

**PULSES**  
Price Comparison Sheet  
Annex - I to Purchase Memorandum

Date : 02.10.2025

INCOTERM	Offer Price / MT			
	EXW	Delivered	CPT Doha	Delivered
Supplier Name & Product	Mellow - UAE		Arab & India Spices - UAE	
CHANA DAL 15KG	851	916	913	920
MASOOR DAL 1 x 15 KG	742	806	767	774
URAD DAL 1 x 15 KG	1,180	1,245	1,279	1,286
MOONG DAL 1 x 15 KG	1,216	1,281	1,242	1,249
BLACK CHANA 1 x 15 KG	742	806	804	811
TOOR DAL 1 x 15 KG	1,143	1,208	1,242	1,249
Add : Delivery costs / MT	65		7	

Supplier Name & Product	Comparable Delivered Price / MT				
	Mellow - UAE	Total Amount - \$	Arab & India Spices - UAE	Total Amount - \$	Total Order Quantities (Tons)
CHANA DAL 15KG	916	10,972	920	11,024	11.98
MASOOR DAL 1 x 15 KG	806	40,457	774	38,846	50.18
URAD DAL 1 x 15 KG	1,245	6,708	1,286	6,929	5.39
MOONG DAL 1 x 15 KG	1,281	30,709	1,249	29,939	23.97
BLACK CHANA 1 x 15 KG	806	2,120	811	2,132	2.63
TOOR DAL 1 x 15 KG	1,208	5,859	1,249	6,058	4.85
<b>TOTAL AMOUNT USD</b>		<b>96,926</b>		<b>94,928</b>	<b>99.00</b>
<b>TOTAL AMOUNT QAR</b>		<b>353,415</b>		<b>346,485</b>	

Price to be valid up to	5/10/2025
Quantity	About 74.25 MT (Mixed Truck Load) Mellow & 24.75 Arab & India Spices, UAE
Shipment Period	Oct - Nov 2025
Packaging	15 KG Bags
Payment Terms	100% Advance Payment
Remarks	Legalisation of documents at Qatar Embassy is under buyer's own arrangements and costs.

Last Purchase details	CHANA DAL	MASOOR DAL	URAD DAL	MOONG DAL	BLACK CHANA	TOOR DAL
Date	06.08.2025	16.09.2025	06.08.2025	06.08.2025	06.08.2025	06.08.2025
Landed Rate USD/mt		770	1,247	1,101	846	1,284
Supplier	Mellow	Mellow	Mellow	Mellow	Mellow	Mellow
Price Increase / (decrease) vs. Last purchase	0.0%	4.7%	-0.2%	16.4%	-4.7%	-5.9%

**Recommendation**

To Buy various varieties of Pulses as mixed truck load of total 99 MT from regular supplier "Mellow Trading LLC" & "Arab India Spices". As we have received new orders from FSD thus deliveries required within the month of October. Approx. 75MT order quantities will be ordering from Mellow while 25 MT quantities as trial order will be ordering from new supplier Arab India Spices. Currently we are reordering 6 varieties Chana Dal (11.98MT), Masoor Dal (50.18MT), Urad Dal (5.39MT), Moong Dal (23.97MT), Black Chana (2.63MT) and Toor Dal (4.85MT) to maintain stock inventory. Shipment will be dispatched by mid Oct 2025 and Tentative Arrival end of Oct 2025. Order Quantities are coverage of 2-3 months as per current run-rate. Mellow has quoted EXW basis and freight + clearance will be paid to driver upon arrival. The prices validity is for limited time thus taking 10\$/MT Tolerance on prices for each item at time of advance payment.