



# Adam Hayward

BUSINESS OPERATIONS &  
FULL STACK DEVELOPMENT

## PROFESSIONAL OVERVIEW

A highly successful Operations Director with a demonstrated history of optimizing organizational efficiency across various industries. Expert in team management, process refinement, and fostering cross-functional cooperation. Data driven decision-maker with track record of achieving results in dynamic, high-pressure settings.

### CONTACT

PHONE  
(214) 244 · 1199

EMAIL  
adam@MeetAdamHayward.com

WEBSITE  
www.MeetAdamHayward.com

### PROFESSIONAL EXPERTISE

- Leadership
- Communication
- Analytics
- Problem Solving
- Collaboration
- Organization
- Customer Service

### TECHNICAL SKILLS

JavaScript  
Node.Js  
React.Js  
SQL  
Mongo DB  
CSS/SCSS  
HTML  
Microsoft Office

### PROFESSIONAL EXPERIENCE

#### PROVADO STRATEGIC PARTNERS

Director of Operations - Contracted | April 2022 - Dec 2023

Collaborated directly with company owners to develop several new business ventures. Formulated, executed, and supervised operational, HR, and accounting protocols for a holding company and its affiliated entities. Harnessed expertise in programming to distinguish suitable existing software solutions on the market, develop custom integrations, and successfully implement them to streamline essential operational tasks.

- *Simultaneously led multiple teams across diverse industries*
- *Leveraged automation to reduce costs and enhance profit margins*

#### SMU CODING BOOT CAMP

Student | Sept 2020 - April 2021

Full Stack Web Development bootcamp with curriculum focused on developing technical skills, as well encompassing topics in agile methodology, computer science, database theory, progressive web apps, and much more.

- *Achieved certificate; graduated with a 4.0*

#### AT&T, INC | June 2012 - Sept 2020

Manager Network Services | Feb 2014 - Sept 2020

Operated a team of over twenty *Service & Delivery Technicians* expanded across Dallas, TX. Led and participated in many cross-functional teams to re-engineer business processes impacted by mergers and acquisitions. Performed business analysis and project management tasks including stakeholder management, scheduling, requirements definition, budgeting, etc.

- *Identified operational inefficiencies and implemented solution strategies*
- *Served on numerous company committees, campaigns, and projects*
- *Received Extraordinary Impact appraisal ratings for 2014 and 2018*

# ADAM HAYWARD

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## EDUCATION

### SMU CODING BOOT CAMP

Southern Methodist University | 2021

### ACCELERATED TECHNICAL KNOWLEDGE TRAINING

Richland Collage | 2015

### SILVER HONORS DIPLOMA

Broad Run High School | 2008

## ACCOMPLISHMENTS

### PMP FORMAL PROJECT MANAGEMENT TRAINING

PMI | 2018

### ELITE MANAGER COURSE

AT&T University | 2018

### LEAN SIX SIGMA COURSE

AT&T University | 2018

### CERTIFIED DEFENSIVE DRIVING INSTRUCTOR

Smith System Driving Institute | 2018

## PROFESSIONAL ACHIEVEMENTS

### TOP IN VOICE OF THE CUSTOMER AWARD

AT&T | 2012 - 2020

### EXTRAORDINARY IMPACT APPRAISAL RATING

AT&T | 2014 · 2018

### TOP PERFORMER AWARD

Bank of America | 2011

### EMPLOYEE OF THE YEAR AWARD

GIANT FOOD STORES | 2008



## PROFESSIONAL EXPERIENCE | CONTINUED

Premises Technician | June 2012 - Feb 2014 | Promoted

Installed, troubleshot, and repaired an assortment of IP products and services over fiber optic, twisted pair, coax, and WIFI networks. Performed a variety of duties with an ever-expanding scope of responsibilities to maintain existing services and integrate new technologies. Consulted and communicated service limitations using terminology understood by the client.

- Designated new employee trainer and peer mentor
- Continuously recognized for exceeding organization's quality and efficiency metrics
- Promoted to Manager Network Services in only twenty months

## BANK OF AMERICA

Teller | Oct 2010 - Oct 2011

Reputed interpersonal skills and precision processing client account transactions.

- Applied proficient Spanish speaking abilities to communicate and assist in translating
- Received Top Performer Award for first place in product and service referrals

## GIANT FOOD STORES

Assistant-Front End Manager | Oct 2008 - May 2010

Employer recruited with intent to raise front-end performance and customer satisfaction at a specific location. Achieved success by repetitively analyzing the state of the department, identifying opportunities, and implementing adjustments until acquiring desired results. Sustain performance through strengthened employee trust and instituting culture empathetic to the customer.

- Twice advanced to higher volume stores
- Received 2008 Employee of the Year award

## HARRIS TEETER SUPERMARKETS | Dec 2006 - Oct 2008

Customer Service Supervisor | June 2007 - Oct 2008

- Cashier | Mar 2007 - June 2007 | Promoted
- Bagger | Dec 2006 - Mar 2007 | Promoted

Supervised front-end employees and assisted store management with numerous administrative duties. Won customer trust by conveying empathy to resolve concerns, process refunds, and perform various customer service accommodations.

- Assumed the role of Store Accountant during weekends
- Promoted to supervisory position in only six months