

PURCHASE ORDER

Dandy Company Ltd

PO Box: 2239, Street 2, Gate No. 160

Doha Qatar

Email: Tel:44422980 Fax:



PURCHASE ORDER DETAILS

PO No.	5100307687	PO Date	22/04/2025	Pay Term	CAD
PO Amend No.		Amend Date		Currency	USD
PO Status	Open	Type	General	Invoice To	Dandy Company Ltd
Project Code		Offer No		Pay Mode	
Project Name		Pur Group	101-Raw Materials	Import	YES

SUPPLIER DETAILS

Supplier Name	BARTEX SP. Z.O.O.					INCO Terms	CIF-Hamad Port, Doha - Qatar
Supplier Code	20304264					Mode of Transport	
Contact Person	Contact Address UL. DWORCOWA 4A, 14-400 PASTEK,,					Partial Shipment	Yes
Tel No.	+971 501601941					Transshipment	
Fax	+48552499932					Remarks	PM-047RM/2025
Mobile							
Email	Umesh@sbhgroup.com						

ITEM DETAILS

S.No	PO Line	Item Code and Description	Sh.No	Need Date	UOM	Quantity	Unit Rate	Value
1	00010	100001457 - SKIMMED MILK POWDER - REPLACER	0001	07/04/2025	KG	25,000.00	1890.00/1000	47,250.00
Gross Price								47,250.00
Grand Total								47,250.00

Amount in Words: Us Dollar Forty-Seven Thousand Two Hundred Fifty and Zero cent Only

For Dandy Company Ltd

Delivery Address : Dandy Company Ltd

(Authorized Signatory)

Document Level Note :

PM-047RM/2025

DANDY SHIPPING REQUISITES

Below is the list of shipping requisites which are to be followed without compromise. Review the requirements and get back to us and please note that all the below points to be addressed before loading /

Created by: Ezhil Rizwan

Approved By: Saadain Waris

DANDY COMPANY LIMITED

Gate 160, Street 2, Industrial area, PO Box: 2229, Doha - Qatar
Tel: +974 44603600

No: PM-047RM/2025

Date : 14-Apr-2025

URGENT PURCHASE REQUEST FOR ANDROID

BASIC DETAILS		PURCHASE REQUESTS	
Item / Asset Title	: Hapro ice 61:15	a) Expansion	<input type="checkbox"/> b) Capacity enhancement
Type of Item / Asset	: Raw Material	c) Cost reduction	<input type="checkbox"/> d) Replacement
Department	: Production	e) Office equipments	<input type="checkbox"/> f) Furniture & fittings
Type of expenditure	: Capital Revenue	g) Others specify	<input checked="" type="checkbox"/>
		Note: % other flexibility apply if a/b/c for applicable.	

We are seeking to replenish our stock of Skrimmed Milk Powder Replacer, a key ingredient used in all our ice cream products. We invite quotes from various suppliers, as detailed in the table below, for easy reference.

1. We request approval to place an order for 25MT SMP replacer at \$1890/MT with BARTEX SP. Z.O.O (Manufacturer) & SHF FOODS is authorized distributor for this product, based on their competitive pricing for the approved products.

2. Our current Stock on Hand (SOH) and Stock in Transit (SIT) will cover requirements until late November 2025. The order quantity is projected to extend coverage until mid-February 2026, aligning with the SNCOP forecast.

3. We often meet our SMP replacer from supplier Havero Hoogwegt; however, this time their price \$ 1910/MT is not favorable, even tried negotiation which was unsuccessful and advised by them that they are unable to get the price lower than what is been quoted considering USD weakening in the market, thus, strategic procurement decision made to meet our requirement from Bartex SP. ZOO SHF FOODS an alternate source, as their product is approved with us and previously a shipment taken in the year 2022 was successfully met our commercial run.

3. The price of SMP replacer has been rising in the market due to an increase in demand for whey protein, which in turn driving up costs, on contrary the SMP prices are seeing a decrease; however, the continued demand for whey protein is leading to an overall price increase for SMP replacers which is a whey-based product.

4. Market insight from supplier on price increase attached for reference.

5. We plan to schedule the order quantity for shipment to arrive at Hamad Port by June 2025.

6. The order will consist of fresh production, with an expected production date of April 2025 and an expiry date of September 2025. Since the product has an 18-month shelf life, it will be consumed well before its expiry, mitigating any risk of product waste. Please find the attached coverage sheet for further details.

REQUEST CONCERNING COMPLIANCE OF FOB/CFR/CIF

1. The current offer price stands at \$1890/MT, reflecting a 10.20% increase compared to the last buying price of \$1715 in December 2024.

2. SMP replacer prices have been going up because demand for whey protein is increasing, which raises production costs. Meanwhile, SMP prices are going down. Still, since SMP replacers are made from whey, the strong demand for whey protein continues to push their prices higher.

3. Due to the price increase of SMP replacer, our regular supplier, Havero Hoogwegt, was unable to secure this order, as their offer was second higher in the comparison table. They also did not find a favorable opportunity to negotiate a price reduction as the price of whey protein increasing in the market and weakening of USD against EURO not favorable to act on this order.

4. Based on the factors outlined above, the current market price is higher than the budgeted value. However, we were able to secure the most suitable and cost-effective option available in the market to meet Dandy's business requirements.

COMPARISON OF SUPPLIER SIDE BY SIDE											
No	Item Description/Party Name	Country of Origin	Shipment Term	Quoted Currency	Negotiated rate	Exchange rate	Rate in			Remarks	
							Budget	Rate/Quo.	Total - Cr.		
1	Havero Hoogwegt- Hapro ice 61:15	Netherlands	CFR	USD	1.940	1.940	3.65	7.031	6,400	25.00	17.025 CAD thru Bank
2	BARTEX SP.ZOO SHF FOODS	Poland	CIF	USD	1.890	1.890	3.65	6.899	6,400	25.00	17.2463 CAD thru Bank
3	Terepax - Luxilac	Europe	CIF	Euro	2.209	2.209	4.13	9.123	6,400	25.00	22.0779 CAD thru Bank
Total:											

* All the reported quotations should be attached

Particulars	Party Name	Country of Origin	Shipment Term	Negotiated rate	Exchange rate	Quantity MT	RECOMMENDED SUPPLIER DETAILS			Remarks
							Rate in Cr.	Total - Cr.	Payment Mode	
Supplier selection criterias;										
Better quality	<input type="checkbox"/>	Lowest bidder	<input checked="" type="checkbox"/>	Reputed supplier	<input type="checkbox"/>	Others (specify)	<input checked="" type="checkbox"/>	Approved Supplier		
Legalization charges	BARTEX SP.ZOO SHF FOODS SMP Replacer	Netherlands	SEA	CFR	-	-	-	-	-	
Local charges					-	-	-	-	-	
Total										
Supplier selection criterias;							Amount (Cr)			
Budgeted value for the required Capex/expense										
Budget utilized till last purchase										
Balance available for this purchase										
Proposed as per this purchase memorandum										
Surplus/(Deficit)										


 Sayed Mohsin
 Abu Khan
 Executive Purchase


 Sadiq Wani
 General Manager
 17/04/2025


 Ahmed Osman
 Business Advisor
 20/04/2025


 Sheikh Mansoor
 Board Member
 20/04/2025