

# **BUSINESS PURPOSE / DSCR - RESIDENTIAL RATE SHEET**

Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575
(Credit Tier)	AAA	AA	А	BBB	BB	B+	В	CCC
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%
≤ 50% LTV	6.500%	6.500%	6.625%	6.875%	7.250%	7.625%	8.125%	8.750%
≤ 60% LTV	6.500%	6.625%	6.875%	7.125%	7.500%	7.875%	8.625%	9.375%
≤ 65% LTV	6.750%	6.875%	6.999%	7.250%	7.625%	8.125%	8.875%	9.500%
≤ 70% LTV	6.875%	7.125%	7.250%	7.375%	7.750%	8.250%	9.125%	9.625%
≤ 75% LTV	7.125%	7.250%	7.375%	7.625%	8.125%	8.625%	9.625%	
≤ 80% LTV	7.999%	7.999%	7.999%	8.125%	8.375%			
CLTV	80%	80%	80%	80%	80%	75%	75%	70%
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90
Bankruptcy / Foreclsoure	<u>&gt;</u> 3 Years	≥ 3 Years	<u>&gt;</u> 3 Years	≥ 2 Years	≥ 2 Years	<u>&gt;</u> 2 Years	<u>&gt;</u> 2 Years	<u>&gt;</u> 1 Year
Short Sales / Deed-in-Lieu	> 2 Years	> 2 Years	> 2 Years	> 1 Year	> 1 Year	Settled	Settled	Settled

0	≥ 575	
	CCC	
%	5.000%	MOV
%	8.750%	-
%	9.375%	Add
%	9.500%	
%	9.625%	*Not al avai
%		eve
, 0	70%	
0	0 x 90	
ars	<u>&gt;</u> 1 Year	
ed	Settled	

LENDER PAID COMPENSTION					
MOVEMENT TO:	RATE ADD / POINTS	PAYABLE TO:			
Add to Rate		Lender Paid Points (LPC) to Broker or Borrower Credit.			
*Not all tiers are available to every loan	2:1	Investor: Max 3.0 Pts & requires ≥ 2 YR PPP			
		Must qualify at 600 FICO or higher			

RATE BUYDOWN					
MOVEMENT TO:	RATE ADD / POINTS	PAYABLE TO:			
*Not all tiers are available to every loan	3:1	Discount Points payable to Acra Lending. Rate Floors are by Credit Tier and Program.			

Available in eigths to rate up or down to PAR rate

## Loan Amounts >\$2M - Call your Account Executive

\*Broker Origination Points and Fees are limited to the lesser

(a) 4.0% of the loan amount and (b) the maximum allowable by Federal & State High Cost Administration / UW / Commitment Fee -\$1,295

Trust Review Fee \$395

Acra Lender Credit of \$250 off of Lender's Fee for Completed ACH Authorization. \*Applied at Closing - Not Applicable for Entities, which require ACH.

**US Business Entity - \$495** (Requires Personal Guarantee, Additional Guidelies Apply)

Short Sales / Deed-In-Lieu	Z rouro	2 Tears 2 Tears 2 Tear 2 Tear 3ettieu 3ettieu 3ettieu 3ettieu			
ADJUSTMENTS	RATE	NOTES			
Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing			
Cash-Out Refinance	0.250%	Apply for LTVs > 70%			
Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, minimum 650 credit score, Avail on 5/1 or 7/1			
Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, Minimum FICO 650, Max 80% LTV/CLTV			
ITIN	0.500%	Purch -5% & Refi -10% LTV/CLTV, \$1M max loan Amt			
Foreign Nationals	0.375%	Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO			
FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/CLTV, 12-Months Reserves, Additional Guidelines			
< \$150,000	0.375%				
> \$750k TO < \$1.5M	-0.250%	Subject to applicable Floor Rates			
> \$1,500,001		-5% LTV/CLTV, Primary minimum 650. Max Cash-in-Hand >60% LTV is \$500,000			
Non Warr Condo	0.375%	Purch -5% & Refi -10% LTV/CLTV			
Condotel / PUDtel	0.750%	Purch 70% & Refi 65% Max LTV/CLTV			
2 Unit Property					
3-4 Unit Property	-0.125%	Subject to applicable Floor Rates			
DSCR: ≥0.90 TO <1.00	0.375%	-5% LTV/CLTV			
DSCR: ≥0.80 TO <0.90	0.625%	-10% LTV/CLTV			
DSCR: ≥0.70 TO <0.80	1.000%	-15% LTV/CLTV			
Short-Term Rentals	0.375%	INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV			
Adult Care Facility	0.375%	Max 75% Purchase / 70% Refi. Minimum 600 FICO			
Rural Property	0.625%	Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, Min 650 FICO			
5-Year Prepay (5x5)	-0.375%	All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty			
5-Year Prepay (Step)		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty			
3-Year Prepay	0.250%	All INV: 3% / 3% / 3% Prepayment Penalty			
2-Year Prepay	0.500%	All INV: 3% / 3% Prepayment Penalty			
1-Year Prepay	0.750%	All INV: 3% Prepayment Penalty			
Buy Out Prepay	1.50 pt	Note PPP restrictions on second page			
CEMA Transaction	0.250%				
Impound Waiver	0.250%	Note waiver restrictions on second page			
Minimum Interest Rate	Floor rate	is limited to lowest rate for each credit tier			

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## **BUSINESS PURPOSE / DSCR - PROGRAM LTV AND LOAN AMOUNT MATRIX**

	FICO	≤\$1.500MM	≤\$1.501 - \$2.000MM		
Purchase	675 +	80%	75%		
	650 - 674	80%	-		
	600 - 649	75%	-		
	575 - 599	70%	-		
Rate/Term Refinance	700 +	80%	75%		
	675 - 699	75%	70%		
	650 - 674	75%	-		
	600 - 650	70%	-		
	575 - 599	65%	-		
Cash-Out Refinance	675 +	75%	70%		
	650 - 674	75%	-		
	600 - 649	70%	-		
	575	65%	-		

## **GENERAL INFORMATION - NO FEDERAL OR STATE HIGH COST LOANS**

#### INCOME DOCUMENTATION

Minimum DSCR is ≥0.70: 1.00

DSCR = Calculate by dividing (x) reconciled property rents by (y) actual [P]ITIA payments. Minimum DSCR is LTV based.

Foreign Nationals = Qualify and Price on DSCR

#### LOAN TERMS

30-Yr Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed All Loans require impounding for Taxes & Insurance

## INTEREST ONLY (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-Yr) OR IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr)

#### **INDEX & ADJUSTMENT CAPS**

Floored at Start Rate / 1 -Year CMT

2.0% Initial hange Cap / 2.0% Annual Cap / 6.0% Life Cap

## LOAN AMOUNTS

\$100,000 Min. to \$2,000,000 Max. (Round-down to \$50)

Loan Amounts >\$2.0M are considered by Sr Mgmt on a case-bycase.

Loan Amounts >\$1.5M requires two (2) Appraisals

## PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

## RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval

#### REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Minimum FICO: 700

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

### STATES

<u>Licensed Brokers Only</u>: AZ, Ca, GA, ID, MI, MN, MT, NV, NJ, NC, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DE, DC, FL, HI, IL, IN, IA, KS, KY, LA, ME, MD, MA, MS, MO, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WV, WI, WY

Prepayment Penalties not allowed and must be Bought Out in KS, MI, NJ (if to an Individual), PA (if to an Individual on 1-2 Unit Dwelling, & <\$278,250), RI (if a Purchase Transaction), & VT (if ≤\$1.0M)

## OCCUPANCY

Investment (INV)

## ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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