# Statistical Analysis



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## Hypothesis Testing

- 1. Null and Alternative Hypotheses Principles and Rules
- 2. Errors in Hypothesis Testing
- 3. z Tests about a Population Mean σ Known
- 4. t Tests about a Population Mean σ Unknown
- 5. z Tests about a Population Proportion
- 6. Two Population Tests

## Principle of Hypothesis Testing

The null hypothesis is the hypothesis being tested. It is either rejected or not rejected on the basis of the sample information. The alternative hypothesis is specified as another choice if the null is rejected.

## Rules of Hypothesis Testing

1. The null hypothesis always has the equal sign.

$$H_0: \mu =, \ H_0: \mu \leq, \ H_0: \mu \geq$$

2. The alternative is the compliment

$$H_a: \mu \neq$$
,  $H_a: \mu >$ ,  $H_a: \mu <$ 

The Do Not Reject area  $(H_0)$  is 1-lpha .

3. We never accept the  $H_0$  because we cannot prove it. We have sample information that either supports or does not support  $H_0$  .

#### 1 Tail and 2 Tail Problems

$$H_0$$
:  $\mu$ =

$$H_a$$
:  $\mu \neq$ 

$$\alpha = .10$$

$$H_0: \mu \leq$$

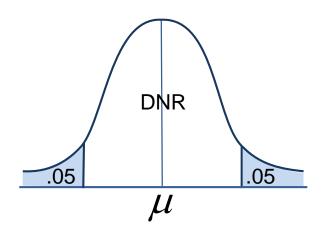
$$H_a: \mu >$$

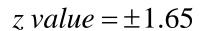
$$\alpha = .10$$

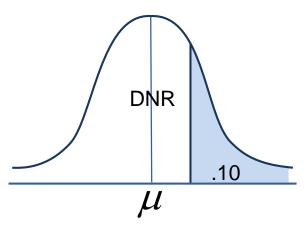
$$H_0: \mu \geq$$

$$H_a: \mu <$$

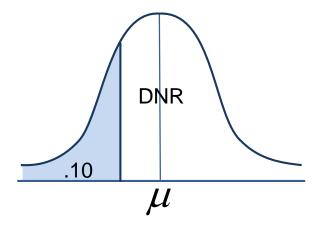
$$\alpha = .10$$







$$z value=1.28$$



$$z value = -1.28$$

#### Three Methods

1. Determine critical x values that define DNR (Do Not Reject)

$$x_c = \mu \pm z\sigma_{\bar{x}}$$

2. Determine number of standard deviations  $\overline{x}$ , sample mean, is from hypothesized mean and compare to test statistic z.

$$z = \frac{\overline{x} - \mu_0}{\sigma_{\overline{x}}} = \frac{\overline{x} - \mu_0}{\sigma / \sqrt{n}}$$

3. Calculate p-value for sample mean and compare to the significance level,  $\alpha$ .

## Words and Mathematical Relationships

# Changing words to mathematical relationships and determining $\boldsymbol{H}_{\scriptscriptstyle 0}$ or $\boldsymbol{H}_{\scriptscriptstyle a}$

Words	Math Relationship	Hypothesis
is	=	$H_{0}$
more than	>	$H_a$
at least	>	$H_{0}$
greater than	>	$H_a$
mean of $x$ or more	>	${H}_0$
do not exceed	<b>\leq</b>	$\overline{H}_0$

## Interpretation

Meaning of significance value and *p-value* 

If a significance value of .05 is used, we are saying that if the probability of the sample mean's value is less than 5 in 100, we reject the null hypothesis

If the sample mean has a z-value of 1.0, then we are saying that the probability of having that sample mean is 31.6% and therefore we do not reject the null. Therefore, the p-value is .316.

#### **Error Probabilities**

Type I Error: Rejecting  $H_0$  when it is true

- $\alpha$  is the probability of making a Type I error
- 1  $-\alpha$  is the probability of not making a Type I error

Type II Error: Failing to reject  $H_0$  when it is false

- $\beta$  is the probability of making a Type II error
- 1  $-\beta$  is the probability of not making a Type II error

	State of Nature	
Conclusion	$H_0$ True	$H_0$ False
Reject $H_0$	Type I Error ( $lpha$ )	Correct Decision
Do not Reject $H_0$	Correct Decision	Type II Error ( $oldsymbol{eta}$ )

## Typical Values

## Usually set $\alpha$ to a low value

- 1. So there is a small chance of rejecting a true  $H_0$
- 2. Typically,  $\alpha$  = 0.05
  - ullet Strong evidence is required to reject  $H_0$
  - Usually choose  $\alpha$  between 0.01 and 0.05  $\alpha$  = 0.01 requires very strong evidence is to reject  $H_0$
- 3. Tradeoff between  $\alpha$  and  $\beta$ 
  - For fixed sample size, the lower  $\alpha$ , the higher  $\beta$  And the higher  $\alpha$ , the lower  $\beta$

## z Tests about a Population Mean: $\sigma$ Known

Test hypotheses about a population mean using the normal distribution

- 1. Called *z* tests
- 2. Require that the true value of the population standard deviation  $\sigma$  is known
  - In most real-world situations,  $\sigma$  is not known
    - a. But often is estimated from s of a single sample
    - b. When  $\sigma$  is unknown, test hypotheses about a population mean using the t distribution
  - ullet Here, assume that we know  $\sigma$

## t Tests about a Population Mean: $\sigma$ Unknown

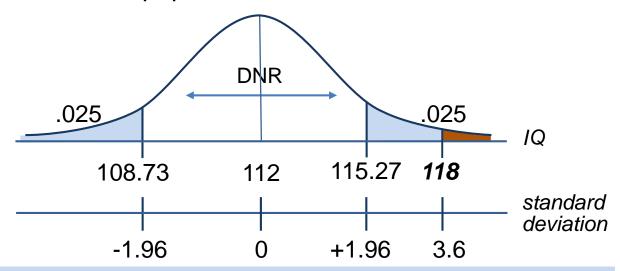
- Assume the population being sampled is normally distributed
- The population standard deviation  $\sigma$  is unknown, as is the usual situation
  - If the population standard deviation  $\sigma$  is unknown, then it will have to be estimated from a sample standard deviation
- Under these two conditions, use the t distribution to test the hypotheses

## Steps in Hypothesis Testing

- 1. State the null and alternative hypotheses
- 2. Specify the significance level  $\alpha$
- Select the test statistic
- 4. Determine the critical value rule for deciding whether or not to reject  $\boldsymbol{H}_0$
- 5. Collect the sample data and calculate the value of the test statistic
- 6. Decide whether to reject  $H_0$  by using the test statistic and the rejection rule
- Interpret the statistical results in managerial terms and assess their practical importance

You hypothesize that the IQ of the Hopkins Carey Business Student *is* 112. You random sample 81 students and the IQ score is 118. Test your hypothesis using a significance ( $\alpha$ ) of .05, and a population standard deviation of 15.

$$\sigma=15, n=81, \bar{x}=118$$
 $H_0: \mu=112$ 
 $H_a: \mu\neq112$ 
 $X_c=\mu_h\pm z(\sigma/\sqrt{n})$ 
 $=112\pm1.96 \ (15/\sqrt{81})$ 
 $=112\pm3.27$ 



Interpretation: Reject the null, the students' IQ do not equal 112.

Alternative method: 
$$z = \frac{x - \mu}{\sigma_{\bar{x}}}$$

$$z = \frac{118 - 112}{15/\sqrt{81}} = \frac{6}{1.667} = 3.6$$
 3.6 > 1.96, test z  $area = .0002$   
 $p = (.0002)(2) = .0004$ 

## The *p*-Value

• The p-value or the observed level of significance is the probability of obtaining the sample results if the null hypothesis  $H_0$  is true

The *p*-value is used to measure the weight of the evidence against the null hypothesis

• Sample results that are not likely if  $H_0$  is true, have a low p -value and are evidence that  $H_0$  is not true

The p-value is the smallest value of lpha for which we can reject  $H_0$ 

The p-value is an alternative to testing with a z test statistic

Using the same example as before, test your hypothesis that the students have an IQ of *more than* 112

$$\sigma=15, n=81, \bar{x}=118$$

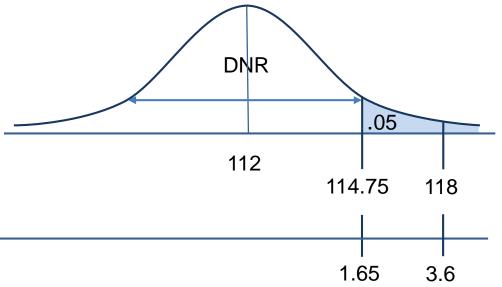
$$H_0: \mu \le 112$$

$$H_a: \mu > 112$$

$$X_c = \mu_h + z(\sigma/\sqrt{n})$$

$$= 112 + 1.65 (15/\sqrt{81})$$

$$= 112 + 2.75$$

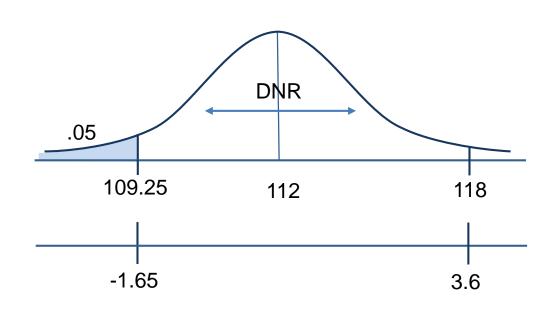


Interpretation: We reject the null. However, our data supports that students have an IQ of more than 112 because we were testing for the alternative hypothesis

Alternative method: z=3.6 and 3.6>1.65, test z

Using the same number, what if we stated the students' IQ scores are at least 112.

$$\sigma = 15, n = 81, \overline{x} = 118$$
 $H_0: \mu \ge 112$ 
 $H_a: \mu < 112$ 
 $X_c = \mu - z(\sigma/\sqrt{n})$ 
 $= 112 - 1.65 (15/\sqrt{81})$ 
 $= 112 - 2.75$ 



#### Interpretation:

We do not reject  $H_0$ . Data supports students' IQ of at least 112.

Alternative method: z=3.6 and 3.6>-1.65, test z

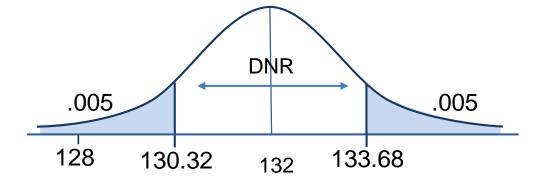
Kohl's Department Store wants to determine the amount spent per child in back to school spending. They hypothesize that \$132 will be spent. The random sample 25 orders and calculate average spending to be \$128 with s=3. Test your hypothesis at  $\alpha=.01$ 

$$n=25, \bar{x}=128, s=3, \alpha=.01$$

$$H_0$$
:  $\mu = 132$ 

$$H_a$$
:  $\mu \neq 132$ 

$$X_c = \mu_h \pm t(s/\sqrt{n})$$
= 132 \pm 2.797 (3/\sqrt{25})
= 132 \pm 1.678



Interpretation: Reject  $H_0$ , our evidence does not support the null hypothesis that parents spend \$132 per child

## z Tests about a Population Proportion

$$H_0\colon p_0=\qquad H_0\colon p_0\geq \qquad H_0\colon p_0\leq$$
 
$$H_a\colon p_0\neq \qquad H_a\colon p_0<\qquad H_a\colon p_0>$$
 
$$p_a=p\pm z\sigma_p \qquad p_c=p-z\sigma_p \qquad p_c=p_0+z\sigma_p$$
 Where 
$$\sigma_p=\sqrt{\frac{p_0(1-p_0)}{n}}$$
 Where the test statistics is 
$$z=\frac{\hat{p}-p_0}{\boxed{p_0(1-p_0)}}$$

## Hypothesis Test for Proportions

The manager of a local restaurant, has told her kitchen staff that at least 40 percent of her patrons purchase the daily special. If it appears that less than 40 percent of the patrons are selecting the special, the manger will remove the daily special from the menu. Of a sample of 250 patrons, 97 ordered the daily special. Set  $\alpha$  equal to 0.01.

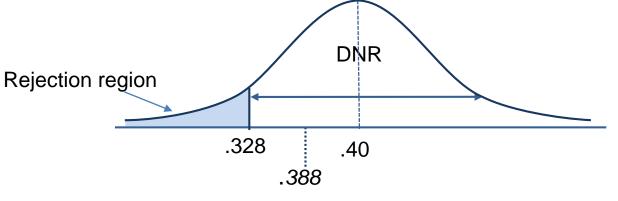
$$n=250, r=97, \alpha=.01$$

$$H_0: p \ge 0.40$$

$$H_a$$
:  $p < 0.40$ 

$$\hat{p} = \frac{r}{n} = \frac{97}{250} = .388$$

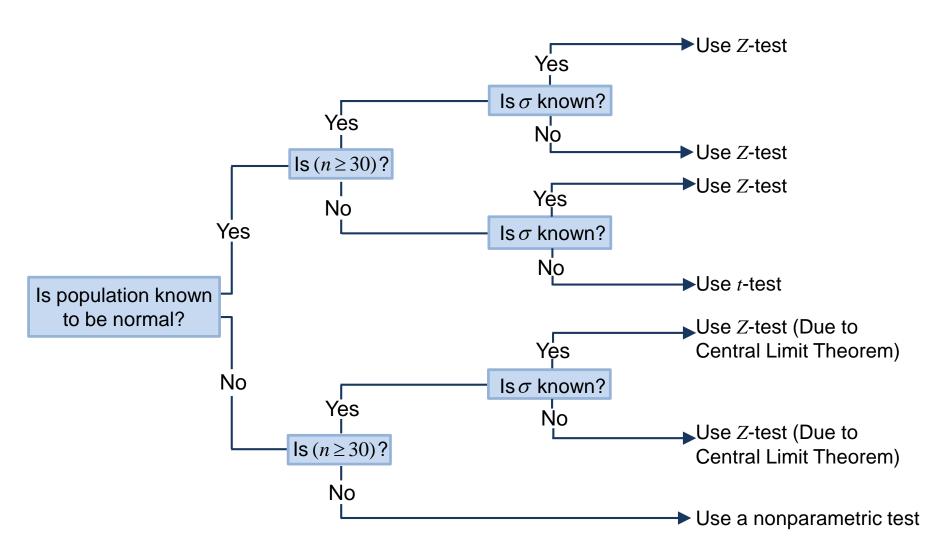
$$\sigma_p = \sqrt{\frac{p_0(1-p_0)}{n}} = \sqrt{\frac{.40(1-.40)}{250}} = 0.031$$



$$p_c = p_0 - Z\sigma_p$$
=0.4-(2.33)(0.031)
=0.4-0.072
=0.328

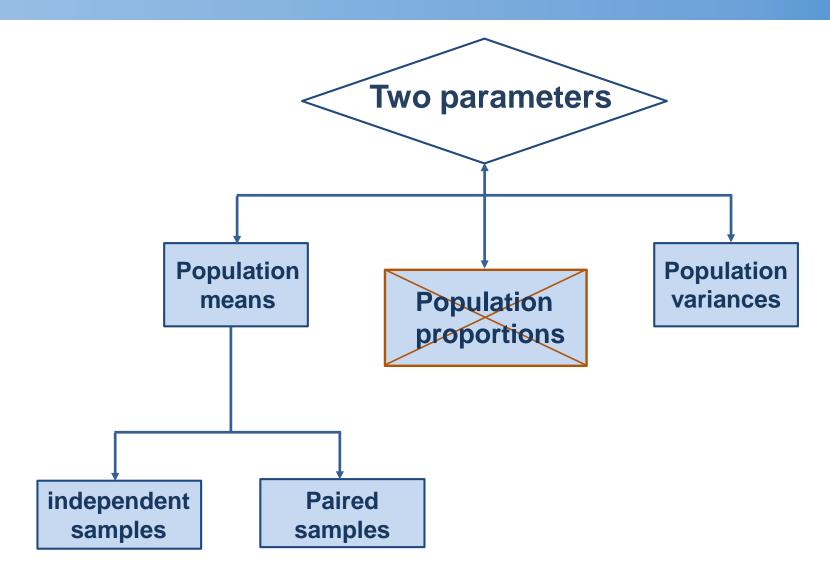
Interpretation: We do not reject the null. The daily special stays on the menu.

## Selecting an Appropriate Test Statistic



Webster, Allen L., (1992). Applied Statistics for Business and Economics (2<sup>nd</sup> Ed.), Copyright © Irwin

## Hypothesis Testing: Two Parameters



## Two Parameters from Two Populations

One sided	Two sided	One sided
$H_0$ : $\mu_1 \ge \mu_2$	$H_0: \mu_1 = \mu_2$	$H_0: \mu_1 \leq \mu_2$
$H_a: \mu_1 < \mu_2$	$H_a: \mu_1 \neq \mu_2$	$H_a: \mu_1 > \mu_2$

We can write  $H_0$ :  $\mu_1 = \mu_2$  as  $H_0$ :  $\mu_1 - \mu_2 = 0$ . The right hand side has null value, hence the name null hypothesis. Even for the one sided tests we can use  $H_0$ :  $\mu_1 - \mu_2 = 0$ .

Sometimes we test  $H_0: \mu_1 - \mu_2 = D0$  and  $H_a: \mu_1 - \mu_2 \neq D0$ 

One sided	Two sided	One sided
$H_0: \sigma_1^2 \ge \sigma_2^2$	$H_0: \sigma_1^2 = \sigma_2^2$	$H_0: \sigma_1^2 \leq \sigma_2^2$
$H_a$ : $\sigma_1^2 < \sigma_2^2$	$H_a$ : $\sigma_1^2 \neq \sigma_2^2$	$H_a: \sigma_1^2 > \sigma_2^2$

## More Sampling Distributions

- Suppose there are two populations,  $[\mu_1, \sigma_1]$  and  $[\mu_2, \sigma_2]$ , and we take samples from both (assume independence).
- Then the sample distribution of the difference of two sample means [i.e. distribution of  $(\bar{x}_1 \bar{x}_2)$ ] has the following:

$$\mu_{\bar{x}_1 - \bar{x}_2} = (\mu_1 - \mu_2) \text{ and }$$

$$\sigma_{\bar{x}_1 - \bar{x}_2} = \sqrt{\left[\binom{\sigma_1^2}{n_1} + \binom{\sigma_2^2}{n_2}\right]}$$

- When the original distributions are normal (or sample sizes are large) the distribution of  $(\bar{x}_1 \bar{x}_2)$  is also normal.
- When the original distributions are normal with unknown variances, we use "t" for the distribution of  $(\overline{x}_1 \overline{x}_2)$  and replace  $\sigma$  with s. Formulas vary for different cases.

## z Test for $(\mu_1, \mu_2)$ . $\sigma_1, \sigma_2$ Known

When  $\sigma_1$  and  $\sigma_2$  are known and both populations are normal or both sample sizes are at least 30, the test statistic is a z-value...

One sided	Two sided	One sided
$H_0: \mu_1 - \mu_2 \ge D_0$	$H_0: \mu_1 - \mu_2 = D_0$	$H_0: \mu_1 - \mu_2 \le D_0$
$H_a: \mu_1 - \mu_2 < D_0$	$H_a: \mu_1 - \mu_2 \neq D_0$	$H_a: \mu_1 - \mu_2 > D_0$

If  $D_0=0$ , we can move  $\mu_2$  to the right hand side.

$$\sigma_{\bar{x}_1 - \bar{x}_2} = \sqrt{\frac{\sigma_1^2 + \sigma_2^2}{n_1 + n_2}} \qquad z = \frac{(x_1 - x_2) - (\mu_1 - \mu_2)}{\sqrt{\frac{\sigma_1^2 + \sigma_2^2}{n_1 + n_2}}}$$

In the above formula we replace  $\mu_1 - \mu_2$  with  $D_0$ .

## Example

A teacher claims that her students will score higher on a standardized test than her colleague's students. The mean score in her class is 22.1 and the std. deviation is 4.8 with 49 students. Values in the colleague's class are 19.8 and 5.4 (with 44 students). At  $\alpha$ =.10, can the teacher's claim be supported?

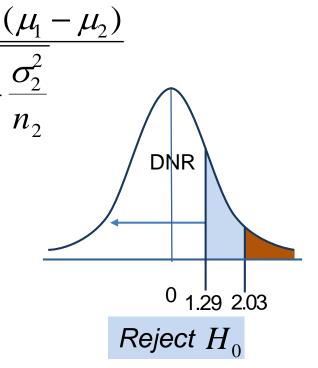
For large samples, we will use s values as estimates of  $\sigma$ .

$$\alpha$$
=.10
$$H_0: \mu_1 \leq \mu_2$$

$$H_a: \mu_1 > \mu_2$$

$$\sqrt{\frac{\sigma_1^2}{n_1} + \frac{\sigma_2^2}{n_2}} = \sqrt{\frac{4.8^2}{49} + \frac{5.4^2}{44}} \approx 1.06$$

$$z = \frac{(22.1 - 19.8) - 0}{1.06} = 2.035$$



## t Test for ( $\mu_1, \mu_2$ ), $\sigma_1, \sigma_2$ Unknown

We assume normal populations. There are two cases.

Assume population variances to be equal. We then calculate pooled standard deviation  $(s_p)$  from the two samples and use it in the test statistics t.

$$t = \frac{(\overline{x}_1 - \overline{x}_2) - (\mu_1 - \mu_2)}{s_p \sqrt{\frac{1}{n_1} + \frac{1}{n_2}}}$$

$$d.f. = (n_1 + n_2 - 2)$$

$$s_p^2 = \frac{(n_1 - 1)s_1^2 + (n_2 - 1)s_2^2}{n_1 + n_2 - 2}$$

If we cannot assume population variances to be equal, we use a different formula in the test statistics t with different degrees of freedom.

$$t = \frac{(\overline{x}_1 - \overline{x}_2) - (\mu_1 - \mu_2)}{\sqrt{\frac{s_1^2}{n_1} + \frac{s_2^2}{n_2}}}$$

$$d.f. = min(n_1 - 1, n_2 - 1)$$

## Example

You're a financial analyst for a brokerage firm. Is there a difference in dividend yield between stocks listed on the NYSE & NASDAQ? You collect the following data:

	NYSE	NASDAQ
Sample Size	21	25
Sample Mean	3.27	2.53
Sample Std Deviation	1.30	1.16

Assuming equal variances, and normality, is there a difference in average yield  $\alpha = .05$ ?

With normality, sample sizes under 30 and assumption of equal variances, we can use t test with pooled variance.

$$s_p^2 = \frac{(n_1 - 1)s_1^2 + (n_2 - 1)s_2^2}{n_1 + n_2 - 2}$$

$$s_p = \sqrt{[(21-1)(1.3)^2 + (25-1)(1.16)^2]/(21+25-2)} = 1.2256$$

$$d.f. = 21 + 25 - 2 = 44$$

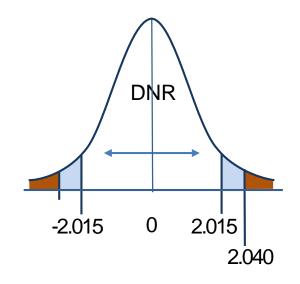
## Example continued

	NYSE	NASDAQ
Sample Size	21	25
Sample Mean	3.27	2.53
Sample Std Deviation	1.30	1.16

$$d.f. = (n_1 + n_2 - 2)$$

$$\alpha = 0.05 
H_0: \mu_1 = \mu_2 
H_a: \mu_1 \neq \mu_2$$

$$t = \frac{(\overline{x}_1 - \overline{x}_2) - (\mu_1 - \mu_2)}{s_p \sqrt{\frac{1}{n_1} + \frac{1}{n_2}}}$$



$$t = \frac{(3.27 - 2.53) - (0)}{1.2256\sqrt{(1/21) + (1/25)}} = 2.040$$

Excel formula: TINV(0.05,44) = 2.015

Reject  $H_0$ 

## Example

A random sample of 18 police officers in city A has a mean annual income of \$46,500 and s = \$3,800. In city B, a random sample of 22 officers has a mean annual income of \$44,900 and s = \$4,400. Test the claim at  $\alpha = 0.05$  that the mean annual incomes in the two cities are not the same.

$$\alpha = 0.05$$

$$H_0: \mu_1 = \mu_2$$

$$H_a: \mu_1 \neq \mu_2$$

$$t = \frac{(\overline{x}_1 - \overline{x}_2) - (\mu_1 - \mu_2)}{\sqrt{\frac{s_1^2}{n_1} + \frac{s_2^2}{n_2}}}$$

$$d.f. = \min(n_1 - 1, n_2 - 1)$$

$$t \text{ formula, variances unequal?}$$

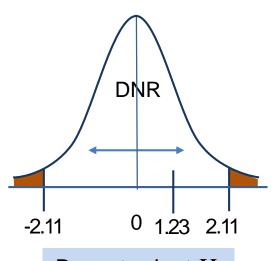
$$df = \min(18 - 1, 22 - 1) = 17$$

$$t_{0.025, 17} = 2.110$$

$$\sqrt{(s_1^2/n_1) + (s_2^2/n_2)}$$

$$= \sqrt{(3800^2/18) + (4400^2/22)} \approx 1297$$

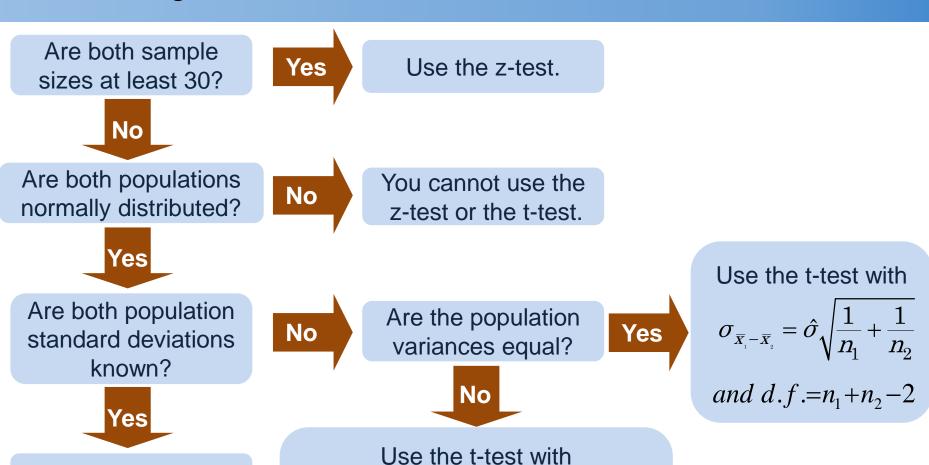
$$t = [(46500 - 44900) - (0)]/1297 = 1.23$$



Do not reject  $H_0$ 

## Determining z or t?

Use the z-test.



 $\sigma_{_{\overline{X}_{_{1}}-\overline{X}_{_{2}}}}=\sqrt{rac{S_{1}^{2}}{n_{_{1}}}}+rac{S_{2}^{2}}{n_{_{2}}}$ 

and d.f.=smaller of  $n_1$ -1 or  $n_2$ -1

#### Paired t Test

In many experiments, when we are testing hypotheses between two population means, we want to remove the source of difference caused by the observations themselves.

- 15 cars involved in accidents are sent to two repair shops to compare estimates
- Identical twins are used to test the effect of two drugs
- Same students are used to check performance before and after a new lesson is taught
- New drug efficacy (pain before and after, weight before and after, etc.)
- Logistics change in the mean time-in-transit from supplier to customer (change in route, trucker rest times, etc.)

$$t = (\overline{d} - \mu_d)/(s_d/\sqrt{n})$$
 With n pairs, we use n-1 df.