

Adelie Plumasseau

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EDUCATION

Santa Clara University, Leavey School of Business
Masters of Science in Information System

Santa Clara, CA
Graduation June 2026

- Vice President of Mentorship in the Women in Business Club
- Relevant Course Work: Object Oriented Programming, Data Analytics, Financial Accounting

Menlo College

Atherton, CA

Bachelor of Science in Business Management: Entrepreneurship concentration

Graduated December 2022

Beta Gamma Sigma Business and Management International Honor Society & Alpha Chi National College Society

Dean's List: Fall 2019, Spring 2020, Fall 2020, Spring 2021, Fall 2021, Spring 2022

TECHNICAL SKILLS

Programming Languages: Python, Java, SQL, R, HTML, CSS, JavaScript

Analytics: Exploratory Data Analysis (EDA), Statistical Analysis, Sentiment Analysis, Data Visualization

Tools: Project Mgt Tool(Asana), Microsoft Excel (Pivot Tables, VLOOKUP), Tableau, Power BI, GitHub, VS Code, IntelliJ IDEA

Libraries: Pandas, numpy, scikit-learn, seaborn, matplotlib, NLTK

Development Tools: Git, AWS, mySQL

EXPERIENCE

Firstbase

Menlo Park, CA

Marketing Specialist

August 2023 - September 2023

- Developed and executed a new social media strategy that increased LinkedIn follower count and total engagements, moving from last to 2nd place among competitors within 30 days of Q3.
- Supported the Growth Marketing Manager with designing, building, and executing impactful marketing campaigns across multiple channels, including email, organic social, paid advertising, and events.
- Communicated Firstbase's value proposition effectively at the SHRM23 and VMWare conferences, fostering relationships and actively engaging with key prospects to address their needs and inquiries.

Marketing Intern

Menlo Park, CA

February 2023-August 2023

- Managed the weekly newsletter; \$1.5M in Q2 Pipeline sourced from new newsletter subscribers.
- Worked with the Director of Product Marketing to support monthly product launches by planning, promoting, editing, and publishing product webinars.
- Supported the Director of Marketing Operations on various initiatives, including campaign management, landing page designing and publishing, and nurture programs.

GoodTrust

Atherton, CA

Marketing Intern

June 2022 - August 2022

- Contributed to diversifying the product offering and developing strategic plans with the company's leadership team.
- Conducted market research to determine which financial institutions and insurance companies offer benefits or loyalty programs similar to GoodTrust.
- Published blog content about estate planning and password management that attracted monthly visitors.
- Managed social media accounts such as Instagram and Facebook and achieved a 15% increase in user engagement.

ACADEMIC PROJECTS

Airbnb Analytics: Conducted a data-driven analysis of Airbnb listings to identify profitability trends across neighborhoods, leveraging machine learning, statistical correlations, and visualization techniques to provide actionable insights for hosts and investors, including dynamic pricing strategies and investment opportunities.

SheCodes Basics: Built a page as a final project for the SheCodes coding workshop

ADDITIONAL INFORMATION

Interests: Building interactive websites, creating Java applications, and exploring MVP development for real-world problems.

Community Service: Tutored and coached 60-67 middle school girls in 4 classes on the art of delivering an effective elevator pitch.