

## **Appendix: Articles and Unpublished Manuscripts Considered for Inclusion**

- Abeler, J. and F. Marklein (2013). Fungibility, Labels, and Consumption. *Unpublished Manuscript*.
- Alevy, J. E., M. S. Haigh, and J. A. List (2007). Information Cascades: Evidence from a Field Experiment with Financial Market Professionals. *The Journal of Finance* 62(1), 151–180.
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- Cohn, A., E. Fehr, and L. Goette (2013). Fair Wages and Effort Provision: Combining Evidence from the Lab and the Field. *SSRN Electronic Journal* (January).
- Correll, S. J., S. Benard, and I. Paik (2007). Getting a Job: Is There a Motherhood Penalty? *American Journal of Sociology* 112(5), 1297–1338.
- Croson, R. and U. Gneezy (2009). Gender Differences in Preferences. *Journal of Economic Literature* 47(2), 448–474.
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