

PURCHASE MEMORANDUM															
BASIC DETAILS		IF CAPEX, NATURE OF CAPEX								LAST PURCHASE					
Item / Asset Title	: Vegetable Shortening		a) Expansion	<input type="checkbox"/>	b) Capacity enhancement	<input type="checkbox"/>	Supplier name	: Bakels Malaysia		COO Malaysia	15/10/2025				
Type of Item / Asset	: Raw Material		c) Cost reduction	<input type="checkbox"/>	d) Replacement	<input type="checkbox"/>	Total value	: USD 62,400		Rate : Exwork USD 1.04/Kg, Landed Cost : QAR 4.92/Kg					
Department	: Bakery - Production		e) Office equipments	<input type="checkbox"/>	f) Furniture & Fittings	<input type="checkbox"/>	Total Qty	: 60,000 Kg							
Type of expenditure	: Capital <input type="checkbox"/> Revenue <input checked="" type="checkbox"/>		g) Others (specify)	<input type="checkbox"/>			Pur. Memo. No	: USB/2025/184		Date : 23/07/2025					
Note: Pls attach feasibility study if a/b/c is/are applicable.															
REASON/OBJECTIVE OF THIS PURCHASE															
1-Vegetable Shortening is required for production of various products. ✓ 2-The above quantity will provide a coverage for approx. 4 months. Shelf life of the product is 12 months. ✓ 3-Purchasing this time directly from Bakels Malaysia as QFI quoted price is at higher side. ✓ 4-We have a cost impact of USD 3,600 (a difference of USD 0.06/kg) compared to the previous ex-works rate due to substantial increase in raw material cost (Please refer Annexure I). If 2 containers are shipped by December 2025, the ex-works rate of USD 1.04/kg applies. However, this would result in more than 7 months of stock coverage. 5-Approved Budget Rate - QAR 7/Kg															
RISKS/CONCERNS/NON-COMPLIANCE OF SOPs or POLICY															
No	Party Name / Description		Country of origin	Shipment Term	Currency	Quoted rate/kg	Negotiated rate/kg	Exchange rate	Estimated Door Delivered Cost/kg	Quantity Kg	Amount FC	Total - Qar.	Payment Term / Mode	Remarks	
1	Bakels Malaysia ✓	Vegetable Shortening - Master Fat ✓	Malaysia ✓	Exwork ✓	USD ✓	1.10 ✓	1.10 ✓	3.65	5.00	60,000 ✓	66,000 ✓	240,900 ✓	CAD Through Bank ✓	1. Estimated cost QAR 6,500/shipment for clearance, legalisation, insurance, delivery order etc. any other port/shipping line charges is not included in this PM. However, this is an estimation and it will be paid as per actual. 2. Shortening is duty exempted, however if Customs duty exemption is rejected due to HS code difference or qty exhaust or any other reason it will be paid as per actual 3. Quantity tolerance of ±10% is acceptable. ✓ 4. Freight cost is estimated based upon current rates. However, it will be paid as per actual rate at the time of shipment. 5. Insurance will be taken care by Business Unit. ✓ 6. Reefer charges will be extra to avoid temperature abuse and to maintain product Quality . 7. Partial payment and Partial Delivery ✓ 8. At the time of MOPH - Health clearance, if any samples collected send for any lab testing/COC charges from 3rd party - testing fees will borne by us and it will be paid as per actual. This cost is not included in this PM. 9. In case of reefer containers, cost of QAR 200/- per container for electricity charge will be incurred additionally from the day the shipment arrives at the port until the day it is released.	
Estimated sea Freight Cost - 40feet Estimated Clearance,Insurance, legalisation & delivery order cost , etc															
Estimated Total Landed Cost 7,260 ✓ 26,499 9,005 32,870 82,265 300,269															
2	Qatar Food Industries	Vegetable Shortening	Indonesia	Door to door	QAR	5.47	5.47	1.00	5.47	60,000	N/A	328,000	45 Days Credit	Price advantage ordering from Bakels Malaysia	
RECOMMENDED SUPPLIER DETAILS															
Bakels Malaysia ✓	Vegetable Shortening - Master Fat ✓	Malaysia ✓	Sea ✓	Exwork ✓	1.10 ✓	3.65		60,000 ✓	66,000 ✓	240,900 ✓	CAD Through Bank ✓	N/A	As per production schedule	Period of Completion	
Estimated sea Freight Cost - 40feet Estimated Clearance,Insurance, legalisation & delivery order cost , etc															
Estimated Total Landed Cost 26,499 32,870 300,269															
Supplier selection criteria(s); Better quality <input type="checkbox"/> Lowest bidder <input type="checkbox"/> Reputed supplier <input type="checkbox"/> Others (specify) <input checked="" type="checkbox"/> ... Approved Quality															
BUDGET DETAILS															
Particulars		Budgeted value for the requested capex/ expense		Amount (QAR)											
Budget utilized till last purchase															
Balance available for this purchase															
Proposed as per this purchase memorandum															
Surplus/Deficit															
Actual Receipt		Stamping Amount		Refuge Amount											
Old Wamiq	Abdul Rashid Abdulla	Shafiq Ahmed	Atif Hussain	Sameer Mohammed	Adnan Meherji	AUTHORIZATION/ APPROVAL			Khaja Bahauddin			Tarique Mohammad	Ahmed Osman	Sheikh Mansoor	
Ficer - Procurement	Production Manager	Senior Manager-Operations	Head Procurement	Senior Manager - Finance	General Manager							Asst. Vice President - Finance	Chief Executive Officer	Business Advisor	Board Member
10/2025	16/10/2025	16/10/2025	16/10/2025	19/10/2025	20/10/2025							20/10/2025	20/10/2025	20/10/2025	21/10/2025

PO Number: 5550109669

Date: 26-10-2025

PURCHASE ORDER

Ummsaid Bakery Qatar

PO Box: 1444, Al Meena Street
Doha Qatar

Email: info@qbake.qa

Tel: 44415000 Fax: 44438137



PURCHASE ORDER DETAILS

PURCHASE ORDER DETAILS		TERMS & CONDITIONS	
PO No.	5550109669 ✓	PO Date	26/10/2025
PO Amend No.		Amend Date	
PO Status	Open	Type	General
Project Code		Offer No	
Project Name		Pur Group	126-Store

SUPPLIER DETAILS

Supplier Name	BAKELS (MALAYSIA) SDN. BHD.		
Supplier Code	20301288		
Contact Person		Contact Address	NO-2 JALAN PENDAMAR 27/90 SEKSYEN 2, OR DARUL EHSAN
Tel No.	+66351916396		
Fax	+66351916399	Country	.-Malaysia
Mobile	+66955213612		
Email	bm@maybakels.com.my		

ITEM DETAILS

S.No	PO Line	Item Code and Description	Sh.No	Need Date	UOM	Quantity	Unit Rate	Value
1	00010	100000532 - VEGETABLE SHORTENING	0001	15/01/2026	KG	18,000.00	1.10/1	19,800.00
2	00020	100000532 - VEGETABLE SHORTENING ✓	0001	19/02/2026	KG	42,000.00 ✓	1.10/1 ✓	46,200.00 ✓
						Gross Price		
						66,000.00		
						Grand Total		
						66,000.00		

Amount in Words: Us Dollar Sixty-Six Thousand and Zero cent Only

For Ummsaid Bakery Qatar

Delivery Address : Ummsaid Bakery Qatar

(Authorized Signatory)

Document Level Note :

Created by: Mohammed WAMIQ

Approved By: Adnan Meerji

Ashfaq Mohamed

From: Mohammed Omer Mohammed Khursheed
Sent: Wednesday, December 17, 2025 2:33 PM
To: Ashfaq Mohamed
Subject: FW: Bakels Malaysia : RFQ

Thanks & Regards,

Mohammed Omer
Assistant Manager - Procurement



Umm Said Bakery

(A Subsidiary of Zad Holding Company Q.P.S.C)
P O Box - 1444 Doha - Qatar
Tel : +974 44489740 | Fax : +974 44438137 | Mob : +974- 5018 7116
Email: omer@qbake.qa | Website: www.qbake.qa

From: Bimal Thimira <bimal.thimira@bakelsme.com>

Sent: 14 October 2025 10:07

To: Mohammed Omer Mohammed Khursheed <omer@qbake.qa>; Sabri Othman <sabri.othman@maybakels.com.my>
Cc: Tayyab Mohammad Azam <tayyab@zad.qa>; Atif Hussain <atif@zad.qa>; Mohd Wamiq <wamiq@zad.qa>; Nur Aziera Suliman <nuraziera.suliman@maybakels.com.my>; Alfredo Santiago <alfredo.santiago@bakelsme.com>
Subject: RE: Bakels Malaysia : RFQ

Dear Omer,

We apologize for the situation. We are currently facing significant challenges in maintaining the same pricing due to a substantial increase in raw material costs.

However, we do understand that the order was placed in Q4. Since our system generates invoices based on the current date, it automatically applies the pricing valid at the time of invoicing

Here's how we suggest-

December 2025 – 21,000 Kg: Apply the old pricing to this order.

January 2026 – 21,000 Kg: We will try to generate the invoice in December to retain the old pricing.

February 2026 – 21,000 Kg: This order will be invoiced at the new 2026 pricing.

Kind Regards,

Bimal Thimira
Technical Sales Manager ME