# Check fitting methods against chosen parameters

Adam Rich

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### Prep Stuff

require(tree)

```
These objects were created at the same time as the smaller problem datasets. Also load required packages.
(load('c:/home/git/other/ratemaking-capstone/data/created-data-full.RData'))
## [1] "losses"
                     "policies"
                                  "disciplines" "inflation"
## [6] "states"
                     "odf"
source('c:/home/git/other/ratemaking-capstone/R/resources.R')
require(tidyverse)
## Loading required package: tidyverse
## -- Attaching packages -----
## v ggplot2 3.0.0
                      v purrr
                                0.2.5
## v tibble 1.4.2 v dplyr
                               0.7.6
## v tidyr
           0.8.1 v stringr 1.3.1
## v readr
           1.1.1
                     v forcats 0.3.0
## -- Conflicts -----
                                                                      ----- tidyverse_conflic
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
require(actuar)
## Loading required package: actuar
##
## Attaching package: 'actuar'
## The following object is masked from 'package:grDevices':
##
##
       cm
require(MASS)
## Loading required package: MASS
##
## Attaching package: 'MASS'
## The following object is masked from 'package:dplyr':
##
##
       select
require(fitdistrplus)
## Loading required package: fitdistrplus
## Loading required package: survival
```

```
## Loading required package: tree
```

#### Purpose

The purpose of this R file is to try out the fitting methods I expect will work and show that they provide something very close to the pre-selected frequency and severity models.

#### **Data Checks**

Make sure that column types are as expected.

```
str(policies)
```

```
## 'data.frame':
                   100000 obs. of 22 variables:
##
   $ index
                          : int 1 2 3 4 5 6 7 8 9 10 ...
   $ policy_number
                                "C1AE00092766" "C1AE00783351" "C1AE00936879" "C1AE00037943" ...
##
                          : chr
## $ policy_year
                                2011 2008 2013 2008 2011 2014 2009 2013 2016 2016 ...
## $ duration_months
                                12 12 12 12 12 12 12 12 12 12 ...
                          : num
## $ policy_month
                          : int
                                12 2 10 2 1 11 1 8 9 2 ...
## $ inception
                          : chr
                                "201112" "200802" "201310" "200802" ...
## $ expiration
                          : chr
                                "201212" "200902" "201410" "200902" ...
## $ revenue_bucket
                                3 6 1 1 2 4 1 6 1 5 ...
                         : int
   $ revenue
                                379061 3771609 87795 59671 183667 ...
##
                         : num
## $ state
                                "South Carolina" "California" "New Jersey" "Kentucky" ...
                         : chr
                                "Low" "High" "Mid" "Low" ...
## $ state_group
                         : chr
## $ state_relativity
                          : num 1 1.5 1.25 1 1.5 1 1.25 3.5 1 1.25 ...
   $ discipline
                                "Landscape Architecture" "Structural Engineer" "Civil Engineer" "Stru
##
                          : chr
## $ discipline_relativity: int 1 6 3 6 6 4 1 1 4 2 ...
  $ discipline_group
                                "d1" "d6" "d3" "d6" ...
##
                        : chr
   $ revenue_frequency
                                0.01895 0.18858 0.00439 0.00298 0.00918 ...
##
                          : num
##
   $ expected_frequency
                         : num 0.019 1.6972 0.0165 0.0179 0.0827 ...
## $ claim_count
                          : int 0 1 0 0 0 0 0 0 0 0 ...
## $ year_started
                          : int 2004 1989 1997 1990 2005 2004 2009 2010 2009 2001 ...
## $ employee_count
                          : num 3 29 1 1 3 20 1 28 1 47 ...
## $ use_written_contracts: chr
                                "N" "Y" "N" "N" ...
## $ five year claims
                          : num
                                0500000402...
```

#### Pre-chosen Relativites and Parameters

The base frequency is 0.05 claims per million in revenue.

State relativities are

- Low = 1.0
- Med = 1.25
- High 1.5
- For companies with revenue over \$4m, override with 3.5

Discipline relativities are supposed to be:

```
disciplines[, c('Discipline', 'Relativity')]
```

```
## Discipline Relativity
## 1 Structural Engineer 6
```

```
## 2 Architect 4
## 3 Civil Engineer 3
## 4 Mechanical Engineering 2
## 5 Surveyor 2
## 6 Landscape Architecture 1
```

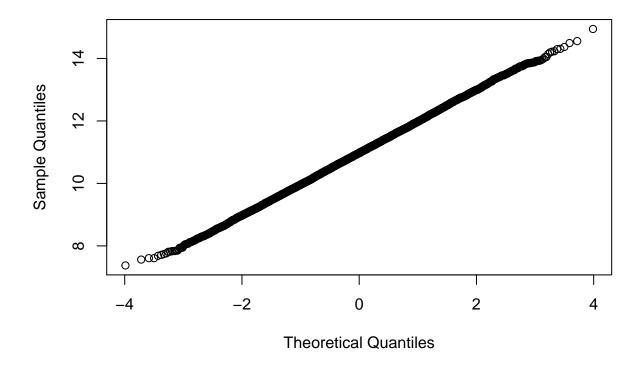
# Severity Curve

I'll start with the severity curve since it is probably easier than the frequency. I know that the claims come from a lognormal distribution with the same parameters, regardless of any policy characteristics.

An effective way to know whether data is from a lognormal distribution is to do a qqnorm plot on the log values.

```
qqnorm(log(losses$claim_ultimate))
```

# Normal Q-Q Plot



The moments of the sample data are

## [1] 125479

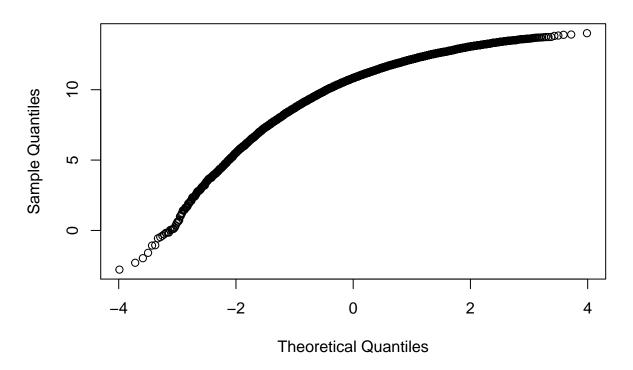
```
mean_loss <- mean(losses$claim_ultimate)
sd_loss <- sd(losses$claim_ultimate)
mean_loss
## [1] 97003.42
sd_loss</pre>
```

#### Test a Gamma

A gamma distribution with the same moments would have these parameters (k is shape, theta is scale):

```
k <- (mean_loss / sd_loss)^2</pre>
theta <- mean_loss / k
k * theta
## [1] 97003.42
sqrt(k) * theta
## [1] 125479
losses_gamma <- rgamma(</pre>
  n = nrow(losses),
  shape = k,
  scale = theta
)
mean(losses_gamma)
## [1] 96948.37
sd(losses_gamma)
## [1] 125293.2
The qqnorm plot for this just doesn't fit a straight line.
qqnorm(log(losses_gamma))
```

# Normal Q-Q Plot



## **Severity Parameters**

The actual lognormal parameters used are

```
(p <- unique(losses[, c('sev_mu', 'sev_sigma')]))</pre>
##
       sev_mu sev_sigma
## 1 10.96163
mu_actual <- p[, 1]</pre>
sigma_actual <- p[, 2]
Using the fitdistrplus package, we get these fitted parameters:
(b <- fitdistrplus::fitdist(losses$claim_ultimate, 'lnorm'))</pre>
\mbox{\tt \#\#} Fitting of the distribution ' lnorm ' by maximum likelihood
## Parameters:
##
             estimate Std. Error
## meanlog 10.975047 0.008224922
## sdlog
            1.007679 0.005815873
mu_fitted <- b$estimate[1] %>% unname
sigma_fitted <- b$estimate[2] %>% unname
```

A function for lognormal limited expected value is

```
levlnorm <- function(x, mu, sigma) {</pre>
  exp(mu + sigma^2/2) *
    pnorm((log(x) - mu - sigma^2) / sigma) +
    x * (1 - plnorm(x, mu, sigma))
}
The expected values, unlimited and then limited at $1m, $5m, and $10m are:
actual_U <- exp(mu_actual + sigma_actual^2/2)</pre>
actual_1 <- levlnorm(1e6, mu_actual, sigma_actual)</pre>
actual_2 <- levlnorm(2e6, mu_actual, sigma_actual)</pre>
actual_5 <- levlnorm(3e6, mu_actual, sigma_actual)</pre>
Check using "brute force"
integrate(
 lower = 1,
 upper = 100e6,
 f = function(t) {t * dlnorm(t, mu_actual, sigma_actual)}
## 95000 with absolute error < 6.9
integrate(
 lower = 1,
 upper = 100e6,
 f = function(t) {pmin(t, 1e6) * dlnorm(t, mu_actual, sigma_actual)}
)
## 94131.01 with absolute error < 11
integrate(
 lower = 1,
 upper = 100e6,
 f = function(t) {pmin(t, 2e6) * dlnorm(t, mu_actual, sigma_actual)}
## 94873.54 with absolute error < 7.8
integrate(
 lower = 1,
 upper = 100e6,
 f = function(t) {pmin(t, 5e6) * dlnorm(t, mu actual, sigma actual)}
)
```

## 94994.83 with absolute error < 7.9

The severities are so low in this distribution that the limits of \$1m, \$2m, and \$5m are basically the same price.

#### Frequency Prep

There is an engineered break at \$4m in revenue. Below that, revenue, state group and discipline are all predictive. Above that, state group is no longer predictive.

One thing that is really important to check before doing a GLM on frequency is whether a Poisson error is appropriate. This check is done by comparing the mean and variance of the observations.

```
mean(policies$claim_count)
## [1] 0.1501
var(policies$claim_count)
## [1] 0.4131541
var(policies$claim_count) / mean(policies$claim_count)
## [1] 2.752526
```

They are *not* close so Poisson is not appropriate. However, a negative binomial distribution has variance greater than the mean.

The problem with the glm.nb is that it assumes that theta is a constant. But, I know that var(X) = o.d.f \* E[X] where o.d.f. is a constant. So, I need a family with a log link that allows for this linear relationship between variance and mean. Quasipoisson does this.

Create some new columns in the dataset Re-base the factors, too:

- Base state = Low group (lowest relativity)
- Base discipline = Landscape Architecture (lowest relativity)

```
policies$revmillions <- policies$revenue / 1e6

dlevels <- c(
    "Landscape Architecture", "Surveyor", "Mechanical Engineering",
    "Civil Engineer", "Architect", "Structural Engineer")

slevels <- c("Low", "High", "Mid")

policies$state_group_factor <- factor(
    x = policies$state_group,
    levels = slevels
)

policies$discipline_factor <- factor(
    x = policies$discipline,
    levels = dlevels
)

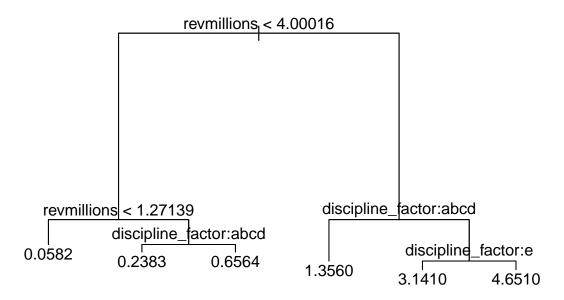
policies$use_written_contracts_factor <- as.factor(policies$use_written_contracts)</pre>
```

#### **Engineered Break**

Not all revenue bands have the same model!

```
tpol <- tree(
  claim_count ~ revmillions + discipline_factor +
    state_group_factor + year_started +
    employee_count + use_written_contracts_factor,
    policies
)

plot(tpol)
text(tpol)</pre>
```



```
pol_low <- policies[policies$revenue < 4e6, ]
pol_high <- policies[policies$revenue >= 4e6, ]
nrow(pol_low)

## [1] 98099
nrow(pol_high)

## [1] 1901
```

## Frequency models

I expect this to be the correct frequency model!

```
fit_low <- glm(
   claim_count ~ offset(log(revmillions)) + state_group_factor + discipline_factor,
   data = pol_low,
   family = quasipoisson()
)

fit_high <- glm(
   claim_count ~ offset(log(revmillions)) + discipline_factor,
   data = pol_high,
   family = quasipoisson()
)

summary(fit_low)</pre>
```

```
##
## Call:
## glm(formula = claim count ~ offset(log(revmillions)) + state group factor +
       discipline_factor, family = quasipoisson(), data = pol_low)
## Deviance Residuals:
                    Median
      Min
            10
                                   30
                                           Max
## -1.9468 -0.4077 -0.2460 -0.1598
                                        7.5442
##
## Coefficients:
##
                                           Estimate Std. Error t value
## (Intercept)
                                           -3.02542
                                                       0.05285 -57.245
## state_group_factorHigh
                                            0.43496
                                                       0.02958 14.707
                                                                 7.888
## state_group_factorMid
                                            0.23253
                                                       0.02948
## discipline_factorSurveyor
                                            0.71104
                                                       0.06675 10.653
## discipline_factorMechanical Engineering 0.76628
                                                       0.07857
                                                                 9.753
                                                       0.07130 15.168
## discipline_factorCivil Engineer
                                            1.08148
## discipline factorArchitect
                                            1.39067
                                                       0.05428
                                                                25.618
## discipline_factorStructural Engineer
                                                       0.05447 33.908
                                           1.84700
                                           Pr(>|t|)
## (Intercept)
                                            < 2e-16 ***
## state_group_factorHigh
                                            < 2e-16 ***
## state_group_factorMid
                                           3.09e-15 ***
## discipline factorSurveyor
                                            < 2e-16 ***
## discipline_factorMechanical Engineering < 2e-16 ***</pre>
## discipline_factorCivil Engineer
                                            < 2e-16 ***
## discipline_factorArchitect
                                            < 2e-16 ***
## discipline_factorStructural Engineer
                                           < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for quasipoisson family taken to be 1.50075)
##
##
       Null deviance: 42273 on 98098 degrees of freedom
## Residual deviance: 38905
                            on 98091 degrees of freedom
## AIC: NA
##
## Number of Fisher Scoring iterations: 6
summary(fit_high)
##
## Call:
## glm(formula = claim_count ~ offset(log(revmillions)) + discipline_factor,
##
       family = quasipoisson(), data = pol_high)
##
## Deviance Residuals:
      Min
                1Q
                    Median
                                   3Q
                                           Max
## -3.2031 -1.2883 -0.2337
                               0.6681
                                        4.2661
##
## Coefficients:
##
                                           Estimate Std. Error t value
## (Intercept)
                                                       0.07076 -23.732
                                           -1.67941
## discipline_factorSurveyor
                                            0.62295
                                                       0.09423
                                                                 6.611
## discipline_factorMechanical Engineering 0.72987
                                                       0.11342
                                                                 6.435
```

```
## discipline_factorCivil Engineer
                                            0.91857
                                                       0.10536
                                                                 8.718
## discipline_factorArchitect
                                                       0.07619 17.368
                                            1.32328
## discipline_factorStructural Engineer
                                            1.71479
                                                       0.07698 22.275
##
                                           Pr(>|t|)
## (Intercept)
                                            < 2e-16 ***
## discipline factorSurveyor
                                           4.94e-11 ***
## discipline factorMechanical Engineering 1.56e-10 ***
## discipline_factorCivil Engineer
                                           < 2e-16 ***
## discipline factorArchitect
                                            < 2e-16 ***
## discipline_factorStructural Engineer
                                           < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for quasipoisson family taken to be 1.602547)
##
##
       Null deviance: 4561.3 on 1900 degrees of freedom
## Residual deviance: 3200.5 on 1895 degrees of freedom
## AIC: NA
## Number of Fisher Scoring iterations: 5
copy.model(fit_low)
                                                                           variable
##
## (Intercept)
                                                                        (Intercept)
## state_group_factorHigh
                                                             state_group_factorHigh
## state_group_factorMid
                                                             state_group_factorMid
## discipline factorSurveyor
                                                         discipline factorSurveyor
## discipline_factorMechanical Engineering discipline_factorMechanical Engineering
## discipline_factorCivil Engineer
                                                   discipline_factorCivil Engineer
## discipline_factorArchitect
                                                         discipline_factorArchitect
## discipline_factorStructural Engineer
                                              discipline_factorStructural Engineer
##
                                           coefficient
## (Intercept)
                                            -3.0254152
## state_group_factorHigh
                                             0.4349623
## state_group_factorMid
                                             0.2325301
## discipline_factorSurveyor
                                             0.7110352
## discipline_factorMechanical Engineering
                                             0.7662762
## discipline factorCivil Engineer
                                             1.0814783
## discipline_factorArchitect
                                             1.3906705
## discipline_factorStructural Engineer
                                             1.8470023
copy.model(fit_high)
##
                                                                           variable
## (Intercept)
                                                                        (Intercept)
## discipline_factorSurveyor
                                                         discipline_factorSurveyor
## discipline_factorMechanical Engineering discipline_factorMechanical Engineering
## discipline_factorCivil Engineer
                                                   discipline_factorCivil Engineer
## discipline_factorArchitect
                                                        discipline_factorArchitect
## discipline_factorStructural Engineer
                                              discipline_factorStructural Engineer
                                           coefficient
## (Intercept)
                                            -1.6794087
## discipline_factorSurveyor
                                             0.6229469
## discipline_factorMechanical Engineering
                                             0.7298676
```