



NetApp HCI Solutions: Sales and Partner Kits

HCI

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NetApp HCI Solutions: Sales and Partner Kits

NetApp Sales and Partner Kits are rich with information to help you sell more effectively.

Kits for End User Computing (EUC) and Private Cloud show how NetApp HCI solutions deliver differentiation and also describe the use cases addressed by our solutions.

Where to find NetApp HCI Kits

- EUC and Private Cloud Sales Kits in the [HCS Resource Center](#)
- Partner Kits in the [Partner Portal](#) or use the Partner Kit matrix (below) for rapid access to partner enablement materials

End User Computing Partner Kits

	Citrix	VMware Horizon
Solution Brief	VDI Citrix	VDI VMware
Customer Presentation	Digital Workplace Transformation (VDI/EUC)	
Technical Presentation	Technical Presentation for EUC Opportunity	
Quick Reference Guide (QRG)	EUC & VDI Solutions with NetApp HCI Partner Marketing	
FAQ	NetApp HCI FAQ for EUC-VDI	
Competitive Resources	Competitive Sales Kit EUC	

Private Cloud Partner Kits

	VMware	Red Hat
Solution Brief	What is a Private Cloud	
Customer Presentation	BDM Customer Presentation: VMware Private Cloud	RedHat Private Cloud On NetApp HCI
Technical Presentation	Build Your VMware Private Cloud	Private Cloud with Red Hat/KVM
Quick Reference Guide (QRG)	Private Cloud Solutions	
FAQ	FAQ: VMware Private Cloud	
Competitive Resources	Competitive Sales Kit VMware Private Cloud	

NetApp HCI TV



- Ideas for your customer presentation of EUC and VDI solutions with NetApp HCI
[Introduction to NetApp HCI EUC Solution](#) (3:24)
- Ideas for your customer presentation of NetApp HCI Private Cloud.
[Introduction to NetApp HCI Private Cloud](#) (2:05)
- Animated introductions to NetApp HCI differentiation
[The value for solutions with NetApp disaggregated HCI](#) (2:09)
[NetApp HCI solution ROI value by eliminating the HCI tax](#) (2:56)

Additional information (login required):

- [NetApp HCI Solutions Collection](#)
- [NetApp HCI VMware Private Cloud Collection](#)
- [NetApp HCI Red Hat Private Cloud Collection](#)
- [NetApp HCI Red Hat Openshift Container Platform Collection](#)
- [NetApp HCI End User Computing \(EUC\) Collection](#)
- [NetApp HCI Database Collection](#)
- [NetApp HCI Data Protection Collection](#)

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