

CXPoint NEXA, VOYAGE and other upcoming products are highly useful for the Media and Communication Industry to enhance users, agents, developers, supervisors and stake holders Contact center experience.

The **Media and Communication Industry** faces unique challenges in managing high volumes of customer interactions across various channels, ensuring content personalization, and offering responsive support. **CCaaS** (**Contact Center as a Service**) automation can address these challenges by streamlining communication, reducing costs, and enhancing the customer experience. Below are key **use cases** where **CCaaS automation** can be implemented in the media and communications sector:

1. Automated Subscriber Support

- **Use Case**: Automating responses to common subscriber inquiries about account status, billing, content access, and service issues.
- **Automation**: Al-powered chatbots or virtual assistants can answer FAQs related to subscriptions, renewals, account balances, content availability (e.g., movies, shows, sports events), and general troubleshooting (e.g., login issues, buffering problems). This reduces wait times and provides instant responses 24/7.

2. Content Recommendations & Personalization

- **Use Case**: Delivering personalized content recommendations based on customer preferences, watch history, or past interactions.
- Automation: Using AI-driven systems, CCaaS platforms can suggest content (TV shows, movies, music, podcasts, etc.) based on customer viewing or listening history, ratings, and behavior. Automation can push personalized recommendations to customers via email, chat, or push notifications on apps.

3. Subscription Management and Renewals

- **Use Case**: Automating subscription plan upgrades, downgrades, cancellations, and renewals.
- **Automation**: Customers can manage their subscriptions automatically through self-service options like chatbots or interactive voice response (IVR) systems. These



systems can process changes to subscription plans, confirm renewals, and send reminders for upcoming payment deadlines or service renewals.

4. Automated Customer Feedback Collection

- **Use Case**: Collecting customer feedback on content quality, customer service experiences, and platform performance.
- Automation: After a service interaction (e.g., subscription renewal, technical support, content consumption), automated surveys can be triggered to collect feedback about the customer experience. This data can be used for customer satisfaction analysis (CSAT), NPS (Net Promoter Score), and to improve services.

5. Automated Billing & Payment Processing

- **Use Case**: Handling automated bill payments, overdue reminders, and resolving payment issues.
- Automation: CCaaS systems can send automatic payment reminders, invoice copies, and overdue notices via email, SMS, or voice calls. Customers can also make payments through integrated self-service options, which streamlines payment processing and reduces operational costs.

6. Multi-Channel Communication for Service Requests

- **Use Case**: Managing customer service requests across multiple channels (phone, email, chat, social media) in real time.
- Automation: With CCaaS platforms, customers can reach the service team through any channel they prefer. Automated systems can classify and route these inquiries to the appropriate department or agent, ensuring faster response times and better management of customer service requests.

7. Social Media Monitoring & Customer Engagement

- **Use Case**: Automatically responding to customer queries or comments on social media platforms.
- **Automation**: CCaaS automation can integrate with social media platforms (e.g., Facebook, Twitter, Instagram) to monitor and respond to customer queries in real-



time. All chatbots or automated response systems can answer simple questions, direct customers to resources, or escalate to human agents when necessary.

8. Personalized Marketing Campaigns

- **Use Case**: Automating the delivery of targeted marketing campaigns based on customer data and preferences.
- Automation: CCaaS platforms can use customer profiles, viewing habits, and past
 interactions to create and deliver highly targeted marketing campaigns, such as
 new content releases, promotional offers, or personalized discount codes. These
 campaigns can be sent via email, SMS, push notifications, or social media
 channels.

9. Live Streaming & Event Support

- **Use Case**: Offering real-time support during live events, such as sports broadcasts, concerts, or live streaming.
- Automation: During high-demand events, such as live sports games or concerts, automation can handle a large volume of inquiries related to stream access, technical support, or ticketing. Automated chatbots or IVR systems can guide users through troubleshooting steps and provide real-time information on event schedules.

10. Automated Technical Support for Streaming Services

- **Use Case**: Providing instant support for technical issues related to streaming services (buffering, login issues, device compatibility).
- **Automation**: Al-driven systems can automatically troubleshoot common technical issues that subscribers face while accessing content. If the issue cannot be resolved through automation, the system can escalate the problem to a live agent for further assistance.

11. Service Outage Notifications & Communication

• **Use Case**: Sending real-time alerts about service outages, maintenance schedules, and resolution times.



• **Automation**: In the event of a service disruption or planned maintenance, automated systems can immediately notify customers about the issue via multiple channels (SMS, email, mobile app notifications). These systems can provide status updates and estimated resolution times.

12. Automatic Content Delivery Alerts

- **Use Case**: Notifying customers when new content becomes available (new episodes, films, or updates).
- **Automation**: Automated systems can send notifications or alerts when a new episode of a favorite show or a highly anticipated movie is released. These reminders can be personalized based on viewing preferences, increasing customer engagement and retention.

13. Customer Data Management & Profile Updates

- Use Case: Automating the process of updating customer profiles and preferences.
- **Automation**: CCaaS automation can prompt customers to update their profile information (e.g., address, payment details, preferences) or customize their content preferences. Automated systems can also suggest content categories based on their usage patterns.

14. Subscription Tier Management

- **Use Case**: Automating the process of upselling or downgrading subscription tiers based on usage patterns.
- **Automation**: Al-driven systems can analyze customer usage (e.g., watching habits, content consumption, streaming frequency) to suggest relevant subscription plans. For example, heavy viewers may be offered a premium plan, while casual users may be nudged to a more cost-effective option.

15. Audience Engagement via Chatbots

- **Use Case**: Engaging audiences during live events, shows, or broadcasts through interactive chatbot experiences.
- **Automation**: During live broadcasts, automated chatbots can be deployed to engage viewers with interactive polls, trivia, or content suggestions. They can also



provide viewers with direct access to exclusive content, merchandise, or VIP experiences during an event.

16. Content Licensing & Distribution Management

- **Use Case**: Automating the process of content licensing, rights management, and distribution.
- **Automation**: CCaaS platforms can manage and automate content licensing queries, ensuring that rights holders are notified of licensing opportunities. Automated workflows can track content availability, expiration dates, and renewals, optimizing content distribution processes.

17. Automated Customer Onboarding

- **Use Case**: Simplifying the onboarding process for new subscribers or users.
- **Automation**: New customers can be onboarded through automated self-service tools that provide them with necessary information, set up preferences, and offer tutorials for navigating the platform (e.g., how to use streaming features, set up parental controls, etc.).

18. Content Delivery Network (CDN) Performance Alerts

- **Use Case**: Automating the monitoring and reporting of content delivery performance (e.g., buffering issues, load times).
- Automation: Automated systems can monitor the performance of content delivery networks (CDNs) and notify both internal teams and customers about performance issues. This ensures that subscribers are aware of any ongoing streaming issues and receive proactive resolutions.

19. Automated Handling of Legal or Compliance Requests

- **Use Case**: Managing customer requests related to data privacy or legal inquiries (e.g., GDPR requests, content disputes).
- Automation: CCaaS automation can help manage legal or compliance-related customer requests by automatically processing inquiries related to data access, deletion, or correction requests. It can also track the status of legal disputes or copyright claims related to content.



20. Automated Helpdesk for Content Creators & Partners

- **Use Case**: Providing automated support to content creators, partners, and advertisers.
- Automation: Media companies can automate the support process for content creators or advertisers, answering questions related to content submission, distribution rights, payment status, or advertising performance. This helps manage partner relationships and keeps them engaged.

Conclusion

The **Media and Communication** industry can significantly benefit from **CCaaS automation** by improving efficiency, reducing response times, and enhancing customer satisfaction. Whether it's through providing 24/7 customer support, delivering personalized content, handling billing inquiries, or managing content distribution, automation plays a crucial role in delivering seamless, scalable, and efficient services. By leveraging AI, chatbots, voice assistants, and automated workflows, media and communication companies can optimize their operations and deliver a superior customer experience. <u>Visit</u> or contact us for more info at expoint.co.uk