

# PRICING TABLE - 30-Year Fixed Term

| Note Rate  | 30-Day Lock | 45-Day Lock | 60-Day Lock |  |  |  |
|--|-------------|-------------|-------------|--|--|--|
| 2.375%   | 97.457      | 97.332      | 97.207      |  |  |  |
| 2.500%   | 98.037      | 97.912      | 97.787      |  |  |  |
| 2.625%   | 98.577      | 98.452      | 98.327      |  |  |  |
| 2.750%   | 98.994      | 98.869      | 98.744      |  |  |  |
| 2.875%   | 99.253      | 99.128      | 99.003      |  |  |  |
| 3.000%   | 99.724      | 99.599      | 99.474      |  |  |  |
| 3.125%   | 100.161     | 100.036     | 99.911      |  |  |  |
| 3.250%   | 100.494     | 100.369     | 100.244     |  |  |  |
| 3.375%   | 100.848     | 100.723     | 100.598     |  |  |  |
| 3.500%   | 101.256     | 101.131     | 101.006     |  |  |  |
| 3.625%   | 101.475     | 101.350     | 101.225     |  |  |  |
| 3.750%   | 101.697     | 101.572     | 101.447     |  |  |  |
| 3.875%   | 101.916     | 101.791     | 101.666     |  |  |  |
| 4.000%   | 102.134     | 102.009     | 101.884     |  |  |  |
| 4.125%   | 102.265     | 102.140     | 102.015     |  |  |  |
| 4.250%   | 102.405     | 102.280     | 102.155     |  |  |  |
| 4.375%   | 102.573     | 102.448     | 102.323     |  |  |  |
| 4.500%   | 102.787     | 102.662     | 102.537     |  |  |  |
| Lock Expiration:   | 12/09/2021  | 12/24/2021  | 01/08/2022  |  |  |  |
| Maximum Pricing: 101.750%  |             |             |             |  |  |  |
| 15 Day Extension (max 2) at cost of: -0.125                            |             |             |             |  |  |  |
| Best Efforts Pricing, Pricing Locked consistent to Acra Lending Policy |             |             |             |  |  |  |

# FICO x CLTV PRICE ADJUSTMENTS

|       | ≤ 60%  | ≤ 65%  | ≤ 70%  | ≤ 75%  | ≤ 80%  | ≤ 85%  | ≤ 90%  |
|-------|--------|--------|--------|--------|--------|--------|--------|
| ≥ 800 | 0.450  | 0.400  | 0.350  | 0.300  | 0.200  | -0.650 | -1.000 |
| ≥ 760 | 0.350  | 0.350  | 0.250  | 0.150  | 0.000  | -1.125 | -1.500 |
| ≥ 740 | 0.300  | 0.300  | 0.100  | 0.000  | -0.300 | -1.500 | -2.000 |
| ≥ 720 | 0.150  | 0.150  | 0.000  | -0.250 | -0.600 | -1.750 | -2.250 |
| ≥ 700 | 0.000  | 0.000  | -0.200 | -0.500 | -1.000 | -2.000 | -2.750 |
| ≥ 680 | -0.100 | -0.150 | -0.350 | -0.900 | -1.400 | -2.500 |        |
| ≥ 660 | -0.200 | -0.400 | -0.700 | -1.400 | -2.000 |        |        |

# OTHER PRICE ADJUSTMENTS

|               | ≤ 60%  | ≤ 65%  | ≤ 70%  | ≤ 75%  | ≤ 80%  | ≤ 85%  | ≤ 90%  |
|---------------|--------|--------|--------|--------|--------|--------|--------|
| Self Employed | 0.000  | 0.000  | -0.050 | -0.100 | -0.150 | -0.200 | -0.250 |
| Purchase      | 0.250  | 0.250  | 0.250  | 0.250  | 0.250  | 0.250  | 0.250  |
| Cash Out Refi | -0.500 | -0.750 | -1.000 | -1.250 | -1.500 |        |        |
| Second Home   | 0.000  | -0.125 | -0.250 | -0.375 | -0.500 |        |        |
| Inv Prop      | -1.000 | -1.250 | -1.500 | -1.750 |        |        |        |
| Condo         | 0.000  | 0.000  | -0.100 | -0.200 | -0.300 | -0.500 |        |
| Units, 2-4    | 0.000  | -0.050 | -0.100 | -0.250 | -0.500 | -0.750 |        |

# JUMBO PRIME CORRESPONDENT RESIDENTIAL RATE SHEET & MATRIX

# PRODUCT MATRIX

|                                      |                   |                      | Max Loan    |     | CLTV-   |       |  |
|--------------------------------------|-------------------|----------------------|-------------|-----|---------|-------|--|
| Property Type                        | Occupancy         | Transaction          | Amount      | LTV | HCLTV   | FICO  |  |
| SFD, PUD                             | Primary Residence | Purchase             | \$1,000,000 | 90% | 90%     | 700   |  |
| SFD, 1-4 units,<br>Condo, Co-op, PUD | Primary Residence |                      | \$1,000,000 | 80% | 80%     | 660   |  |
|                                      |                   | Purchase / Rate Term | \$1,500,000 | 85% | 85%     | 680   |  |
|                                      |                   | Refinance            | \$2,500,000 | 75% | 75%     | 720   |  |
|                                      |                   |                      | \$3,000,000 | 70% | 70%     | 740   |  |
|                                      |                   |                      | \$1,000,000 | 80% | 80%     | 680   |  |
|                                      |                   | Cash Out Refinance   | \$1,500,000 | 75% | 75%     | 700   |  |
|                                      |                   |                      | \$2,000,000 | 70% | 70%     |       |  |
|                                      | Second Home       | Purchase / Rate Term | \$1,000,000 | 80% | 80% 680 |       |  |
|                                      | Second nome       | Refinance            | \$1,500,000 | 75% | 75%     | ] 680 |  |
| SFD, PUD                             | Second Home       | Cash Out Refinance   | \$1,500,000 | 70% | 70%     | 700   |  |
| Condo, Co-op                         | Second Home       | Cash Out Refinance   | \$1,500,000 | 60% | 60%     | 720   |  |
| SFD, PUD, Condo                      | Income and Home   | Purchase / Rate Term | \$1,000,000 | 75% | 75%     | 700   |  |
|                                      | Investment Home   | Refinance            | \$1,500,000 | 70% | 70%     |       |  |
| Со-ор                                | Investment Home   | Purchase / Rate Term | \$1,500,000 | 60% | 60%     | 720   |  |
| SFD, PUD                             | Investment Home   | Cash Out Refinance   | \$1,500,000 | 60% | 60%     | 700   |  |
| Condo, Co-op                         | Investment Home   | Cash Out Refinance   | \$1,500,000 | 60% | 60%     | 720   |  |

Administration / Underwriting / Commitment Fee - \$995

\*Seller Origination Points and Fees are limited to the maximum allowable by Qualified Mortgage thresholds.

# CONTACT YOUR LOCAL CORRESPONDENT BUSINESS DEVELOPMENT OFFICER

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Acra Lending is a DBA of Citadel Servicing Corporation.

Acra Lending is an Equal Housing Lender and is committed to doing business in accordance with Federal Fair Lending Laws.

National Mortgage Licensing System and Registry ID 144549

Dated:

11/09/2021

08:30 AM (Pac)

# GENERAL INFORMATION

# Loan Amount:

Minimum loan amount is \$1 greater than the Conforming Limit.

#### Income / Employment:

Full income documentation only. Must meet Appendix Q. Max DTI Ratio:  $43.0\% \le 85\%$  or 40.0% > 85% LTV.

#### Credit Repor

Tri-merged credit report. Alternative credit not permitted.

IRS Form 4506-T Required prior to closing.

No mortgage late payments, including subordinate liens, in prior 6 months (to date of loan application).

No more that one 30-day mortgage late payment (no rolling), including subordinate liens, in prior 24 months (to date of loan app).

# Minimum Credit Depth:

- Three (3) trade lines from traditional credit sources that reported for
- 24 months or more
- One (1) must be open and active for the last 12 months

#### Derogatory / Adverse Credit

None in the past seven (7) years:

- Bankruptcy, Foreclosure, Deed-in-Lieu of Foreclosure
- None in the past four (4) years:
- Short Sale, Pre-foreclosure sale, and Loan Modification

# Reserve Requirements

- 6 months PITIA required for: Primary Residence
- 9 months PITIA required for: Primary Residence with > 80% LTV / CLTV >
- 12 months PITIA required for Primary Residence with > 85% LTV / CLTV > 90%, 2-4 Unit properties, Second / Vacation Homes, Investment Homes, and Loan Amount > \$1M
- For each additional financed property owned add 6 months PITIA reserves for each property

# Maximum Cash Out

\$500,000 for ≤ 50% LTV / CLTV / HCLTV \$350,000 for > 50% LTV / CLTV / HCLTV

# Occupancy Limitation

Second homes are not permitted on 2-4 unit properties.

## Appraisal

For loans amounts ≤ \$1.5M – One (1) Full Appraisal;

greater than \$1.5M - Two (2) Full Appraisals

Refinance of Properties Previously Listed For Sale

Ineligible if listed for sale in last six (6) months

# Rate Lock Policy

Reference separate policy for full details.

## States

AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MT, NC, NE, NH, NJ, NV, OK, OR, PA, SC, TN, TX, UT, VA, VT, WA, WI, & WY Texas - Primary: Purch & R/T & INV or 2nd Home: Purch & Refi

**Additional Guidelines Apply** 



