

# **"OUTSIDE OF DODD-FRANK" - ODF**

WHOLESALE RESIDENTIAL RATE SHEET & MATRIX

### ODF PROGRAM

								Max Loa	an by LIV
Min FICO	≥ 720	≥ 700	≥ 650	≥ 600	≥ 550	≥ 500	<500	Purch	Refi
≤ 60% LTV	5.375%	5.500%	6.125%	6.625%	6.625%	7.250%	Quote	\$7.5M	\$7.5M
≤ 65% LTV	5.500%	5.625%	6.250%	6.750%	6.875%	7.500%	Quote	\$7.5M	\$5.0M
≤ 70% LTV	5.625%	5.750%	6.375%	6.875%	7.125%			\$3.0M	\$2.0M
≤ 75% LTV	5.750%	5.999%	6.500%	7.250%				\$2.0M	N/A
Purch	75%	75%	75%	75%	70%	65%	65%		
Refi	70%	70%	70%	70%	65%	65%	60%	1	

A postive mortgage rating is required on this Program.

Deliquency is considererd on a case-by-case and additional pricing adjustments may be warranted.

## **FOREIGN NATIONAL PROGRAM**

5/1 Hyl	orid ARM	Max Loan by LTV		
LTV	Rate	Purch	Refi	
60%	5.625%	\$7.5M	\$7.5M	
65%	5.875%	\$7.5M	\$5.0M	
70%	6.125%	\$3.0M	\$2.0M	

N Loan Amount	Rate Adds
<\$ 150,000	0.375%
≥\$1,000,000	0.250%
≥\$1,500,000	0.375%
≥\$2,000,000	0.500%
≥\$3,000,000	0.625%

CSC Points & Fees and Broker
Points & Fees
may not exceed 6.0%

NO FEDERAL OR STATE
HIGH COST LOANS

## **ADJUSTMENTS**

Description	Rate	Fee*	Note
CSC Lender Fee		\$1,295	Administration / Underwriting / Commitment Fee to CSC
Entity Redraw		\$350	If applicable, Redrawing Loan Documents for a Entity Applicant
Lender Paid Comp	2:1	Ratio	Add to Rate in 0.125% Increments, Max 3.000% LPC, Min 600 FICO or FN
2-Year Prepay			2% / 1% Sequential Stepdown Prepayment Penalty
1-Year Prepay	0.250%		2% Prepayment Penalty
Buy Out Prepay	0.500%		No LPC, Not applicable if Consumer Transaction on Primary Residence
7/1 Hybrid ARM	0.125%		Rates in above grid are quoted as a 5/1 Hybrid ARM
Int Only (5-yr)	0.125%		30-Term, Min Loan ≥\$250K, Avail add 7/1
Int Only (10-yr)	0.500%		40-Term / 10-Yr Fix, Min Loan ≥\$250K
Business / Trust	0.125%		Loan to Business Entity or Trust, Personal Guarantee, Additional Guides
DSCR	0.250%		Debt Service Coverage Ratio (Gross Rents / Actual PITIA)
SE Business Loan	0.125%		Net Funds Must Be Delivered To the Self Employed Business Entity
NOO Business	0.125%		Purchase Transaction Only, 75% Max LTV/ CLTV
Fix & Keep	0.250%		Borrower Must Provide Funds for All Repairs, Requires 2-Year (2/1) PPP
≥\$2,000,000	0.250%		
≥\$3,000,000	0.625%		Min 650 FICO or FN, No Rural
Condo South FL			Max LTV/CLTV 70% Condos in Broward/Dade counties FL
Condotel/NonWr	0.375%		Condotel / PUDtel or Non-Warrantable Condo
2-4 Unit Property	0.125%		
Listed for Sale		1.000	Can Buy Out Fee for 2-Year Hard PPP (2/1 Declining) when allowable
Rural Property	Quote	Quote	Case-By-Case Basis & Subject to Individual Pricing

## **GENERAL INFORMATION**

States: AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MT, NC, NE, NH, NJ, NV, OK, OR, PA, SC, TN, TX, UT, VA, VT, WA, WI, & WY

### **Property Types**

SFR / Condos / Non-Warrantable Condos / Townhouse / 2-4 Units Condotels - Must be in Resort Area as defined by CSC Senior Mgmt

#### Occupance

Owner - User / Second Home / Non Owner

Documented ATR may be applicable under certain scenarios

#### Loan Term

30 Year Amortization & Term - 5/1 or 7/1 Hybrid ARM

All Non-Owner or 2nd Homes have a 2-Year Hard PPP (2/1 Declining)

## Interest Only (IO)

IO Loan is (a) 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-year term)

or (b) 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr term)

## Index & Adjustment Caps

Floored at Start Rate / 1-Year CMT / 4.950% Margin 2.0% Initial Change Cap / 2.0% Annual Cap / 6.0% Life Cap

#### Loan Amounts

\$100,000 - \$7.5M (Round Down Loan Amount to \$50 increments)

Loan Amounts ≥\$1,000,000 require Senior Management Approval

Loan Amounts ≥\$1,000,000 require 600 Minimum FICO

Loan Amounts ≥\$1,000,000 require an Appraisal & BPO

Loan Amounts ≥\$1,500,000 require two Appraisals

Appraisal &/or BPO from CSC AMC or are considered case-by-case

## Loan Documentation

Stated Income / Verified Assets (If Applicable)\*\*

\*\* Foreign National - Funds to Close Must Be Verified in U.S. Dollars with Valid Banking Relationship in Country of Origin

Foreign National cash out ≥ 65% Case-by-Case basis

Loan may be made to a Business Entity or Trust. Personal Guarantee is

required, entity must be US based, and additional guidelines apply.

DSCR is caluclated by dividing (x) reconciled property rents from

(y) actual PITIA payments. Minimum DSCR is 0.75.

Impounds for Taxes / Insurance Required

## Refinance of Property Listed for Sale

Measured as under 90-days on day of Submission to CSC

Max 65% LTV/CLTV, No LPC

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System and Registry ID 144549

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