

## PURCHASE ORDER

Dandy Company Ltd

PO Box: 2239, Street 2, Gate No. 160

Doha Qatar

Email: Tel: 44422980 Fax:



## PURCHASE ORDER DETAILS

PO No. 5100307581 PO Date 12/04/2025  
 PO Amend No. Amend Date  
 PO Status Open Type General  
 Project Code Offer No  
 Project Name Pur Group 101-Raw Materials

## TERMS &amp; CONDITIONS

Pay Term CAD  
 Currency USD  
 Invoice To Dandy Company Ltd  
 Pay Mode  
 Import YES  
 INCO Terms CIF-HAMAD PORT, QATAR  
 Mode of Transport  
 Partial Shipment Yes  
 Transshipment  
 Remarks PM-046RM/2025

## SUPPLIER DETAILS

Supplier Name PREMIUM VEGETABLE OILS  
 Supplier Code 20303343  
 Contact Person  
 Tel No. +60320826200 Contact Address PERINDUSTRIAN PASIR  
 Gudang, PLO 66, JALAN TIMAH  
 DUA, KAWASAN  
 Fax Country PASIR GUDAND, JOHOR-Malaysia  
 Mobile +971552988095  
 Email premiumenquiry@goodhope-my.com

## ITEM DETAILS

S.No	PO Line	Item Code and Description	Sh.No	Need Date	UOM	Quantity	Unit Rate	Value
1	00010	100000976 - PALM KERNEL OIL 1X190	0001	28/05/2025	KG	45,600.00	2126.00/1000	96,945.60
Gross Price								96,945.60
Grand Total								96,945.60

Amount in Words: Us Dollar Ninety-Six Thousand Nine Hundred Forty-Five and Sixty  
cent Only

For Dandy Company Ltd

Delivery Address : Dandy Company Ltd

(Authorized Signatory)

## Document Level Note :

PM-046RM/2025

Document Level Note :

Below mandatory requirements to be followed:

Dandy Shipping Requisites:

Below is the list of shipping requisites which are to be followed  
without compromise. Review the requirements and get back to us

and please note that all the below points to be addressed before loading

Created by: Ezhil Rizwan

Approved By: Saadain Waris

Apr 15, 2025

9:07:28 AM

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Date: 09-Apr-2025

Item / Asset Title : Palm Kernel Oil.	Supplier name : United Interlinks - Premium
Type of Item / Asset : Raw Material	Total value - QAR : 373,003
Department : Production	CFR Unit Rate : QAR 7738/MT
Type of expenditure : Capital <input type="checkbox"/> Revenue <input checked="" type="checkbox"/>	Total Qty-MT : 45.6 MT
	Pur. Memo. No : PM-026RM/2025
	Date : 26-Feb-2025

Note: Pls attach feasibility study for a/b/c is/are applicable.

Replenishment of Palm Kernel Oil used in production of ice-creams. Current stock on hand (SOH) and SIT covers till until Aug-2025. We invite quotes from our approved suppliers as shown in the table below for easy reference.

1. We are requesting approval for an order quantity of 45.60 MT at negotiated price \$2126/MT CFR Hamad port with United Interlinks - Premium Vegetable Oil whereas initial offer \$2130/MT, based on the lowest quote and approved product. Considering the limited price validity and volatile market we are initiating this PM for approval. However, post securing management approval, we will re-negotiate with supplier in case if market drop from the current level, upon successful negotiation the final price will reflect in purchase order, same as did in the last purchase where the quoted price was \$2120/MT and the negotiated final purchase price is \$2070/MT (attached last purchase order for negotiated price reference).
2. The order qty will tentatively cover until early Nov-2025 as aligned with SNOP details, the shelf-life of the raw material is 12 months, the order qty will get consumed within its shelf life eliminates expiry risk.
3. The shipment expected from fresh production APR/2025 and expiry MAR/2026, the sea shipment expected delivery at Hamad port by end of May/2025.
4. Currently, we propose booking 3 FCLs (45.60 MT) to extend coverage till early Nov/2025 to meet our business requirements as aligned with SNOP numbers, the market will be closely monitored for further purchase decisions.
5. According to the Malaysian Derivatives Exchange (MDEX), the current FOB selling price of palm kernel oil is \$1970 per metric ton as of today (April 9, 2025). The price has remained stable since the beginning of 2025 due to consistent demand, which puts pressure on the supply.
6. The price from MAC WORLD appears competitive compared to the initial quote from our regular supplier, which was used as a benchmark for negotiation. This was aimed at reducing the price from the initial quote of our regular supplier, "United Interlinks - Premium Vegetable Oil". However, MAC WORLD's product is still awaiting approval, as the supplier is working on the necessary documents required by the Dandy Technical team to finalize the results.

01. The current negotiated price \$2126/MT represents a 2.7% increase compared to previous purchase price \$2070/MT in Feb- 2025 as reflects in purchase order (attached PO).
02. We will try to negotiate with the supplier to reduce the price before issuing the purchase order for the current order, depending on any market price drops from today's level. If the negotiation is successful, the revised price will be reflected in the final purchase order.

No	Item Description/Party Name	Country of Origin	Shipment Term	Quoted rate	Negotiated rate	Exchange rate	Rate in Qr	Budget Qty	Quantity MT	Total USD	Total QAR	Payment Term / Mode	Remarks
1	United Interlinks - Premium Vegetable Oil	Malaysia	CFR	2,150	2,126	3.65	7,760	6,350	45.6	95,946	353,851	CAD	+/- 10% tolerance
2	MAC WORLD	Malaysia	CFR	2,130	2,130	3.65	7,775	6,350	45.6	97,128	354,517	30%ADV & 70% CAD	
3	Fuji Oil Asia	Malaysia	CFR	2,550	2,550	3.65	9,308	6,350	45.6	116,280	424,422	CAD	

\* All the supported quotations should be attached

Party Name	Country of Origin	Shipment Mode	Shipment Term	Exchange rate	Rate in Qr	Quantity MT	Total USD	Total QAR	Payment Mode	Date of shipment	Date of arrival	Remarks
United Interlinks - Premium	Malaysia	SEA	CFR	2,126	7,760	45.6	95,946	353,851	CAD	May/2025		Other charges tolerance +/- 25%
Freight Charges												
Custom duty (5%)												
Legalization												
Local charges												
Total								374,001				

Supplier selection criteria(s):  
Better quality ☒ Lowest bidder ☒ Reputed supplier ☐ Others (specify) ☒ Approved supplier

Particulars	Amount (QAR)
Budgeted value for the requested Capex/expense	
Budget utilized till last purchase	
Balance available for this purchase	
Proposed as per this purchase memorandum	
Surplus/(Deficit)	

Ezzli Rizwan  
Executive Purchase  
09/04/2025

Abu Khan  
Manager - Procurement  
09/04/2025

Saadam Wazir  
General Manager  
09/04/2025

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Ahmed Osman  
Business Advisor  
10/04/2025

Sheikh Mansoor  
Board Member  
10/04/2025