

# Atliq Hardwares



## Filters

region All  
division All  
market All  
customer All  
FY 2019

## P & L

### By Fiscal Years

All Values are in INR

Note: Do not modify the Pivot Table

	Quarters												
	Q1		Q2				Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net_Sales	₹ 6.46 M	₹ 8.04 M	₹ 10.74 M	₹ 11.44 M	₹ 6.52 M	₹ 6.08 M	₹ 6.41 M	₹ 6.32 M	₹ 6.49 M	₹ 6.18 M	₹ 6.48 M	₹ 6.31 M	₹ 87.48 M
COGS	₹ 3.82 M	₹ 4.66 M	₹ 6.28 M	₹ 6.70 M	₹ 3.86 M	₹ 3.53 M	₹ 3.75 M	₹ 3.71 M	₹ 3.84 M	₹ 3.59 M	₹ 3.79 M	₹ 3.70 M	₹ 51.24 M
GM	₹ 2.64 M	₹ 3.37 M	₹ 4.45 M	₹ 4.73 M	₹ 2.67 M	₹ 2.55 M	₹ 2.66 M	₹ 2.62 M	₹ 2.65 M	₹ 2.60 M	₹ 2.69 M	₹ 2.61 M	₹ 36.24 M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

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	Quarters												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net_Sales	₹ 17.10 M	₹ 20.63 M	₹ 28.69 M	₹ 29.90 M	₹ 17.13 M	₹ 15.93 M	₹ 2.11 M	₹ 7.76 M	₹ 9.93 M	₹ 14.88 M	₹ 16.08 M	₹ 16.54 M	₹ 196.69 M
COGS	₹ 10.64 M	₹ 12.83 M	₹ 18.07 M	₹ 18.89 M	₹ 10.67 M	₹ 9.92 M	₹ 1.34 M	₹ 4.83 M	₹ 6.21 M	₹ 9.34 M	₹ 10.18 M	₹ 10.45 M	₹ 123.37 M
GM	₹ 6.46 M	₹ 7.79 M	₹ 10.63 M	₹ 11.01 M	₹ 6.47 M	₹ 6.01 M	₹ 0.77 M	₹ 2.93 M	₹ 3.72 M	₹ 5.55 M	₹ 5.90 M	₹ 6.08 M	₹ 73.32 M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

region All  
division All  
market All  
customer All  
FY 2021

## P & L

### By Fiscal Years

All Values are in INR

	Quarters												
	Q1		Q2				Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net_Sales	₹ 44.82 M	₹ 54.59 M	₹ 74.34 M	₹ 78.06 M	₹ 44.79 M	₹ 41.82 M	₹ 43.95 M	₹ 43.54 M	₹ 44.40 M	₹ 41.47 M	₹ 44.05 M	₹ 43.05 M	₹ 598.88 M
COGS	₹ 28.39 M	₹ 34.65 M	₹ 47.36 M	₹ 49.76 M	₹ 28.36 M	₹ 26.54 M	₹ 27.97 M	₹ 27.72 M	₹ 28.13 M	₹ 26.35 M	₹ 28.03 M	₹ 27.44 M	₹ 380.71 M
GM	₹ 16.43 M	₹ 19.94 M	₹ 26.98 M	₹ 28.30 M	₹ 16.43 M	₹ 15.28 M	₹ 15.98 M	₹ 15.82 M	₹ 16.27 M	₹ 15.11 M	₹ 16.02 M	₹ 15.61 M	₹ 218.16 M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

## Net Sales

### Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	(67.1%)	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%