



## Proposition Two Project Successes

Name of Project	Pre-paid Legal Services
Year of Agreement	2000
Prop 2 Investment	\$289,757
Starting Employment	170
Current Employment	760
Cumulative Payroll	\$214,237,150
Description	Business Retention and Expansion incentive: Pre-Paid's corporate headquarters was on East Main and they needed additional space. Amarillo offered them a \$1M to relocate. Decision was made to relocate to their current location.

Name of Project	Sykes Enterprises
Year of Agreement	2000
Prop 2 Investment	\$3,816,151
Starting Employment	0
Current Employment	0 – Closed approximately 2004 800 was the maximum employment level before closing.
Cumulative Payroll	\$9,781,319
Description	Business Attraction incentive: The 40,000 sf structure was built and given to Sykes after 5 years of occupancy. The structure still stands and houses iQor's call center.

Name of Project	GAMI/TATI
Year of Agreement	2002
Prop 2 Investment	\$243,750
Cumulative Payroll	\$14,969,541
Starting Employment	23
Current Employment	45 Max employment has been +/-80
Description	Business Retention and Expansion incentive: Funds went toward the construction of their newer hangar and allowed for the company to expand their operations and add employees. GAMI and TATI are internationally known for the airplane equipment they produce and install.



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Name of Project	Globe Manufacturing
Year of Agreement	2004
Prop 2 Investment	\$77,000
Cumulative Payroll	\$8,911,675
Current Employment	42 Max employment has been 50
Description	Business Attraction incentive: Globe moved into the abandoned Wrangler plant which was purchased by the Ada Jobs Foundation and Ada Industrial Development Corporation.

Name of Project	Flex-n-Gate
Year of Agreement	2004
Prop 2 Investment	\$238,000
Cumulative Payroll	\$186,791,610
Starting Employment	300
Current Employment	750
Description	Business Retention and Expansion incentive: Flex-N-Gate had approximately 300 employees and needed to grow in order to fulfill orders. Company grew to 500 by 2008, but declined as the auto industry sputtered.

Name of Project	IRT
Year of Agreement	2005
Prop 2 Investment	\$500,000
Cumulative Payroll	\$48,195,025
Current Employment	250 currently Maximum employee level was 600
Description	Business Attraction incentive: The abandoned Sykes Call Center facility was vacant and Ada had an attractive workforce for back office operations. iQor purchased the company in 2014.



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Name of Project	CLEET
Year of Agreement	2005
Prop 2 Investment	\$116,500
Cumulative Payroll	\$11,453,180
Current Employment	40
Description	Business Attraction incentive: The State of Oklahoma competitively bid the relocation of the CLEET facility and Ada was the determined the best bid. The facility was constructed for approximately \$26M and brings over 500 police cadets to the Ada area each year. Prop 2 funds were utilized to match grants and cover some infrastructure costs. Several community partners rallied to assemble land and package the winning proposal.

Name of Project	True Steel
Year of Agreement	2007
Prop 2 Investment	\$19,062
Cumulative Payroll	\$4,697,907
Current Employment	28
Description	Business Attraction incentive: True Steel desired to be closer to their employment base. An economic development partner sold them land in the CB Howard Industrial Park. While True Steel didn't meet their intended employment target, they have surpassed it since and have expanded with plans to add 12 more employees in the second company.

Name of Project	Chickasaw Business and Conference Center
Year of Agreement	2013
Prop 2 Investment	\$1,250,000
Current Employment	25
Description	Community Enhancement, Entrepreneurial, and Talent Attraction incentive: The Ada Jobs Foundation was one of the first to step up to encourage the construction of the new business school. Most of the professional employees in Ada are ECU graduates and the pipeline of talent was strengthened through the Chickasaw Conference and Business Center which houses the Stonecipher School of Business. The intent was also to encourage future business start-ups utilizing ECU business school graduates. The conference center houses events on a near weekly basis and has brought thousands of people to Ada. The Entrepreneurship program has become the top amongst the regional universities. ECU hosts Oklahoma Business Week annually which brings over 100 high school students to campus to learn how to run a business. Many have chosen ECU through the experience.



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Name of Project	Superior Fabrications
Year of Agreement	2013
Prop 2 Investment	\$49,000
Cumulative Payroll	\$6,428,052
Current Employment	66
Description	Business Retention and Expansion incentive: Superior expanded into the abandoned Remington Arms building. Prop 2 purchased the structure at a greatly reduced price. The purchase price was discounted to Superior as long as they fulfilled their employment obligations over 7 years.

Name of Project	Stone Creek
Year of Agreement	2015
Prop 2 Investment	\$85,115
Current Employment	0
Description	Community Enhancement and Retail Attraction incentive: The Stone Creek developer upsized a lift station in order to meet flow requirements for retail operations outside of the development. The improvement will allow for greater retail development along the Lonnie Abbott corridor. Sales taxes generated within the Stone Creek development exceeded the investment within 6 months.

Name of Project	iQor
Year of Agreement	2016
Prop 2 Investment	\$200,000
Current Employment	250+
Description	Business Retention and Expansion incentive: iQor purchased IRT and desired to expand their operations within the region. The total employment at the time was down to 150. The agreement is that iQor will be rewarded for all new employees in excess of 200.



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Name of Project	Air-Evac
Year of Agreement	2016
Prop 2 Investment	\$120,000
Current Employment	14
Description	Business Attraction incentive: Air Evac will provide a valuable service to the citizens in that Ada didn't have any emergency evaluation provider serving Mercy – Ada or the Chickasaw Hospital. Air Evac will have an annual payroll of \$1.7M. The company is leasing land from the Ada Airport and purchasing fuel locally as well.

Name of Project	Lovera's Cheese
Year of Agreement	2016
Prop 2 Investment	\$28,343.40
Current Employment	9 at Ada facility (PTC incubator)
Description	Community Enhancement and Business Retention incentive: The Pontotoc Technology Center operates a business incubator facility on their campus. Several local businesses started in the facility (Jobri, Cammond Industries, MyGov.US, Zieglemeier's Pecan Butter, etc.), but the facility needed a code compliant floor in order for Lovera's to expand. Prop 2 funds covered 80% of the cost.

Name of Project	ECU Oka' Institute
Year of Agreement	2016
Prop 2 Investment	\$1,250,000
Current Employment	5 (with plans to hire 18 total employees in the next 3 years)
Description	Community Enhancement and Business Attraction incentive: The 2014 AJF Economic Development Plan identified the establishment of an industrial cluster focused around water as an area in which Ada had a strategic advantage. The EPA Water Lab turned 50 in 2016 and their scientists conduct groundwater research internationally. The Chickasaw Nation has a very strong environment development and well versed water law personnel. ECU created a Master's degree in Water Policy and Management which started in the fall 2016. The Institute will further expand the collective knowledge of water and will possibly serve as the hub of the water cluster. This investment was to build upon Ada strengths and allow for future growth in the study area.