

Video Game Sales Analysis

September 12, 2023

START

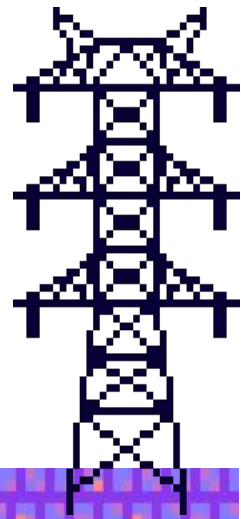


Picture this:

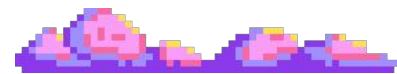
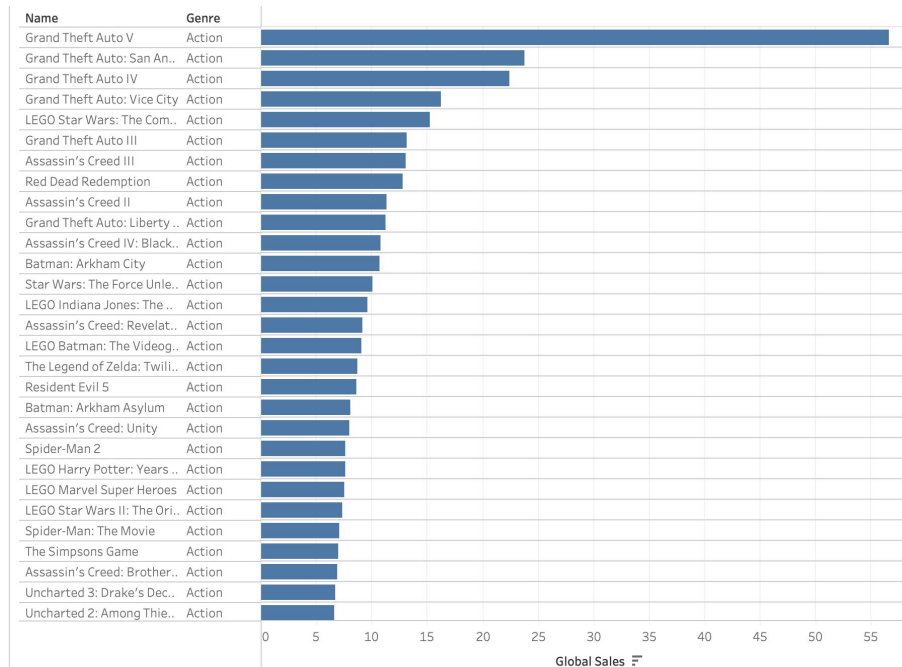
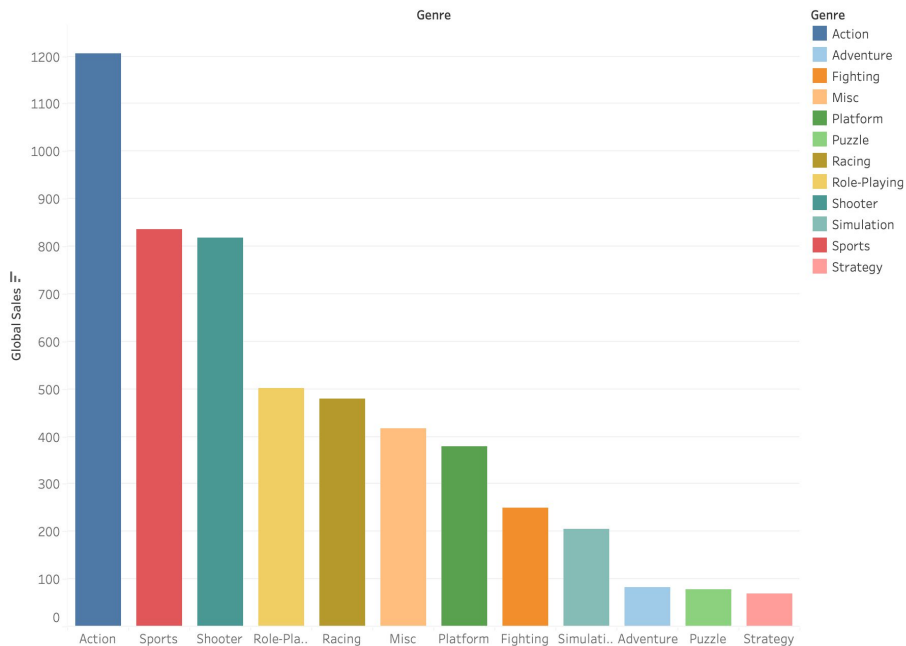
You are analyst an for a large Video Game Investor and you want to ensure that the new game that they are investing in will be successful and marketable. Success is defined by the highest sales figures.

Questions to answer

1. What genre is the most successful?
2. Which publisher should you choose?
3. What region should the game sell in?



1. What genre is the most successful?



2. Which publisher should you choose?

Top 3 choices:

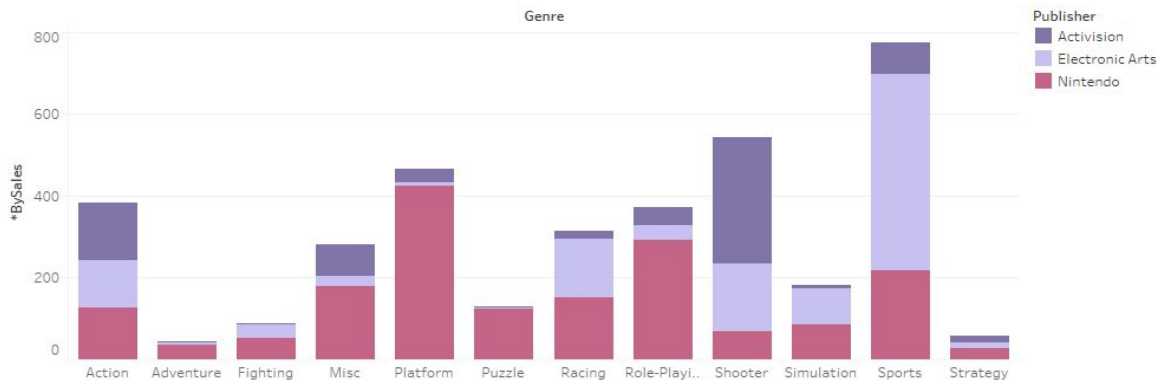
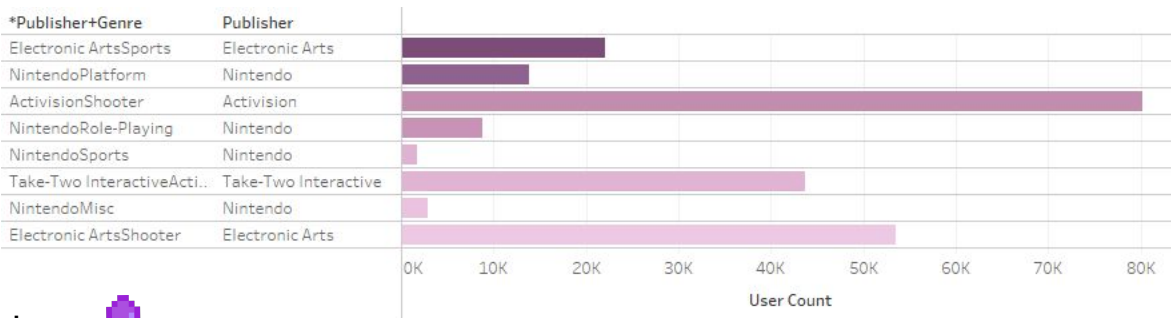
Nintendo, EA, Activision

Pro-Nintendo

Top 10 highest selling games are published by Nintendo*

Pro-EA

EA dominates in sales for Sports



Pro-Activision

Highest volume of users play Activision Shooter Games

**SQL code in Appendix 2*

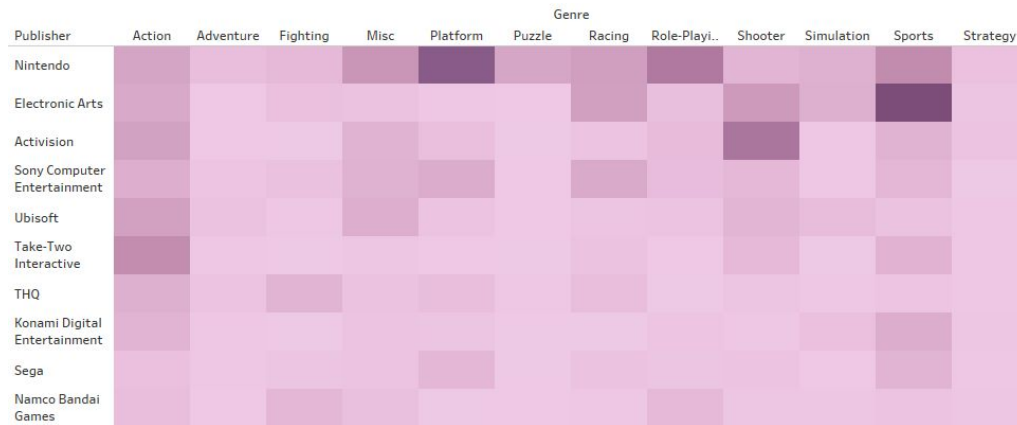
2. Nintendo as a Top Publisher

Nintendo has the overall highest average in global sales:

Nintendo: 1786M

Electronic Arts: 1100M

Activision: 725M



Name	Genre	Publisher	Critic Score	Indicator
SoulCalibur	Fighting	Namco Bandai Games	98	Great
Grand Theft Auto IV	Action	Take-Two Interactive	98	Great
Grand Theft Auto IV	Action	Take-Two Interactive	98	Great
Tony Hawk's Pro Skater 2	Sports	Activision	98	Great
NFL 2K1	Sports	Sega	97	Great
Grand Theft Auto III	Action	Take-Two Interactive	97	Great
Grand Theft Auto V	Action	Take-Two Interactive	97	Great
Metroid Prime	Shooter	Nintendo	97	Great
Grand Theft Auto V	Action	Take-Two Interactive	97	Great
Super Mario Galaxy	Platform	Nintendo	97	Great

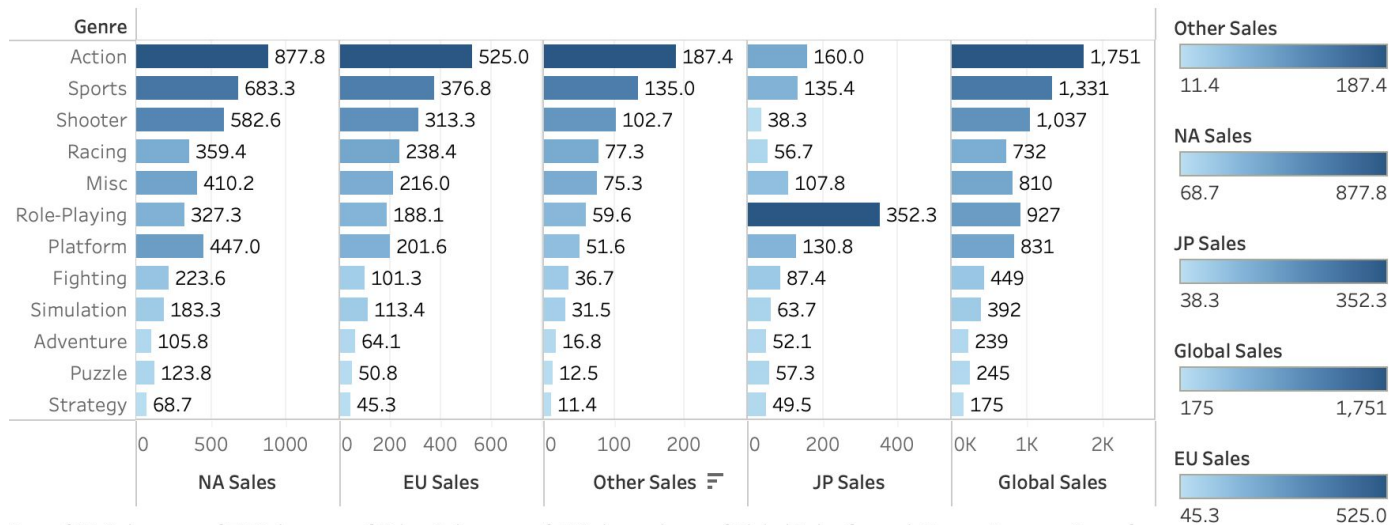
Critic score
 >80 is considered
 "Great"



**SQL code in Appendix 2*

3. What region should the game sell in?

Genre



SUMMARY

Genre: **Action**

Publisher: **Nintendo**

Region: **Europe/North America**



Appendix 1

Sales_Regions	Total Sales	Percentage		Publisher	Top Games	Genre
Global_Sales	8920	100		Nintendo	Wii Sports	Sports
NA_Sales	4393	49.25		Nintendo	Wii Sports	Sports
EU_Sales	2434	27.29		Nintendo	Wii Sports	Sports
		76.54				
JP_Sales	1291	14.47		Nintendo	Pokemon Red/Poker	Role-Playing
Other_Sales	797.7	8.94		Nintendo/Take-Two Interactive	GTA/Wii Sports	Action

Appendix 2

```

9  select
10  Name,
11  Global_Sales,
12  Genre, Publisher
13  from videogamedata
14  order by Global_Sales desc
15  limit 10

```

Result Grid | Filter Rows: | Export: | Wrap C

Name	Global_Sales	Genre	Publisher
Wii Sports	82.53	Sports	Nintendo
Super Mario Bros.	40.24	Platform	Nintendo
Mario Kart Wii	35.52	Racing	Nintendo
Wii Sports Resort	32.77	Sports	Nintendo
Pokemon Red/Pokemon Blue	31.37	Role-Playing	Nintendo
Tetris	30.26	Puzzle	Nintendo
New Super Mario Bros.	29.8	Platform	Nintendo
Wii Play	28.92	Misc	Nintendo
New Super Mario Bros. Wii	28.32	Platform	Nintendo
Duck Hunt	28.31	Shooter	Nintendo

```

51  select sum(Global_Sales), avg(Global_Sales), Count(Global_Sales)
52  FROM videogamedata
53  where Publisher = "Nintendo";
54
55  • select sum(Global_Sales), avg(Global_Sales), Count(Global_Sales)
56  FROM videogamedata
57  where Publisher = "Activision";
58
59  • select sum(global_sales), avg(Global_Sales), Count(Global_Sales)
60  FROM videogamedata
61  where Publisher = "Electronic Arts"
62

```

Result Grid | Filter Rows: | Export: | Wrap Cell Content: |

	sum(global_sales)	avg(Global_Sales)	Count(Global_Sales)
▶	1100.0499999999956	0.8184895833333301	1344

```

40  select Name, Genre, Publisher, Critic_Score, Global_Sales, User_Score,
41  CASE
42    WHEN Critic_Score >= 80 THEN 'Great'
43    WHEN (Critic_Score < 80) AND (Critic_Score >= 60) THEN 'Average'
44    WHEN (Critic_Score < 60) AND (Critic_Score >= 1) THEN 'BAD'
45    ELSE 'NULL'
46  END AS Critic_Score_Indicator
47  FROM videogamedata
48  ORDER BY Critic_Score desc
49  limit 10

```

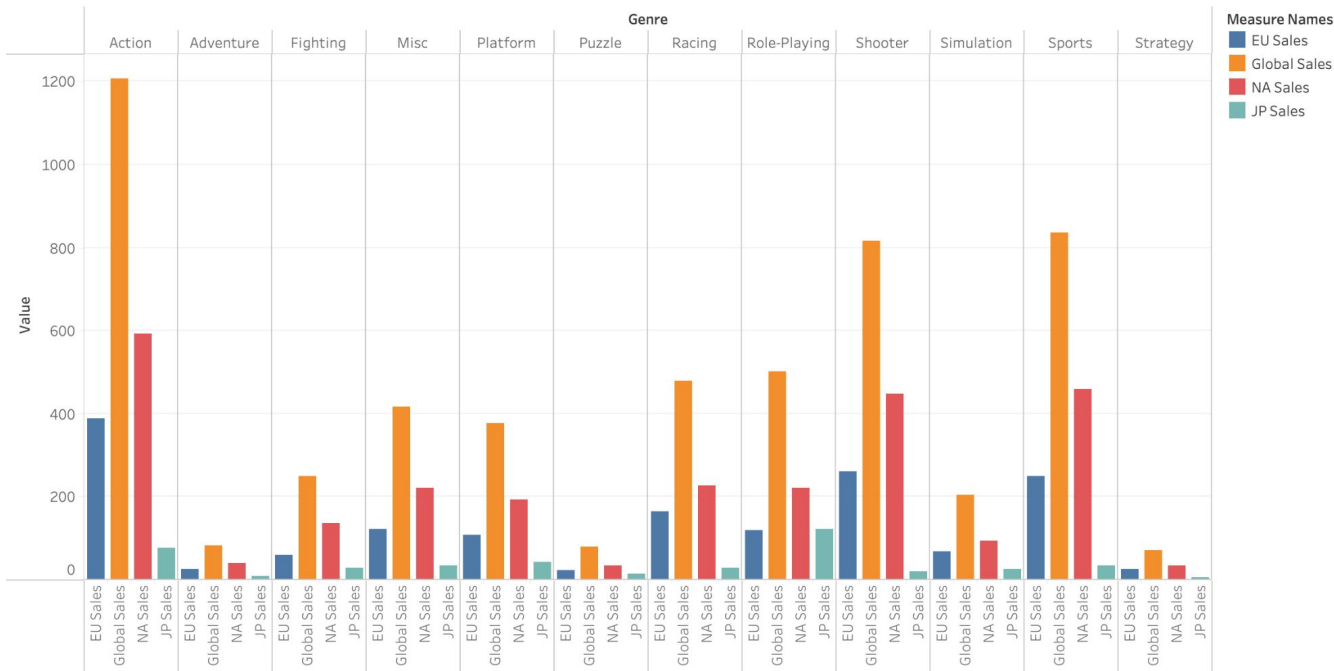
Result Grid | Filter Rows: | Export: | Wrap Cell Content: | Fetch rows: |

Name	Genre	Publisher	Critic_Score	Global_Sales	User_Score	Critic_Score_Indicator
▶ SoulCalibur	Fighting	Namco Bandal Games	98	0.34	8.8	Great
Grand Theft Auto IV	Action	Take-Two Interactive	98	10.5	7.5	Great
Grand Theft Auto IV	Action	Take-Two Interactive	98	11.01	7.9	Great
Tony Hawk's Pro Skater 2	Sports	Activision	98	4.68	7.7	Great
NFL 2K1	Sports	Sega	97	1.09	6	Great
Grand Theft Auto III	Action	Take-Two Interactive	97	13.1	8.5	Great
Grand Theft Auto V	Action	Take-Two Interactive	97	5.48	7.9	Great
Metroid Prime	Shooter	Nintendo	97	2.82	9.3	Great
Grand Theft Auto V	Action	Take-Two Interactive	97	21.04	8.2	Great
Super Mario Galaxy	Platform	Nintendo	97	11.35	8.9	Great

Appendix 3

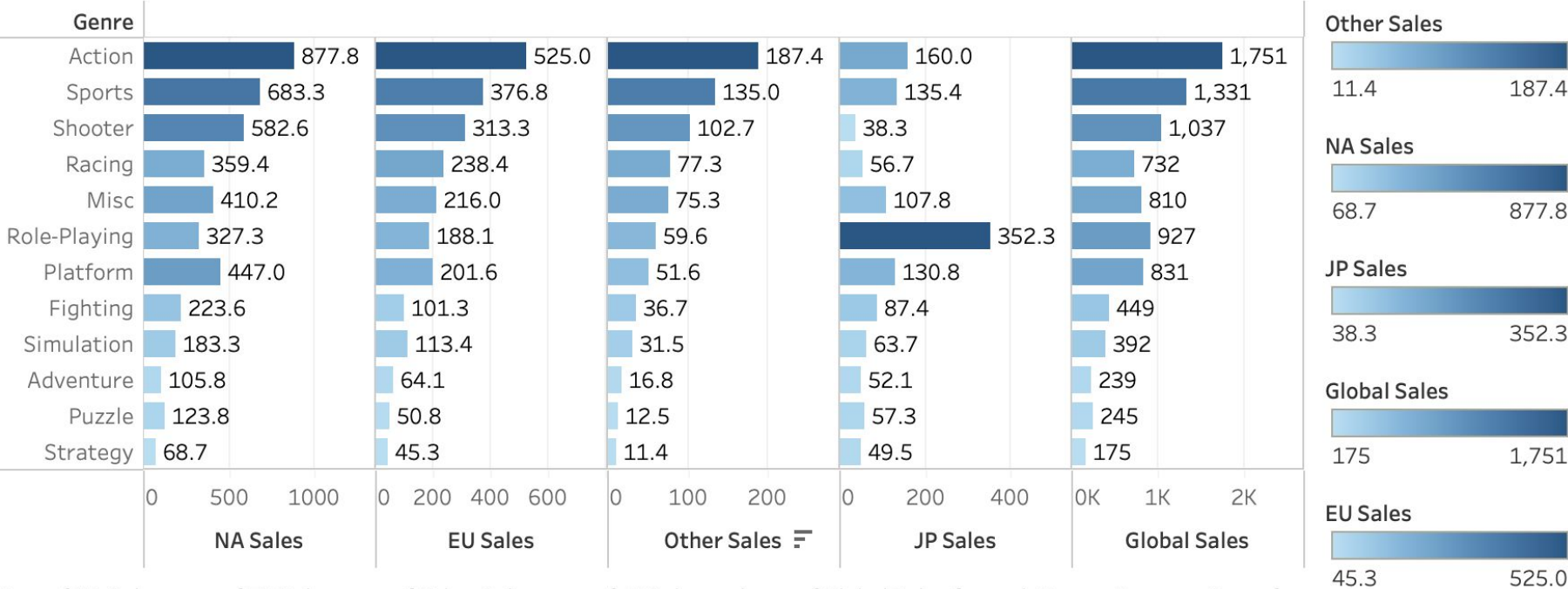
1. What region to sell in (EU/NA/JP)

Sales across regions



EU Sales, Global Sales, NA Sales and JP Sales for each Genre. Color shows details about EU Sales, Global Sales, NA Sales and JP Sales.

Genre



Sum of NA Sales, sum of EU Sales, sum of Other Sales, sum of JP Sales and sum of Global Sales for each Genre. For pane Sum of NA Sales: Color shows sum of NA Sales. The marks are labeled by sum of NA Sales. For pane Sum of EU Sales: Color shows sum of EU Sales. The marks are labeled by sum of EU Sales. For pane Sum of JP Sales: Color shows sum of JP Sales. The marks are labeled by sum of JP Sales. For pane Sum of Other Sales: Color shows sum of Other Sales. The marks are labeled by sum of Other Sales. For pane Sum of Global Sales: Color shows sum of Global Sales. The marks are labeled by sum of Global Sales.

1. Which publisher should I choose?

Top 3 choices:

Nintendo, EA, Activision

Pro-Nintendo

Top 10 highest selling games are published by Nintendo

Activision Shooter Games

Pro-EA

EA dominates in sales for Sports

Pro-Activision

Highest volume of users play

