

ITIN - RESIDENTIAL RATE SHEET

| ITIN (Max Loan Amount \$1,000,000) | | | | | | |
|------------------------------------|--------|--------|--------|--------|---------|--|
| Minimum FICO (Credit Tier) | ≥ 750 | ≥ 725 | ≥ 700 | ≥ 675 | ≥ 650 | |
| | AAA | AA | А | BBB | BB | |
| ≤ 50% LTV | 8.625% | 8.750% | 8.750% | 8.875% | 9.500% | |
| ≤ 60% LTV | 8.875% | 8.875% | 8.875% | 8.999% | 9.875% | |
| ≤ 65% LTV | 8.875% | 8.875% | 8.999% | 9.125% | 9.999% | |
| ≤ 70% LTV | 8.999% | 8.999% | 8.999% | 9.125% | 10.125% | |
| ≤ 75% LTV | 9.125% | 9.125% | 9.250% | | | |
| ≤ 80% LTV | 9.250% | 9.250% | 9.375% | | | |
| Margin | 3.000% | 3.250% | 3.500% | 3.750% | 4.000% | |

| LENDER PAID COMPENSATION | | | | | |
|--|-------------------------|--|--|--|--|
| Movement to: | POINTS / RATE ADD | Payable to: | | | |
| | | Lender Paid Points (LPC) to Broker or Borrower Credit. | | | |
| Add to Rate | 2:1 | Primary or 2nd: Max 3.0 Pts | | | |
| | | Investor: Max 3.0 Pts & requires ≥ 2 YR PPP | | | |
| Available in eigths to rate up or down to PAR rate | | | | | |

INCOME DOCUMENTATION

70% Pur / 65% Refi (Max LTV 70%)

INDEX & ADJUSTMENT CAPS

Floored at Start Rate / 1-Year CMT

2.0% Initial Change Cap / 2.0% Annual Cap / 6.0% Life Cap

50% Back End

LOAN TERMS

INTEREST ONLY (I/O)

| RATE BUYDOWN | | | | |
|--|-------------------|--|--|--|
| MOVEMENT TO: | POINTS / RATE ADD | | | |
| Add to Rate | | | | |
| *Not all tiers are available to every loan | 3:1 | | | |
| Available in eigths to rate up or down to PAR rate | | | | |
| Maximum buy down is 1% | | | | |

*Broker Origination Points and Fees are limited to the (a) 3.0% of the loan amount and (b) the maximum allowable by Federal & State High Cost thresholds. Acra Lender Credit of \$250 off of Lender's Fee for Completed ACH Authorization. *Applied at Closing - Not Applicable for Entities, which require ACH. Administration / UW / Commitment Fee - \$1,295 Trust Review Fee - \$395 **US Business Entity - \$495** (Requires Personal Guarantee, Additional Guidelies Apply)

| Margin | 0.00070 | 7.20070 0.30070 0.170070 4.00070 |
|--------------------------------|------------|--|
| ADJUSTMENTS | RATE | NOTES |
| Golden State Special | -0.250% | Applicable to California transactions, subject to applicable floor rates -0.250% |
| Program Terms | - | Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing |
| Cash-Out Refinance | 0.250% | Max 75% LTV/CLTV |
| Second Home | 0.500% | |
| Investor Prop (NOO) | 0.250% | Same LTV as Owner Occupied |
| Alt Doc - Bk Stmts | - | Available with 12- or 24-months of statements |
| ATR-in-Full | 0.500% | Asset Depletion as additional source |
| 1099 Only / P&L Programs | 0.375% | |
| Interest Only (5-yr) | | 30-Term, Min Loan ≥\$250K, Minimum 650 credit score, Avail on 5/1 or 7/1 |
| FB/Mod Taken ≤6 Mth | 0.375% | -10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines |
| Housing 1x30 in last 12 months | - | Price as 675 FICO |
| BK/FC 2-3 years | - | Price as 675 FICO |
| SS/DIL/Modification 1-2 years | - | Price as 675 FICO |
| < \$200,000 | 0.500% | Max LTV/CLTV 75% Purch / 70% Refi |
| ≥ \$750k to < \$1M | -0.250% | Subject to applicable Floor Rates |
| Non Warr Condo | 0.500% | -5% LTV/CLTV from Max CLTV per tier |
| Condotel / PUDtel | 0.750% | Purch 70% & Refi 65% Max LTV/CLTV |
| Manufactured Homes | 0.500% | Purch 70% & Refi 65% Max LTV/CLTV |
| 2 Unit Property | | |
| 3-4 Unit Property | -0.125% | Subject to applicable Floor Rates |
| Rural Property | 0.625% | Purch 70% & Refi 65% Max LTV/CLTV, \$750k Max loan Amt, Min 650 credit score |
| 5-Year Prepay (5x5) | -0.375% | All INV: 5% / 5% / 5% / 5% Prepayment Penalty, Subject to Floor Rates |
| 5-Year Prepay (Step) | | All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty |
| 3-Year Prepay (3x5) | | All INV: 5% / 5% / 5% Prepayment Penalty, Subject to Floor Rates |
| 3-Year Prepay | 0.250% | All INV: 3% / 3% / 3% Prepayment Penalty |
| 2-Year Prepay | 0.500% | All INV: 3% / 3% Prepayment Penalty |
| 1-Year Prepay | 0.750% | All INV: 3% Prepayment Penalty |
| Buy Out Prepay | 1.50 pt | Note PPP restrictions to right |
| Impound Waiver | 0.250% | Note Waiver restrictions to right |
| Declining Value Properties | | -5% LTV/CLTV from Max CLTV per tier |
| Minimum Interest Rate | Floor rate | e is limited to lowest rate for each credit tier |

Full Doc = Wager Earner: WVOE with most recent two month's bank statements. Self-Employed: 12 months bank statements Alt Doc = 12 or 24 Personal or Business Bank Stmts / SE Only ATR in Full / Asset Depletion = Only Assets to Qualify (Primary Only) -MAXIMUM DEBT-TO-INCOME RATIO 30-Year Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed All Loans require impounding for Taxes & Insurance Consumer IO Loans qualify at max rate at first fully Amortized pymt IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-year term)

Primary / Second Home / Investment (INV)

LOAN AMOUNTS

\$100,000 Minimum to \$1,000,000 Maximum (Round-down to \$50)

PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period with Conditional Loan Approval and extension for Closing.

REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

FICO minimum: 675 (Primary) and 700 (2nd Home / Investor)

Must be 0x30 over last 24-months for housing payment(s)

Not available for Section 35 Loans RESERVE REQUIREMENT

None for ≤ 75% LTV. 6 Months for > 75% LTV

Loan Amounts >\$1M - Call your Account Executive

NO FEDERAL OR STATE HIGH COST LOANS

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