

	Jan-21	Jan-22	Jan-23
Total Sales Staff	266	252	260
Total Sales	11,525,655	10,921,498	11,758,197
Average Sales/head	43,330	43,339	45,224
Total Commission	183,006	180,892	195,745
Average Commission/head	688	718	753
% of Sales Commission	1.59%	1.66%	1.66%
	Jan-21	Jan-22	Jan-23
No.of Salesman	88	90	89
Total Sales	11,525,655	10,921,498	11,758,197
Average Sales/Salesman	130,973	121,350	132,115
Total Salesman Commission	88,825	104,525	114,885
Average Commission/Salesman	1,009	1,161	1,291
% of Sales Commission	0.77%	0.96%	0.98%
	Jan-21	Jan-22	Jan-23
No.of helper	98	89	96
Total Sales	11,525,655	10,921,498	11,758,197
Average Sales/helper	117,609	122,713	122,481
Total Helper Commission	45,543	26,857	28,744
Average Commission/helper	465	302	299
% of Sales Commission	0.40%	0.25%	0.24%
	Jan-21	Jan-22	Jan-23
No.of merchandiser	64	56	59
Total Sales	11,525,655	10,921,498	11,758,197
Average Sales/merchandiser	180,088	195,027	199,291
Total Merchandiser Commission	31,603	23,609	24,935
Average Commission/merchandiser	494	422	423
% of Sales Commission	0.27%	0.22%	0.21%
	Jan-21	Jan-22	Jan-23
No.of Merchandiser Supervisor	-	1	-
Total Sales	11,525,655	10,921,498	11,758,197
Average Sales/merchandiser Supervisor	-	10,921,498	-
Total Merchandiser Supervisor Commission	-	219	
Average Commission/merchandiser Supervisor	-	219	-
% of Sales Commission	0.00%	0.00%	0.00%
	Jan-21	Jan-22	Jan-23
No.of Sales supervisor	16	16	16
Total Sales	11,525,655	10,921,498	11,758,197
Average Sales/Sales Supervisor	720,353	682,594	734,887
Total Sales Supervisor Commission	17,035	25,682	27,181
Average Commission/Sales supervisor	1,065	1,605	1,699
% of Sales Commission	0.15%	0.24%	0.23%