

Adam N. El-Khalili

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EDUCATION

B.A.: Financial Economics	Wabash College	GPA: 3.8/4.0	May 2023
Minor: Chemistry			

TECHNICAL SKILLS

Computer: Microsoft Teams, Excel, PowerPoint, LinkedIn Sales Navigator, ZohoCRM

Certifications: LEAN Process Improvement, A3 Design Thinking

PROFESSIONAL EXPERIENCE

Intern, Data Analyst	October 2020 – Present
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Trek10, Inc., South Bend, IN

- Construct a formalized list of the company's past, present, and future clients/prospects/partners
- Aid employees by updating relevant sections/workstreams; Design new social media practices
- Receive initiatives that are being worked on by the special projects team

Intern, Financial Consultant	September 2019 – Present
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Capturely, Inc., Los Angeles, CA

- Enter sales qualified leads into ZohoCRM to track activity through cold calls and LinkedIn messages
- Oversee the company's financial budget/status by examining Excel spreadsheets
- Produce market qualified leads for the production executive team

Lifeguard	May 2017 – Present
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Lafayette Parks and Recreation Department, Lafayette, IN

- Monitor swimming activities while enforcing policies, guidelines, and rules
- Assist the aquatics director with pool maintenance and facility safety procedures
- Apply a reasonable standard of care necessary to stabilize injured or ill patrons

Intern, Business Immersion Program	May 2020 – August 2020
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Center for Innovation, Business & Entrepreneurship, Wabash College, Crawfordsville, IN

- Analyzed 100+ pages of Harvard Business School case studies on how successful businesses operate
- Participated in workshops on organizational leadership and emotional intelligence (EQ)
- Completed a 3-week boot camp on marketing, sales, finance, and entrepreneurship

PROFESSIONAL DEVELOPMENT

Alumni Relations Chairman	November 2019 – Present
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Delta Tau Delta Fraternity, Wabash College, Crawfordsville, IN

- Organize educational programs/networking events to connect alumni with fraternity members
- Develop alumni engagements while keeping a record of active alumni members

Swim Instructor	September 2019 – Present
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Class of 1950 Natatorium, Wabash College, Crawfordsville, IN

- Provide swim/educational instructions to the youth of the Crawfordsville community
- Evaluate the progress of swimmers; Adjust teaching programs

Varsity Swimmer	August 2019 – Present
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Wabash College Swimming & Diving Team, Crawfordsville, IN

- Practice/travel/compete for 15+ hours per week while balancing a rigorous course load
- Help lead the team to a 3rd place finish and 1,264 points—the best in school history—at the 2020 North Coast Athletic Conference (NCAC) Swimming & Diving Championships