## **Acra Lending - Credit Grids & Loan Pricing**





4/11/2023

	1-SFR (1-4 units) Bridge Loan Credit Box													
								PURCHASE				REFINANCE		
		Heavy			Ra	te	No Rehab		Rehab		Re	hab & No	Rehab	
FICO	FN	Rehab	Expe	rience	Rar	nge	LTV	LTV	ARV	LTC	LTV	ARV	LTC	
850	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	65.0%	60.0%	80.0%	
to	-10%	-5%	6	10	11.000	12.000	80.0%	85.0%	65.0%	85.0%	70.0%	65.0%	85.0%	
740	-10%	-2.5%	>	10	10.000	10.999	80.0%	85.0%	65.0%	85.0%	75.0%	65.0%	85.0%	
739	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	65.0%	60.0%	80.0%	
to	-10%	-5%	6	10	11.000	12.000	80.0%	85.0%	65.0%	85.0%	70.0%	65.0%	85.0%	
680	-10%	-2.5%	>	10	10.000	10.999	80.0%	85.0%	65.0%	85.0%	75.0%	65.0%	85.0%	
679	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	75.0%	60.0%	60.0%	75.0%	
to	-10%	-5%	6	10	11.000	12.000	75.0%	80.0%	60.0%	80.0%	65.0%	60.0%	80.0%	
650	-10%	-2.5%	>	10	10.000	10.999	75.0%	80.0%	60.0%	80.0%	70.0%	60.0%	80.0%	
649	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	55.0%	70.0%	55.0%	55.0%	70.0%	
to	-10%	-5%	6	10	11.000	12.000	70.0%	75.0%	55.0%	75.0%	60.0%	55.0%	75.0%	
600	-10%	-2.5%	>	10	10.000	10.999	70.0%	75.0%	55.0%	75.0%	65.0%	55.0%	75.0%	

	1-SFR (1-4) Bridge Loan Eligibility Rules										
1	Loan Amount	<=	3,000,000								
2a	LTV	<=	85.0%								
2b	ARV	<=	75.0%								
2c	LTC	<=	85.0%								
3	Cashout	<=	70%	<=	1,000,000						
4	Realtor Experience	>=	1								
5	GC Experience	>=	1								
6	0-5 Experience	<=	50%	As is Value							
7	Heavy Rehab	>=	50%	As is Value							
8	Refi: Incomplete Projects		-10.0%	LTV, ARV, L	.TC						

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

	1-SFR (1-4) Bridge Minimum Points									
	Purchas	e & Refina	nce							
FICO	Expe	rience	Min Points							
850	0	5	3.00%							
to	6	10	1.25%							
740	>	11	1.00%							
739	0	5	3.00%							
to	6	10	1.25%							
680	>	11	1.00%							
679	0	5	3.00%							
to	6	10	1.25%							
650	>	11	1.00%							
649	0	5	3.00%							
to	6	10	1.25%							
600	>	11	1.00%							

## **Acra Lending - Credit Grids & Loan Pricing**



4/11/2023

	2-MULTI-FAMILY (5-29 units) Bridge Loan Credit Box													
								PURCHASE				REFINANCE		
		Heavy			Ra	te	No Rehab		Rehab		Rehab & No Rehab			
FICO	FN	Rehab	Expe	erience	Ran	ge	LTV	LTV	ARV	LTC	LTV	ARV	LTC	
850	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	60.0%	60.0%	80.0%	
to	-10%	-5%	6	10	11.000	12.000	80.0%	75.0%	65.0%	85.0%	65.0%	65.0%	85.0%	
740	-10%	-2.5%	>	10	10.000	10.999	80.0%	80.0%	65.0%	85.0%	75.0%	65.0%	85.0%	
739	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	60.0%	60.0%	80.0%	
to	-10%	-5%	6	10	11.000	12.000	80.0%	75.0%	65.0%	85.0%	65.0%	65.0%	85.0%	
680	-10%	-2.5%	>	10	10.000	10.999	80.0%	80.0%	65.0%	85.0%	75.0%	65.0%	85.0%	
679	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	75.0%	55.0%	60.0%	75.0%	
to	-10%	-5%	6	10	11.000	12.000	75.0%	70.0%	60.0%	80.0%	60.0%	60.0%	80.0%	
650	-10%	-2.5%	^	10	10.000	10.999	75.0%	75.0%	60.0%	80.0%	70.0%	60.0%	80.0%	
649	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	55.0%	70.0%	50.0%	55.0%	70.0%	
to	-10%	-5%	6	10	11.000	12.000	70.0%	65.0%	55.0%	75.0%	55.0%	55.0%	75.0%	
600	-10%	-2.5%	>	10	10.000	10.999	70.0%	70.0%	55.0%	75.0%	65.0%	55.0%	75.0%	

	2-Multi-Family	(5-29)	Bridge Loan Eliq	gibility Rule	es			
1	Loan Amount	>=	250,000	<=	3,000,000			
2	Cashout	<=	70.0%	<=	1,000,000			
3	6-10 Experience	<=	15 Units					
4	0-2 Experience-und	erwritin	g discretion and may	be allowed in	f:			
	a) managed by a property mananagment company.							
	b) all rehab work to	be com	pleted by a licensed	contractor.				

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

2	2-MF (5-29) Bridge Minimum Points											
F	Purchase & Refinance											
FICO	Expe	rience	Min Pts									
850	0	5	3.00%									
to	6	10	1.25%									
740	>	11	1.00%									
739	0	5	3.00%									
to	6	10	1.25%									
680	>	11	1.00%									
679	0	5	3.00%									
to	6	10	1.25%									
650	>	11	1.00%									
649	0	5	3.00%									
to	6	10	1.25%									
600	>	11	1.00%									

## 4/11/2023

	3-DSCR (1-4 units) Long Term Loan Credit Box									
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575		
≤ 50% LTV	7.375%	7.500%	7.625%	7.999%	8.250%	8.500%	9.125%	9.625%		
≤ 60% LTV	7.375%	7.500%	7.625%	7.999%	8.375%	8.875%	9.625%	10.125%		
≤ 65% LTV	7.500%	7.625%	7.750%	8.250%	8.500%	9.125%	9.875%	10.250%		
≤ 70% LTV	7.625%	7.750%	7.875%	8.375%	8.625%	9.250%				
≤ 75% LTV	7.999%	8.125%	8.375%	8.750%	9.375%	9.500%				
≤ 80% LTV	8.625%	8.750%	8.875%	9.125%						
CLTV	Refer to Matrix	0%	0%	0%	0%	0%	0%	0%		
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90		
BK/FC	> 3 Years	> 3 Years	> 3 Years	> 2 Years	> 2 Years	> 2 Years	> 2 Years	> 1 Year		
SS/DIL	> 2 Years	> 2 Years	> 2 Years	> 1 Year	> 1 Year	Settled	Settled	Settled		
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%		

Note: Rates based upon loan funding at par. See Acra Account Executive regarding lender paid compensation.

		3- DSCR (	(1-4 units) Long Term Loan Eligibility Rules
	ADJUSTMENTS	RATE	NOTES
1	Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing
2	Cash-Out Refinance	0.250%	Apply for all LTVs
3	Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, minimum credit score 650, Avail on 5/1 or 7/1
4	Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, minimum credit score 650
5	ITIN	0.500%	\$1M max loan Amt - refer to ITIN matrix for max LTV/CLTV
6	Non Permanent Resident Alien	0.375%	\$1M Max Loan Amount. Unexpired Visa and EAD required.
7	Foreign Nationals	0.375%	Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO
8	FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines
9	< \$200,000	0.500%	Purch 75% & Refi 70% Max LTV/CLTV
10	> \$750k TO < \$1.5M	-0.500%	Subject to applicable Floor Rates
11	> \$1.5M < \$2.0M		Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000
12	> \$2.0M < \$3.0M	0.125%	Min. 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000; DSCR for all must be > 1.10
13	Non Warr Condo	0.375%	Purch -5% & Refi -10% LTV/CLTV (max CLTV per tier)
14	Condotel / PUDtel	0.750%	Purch 70% & Refi 65% Max LTV/CLTV - must have > 1.0 DSCR
15	2 Unit Property		
16	3-4 Unit Property	-0.125%	Subject to applicable Floor Rates
17	DSCR: ≥0.90 TO <1.00	0.625%	-10% LTV / CLTV (max CLTV per tier)
18	DSCR: ≥0.80 TO <0.90	1.000%	-15% LTV / CLTV (max CLTV per tier)
19	Short-Term Rentals	0.375%	INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV
20	Adult Care Facility	0.750%	Max 70% Purchase / 65% Refi. LTV/CLTV. Minimum 650 FICO
21	Rural Property	0.625%	Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, > 650 FICO, Min. 1.00 DSCR
22	Manufactured Homes	0.375%	Purch 70% & Refi 65% Max LTV/CLTV
23	5-Year Prepay (5x5)	-0.375%	All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty
24	5-Year Prepay (Step)		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty
25	3-Year Prepay (3x5)		All INV: 5% / 5% / 5% Prepayment Penalty
26	3-Year Prepay	0.250%	All INV: 3% / 3% / 3% Prepayment Penalty
27	2-Year Prepay	0.500%	All INV: 3% / 3% Prepayment Penalty
28	1-Year Prepay	0.750%	All INV: 3% Prepayment Penalty
29	Buy Out Prepay	1.50 pt	Note PPP restrictions on second page
30	CEMA Transaction	0.250%	
31	Impound Waiver	0.250%	Note waiver restrictions on second page



4- MULTI-FAMILY (5-24) Long Term Loan Credit Box									
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625			
Floor by Tier	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%			
≤ 50% LTV	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%			
≤ 60% LTV	8.250%	8.500%	8.625%	8.875%	9.250%	9.625%			
≤ 65% LTV	8.375%	8.625%	8.875%	9.125%	9.500%	9.750%			
≤ 70% LTV	8.625%	8.875%	9.125%	9.375%	9.750%				
	Max L	TVs							
Max LTVs	70%	70%	70%	70%	70%	65%			
Purch / RT Refi	70%	70%	70%	70%	70%	65%			
CO Refinance	65%	65%	65%	65%	65%	65%			

Note: Acra origination points determined at time of pre-approval.

Appraisal Review - \$650.00

CDA Report - \$180.00

	4- Multi-Family (5-24) Long Term Loan Eligibility Rules							
	ADJUSTMENTS	RATE	FEE	NOTES				
1	Cash-Out Refinance	0.375%		1.25 DSCR Minimum				
2	Interest Only	0.250%		≥ \$500k; < 70% LTV; >1.25 DSCR; 5-year period				
3	DSCR, ≥ 1.75	-0.500%		Purchase transactions only				
4	DSCR, 1.10 - 1.24	0.250%		Max 70% LTV				
5	DSCR, 1.00 - 1.09	0.500%		Max 65% LTV, Minimum BB tier				
6	<\$500,000	0.250%						
7	Foreign National	0.500%		Price at "A" grade; Max 70% LTV; 1.25 DSCR Minimum				
8	Short-Term Rentals	0.500%		-5% LTV				
9	Student Housing	0.375%		> 20% Student Units; >1.2 DSCR; >12-mo. Leases				
10	5-Year Prepay (5x5)			All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penality				
11	3-Year Prepay (3x5)	0.250%		5 / 5 / 5 Prepayment Penalty				
12	NY Transactions	0.375%						
13	CEMA Transactions	0.250%		CEMA fees paid by Borrower at closing				
14	Buy Out Prepay		2.0%	Subject to Senior Management Approval				
15	Entity Redraw		\$ 795.00	If entity changes & loan docs required to be redrawn				
16	Multifamily Residential P	roperties with 5-24 Units or as	s defined in re	spective jurisdiction				
17	General Commercial Na	rrative Appraisal. May use 71	IA or 71B <\$3	.0M loan amount or +15 Units				
18	30 Year Amortization & 7	erm						
19	Interest Only Loans are 5	5-Year IO Payment & 25-Year	rs Fully Amorti	zed - Qualifies under fully amort				
20	Entities Only							
21	Guarantors:	Total Net Worth of ≥50% o	f requested loa	an amount.				
		Minimum 6-Months P&I in F	Reserve					
23	Credit:	Min 48-mths from Bankruptcies, Foreclosures, Deed-in-Lieu, or Short Sales						
		Mortgage Lates: No 30 last 6 mths, 1 max 30 last 12 mths, no 60+ last 24-months.						
25	ACH For for Payments	5 5	,	,				
26	•	ACH - Lender Credit is not a	pplicable					