

# **THREE-MONTH WHOLESALE** RESIDENTIAL RATE SHEET & MATRIX

# GENERAL INFORMATION

### NO FEDERAL OR STATE HIGH COST LOANS THREE-MONTH BANK STATEMENT PROGRAM

U.S. Residents Only

Min three accounts ≥3 years & Mortgage ≥2 years "Recent" Mortgage is within 120 days of Application "Adverse Accounts" include charge offs, collections,

### Maximum Debt-to-Income Ratio

50% DTI for ≤65% LTV or 43% DTI for >65% LTV

Purch/R&T: 6 Months or CO Refi: 12 Months

30-Year Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed

IO Loans must qualify at max rate at first fully Amortized pymt IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-year term)

2.0% Initial Change Cap / 2.0% Annual Cap / 6.0% Life Cap

Primary Residence Only

# oan Amounts

### Property Types

SFR / Condos / Townhouse - Property Condition Good

Available on Loan Amounts ≤\$1.5M with Minimum 675 FICO Must be 0x30 over last 24-months for housing payment(s) Not available for Section 35 Loans

AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MT, NC, NE, NH, NJ, NV, OK, OH, OR, PA, SC, TN, TX, UT, VA,

Maximum Qualifying Income based on Average Deposits Self Employed Borrowers Only / No NSF's / Positive Balances

## Credit Depth:

tax liens, or judgments

Cash-in-Hand can contribute to Reserves

### Loan Terms

All Loans require impounding for Taxes & Insurance

# Interest Only (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-year term) OR

# Index & Adjustment Caps

Floored at Start Rate / 1-Year CMT

### Occupancy

\$150,000 Minimum to \$3,000,000 Maximum (Round-down to \$50) Loan Amounts >\$1.0M Require Senior Management Approval Loan Amounts Greater than \$1.5M require Two (2) Appraisals

# Rate Lock Policy

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval.

# Request to Waive Impounds

VT, WA, WI, & WY

Texas: Purch & R/T

## **ADJUSTMENTS**

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Credit Tier	"AAA"	"AA"	"A"	"BBB"
Min FICO	≥ 750	≥ 725	≥ 700	≥ 675
Floor by Tier	5.625%	5.625%	5.625%	5.750%
≤ 50% LTV	5.625%	5.625%	5.625%	5.750%
≤ 60% LTV	5.625% 5.750%		5.875%	5.875%
≤ 65% LTV	5.625% 5.750%		5.875%	5.999%
≤ 70% LTV	5.750%	5.999%	6.125%	6.375%
≤ 75% LTV	5.999%	6.250%	6.375%	
Margin	3.000%	3.250%	3.500%	3.750%
Max Mtg Late (24-mth)	0 x 30	0 x 30	0 x 30	0 x 30
Max LTVs	"AAA"	"AA"	"A"	"BBB"
Purchase	75%	75%	75%	70%
Rate/Term Refi	70%	70%	70%	70%
Cash Out Refi	70%	70%	70%	65%
CLTV	75%	75%	75%	70%
Seasoning	"AAA"	"AA"	"A"	"BBB"
Mortgage Late(s)	≥ 2 Years	≥ 2 Years	≥ 2 Years	≥ 2 Years
Mortgage FB or Defer	≥ 18 Mths	≥ 18 Mths	≥ 18 Mths	≥ 18 Mths
Bankruptcy	≥ 5 Years	≥ 5 Years	≥ 5 Years	≥ 5 Years
Foreclosure	≥ 5 Years	≥ 5 Years	≥ 5 Years	≥ 5 Years
Short Sale/Deed-in Lieu	≥ 5 Years	≥ 5 Years	≥ 5 Years	≥ 5 Years
Adverse Accounts	≥ 2 Years	≥ 2 Years	≥ 2 Years	≥ 2 Years

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Description	Rate	Note
Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing
Cash-Out Refinance	0.250%	LTV ≤ 65%
	0.375%	LTV > 65%
Personal Bank Stmts	/	
Business Bank Stmts	0.250%	
Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, All Grades , Avail on 5/1 or 7/1 ARMs
Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, Grades AAA to BB, Max 80% LTV / CLTV
No Mortgage History	0.250%	Maximum 60% LTV/CLTV, No Recent Mortgage Rating
First Time Home Buyer	0.500%	-5% LTV/CLTV, Minimum 24-Month Rental History
<\$ 250,000	0.500%	
≥ \$ 1,000,000	0.250%	Max Cash-in-Hand >60% LTV is \$500,000
> \$ 1,500,000	0.375%	Max Cash-in-Hand >60% LTV is \$500,000
> \$ 2,000,000	0.500%	OO Only, LTV/CLTV @ -5% Purch & R/T, -10% C/O, All Grades
		Max Cash-in-Hand >60% LTV is \$500,000
Non Warr Condo	0.375%	-5% LTV/CLTV
Impound Waiver	0.250%	Note restrictions to right.

\*Broker Origination Points and Fees are limited to the lesser of: (a) 3.0% of the loan amount and (b) the maximum allowable by Federal & State High Cost thresholds.

Acra Lender Credit of \$250 off of UW Fee for Completed ACH. \*Applied at Closing

Administration

Underwriting /

Commitment

Fee - \$1,295

**Trust Review** 

Fee - \$395

LENDER PAID COMPENSATION OPTIONS:					
Movement to:	RATE ADD	POINTS	Payable to:		
		2:1			
Add to Rate *Not all tiers are available to every loan.	1.250%	2.500%			
	1.125%	2.250%			
	1.000%	2.000%	Lender Paid Points (LPC) to Broker or as Borrower Credit. Max 2.5 Pts.		
	0.875%	1.750%			
	0.750%	1.500%			
	0.625%	1.250%			
	0.500%	1.000%			
	0.375%	0.750%			
	0.250%	0.500%			
	0.125%	0.250%			
PAR RATE	-	-	-		
Available in eighths to rate up or down to PAR rate.					

RATE BUYDOWN OPTIONS:					
Movement to:	RATE ADD	POINTS	Payable to:		
		3:1			
PAR RATE	-	-	-		
	-0.125%	0.375%			
	-0.250%	0.750%			
Discount to Rate	-0.375%	1.125%	Discount Points payable to Acra		
*Not all tiers are	-0.500%	1.500%	Lending. Rate Floors are by Credit		
available to every loan.	-0.625%	1.875%	Tier and Program.		
	-0.750%	2.250%			
	-0.875%	2.625%			
Available in eighths to rate up or down to PAR rate.					

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03/10/2022

Dated:

