Qatar Food Industries Co. - Oil Plant
P.O. Box 1444,Doha Qatar
44415000

No: QFI/2023/071

PURCHASE MEMORANDUM

Date : 05/04/2023

BASIC DETAILS		IF CAPEX, NATURE OF CAPEX	LAST PURCHASE
Item / Asset Title : Crude Corn Oil		a) Expansion ☐ b) Capacity enhancement ☐	Supplier name : Grain Processing Corporation CoO-USA
Type of Item / Asset : Raw Material		c) Cost reduction ☐ d) Replacement ☐	Total value : USD 1,113,075/- Rate : USD 1,455/-
Department : Production		e) Office equipments ☐ f) Furniture & Fittings ☐	Total Qty : 765 MT (for April 2023 shipments)
Type of expenditure : Capital ☐	Revenue ☑	g) Others (*specify*) ☐	Pur. Memo. No : QFI/2023/064 Date : 30.03.2023
		Note: Pls attach feasibility study if a /b / c is/are applicable.	

REASON/OBJECTIVE OF THIS PURCHASE

1-Re-ordering Crude Corn Oil to cover balance open volumes for Tamween supply: -
a. Considering quality concerns in Brazil material booked of 6,000mts. Out of which 2,500mts is already shipped and balance have been asked to hold until quality issues are resolved.
b. To cover any possible shortages due to above and also to close the open volumes of 720mts, it is proposed to purchase the same.
2-Grain Processing Corporation is a manufacturer and distributor of edible oil and have supplied us earlier also. Product is approved quality.
3-There is price advantage of USD 5/MT X 720 MT = USD 3,600/- equivalent QAR 13,248/- as compared to last purchase.
4-Direct price reference from Reuters is not available for corn oil as corn oil is By-product and its availability is dependent on corn starch & sweeteners demand, also there is global scarcity on availability of corn oil and prices vary from origin to origin and shipment period, hence we are bookng as per availability and requirement.
5-Purchase price comparison & approval document attached.

RISKS/CONCERNS/NON-COMPLIANCE OF SOPs or POLICY

QUOTED SUPPLIER(S) DETAILS

No	Supplier & Product Name	Country of Origin	Shipment Term	Currency	Quoted rate/MT	Negotiated rate/MT	Exchange rate	Quantity MT	Amount FC	Total - Qr.	Payment Term / Mode	Remarks
1	Grain Processing Corporation, USA (Aboissa Commodity Brokers) Crude Corn Oil	USA	CIF	USD	1,470	1,450	3.68	720	1,044,000	3,841,920	CAD	1-Cost QAR. 4,000/container for clearance, legalisatioin, delivery order, insurance, transportation etc. any other port / shipping line charges is not included in this PM. 2-The above cost is indicative only.However actual will be paid by us at the time of clearance. 3-Partial delivery & payment is acceptable. 4-Crude oil is duty exempted based on Quota and H.S. code availability and exemption will be arranged. Incase of any issue in custom tariff and in the event of rejection of exemption request, 5% duty will be paid by us. 5-Quantity Tolerance +/- 5 % acceptable.
2	Lipidos Santiga, Spain Crude Corn Oil (see remarks)	Spain	CIF	USD	1,540	1,540	3.68	720	1,108,800	4,080,384	CAD	Offer was for 150mt only and Refined oil, equivalent crude price is shown reducing our refining premium Price advantage in ordering from Grain Processing
3	Hillsun Services, Singapore Crude Corn Oil (see remarks)	China	CFR	USD	1,660	1,570	3.68	720	1,130,400	4,159,872	CAD	Offer was for 600mt only and Refined oil, equivalent crude price is shown reducing our refining premium Price advantage in ordering from Grain Processing
			Add : Insurance Premium @ 0.115%						1,300	4,784		
			Total CIF						1,131,700	4,164,656		

** All the supported quotations should be attached*

RECOMMENDED SUPPLIER DETAILS

Supplier / Product Name	Country of Origin	Shipment Term	Shipment Mode	Negotiated rate/MT	Exchange rate	Quantity MT	Amount FC	Total - Qr.	Payment Mode	Date of shipment	Date of arrival	Period of completion
Grain Processing Corporation, USA (Aboissa Commodity Brokers) Crude Corn Oil	USA	CIF	Sea	1,450	3.68	720	1,044,000	3,841,920	As mentioned above	In 2lots, Partially during July 2023	Apprx.35-40 days from dispatch	N/A
					Total CIF	720	1,044,000	3,841,920				

Supplier selection criteria(s) ;
Better quality Lowest bidder Reputed supplier Others (*specify*) .....

BUDGET DETAILS

Particulars	Amount (QR)	
Budgeted value for the requested Capex/expense		
Budget utilized till last purchase		
Balance available for this purchase		
Proposed as per this purchase memorandum		
Surplus/(Deficit)		

AUTHORIZATION / APPROVAL

Vishnu Prasad	Michael	Faraz Ahmed	Tayyab Mohammad Azam	Faizaan Khatri	Fahim Rasmy	Hamed Bushra	Fahim Rasmy	Khaja	Tarique Mohammad	Sheikh Mansoor
vishnu Prasad	Michael Mascarenhas	Faraz Ahmed	Tayyab Mohammad Azam	Faizaan Khatri	Fahim Rasmy	Hamed Bushra	Fahim Rasmy	Khaja Bahauddin	Tarique Mohammad	Sheikh Mansoor
Senior Officer - Procurement	Assistant Manager - Contract Execution - Export	Asst. Manager - Purchase	Senior Manager – Procurement	Manager Finance	Senior Manager • Finance	General Manager	Senior Manager • Finance	Asst. Vice President - Finance	Chief Executive Officer	Board Member
06/04/2023	09/04/2023	09/04/2023	09/04/2023	10/04/2023	10/04/2023	11/04/2023	12/04/2023	13/04/2023	16/04/2023	16/04/2023