

# The problem

Sofia has a food allergy

Difficult to decide

Time consuming to read

No instant alternatives









### The problem is worldwide



The average American spends 120 mins per week at a supermarket



Lactose-free market size is expected for \$30 billion by 2029



220M suffer from some food allergy worldwide



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Global Lactose-Free Market, By Regions, 2022 to 2029



DATA BRIDGE MARKET RESEARCH



Source: Data Bridge Market Research Market Analysis Study 2022

# The solution

iOS/Android app

Download

Register

Scan

Be happy!



### **USP**

Provide

 Provide valid answer based on the ingredients

Make

Make life with allergies easier

Spare

 Spare time & money on shopping

#### The Business Model Canvas





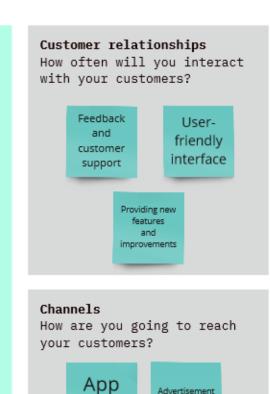
Skilled app

developers

and IT

professionals





stores

Health centers

recommendation:

in social media

Partnering

with

influencers



#### Cost Structure

How much are you planning to spend on the product development and marketing for a certain period?

Development: -600.000€ Marketing: ~200.000€ Office and servers: 250.000€

Database

management

system

Cost of developing the M.V.P. is low in the 1st round after that it jumps due to the prices of servers, databases and office

customer support

> In the first round you don't need to spend on marketing but as soon as you have a highly functional model it becomes expensive

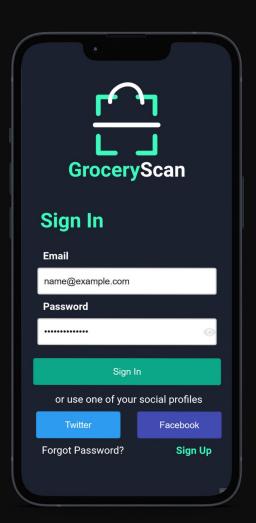
#### Revenue Streams

How much are you planning to earn in a certain period? Compare your costs and revenues.

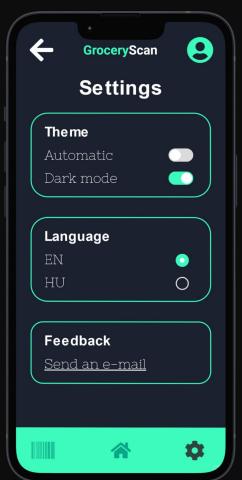


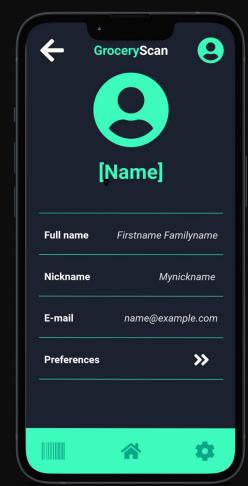
Investors/ Incubator programme Partnerships and collaborations with grocery stores

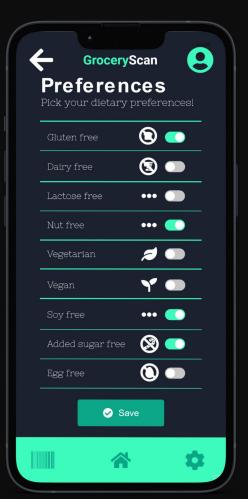
## Mockup





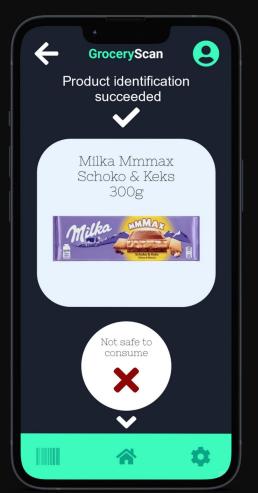


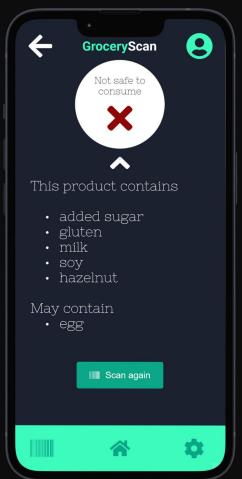


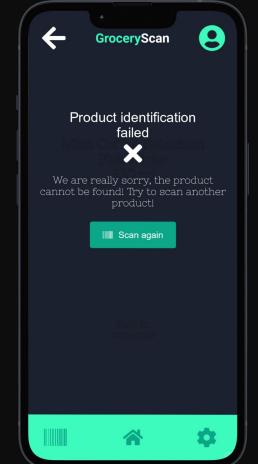












### **MoSCoW**



 Integrate a dynamic price-checking feature that compares product prices across different stores in real-time.

 Utilize data analytics to provide users with insights into price trends and fluctuations.

recommendation system suggests alternative prod based on user preference dietary restrictions.

 Utilize machine learning algorithms to enhance accuracy in suggesting viable substitutes. rcode Scanne -to-date data

rnative sugg

 The app is focused on information and guidance rather than serving as a transactional platform.

dering through

- Develop an algorithm that considers both product prices and user preferences to recommend stores offering the best value for money.
- Implement a user-friendly

  interface for easy access to these
  mation

g system that alerts users ntial allergens or ents that may not

mentioned in the ingredients list.

 Utilize AI algorithms to analyze ingredient lists and provide context-aware warnings for enhanced user safety.

### Pseudocode

# Mapping of allergenic ingredient from database

- I. Fetch the ingredients from DB for a given barcode
- 2. Check whether it contains allergenic ingredient or not

```
function fetch_grocery_element_by_id(barcode_id):
    query result<-db query("SELECT name, ingredients FROM grocery elements
WHERE barcode id<-" + barcode id)
    IF query result is not empty
        row<-get the first row from query result
            "name": row["name"],
            "ingredients": split(row["ingredients"], ",")
    ELSE
        return null // No matching element found FOR the barcode ID
//Pseudocode can't handle this
    FNDTF
function contains allergenic ingredients(element, allergenic ingredients):
    FOR ingredient in element["ingredients"]: //Pseudocode can't handle
this
        IF ingredient in allergenic ingredients
            return true // Element contains an allergen
        ENDIF
    return false // Element does not contain any allergen
barcode id<-get barcode id from app()
grocery element<-fetch grocery element by id(barcode id)</pre>
IF grocery element is not null
    allergenic ingredients<-["milk", "peanuts", "eggs"]
ENDIF
    contains allergen<-contains allergenic ingredients(grocery element,
allergenic ingredients)
    IF contains allergen
        result<-"contains allergen"
    ELSE
        result<-"does not contain allergen"
ELSE
    result<-"invalid barcode id"
```



### Backup slide

- https://endallergiestogether.com/research/food-allergy-statistics/
- <a href="https://www.nasdaq.com/articles/the-average-american-spends-this-much-driving-to-the-grocery-store">https://www.nasdaq.com/articles/the-average-american-spends-this-much-driving-to-the-grocery-store</a>
- <a href="https://www.databridgemarketresearch.com/reports/global-lactose-free-market">https://www.databridgemarketresearch.com/reports/global-lactose-free-market</a>