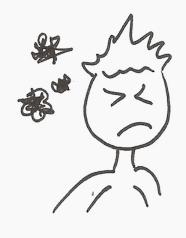


# WAAAY

get off your beaten path



CAN'T FIND SOMETHING MATCHING HIS INTERESTS & THE TIME HE HAS



DISCOUER PLACES

LINGS TO DO

ON HER WAY THAT

MOST TOURISTS

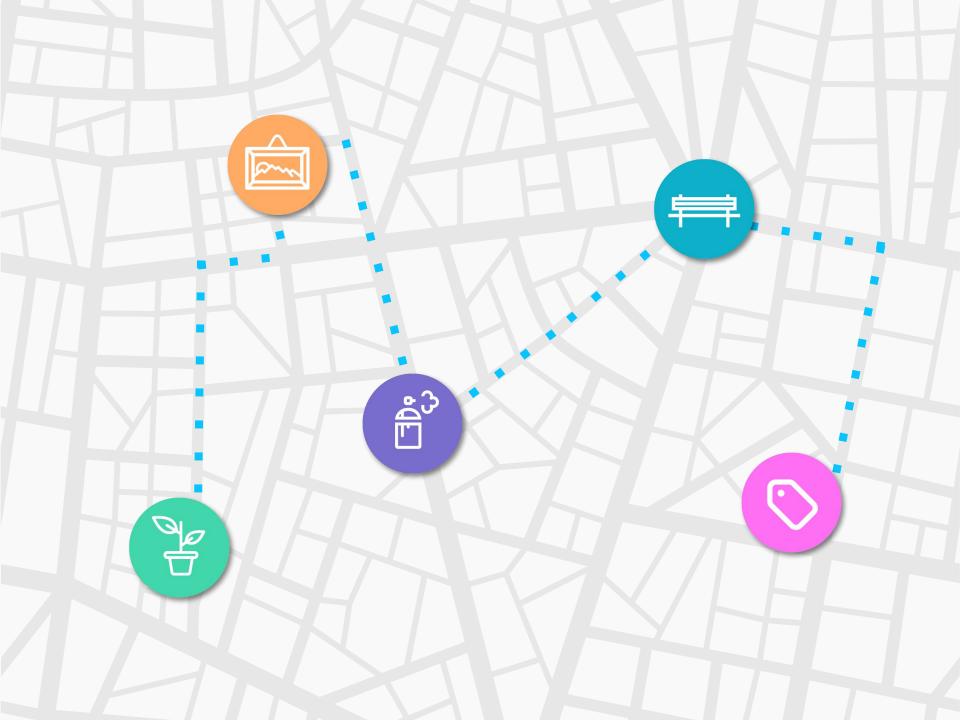
NEVER SEE.





INVITATION





### **BUSINESS MODEL**

### **PARTNERSHIPS**

### Trade/Exchange

with local businesses/artists

# Strategic alliance with a non-competitor

like Donkey Bike (or other bike rentals)

Perhaps AirBnB?≅

#### **CHANNELS**

#### Social Media

Primarily Instagram and Facebook

### Online advertising

Targeted ads on keywords

# CUSTOMER RELATIONSHIPS

#### Self-service

User friendly

### **Participation**

Share local spots

### Community

Share experiences, photos, reviews and tips. Find people with a common interest.





RGB 8 195 262 CMYK 0 0 67 HEX #08C3FC

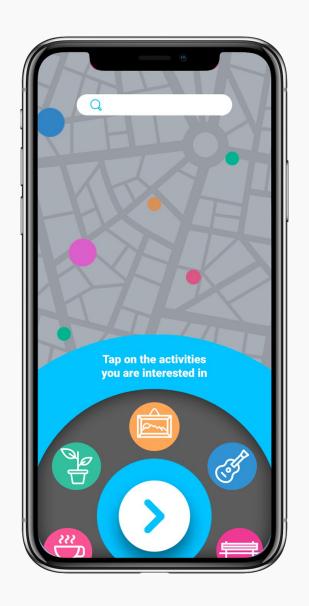
## **MENU LAYOUT**

Innovative

Colorful

Easy to navigate

Pictograms





### get off your beaten path!



### Discover the WAAAY app!

We all know this feeling: you bike the same way to work eeevery day or when you travel, you see the same sights all the other thousands of tourists see too...

Sounds quite boring, right?

But now there's another WAAAY! The new app generates an alternative route for you to discover exciting places off the beaten path, even in your own home town. Who knew there were so many hidden gems on your WAAAY?!

**Download WAAAY**