



ALCAT
CONTRACTING

ALCAT CONTRACTING CO.

MANUAL RECORDS - MUNICIPAL

No

DATE: 12/11/2013

No 4430670 M DATE 12/16/2002

NAME -

22

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Material Description	Part Number	Unit	Request Qty.	Available Stock Qty.	Remarks
Percency Track (15 m capacity) Priority	Nos	1			With end sleeves
Forklift - (ie 7 ton capacity) Priority	Nos	1			With end sleeves
Tractor Head (Axle)	Nos	1			
Lumber Trusses	Nos	1			

¹ Description of the environment & characteristics of the microorganisms found in the soil.

Please mention the previous requisition No. & state if it is already requested the same material.

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شركة الجرارات والمعدات القطرية ذات مسؤولية محدودة
QATAR TRACTOR & EQUIPMENT CO. (with limited liability)

Member of


To	M/s. ALCAT Contracting Company (Revise Offer 2)	
Address	Doha-Qatar	
Attention	Mr. Emil Garcia Manager - Procurement	CONTACT PERSON: JAMAL AHMED Mobile number: 66414844
Tel. / Mob.	+974 44434241 / 50653014	Date : December 13, 2025
Fax, email	emil@alcatqatar.com	Fax / Tel. nos. : 4602022 / 4602881
Your Ref.	Request for quotation	Our Ref. No *QT/Alcat/25627
Subject	Quotation for HELI forklift 10 ton AC- mast height 4.5 M	

Dear Sir,

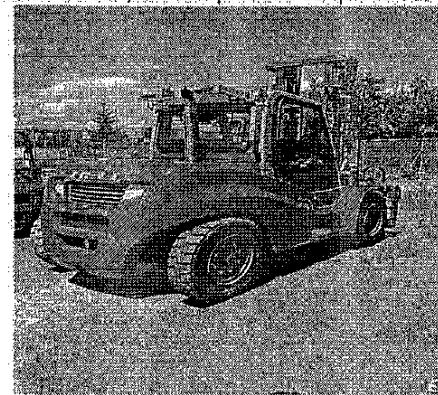
With reference to your above enquiry for Heli Forklift 10 ton, we are pleased to quote our best price and availability for Heli Forklift as follow:



Lifting the future

Specification as per catalog

- Dual filter
- Side shift & Fork Positioner
- Load Indicator
- 4 control valve and lever
- protection cover for steering cylinder + tilting cylinder



Prices

Tech nical specs.

Model	CPCD100-W2G3 - W/AC
Rated capacity	10,000 Kg
Load center	600 mm
Mast	Duplex mast
Max. fork height	4500 mm
Fork length	2420 mm
Engine	ISUZU 6 cylinder diesel engine (Japan)
Rated power	82.3 Kw/2000 r.p.m
Steering	Fully hydrostatic Power Steering
Tires	Pneumatic tires

See Page 2



هندب لفلي، الدوحة، قطر، تليفون: +974-44601812، +974-44601813، فاكس: +974-44601814 (+) سن. ١٢
 P.O.Box: 5287 - Doha - Qatar. Tel.: 44602881-44602946 - Parts Dept.: 44601812-44600186, Fax: (+974) 44602022, C.R. 1130
 قسم تاجير المعدات والنقل البحري، ورشة المعدات: +974-44601813 فاكس: +974-44605600
 رأس المال: ١٩,٠٠٠,٠٠٠ دينار قطري

e-mail: qatartractor@talebgroup.com; website: www.qatartractor.com

شركة المجرارات والمعدات القطرية ذات مسؤولية محدودة
QATAR TRACTOR & EQUIPMENT CO. (with limited liability)

Member of


Continuation of QT/Alcat/25627

Page 2 of 2

Prices

Qty.	Description	Unit Price in QRS.
1 Unit	Brand new Heli Forklift 10 ton - 4.5 m.	230,000.00
	Special discount	5,000.00
	Extra special discount	3,000.00
	Total net amount for 1 unit: ex-our store Doha	222,000.00

TERMS & CONDITIONS:

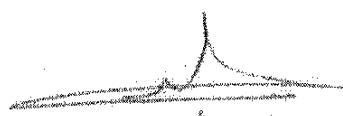
C.O.O	Assemble in Heli factory China
Model Year	2025
Availability	Ex-stock, Subject to prior sales.
Delivery	Ex-our store Doha, Qatar.
Warranty	1 year or 2000 Hrs. whichever comes first.
Payment	Cash prior to delivery of the machines from our yard.
Validity	2 weeks from the date of this offer.

Note:

- Prior to the delivery of the machine from our yard, any touch up or repainting required on the machine will be done in our workshop.
- Registration shall be done by ourselves and insurance have to be borne by the customer.
- Any additional government taxes (ex. V.A.T.) applicable at the time of delivery of the machine has to be borne by the customer.

Hoping that our offer shall meet with your approval, we look forward to receiving your valued order.

Thanks & Best Regards,



Raji Zacharias
Sales Director

Eng./ Jamal Ahmed
Products Head Manager



عنوان: ٢٥٧، الدوحة، قطر. تليفون: +٩٧٣-٤٤٣-١٣٦٣ - تلخ عقيرات: +٩٧٣-٤٤٣-٣٨٦١ - فاكس: +٩٧٣-٤٤٣-٣٨٦٢
 P.O.Box: 8257 - Doha - Qatar. Tel: 44602881 - 44602946 - Parts Dept.: 44601812 - 44600186, Fax: (+974) 44602022, C.R.: 130
 Workshop, P/H, Trailer : 44601813, Fax: 44505600 قسم تأجير المعدات والترلايت وتأجير المعدات: +٩٧٣-٤٤٣-١٣٦١ فاكس: +٩٧٣-٤٤٣-٣٨٦٠
 رأس المال: ١٩,٠٠,٠٠ دينار قطري PAID UP CAPITAL: Qrs. 19,000,000

e-mail: qatartractor@talebgroup.com, website: www.qatartractor.com



Oriental Trading Co. W.L.L.

ESTABLISHED 1 1957
Tel: +974 4460 6343, Fax: +974 4460 5773
E-mail: oriental@otcqatar.com
Comm. Registration No : 3338
Web : www.otcqatar.com

SALWA MAIN BRANCH
Salwa Industrial Area, Al Wakalat, Street No 4, Gate No. 2, Doha, Qatar
Tel.: +974 4460 2050 | Fax: +974 4460 3128 | Email: salwashowroom@otcqatar.com

QUOTATION

To
ALCAT CONTRACTING CO. W.L.L.
PO Box 681
Doha, Qatar
QAT

Quotation No : **SAQT2505819**
Revision No :
Date : **25/11/2025**
Customer Enquiry No :
Customer RFQ no :
Quotation Validity : **25/12/2025**
Currency : **QAR**

Thank you for your above inquiry, we are pleased to submit our offer as under:-

S.No	Part No	Description	Qty	Unit	Unit Price	Amount
1	D100S-7	Doosan Bobcat Diesel 10ton forklift D100S-7; Capacity: 10,000 Kgs; Düttz 6.1 liter L06 2V 166.3hp(124kW) @ 2300 rpm; Height: 2-Stage 4m Mast; Forks: 2400mm; Pneumatic Dual Drive Tires; Sideshift & Fork-Positioner available; Operator Sensing System; Power Steering; Tilt Steering Column; Parking Brake Year: 2026; Origin: Korea	1.00	No	450,000.00	450,000.00
Total						450,000.00
Four Hundred Fifty Thousand Qatari Riyal Only						450,000.00

Delivery Details	To be advised
Manufacturer	Doosan Bobcat Material Handling Equipments, Korea
Payment Details:	To be discussed
Warranty:	One Year Against Manufacturing Defects

Terms & Condition

- Price quoted is valid for the full quantity. Price may increase in case of partial order or reduction in Qty
- For non-stock items, delivery period shall be based on freight type confirmed by the customer.
- Tax: The above contract/order/item price is without VAT (Value Added Tax). In the event of VAT imposed by the Qatari Government, relevant VAT will be charged to the customer/client in addition to the above contract/order/item price.
- Any special request (e.g., manufacturer certification, test reports, first article inspections, special packaging) that were not noted on the quote request, may incur an additional fee.
- All Ex-Stock quoted items are subject to prior sale. If sold new delivery period shall be applicable
- Seller reserves the right to accept the cancellation of the Purchase Order for the Product(s) sourced/purchased exclusively based on the Purchase Order. Cancellation fee wherever applicable shall be passed on to Buyer, in case of cancellation of the Purchase Order.

We hope you will find our offer in line with your requirement and look forward to receiving your valued order.

Yours Faithfully,

For Oriental Trading Company WLL

Bilu Mathew
Sales Engineer

Mobile No: 55603881,
Email: bilu@otcqatar.com

قسم المعدات الثقيلة

Heavy Equipment Division

Quotation

To	M/s. ALCAT Contracting Co.	From	Sajith Kuttery
Attn.	Mr. Emil Garcia	Mob. No.	74445929
Mob. No.	5065 3014	Fax	44602824
Fax		Email	sajith@qbcqatar.com.qa
Date	26 th November 2025	Ref. No.	QBC/HED/2025/1741
Email	emil@alcatqatar.com	Pages	2
Address	Doha Qatar		

Subject: Quotation for 10 Ton forklift

Dear Sir,

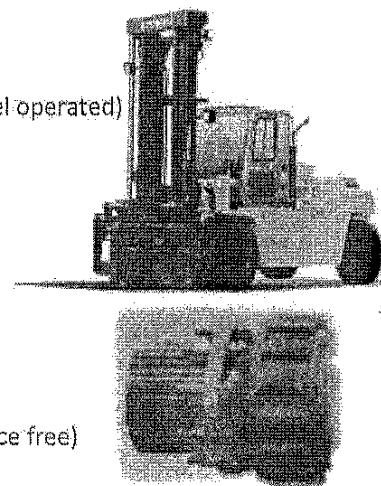
With reference to the above subject, we are pleased to submit our most competitive offer of supply for the following equipment;

Financial & Technical Offer:

Item	Model	Description	Unit Price QAR	QTY	Total Price QAR
1	100D-9 V400	HYUNDAI 10 Ton Diesel Forklift with A/C Cabin	360,000.00	1	360,000.00
Special Year End Discount					20,000.00
Total Price in Qar					340,000.00

The Forklift will have the following Specifications:

1. Forklift Basic Capacity : 10000 kg
2. Lifting Height : 4025 mm (2 Stage Mast)
3. Valve : 4 spools (Lift, Tilt, Independent fork positioner)
4. Maximum Lifting Capacity : 10000 kg
5. Load Centre : 600 mm
6. Overall Height Mast Lowered : 3400 mm
7. Engine Make & Model : CUMMINS QSF3.8 (4 cylinders, diesel operated)
8. Engine Power : 93 kW / 2,200 rpm
9. Engine Capacity : 3726 cc
10. Transmission : Fully Automatic Transmission
11. Cabin : A/C Cabin
12. Steering : Fully Hydrostatic Power Steering
13. Fork Dimension : 2400 mm
14. Seat : Super comfortable suspension Seat
15. Tires : Pneumatic Tires (Front 4 X Rear 2)
16. Features and Benefits : High Durable Split Type Drive axle & Wet Disc Brake (virtually maintenance free)





Manufacturer : HYUNDAI Xitesolution.
Year : 2025
Country of Origin : South Korea
Delivery : Ex-Stock, Subject to prior sale

General Terms and Conditions:

Payment : Cash/CDC/Bank Transfer/Bank LPO.
Validity : 7 Days
Included : Traffic Registration and First service
Excluded : Insurance & Transportation
Warranty : 100D-9 - 2 years or 3000 hours from the delivery date. Subject to Hyundai Warranty Terms & Conditions.

We look forward to receive your valued order confirmation and assuring you of our best support & excellent services at all times.

Kindly, should you require any further clarifications, do not hesitate to contact us.

YOURS SINCERELY,
ON BEHALF OF QATAR BUILDING CO. HEAVY EQUIPMENT DIVISION

Sajith K
Mob : +974 74445929
Senior Sales Engineer
QBC - HED

MOVING YOU
FURTHER



AlCAT Contracting Co. W.L.L.
Feasibility / Cost Saving Analysis

Option Analysis										Amount in QAR
Renting Cost (Rental of One no. of Forklift 10 Ton)	Months	Rate	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Total	
Performance Based Project (5 years)	60	15,600		187,200	187,200	187,200	187,200	187,200	187,200	936,000
(A) Total Rental Cost				187,200	187,200	187,200	187,200	187,200	187,200	936,000
Buying of One no. of Forklift 10 Ton			Year 1	Year 2	Year 3	Year 4				
Cost of purchase for One no. of Forklift 10 Ton			(225,000)							
Resale Value (after 5 years)										
Manpower			(40,182)	(40,182)	(40,182)	(40,182)	(40,182)	(40,182)	(40,182)	200,900
Insurance			(4,395)	(3,686)	(3,317)	(3,317)	(3,317)	(3,317)	(3,317)	16,769
Inspection & Testimonia			(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	7,500
Depreciation			(33,750)	(33,750)	(33,750)	(33,750)	(33,750)	(33,750)	(33,750)	168,750
Repairs & Maintenance			(5,052)	(5,052)	(5,052)	(5,052)	(5,052)	(5,052)	(5,052)	25,260
Routine Maintenance										
Corrective Maintenance										
(B) Total cost on buying including Depreciation			(225,000)	(84,579)	(91,874)	(96,160)	(97,231)	(97,231)	(97,231)	(637,069)
Cashflow Statement										
Net Savings (A-B)	(225,000)	102,621	95,326	93,040	89,969	84,974	80,981	77,987	74,994	298,931
Depreciation			33,750	33,750	33,750	33,750	33,750	33,750	33,750	168,750
Cash In Flow										
Purchase Cost										
Net CashFlow										
Net CashFlow	(225,000)	136,371	126,766	126,766	126,766	126,766	126,766	126,766	126,766	457,681
Discounting Factor	1/1.00	0.907	0.907	0.907	0.907	0.907	0.907	0.907	0.907	
Discounted CashFlow	(225,000)	125,111	106,641	96,361	87,646	87,646	87,646	87,646	87,646	318,917
Net Present Value (NPV)		308,917								
Internal Rate of Return (IRR)		52.40%								

Assumptions / Data Justification

1. Currently, ACC does not have Forklift in its fleet. To meet the minimum operational requirements for the newly awarded Qatar South performance based project, it is recommended to purchase one 10-ton forklift, which has been budgeted under the project at QAR 370,000.
2. Operating Period = Five Year
3. Maintenance Cost includes cost of Oil, Greasing, Lubricants, Tyres and other maintenance cost. The same has been estimated to be exectuted by 10% from second year.

Md. S. Islam
Senior Manager Finance

H.B.
General Manager

ZAF Finance
ZAF Finance

Chief Financial Officer

Chief Executive Officer

M. Al-Khalidi
Chief Executive Officer

Assumptions						
Basic Salary	1,860,000					
Accommodation & Transport	320,000					
No. of Working Days	215					
No. of Effective Working Days	312					
Over Time hours per Day	3					
Over Time hours per Year per Driver	936					

Whichever for Buying Option

Operator	profession	period of recruitment (in years)	O.A./Emp	Total/Yr	OT	Accomodation & Transport	LeaveSal.	TOSB	Air Tax	Bonus	Visa	Insurance	Health Card	Total
Year 1	1	1,880	200	24,000	7,020	3,840	1,260	1,454	1,250	1,210	48	100	40,132	
Year 2	1	1,880	200	24,000	7,920	3,840	1,260	1,454	1,250	1,210	48	100	40,132	
Year 3	1	1,880	220	26,400	7,722	3,840	1,386	1,599	1,250	1,210	53	100	43,510	
Year 4	1	1,880	220	26,400	7,722	3,840	1,386	1,599	1,250	1,210	53	100	43,510	
Year 5	1	1,880	220	26,400	7,722	3,840	1,386	1,599	1,250	1,210	53	100	43,510	
Total	5	9,400	1,960	122,200	37,706	19,200	6,678	7,705	6,250	6,050	254	500	211,044	

Insurance	2014	2013	2012	2011	2010	2009
Comprehensive Insurance	3,825	3,443	3,098	2,783	2,510	15,664
CPM	270	248	219	197	177	1,106
Total	4,095	3,696	3,317	2,985	2,687	16,769

Repairs & Maintenance Details

Qty £

Category	QTY	£	QTY	£	QTY	£	QTY	£
Breakdown Maintenance	-	5,000	5,800	6,080	6,655	28,205		
Routine Maintenance (Lubricants & Others)	5,052	5,557	6,113	6,724	7,396	30,841		
Tyres (9.00R20 14PR)	-	2,200	2,420	2,662	2,928	10,210		
Total	5,052	12,767	14,033	15,436	16,679	64,286		



Approvals

Report Printed on December 15, 2025

ZAD Approvals

Approved



Capex Approval Form

Request for Purchase of One Forklift 10 Ton for Qatar South Performance Based Project.

* Details

Date	2025-12-11
Business Unit	Alcat contracting company
Context	ACC has been awarded the Qatar South Project under a Qatar South Performance Based Project. Based on the project work requirement a minimum of one forklift (10 ton) is required to effectively support the Operations and Maintenance (O&M) activities throughout the project. Currently, ACC doesn't have a forklift in its fleet hence one number of forklifts is required. To address this shortfall and ensure readiness for mobilization and material handling activities, it is essential to procure one Forklift (10 ton) at this stage.
Objective	The Qatar South Performance Based Project covers an extensive geographical area, requiring adequate resources and a reliable fleet to maintain uninterrupted O&M operations.
Proposal	To fulfill the immediate operational requirements of the Qatar South Performance Based Project, ACC proposes the procurement of one new Forklift.
Risk / Constraint, if any	Not applicable.
Total Investment	QAR 225,000/-
NPV	QAR 308,917/-
IRR	52.40%
Budget	QAR. 200,000/-

* Attachments:



Purchase Quotation - Forklift.pdf

<https://zad-my.sharepoint.com/:b/g/personal/>



Approved Feasibility - Forklift 1Pc.pdf

<https://zad-my.sharepoint.com/:b/g/personal/>

* Client Status Approval

Final status: Approved

- SM** Step 8: Approved by
Sh. Mansour 12/14/2025 12:17:13 pm
Approved
- AO** Step 7: Approved by
Ahmed Osman 12/14/2025 10:32:32 am
OK
- TM** Step 6: Approved by
Tariqe Mohammad 12/11/2025 7:01:22 pm
Ok
- AS** Step 5: Approved by
Abdul Salam 12/11/2025 2:22:11 pm
ok
- SA** Step 4: Approved by
Shahbaz Ahmad 12/11/2025 10:14:10 am
Recommended considering the requirement under the project.
- HB** Step 3: Approved by
Hossam Banna 12/11/2025 10:09:28 am
Required for Ashghal Mega Project urgently.
- MS** Step 2: Approved by
Md Shahbaz 12/11/2025 8:45:30 am
Approved as required for Qatar South O&M project
- EG** Step 1: Approved by
Emil Garcia 12/11/2025 8:26:12 am

Please proceed



Requested by
Mohammad Haneef

12/11/2025 8:04:08 am