Dated: 11/06/2023 V1

Note	Price					
Rate						
11.500	106.500					
11.375	106.250					
11.250	106.000					
11.125	105.750					
10.999	105.500					
10.875	105.250					
10.750	105.000					
10.625	104.750					
10.500	104.500					
10.375	104.250					
10.250	104.000					
10.125	103.750					
9.999	103.500					
9.875	103.250					
9.750	103.000					
9.625	102.750					
9.500	102.500					
9.375	102.250					
9.250	102.000					
9.125	101.750					
8.999	101.500					
8.875	101.250					
8.750	101.000					
8.625	100.750					
8.500	100.500					
8.375	100.250					
8.250	100.000					
8.250	99.750					
8.125	99.500					
8.125	99.250					
7.999	99.000					
7.999	98.750					
7.875	98.500					
7.875	98.250					
7.750	98.000					
7.750	97.750					
7.625	97.500					
7.625	97.250					
7.500	97.000					
7.500	00 750					

7.500 96.750 7.375 96.500 FICO

≥750

725 - 749

700 - 724

675 - 699

650 - 674

625 - 649

50.01- 60.01- 65.01- 70.01- 75.01-

≤50.00% 65.00% 70.00% 75.00% 80.00% Margin

0.000 | -0.250 | -0.250 | -0.500 | -0.750 | -1.000 | -3.500

-0.250 -0.250 -0.500 -0.500 -0.750 -1.250 -4.000

-0.250 | -0.500 | -0.500 | -0.750 | -1.000 | -1.750 | -4.750

-0.500 -0.750 -1.000 -1.250 -1.500 -2.250 -5.500

-1.250 | -1.750 | -2.000 | -2.250 | -2.750 | -4.000 |

-2.500 -3.250 -3.750 -4.000 -4.500

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023 - 049			-3.750	-4.000	-4.500				
600 - 624	-2.750	-3.750							
575 - 599	-4.250	-5.250	-6.000						
	GENERAL INFORMATION								
		Program Terms Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing							
Cash-Out Refinance	-0.500	-0.500			-0.500				
Interest Only (5-YR)	-0.500	-0.500	-0.500	-0.500	-0.500		30-Term, Min Loan ≥\$250K, minimum 650 credit score, Avail on 5/1 or 7/1		
Interest Only (5-YR)	-0.750	-0.750		-0.750	-0.750		30-Term, Min Loan ≥\$250K, Minimum credit score 650, Available on 30-Year Fixed		
Interest Only (10-Yr)	-1.000	-1.000		-1.000	-1.000		Fixed Rate 40-Term, Min Loan ≥\$250K, Minimum FICO 650		
ITIN	-1.500	-1.750		-2.000	-2.000		\$1M max loan Amt, 700+ FICO, Max LTV/CLTV is 80% Purchase, Rate/Term, 75% Cash out refinance. 650-699 FICO, Max 70% LTV (Purch; Rate/term, Cash out)		
Non Permanent Resident Alien	-0.750	-0.750		-0.750	-0.750		1M Max Loan Amount. Unexpired Visa and EAD required		
FB Taken ≤ 6 months	-0.750	-0.750		-0.750			-10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines		
Alt Doc - Bk Stmts	0.000	0.000	0.000	0.000	0.000		Minimum 600 FICO		
1099 / P & L Only	-0.750	-0.750		-0.750	-0.750		Minimum 600 FICO - Refer to general information on page 2		
1 Year Self-Employed	-0.500	-0.500		-0.500	-0.500		Min 650 FICO. Max 80% Purchase Rate and Term, Max 65% Cash Out		
1 Score / No Score	-0.750	-0.750					Where Citizenship Type is not Foreign National, Max 65% LTV/CLTV: Full Doc: 24mos 0*30 housing history. 1 Score: Use Actual to Max 700; No Score: Price as 700 Tier□		
<\$200,000	-1.000	-1.000		-1.000	-1.000		Max LTV/CLTV 75% Purch / 70% Refi		
≥ \$750k ≤ \$2.0M	1.000	1.000	1.000	1.000	1.000		Subject to applicable Floor Rates		
≥ \$1.5M ≤ \$2.0M	0.000	0.000	0.000	0.000	0.000		Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000		
> \$2.0M ≤ \$3.0M	-0.250	-0.250					Minimum 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000		
Non Warr Condo	-1.000	-1.000	-1.000	-1.000	-1.000		-5% from Max shown on page 2 Max 75% LTV/CLTV		
Condotel / PUDtel	-1.500	-1.500		-1.500	-1.500		Purch 75% & Refi 65% Max LTV/CLTV (If PUDtel, Price as Condotel in Pricer)		
2 Unit Property	0.000	0.000	0.000	0.000	0.000	0.000			
3-4 Unit Property	0.250	0.250	0.250	0.250	0.250	0.250			
Short-Term Rentals	-1.250	-1.250		-1.250			INV Prop Rented short term / nightly basis, Max 70% Purch / 65% Refi LTV/CLTV		
Adult Care Facility	-2.000	-2.000					Max 65% Purchase / 60% Refi. LTV/CLTV. Minimum 650 FICO		
Rural Property	-1.250	-1.250		-1.250			Purch 70% & Refi 65% Max LTV/CLTV, \$750k Max loan amount, Min 650 FICO		
Manufactured Homes	-1.000	-1.000		-1.000			Purch 70% & Refi 65% Max LTV/CLTV		
Housing 1x30 in prior 12 mths	-1.000	-1.000		-1.000	-1.000	-1.000			
Housing 0x60 in prior 12 mths	-2.250	-2.250		-2.250	-2.250				
Housing 0x90 in prior 12 mths	-4.500	-4.500			4 000	4.000			
BK/FC ≥ 2 to < 3 years	-1.000	-1.000	-1.000	-1.000	-1.000	-1.000			
BK/FC ≥ 1 year to < 2 years SS/DIL/Modification < 2 years	-4.500	-4.500		4.000	4.000	4.000			
SS/DIL/Modification < 2 years SS/DIL/Modification <1 year	-1.000 -2.250	-1.000 -2.250	-1.000 -2.250	-1.000 -2.250	-1.000 -2.250	-1.000			
5-Year Prepay (5x5)	-2.250 0.750	0.750	0.750	0.750	0.750	0.750	All INV: 5% / 5% / 5% / 5% Prepayment Penalty		
5-Year Prepay (5x5)	0.750	0.750	0.750	0.750	0.750		All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty		
3-Year Prepay (3x5)	0.000	0.000	0.000	0.000	0.000		All INV: 5% / 5% / 5% Prepayment Penalty		
3-Year Prepay	-0.500	-0.500		-0.500	-0.500		All INV: 3% / 3% / 3% Prepayment Penalty		
2-Year Prepay	-1.000	-1.000		-1.000	-1.000	-1.000	All INV: 3% / 3% Prepayment Penalty		
1-Year Prepay	-1.500	-1.500		-1.500	-1.500		MI INV: 3% Prepayment Penalty		
Buy Out Prepay	-1.500	-1.500		-1.500	-1.500		Note PPP restrictions on second page (Max price 400 98.5)		
CEMA Transaction	-0.500	-0.500		-0.500	-0.500	-0.500	Wite 1.1. Testinations on second page (was price 100 50.3)		
Impound Waiver	-0.500	-0.500		-0.500	-0.500		Note waiver restrictions on second page		
Declining Value Properties	0.000	0.000	0.000	0.000	0.000		-5% LTV/CLTV from Max shown on page 2		
Minimum Price 98.00, Maximum Price 103.00									



BUSINESS PURPOSE / NOO DTI - PROGRAM LTV AND LOAN AMOUNT MATRIX

	FICO	≤\$1.500MM	≤\$1.501 - \$2.000MM	\$2.001MM - \$3.000MM
		LTV/CLTV	LTV/CLTV	LTV/CLTV
	<u>></u> 750	80%	75%	65%
	<u>></u> 725	80%	75%	65%
	<u>></u> 700	80%	75%	65%
Purchase	<u>></u> 675	80%	75%	-
Purchase	<u>></u> 650	75%	70%	-
	<u>></u> 625	75%	-	-
	<u>></u> 600	65%	1	-
	<u>></u> 575	65%	-	-
Rate/Term Refinance	<u>></u> 750	80%	75%	65%
	<u>></u> 725	80%	75%	65%
	<u>></u> 700	75%	70%	65%
	<u>></u> 675	75%	70%	-
	<u>></u> 650	70%	65%	-
	<u>></u> 625	70%	-	-
	<u>></u> 600	65%	-	-
	<u>></u> 575	65%	-	-
	<u>></u> 750	75%	75%	65%
	<u>></u> 725	75%	75%	65%
	<u>></u> 700	75%	70%	65%
Cash-Out	<u>></u> 675	75%	70%	-
Refinance	<u>></u> 650	70%	65%	-
	<u>></u> 625	70%	-	
	<u>></u> 600	65%	-	-
	<u>></u> 575	65%	-	-
				Must have a minimun

GENERA	L INFORMATION - NO FEI	DERAL OR STATE HIGH COST LOANS	
INCOME DOCUMENTATION	LOAN AMOUNTS		
Full Doc = 1 or 2 yr W2 + Pay Stubs / Wage Earner or 1040's + P&L / SE or Commission		\$100,000 Minimum to \$3,000,000 Max	
		Loan Amounts >\$3.0M are considered	
	Loan Amounts for Refinance > \$1.5M		
Alt Doc = 12 or 24 Personal or Business Bank Stm	ts / SE Only	Loan Amounts for Purchase > \$2.0M re	
	Minimum B (600) credit	PROPERTY TYPES	
	grade No multifamily properties	SFR / Condos / Townhouse / 2-4 Units	
1099 Only = Self Employed Only - all occupancy	No Rural Properties	Non-Warrantable Condos - Reference	
types allowed	No Non-Warrantable Condos	RATE LOCK POLICY	
P&L Programs = 2-year P&L statement required prepared by third party	80% Max LTV No First Time Home Buyers	Reference separate policy for full detai Submission Date with Conditional Loar	
MAXIMUM DEBT-TO-INCOME RATIO	REQUEST TO WAIVE IMPOUNDS		
50% Back End	Available on LTV / CLTV ≤80%, Loan A		
LOAN TERMS		FICO minimum: 700	
30-Year Amortized & Term - 5/1 or 7/1 Hybrid ARM	Must be 0x30 over last 24-months for h		
All Loans require impounding for Taxes & Insuranc	Not available for Foreign National Prod		
INTEREST ONLY (IO)	STATES		
Consumer IO Loans qualify at max rate at first fully	Amortized pymt	Lisana ad Bushama Oubu AZ OA ID MI	
IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (Licensed Brokers Only: AZ, CA, ID, MI		
IO Loan is 10-Yr IO Pymt & 30-Yrs Fuly Amortized	Licensed & Unlicensed Brokers: AL, Al		
INDEX & ADJUSTMENT CAPS	IN, KS, KY, LA, MA, MD, ME, MO, MS, TX, VT, WA, WI, WV, WY		
Floored at Start Rate / 1-Year CMT	Prepayment Penalties: KS, MI, MN, a		
2.0% Initial Change Cap / 2.0% Annual Cap / 6.0%	OH: BUY-OUT all Residential 1-2; NJ:		
OCCUPANCY		an INDIVIDUAL; PA: BUY-OUT if to an AND loan amount <\$301,022; RI: BUY	
Non-Owner Occupied (Investment)		BUY-OUT for loans < \$1 Million	
		ACH FORM FO	

LOAN AMOUNTS

\$100,000 Minimum to \$3,000,000 Maximum (Round-down to \$50)

Loan Amounts >\$3.0M are considered by Sr Mgmt on a case-by-case

Loan Amounts for Refinance > \$1.5M requires two (2) Appraisals

Loan Amounts for Purchase > \$2.0M requires two (2) Appraisals

PROPERTY TYPES

Non-Warrantable Condos - Reference Lender Guidelines

RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval.

REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

STATES

Licensed Brokers Only: AZ, CA, ID, MI, MN, MT, NC, NJ, NV, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DC, DE, FL, GA, HI, IA, IL, IN, KS, KY, LA, MA, MD, ME, MO, MS, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WI, WV, WY

Prepayment Penalties: KS, MI, MN, and NM: BUY-OUT all Residential 1-4; OH: BUY-OUT all Residential 1-2; NJ: BUY-OUT all loans closing in name of an INDIVIDUAL; PA: BUY-OUT if to an INDIVIDUAL AND on Residential 1-2 AND loan amount <\$301,022; RI: BUY-OUT if a PURCHASE transaction; VT: BUY-OUT for loans < \$1 Million

ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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DSCR of 1.1:1.0