**Adam Gonterman**

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**PROFESSIONAL EXPERIENCE**

**ExxonMobil August 2014 - present**

*Crude Coordinator and Supply Logistics Coordinator (Spring, TX) July 2018 – present*

* Managed crude supply for 250KBD refinery and optimized slate to record best ever monthly crude rates 4 months in a row with no capital projects ($3.6M)
* Organized integrated team for a pipeline expansion project worth $27.6M in 2019 alone and minimized operational impacts ($2.3M)
* Identified opportunities to grow pipeline position by 24% (~$12M/mo)
* Leveraged relationships to learn 3P system which enabled execution of a $2.1M commercial deal

*ExxonMobil Refining and Supply Intern (Baytown, TX) May 2017 - August 2017*

* Served as wastewater contact engineer for the second largest refinery in the US
* Conducted economic analysis of site wide sampling to improve efficiency, leading to ~$9K in savings annually

*SeaRiver Maritime (a wholly owned subsidiary of ExxonMobil) Intern (Spring, TX) May 2016 - August 2016*

* Served as wastewater contact engineer for the second largest refinery in the US
* Conducted economic analysis of site wide sampling to improve efficiency, leading to ~$9K in savings annually

*ExxonMobil Research & Engineering IL&G Co-op (Paulsboro, NJ) July 2015 - December 2015*

* Managed relationship with 3P company during joint development program
* Aided in development of technology to improve oil analysis process for wind turbines, reducing operation and maintenance costs by ~$250K+ per failure and minimizing downtime

*ExxonMobil Research & Engineering Products Tech Co-op (Paulsboro, NJ) August 2014 - December 2014*

* Performed 1st ExxonMobil research on dispersant/detergent solubility in lubricating oil feedstock

**Siemens February 2016 - May 2017**

*Product Management Intern (Norcross, GA) February 2016 – May 2017*

* Facilitated product launch resulting in ~$1.2M in sales during the first fiscal year
* Reviewed product catalogue for economic viability of products to save ~$4M annually

**EDUCATION, AWARDS, & ACTIVITIES**

**Georgia Institute of Technology | Atlanta, GA**   **2018**

*B.S. in Chemical and Biomolecular Engineering*

Institutional GPA: 3.51 | Zell Miller Scholarship Recipient

* AIChE (American Institute of Chemical Engineers)
  + Events Committee Chairman – Managed events committee and planned Annual AIChE Clearinghouse Career Fair for 30+ companies
* Ice Hockey Team
* SAA (Student Alumni Association)
* Sigma Nu Fraternity
* Team Buzz
* Tennis Team

#### SKILLS

* Proficient with MATLAB and Microsoft Office products
* Data Analysis: Tableau
* Foreign Languages: Spanish (conversational)