

# Arsames Charles Qajar

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### **EXPERIENCE**

### General Assembly , Santa Monica, CA

Jan 2015-Apr 2015

### Web Development Immersive

- Developed 4 projects in 3 weeks sprint cycles using a wide variety of technologies, especially Ruby, Ruby on Rails, SQL, and Javascript
- Deployed 3 apps on Heroku
- Practiced TDD with RSpec as well as using RESTful architecture for well-running, scalable apps

## BridgeGap, Venice, CA

March 2014- Dec 2014

- Chief Marketing Officer
  - Networking proximity app meet, chat, save contacts. In the app store.
  - Patenting proximity technology
  - Beta testing with traction of ~200 users in a month targeting networking space

# **ACES (Academic Consulting and Education Services),** Los Angeles, CA *Founder*

Feb 2013-Present

- Contracted to develop Marketing & Fundraising plan for Harbor City Nonprofits
  - Created "Food Angels" program to offer healthy meals to over 600+ kids, Monday Friday
  - Setup resource database of 100 resources (and growing) for targeted student group
  - Raised 10K++ in donations/fundraising activity

### EP Wealth Advisors, Torrance, CA

July 2012 - Mar 2013

### Investment Management Associate

- Handled trades for up to 100 clients/day (Schwab, Ameritrade) & Developed Cost-Basis
- Generated up to 15 financial reports and proposals per week for Certified Financial Planners (CFPs).
- Consolidated equity research reports from Goldman Sachs, JP Morgan, Morgan Stanley, S&P 500 and Morningstar on firm's positions.

### **Search for Common Ground** (SFCG), Rabat, Morocco

Summer 2011

### NGO Project Officer

- Developed the proposal and budget for a USAID project and received \$60k grant; Collaborated on several other proposals totaling \$200K.
- Facilitated and interpreted materials between NGOs and donors (English/French).
- Researched, developed and briefed executive donor summaries to SFCG Director

#### EP Wealth Advisors, Torrance, CA

Summer 2010

#### Financial Portfolio Management Intern

- Organized and structured the client database.
- Enhanced the portfolio assessment process within financial planning programs.

### **EDUCATION**

### Cornell University, Ithaca, NY

Bachelor of Arts, Philosophy Major, Dean's list

2009 - 2012

University of California at Los Angeles (UCLA), Los Angeles, CA

Finance Certificate Program, with work in Java & Accounting

2013-2014

Pitzer College, Claremont, CA

School of Liberal Arts, Economics Major, Dean's Merit Scholarship

2008-2009

### **PERSONAL**

**Languages** Fluent in French and Persian

Interests Current Affairs, Business and Economics, Disadvantaged Youth Education