

# **BUSINESS PURPOSE / DSCR - RESIDENTIAL RATE SHEET**

Minimum FICO	≥ 750	≥ 725	≥ 700	≥ 675	≥ 650	≥ 625	≥ 600	≥ 575
(Credit Tier)	AAA	AA	А	BBB	BB	B+	В	CCC
≤ 50% LTV	8.750%	8.875%	9.125%	9.250%	9.625%	9.875%	10.500%	10.999%
≤ 60% LTV	8.875%	8.999%	9.250%	9.500%	9.875%	10.250%	10.999%	11.500%
≤ 65% LTV	8.999%	9.125%	9.500%	9.750%	10.125%	10.500%	11.250%	11.625%
≤ 70% LTV	9.125%	9.375%	9.750%	9.875%	10.250%	10.625%		
≤ 75% LTV	9.375%	9.750%	9.999%	10.125%	10.625%	10.875%		
≤ 80% LTV	9.999%	10.500%	10.750%	11.125%				
CLTV	80%	80%	80%	80%	75%	75%	65%	65%
Max Mtg Late (12-Mth)	0 x 30	0 x 30	0 x 30	1 x 30	1 x 30	0 x 60	0 x 60	0 x 90
Bankruptcy / Foreclsoure	<u>&gt;</u> 3 Years	≥ 3 Years	≥ 3 Years	2 Years	≥ 2 Years	<u>&gt;</u> 2 Years	<u>&gt;</u> 2 Years	<u>&gt;</u> 1 Year
Short Sales / Deed-in-Lieu	≥ 2 Years	<u>&gt;</u> 2 Years	<u>&gt;</u> 2 Years	<u>&gt;</u> 1 Year	<u>&gt;</u> 1 Year	Settled	Settled	Settled
Margin	3.000%	3.250%	3.500%	3.750%	4.000%	4.250%	4.250%	5.000%

LENDER PAID COMPENSATION					
MOVEMENT TO:	POINTS / RATE	PAYABLE TO:			
Add to Rate		Lender Paid Points (LPC) to Broker or Borrower Credit.			
*Not all tiers are available to every loan	2:1	Investor: Max 3.0 Pts & requires ≥ 2 YR PPP	,		
,		Must qualify at B tier or higher			

RATE BUYDOWN							
MOVEMENT TO:	POINTS / RATE	PAYABLE TO:					
'Not all tiers are available to every loan	3:1	Discount Points payable to Acra Lending. Rate Floors are by Credit Tier and Program.					

Available in eigths to rate up or down to PAR rate

# Loan Amounts >\$2M - Call your Account Executive

\*Broker Origination Points and Fees are limited to the lesser of:

(a) 4.0% of the loan amount and

(b) the maximum allowable by Federal & State High Cost thresholds.

Administration / UW / Commitment Fee - \$1,295

Trust Review Fee -\$395

Acra Lender Credit of \$250 off of Lender's Fee for Completed ACH Authorization. \*Applied at Closing - Not Applicable for Entities, which require ACH.

**US Business Entity - \$495** 

Margin	3.000 /0	3.230 /0	3.300 /0	3.7 30 70	7.000/0	7.230 /0	7.230 /0	3.00070
ADJUSTMENTS	RATE				NOTES			
Program Terms		Select 5/1 A	ARM, 7/1 ARM, o	or 30-Year Fixed -		1		
Cash-Out Refinance	0.250%	Apply for L	ΓVs > 70%					
Interest Only (5-yr)	0.250%	30-Term, M	in Loan ≥\$250K	, minimum 650 cr	edit score, Avail	on 5/1 or 7/1		
Interest Only (10-yr)	0.375%	Fixed Rate	40-Term, Min Lo	an ≥\$250K, Minii	mum FICO 650			
ITIN	0.500%	\$1M max lo	an Amt - refer to	ITIN matrix for m	nax LTV/CLTV			
Non Permanent Resident Alien	0.375%	\$1M Max L	oan Amount. Ur	expired Visa and	EAD required.			
Foreign Nationals	0.375%	Investor Pro	perty Only, Max	70% Purc / 65%	Refi, Price at 70	0 FICO		
FB/Mod Taken ≤6 Mth	0.375%	-10% LTV/0	CLTV (max CLT	V per tier), 12-Mo	nths Reserves,	Additional Guide	lines	
< \$150,000	0.375%							
> \$750k TO < \$1.5M	-0.250%		applicable Floor I					
> \$1,500,000		Minimum 6	50 FICO. Max Ca	ash-in-Hand >609	6 LTV is \$500,0	00		
Non Warr Condo	0.375%	Purch -5%	& Refi -10% LTV	/CLTV (max CLT	ΓV per tier)			
Condotel / PUDtel	0.750%	Purch 70%	& Refi 65% Max	LTV/CLTV				
2 Unit Property								
3-4 Unit Property	-0.125%	Subject to a	applicable Floor I	Rates				
DSCR: ≥0.90 TO <1.00	0.375%	-5% LTV/CI	LTV (max CLTV	per tier)				
DSCR: ≥0.70 TO <0.90	0.625%	-10% LTV/0	CLTV (max CLT	V per tier)				
Short-Term Rentals	0.375%	INV Prop R	ented short term	/ nightly basis, M	lax 75% Purch /	70% Refi LTV/C	LTV	
Adult Care Facility	0.375%			Refi. LTV/CLTV. N				
Rural Property	0.625%	Purch 70%	& Refi 65% Max	LTV/CLTV, \$750	k max loan amt	, Min 650 FICO,	Minimum 1:1 DS0	CR
5-Year Prepay (5x5)	-0.375%			5% Prepayment				
5-Year Prepay (Step)				1% Sequential S	Stepdown Prepay	ment Penalty		
3-Year Prepay (3x5)			/ 5% / 5% Prepa	, ,				
3-Year Prepay	0.250%		/ 3% / 3% Prepa					
2-Year Prepay	0.500%		/ 3% Prepayme					
1-Year Prepay	0.750%		Prepayment Pe					
Buy Out Prepay	1.50 pt	Note PPP r	estrictions on se	cond page				
CEMA Transaction	0.250%	Note weite	r rootriotiono	accord none				
Impound Waiver Minimum Interest Rate	0.250%		r restrictions on s					
willimum interest Rate	Floor rate	is illilited to	lowest rate for	each credit tier				

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# **BUSINESS PURPOSE / DSCR - PROGRAM LTV AND LOAN AMOUNT MATRIX**

	FICO	≤\$1.500MM	≤\$1.501 - \$2.000MM
	<u>&gt;</u> 750	80%	75%
	<u>&gt;</u> 725	80%	75%
	<u>&gt;</u> 700	80%	75%
Purchase	<u>&gt;</u> 675	80%	75%
Fulcilase	<u>≥</u> 650	75%	70%
	<u>&gt;</u> 625	75%	-
	<u>≥</u> 600	65%	-
	<u>&gt;</u> 575	65%	-
	<u>&gt;</u> 750	80%	75%
	<u>&gt;</u> 725	80%	75%
	<u>&gt;</u> 700	75%	70%
Rate/Term	<u>&gt;</u> 675	75%	70%
Refinance	<u>&gt;</u> 650	70%	65%
	<u>&gt;</u> 625	70%	-
	<u>&gt;</u> 600	65%	-
	<u>&gt;</u> 575	65%	-
	<u>&gt;</u> 750	75%	75%
	<u>&gt;</u> 725	75%	75%
	<u>≥</u> 700	75%	70%
Cash-Out	<u>&gt;</u> 675	75%	70%
Refinance	<u>&gt;</u> 650	70%	65%
	<u>&gt;</u> 625	70%	-
	<u>≥</u> 600	65%	-
	<u>&gt;</u> 575	65%	-

# **GENERAL INFORMATION - NO FEDERAL OR STATE HIGH COST LOANS**

#### INCOME DOCUMENTATION

Minimum DSCR is ≥0.70:1.00

DSCR = Calculate by dividing (x) reconciled property rents by (y) actual [P]ITIA payments. Minimum DSCR is LTV based.

Foreign Nationals = Qualify and Price on DSCR

#### LOAN TERMS

30-Yr Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed All Loans require impounding for Taxes & Insurance

# INTEREST ONLY (IO)

IO Loan is 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-Yr) OR IO Loan is 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr)

#### **INDEX & ADJUSTMENT CAPS**

Floored at Start Rate / 1 -Year CMT

2.0% Initial hange Cap / 2.0% Annual Cap / 6.0% Life Cap

# LOAN AMOUNTS

\$100,000 Min. to \$2,000,000 Max. (Round-down to \$50)

Loan Amounts >\$2.0M are considered by Sr Mgmt on a case-bycase.

Loan Amounts >\$1.5M requires two (2) Appraisals

# PROPERTY TYPES

SFR / Condos / Townhouse / 2-4 Units

Non-Warrantable Condos - Reference Lender Guidelines

## RATE LOCK POLICY

Reference separate policy for full details. Rate locks for 45-day period from Submission Date with Conditional Loan Approval

#### REQUEST TO WAIVE IMPOUNDS

Available on LTV / CLTV ≤80%, Loan Amounts ≤\$1.5M

Minimum FICO: 700

Must be 0x30 over last 24-months for housing payment(s)

Not available for Foreign National Product

### STATES

<u>Licensed Brokers Only</u>: AZ, CA, GA, ID, MI, MN, MT, NV, NJ, NC, OR, TN, UT, VA

Licensed & Unlicensed Brokers: AL, AR, CO, CT, DE, DC, FL, HI, IL, IN, IA, KS, KY, LA, ME, MD, MA, MS, MO, NE, NH, NM, NY, OH, OK, PA, RI, SC, TX, VT, WA, WV, WI, WY

Prepayment Penalties not allowed and must be Bought Out in KS, MI, MN, NM, NJ (if to an Individual), OH, PA (if to an Individual on 1-2 Unit Dwelling, & <\$278,250), RI (if a Purchase Transaction), & VT (if ≤\$1.0M)

# OCCUPANCY

Investment (INV)

# ACH FORM FOR PAYMENTS

Business Entities require ACH - Lender Credit is not applicable

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