

## The Key to 20x Growth: Exponential Blue Ocean Shift



### Ammar Mango Case In Point Founder

Ammar W. Mango (PMP, PgMP, CSSBB) is a Certified ExO (Exponential Organization) Consultant and Coach by the Open ExO community. For the past three decades, he has been helping individuals and organizations, including Fortune 100 companies, improve competitiveness and boost performance using cutting-edge technology and global best practices. He has worked as an SME with Big4 consulting firms and clients such as NEOM, Riyadh Bank, the KSA Ministry of Communication and Information Technology, Toyota, and more.





# 40% of Fortune 500 Companies Will Disappear In The Next 10 Years"



-Salim Ismail, Founding Executive Director at Singularity University and lead author of Exponential Organizations

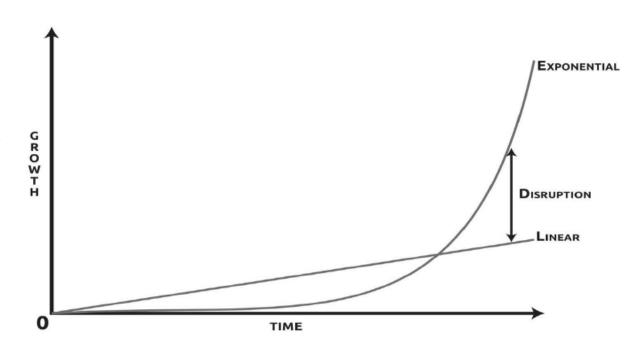
#### **Exponential Growth**



To grow exponentially, organizations must challenge norms, innovate, and disrupt themselves proactively.

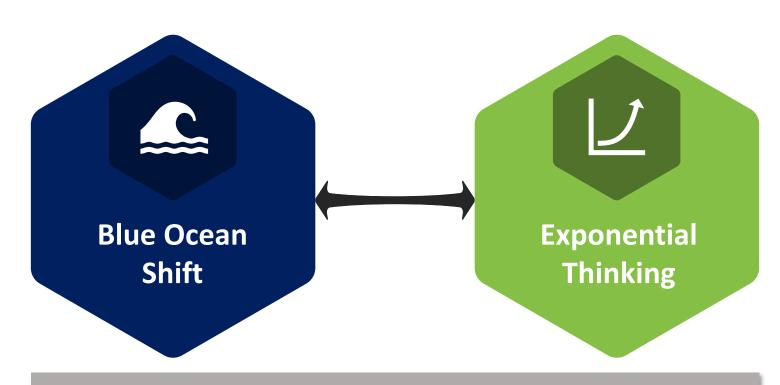
**Companies That Grew Exponentially:** 







#### What Is The Exponential Blue Ocean Shift (EBOS)?



#### **Exponential Organization (ExO)**

An organization that is growing rapidly through the use of innovative organizational techniques.



01 The Disruptive **Future That We** Seek

#### 02 **Understanding** The Current Status

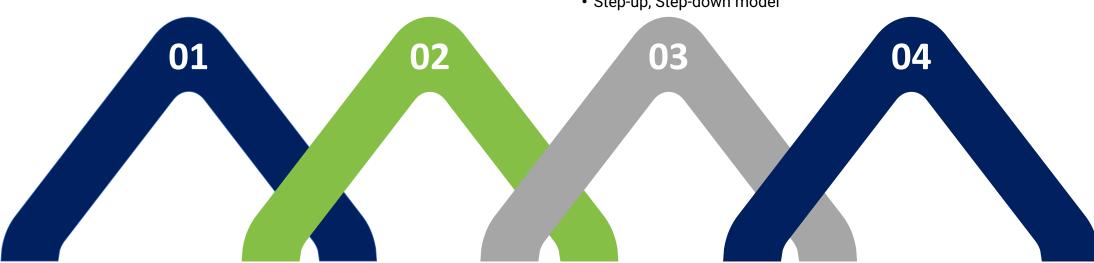
- · Pioneer, Migrator, Settler Model
  - · Red Ocean Canvas
  - Market Potential

#### 03 Innovation & Disruption

- Blue Ocean Canvas
- Voice Of The Customer
- Exponential Growth Attributes
  - Non Customers
- Step-up, Step-down model

#### 04 **Exponential Growth Activation**

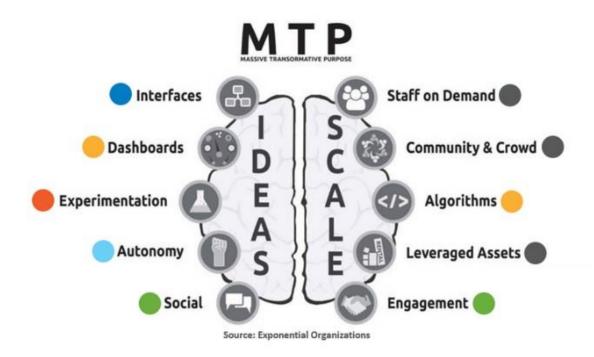
- · Exponential Growth Unit (EGU) within The PMO
  - Action Items
  - Roadmap





#### **Ideas And Scale Of Exponential Organizations**

The Formula of Massive Transformative Purpose



Practical and Quick Formula To Generate Disruption

**Eco System** 

Info Is Power

**OTCR** 

Value Destruction

**Customer Journey** 

Digital Platforms

**Building Capacity** 



#### Which Industries Have Implemented The EBOS?













#### **Resources Available**





#### **Thank You**

Unleash exponential opportunities for your organization. Contact us now to explore the limitless potential awaiting you.



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