Acra Lending - Credit Grids & Loan Pricing





	1-SFR (1-4 units) Bridge Loan Credit Box												
								\SE	REFINANCE				
		Heavy			Ra	te	No Rehab		Rehab		Re	hab & No	Rehab
FICO	FN	Rehab	Expe	rience	Ran	ige	LTV	LTV	ARV	LTC	LTV	ARV	LTC
850	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	80.0%	65.0%	65.0%	80.0%
to	-10%	-5%	6	10	10.500	10.999	80.0%	85.0%	70.0%	85.0%	70.0%	70.0%	85.0%
740	-10%	-2.5%	>	10	10.000	10.499	80.0%	85.0%	70.0%	85.0%	75.0%	70.0%	85.0%
739	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	80.0%	65.0%	65.0%	80.0%
to	-10%	-5%	6	10	10.500	10.999	80.0%	85.0%	70.0%	85.0%	70.0%	70.0%	85.0%
680	-10%	-2.5%	>	10	10.000	10.499	80.0%	85.0%	70.0%	85.0%	75.0%	70.0%	85.0%
679	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	75.0%	60.0%	65.0%	75.0%
to	-10%	-5%	6	10	10.500	10.999	75.0%	80.0%	65.0%	80.0%	65.0%	65.0%	80.0%
650	-10%	-2.5%	>	10	10.000	10.499	75.0%	80.0%	65.0%	80.0%	70.0%	65.0%	80.0%
649	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	60.0%	70.0%	55.0%	60.0%	70.0%
to	-10%	-5%	6	10	10.500	10.999	70.0%	75.0%	60.0%	75.0%	60.0%	60.0%	75.0%
600	-10%	-2.5%	>	10	10.000	10.499	70.0%	75.0%	60.0%	75.0%	65.0%	60.0%	75.0%

	1-SFR (1-4) Bridge	Loan	Eligibility	Rules	
1	Loan Amount	<=	3,000,000		
2a	LTV	<=	85.0%		
2b	ARV	<=	70.0%		
2c	LTC	<=	85.0%		
3	Cashout	<=	70%	<=	1,000,000
4	Realtor Experience	>=	1		
5	GC Experience	>=	1		
6	0-5 Experience	<=	50%	As is Value	
7	Heavy Rehab	>=	50%	As is Value	
8	Refi: Incomplete Projects		-10.0%	LTV, ARV, L	TC

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

	1-SFR (1-4) Bridge Minimum Points							
	Purchas	e & Refina	ince					
FICO	Expe	rience	Min Points					
850	0	5	2.00%					
to	6	10	1.25%					
740	>	11	1.00%					
739	0	5	2.00%					
to	6	10	1.25%					
680	>	11	1.00%					
679	0	5	2.00%					
to	6	10	1.25%					
650	>	11	1.00%					
649	0	5	2.00%					
to	6	10	1.25%					
600	>	11	1.00%					

Acra Lending - Credit Grids & Loan Pricing





	2-MULTI-FAMILY (5-29 units) Bridge Loan Credit Box														
								PURCHASE					REFINANCE		
		Heavy			Ra	te	No Rehab		Rehab		Rehab & No Rehab				
FICO	FN	Rehab	Exp	erience	Ran	ge	LTV	LTV	ARV	LTC	LTV	ARV	LTC		
850	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	80.0%	60.0%	65.0%	80.0%		
to	-10%	-5%	6	10	10.500	10.999	80.0%	75.0%	70.0%	85.0%	65.0%	70.0%	85.0%		
740	-10%	-2.5%	>	10	10.000	10.499	80.0%	80.0%	70.0%	85.0%	75.0%	70.0%	85.0%		
739	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	80.0%	60.0%	65.0%	80.0%		
to	-10%	-5%	6	10	10.500	10.999	80.0%	75.0%	70.0%	85.0%	65.0%	70.0%	85.0%		
680	-10%	-2.5%	>	10	10.000	10.499	80.0%	80.0%	70.0%	85.0%	75.0%	70.0%	85.0%		
679	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	75.0%	55.0%	65.0%	75.0%		
to	-10%	-5%	6	10	10.500	10.999	75.0%	70.0%	65.0%	80.0%	60.0%	65.0%	80.0%		
650	-10%	-2.5%	>	10	10.000	10.499	75.0%	75.0%	65.0%	80.0%	70.0%	65.0%	80.0%		
649	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	60.0%	70.0%	50.0%	60.0%	70.0%		
to	-10%	-5%	6	10	10.500	10.999	70.0%	65.0%	60.0%	75.0%	55.0%	60.0%	75.0%		
600	-10%	-2.5%	>	10	10.000	10.499	70.0%	70.0%	60.0%	75.0%	65.0%	60.0%	75.0%		

	2-Multi-Family	(5-29)	Bridge Loan I	Eligibility Rule	S		
1	Loan Amount	>=	250,000	<=	3,000,000		
2	Cashout	<=	70.0%	<=	1,000,000		
3	6-10 Experience	<=	15 Units				
4	0-2 Experience-underwriting discretion and may be allowed if:						
	a) managed by a property mananagment company.						
	b) all rehab work to	be comp	oleted by a licens	ed contractor.			

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

	2-MF (5-29) Bridge Minimum Points						
F	Purchase &	& Refinanc	е				
FICO	Expe	rience	Min Pts				
850	0	5	2.00%				
to	6	10	1.25%				
740	>	11	1.00%				
739	0	5	2.00%				
to	6	10	1.25%				
680	>	11	1.00%				
679	0	5	2.00%				
to	6	10	1.25%				
650	>	11	1.00%				
649	0	5	2.00%				
to	6	10	1.25%				
600	>	11	1.00%				





	3-DSCR (1-4 units) Long Term Loan Credit Box							
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575
≤ 50% LTV	7.375%	7.500%	7.625%	7.999%	8.250%	8.500%	9.125%	9.625%
≤ 60% LTV	7.375%	7.500%	7.625%	7.999%	8.375%	8.875%	9.625%	10.125%
≤ 65% LTV	7.500%	7.625%	7.750%	8.250%	8.500%	9.125%	9.875%	10.250%
≤ 70% LTV	7.625%	7.750%	7.875%	8.375%	8.625%	9.250%		
≤ 75% LTV	7.999%	8.125%	8.375%	8.750%	9.375%	9.500%		
≤ 80% LTV	8.625%	8.750%	8.875%	9.125%				
CLTV	See Matrix	0%	0%	0%	0%	0%	0%	0%
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90
BK/FC	> 3 Years	> 3 Years	> 3 Years	> 2 Years	> 2 Years	> 2 Years	> 2 Years	> 1 Year
SS/DIL	> 2 Years	> 2 Years	> 2 Years	> 1 Year	> 1 Year	Settled	Settled	Settled
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%

Note: Rates based upon loan funding at par. See Acra Account Executive regarding lender paid compensation.

		3- DSCR	(1-4 units) Long Term Loan Eligibility Rules
	ADJUSTMENTS	RATE	NOTES
1	Golden State Special	-0.250%	Applicable to California transactions, subject to applicable floor rates25%
2	Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing
3	Cash-Out Refinance	0.250%	Apply for all LTVs
4	Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, minimum credit score 650, Avail on 5/1 or 7/1
5	Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, minimum credit score 650
6	ITIN	0.500%	\$1M max loan Amt - refer to ITIN matrix for max LTV/CLTV
7	Non Permanent Resident Alien	0.375%	\$1M Max Loan Amount. Unexpired Visa and EAD required.
8	Foreign Nationals	0.375%	Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO
9	FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines
10	< \$200,000	0.500%	Purch 75% & Refi 70% Max LTV/CLTV
11	> \$750k TO < \$1.5M	-0.500%	Subject to applicable Floor Rates
12	> \$1.5M < \$2.0M		Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000
13	> \$2.0M < \$3.0M	0.125%	Min. 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000; DSCR for all must be > 1.10
14	Non Warr Condo	0.375%	Purch -5% & Refi -10% LTV/CLTV (max CLTV per tier)
15	Condotel / PUDtel	0.750%	Purch 70% & Refi 65% Max LTV/CLTV - must have > 1.0 DSCR
16	2 Unit Property		
17	3-4 Unit Property	-0.125%	Subject to applicable Floor Rates
18	DSCR: ≥0.90 TO <1.00	0.625%	-10% LTV / CLTV (max CLTV per tier)
19	DSCR: ≥0.80 TO <0.90	1.000%	-15% LTV / CLTV (max CLTV per tier)
20	Short-Term Rentals	0.375%	INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV
21	Adult Care Facility	0.750%	Max 70% Purchase / 65% Refi. LTV/CLTV. Minimum 650 FICO
22	Rural Property	0.625%	Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, > 650 FICO, Min. 1.00 DSCR
23	Manufactured Homes	0.375%	Purch 70% & Refi 65% Max LTV/CLTV
24	5-Year Prepay (5x5)	-0.375%	All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty
25	5-Year Prepay (Step)		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty
26	3-Year Prepay (3x5)		All INV: 5% / 5% / 5% Prepayment Penalty
27	3-Year Prepay	0.250%	All INV: 3% / 3% / 3% Prepayment Penalty
28	2-Year Prepay	0.500%	All INV: 3% / 3% Prepayment Penalty
29	1-Year Prepay	0.750%	All INV: 3% Prepayment Penalty
30	Buy Out Prepay	1.50 pt	Note PPP restrictions on second page
31	CEMA Transaction	0.250%	· -
32	Impound Waiver	0.250%	Note waiver restrictions on second page
33	Declining Value Properties		-5% LTV/CLTV from max shown on page 2

	- 3	B-DSCR (1-4 units) Lo	ng Term Loan - LTV & Lo	oan Amount Matrix	
			≤ 1.5 mm	<u><</u> 1.5 mm- \$2.0 mm	\$2.0 mm- \$3.0 mm
		FICO	LTV/CLTV	LTV/CLTV	LTV/CLTV
	<u>></u>	750	80%	75%	65%
	<u>></u>	725	80%	75%	65%
	<u>></u>	700	80%	75%	65%
Purchase	<u>></u>	675	80%	75%	-
Fulcilase	<u>></u>	650	75%	70%	-
	<u>></u>	625	75%	-	-
	<u>></u>	600	65%	-	-
	<u>></u>	575	65%	-	-
	<u>></u>	750	80%	75%	65%
	<u>></u>	725	80%	75%	65%
	<u>></u>	700	75%	70%	65%
Rate/Term Refinance	>_	675	75%	70%	-
Nate/Term Neimance	<u>></u>	650	70%	65%	-
	<u>></u>	625	70%	-	-
	<u>></u>	600	65%	-	-
	<u>></u>	575	65%	-	-
	<u>></u>	750	75%	75%	65%
	<u>></u>	725	75%	75%	65%
	<u>></u>	700	75%	70%	65%
Cash-Out Refinance	>	675	75%	70%	-
Cash-Out Reimance	<u>></u>	650	70%	65%	-
	<u>></u>	625	70%	-	-
	<u>></u>	600	65%	-	-
	>	575	65%	-	-



4- MULTI-FAMILY (5-24) Long Term Loan Credit Box							
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	
Floor by Tier	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%	
≤ 50% LTV	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%	
≤ 60% LTV	8.250%	8.500%	8.625%	8.875%	9.250%	9.625%	
≤ 65% LTV	8.375%	8.625%	8.875%	9.125%	9.500%	9.750%	
≤ 70% LTV	8.625%	8.875%	9.125%	9.375%	9.750%		
	Max L	.TVs					
Max LTVs	70%	70%	70%	70%	70%	65%	
Purch / RT Refi	70%	70%	70%	70%	70%	65%	
CO Refinance	65%	65%	65%	65%	65%	65%	

Note: Acra origination points determined at time of pre-approval.

Appraisal Review - \$650.00

CDA Report - \$180.00

	4- Multi-Family (5-24) Long Ter	m Loan Eligibility Rules			
ADJUSTMENTS	RATE	FEE	NOTES			
Cash-Out Refinance	0.375%		1.25 DSCR Minimum			
Interest Only	0.250%		≥ \$500k; < 70% LTV; >1.25 DSCR; 5-year period			
DSCR, ≥ 1.75	-0.500%		Purchase transactions only			
DSCR, 1.10 - 1.24	0.250%		Max 70% LTV			
DSCR, 1.00 - 1.09	0.500%		Max 65% LTV, Minimum BB tier			
<\$500,000	0.250%					
Foreign National	0.500%		Price at "A" grade; Max 70% LTV; 1.25 DSCR Minimum			
Short-Term Rentals	0.500%		-5% LTV			
Student Housing	0.375%		> 20% Student Units; >1.2 DSCR; >12-mo. Leases			
5-Year Prepay (5x5)	-		All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penality			
3-Year Prepay (3x5)	0.250%		5 / 5 / 5 Prepayment Penalty			
NY Transactions	0.375%					
CEMA Transactions	0.250%		CEMA fees paid by Borrower at closing			
Buy Out Prepay		2.0%	Subject to Senior Management Approval			
Entity Redraw		\$ 795.00	If entity changes & loan docs required to be redrawn			
Multifamily Residential Pr	operties with 5-24 Units or as	defined in res	pective jurisdiction			
General Commercial Na	rrative Appraisal. May use 71A	or 71B <\$3.	0M loan amount or +15 Units			
30 Year Amortization & T	erm					
Interest Only Loans are 5	-Year IO Payment & 25-Years	Fully Amortiz	red - Qualifies under fully amort			
Entities Only						
Guarantors:	Total Net Worth of ≥50% of r	requested loa	in amount.			
	·					
Credit:	Min 48-mths from Bankruptci	es. Foreclosu	ıres. Deed-in-Lieu, or Short Sales			
	Mortgage Lates: No 30 last 6 mths, 1 max 30 last 12 mths, no 60+ last 24-months.					
ACH For for Payments	Jg 20 Mot 0	,	,			
•	ACH - Lender Credit is not any	nlicable				
	Cash-Out Refinance Interest Only DSCR, ≥ 1.75 DSCR, 1.10 - 1.24 DSCR, 1.00 - 1.09 <\$500,000 Foreign National Short-Term Rentals Student Housing 5-Year Prepay (5x5) 3-Year Prepay (3x5) NY Transactions CEMA Transactions Buy Out Prepay Entity Redraw Multifamily Residential Pr General Commercial Nat 30 Year Amortization & T Interest Only Loans are 5 Entities Only Guarantors: Credit: ACH For for Payments	ADJUSTMENTS RATE Cash-Out Refinance 0.375% Interest Only 0.250% DSCR, ≥ 1.75 -0.500% DSCR, 1.10 - 1.24 0.250% DSCR, 1.00 - 1.09 0.500% <\$500,000 0.250% Foreign National 0.500% Short-Term Rentals 0.500% Student Housing 0.375% 5-Year Prepay (5x5) 3-Year Prepay (3x5) 0.250% NY Transactions 0.375% CEMA Transactions 0.250% Buy Out Prepay Entity Redraw Multifamily Residential Properties with 5-24 Units or as General Commercial Narrative Appraisal. May use 71A 30 Year Amortization & Term Interest Only Loans are 5-Year IO Payment & 25-Years Entities Only Guarantors: Total Net Worth of ≥50% of Minimum 6-Months P&I in Reference Credit: Min 48-mths from Bankruptoing Mortgage Lates: No 30 last 6	ADJUSTMENTS RATE FEE Cash-Out Refinance 0.375% Interest Only 0.250% DSCR, ≥ 1.75 -0.500% DSCR, 1.10 - 1.24 0.250% DSCR, 1.00 - 1.09 0.500% <\$500,000 0.250% Foreign National 0.500% Short-Term Rentals 0.500% Student Housing 0.375% 5-Year Prepay (5x5) 3-Year Prepay (3x5) 0.250% NY Transactions 0.375% CEMA Transactions 0.250% Buy Out Prepay 2.0% Entity Redraw \$ 795.00 Multifamily Residential Properties with 5-24 Units or as defined in res General Commercial Narrative Appraisal. May use 71A or 71B <\$3. 30 Year Amortization & Term Interest Only Loans are 5-Year IO Payment & 25-Years Fully Amortiz Entities Only Guarantors: Total Net Worth of ≥50% of requested loand Minimum 6-Months P&I in Reserve			