



بنك دخان  
DUKHAN BANK

CA  
1/4

### Application for Issuance of Irrevocable Documentary Credit

Date 26-SEP-2022

Branch GRAND HAMAD BRANCH

Applicant's Reference

RIM No.

Project/Facility details

Applicant's name & address

ARZAK MARKETING CO

P.O. BOX: 1444, DOHA, QATAR.

Type of LC (Tick box) ☒ Cash LC ☐ Murabaha LC

Application of account (name & address)

100000182792

ZAD HOLDING COMPANY

P.O. BOX: 1444, DOHA, QATAR.

Beneficiary's name & address

MARIA SHIPPING AGENCY S.R.L

BD. FERDINAND, NO.19 3RD FLOOR

900721 CONSTANTA ROMANIA

Advise credit through (Bank name & address)

BANCA TRANSILVANIA Bank

Calea Dorobantilor No. 30-36, Cluj-Napoca, Romania

Swift Code BTRLR022

IBAN RO57 BTRL USDC RT04 6182 7801

Currency & amount ☐ Exact ☒ Not exceeding ☐ About

USD 3,385,200 +/- 10%

Date & Place of Expiry

21-FEB-2023 - ROMANIA

(Amount in words)

USD THREE MILLION THREE HUNDRED EIGHTY FIVE  
THOUSAND TWO HUNDRED ONLY

Latest date of shipment:

31-JAN-2023

Shipping Marks:

Shipment/Delivery by ☒ Sea ☐ Air ☐ Land

From: ANY PORT IN ROMANIA

To: HAMAD PORT, QATAR

Documents must be presented within 21

days of shipment but within the validity of the L/C.

Transshipment

☒ Allowed ☐ Not allowed

Partial shipment/delivery

☒ Allowed ☐ Not allowed

Issuance by

☒ Full SWIFT

☐ Mail

Credit available with ADVISING BANK

Credit available by

☒ Payment at sight ☐ Negotiation at ☐ Acceptance of drafts at ☐ Deferred payment at ☐ Mixed payment

Payment Terms

Please ensure to sign on all pages

dukhanbank.com

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800 8555

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Zad Holding Company Q.S.C.

## Confirmation

☒ Not requested ☐ Requested ☐ Authorized if requested by Beneficiary

Brief description of the goods (without excessive details)

8400 MTS +/- 10% USD 403 PMT COARSE WHEAT BRAN PACKED IN 30 KG BAGS IN  
40 FT CONTAINER

Incoterms


☐ EXW  
☐ FOB  
☒ CFR  
☐ CPT  
☐ CIF  
☐ Other

## Documents required

- ☒ Signed Commercial Invoice in 1 original(s) and 2 copy(ies) stating the name and address of the manufacturer/processor, certifying the origin of goods and contents to be true and correct. The original must be certified by the Joint Arab Chamber of Commerce in its absence, by the Local Chamber of Commerce/China Council for the promotion of International Trade and legalized by any Qatar Embassy/Consulate in the exporting country.
- ☒ Transport Documents to indicate freight is ☒ Prepaid ☐ Payable at destination (Collect) and marked notify
- ☒ Full set of clean "On Board" Ocean Bill of Lading in 3 originals and 3 non-negotiable copies consigned to the order of Dukhan Bank, Doha, Qatar. The B/L must also indicate the name, address and Tel. No. of the carrying vessels agent at the port of destination.
- ☐ Airway bill/Land way bill/Air parcel post receipt issued and signed by the Carrier or their agent bearing reference of the Credit Number evidencing dispatch of goods consigned to Dukhan Bank, Doha, Qatar, for account of
- ☐ Truck Consignment Note stating Truck Reg. No. name of driver, date of dispatch from and approximate date of arrival at Qatar evidencing the dispatch of goods to
- ☒ Certificate of Origin issued by a Joint Arab Foreign Chamber of Commerce, in its absence, by the Local Chamber of Commerce/China Council for the Promotion of International Trade, legalized by Qatari Embassy or consulate or in its absence, by any embassy of an Arab Country in the exporting country, certifying the goods of Romanian origin, stating the full name and address of the manufacturers/processors of goods.
- ☐ Shipment Advice quoting the name of the carrying vessel, date of shipment, marks, and amount must be sent, to: M/s \_\_\_\_\_ by registered airmail/telex/courier referring to their Open policy/Policy Cover Note Number \_\_\_\_\_ the relative postal receipt and a copy of shipment advice must accompany the documents.
- ☒ Packing list in 1 Original and 2 Copy(ies).
- ☒ Weight Certificate in 1 Original and 2 Copy(ies).
- ☐ Insurance Policy or Certificate in negotiable form for full CIF Invoice value plus 10% issued or endorsed to the order of Dukhan Bank on warehouse to final warehouse basis and covering the following risks as per Institute Cargo Clauses (1) All risks (Marine/Airfreight) (2) War, Strikes, Riots and Civil Commotions showing claims payable in Qatar in the same currency of the credit.
- ☒ Insurance covered by us locally, we will arrange insurance through QIIC POLICY NO POD/01/124/21/22/000082
- ☐ Policy/Cover note enclosed/under open cover note No. \_\_\_\_\_
- ☐ In case of non receipt by you of the relative policy within 10 days from opening date and the insurance must be covered by us, you are authorized to arrange insurance debiting the premium to our account through \_\_\_\_\_
- ☐ Certificate issued by the ship-owner or agent or Captain of the carrying vessel showing its name, flag and nationality certifying that the carrying vessel is allowed by Qatari Authorities to call at Arab Ports and is not scheduled to call at any Israeli port during its voyage to the state of Qatar. This certificate is however, not required if shipment is effected through vessels belonging to shipping companies exempted by local authorities in Qatar.
- ☒ Phytosanitary Certificate in 1 Original and 2 Copy(ies)
- Forwarding and delivery documents.

Please ensure to sign on all pages

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Zad Holding Company Q.S.C.

- CA  1/4
- ☐ Forwarder Certificate of Receipt, issued and signed by the Shipping agent (name and address below).
- ☐ Delivery Note Issued and signed by applicant authorized agent (name and address below).
- ☐ The Delivery Note must indicate that the goods are delivered in good order and condition.
- ☐ Agent \_\_\_\_\_
- ☐ Names and specimen signature of applicant's agent are attached
- ☒ One copy of each invoice, Certificate of Origin and Transport Documents to be sent to M/S ARZAK MARKETING COMPANY and to us by registered airmail/courier service. A certificate to this effect together with the relative postal/courier receipt must accompany the documents for negotiation.
- ☒ Additional documents or conditions (write any additional conditions or documents here) PLEASE SEE THE ATTACHED ANNEXURE
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

#### Charges and Commission

- ☐ Issuing Bank charges are for account of the ☒ Applicant ☐ Beneficiary
- ☐ Confirming Bank charges are for account of the ☐ Applicant ☒ Beneficiary
- ☐ All other bank charges are for account of the ☐ Applicant ☒ Beneficiary
- ☒ All other terms and conditions are as per the attached letter.
- ☐ We authorize you to debit my/our account No. \_\_\_\_\_ with the amount of cash margin on account of this letter of credit and I/we undertake to increase this sum by such amount as you may require from time to time up to 100% or as per requirement.
- ☐ All material alterations/amendments Included In the L/C application are acceptable to us.

#### Applicant's Declaration

- You are authorized but under no obligation to make any addition to the documents specified under this letter of credit which, you may consider necessary to ensure compliance with the regulations of State of Qatar.
- We agree to have our account indicated in this application (or any other account maintained with you) debited with the amount of documents negotiated in compliance with the terms and conditions of this letter of credit.
- We further agree that you may, at your own discretion, open and maintain, in our name, any account or accounts that you may deem necessary in order to process this letter of credit.
- If it is a condition of this letter of credit that the beneficiary presents a document and/or invoice duly signed by us or by our named representative, then in consideration of the above, and at your sole discretion, you are hereby authorized upon receipt (and within expiry date of this letter of credit) of such document and/or invoice, duly countersigned by us as required in the letter of credit, to effect the payment and debit our account as directed in the said letter of credit, regardless of any discrepancy that may appear in the documents presented.
- We assume all responsibilities of non-delivery of shipment and/or non-receipt of documents and of non-compliance with local export, import laws and regulations, or other laws and regulations affecting the underlying trade transaction.
- In consideration of your opening the above credit, I/we hereby undertake to pay you on presentation or to accept on presentation and pay you at maturity draft/documents paid/negotiated or accepted within the validity of the credit provided they shall not exceed in the aggregate the sum aforementioned.
- It is understood and agreed that you and/or your correspondent shall not be responsible for any loss or damage to the goods howsoever and wheresoever caused, their quantity, quality or condition and/or the loss, validity or genuineness of the documents.
- We request you to Issue on our behalf your Irrevocable Documentary Credit subject to the content of this application and in accordance with our instructions noted herein, we hereby bound ourselves by:
  - Irrevocable and unconditional general undertaking/agreement for issuance of import letter of credit signed by us
  - Uniform Customs and Practice for Documentary credit 2007 Rev. International Chamber of Commerce, Paris publication 500 and;
  - Any amendment and revisions to any of the above that may arise from time to time.

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These Conditions are applicable only for Murbaha LC and hence needs to be filled only for such LC's

### Goods Purchase Order with Promise to Purchase

1. The Undersigned (the "Customer") has identified and inspected the Goods with the characteristics Indicated herein below:

|  |
|--|
|  |
|  |
|  |

2. The Customer desires to have Dukhan Bank purchase the goods from its present owner and, after Dukhan Bank purchases the Goods, the customer undertakes to purchase the goods from Dukhan Bank on a deferred payment basis for the Purchase Price \_\_\_\_\_ with a profit margin of \_\_\_\_\_ %

3. The customer hereby absolutely, unconditionally and irrevocably promises to purchase the goods from Dukhan Bank for the Purchase Price and on the other terms set forth in the sale contract to be entered into between the customer and Dukhan Bank immediately after Dukhan Bank acquires the Goods.

4. The proposal set forth in this purchase order with promise to purchase shall remain open for Dukhan Bank's acceptance until LC Expiry / Validity \_\_\_\_\_, Qatari time, on \_\_\_\_\_ A.H, Corresponding to \_\_\_\_\_, 20 \_\_\_\_\_

### External Supplier Guarantee

For Foreign LC

Respected \_\_\_\_\_

Doha, Qatar

Peace, mercy and blessings of God.

Following our purchase order.


|                     |  |
|---------------------|--|
| Dated               |  |
| Covering the import |  |
| From the company    |  |
| With the amount of  |  |

We inform you that we recognize this company and are confident in terms of its commitment to supply the required goods, within the specifications, quantities and qualities required, and therefore we stand as guarantee for this company and bear any consequences arising from any side causing the failure of this company, in respect to the supply of the required goods.


This is an acknowledgement from our side.

A declaration

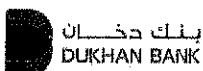
|                    |  |
|--------------------|--|
| Agent's Name       |  |
| Customer Signature |  |
| Date               |  |

|   |
|---|
| Applicant's Authorized Signature  |
|  |

Please ensure to sign on all pages

|   |
|---|
| Applicant's Stamp and Date  |
| <br>شركة زاد القابضة<br>Zad Holding Company Q.S.C. |

FORM-G-018



27 SEP 2022

To,

M/s Dukhan Bank  
Doha-Qatar

Dear Sirs,

**Sub: - Application for Opening L/C.**

Please note the following clauses to be considered while opening this L/C in favor of Maria Shipping Agency S.R.L for USD. 3,385,200 +/- 10% CFR Hamad Port, Qatar which is comprising of 8,400 MT +/- 10% @ USD 403.00 PMT, Coarse Wheat Bran Packed in 30 Kg PP bags net payable at sight.

1. **Signed commercial invoice** in one original and two copies. One original must be attested by chamber of commerce and legalized by Qatari Embassy/Consulate in the country of load port. Invoice must list full details of the consignment including quantity, description, unit price, total value and net weight only. A photocopy of original invoice is also acceptable if it is presented along with copy of courier way bill as proof of delivery confirming that original invoice couriered directly to applicant.
2. **Certificate of origin** in one original and two copies issued and attested by Chamber of Commerce and certifying that the goods are of Romanian origin. One original Certificate of origin must be legalized by the Qatari Embassy/Consulate in the country of load port. A photocopy of original Certificate of Origin is also acceptable, if it is presented along with copy of airway bill as proof of delivery confirming that original Certificate of Origin couriered directly to applicant.
3. **Phytosanitary Certificate** in one original and two copies issued by a competent government authority in the country of origin. One original of Phytosanitary Certificate must be legalized by the Qatari Embassy/Consulate in the country of origin. A photocopy of original Phytosanitary Certificate is acceptable, if it is presented along with copy of airway bill as proof of delivery confirming that the original is couriered directly to applicant.

For Zad Holding Co. Q.P.S.C

Authorised Signatory



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Zad Holding Company Q.P.S.C.

Authorised Signatory



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Zad Holding Company Q.P.S.C.

4. **Weight, Quality and Condition Certificate** in one original and two copies issued by a first-class independent inspection company certifying the Weight, Quality and Condition strictly and solely final at load port and certifying below mentioned specifications.

|                    |   |                                |
|--------------------|---|--------------------------------|
| MOISTURE           | - | 13.5 % MAX                     |
| PROTEIN CONTENTS   | - | 15 % MIN (BASIS ON DRY WEIGHT) |
| ASHE CONTENTS      | - | 7 % MAX (BASIS ON DRY WEIGHT)  |
| FIBER CONTENTS     | - | 13 % MAX (BASIS ON DRY WEIGHT) |
| YEAR OF PRODUCTION | - | Fresh Product 2022             |

5. **Health certificate** one original and two copies issued by independent inspection company in the country of origin and certifying goods are free from radiation, live insects, fungus, traces of insecticides, moulds & toxins and fit for animal consumption.
6. **Fumigation certificate** one original and two copies issued by an independent inspection company in the country of Origin evidencing the fumigation as per the requirements of the importing country after the cargo was loaded in the container.
7. **Container Inspection Certificate** in one original and two copies issued by a first-class independent inspection company certifying that all containers under this shipment were inspected by us and were noted to be clean, dry, odorless, well ventilated and suitable to receive the intended cargo. Wheat Bran packed in Polypropylene bags of weight 30 kgs each was loaded in good condition.
8. **Payment Terms:** This L/C is payable at sight for the total invoice value less deductions on account of demurrage charges and / or legalization charges and / or quality penalties if any levied by Ministry of Economy & Commerce Doha, Qatar. This deduction amount should be deducted in full from the proceeds of documents presented by the beneficiary against a letter issued by applicant stating the amount to be deducted without taking approval for this deduction from the presenting bank or the beneficiary.

For Zad Holding Co. Q.P.S.C

  
Authorised Signatory

  
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9. Please don't add any clause for trademarks and shipping marks in the L/C.
10. Documents dated prior to the date of this credit are not acceptable.
11. All the documents to be issued in English and/or Arabic language and/or with English translation acceptable".
12. All bank charges in the beneficiary's country are on the account of the beneficiary. All bank charges in the applicant's country are on the account of the applicant.
13. Reimbursement charges to be on the account of applicant.
14. Invoice, certificate of origin, phytosanitary certificate not legalized by Qatar embassy or consulate is acceptable. The net amount payable against each set of documents will be after a deduction of legalization charges for invoice and certificate of origin.

The legalization charges are as follows.

A) Legalization for invoice to be calculated as per the table below.


| LEGALIZATION TABLE      |                      |                      |
|-------------------------|----------------------|----------------------|
| Invoice Value From -USD | Invoice Value To-USD | Charges in USD       |
| 0                       | 4,109.36             | 136.99               |
| 4,109.37                | 27,395.76            | 273.97               |
| 27,395.77               | 68,489.40            | 684.93               |
| 68,489.41               | 273,957.59           | 1,369.86             |
| 273,957.60              | Above                | 0.6%on invoice value |

B) Legalization for certificate of origin USD 41.10 per shipment

For Zad Holding Co. Q.P.S.C

  
 Authorised Signatory

  
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 Zad Holding Company Q.P.S.C.

  
 Authorised Signatory

**OTHER INFORMATION:**

- L/C to be advised through BANCA TRANSILVANIA Bank, Calea Dorobantilor No. 30-36, Cluj-Napoca, Romania, A/C of Maria Shipping Agency S.R.L., Swift Code BTRLR022, IBAN RO57 BTRL USDC RT04 6182 7801 acceptable to the sellers for an amount equal to the full CFR value of the shipment naming Maria Shipping Agency S.R.L. as beneficiary.
- Apparent spelling mistakes between L/C and documents acceptable provided they do not change the meaning of L/C.
- Typo errors in documents are not considered as discrepancies except Invoice Value.
- All original documents to be issued with stamp and manual / electronic signature.
- Third party documents (except invoice) are acceptable.
- All documents to be issued in the name of Arzak Marketing Co as consignee acceptable except B/L.
- Other conditions as per the Beneficiaries Contract No. 60/19.09.2022

Please find the enclosed L/C application in the standard format.

Thanking you,

For Zad Holding Co. Q.P.S.C

Authorised Signatory

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Zad Holding Company Q.P.S.C.

Authorised Signatory





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To,

27-SEP-2022

The Manager,  
M/s Dukhan Bank,  
Doha — Qatar

Dear Sirs,

**Sub: Letter of Credit**

We, Arzak marketing Company, hereby authorize M/S Zad Holding Co. (Q.P.S.C) to issue the letter of credit with the following details under our name.

Application Date : 27-SEP-2022  
Beneficiary : MARIA SHIPPING AGENCY S.R.L  
Amount : USD 3,385,200/- +/- 10%  
Commodity : Wheat Bran

We have no objection for the said letter of credit to be issued under our name.

A duly filled application in the requested format and an annexure are attached herewith for your necessary action.

Kindly do the needful as early as possible.

Thanks & Regards,

For Arzak Marketing Company.

Authorized Signatory



Authorized Signatory

شركة ارزاق للتسويق Arzak Marketing Co.

تليفون: 44415000 (+974), فاكس: 44489690 (+974), ص. ب. 1444، الدوحة - قطر

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