:6 14th (6) 8:18;9:4,9; 10:22;22:17;24:3 15,000 (1) 49:7 15th (3) 10:23;12:16; 15:6 16th (1) 65:23	6			
	6 (3) 19:25;20:2,8 6.08 (1) 21:9 6.5 (1) 22:23 64 (1) 16:21 64/60 (1) 17:2 6th (1) 14:12			
	7			
	7.6 (1) 48:17 7th (1) 14:13			
	8			
	8 (1) 19:25 8,000 (1) 21:25 80s (1) 19:13			
2	9			
2,200 (2) 22:10;24:2 20 (1) 37:13 200 (1) 56:5 2024 (8) 7:7,10;9:9; 46:5,23;47:5,14; 48:15 2025 (17) 5:2,6;8:18; 9:17;25:10;32:14,16; 33:4,17;40:21;42:5, 19;44:19;47:16; 48:16;67:22;68:14 24 (1) 56:25 247 (1) 47:9 25 (1) 21:8 26 (2) 5:2;68:14 26th (2) 5:6;67:22 27th (1) 32:16	900 (1) 39:24 95 (1) 64:22 97th (1) 23:4			
3				
3 (1) 14:20 3.1 (1) 48:19				