## **Acra Lending - Credit Grids & Loan Pricing**





	1-SFR (1-4 units) Bridge Loan Credit Box													
								PURCHASE				REFINANCE		
		Heavy			Ra	te	No Rehab		Rehab		Re	hab & No	Rehab	
FICO	FN	Rehab	Expe	rience	Rar	nge	LTV	LTV	ARV	LTC	LTV	ARV	LTC	
850	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	65.0%	60.0%	80.0%	
to	-10%	-5%	6	10	11.000	12.000	80.0%	85.0%	65.0%	85.0%	70.0%	65.0%	85.0%	
740	-10%	-2.5%	>	10	10.000	10.999	80.0%	85.0%	65.0%	85.0%	75.0%	65.0%	85.0%	
739	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	65.0%	60.0%	80.0%	
to	-10%	-5%	6	10	11.000	12.000	80.0%	85.0%	65.0%	85.0%	70.0%	65.0%	85.0%	
680	-10%	-2.5%	>	10	10.000	10.999	80.0%	85.0%	65.0%	85.0%	75.0%	65.0%	85.0%	
679	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	75.0%	60.0%	60.0%	75.0%	
to	-10%	-5%	6	10	11.000	12.000	75.0%	80.0%	60.0%	80.0%	65.0%	60.0%	80.0%	
650	-10%	-2.5%	>	10	10.000	10.999	75.0%	80.0%	60.0%	80.0%	70.0%	60.0%	80.0%	
649	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	55.0%	70.0%	55.0%	55.0%	70.0%	
to	-10%	-5%	6	10	11.000	12.000	70.0%	75.0%	55.0%	75.0%	60.0%	55.0%	75.0%	
600	-10%	-2.5%	>	10	10.000	10.999	70.0%	75.0%	55.0%	75.0%	65.0%	55.0%	75.0%	

	1-SFR (1-4) Bridge	Loan	Eligibility I	Rules	
1	Loan Amount	<=	3,000,000		
2a	LTV	<=	85.0%		
2b	ARV	<=	75.0%		
2c	LTC	<=	85.0%		
3	Cashout	<=	70%	<=	1,000,000
4	Realtor Experience	>=	1		
5	GC Experience	>=	1		
6	0-5 Experience	<=	50%	As is Value	
7	Heavy Rehab	>=	50%	As is Value	
8	Refi: Incomplete Projects		-10.0%	LTV, ARV, L	TC

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

	1-SFR (1-4) Bridge Minimum Points									
	Purchase & Refinance									
FICO	Expe	rience	Min Points							
850	0	5	3.00%							
to	6	10	1.25%							
740	>	11	1.00%							
739	0	5	3.00%							
to	6	10	1.25%							
680	>	11	1.00%							
679	0	5	3.00%							
to	6	10	1.25%							
650	>	11	1.00%							
649	0	5	3.00%							
to	6	10	1.25%							
600	>	11	1.00%							

## **Acra Lending - Credit Grids & Loan Pricing**





	2-MULTI-FAMILY (5-29 units) Bridge Loan Credit Box												
								PURCH	ASE		REFINANCE		
		Heavy			Ra	te	No Rehab		Rehab		Rehab & No Rehab		
FICO	FN	Rehab	Expe	erience	Ran	ge	LTV	LTV	ARV	LTC	LTV	ARV	LTC
850	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	60.0%	60.0%	80.0%
to	-10%	-5%	6	10	11.000	12.000	80.0%	75.0%	65.0%	85.0%	65.0%	65.0%	85.0%
740	-10%	-2.5%	^	10	10.000	10.999	80.0%	80.0%	65.0%	85.0%	75.0%	65.0%	85.0%
739	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	80.0%	60.0%	60.0%	80.0%
to	-10%	-5%	6	10	11.000	12.000	80.0%	75.0%	65.0%	85.0%	65.0%	65.0%	85.0%
680	-10%	-2.5%	>	10	10.000	10.999	80.0%	80.0%	65.0%	85.0%	75.0%	65.0%	85.0%
679	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	60.0%	75.0%	55.0%	60.0%	75.0%
to	-10%	-5%	6	10	11.000	12.000	75.0%	70.0%	60.0%	80.0%	60.0%	60.0%	80.0%
650	-10%	-2.5%	^	10	10.000	10.999	75.0%	75.0%	60.0%	80.0%	70.0%	60.0%	80.0%
649	-10%	NA	0	5	12.000	13.000	65.0%	65.0%	55.0%	70.0%	50.0%	55.0%	70.0%
to	-10%	-5%	6	10	11.000	12.000	70.0%	65.0%	55.0%	75.0%	55.0%	55.0%	75.0%
600	-10%	-2.5%	^	10	10.000	10.999	70.0%	70.0%	55.0%	75.0%	65.0%	55.0%	75.0%

	2-Multi-Family	(5-29)	Bridge Loan El	gibility Rul	es			
1	Loan Amount	>=	250,000	<=	3,000,000			
2	Cashout	<=	70.0%	<=	1,000,000			
3	6-10 Experience	<=	15 Units					
4	0-2 Experience-und	erwritin	g discretion and ma	y be allowed i	f:			
	a) managed by a property mananagment company.							
	b) all rehab work to	be com	pleted by a licensed	d contractor.				

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

2	2-MF (5-29) Bridge Minimum Points											
F	Purchase & Refinance											
FICO	Expe	rience	Min Pts									
850	0	5	3.00%									
to	6	10	1.25%									
740	>	11	1.00%									
739	0	5	3.00%									
to	6	10	1.25%									
680	>	11	1.00%									
679	0	5	3.00%									
to	6	10	1.25%									
650	>	11	1.00%									
649	0	5	3.00%									
to	6	10	1.25%									
600	>	11	1.00%									



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	3-DSCR (1-4 units) Long Term Loan Credit Box										
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575			
≤ 50% LTV	7.625%	7.750%	7.875%	8.250%	8.500%	8.750%	9.375%	9.875%			
≤ 60% LTV	7.625%	7.750%	7.875%	8.250%	8.625%	9.125%	9.875%	10.375%			
≤ 65% LTV	7.750%	7.875%	7.999%	8.500%	8.750%	9.375%	10.125%	10.500%			
≤ 70% LTV	7.875%	7.999%	8.125%	8.625%	8.875%	9.500%					
≤ 75% LTV	8.250%	8.375%	8.625%	8.999%	9.625%	9.750%					
≤ 80% LTV	8.875%	8.999%	9.125%	9.375%							
CLTV	80%	80%	80%	80%	75%	75%	65%	65%			
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90			
BK/FC	> 3 Years	> 3 Years	> 3 Years	> 2 Years	> 2 Years	> 2 Years	> 2 Years	> 1 Year			
SS/DIL	> 2 Years	> 2 Years	> 2 Years	> 1 Year	> 1 Year	Settled	Settled	Settled			
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%			

Note: Rates based upon loan funding at par. See Acra Account Executive regarding lender paid compensation.

	3- DSCR (1-4 units) Long Term Loan Eligibility Rules								
	ADJUSTMENTS	RATE	NOTES						
1	Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing						
2	Cash-Out Refinance	0.250%	Apply for all LTVs						
3	Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, minimum credit score 650, Avail on 5/1 or 7/1						
4	Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, minimum credit score 650						
5	ITIN	0.500%	\$1M max loan Amt - refer to ITIN matrix for max LTV/CLTV						
6	Non Permanent Resident Alien	0.375%	\$1M Max Loan Amount. Unexpired Visa and EAD required.						
7	Foreign Nationals	0.375%	Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO						
8	FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines						
9	< \$150,000	0.375%							
10	> \$750k TO < \$1.5M	-0.500%	Subject to applicable Floor Rates						
11	> \$1.5M < \$2.0M		Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000						
12	> \$2.0M < \$3.0M	0.125%	Min. 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000; DSCR for all must be > 1.10						
13	Non Warr Condo	0.375%	Purch -5% & Refi -10% LTV/CLTV (max CLTV per tier)						
14	Condotel / PUDtel	0.750%	Purch 70% & Refi 65% Max LTV/CLTV - must have > 1.0 DSCR						
15	2 Unit Property								
16	3-4 Unit Property	-0.125%	Subject to applicable Floor Rates						
17	DSCR: ≥0.90 TO <1.00	0.625%	-10% LTV / CLTV (max CLTV per tier)						
18	DSCR: ≥0.80 TO <0.90	1.000%	-15% LTV / CLTV (max CLTV per tier)						
19	Short-Term Rentals	0.375%	INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV						
20	Adult Care Facility	0.375%	Max 75% Purchase / 70% Refi. LTV/CLTV. Minimum 600 FICO						
21	Rural Property	0.625%	Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, > 650 FICO, Min. 1.00 DSCR						
22	Manufactured Homes		Purch 70% & Refi 65% Max LTV/CLTV						
23	5-Year Prepay (5x5)	-0.375%	All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty						
24	5-Year Prepay (Step)		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty						
25	3-Year Prepay (3x5)		All INV: 5% / 5% / 5% Prepayment Penalty						
26	3-Year Prepay	0.250%	All INV: 3% / 3% / 3% Prepayment Penalty						
27	2-Year Prepay	0.500%	All INV: 3% / 3% Prepayment Penalty						
28	1-Year Prepay	0.750%	All INV: 3% Prepayment Penalty						
29	Buy Out Prepay	1.50 pt	Note PPP restrictions on second page						
30	CEMA Transaction	0.250%							
31	Impound Waiver	0.250%	Note waiver restrictions on second page						





4- MULTI-FAMILY (5-24) Long Term Loan Credit Box										
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625				
Floor by Tier	8.250%	8.500%	8.625%	8.875%	9.250%	9.625%				
≤ 50% LTV	8.250%	8.500%	8.625%	8.875%	9.250%	9.625%				
≤ 60% LTV	8.500%	8.750%	8.875%	9.125%	9.500%	9.875%				
≤ 65% LTV	8.625%	8.875%	9.125%	9.375%	9.750%	9.999%				
≤ 70% LTV	8.875%	9.125%	9.375%	9.625%	9.999%					
	Max L	.TVs								
Max LTVs	70%	70%	70%	70%	70%	65%				
Purch / RT Refi	70%	70%	70%	70%	70%	65%				
CO Refinance	65%	65%	65%	65%	65%	65%				

Note: Acra origination points determined at time of pre-approval.

		4- Multi-Family (5-24)	Long Ter	m Loan Eligibility Rules				
	ADJUSTMENTS	RATE	FEE	NOTES				
1	Cash-Out Refinance	0.375%		1.25 DSCR Minimum				
2	Interest Only	0.250%		≥ \$500k; < 70% LTV; >1.25 DSCR; 5-year period				
3	DSCR, ≥ 1.75	-0.500%		Purchase transactions only				
4	DSCR, 1.10 - 1.24	0.250%		Max 70% LTV				
5	DSCR, 1.00 - 1.09	0.500%		Max 65% LTV, Minimum BB tier				
7	<\$500,000	0.250%						
8	Foreign National	0.500%		Price at "A" grade; Max 70% LTV; 1.25 DSCR Minimum				
9	Short-Term Rentals	0.500%		-5% LTV				
10	Student Housing	0.375%		> 20% Student Units; >1.2 DSCR; >12-mo. Leases				
11	5-Year Prepay (5x5)			All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penality				
12	3-Year Prepay (3x5)	0.250%		5 / 5 / 5 Prepayment Penalty				
13	NY Transactions	0.375%						
14	CEMA Transactions	0.250%		CEMA fees paid by Borrower at closing				
15	Buy Out Prepay		2.0%	Subject to Senior Management Approval				
16	Entity Redraw		\$ 795.00	If entity changes & loan docs required to be redrawn				
17	Multifamily Residential P	roperties with 5-24 Units or as o	defined in re	spective jurisdiction				
18	General Commercial Na	ırrative Appraisal. May use 71A	or 71B <\$3	3.0M loan amount or +15 Units				
19	30 Year Amortization & T	erm						
20	Interest Only Loans are 5	5-Year IO Payment & 25-Years	Fully Amorti	zed - Qualifies under fully amort				
21	Entities Only							
22	Guarantors:	Total Net Worth of ≥50% of re	equested lo	an amount.				
		Minimum 6-Months P&I in Re	serve					
24	Credit:	Min 48-mths from Bankruptcie	es, Foreclos	ures, Deed-in-Lieu, or Short Sales				
		Mortgage Lates: No 30 last 6 mths, 1 max 30 last 12 mths, no 60+ last 24-months.						
25	ACH For for Payments		•					
26	•	ACH - Lender Credit is not apr	olicable.					
	Business Entities require ACH - Lender Credit is not applicable.							