# ADAM LACROIX SNEED

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## SUMMARY

Senior Solutions Architect and PAM subject matter expert with deep expertise in identity & access management and agentic AI systems. 20+ years in IT with 4+ years focused on enterprise PAM/EPM and IAM solutions. Designs and deploys secure, scalable automation — from credential vaulting, identity lifecycle management, and session governance to AI-driven workflow orchestration with human-in-the-loop guardrails. Proven ability to architect API-driven integrations across PAM, IAM, SIEM/SOAR, ITSM, and cloud identity platforms while translating compliance requirements (NIST, CIS, SOX/PCI) into production-grade policy enforcement.

## TECHNICAL SKILLS

PAM/EPM Engineering & Architecture · IAM & Identity Governance · Credential Vaulting & Rotation · Identity Lifecycle Management · SIEM/SOAR & ITSM Integration · Zero Trust & Least Privilege · Cloud IAM (AWS/Azure/GCP) · AD/Entra ID · PowerShell, Python, SQL · REST API Integration & Orchestration · Terraform, Ansible & IaC · DevOps & CI/CD Pipelines · Agentic Workflow Design · Prompt Engineering & Evaluation · AI-Assisted Automation · Multi-Agent Systems · Agent Orchestration · Policy Enforcement & Guardrails · Reliability Engineering · NIST, CIS, ISO 27001, SOX/PCI · Agile (Scrum/Kanban)

## PROFESSIONAL EXPERIENCE

### NETWRIX CORPORATION — Remote from Austin, TX

**Senior Solutions Architect, Privileged Access Management | 09/2021 – Present**

- Serve as PAM subject matter expert for enterprise deployments across Fortune-class organizations, integrating credential vaulting, session proxying, JIT access, and service account governance with AD/Entra ID, AWS/Azure cloud IAM, SIEM/SOAR, and ITSM platforms.
- Architect API-driven automation frameworks (PowerShell, Python, REST APIs) for privileged account lifecycle management — onboarding, credential rotation, access workflows — reducing manual intervention and enforcing least-privilege policies at scale.
- Design and codify operational runbooks, decision-logic SOPs, and escalation policies that translate directly to agentic workflow patterns — conditional branching, retry logic, human-in-the-loop approval gates, and automated remediation.
- Lead root cause analysis and platform resilience engineering; create reusable knowledge bases and handoff documentation ensuring operational continuity across teams.
- Oversee vendor-led PAM implementations including SOW scoping, UAT execution, and production cutovers within Agile delivery frameworks (Scrum/Kanban).
- Awarded Netwrix Hero Award (Q1 FY'25) for excellence in enterprise PAM solution delivery.

### AGENTIC & AI SYSTEMS ENGINEERING | 2024 – Present

- Design, build, and operate a production multi-agent system coordinating 5+ specialized AI agents across security monitoring, business intelligence, home automation, and infrastructure management with defined roles, guardrails, and chain-of-command policies.
- Engineer prompt-driven workflows with structured output parsing, verification loops, retry logic, approval gates, and failure handling — applying reliability engineering principles to AI-assisted automation.
- Build and maintain AI-driven business intelligence pipelines: automated competitor monitoring, web scraping, LLM-powered analysis, and branded email digest delivery.
- Implement security-first agent architecture including credential isolation, tool-use policies, output sanitization, injection detection, and mandatory code scanning before execution.
- Develop cross-agent communication protocols, session orchestration, and workflow engines integrating webhook triggers, template variable systems, and status-driven state machines.

### GCS TECHNOLOGIES — Austin, TX | 2012 – 2021

**Director of Operations (2019–2021) · Technical Support Manager (2017–2019) · Datacenter Team Lead (2014–2017)**

- Progressed from datacenter operations to directing a business unit — managing P&L, strategic initiatives, and a 30-member technical team while exceeding revenue targets for seven consecutive quarters.
- Developed internal training programs that increased team utilization from 73% to 86%; built customer feedback loops that measurably improved service retention.
- Led cross-functional security initiatives aligning identity and access management practices with compliance requirements and business objectives.

**EARLY CAREER:** RedHat Linux & AIX Unix Administrator — University of Texas at Austin IT; Security Management Services LLC.

## EDUCATION & CERTIFICATIONS

Juris Doctor / Graduate Diploma in Civil Law — LSU, Paul M. Hebert Law Center

BA in Government, Minor in Biology — University of Texas at Austin

CompTIA Security+ CE

Microsoft Certified: Azure Fundamentals

Member, State Bar of Texas