

PURCHASE MEMORANDUM

No: QF/2025/045
Date : 10-Apr-2025

To: QF/2025/045
Subject: Purchase of Sugar

Item / Asset type : Sugar - Non-A
Type of item / Asset : Sugar
Department : UPH
Type of expenditure : Capital Revenue

Note: Please attach ready study if no c isotope applicable.

Reason for purchase: To maintain physical stock levels as per their requirements.

2-Fenika sugar is approved and is referred brand for Renuka Sugar as follows:

3-There is price advantage for Renuka Sugar as follows:

3b-\$10MT x 105 MT = USD 4,050,- equivalent to QAR 14,782,- as compared to last purchase

3d-\$9MT x 405 MT = USD 3,645,- equivalent to QAR 13,304,- as compared to last purchase

4-There is price impact of \$ 36.10mt x 450 MT = 17,145,- equivalent QAR 42,869,- as compared to last purchase

5-Stock coverage approval document attached.

6-Sugar purchase approval document attached.

100% Against copies of shipping documents

REASON FOR PURCHASE/COMPLIANCE OF SCOPES ON POLICY

RECOMMENDED SUPPLIER DETAILS

No	Party Name	Brand	Shipment Term	Currency	Quoted Rate/MT	Negotiated Rate/MT	Exchange rate	Price in GARNIT	Quantity MT	Total - Cr.	Payment Terms & Mode	Remarks
1	Pagro Global FZE, UAE / Corn Global Sugars, Product Origin : India	Renuka	CFR	USD	\$80.00	\$75.00	3.65	2,099	1,260	724.500	2,644,425	1-Cost QAR 4,000/container/alone. If/c clearance, delivery/Order, insurance, transportation etc. any other port/shipping line charges is not included in this P.M. 2-The above cost is indicative only. However actual will be paid by us at the time of clearance. 3-Quantity tolerance +/- 5% acceptable. 4-Partial shipment and payment allowed. 5-Inspection charges (appx QAR 515/Container) is additional and will be paid by us at actual. As per our custom health regulations, the health certificate has to be legalized in the country of origin. However, if this requirement has been temporarily waived off, if the waiver is withdrawn, the supplier will try to get the documents resealed. 6-5% VAT and taxes if any will be paid by us additionally. 7-Palliation cost, IAW, will be additional and paid by us at actual. 8-Insurance will be taken care by EU finance.
2	Wathee Foodstuff Trading LLC, UAE / Corn Global Sugars, Product Origin : India	Renuka	CFR	USD	\$83.00	\$76.00	3.65	2,102	1,260	725.750	2,649,024	Order Reissued and confirming to maintain multiple active sources.
3	AS Import General Trading FZCO, UAE / Sugar, Product Origin : India	Renuka	CFR	USD	\$84.00	\$80.00	3.65	2,117	1,260	730.800	2,667,420	Price advantage in ordering from Patag Global and Wathee Food Staff
4	Sheri Renuka Sugars Ltd, India / Sugar, Product Origin : India	Renuka	CFR	USD	\$87.00	\$87.00	3.65	2,143	1,260	739.620	2,699,613	Price advantage in ordering from Patag Global and Wathee Food Staff
5	Morin Oil Industry FZCO, UAE / Sugar, Product Origin : India	Renuka	CFR	USD	\$88.00	\$88.00	3.65	2,146	1,260	740.880	2,704,212	Price advantage in ordering from Patag Global and Wathee Food Staff
6	United Sugar, Saudi Arabia / Sugar, Saudi	Saudi Sugar	CPT	USD	\$110.00	\$120.00	3.65	1,230	769.860	2,809,388	100% Against copies of shipping documents (before dispatch)	1-Saudi Crystal Sugar - Al Bayt Sugar price is better than United Sugar 2-CFR price has been calculated for comparison purpose only.
7	Durrah Advanced Development Co., Saudi Arabia / Sugar, Saudi	Al Bayt Sugar	CPT	USD	\$15.00	\$10.00	3.65	2,121	1,260	732.050	2,672,013	1-Quality approved, hence confirming commercial basis price competitiveness as compared with United Sugar 2-CFR price has been calculated for comparison purpose only.
8	Durrah Advanced Development Co., Saudi Arabia / Sugar, Saudi	Al Bayt Sugar	CPT	USD	\$86.00	\$86.00	3.65	1,10	1,260	378.800	1,37,570	1-Quality approved, hence confirming commercial basis price competitiveness as compared with United Sugar 2-CFR price has been calculated for comparison purpose only.

All the reported quotations are attached

RECOMMENDED SUPPLIER DETAILS												
Party Name	Brand	Shipment Mode	Term	Rate/MT	Exchange rate	Price in GARNIT	Quantity MT	Total - Cr.	Payment Mode	Date of shipment	Date of arrival	Period of connection
Pagro Global FZE, UAE / Corn Global Sugars, Product Origin : India	Renuka	Sea	CFR	\$75.00	3.65	2,099	405.00	232.875	849.994	As above	During April - May 2025	Approx. 15 days from dispatch
Wathee Foodstuff Trading LLC, UAE / Corn Global Sugars, Product Origin : India	Renuka	Sea	CFR	\$76.00	3.65	2,102	405.00	233.280	851.472	As above	During April - May 2025	Approx. 15 days from dispatch
Durrah Advanced Development Co., Saudi Arabia / Sugar, Saudi	Al Bayt Sugar	RPO	CPT	\$86.00	3.65	2,117	450.00	268.200	978.930	As above	During April - May 2025	Approx. 3 days from dispatch
							Total	1,260.00	734.355			

Supplier selection criteria(s): Lowest bidder Required supplier Approved supplier Others (specify) Approved quality

Attention (QAR)

Particulars

Budgeted value for the requested Crap/expenses

Expedited delivery for fast purchase

Supplier is listed in the ECR

Documented record of previous memorandum

Supplier's Deed/C

AUTHORIZATION/APPRAVAL

Adnan Mejjii
General Manager

Hamed Bushra
Head Procurement

Khajah Bahaddin
Asst. Vice President - Finance

Tanique Mohammad
Chief Executive Officer

Ahmed Osman
Business Advisor

Sheikh Mansoor
Board Member

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Business Advisor

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