

- 22. An Asian expression translates: Talk, Talk, Fight, Fight. To me that means once the lawsuit has been filed, and especially when you are discussing settlement, keep the trial preparation pedal to the metal.
- 23. Unless you have something to say, don't say anything. Let your opponent, the witness, or the deponent fill the silence. It will pay off.
- 24. There is no magic to mastering the facts, the issues, and the law concerning any case. It just takes all your time.
- 25. Life is what's happening while you're trying cases.
- 26. Know more about the case, including the smallest, seemingly most irrelevant details, than anyone. Not only know more about the case than your opponents, of course, but also know more about it than your own expert witnesses.

- 37. Is always alert for potential conflicts of interest and investigates and resolves all potential conflicts issues before undertaking any representation.
- 38. Understands that good lawyering does not require or condone any distraction from their own high personal, professional, moral, and ethical standards.
- 39. Is thankful that they are in a profession with unlimited possibilities to help individuals and society.
- 40. Is a responsible steward of their talents and uses their persuasive skills appropriately.
- 41. Leaves their mark.
- 42. Continuously monitors the appropriate proximity to maintain with each client to balance the objectivity that distance provides with the subjectivity that closeness provides

and understands that that distance is different for each client.

- 43. Maintains their objectivity about the client's case. Good lawyers may be passionate about their cases, but they remain objective.
- 44. Takes a break from their legal practice, as much and as often as they can.
- 45. Leaves something on the table at settlement, but takes no prisoners at trial.
- 46. Knows when to move on.
- 47. Has faith in the legal system, but remembers that it's a hands-on operation whose best results occur when that lawyer's hands control it.
- 48. Doesn't let the possibility or probability of future appearances, either before the same judge or against the same opposing counsel,

affect their zealous representation of their current client.

49. Encourages the client to continue to trust the client's own instincts and to question the lawyer when the client is unsure of what or why things are or are not happening.
50. Knows that our democratic society and our justice system within our democracy will only last as long as we all continue to recognize that the personal dignity of each individual, even of the meekest or the vilest amongst us, requires our equal treatment of every one of us under our laws. This is the good lawyer's gospel. American lawyers are prepared to fight and to die for it.

The inescapable conclusion about a good lawyer is that the more a client knows about and works with that lawyer, the more comfortable and confident that client becomes with that lawyer and especially with that lawyer's competence to handle that matter for that client.

to all intents and purposes, as part of the said Constitution; viz.

ARTICLES in addition to, and Amendment of the Constitution of the United States of America, proposed by Congress, and ratified by the Legislatures of the several States, pursuant to the fifth Article of the original Constitution . . .

FREDERICK AUGUSTUS MUHLENBERG,
Speaker of the House of Representatives.

JOHN ADAMS,
Vice-President of the United States, and
President of the Senate

ATTEST,
JOHN BECKLEY,
Clerk of the House of Representatives.
SAM. A. OTIS, Secretary of the Senate.