

No: QFI/2023/071 Date : 05/04/2023

PURCHASE MEMORANDUM

LAST PURCHASE

BASIC DETAILS		IF CAPEX, NATURE OF CAPEX		Supplier name		Co-USA	
Item / Asset Title	: Crude Corn Oil	a) Expansion	<input type="checkbox"/>	b) Capacity enhancement	<input type="checkbox"/>	Total value	: USD 1,113,075/-
Type of Item / Asset	: Raw Material	c) Cost reduction	<input type="checkbox"/>	d) Replacement	<input type="checkbox"/>	Total Qty	: 765 MT (for April 2023 shipments)
Department	: Production	e) Office equipments	<input type="checkbox"/>	f) Furniture & Fittings	<input type="checkbox"/>	Pur. Memo. No	: QFI/2023/064
Type of expenditure	: Capital	g) Others (specify)	<input type="checkbox"/>			Date	: 30.03.2023

Note: *Please attach feasibility study if a/b/c is/are applicable.*

REASON/OBJECTIVE OF THIS PURCHASE

- 1-Re-ordering Crude Corn Oil to cover balance open volumes for Tamween supply: -
a. Considering quality concerns in Brazil material booked of 6,000mts. Out of which 2,500mts is already shipped and balance have been asked to hold until quality issues are resolved.
b. To cover any possible shortages due to above and also to close the open volumes of 720mts, it is proposed to purchase the same.
- 2-Grain Processing Corporation is a manufacturer and distributor of edible oil and have supplied us earlier also. Product is approved quality.
- 3-There is price advantage of USD 5/MT X 720 MT = USD 3,600/- equivalent QAR 13,248/- as compared to last purchase.
- 4-Direct price reference from Reuters is not available for corn oil as corn oil is By-product and its availability is dependent on corn starch & sweeteners demand, also there is global scarcity on availability of corn oil and prices vary from origin to origin and shipment period, hence we are booking as per availability and requirement.
- 5-Purchase price comparison & approval document attached.

RISKS/CONCERNS/NON-COMPLIANCE OF SOPs or POLICY

No	Supplier & Product Name	Country of Origin	Shipment Term	Currency	Quoted rate/MT	Negotiated rate/MT	Exchange rate	Quantity MT	QUOTED SUPPLIER(S) DETAILS		Remarks
									Amount FC	Total - Gr.	
1	Grain Processing Corporation, USA (Abolissa Commodity Brokers) Crude Corn Oil	USA	CIF	USD	1,470	1,450	3.68	720	1,044,000	3,841,970	CAD 1-Cost QAR. 4,000/container for clearance, legalisation, delivery order, insurance, transportation etc. any other port / shipping line charges is not included in this PM. 2-The above cost is indicative only. However actual will be paid by us at the time of clearance. 3-Partial delivery & payment is acceptable. 4-Crude oil is duty exempted based on Quota and H.S. code availability and exemption will be arranged. In case of any issue in custom tariff and in the event of rejection of exemption request, 5% duty will be paid by us. 5-Quantity Tolerance +/- 5% acceptable.
2	Lipidos Santiga, Spain Crude Corn Oil (see remarks)	Spain	CIF	USD	1,540	1,540	3.68	720	1,108,800	4,080,384	CAD Offer was for 150mt only and Refined oil, equivalent crude price is shown reducing our refining premium Price advantage in ordering from Grain Processing
3	Hillsun Services, Singapore Crude Corn Oil (see remarks)	China	CFR	USD	1,660	1,570	3.68	720	1,130,400	4,159,872	CAD Offer was for 600mt only and Refined oil, equivalent crude price is shown reducing our refining premium Price advantage in ordering from Grain Processing
Total CIF									1,300	4,784	
									1,131,700	4,164,656	

* All the supported quotations should be attached

RECOMMENDED SUPPLIER DETAILS

Supplier / Product Name	Country of Origin	Shipment Term	Shipment Mode	Negotiated rate/MT	Exchange rate	Quantity MT	Amount FC	Total - Qr.	Payment Mode	Date of shipment	Date of arrival	Period of completion
Grain Processing Corporation, USA (Abolissa Commodity Brokers) Crude Corn Oil	USA	CIF	Sea	1,450	3.68	720	1,044,000	3,841,920	As mentioned above	In 2lots, Partially during July 2023	Approx. 35-40 days from dispatch	N/A
Total CIF						720	1,044,000	3,841,920				