



## Invoice

Dandy Co Ltd  
PO Box 2239  
Doha  
Qatar

Invoice Date 15-07-2022

Invoice Number	21008866	Contract Ref. Your Ref.	S100080009790 DCLFDPO0023-0622		
Product Sweet Whey Powder	Quality Protein: Min 11%, Food grade	Origin Hungary	Plant / Brand Tolnatej		
Quantity 25 MT	Packing Multiply paper bags of 25 kg	Price USD	1,685.00 / MT	Total Amount USD	42,125.00
		VAT	0 %	USD	0.00
			Amount due	USD	42,125.00
HS Code Port of Loading Vessel Name B/L No. Delivery Condition	0404 10 Koper MAERSK HIDALGO 219337969 CIF Doha Incoterms® 2020	Port of Discharge dated	15-07-2022	Doha	
Payment Term Bank Account	CAD via prime bank Payment into our USD account. IBAN: NL16RABO0300058500 Rabobank, Utrecht, the Netherlands SWIFT code: RABONL2U				

### ATTENTION! NEW BANK ACCOUNT DETAILS NL16 RABO 0300 0585 00

On payment received after value date, interest will be charged at a rate of 7,00% per year. The goods still remain ours until payment has been effected.

This invoice is automatically generated.

We add vision & value.

Hoogwegt International B.V.

P.O. Box 6, 6800 AA Arnhem  
Amsterdamseweg 60  
6814 CP Arnhem  
The Netherlands

T +31 (0)26 32 09 120  
F +31 (0)26 32 14 175  
E trade@hoogwegt.nl  
W www.hoogwegt.com

IBAN NL16RABO0300058500  
SWIFT RABONL2U  
Chamber of Commerce 09033303

Szekszárd,  
Ikt. szám:  
Tárgy:

Ügyintéző:  
Melléklet:

### PACKING LIST

Description: Sweet whey powder 25kgs/bag TOLNATEJ BRAND, Hungarian origin

PRODUCER: TOLNATEJ Zrt.  
H-7100 Szekszárd, Keselyűsi út 26., Hungary  
EU Vet. No.: HU-264-EK

EXPORTER: Hoogwegt International B.V. 6814 CP Arnhem  
Amsterdamseweg 60. The Netherlands

CONSIGNEE: Dandy Co., Ltd  
P.O.Box 2239  
Doha,Qatar

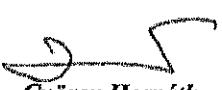
We herewith confirm the date of production and net weight for above mentioned consignment:

Sweet whey powder 25 kgs/bag	
Production code:	L 199901
Net weight:	25.000 kgs
Date of production:	06.2022
Expiry date:	06.2024

**SUM:**

Nett weight: 25.000 kgs  
 Gross weight: 25.900 kgs  
 No. of bags: 1000  
 IPPC: 20  
 Truck no.: PWT181/XWF633  
 Container nr: GCXU 564984-4  
 Seal nr: KODA 004001  
 Date of despatch: Szekszárd, 01.07.2022



  
**György Horváth**  
*Deputy CEO of Trade and Commerce*

**TOLNATEJ** Tolna Megyei Tejipari  
 Zártkörűen Működő Részvénnytársaság  
 7100 Szekszárd, Keselyűsi út 26.

  
**Péter Horváth**  
*Logistic director*

**MAERSK**

MAERSK

B/L: 219337969

Page : 2

SD/CY

Freight & Charges	Rate	MAR	Currency	Frequent	Customer

## PURCHASE ORDER

**Dandy Company Ltd**

Street No:02, Gate No:160 Industrial Area  
 City : Doha Country: Qatar  
 Tel: 44422980 Fax: Email:  
 PO Box: 2239



PURCHASE ORDER DETAILS				TERMS & CONDITIONS				
PO No.	DCLFDPO0023-0622	PO Date	15/06/2022	Pay Term	CAD			
PO Amend No.		Amend Date		Pay Mode	CHECK			
PO Status	OPEN	PO Type	GENERAL	Currency	USD			
Project Code		Offer No		Invoice To	Dandy Company Ltd			
Project Name				Import	YES			
SUPPLIER DETAILS				INCO Terms	CIF			
Supplier Name	HOOGWEGT INTERNATIONAL B.V.			Mode of Transport	SEA			
Supplier code	VD000621	Contact Address	NETHERLAND	Partial Shipment	YES			
Contact Person				Transshipment	NO			
Tel No.				Remarks	PM-095RM/2022			
Fax		NETHERLANDS						
Mobile								
Email								
ITEM DETAILS								
S.No	Po Line	Item Code and Description	Sh.No	Need Date	UOM	Quantity	Unit Rate	Value
1	1	RMMIPO0023-WHEY POWDER (1X25KG)	1	30/07/2022	KG	25,000.0000	1.6850	42,125.00

**GRAND TOTAL** 42,125.00

**Amount In Words :** Forty-Two Thousand One Hundred Twenty-Five Dollar Only

**Delivery Address :** FACTORY RAW MATERIAL WAREHOUSE  
STREET NO 02  
INDUSTRIAL AREA

**For Dandy Company Ltd**

**(Authorized Signatory)**

**Document Level Note :**
**DANDY SHIPPING REQUISITES**

Below is the list of shipping requisites which are to be followed without compromise. Review the requirements and get back to us and please note that all the below points to be addressed before loading / dispatching the goods.  
 With purchase we always reject the sales conditions and we do so in this case and for future business as well.

**Label and shelf life requirement :**

- a. Date of manufacture and expiry should be printed / stenciled on each Drum.
- b. Shelf life of the product should be 18 months.
- c. Product should not be older than one month at the time of shipment.
- d. All the ingredients and production and expiry dates should be printed on label and pasted on the bag in English and in Arabic which should be approved by us. Other than this no other stickers are allowed.

**List of shipping documents required :**

- Commercial invoice (attested by local chamber of commerce and legalized by Qatar embassy in exporting country)
- Certificate of origin (attested by local chamber of commerce and legalized by Qatar embassy in exporting country)
- Health certificate issued by government authorized body (attested by local chamber of commerce and legalized by Qatar embassy in exporting country)
- Packing list
- Certificate of Analysis
- Bill of Lading

Points to addressed while document preparation and shipment execution :

- a) Gross weight and net weight on all shipping documents should match.
- b) Date on certificate of Origin should be later than the Invoice date.
- c) HS code should be mentioned on the invoice (only first 6 digits).
- d) If cargo and documents are from different countries Qatar customs have imposed new rule. – The 'PRODUCER / MANUFACTURER' should authorize 'TRADER / SELLER' to invoice 'GOODS' on their behalf. [ Example – ( Seller company name ) , (Country) is authorized to sell and invoice ( item description ) on behalf of ( Producer company name ) , (Country) produced in country – (eg. Belarus) "... THIS IS TO BE MENTIONED ON THE INVOICE and THIS INVOICE IS TO BE CHAMBER ATTESTED AS WELL AS LEGALIZED. ]
- e) Documents to be legalized from embassy Qatar embassy only. Apart from these legalization from no other embassy is allowed.
- f) We need 14 days free storage from shipping line upon vessel arrival at Hamad port (14 days free storage should be mentioned on Bill of Lading).
- g) Clean, odourless, food grade, without damage container/s to be booked for shipment. In case of container damage the cost will be claimed from the supplier.
- h) Import of raw material / food items in LCL container (Less than container load) is not allowed in Qatar. Only FCL container (Full container load) is allowed.
- i) Our containers should be booked on vessel with least transit time.
- j) Scanned Invoice and vessel booking confirmation should be sent in email before vessel departure to process CAD payment.
- k) Draft documents (Invoice, Certificate of Origin, Health certificate, packing list and Bill of Lading) should be sent to us in email for checking and approval before or upon vessel sailing (+/- 3 days). To be strictly followed.
- l) Proceed for chamber attestation from local chamber of commerce and legalization from embassy once draft documents are approved by us.
- m) Final set of scan copy of shipping documents (chamber attested and legalized) should be sent in email (Please scan front and back side of documents to check attestation and legalization before sending the documents to the bank / Dandy address).
- n) Most importantly – documents should be in our bank before vessel arrival (courier tracking details to be shared over email as soon as documents are dispatched).
- o) If any penalties incur due to late receipt or non-receipt of shipping documents it will be claimed from the supplier.
- p) If any demurrages incur due to late receipt or non-receipt of shipping documents it will be claimed from the supplier.
- q) If chamber attestation and / or legalization is missing on the document the extra charge incurred will be claimed from the supplier.
- r) If any difficulties faced at any step of the shipment it should be communicated to us in advance and proceed only after our confirmation.

## DANDY COMPANY LIMITED

Gate 160 Street 2, PO Box 2289 Doha - Qatar  
Contact : +974 44605600

## No: PM-095FM/2022

## PURCHASE MEMORANDUM

Date : 08-Jun-2022

PURCHASE DETAILS		CAPITAL EXPENDITURE NATURE OF EXPENSE		PURCHASE DETAILS		PURCHASE DETAILS	
Item / Asset Title	: FCMP/ Synapse & Whey Powder	a) Expansion	<input type="checkbox"/> b) Capacity enhancement	<input type="checkbox"/> Supplier name	COO : .....	Total value	Rate : .....
Type of Item / Asset	: Raw Material	c) Cost reduction	<input type="checkbox"/> d) Replacement	<input type="checkbox"/> Total Qty	Rate : .....	Pur. Memo. No.	: LAST PURCHASE APPROVED PM ATTACHED
Department	: Production	e) Office equipments	<input type="checkbox"/> f) Furniture & Fittings	<input type="checkbox"/> Date : .....			
Type of expenditure	: Capital <input checked="" type="checkbox"/>	g) Others (specify)	<input type="checkbox"/>				

Note: P/s attach feasibility study if a / b / c / e are applicable.

Replenishment of Full cream milk powder - Europe & Oceania, Skimmed milk powder & Whey powder. Considering stock in hand and open order quantity, current coverage for FCMP-Europe until early October 2022/ FMCP-Oceania till Nov 2022/ SMP till Sep 2022/ & Whey powder covered till September 2022. We invited quotes from all our approved suppliers and we are booking quantities with the lowest bidder and reported supplier based on confirm availability. Full Cream Milk powder (Europe) Conaprole brand - 175 MT from Synapse Trading, Arla brand - 100 MT from Uhrenholt, and Barrax brand - 25 MT from Uhrenholt, Tolnaije brand - 25 MT from Hoogwegen and Arrabawn brand - 25 MT from Bialny.

Deliveries will be in the month of August 2022, the shelf life of FCMP-Europe &amp; Oceania/ Whey powder is between 18 and 24 months based on product specification, there will be no risk of expiry.-Detailed Calculation, Coverage sheet attached.

## REASONS/COMPLIANCE CODES OF PRICE

The price trend continues same post Russia and Ukraine war, which had a great impact on europe and other markets leads to price increase in raw material, and freight cost. We managed to secure better deal with the supplier than previous order , but still our final negotiated prices are exceeding budget.

## QUOTED SUPPLIERS DETAILS

No	Party Name	Country of Origin	Shipment Term	Currency	Quoted rate	Negotiated rate	Exchange rate	Budget in Cr	Quantity in MT	Total FC	Total - Or. Cr	Payment Term / Mode	Remarks
1	FCMP - Europe	HOLLAND	CIF	USD	5,370	-	3.68	19,762	50	258,500	258,080		
2	Uhrenholt/ Arla	HOLLAND	CIF	USD	5,255	-	3.68	19,466	50	264,750	272,280		
3	Synapse / Conaprole	URUGUAY	CFR	USD	4,500	-	3.68	16,560	14,232	50	275,000	282,000	+/- 10% tolerance
4	SBH/ BARTEK	CYPRUS	CIF	USD	5,350	5,250	3.68	19,320	50	262,500	265,500	CAD	
5	Hoogwegen/ Nedgold	HOLLAND	CIF	USD	5,890	-	3.68	21,675	50	294,500	1,038,760		
6	Interfood/ Solarec	BELGIUM	CIF	USD	5,900	-	3.68	21,712	50	295,000	1,038,600		
	FCMP - Oceania												
1	Synapse / Conaprole	URUGUAY	CFR	USD	4,500	-	3.68	16,560	50	225,000	226,000		
2	Hoogwegen/ Approved Brand	NEW ZEALAND	CIF	USD	4,500	-	3.68	16,891	50	229,500	242,560		
3	Malikwesi/ Freud Bartos	NEW ZEALAND	CIF	USD	5,000	-	3.68	18,400	50	250,000	250,000		
3	Interfood/ Solarec	NEW ZEALAND	CIF	USD	4,800	-	3.68	17,664	50	240,000	240,000		
	Whey Powder												
1	Uhrenholt/ Arrabawn	IRELAND	CIF	USD	1,675	-	3.68	6,164	50	83,750	83,750		
2	Synapse / Conaprole	URUGUAY	CFR	USD	1,895	-	3.68	6,974	50	94,750	94,750		
3	Hoogwegen/ Tolnaije	EUROPE	CIF	USD	1,685	-	3.68	6,201	4,900	50	84,250	310,040	+/- 10% tolerance
4	Bialny/ Arrabawn	IRELAND	CIF	USD	1,500	-	3.68	5,520	50	75,000	276,000		
5	SBH/ Malvithi	EUROPE	CIF	USD	1,825	-	3.68	6,716	50	91,250	335,200		

\* All the supported quotations should be attached

## RECOMMENDED SUPPLIERS DETAILS

Party Name	Country of Origin	Shipment Mode	Term	Quote rate	Exchange rate	Budget in Cr	Quantity in MT	Total FC	Total Cr	Payment Node	Date of shipment	Remarks
FCMP Europe -Uhrenholt / Arla (2x40' dry containers)	HOLLAND	CIF	CIF	5,370	3.68	19,762	14,232	50	268,500	98,080		
FCMP Europe -Uhrenholt / Arla (2x40' dry containers)	URUGUAY	CFR	CFR	5,295	3.68	19,385	14,382	50	264,750	974,280		
FCMP Europe -Synapse / Conaprole (2x40' dry containers)	CYPRUS	CIF	4,500	3.68	16,460	14,232	175	396,250	2,988,000			
FCMP Europe -SBH / Bartek (2x40' dry containers)	CYPRUS	CIF	5,250	3.68	19,320	14,232	25	131,250	483,000			
FCMP Oceania -Synapse / Conaprole (2x40' dry containers)	CYPRUS	CFR	5,500	3.68	16,560	13,500	75	337,500	1,242,000		+/- 25% other charge	
Whey Powder - Uhrenholt/ Arrabawn (1x 40' dry container)	IRELAND	CIF	1,675	3.68	6,164	4,900	25	41,875	154,100	CAD	ETA Doba: August 2022	
Whey Powder - Hoogwegen/Tolnaije (1x 40' dry container)	EUROPE	CIF	1,685	3.68	6,201	4,900	25	42,725	155,020			
Whey Powder - Bialny/ Arrabawn (1x 40' dry container)	IRELAND	CIF	1,500	3.68	5,520	4,900	25	37,500	158,000			
Local Charges + Legalization (total 16 containers)												
Total												

Supplier selection criterias(s) :

Better quality

Lowest bidder

Reported supplier

Others (specify)

## BUDGET DETAILS

Amount (QR)

Particulars	Amount (QR)
Budgeted value for the requested Capital/expense	-
Budget utilized till last purchase	-
Balance available for this purchase	-
Proposed as per this purchase memorandum	-
Surplus (Deficit)	-

## AUTHORIZATION/ APPROVAL

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/8/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/12/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/14/2022

77%

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_  
Title : \_\_\_\_\_  
Date : 6/11/2022

Signature : \_\_\_\_\_  
Name : \_\_\_\_\_