

5/15/2023

		ANS

	1-SFR (1-4 units) Bridge Loan Credit Box													
						PURCHASE				REFINANCE				
		Heavy			Rate	No Rehab		Rehab		Reh	ab & No R	ehab		
FICO	FN	Rehab	Ехр	erience	Range	LTV	LTV	ARV	LTC	LTV	ARV	LTC		
850	-10%	NA	0	2	12.000	65.0%	65.0%	65.0%	80.0%	65.0%	65.0%	80.0%		
	-10%	NA	3	5	11.000	65.0%	65.0%	65.0%	80.0%	65.0%	65.0%	80.0%		
to	-10%	-5%	6	7	10.875	80.0%	85.0%	70.0%	85.0%	70.0%	70.0%	85.0%		
	-10%	-5%	8	10	10.500	80.0%	85.0%	70.0%	85.0%	70.0%	70.0%	85.0%		
740	-10%	-2.5%	<u>&gt;</u>	11	10.000	80.0%	85.0%	70.0%	85.0%	75.0%	70.0%	85.0%		
739	-10%	NA	0	2	12.000	65.0%	65.0%	65.0%	80.0%	65.0%	65.0%	80.0%		
	-10%	NA	3	5	11.000	65.0%	65.0%	65.0%	80.0%	65.0%	65.0%	80.0%		
to	-10%	-5%	6	7	10.875	80.0%	85.0%	70.0%	85.0%	70.0%	70.0%	85.0%		
	-10%	-5%	8	10	10.500	80.0%	85.0%	70.0%	85.0%	70.0%	70.0%	85.0%		
680	-10%	-2.5%	<u>&gt;</u>	11	10.000	80.0%	85.0%	70.0%	85.0%	75.0%	70.0%	85.0%		
679	-10%	NA	0	5	12.000	65.0%	65.0%	65.0%	75.0%	60.0%	65.0%	75.0%		
	-10%	NA	0	5	11.000	65.0%	65.0%	65.0%	75.0%	60.0%	65.0%	75.0%		
to	-10%	-5%	6	10	10.875	75.0%	80.0%	65.0%	80.0%	65.0%	65.0%	80.0%		
	-10%	-5%	6	10	10.500	75.0%	80.0%	65.0%	80.0%	65.0%	65.0%	80.0%		
650	-10%	-2.5%	<u>&gt;</u>	11	10.000	75.0%	80.0%	65.0%	80.0%	70.0%	65.0%	80.0%		
649	-10%	NA	0	5	12.000	65.0%	65.0%	60.0%	70.0%	55.0%	60.0%	70.0%		
	-10%	NA	0	5	11.000	65.0%	65.0%	60.0%	70.0%	55.0%	60.0%	70.0%		
to	-10%	-5%	6	10	10.875	70.0%	75.0%	60.0%	75.0%	60.0%	60.0%	75.0%		
	-10%	-5%	6	10	10.500	70.0%	75.0%	60.0%	75.0%	60.0%	60.0%	75.0%		
600	-10%	-2.5%	<u>&gt;</u>	11	10.000	70.0%	75.0%	60.0%	75.0%	65.0%	60.0%	75.0%		

	2-MULTI-FAMILY (5-29 units) Bridge Loan Credit Box													
								PURC	HASE		ı	REFINANCE		
		Heavy			Ra	te	No Rehab		Rehab		Reh	ab & No R	ehab	
FICO	FN	Rehab	Ехр	erience	Ran	ge	LTV	LTV	ARV	LTC	LTV	ARV	LTC	
850	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	80.0%	60.0%	65.0%	80.0%	
to	-10%	-5%	6	10	10.500	10.999	80.0%	75.0%	70.0%	85.0%	65.0%	70.0%	85.0%	
740	-10%	-2.5%	>	10	10.000	10.499	80.0%	80.0%	70.0%	85.0%	75.0%	70.0%	85.0%	
739	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	80.0%	60.0%	65.0%	80.0%	
to	-10%	-5%	6	10	10.500	10.999	80.0%	75.0%	70.0%	85.0%	65.0%	70.0%	85.0%	
680	-10%	-2.5%	>	10	10.000	10.499	80.0%	80.0%	70.0%	85.0%	75.0%	70.0%	85.0%	
679	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	65.0%	75.0%	55.0%	65.0%	75.0%	
to	-10%	-5%	6	10	10.500	10.999	75.0%	70.0%	65.0%	80.0%	60.0%	65.0%	80.0%	
650	-10%	-2.5%	>	10	10.000	10.499	75.0%	75.0%	65.0%	80.0%	70.0%	65.0%	80.0%	
649	-10%	NA	0	5	11.000	12.000	65.0%	65.0%	60.0%	70.0%	50.0%	60.0%	70.0%	
to	-10%	-5%	6	10	10.500	10.999	70.0%	65.0%	60.0%	75.0%	55.0%	60.0%	75.0%	
600	-10%	-2.5%	>	10	10.000	10.499	70.0%	70.0%	60.0%	75.0%	65.0%	60.0%	75.0%	

**Acra Lending** 

5/15/2023

	1-SFR (1-4) Bridge									
		Pur	chase & Refinance							
				*Point Buy Out						
FICO	Experie	nce	Points	Ratio						
850	0	2	2.25%	2:1						
	3	5	2.00%	2:1						
to	6	7	1.75%	2:1						
	8	10	1.25%	2:1						
740	<u>&gt;</u>	11	1.00%	2:1						
739	0	2	2.25%	2:1						
	3	5	2.00%	2:1						
to	6	7	1.75%	2:1						
	8	10	1.25%	2:1						
680	<u>&gt;</u>	11	1.00%	2:1						
679	0	2	2.25%	2:1						
	3	5	2.00%	2:1						
to	6	7	1.75%	2:1						
	8	10	1.25%	2:1						
650	<u>≥</u>	11	1.00%	2:1						
649	0	2	2.25%	2:1						
	3	5	2.00%	2:1						
to	6	7	1.75%	2:1						
	8	10	1.25%	2:1						
600	<u>&gt;</u>	11	1.00%	2:1						

	1-SFR (1-4) Bridge Loan Eligibility Rules											
1	Loan Amount	<=	3,	,000,000								
2a	LTV	<=	85.	.0%								
2b	ARV	ARV <= 70.0%										
2c	LTC	<=	85.	.0%		-						
3	Cashout	<=	70.0%	<=	1,000,000							
4	Realtor Experience	>=	1			=						
5	GC Experience	>=	1									
6	0-5 Experience	<=	50%	As is Va	alue							
7	Heavy Rehab	>=	50%	As is Va	alue							
8	Refi: Incomplete Project		-10.0%	LTV, Al	RV, LTC							

Payment Reserve Matrix									
		Months	Reserves						
Experie	ence	Purch	Refi						
0	2	6	6						
3	5	3	6						
6	7	0	6						
8	10	0	3						
11+		0	3						

<sup>\*</sup> Example- 1.0% reduction in points is a 2.0% increase to rate.

	2-Multi-Family (5-29) Bridge Loan Eligibility Rules										
1	Loan Amount	>=	250,000	<= 3,000,000							
2	Cashout	<=	70.0%	<= 1,000,000							
3	6-10 Experience	<=	15 Units								
4	0-2 Experience-underwri	ting discreti	on and may	be allowed if:							
	a) managed by a property mananagment company.										
	b) all rehab work to be co	ompleted by	b) all rehab work to be completed by a licensed contractor.								

Note: 0 - 5 experience tiers require 6 months of payment reserves on all transaction types, 6 and greater experience tiers require 6 months payment reserves on refinance transactions only.

2-Multi-Family (5-29) Bridge Minimum Points									
Purchase & Refinance									
FICO	Expe	rience	Min Points						
850	0	5	2.00%						
to	6	10	1.25%						
740	<u>&gt;</u>	11	1.00%						
739	0	5	2.00%						
to	6	10	1.25%						
680	<u>&gt;</u>	11	1.00%						
679	0	5	2.00%						
to	6	10	1.25%						
650	<u>&gt;</u>	11	1.00%						
649	0	5	2.00%						
to	6	10	1.25%						
600	<u>&gt;</u>	11	1.00%						

0 x 30

> 3 Years

> 2 Years

3.000%

**Acra Lending** 

0 x 60

> 2 Years

Settled

4.250%

0 x 90

> 1 Year

Settled

5.000%

0 x 60

> 2 Years

Settled

4.250%

5/15/2023

Max Mtg Late (12-Mth)

BK/FC

SS/DIL

Margin

	3-DSCR (1-4 units) Long Term Loan Credit Box												
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575					
≤ 50% LTV	7.375%	7.500%	7.625%	7.999%	8.250%	8.500%	9.125%	9.625%					
≤ 60% LTV	7.375%	7.500%	7.625%	7.999%	8.375%	8.875%	9.625%	10.125%					
≤ 65% LTV	7.500%	7.625%	7.750%	8.250%	8.500%	9.125%	9.875%	10.250%					
≤ 70% LTV	7.625%	7.750%	7.875%	8.375%	8.625%	9.250%							
≤ 75% LTV	7.999%	8.125%	8.375%	8.750%	9.375%	9.500%							
≤ 80% LTV	8.625%	8.750%	8.875%	9.125%									
CLTV				Refer t	o Matrix								

1 x 30

> 2 Years

> 1 Year

3.750%

1 x 30

> 2 Years

> 1 Year

4.000%

0 x 30

> 3 Years

> 2 Years

3.500%

Note: Rates based upon loan funding at par. See Acra Account Executive regarding lender paid compensation.

0 x 30

> 3 Years

> 2 Years

3.250%

		3-DSCR (1-4	units) Long Term L	oan - LTV & Loan Am	ount Matrix
				<u>&lt;</u> 1.5 mm-	\$2.0 mm-
			<u>&lt;</u> 1.5 mm	\$2.0 mm	\$3.0 mm
		FICO	LTV/CLTV	LTV/CLTV	LTV/CLTV
	≥	750	80%	75%	65%
	<u>&gt;</u>	725	80%	75%	65%
	<u>&gt;</u>	700	80%	75%	65%
Purchase	<u>&gt;</u>	675	80%	75%	-
	<u>&gt;</u>	650	75%	70%	-
	<u>&gt;</u>	625	75%	-	-
	>	600	65%	-	-
	<u>&gt;</u>	575	65%	-	-
	<u>&gt;</u>	750	80%	75%	65%
	<u>&gt;</u>	725	80%	75%	65%
	>	700	75%	70%	65%
Rate/Term Refinance	<u>&gt;</u>	675	75%	70%	-
vate/Term ivermance	<u>&gt;</u>	650	70%	65%	-
	<u>&gt;</u>	625	70%	-	-
	<u>≥</u>	600	65%	-	-
	<u>&gt;</u>	575	65%	-	-
	<u>&gt;</u>	750	75%	75%	65%
	<u>≥</u>	725	75%	75%	65%
	<u>&gt;</u>	700	75%	70%	65%
Cash-Out Refinance	<u>&gt;</u>	675	75%	70%	-
Justi Out Normanice	<u>&gt;</u>	650	70%	65%	-
	<u>&gt;</u>	625	70%	-	-
	<u>&gt;</u>	600	65%	-	-
	<u>&gt;</u>	575	65%	-	-

5/15/2023



		3- DSCR (	1-4 units) Long Term Loan Eligibility Rules
	ADJUSTMENTS	RATE	NOTES
1	Golden State Special	-0.250%	Applicable to California transactions, subject to applicable floor rates25%
2	Program Terms		Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing
3	Cash-Out Refinance	0.250%	Apply for all LTVs
4	Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, minimum credit score 650, Avail on 5/1 or 7/1
5	Interest Only (10-yr)	0.375%	Fixed Rate 40-Term, Min Loan ≥\$250K, minimum credit score 650
6	ITIN	0.500%	\$1M max loan Amt - refer to ITIN matrix for max LTV/CLTV
7	Non Permanent Resident Alien	0.375%	\$1M Max Loan Amount. Unexpired Visa and EAD required.
8	Foreign Nationals	0.375%	Investor Property Only, Max 70% Purc / 65% Refi, Price at 700 FICO
9	FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines
10	< \$200,000	0.500%	Purch 75% & Refi 70% Max LTV/CLTV
11	> \$750k TO < \$1.5M	-0.500%	Subject to applicable Floor Rates
12	> \$1.5M < \$2.0M		Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000
13	> \$2.0M < \$3.0M	0.125%	Min. 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000; DSCR for all must be > 1.10
14	Non Warr Condo	0.375%	Purch -5% & Refi -10% LTV/CLTV (max CLTV per tier)
15	Condotel / PUDtel	0.750%	Purch 70% & Refi 65% Max LTV/CLTV - must have > 1.0 DSCR
16	2 Unit Property		
17	3-4 Unit Property	-0.125%	Subject to applicable Floor Rates
18	DSCR: ≥0.90 TO <1.00	0.625%	-10% LTV / CLTV (max CLTV per tier)
19	DSCR: ≥0.80 TO <0.90	1.000%	-15% LTV / CLTV (max CLTV per tier)
20	Short-Term Rentals	0.375%	INV Prop Rented short term / nightly basis, Max 75% Purch / 70% Refi LTV/CLTV
21	Adult Care Facility	0.750%	Max 70% Purchase / 65% Refi. LTV/CLTV. Minimum 650 FICO
22	Rural Property	0.625%	Purch 70% & Refi 65% Max LTV/CLTV, \$750k max loan amt, ≥ 650 FICO, Min. 1.00 DSCR
23	Manufactured Homes	0.375%	Purch 70% & Refi 65% Max LTV/CLTV
24	5-Year Prepay (5x5)	-0.375%	All INV: 5% / 5% / 5% / 5% Prepayment Penalty
25	5-Year Prepay (Step)		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty
26	3-Year Prepay (3x5)		All INV: 5% / 5% / 5% Prepayment Penalty
27	3-Year Prepay	0.250%	All INV: 3% / 3% / 3% Prepayment Penalty
28	2-Year Prepay	0.500%	All INV: 3% / 3% Prepayment Penalty
29	1-Year Prepay	0.750%	All INV: 3% Prepayment Penalty
30	Buy Out Prepay	1.50 pt	Note PPP restrictions on second page
31	CEMA Transaction	0.250%	
32	Impound Waiver	0.250%	Note waiver restrictions on second page
33	Declining Value Properties		-5% LTV/CLTV from max shown on page 2

## **Acra Lending - Credit Grids & Loan Pricing**



5/15/2023

4- MULTI-FAMILY (5-24) Long Term Loan Credit Box											
Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625					
Floor by Tier	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%					
≤ 50% LTV	7.999%	8.250%	8.375%	8.625%	8.999%	9.375%					
≤ 60% LTV	8.250%	8.500%	8.625%	8.875%	9.250%	9.625%					
≤ 65% LTV	8.375%	8.625%	8.875%	9.125%	9.500%	9.750%					
≤ 70% LTV	8.625%	8.875%	9.125%	9.375%	9.750%						
	Ma	ax LTVs									
Purch / RT Refi	70%	70%	70%	70%	70%	65%					
CO Refinance	65%	65%	65%	65%	65%	65%					
CLTV	70%	70%	70%	70%	70%	65%					

Note: Acra origination points determined at time of pre-approval.

Appraisal Review - \$650.00

CDA Report - \$180.00



5/15/2023

4- Multi-Family (5-24) Long Term Loan Eligibility Rules				
	ADJUSTMENTS	RATE	FEE	NOTES
1	Cash-Out Refinance	0.375%		1.25 DSCR Minimum
2	Interest Only	0.250%		≥ \$500k; <u>&lt;</u> 70% LTV; <u>&gt;</u> 1.25 DSCR; 5-year period
3	DSCR, ≥ 1.75	-0.500%		Purchase transactions only
4	DSCR, 1.10 - 1.24	0.250%		Max 70% LTV
5	DSCR, 1.00 - 1.09	0.500%		Max 65% LTV, Minimum BB tier
6	<\$500,000	0.250%		
7	Foreign National	0.500%		Price at "A" grade; Max 70% LTV; 1.25 DSCR Minimum
8	Short-Term Rentals	0.500%		-5% LTV
9	Student Housing	0.375%		> 20% Student Units; ≥1.2 DSCR; ≥12-mo. Leases
10	5-Year Prepay (5x5)			All INV: 5% / 5% / 5% / 5% Prepayment Penality
11	3-Year Prepay (3x5)	0.250%		5 / 5 / 5 Prepayment Penalty
12	NY Transactions	0.375%		
13	CEMA Transactions	0.250%		CEMA fees paid by Borrower at closing
14	Buy Out Prepay		2.0%	Subject to Senior Management Approval
15	Entity Redraw			If entity changes & loan docs required to be redrawn
16	Multifamily Residential Properties with 5-24 Units or as defined in respective jurisdiction			
17	General Commercial Narrative Appraisal. May use 71A or 71B <\$3.0M loan amount or +15 Units			
18	30 Year Amortization & Term			
19	Interest Only Loans are 5-Year IO Payment & 25-Years Fully Amortized - Qualifies under fully amort			
20	Entities Only			
21 22	Guarantors:	Total Net Worth of ≥50% of requested loan amount.		
23	Credit:	Minimum 6-Months P&I in Reserve		
23	Credit.	Min 48-mths from Bankruptcies, Foreclosures, Deed-in-Lieu, or Short Sales		
24 25	Mortgage Lates: No 30 last 6 mths, 1 max 30 last 12 mths, no 60+ last 24-months.  ACH For for Payments			
26	Business Entities require ACH - Lender Credit is not applicable.			
	regulation to quality from Lettures of realities not applicable.			