| Note Rate | Price | |
|--------------|---------|-------------|
| 11.750 | 106.500 | |
| 11.625 | 106.250 | |
| 11.500 | 106.000 | |
| 11.375 | 105.750 | |
| 11.250 | 105.500 | |
| 11.125 | 105.250 | |
| 10.999 | 105.000 | |
| 10.875 | 104.750 | |
| 10.750 | 104.500 | |
| 10.625 | 104.250 | |
| 10.500 | 104.000 | Cash-Out |
| 10.375 | 103.750 | Alt Doc - |
| 10.250 | 103.500 | Interest O |
| 10.125 | 103.250 | Interest O |
| 9.999 | 103.000 | Interest O |
| 9.875 | 102.750 | ITIN |
| 9.750 | 102.500 | Non Perm |
| 9.625 | 102.250 | FB Taken |
| 9.500 | 102.000 | <\$200,00 |
| 9.375 | 101.750 | > \$750k to |
| 9.250 | 101.500 | ≥\$1.5M≤\$ |
| 9.125 | 101.250 | ≥\$2.0M≤\$ |
| 8.999 | 101.000 | Non Warr |
| 8.875 | 100.750 | Condotel |
| 8.750 | 100.500 | 2 Unit Pro |
| 8.625 | 100.250 | 3-4 Unit P |
| 8.500 | 100.000 | 1 Score / |
| 8.375 | 99.750 | Short-Ter |
| 8.250 | 99.500 | Adult Care |
| 8.125 | 99.250 | Rural Pro |
| 7.999 | 99.000 | Manufacti |
| 7.875 | 98.750 | Housing 1 |
| 7.750 | 98.500 | Housing C |
| 7.625 | 98.250 | Housing C |
| 7.500 | 98.000 | BK/FC ≥ 2 |
| 7.375 | 97.750 | BK/FC ≥ ′ |
| 7.250 | 97.500 | SS/DIL/M |
| 7.125 | 97.250 | SS/DIL/M |
| | | 5 V 5 |

6.999 97.000 6.875 96.750 6.750 96.500

FICO ≥750

725 - 749

700 - 724

675 - 699

650 - 674

625 - 649

600 - 624

575 - 599

| _ | NOC) DTI |
|------|------------------|
| Acra | Lending |
| www. | .acralending.com |

Non-Owner

Dated: 10/03/2022 V2

Occupied DTI

| 313 - 388 | -4.230 | -3.230 | -0.000 | | | | | | |
|-------------------------------|---|--------|--------|--------|--------|--------|--|--|--|
| | | | | | | | GENERAL INFORMATION | | |
| | Program Terms | | | | | | Select 5/1 ARM, 7/1 ARM, or 30-Year Fixed - all same pricing | | |
| Cash-Out Refinance | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | | | | |
| Alt Doc - Bk Stmts | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | Minimum 600 Score | | |
| Interest Only (5-YR) | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | | 30-Term, Min Loan ≥\$250K, minimum 650 credit score, Avail on 5/1 or 7/1 | | |
| Interest Only (5-YR) | -0.750 | -0.750 | -0.750 | -0.750 | -0.750 | -0.750 | 30-Term, Min Loan ≥\$250K, Minimum credit score 650, Available on 30-Year Fixed | | |
| Interest Only (10-Yr) | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | | |
| ITIN | -1.500 | -1.750 | -1.750 | -2.000 | -2.000 | -2.500 | Minimum score 600. Maximum loan amount is \$1,000,000. | | |
| Non Permanent Resident Alien | -0.750 | -0.750 | -0.750 | -0.750 | -0.750 | -0.750 | 1M Max Loan Amount. Unexpired Visa and EAD required | | |
| FB Taken ≤6 Mth | -0.750 | -0.750 | -0.750 | -0.750 | -0.750 | -0.750 | -10% LTV/CLTV (max CLTV per tier), 12-Months Reserves, Additional Guidelines | | |
| <\$200,000 | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | Max LTV/CLTV 75% Purch / 70% Refi | | |
| > \$750k to ≤ \$2.0M | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | Subject to applicable Floor Rates | | |
| ≥\$1.5M≤\$2.0M | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | Minimum 650 FICO. Max Cash-in-Hand >65% LTV is \$500,000 | | |
| ≥\$2.0M≤\$3.0M | -0.250 | -0.250 | -0.250 | | | | Minimum 700 FICO. Max Cash-in-Hand >65% LTV is \$500,000 | | |
| Non Warr Condo | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | Purch -5% & Refi -10% LTV/CLTV - Max 75% LTV/CLTV | | |
| Condotel / PUDtel | -1.500 | -1.500 | -1.500 | -1.500 | -1.500 | | Purch 75% & Refi 65% Max LTV/CLTV (If PUDtel, Price as Condotel in Pricer) | | |
| 2 Unit Property | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | | |
| 3-4 Unit Property | 0.250 | 0.250 | 0.250 | 0.250 | 0.250 | 0.250 | | | |
| | | | | | | | Where Citizenship Type is NOT Foreign National, Max 65% LTV/CLTV: 24mos 0*30 housing history. 1 Score: Use Actual to | | |
| 1 Score / No Score | -0.750 | -0.750 | -0.750 | | | | Max 700; No Score: Price as 700 Tier - Full Doc Only | | |
| Short-Term Rentals | -1.250 | -1.250 | -1.250 | -1.250 | | | INV Prop Rented short term / nightly basis, Max 70% Purch / 65% Refi LTV/CLTV | | |
| | | | | -1.230 | | | | | |
| Adult Care Facility | -2.000 | -2.000 | -2.000 | | | | Max 65% Purchase / 60% Refi. LTV/CLTV. Minimum 650 FICO | | |
| Rural Property | -1.250 | -1.250 | -1.250 | -1.250 | | | Purch 70% & Refi 65% Max LTV/CLTV, \$750k Max loan amount, Min 650 FICO | | |
| Manufactured Homes | -1.000 | -1.000 | -1.000 | -1.000 | | | Purch 70% & Refi 65% Max LTV/CLTV | | |
| Housing 1x30 in prior 12 mths | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | | |
| Housing 0x60 in prior 12 mths | -2.250 | -2.250 | -2.250 | -2.250 | -2.250 | | | | |
| Housing 0x90 in prior 12 mths | -4.500 | -4.500 | -4.500 | 4.000 | 4 000 | 4.000 | | | |
| BK/FC ≥ 2 to < 3 years | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | | |
| BK/FC ≥ 1 year to < 2 years | -4.500 | -4.500 | -4.500 | | | | | | |
| SS/DIL/Modification < 2 years | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | | |
| SS/DIL/Modification <1 year | -2.250 | -2.250 | -2.250 | -2.250 | -2.250 | | | | |
| 5-Year Prepay (5x5) | 0.750 | 0.750 | 0.750 | 0.750 | 0.750 | | All INV: 5% / 5% / 5% / 5% / 5% Prepayment Penalty | | |
| 5-Year Prepay (Step) | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | All INV: 5% / 4% / 3% / 2% / 1% Sequential Stepdown Prepayment Penalty | | |
| 3-Year Prepay (3x5) | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | All INV: 5% / 5% Prepayment Penalty | | |
| 3-Year Prepay | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | | All INV: 3% / 3% / 3% Prepayment Penalty | | |
| 2-Year Prepay | -1.000 | -1.000 | -1.000 | -1.000 | -1.000 | | All INV: 3% / 3% Prepayment Penalty | | |
| 1-Year Prepay | -1.500 | -1.500 | -1.500 | -1.500 | -1.500 | | All INV: 3% Prepayment Penalty | | |
| Buy Out Prepay | -1.500 | -1.500 | -1.500 | -1.500 | -1.500 | | Note PPP restrictions on second page (Max price 100) | | |
| CEMA Transaction | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | | | |
| Impound Waiver | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | -0.500 | Note waiver restrictions on second page | | |
| Declining Value Properties | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | -5% LTV/CLTV from Max shown on page 2 | | |
| Minimum Price | Minimum Price 98.00, Maximum Price 103.00 | | | | | | | | |

50.01- 60.01- 65.01- 70.01- 75.01- 60.00% 65.00% 70.00% 75.00% 80.00% Margin

0.000 | -0.250 | -0.250 | -0.500 | -0.750 | -1.000 | -3.500

-0.250 | -0.250 | -0.500 | -0.500 | -0.750 | -1.250 | -4.000

-0.250 | -0.500 | -0.500 | -0.750 | -1.000 | -1.750 | -4.750

-0.500 -0.750 -1.000 -1.250 -1.500 -2.250 -5.500

-1.250 | -1.750 | -2.000 | -2.250 | -2.750 | -4.000

-2.500 | -3.250 | -3.750 | -4.000 | -4.500

-2.750 -3.750 -4.000

-4.250 -5.250 -6.000

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*Broker Origination Points and Fees are limited to the

(a) 3.0% of the loan amount and (b) the maximum allowable by Federal & State High

Administration / UW / Commitment Fee - \$1,295

Acra Lender Credit of \$250 off of Lender's Fee for Completed ACH Authorization. *Applied at Closing - Not Applicable for Entities, which require ACH.

Trust Review Fee - \$395



BUSINESS PURPOSE - PROGRAM LTV AND LOAN AMOUNT MATRIX

| | FICO | ≤\$1.500MM | ≤\$1.501 - \$2.000MM | \$2.001MM - \$3.000MM |
|-----------|-----------------|------------|-------------------------|--------------------------|
| | | LTV/CLTV | LTV/CLTV | LTV/CLTV |
| | <u>></u> 750 | 80% | 75% | 65% |
| | <u>></u> 725 | 80% | 75% | 65% |
| | <u>></u> 700 | 80% | 75% | 65% |
| Purchase | <u>></u> 675 | 80% | 75% | - |
| | <u>></u> 650 | 75% | 70% | - |
| | <u>></u> 625 | 75% | - | - |
| | <u>></u> 600 | 65% | 1 | - |
| | <u>></u> 575 | 65% | 1 | - |
| | <u>></u> 750 | 80% | 75% | 65% |
| | <u>></u> 725 | 80% | 75% | 65% |
| | <u>></u> 700 | 75% | 70% | 65% |
| Rate/Term | <u>></u> 675 | 75% | 70% | - |
| Refinance | <u>></u> 650 | 70% | 65% | - |
| | <u>></u> 625 | 70% | - | - |
| | <u>></u> 600 | 65% | - | - |
| | <u>></u> 575 | 65% | - | - |
| | <u>></u> 750 | 75% | 75% | 65% |
| | <u>></u> 725 | 75% | 75% | 65% |
| | <u>></u> 700 | 75% | 70% | 65% |
| Cash-Out | <u>></u> 675 | 75% | 70% | - |
| Refinance | <u>></u> 650 | 70% | 65% | - |
| | <u>></u> 625 | 70% | - | - |
| | <u>></u> 600 | 65% | - | - |
| | <u>></u> 575 | 65% | - | - |

Must have a minimum of DSCR of 1.1:1.0

GENERAL INFORMATION - NO FEDERAL OR STATE HIGH COST LOANS

INCOME DOCUMENTATION

Minimum DSCR is ≥0.80 : 1.00

DSCR = Calculate by dividing (x) reconciled property rents by (y) actual [P]ITIA payments. Minimum DSCR is LTV based.

UW may use higher of actual or market rents: difference is no more than 10% (max \$300). Actual rents must be documented via lease and 2 mos proof of receipt.

Foreign Nationals = Qualify and Price on DSCR

LOAN TERMS

30-Yr Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed

All Loans require impounding for Taxes & Insurance

INTEREST ONLY (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-Yr) OR IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr)

INDEX & ADJUSTMENT CAPS

Floored at Start Rate / 1 -Year CMT

2.0% Initial hange Cap / 2.0% Annual Cap / 6.0% Life Cap

LOAN AMOUNTS

\$100,000 Min. to \$3,000,000 Max. (Round-down to \$50)

Loan Amounts >\$3.0M are considered by Sr Mgmt on a case-bycase

Loan Amounts for Refinance > \$1.5M requires two (2) Appraisals

Loan Amounts for Purchase > \$2.0M requires two (2) Appraisals

PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval

REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Minimum FICO: 700

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

STATES

<u>Licensed Brokers Only</u>: AZ, CA, ID, MI, MN, MT, NC, NJ, NV, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DC, DE, FL, GA, HI, IA, IL, IN, KS, KY, LA, MA, MD, ME, MO, MS, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WI, WV, WY

Prepayment Penalties: KS, MI, MN, and NM: BUY-OUT all Residential 1-4; OH: BUY-OUT all Residential 1-2; NJ: BUY-OUT all loans closing in name of an INDIVIDUAL; PA: BUY-OUT if to an INDIVIDUAL AND on Residential 1-2 AND loan amount <\$301,022; RI: BUY-OUT if a PURCHASE transaction; VT: BUY-OUT for loans < \$1 Million

OCCUPANCY

Investment (INV)

ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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