

BUSINESS PURPOSE / DSCR - RESIDENTIAL RATE SHEET

Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575
(Credit Tier)	AAA	AA	Α	BBB	BB	B+	В	CCC
≤ 50% LTV	8.250%	8.375%	8.625%	8.750%	9.125%	9.375%	9.999%	10.500%
≤ 60% LTV	8.375%	8.500%	8.750%	8.999%	9.375%	9.750%	10.500%	10.999%
≤ 65% LTV	8.500%	8.625%	8.999%	9.250%	9.625%	9.999%	10.750%	11.125%
≤ 70% LTV	8.625%	8.875%	9.250%	9.375%	9.750%	10.125%		
≤ 75% LTV	8.875%	9.250%	9.500%	9.625%	10.125%	10.375%		
≤ 80% LTV	9.500%	9.999%	10.250%	10.625%				
CLTV	80%	80%	80%	80%	75%	75%	65%	65%
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90
Bankruptcy / Foreclsoure	<u>></u> 3 Years	<u>></u> 3 Years	<u>≥</u> 3 Years	<u>></u> 2 Years	<u>></u> 2 Years	<u>></u> 2 Years	<u>></u> 2 Years	<u>></u> 1 Year
Short Sales / Deed-in-Lieu	<u>></u> 2 Years	<u>></u> 2 Years	<u>></u> 2 Years	<u>></u> 1 Year	<u>></u> 1 Year	Settled	Settled	Settled
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%

LENDER PAID COMPENSATION						
MOVEMENT TO:	POINTS / RATE	PAYABLE TO:				
Add to Rate		Lender Paid Points (LPC) to Broker or Borrower Credit.				
*Not all tiers are available to every loan	2:1	Investor: Max 3.0 Pts & requires ≥ 2 YR PPP				
,		Must qualify at B tier or higher				
		Available in ciathe to rate up or do				

RATE BUYDOWN							
MOVEMENT TO:	POINTS / RATE	PAYABLE TO:					
Add to Rate		Discount Points					
*Not all tiers are available to every loan	3:1	payable to Acra Lending. Rate Floors are by Credit Tier and Program.					

Available in eigths to rate up or down to PAR rate

Loan Amounts >\$2M - Call your Account Executive

*Broker Origination Points and Fees are limited to the lesser of:

(a) 4.0% of the loan amount and

(b) the maximum allowable by Federal & State High Cost thresholds.

Administration / UW / Commitment Fee -\$1,295

Trust Review Fee -\$395

Acra Lender Credit of \$250 off of Lender's Fee for Completed ACH Authorization. *Applied at Closing - Not Applicable for Entities, which require ACH.

US Business Entity - \$495

Margin	3.000 /0	3.230 /0	3.300 /0	3.7 30 /0	7.000/0	7.230 /0	7.230 /0	3.000 /0
ADJUSTMENTS	RATE				NOTES			
Program Terms		Select 5/1 A	ARM, 7/1 ARM, o	r 30-Year Fixed	- all same pricing]		
Cash-Out Refinance	0.250%	Apply for all	LTVs					
Interest Only (5-yr)	0.250%	30-Term, M	in Loan ≥\$250K,	minimum 650 cr	edit score, Avail	on 5/1 or 7/1		
Interest Only (10-yr)	0.375%	Fixed Rate	40-Term, Min Lo	an ≥\$250K, Mini	mum FICO 650			
ITIN	0.500%	\$1M max lo	an Amt - refer to	ITIN matrix for m	nax LTV/CLTV			
Non Permanent Resident Alien	0.375%	\$1M Max Lo	oan Amount. Un	expired Visa and	EAD required.			
Foreign Nationals	0.375%	Investor Pro	perty Only, Max	70% Purc / 65%	Refi, Price at 70	0 FICO		
FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/C	CLTV (max CLT)	/ per tier), 12-Mo	onths Reserves,	Additional Guide	lines	
< \$150,000	0.375%							
> \$750k TO < \$1.5M	-0.250%	Subject to a	pplicable Floor F	Rates				
> \$1,500,000		Minimum 65	50 FICO. Max Ca	sh-in-Hand >60°	% LTV is \$500,0	00		
Non Warr Condo	0.375%	Purch -5% 8	& Refi -10% LTV	CLTV (max CL	TV per tier)			
Condotel / PUDtel	0.750%	Purch 70%	& Refi 65% Max	LTV/CLTV				
2 Unit Property								
3-4 Unit Property	-0.125%	Subject to a	pplicable Floor F	Rates				
DSCR: ≥0.90 TO <1.00	0.625%	-5% LTV / C	CLTV if Purchase	or -10% LTV / C	LTV if Refinanc	e (max CLTV pe	r tier)	
DSCR: ≥0.80 TO <0.90	1.000%		CLTV if Purchas					
Short-Term Rentals	0.375%		ented short term				LTV	
Adult Care Facility	0.375%	Max 75% P	urchase / 70% R	efi. LTV/CLTV. N	/linimum 600 FIC	O		
Rural Property	0.625%			, .		Min 650 FICO,	Minimum 1:1 DS0	CR
5-Year Prepay (5x5)	-0.375%		/ 5% / 5% / 5% /					
5-Year Prepay (Step)	-		/ 4% / 3% / 2% /		Stepdown Prepay	ment Penalty		
3-Year Prepay (3x5)			/ 5% / 5% Prepa					
3-Year Prepay	0.250%		/ 3% / 3% Prepa					
2-Year Prepay	0.500%		/ 3% Prepaymer					
1-Year Prepay	0.750%		Prepayment Per					
Buy Out Prepay CEMA Transaction	1.50 pt 0.250%	INOLE PPP I	estrictions on sec	cond page				
Impound Waiver	0.250%	Note weige	restrictions on s	occord page				
Minimum Interest Rate			lowest rate for					
willimulli lillerest Rate	Floor rate	is illilited to	iowest rate for t	each Creun lier				

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BUSINESS PURPOSE / DSCR - PROGRAM LTV AND LOAN AMOUNT MATRIX

	FICO	≤\$1.500MM	≤\$1.501 - \$2.000MM
	<u>≥</u> 750	80%	75%
	<u>></u> 725	80%	75%
	<u>≥</u> 700	80%	75%
Purchaso	<u>≥</u> 675	80%	75%
Purchase	<u>≥</u> 650	75%	70%
	<u>≥</u> 625	75%	-
	<u>≥</u> 600	65%	-
	<u>≥</u> 575	65%	-
	<u>≥</u> 750	80%	75%
	<u>≥</u> 725	80%	75%
	<u>≥</u> 700	75%	70%
Rate/Term	<u>≥</u> 675	75%	70%
Refinance	<u>≥</u> 650	70%	65%
	<u>≥</u> 625	70%	-
	<u>≥</u> 600	65%	-
	<u>≥</u> 575	65%	-
	<u>></u> 750	75%	75%
	<u>></u> 725	75%	75%
	<u>></u> 700	75%	70%
Cash-Out	<u>></u> 675	75%	70%
Refinance	<u>></u> 650	70%	65%
	<u>≥</u> 625	70%	-
	<u>></u> 600	65%	-
	<u>≥</u> 575	65%	-

GENERAL INFORMATION - NO FEDERAL OR STATE HIGH COST LOANS

INCOME DOCUMENTATION

Minimum DSCR is ≥0.80: 1.00

DSCR = Calculate by dividing (x) reconciled property rents by (y) actual [P]ITIA payments. Minimum DSCR is LTV based.

Foreign Nationals = Qualify and Price on DSCR

LOAN TERMS

30-Yr Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed All Loans require impounding for Taxes & Insurance

INTEREST ONLY (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-Yr) OR IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr)

INDEX & ADJUSTMENT CAPS

Floored at Start Rate / 1 -Year CMT

2.0% Initial hange Cap / 2.0% Annual Cap / 6.0% Life Cap

LOAN AMOUNTS

\$100,000 Min. to \$2,000,000 Max. (Round-down to \$50)

Loan Amounts >\$2.0M are considered by Sr Mgmt on a case-bycase.

Loan Amounts >\$1.5M requires two (2) Appraisals

PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval

REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Minimum FICO: 700

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

STATES

<u>Licensed Brokers Only</u>: AZ, CA, GA, ID, MI, MN, MT, NV, NJ, NC, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DE, DC, FL, HI, IL, IN, IA, KS, KY, LA, ME, MD, MA, MS, MO, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WV, WI, WY

Prepayment Penalties not allowed and must be Bought Out in KS, MI, MN, NM, NJ (if to an Individual), OH, PA (if to an Individual on 1-2 Unit Dwelling, & <\$278,250), RI (if a Purchase Transaction), & VT (if ≤\$1.0M)

OCCUPANCY

Investment (INV)

ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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