FICO	≤50.00%	50.01- 60.00%	60.01- 65.00%	65.01- 70.00%	70.01- 75.00%	75.01- 80.00%	Margin
≥750	0.000	0.000	-0.250	-0.500	-1.250	-2.500	3.000
725 - 749	-0.250	-0.250	-0.500	-0.750	-1.500	-2.750	3.250
700 - 724	-0.500	-0.500	-0.750	-1.000	-2.000	-3.000	3.500
675 - 699	-1.250	-1.250	-1.750	-2.000	-2.750	-3.500	3.750
650 - 674	-1.750	-2.000	-2.250	-2.500	-4.000		4.000
625 - 649	-2.250	-3.000	-3.500	-3.750	-4.250		4.250
600 - 624	-3.500	-4.500	-5.000				4.250
575 - 599	-4.500	-5.500	-5.750				5.000



# **Non-Owner Occupied DSCR**

12.625 108.250	575 - 599	-4.500	-5.500	-5.750				5.000		
12.500 108.000								GENERAL INFORMATION		
12.375 107.750		Progra	m Terms					Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing		
12.250 107.500	Cash-Out Refinance	-0.500	-0.500	-0.500	-0.500 -	0.500				
12.125 107.250	Interest Only (5-YR)	-0.500	-0.500	-0.500	-0.500 -	0.500	-0.500	30-Term, Min Loan ≥\$250K, minimum 650 credit score, Avail on 5/1 or 7/1		
11.999 107.000	Interest Only (5-YR)	-0.750	-0.750	-0.750	-0.750 -	0.750	-0.750	30-Term, Min Loan ≥\$250K, Minimum credit score 650, Available on 30-Year Fixed		
11.875 106.750	Interest Only (10-Yr)	-1.000	-1.000	-1.000	-1.000 -			Fixed Rate 40-Term, Min Loan ≥\$250K, Minimum FICO 650		
11.750 106.500	ITIN	-1.500		-1.750				Maximum loan amount is \$1,000,000. Max LTV for Refi 75%		
11.625 106.250	Non Permanent Resident Alien	-0.750		-0.750				1M Max Loan Amount. Unexpired Visa and EAD required		
11.500 106.000	Foreign Nationals	-0.750	-0.750			0.750		INV Prop, Max 75% Purch / 70% Refi, If LTV>70% Purch, >65% Refi, DSCR≥1.2 required. Price at 700 FICO		
11.375 105.750	FB Taken ≤6 Mth	-0.750	-0.750					-10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines		
11.250 105.500	<\$200,000	-1.000	-1.000			1.000		Max LTV/CLTV 75% Purch / 70% Refi		
11.125 105.250	> \$750k to ≤ \$2.0M	1.000	1.000	1.000			1.000	Subject to applicable Floor Rates		
10.999   105.000	≥\$1.5M≤\$2.0M	0.000	0.000	0.000	0.000	0.000		Mińimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000		
10.875 104.750	≥\$2.0M≤\$3.0M	-0.250		-0.250				Minimum 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000; DSCR for all must be >1.1:1.0		
10.750 104.500	Non Warr Condo	-1.000	-1.000	-1.000		1.000		-5% from Max shown on page 2 - must have > 1.0 DSCR		
10.625 104.250	Condotel / PUDtel	-1.500		-1.500		1.500		Purch 75% & Refi 65% Max LTV/CLTV (If PUDtel, Price as Condotel in Pricer) - must have ≥ 1.0 DSCR		
10.500 104.000	2 Unit Property	0.000	0.000	0.000			0.000			
10.375 103.750	3-4 Unit Property	0.250	0.250	0.250		0.250				
10.250   103.500	DSCR ≥ .80 to < 1.00	-1.250	-1.250	-1.250	-1.250			Max LTV/CLTV 70% Purch / 65% Refi		
10.125 103.250	No Ratio DSCR	-2.000		-2.000				Max LTV 65% Purchase / 55% Refinance, Minimum 650 FICO		
9.999 103.000	1 Score / No Score	-0.750						Where Citizenship Type is not Foreign National, Max 65% LTV/CLTV: DSCR ≥ 1.1 : 24mos 0*30 housing history. 1 Score: Use Actual to Max 700; No Score: Price as 700 Tier		
9.875 102.750	Short-Term Rentals	-1.250	-1.250		-1.250			INV Prop Rented short term / nightly basis, Max 70% Purch / 65% Refi LTV/CLTV		
9.750 102.500	Adult Care Facility	-2.000						Max 65% Purchase / 60% Refi. LTV/CLTV. Minimum 650 FICO		
9.625 102.250	Rural Property	-1.250		-1.250				Purch 70% & Refi 65% Max LTV/CLTV, \$750k Max loan amount, Min 650 FICO, Minimum 1:1 DSCR		
9.500 102.000	Manufactured Homes	-1.000		-1.000				Purch 70% & Refi 65% Max LTV/CLTV		
9.375 101.750	Housing 1x30 in prior 12 mths	-1.000		-1.000			-1.000			
9.250 101.500	Housing 0x60 in prior 12 mths	-2.250		-2.250	-2.250 -	2.250				
9.125 101.250	Housing 0x90 in prior 12 mths	-4.500		-4.500						
8.999 101.000	BK/FC ≥ 2 to < 3 years	-1.000	-1.000		-1.000 -	1.000	-1.000			
8.875 100.750	BK/FC ≥ 1 year to < 2 years	-4.500		-4.500						
8.750 100.500	SS/DIL/Modification < 2 years	-1.000	-1.000	-1.000			-1.000			
8.625 100.250	SS/DIL/Modification <1 year	-2.250	-2.250			2.250				
8.500 100.000	5-Year Prepay (5x5)	0.750	0.750	0.750		0.750		All INV: 5% / 5% / 5% / 5% Prepayment Penalty		
	5-Year Prepay (Step)	0.000	0.000	0.000		0.000		All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty		
	3-Year Prepay (3x5)	0.000	0.000	0.000		0.000	0.000	All INV: 5% / 5% / 5% Prepayment Penalty		
	3-Year Prepay	-0.500		-0.500		0.500	-0.500	All INV: 3% / 3% Prepayment Penalty		
	2-Year Prepay	-1.000		-1.000				All INV: 3% / 3% Prepayment Penalty		
	1-Year Prepay	-1.500	-1.500					All INV: 3% Prepayment Penalty		
	Buy Out Prepay	-3.000	-3.000	-3.000		3.000		Note PPP restrictions on second page (Max price 100)		
	CEMA Transaction	-0.500	-0.500			0.500	-0.500			
	Impound Waiver	-0.500	-0.500	-0.500		0.500		Note waiver restrictions on second page		
	Declining Value Properties	0.000	0.000	0.000	0.000	0.000		-5% LTV/CLTV from Max shown on page 2		
	Minimum Price 98,00, Maximum Price 103.00									

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\*Broker Origination Points and Fees are limited to the lesser of: (a) 3.0% of the loan amount and (b) the maximum allowable by Federal & State High Cost thresholds.

Acra Lender Credit of \$250 off of Lender's Fee for Completed ACH Authorization. \*Applied at Closing - Not Applicable for Entities, which require ACH.

Rate

13.125

13.500 110.000 13.375 109.750 13.250

12.999 109.000

12.875 108.750 12.750 108.500 12.625

109.500

109.250



# **BUSINESS PURPOSE / DSCR - PROGRAM LTV AND LOAN AMOUNT MATRIX**

	FICO	≤\$1.500MM	≤\$1.501 - \$2.000MM	\$2.001MM - \$3.000MM
		LTV/CLTV	LTV/CLTV	LTV/CLTV
	<u>&gt;</u> 750	80%	75%	65%
	<u>&gt;</u> 725	80%	75%	65%
	<u>≥</u> 700	80%	75%	65%
Purchase	<u>&gt;</u> 675	80%	75%	-
	<u>≥</u> 650	75%	70%	-
	<u>&gt;</u> 625	75%	-	-
	<u>≥</u> 600	65%	ı	-
	<u>&gt;</u> 575	65%	ı	-
	<u>&gt;</u> 750	80%	75%	65%
	<u>&gt;</u> 725	80%	75%	65%
	<u>≥</u> 700	75%	70%	65%
Rate/Term	<u>&gt;</u> 675	75%	70%	-
Refinance	<u>≥</u> 650	70%	65%	-
	<u>&gt;</u> 625	70%	-	-
	<u>&gt;</u> 600	65%	-	-
	<u>&gt;</u> 575	65%	-	-
	<u>&gt;</u> 750	75%	75%	65%
	<u>&gt;</u> 725	75%	75%	65%
	<u>≥</u> 700	75%	70%	65%
Cash-Out	<u>&gt;</u> 675	75%	70%	-
Refinance	<u>≥</u> 650	70%	65%	-
	<u>&gt;</u> 625	70%	1	-
	<u>&gt;</u> 600	65%	-	-
	<u>&gt;</u> 575	65%	-	-

Must have a minimum of DSCR of 1.1:1.0

# **GENERAL INFORMATION - NO FEDERAL OR STATE HIGH COST LOANS**

# INCOME DOCUMENTATION

Minimum DSCR is ≥0.80 : 1.00

DSCR = Calculate by dividing (x) reconciled property rents by (y) actual [P]ITIA payments. Minimum DSCR is LTV based.

UW may use higher of actual or market rents: difference is no more than 10% (max \$300). Actual rents must be documented via lease and 2 mos proof of receipt.

Foreign Nationals = Qualify and Price on DSCR

# **LOAN TERMS**

30-Yr Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed

All Loans require impounding for Taxes & Insurance

# INTEREST ONLY (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-Yr) OR IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr)

# **INDEX & ADJUSTMENT CAPS**

Floored at Start Rate / 1 -Year CMT

2.0% Initial hange Cap / 2.0% Annual Cap / 6.0% Life Cap

# **LOAN AMOUNTS**

\$100,000 Min. to \$3,000,000 Max. (Round-down to \$50)

Loan Amounts >\$3.0M are considered by Sr Mgmt on a case-bycase

Loan Amounts for Refinance > \$1.5M requires two (2) Appraisals

Loan Amounts for Purchase > \$2.0M requires two (2) Appraisals

#### PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

# RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval

#### REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Minimum FICO: 700

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

# STATES

<u>Licensed Brokers Only</u>: AZ, CA, ID, MI, MN, MT, NC, NJ, NV, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DC, DE, FL, GA, HI, IA, IL, IN, KS, KY, LA, MA, MD, ME, MO, MS, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WI, WV, WY

Prepayment Penalties: KS, MI, MN, and NM: BUY-OUT all Residential 1-4; OH: BUY-OUT all Residential 1-2; NJ: BUY-OUT all loans closing in name of an INDIVIDUAL; PA: BUY-OUT if to an INDIVIDUAL AND on Residential 1-2 AND loan amount <\$301,022; RI: BUY-OUT if a PURCHASE transaction; VT: BUY-OUT for loans < \$1 Million

#### OCCUPANCY

Investment (INV)

#### ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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