



| 3-DSCR (1-4 units) Long Term Loan Credit Box |            |           |           |           |           |           |           |          |  |
|--|------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|--|
| Minimum FICO                                 | ≥ 750      | ≥ 725     | ≥ 700     | ≥ 675     | ≥ 650     | ≥ 625     | ≥ 600     | ≥ 575    |  |
| ≤ 50% LTV                                    | 6.625%     | 6.999%    | 7.125%    | 7.375%    | 7.500%    | 7.875%    | 8.625%    | 9.250%   |  |
| ≤ 60% LTV                                    | 6.999%     | 7.120%    | 7.375%    | 7.625%    | 7.999%    | 8.125%    | 9.125%    | 9.875%   |  |
| ≤ 65% LTV                                    | 7.250%     | 7.375%    | 7.500%    | 7.750%    | 8.125%    | 8.375%    | 9.375%    | 9.999%   |  |
| ≤ 70% LTV                                    | 7.375%     | 7.625%    | 7.750%    | 7.875%    | 8.250%    | 8.500%    |           |          |  |
| ≤ 75% LTV                                    | 7.625%     | 7.750%    | 7.875%    | 8.125%    | 8.375%    | 8.625%    |           |          |  |
| ≤ 80% LTV                                    | 8.125%     | 8.250%    | 8.500%    | 8.875%    |           |           |           |          |  |
| CLTV   | See Matrix | 0%        | 0%        | 0%        | 0%        | 0%        | 0%        | 0%       |  |
| Max Mtg Late (12-Mth)                        | 0 x 30     | 0 x 30    | 0 x 30    | 1 x 30    | 1 x 30    | 0 x 60    | 0 x 60    | 0 x 90   |  |
| BK/FC  | > 3 Years  | > 3 Years | > 3 Years | > 2 Years | > 2 Years | > 2 Years | > 2 Years | > 1 Year |  |
| SS/DIL                                       | > 2 Years  | > 2 Years | > 2 Years | > 1 Year  | > 1 Year  | Settled   | Settled   | Settled  |  |
| Margin                                       | 3.000%     | 3.250%    | 3.500%    | 3.750%    | 4.000%    | 4.250%    | 4.250%    | 5.000%   |  |

Note: Rates based upon loan funding at par. See Acra Account Executive regarding lender paid compensation.

|    | 3- DSCR (1-4 units) Long Term Loan Eligibility Rules |         |  |  |  |  |  |
|----|--|---------|--|--|--|--|--|
|    | ADJUSTMENTS  | RATE    | NOTES  |  |  |  |  |
| 1  | Golden State Special                                 | -0.250% | Applicable to California transactions, subject to applicable floor rates25%        |  |  |  |  |
| 2  | Program Terms  |         | Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing                       |  |  |  |  |
| 3  | Cash-Out Refinance                                   | 0.250%  | Apply for all LTVs   |  |  |  |  |
| 4  | Interest Only (5-yr)                                 | 0.250%  | 30-Term, Min Loan ≥\$250K, minimum credit score 650, Avail on 5/1 or 7/1           |  |  |  |  |
| 5  | Interest Only (10-yr)                                | 0.375%  | Fixed Rate 40-Term, Min Loan ≥\$250K, minimum credit score 650                     |  |  |  |  |
| 6  | ITIN   | 0.500%  | \$1M max loan Amt - refer to ITIN matrix for max LTV/CLTV                          |  |  |  |  |
| 7  | Non Permanent Resident Alien                         | 0.375%  | \$1M Max Loan Amount. Unexpired Visa and EAD required.                             |  |  |  |  |
| 8  | Foreign Nationals                                    | 0.375%  | Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO                 |  |  |  |  |
| 9  | FB/Mod Taken ≤6 Mth                                  | 0.375%  | -10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines       |  |  |  |  |
| 10 | < \$200,000  | 0.500%  | Purch 75% & Refi 70% Max LTV/CLTV  |  |  |  |  |
| 11 | > \$750k TO < \$1.5M                                 | -0.500% | Subject to applicable Floor Rates  |  |  |  |  |
| 12 | > \$1.5M < \$2.0M                                    |         | Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000                           |  |  |  |  |
| 13 | > \$2.0M < \$3.0M                                    | 0.125%  | Min. 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000; DSCR for all must be > 1.10 |  |  |  |  |
| 14 | Non Warr Condo                                       | 0.375%  | Purch -5% & Refi -10% LTV/CLTV (max CLTV per tier)                                 |  |  |  |  |
| 15 | Condotel / PUDtel                                    | 0.750%  | Purch 70% & Refi 65% Max LTV/CLTV - must have > 1.0 DSCR                           |  |  |  |  |
| 16 | 2 Unit Property                                      |         |  |  |  |  |  |
| 17 | 3-4 Unit Property                                    | -0.125% | Subject to applicable Floor Rates  |  |  |  |  |
| 18 | DSCR: ≥0.90 TO <1.00                                 | 0.625%  | -10% LTV / CLTV (max CLTV per tier)  |  |  |  |  |
| 19 | DSCR: ≥0.80 TO <0.90                                 | 1.000%  | -15% LTV / CLTV (max CLTV per tier)  |  |  |  |  |
| 20 | Short-Term Rentals                                   | 0.375%  | INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV      |  |  |  |  |
| 21 | Adult Care Facility                                  | 0.750%  | Max 70% Purchase / 65% Refi. LTV/CLTV. Minimum 650 FICO                            |  |  |  |  |
| 22 | Rural Property                                       | 0.625%  | Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, > 650 FICO, Min. 1.00 DSCR |  |  |  |  |
| 23 | Manufactured Homes                                   | 0.375%  | Purch 70% & Refi 65% Max LTV/CLTV  |  |  |  |  |
| 24 | 5-Year Prepay (5x5)                                  | -0.375% | All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty                                 |  |  |  |  |
| 25 | 5-Year Prepay (Step)                                 |         | All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty             |  |  |  |  |
| 26 | 3-Year Prepay (3x5)                                  |         | All INV: 5% / 5% / 5% Prepayment Penalty   |  |  |  |  |
| 27 | 3-Year Prepay  | 0.250%  | All INV: 3% / 3% / 3% Prepayment Penalty   |  |  |  |  |
| 28 | 2-Year Prepay  | 0.500%  | All INV: 3% / 3% Prepayment Penalty  |  |  |  |  |
| 29 | 1-Year Prepay  | 0.750%  | All INV: 3% Prepayment Penalty   |  |  |  |  |
| 30 | Buy Out Prepay                                       | 1.50 pt | Note PPP restrictions on second page   |  |  |  |  |
| 31 | CEMA Transaction                                     | 0.250%  |  |  |  |  |  |
| 32 | Impound Waiver                                       | 0.250%  | Note waiver restrictions on second page  |  |  |  |  |
| 33 | Declining Value Properties                           |         | -5% LTV/CLTV from max shown on page 2  |  |  |  |  |

| 3-DSCR (1-4 units) Long Term Loan - LTV & Loan Amount Matrix |             |      |                      |  |                                   |  |
|--|-------------|------|----------------------|--|-----------------------------------|--|
|  |             | FICO | ≤ 1.5 mm<br>LTV/CLTV | <u>≤</u> 1.5 mm-<br>\$2.0 mm<br>LTV/CLTV | \$2.0 mm-<br>\$3.0 mm<br>LTV/CLTV |  |
|  | <u>&gt;</u> | 750  | 80%                  | 75%                                      | 65%                               |  |
|  | <u>&gt;</u> | 725  | 80%                  | 75%                                      | 65%                               |  |
|  | >           | 700  | 80%                  | 75%                                      | 65%                               |  |
| Purchase   | <u>&gt;</u> | 675  | 80%                  | 75%                                      | -                                 |  |
|  | >           | 650  | 75%                  | 70%                                      | -                                 |  |
|  | <u>&gt;</u> | 625  | 75%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 600  | 65%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 575  | 65%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 750  | 80%                  | 75%                                      | 65%                               |  |
|  | <u>&gt;</u> | 725  | 80%                  | 75%                                      | 65%                               |  |
|  | <u>&gt;</u> | 700  | 75%                  | 70%                                      | 65%                               |  |
| Rate/Term Refinance  | <u>&gt;</u> | 675  | 75%                  | 70%                                      | -                                 |  |
| Nate/Term Nermance   | <u>&gt;</u> | 650  | 70%                  | 65%                                      | -                                 |  |
|  | <u>&gt;</u> | 625  | 70%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 600  | 65%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 575  | 65%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 750  | 75%                  | 75%                                      | 65%                               |  |
| Cash-Out Refinance   | <u>&gt;</u> | 725  | 75%                  | 75%                                      | 65%                               |  |
|  | <u>&gt;</u> | 700  | 75%                  | 70%                                      | 65%                               |  |
|  | <u>&gt;</u> | 675  | 75%                  | 70%                                      | -                                 |  |
|  | <u>&gt;</u> | 650  | 70%                  | 65%                                      | -                                 |  |
|  | >           | 625  | 70%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 600  | 65%                  | -  | -                                 |  |
|  | <u>&gt;</u> | 575  | 65%                  | -  | -                                 |  |