Adam Lacroix Sneed

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> Senior Solutions Architect and PAM subject matter expert with deep expertise in identity & access management and agentic AI systems. 20+ years in IT with 4+ years focused on enterprise PAM/EPM and IAM solutions. Designs and deploys secure, scalable automation — from credential vaulting, identity lifecycle management, and session governance to AI-driven workflow orchestration with human-in-the-loop guardrails.

TECHNICAL SKILLS

PAM/EPM Architecture · IAM & Identity Governance · Credential Vaulting · Identity Lifecycle · SIEM/SOAR & ITSM · Zero Trust · Cloud IAM (AWS/Azure/GCP) · AD/Entra ID · PowerShell · Python · SQL · REST APIs · Terraform & Ansible · CI/CD Pipelines · Agentic Workflow Design · Prompt Engineering · AI-Assisted Automation · Multi-Agent Systems · Agent Orchestration · Policy Enforcement · NIST/CIS/ISO 27001 · SOX/PCI · Agile (Scrum/Kanban)

PROFESSIONAL EXPERIENCE

Netwrix Corporation
Remote from Austin, TX

Senior Solutions Architect, Privileged Access Management · Sep 2021 – Present

- PAM subject matter expert for enterprise deployments across Fortune-class organizations — credential vaulting, session proxying, JIT access, and service account governance integrated with AD/Entra ID, AWS/Azure cloud IAM, SIEM/SOAR, and ITSM platforms.
- Architect API-driven automation frameworks (PowerShell, Python, REST APIs) for privileged account lifecycle management — onboarding, credential rotation, and access workflows enforcing least-privilege at scale.
- Design operational runbooks, decision-logic SOPs, and escalation policies that map to agentic workflow patterns — conditional branching, retry logic, approval gates, and automated remediation.
- Lead root cause analysis and platform resilience engineering; build reusable knowledge bases ensuring operational continuity across teams.
- Oversee vendor-led PAM implementations: SOW scoping, UAT, and production cutovers within Agile delivery frameworks.

> 🏆 **Netwrix Hero Award** · Q1 FY'25 — Excellence in enterprise PAM solution delivery

Agentic & AI Systems Engineering
2024 – Present

- Design, build, and operate a production multi-agent system — 5+ specialized AI agents coordinating across security monitoring, business intelligence, home automation, and infrastructure management with defined roles, guardrails, and chain-of-command policies.
- Engineer prompt-driven workflows with structured output parsing, verification loops, retry logic, approval gates, and failure handling — reliability engineering applied to AI automation.
- Build AI-driven business intelligence pipelines: automated competitor monitoring, web scraping, LLM-powered analysis, and branded email digest delivery.
- Security-first agent architecture: credential isolation, tool-use policies, output sanitization, injection detection, and mandatory code scanning.
- Cross-agent communication protocols, session orchestration, and workflow engines with webhook triggers, template variables, and status-driven state machines.

GCS Technologies
Austin, TX · 2012 – 2021

Director of Operations · Technical Support Manager · Datacenter Team Lead

- Progressed from datacenter operations to directing a business unit — P&L ownership, strategic initiatives, and a 30-member team while exceeding revenue targets for seven consecutive quarters.
- Built training programs increasing team utilization from 73% to 86%; designed customer feedback loops that measurably improved retention.
- Led cross-functional security initiatives aligning IAM practices with compliance requirements and business objectives.

Early Career: RedHat Linux & AIX Unix Administrator — University of Texas at Austin IT · Security Management Services LLC

EDUCATION & CERTIFICATIONS

Juris Doctor / Graduate Diploma in Civil Law
Louisiana State University, Paul M. Hebert Law Center

BA in Government, Minor in Biology
University of Texas at Austin

CompTIA Security+ CE
Microsoft Certified: Azure Fundamentals

Member, State Bar of Texas