



Baladna Food Industries Co. W.L.L.

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Shamal Road - Exit 44 - Um Al Hawaya, Qatar

[www.baladna.com](http://www.baladna.com)

ROUTE: 9008-WEST BAY - CORNICHE

SALESMAN: ROUTE9008-ROUTE9008

شركة بلادنا للصناعات الغذائية ذ.م.م

+974 E. ٣٥٨٨٨

بريد إلكتروني:

CustomerCare@baladna.com

ص.ب. ٣٣٨٢، قطر - س.ت.

٦٤٧٥٦ طرية الشمال - مخرج ٤٤ - أم الحوايا - قطر

[www.baladna.com](http://www.baladna.com)

DATE: 3/4/2022 (10:9)

TRIP ID: 34040

CREDIT INVOICE 900822202719

CUSTOMER: 105669 UMM SAID BAKERY

ADDRESS: UMM SAID BAKERY

LPO No:

Po # 0082-0622

SL#ITEM#	SALES DESCRIPTION	GRN 00255-0622 GRN 00201-0522	UDM	QTY	CRT PRICE	PCS PRICE	AMOUNT
			CRT/PCS	166/8	264.00	22.00	44000.00
1	20000838 CHEESE PROC SPRD CREAM 1 KG FF (HORECA)			12	166/8	264.00	22.00 44000.00
		TOTAL			166/8		44000.00

TOTAL SALES AMOUNT : 44000.00  
NET INVOICE AMOUNT : 44000.00

Crates Delivered : 167

INVOICE BALANCE : 44000.00

Crates Picked Up : 0

Delivery Number : 447819

SALESMAN

SIGN./STAMP



JOURNALIZED

No: W1850100149-0522

DISTRIBUTION: WHITE: CUSTOMER, YELLOW: FINANCE, GREEN: SALESMAN

## Umm Said Bakery

P.O. Box : 1444

No: USB/2022/307

### PURCHASE MEMORANDUM

Date : 24 - 04 - 2022

#### BASIC DETAILS

Item / Asset Title	1. Cream Cheese - Anchor & Spread Cream Cheese	# CAPEX, NATURE OF CAPEx	LAST PURCHASE
Type of Item / Asset	2. Raw Material	a) Expansion <input type="checkbox"/> b) Capacity enhancement <input type="checkbox"/>	Supplier name : Baladna Food Ind. QOOI, Qatar
Department	3. Bakery - Production	c) Cost reduction <input type="checkbox"/> d) Replacement <input type="checkbox"/>	Total value : QAR 150,000/- Rate : QAR, 20/KG
Type of expenditure	4. Capital <input checked="" type="checkbox"/> Revenue <input type="checkbox"/>	e) Office equipments <input type="checkbox"/> f) Furniture & fittings <input type="checkbox"/>	Total Qty : 9,000 Kg
		g) Others (specify) <input type="checkbox"/>	Pur. Memo. No: USB/2021/232 Date : 29/11/2021

Note: Pls attach feasibility study if a/b/c iv/e applicable.

#### REASON/OBJECTIVE OF THIS PURCHASE

- 1-Spread Cream Cheese order is being placed to secure inventory levels mandated by the Management considering ongoing supply chain constraints and raw material price increase.
- 2-We are going to maintain major portion of requirement with Al Majid (approx. 75% of Anchor - Cream Cheese) and smaller portion shared with Baladna (Approx. 25% Spread - Cream Cheese). This ratio is based upon the composition and properties of each type of cheese filling as shared by Production Department.
- 3-There is price impact of approx. QAR 12,600/- (QAR 2/kg which is approx. 10%) as compared to last purchase.
- 4-Order quantity will be sufficient for approx. 7 months' consumption.
- 5-Delivery will be as per our production schedule to be confirmed.

Going ahead with 2 quotes as the orders are already in place with the 3rd approved supplier (Al Majid Jiwad)

#### RISKS/CONCERNS/NON-COMPLIANCE OF SOPs or POLICY

No	Party Name / Description	Country of Origin	Shipment Term	Currency	Quoted rate/kg	Negotiated rate/kg	Exchange rate	Quantity Kg	Amount FC	Total - Quar.	Payment Term / Mode	Remarks
1	BALADNA FOOD INDUSTRIES CO. W.L.L.	Spread Cream Cheese (1 Kg)	Qatar	Door to door	QAR	22	22	1.00	6,300	N/A	138,600	60 Days Credit
2	ARAB QATAR CO. (Gadheer)	Feta Cream Cheese (1 Kg)	Qatar	Door to door	QAR	25.83	25.83	1.00	6,300	N/A	162,750	60 Days Credit

\*All the supported quotations are attached

No	Party Name / Description	Country of Origin	Shipment Mode	Shipment Term	Negotiated Amount	Exchange rate	Quantity Kg	Amount FC	Total - Quar.	Payment Mode	Date of shipment	Date of arrival	Period of Completion
1	BALADNA FOOD INDUSTRIES CO. W.L.L.	Spread Cream Cheese (1 Kg)	Qatar	By Road	22	1.00	6,300	N/A	138,600	as above	N/A	Schedule will be provided to the supplier as per bakery production schedule at the time of order confirmation.	

Others (specify)  Approved Quality

#### BUDGET DETAILS

##### Particulars

##### Amount (QAR)

Budgeted value for the requested capex/ expense

Budgeted utilized till last purchase

Balance available for this purchase

Proposed as per this purchase memorandum

(Surplus/ Deficit)

Supplier selection criteria(s) :	Better quality <input type="checkbox"/>	Lowest bidder <input type="checkbox"/>	Reputed supplier <input type="checkbox"/>	Others (specify) <input checked="" type="checkbox"/> Approved Quality	RECOMMENDED SUPPLIER DETAILS		
					Supplier selection criteria(s) :	Supplier name	Address

#### AUTHORIZATION / APPROVAL

Mr. Khalid Waseem	Procurement Manager	7-2022-04-29	Mr. Khalid Waseem	General Manager	6/16/2022	6/19/2022	6/23/2022
Mr. Tariqah Mohammad	Procurement Manager	7-2022-04-29	Mr. Tariqah Mohammad	Asst. Vice President - Finance	6/16/2022	6/19/2022	6/23/2022
Mr. Saeed Al-Jawad	Procurement Manager	7-2022-04-29	Mr. Saeed Al-Jawad	General Manager	6/16/2022	6/19/2022	6/23/2022

Mr. Khalid Waseem  
Procurement Manager  
Saeed Al-Jawad  
General Manager  
Tariqah Mohammad  
Asst. Vice President - Finance  
Sakshi Mansoor  
Board Member

6/23/2022

# PURCHASE ORDER

**Umm Said Bakery**

1444, Meena Street Doha Port

City : Doha

Country: Qatar

Tel : 44415000

Fax: 4443 8137

Email:

PO Box: 1444



## PURCHASE ORDER DETAILS

## TERMS & CONDITIONS

PO No.	USBLDPO0081-0622	PO Date	21/06/2022	Pay Term	60 DAYS
PO Amend No.		Amend Date		Pay Mode	CHECK
PO Status	OPEN	PO Type	GENERAL	Currency	QAR
Project Code		Offer No		Invoice To	Umm Said Bakery
Project Name				Import	NO

## SUPPLIER DETAILS

Supplier Name	BALADNA FOOD INDUSTRIES CO. WLL		
Supplier code	VD002969	Contact Address	
Contact Person	SHEBEER BASHEER	P.O.BOX 3383, NORTH ROAD, EXIT 44, UMM A L-HAWAYA AREA, AL-KHOR,	
Tel No.	40358888,EXT-218	QATAR	
Fax			
Mobile	50001132		
Email	s.basheer@baladna.com		

## ITEM DETAILS

S.No	Po Line	Item Code and Description	Sh.No	Need Date	UOM	Quantity	Unit Rate	Value
1	1	RMOIFA0037-CREAM CHEESE SPREAD - BALADNA	1	30/06/2022	KG	6,300.0000	22.0000	138,600.00

GRAND TOTAL

138,600.00

Amount in Words : One Hundred Thirty-Eight Thousand Six Hundred Riyal Only

Delivery Address : MAIN WAREHOUSE  
1444, MEENA STREET  
DOHA PORT

For Umm Said Bakery

(Authorized Signatory)