# Rachael Pearlman

### **Esthetician and Massage Therapist**

Laguna Niguel, CA 92677 rpearl42@gmail.com (949)942-0930

Passionate in skin care and massage therapy, my advanced training and experience in multiple areas including clinical and physical massage and health care therapies allow me to work in a broad range in this field.

Allowing my creative intelegence and business savvy approach towards achieving "high-end" customer service, sales and all around successful performance.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

## Work Experience

### **Marketing Director**

The Lawrence Group - Costa Mesa, CA January 2017 to February 2020

Organized, maintained and executed marketing and advertising ventures to multiple target markets while attending as personal assistant to the CEO of this law firm.

### **Esthetician and Massage Therapist**

Young Health Care and Spa - Cypress, CA January 2014 to January 2017

Skin care treatments, microdermabrasion treatments, chemical peels, back facial, hair removal/ waxing and Full body swedish massage, muscle rehabilitation were some of my primary focus. Product knowledge, sales and customer service was crucial.

#### **Sales Representative**

Nestle Nespresso- Bloomingdales@ South Coast Plaza 2008 to 2010

Customer service, product Knowledge and Sales very important for this high end clientele market.

#### **Stockroom Manager**

The Habit - The Lab Anti-Mall 2005 to 2008

Sales goals and organization were essential to this high paced retail sales position.

Professional Skills Adobe Photoshop: Expert

Microsoft Word, Powerpoint, Excel: Expert

Qualification & Certification Esthetics License Dermalogica Partner School Undergraduate Dermalogica Training: Skin Therapy Chemical Peels High Frequency Galvanic

## Education

Estancia High School 2007

#### **AA** in Business

Orange Coast College

## State board Liscensed esthetician in Skin therapist

Advance Beauty College - Laguna Hills, CA

#### Skills

- Customer Support (10+ years)
- Customer Care (5 years)
- Call Center
- Customer Service (9 years)
- Marketing Strategy
- Salesforce (10+ years)
- Google Analytics
- MS Office
- Social Media Marketing
- Indesign
- Advertising (7 years)
- Event Planning (7 years)
- Graphic Design
- search engine optimization (Less than 1 year)
- Digital Marketing
- Public Relations
- Wordpress
- Excel
- Supervising Experience
- Events Management
- Microsoft Word
- Body Waxing
- Dermabrasion
- Social Media Management
- Branding

#### Certifications and Licenses

#### **Esthetician**

July 2017 to July 2018

California State board certified Esthetician

### **Massage Therapist**

January 2019 to Present

Physical therapy and sports rehabilitation, full body work, neck and shoulders, as well as swedish massage, deep tissue and muscle isolation are some of the most commonly performed treatments. Skilled and knowledgable in essential oils, product ingredients and treatments including, hot stone, lymphatic drainage, acupressure and hands & foot massage.

#### Additional Information

Skilled in physical therapy as well as personal physical trainer, yoga instructor and dance/coreagraphy skillset. I have a vast and advanced knowledge in nutrition, diet, product composition, weight control training, and personalized care planning to create maintain and balance a healthy lifestyle and enhanced a balanced well rounded and personalized diet while in an environment for successfully achieving goals and maintaining positive experiences.