

BUSINESS PURPOSE / DSCR - RESIDENTIAL RATE SHEET

Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575
(Credit Tier)	AAA	AA	Α	BBB	BB	B+	B*	CCC*
≤ 50% LTV	6.999%	6.999%	7.125%	7.375%	7.750%	8.125%	8.625%	9.250%
≤ 60% LTV	6.999%	7.125%	7.375%	7.625%	7.999%	8.375%	9.125%	9.875%
≤ 65% LTV	7.250%	7.375%	7.500%	7.750%	8.125%	8.625%	9.375%	9.999%
≤ 70% LTV	7.375%	7.625%	7.750%	7.875%	8.250%	8.750%	9.625%	10.125%
≤ 75% LTV	7.625%	7.750%	7.875%	8.125%	8.625%	9.125%	10.125%	
CLTV	80%	80%	80%	80%	80%	75%	75%	70%
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90
Bankruptcy / Foreclsoure	≥ 3 Years	≥ 3 Years	≥ 3 Years	≥ 2 Years	≥ 2 Years	≥ 2 Years	≥ 2 Years	≥ 1 Year
Short Sales / Deed-in-Lieu	<u>></u> 2 Years	<u>></u> 2 Years	≥ 2 Years	<u>></u> 1 Year	<u>></u> 1 Year	Settled	Settled	Settled
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%

LENDER PAID COMPENSTION				
MOVEMENT TO:	POINTS / RATE	PAYABLE TO:		MC
Add to Rate		Lender Paid Points (LPC) to Broker or Borrower Credit.		Ac
*Not all tiers are available to every loan	2:1	Investor: Max 3.0 Pts & requires ≥ 2 YR PPP		*Not av e\
·		Must qualify at 600 FICO or higher		

RATE BUYDOWN				
MOVEMENT TO:	POINTS / RATE	PAYABLE TO:		
Add to Rate Not all tiers are available to every loan	3:1	Discount Points payable to Acra Lending. Rate Floors are by Credit Tier and Program.		

Available in eigths to rate up or down to PAR rate

Loan Amounts >\$2M - Call your Account Executive

*Broker Origination Points and Fees are limited to the lesser of:

(a) 4.0% of the loan amount and (b) the maximum allowable by Federal & State High Cost Administration / UW / Commitment Fee - \$1,295

Trust Review Fee \$395

Acra <u>Lender Credit</u> of \$250 off of Lender's Fee for Completed ACH Authorization. *Applied at Closing - Not Applicable for Entities, which require ACH.

US Business Entity - \$495

thresholds.

*1.5pt fee add for all loans (i) >80% LTV and (ii) B and CCC tiers

AD ILICTMENTS	DATE	NOTES	
ADJUSTMENTS	RATE	NOTES	
Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing	
Cash-Out Refinance	0.250%	Apply for LTVs > 70%	
Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, minimum 650 credit score, Avail on 5/1 or 7/1	
Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, Minimum FICO 650, Max 80% LTV/CLTV	
ITIN	0.500%	Purch -5% & Refi -10% LTV/CLTV, \$1M max loan Amt	
Foreign Nationals	0.375%	Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO	
FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/CLTV, 12-Months Reserves, Additional Guidelines	
< \$150,000	0.375%		
> \$750k TO < \$1.5M	-0.250%	Subject to applicable Floor Rates	
> \$1,500,001		-5% LTV/CLTV, Primary minimum 650. Max Cash-in-Hand >60% LTV is \$500,000	
Non Warr Condo	0.375%	Purch -5% & Refi -10% LTV/CLTV	
Condotel / PUDtel	0.750%	Purch 70% & Refi 65% Max LTV/CLTV	
2 Unit Property			
3-4 Unit Property	-0.125%	Subject to applicable Floor Rates	
DSCR: ≥0.90 TO <1.00	0.375%	-5% LTV/CLTV	
DSCR: ≥0.80 TO <0.90	0.625%	-10% LTV/CLTV	
DSCR: ≥0.70 TO <0.80	1.000%	-15% LTV/CLTV	
Short-Term Rentals	0.375%	INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV	
Adult Care Facility	0.375%	Max 75% Purchase / 70% Refi. Minimum 600 FICO	
Rural Property	0.625%	Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, Min 650 FICO	
5-Year Prepay (5x5)	-0.375%	All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty	
5-Year Prepay (Step)		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty	
3-Year Prepay (3x5)		All INV: 5% / 5% / 5% Prepayment Penalty	
3-Year Prepay	0.250%	All INV: 3% / 3% / 3% Prepayment Penalty	
2-Year Prepay		All INV: 3% / 3% Prepayment Penalty	
1-Year Prepay	0.750%	All INV: 3% Prepayment Penalty	
Buy Out Prepay	1.50 pt	Note PPP restrictions on second page	
CEMA Transaction	0.250%		
Impound Waiver	0.250%	Note waiver restrictions on second page	
Minimum Interest Rate	Floor rate i	s limited to lowest rate for each credit tier	

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BUSINESS PURPOSE / DSCR - PROGRAM LTV AND LOAN AMOUNT MATRIX

	FICO	≤\$1.500MM	≤\$1.501 - \$2.000MM
Purchase	675 +	75%	75%
	650 - 674	75%	75%
	600 - 649	75%	-
	575 - 599	70%	-
Rate/Term Refinance	700 +	75%	70%
	675 - 699	75%	70%
	650 - 674	75%	-
	600 - 650	70%	-
	575 - 599	65%	-
	675 +	75%	70%
Cash-Out	650 - 674	75%	70%
Refinance	600 - 649	70%	-
	575	65%	-

GENERAL INFORMATION - NO FEDERAL OR STATE HIGH COST LOANS

INCOME DOCUMENTATION

Minimum DSCR is ≥0.70:1.00

DSCR = Calculate by dividing (x) reconciled property rents by (y) actual [P]ITIA payments. Minimum DSCR is LTV based.

Foreign Nationals = Qualify and Price on DSCR

LOAN TERMS

30-Yr Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed All Loans require impounding for Taxes & Insurance

INTEREST ONLY (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-Yr) OR IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr)

INDEX & ADJUSTMENT CAPS

Floored at Start Rate / 1 -Year CMT

2.0% Initial hange Cap / 2.0% Annual Cap / 6.0% Life Cap

LOAN AMOUNTS

\$100,000 Min. to \$2,000,000 Max. (Round-down to \$50)

Loan Amounts >\$2.0M are considered by Sr Mgmt on a case-bycase.

Loan Amounts >\$1.5M requires two (2) Appraisals

PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval

REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Minimum FICO: 700

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

STATES

<u>Licensed Brokers Only</u>: AZ, Ca, GA, ID, MI, MN, MT, NV, NJ, NC, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DE, DC, FL, HI, IL, IN, IA, KS, KY, LA, ME, MD, MA, MS, MO, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WV, WI, WY

Prepayment Penalties not allowed and must be Bought Out in KS, MI, NJ (if to an Individual), PA (if to an Individual on 1-2 Unit Dwelling, & <\$278,250), RI (if a Purchase Transaction), & VT (if ≤\$1.0M)

OCCUPANCY

Investment (INV)

ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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