

10/13/2022

4- MULTI-FAMILY (5-24) Long Term Loan Credit Box								
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625		
Floor by Tier	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%		
≤ 50% LTV	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%		
≤ 60% LTV	8.250%	8.500%	8.625%	8.875%	9.250%	9.625%		
≤ 65% LTV	8.375%	8.625%	8.875%	9.125%	9.500%	9.750%		
≤ 70% LTV	8.625%	8.875%	9.125%	9.375%	9.750%	0.000%		
Max LTVs								
Purch / RT Refi	70%	70%	70%	70%	70%	65%		
CO Refinance	65%	65%	65%	65%	65%	65%		
CLTV	70%	70%	70%	70%	70%	65%		

4- Multi-Family (5-24) Long Term Loan Eligibility Rules									
	ADJUSTMENTS	RATE	FEE	NOTES					
1	Cash-Out Refinance	0.375%		1.25 DSCR Minimum					
2	Interest Only	0.250%		≥ \$500k; < 70% LTV; >1.25 DSCR; 5-year period					
3	DSCR, ≥ 1.75	-0.500%		Purchase transactions only					
4	DSCR, 1.10 - 1.24	0.250%		Max 70% LTV					
5	DSCR, 1.00 - 1.09	0.500%		Max 65% LTV, Minimum BB tier					
6	Non-Recourse	0.250%		Additional Guidelines Apply and Documentation Required					
7	<\$500,000	0.250%							
8	Foreign National	0.500%		Price at "A" grade; Max 70% LTV; 1.25 DSCR Minimum					
9	Short-Term Rentals	0.500%		-5% LTV					
10	Student Housing	0.375%		> 20% Student Units; >1.2 DSCR; >12-mo. Leases					
11	5-Year Prepay (5x5)			All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penality					
12	3-Year Prepay (3x5)	0.250%		5 / 5 / 5 Prepayment Penalty					
13	NY Transactions	0.375%							
14	CEMA Transactions	0.250%		CEMA fees paid by Borrower at closing					
15	Buy Out Prepay		2.0%	Subject to Senior Management Approval					
16	Entity Redraw		\$ 795.00	If entity changes & loan docs required to be redrawn					
17	Multifamily Residential Properties with 5-24 Units or as defined in respective jurisdiction								
18	General Commercial Narrative Appraisal. May use 71A or 71B <\$3.0M loan amount or +15 Units								
19	30 Year Amortization & Term								
20	Interest Only Loans are 5	-Year IO Payment & 25-Years	Fully Amort	ized - Qualifies under fully amort					
21	Entities Only								
22	Guarantors:	Total Net Worth of ≥50% of requested loan amount.							
		Minimum 6-Months P&I in Reserve							
23	Non-Course:	> 750 FICO / < 70% LTV requires 24 months of reserves							
		\$250,000 - \$3.0M (Round Down Loan Amount to \$50 increments)							
24	Credit:	Min 48-mths from Bankruptcies, Foreclosures, Deed-in-Lieu, or Short Sales							
	Orodit.	Mortgage Lates: No 30 last 6 mths, 1 max 30 last 12 mths, no 60+ last 24-months.							
25	ACH For for Payments								
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26	Business Entities require ACH - Lender Credit is not applicable.								

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