

Ref : UBS/2025/012

Date : 23-Jan-2025

Item / Asset Title : Various Pans		Supplier name : Kardesan Fm		COO - Turkey	
Type of Item / Asset : Tool	a) Expansion <input type="checkbox"/> b) Capacity enhancement <input type="checkbox"/> c) Cost reduction <input type="checkbox"/> d) Replacement <input checked="" type="checkbox"/> e) Office equipments <input type="checkbox"/> f) Furniture & Fittings <input type="checkbox"/> g) Others (specify) <input checked="" type="checkbox"/> Tool	Total value : As per Annex	Rate : As per Annex		
Department : Production		Total Qty	As per Annex		
Type of expenditure : Capital <input checked="" type="checkbox"/> Rec <input type="checkbox"/> Revenue <input type="checkbox"/>		Pur. Memo. No	Date : As per Annex		

Note: Pls attach feasibility study if c, f, g, h, i, e is/are applicable.

- 1-Various Pans (Super Jumbo 1400 gm, Jumbo 1100 gm, Fruit Bread 150 gm, 10" Piller Bun Pan, 4" Hamburger Pan, 8" Combo Roll Pan, Mini Milk-Samoona & Muffin Pan 60gm) are required as replacement of existing pans due to their worn out condition and some extra quantity to meet the requirement. Please refer to Pans requirement working sheet as an attachment for detailed requirement.
- 2-These Pans are fabricated as per our site requirement from new supplier based on price competitiveness as price from regular supplier (Kardesan) is higher. Fujian Kingbake, China is tested and found suitable.
- 3-Recommended by Production Department
- 4-We have started buying from this supplier (Fujian) recently and quality found satisfactory.
- 5-Please refer to item-wise quantity, price in comparison sheet attached with quotes.
- 6-Please refer to Pan Working requirement sheet attached for detailed working requirement.
- 7-There is price advantage of approx. QAR 355,341/- as compared to Kardesan (existing supplier)

No	Party Name	Country of Origin	Shipment Term	Currency	Quoted Amount	Negotiated Amount	Exchange rate	Quantity Nos	Amount FC	Total - Qar.	Payment Term / Mode	Remarks
1	Fujian Kingbake Food Appliance Co. Ltd, China (8 SKUs)	China	CIF	USD	97,025	97,025	3.68	1 lot (3,100 pcs)	97,025	357,052	LC at 45 days from BL date for Pans & 100% advance payment for Mould development cost	1- Cost QAR 9,500/container (approx.) for clearance, legalization, transport, delivery order or any other port charges are not included in this PM. 2- The above cost is indicative only; however actual will be paid by us at the time of clearance. 3- Pans are not duty exempted hence 5% duty will be paid by us at the time of clearance. However will try for exemption if approved. 4- Details as per quotation No 46512024121601 attached 5- Partial shipment/ payment is allowed. 6- All bank charges inside/outside Qatar will be borne by us. 7- Freight may vary at the time of shipment. However will be paid by us at actual 8- Please refer to Price Comparison sheet for item-wise cost break up including mold and freight charges. 50% drawn Moulding fee for Pan size 740*230mm (8", 10" and Mini Milk-Samoona Pan) will be refunded when order quantity will reach upto 5000 pcs each and another 50% will be refunded when order quantity will reach to 10,000 pcs (Total drawn Moulding fee \$15,000/-) & 8", 10" and Mini Milk-Samoona Pan) Middle mould fee of USD 2,200/each (Total \$6,600/-) will be refunded when order quantity will reach to 2,500 pcs.
Total Amount CIF, Qatar												
2	Kardesan Fm, Turkey (8 SKUs)	Turkey	CIF	USD	193,585	193,585	3.68	1 lot (3,100 pcs)	193,585	712,993	50% advance, Balance CAD	Price advantage in ordering from Fujian Kingbake
3	Dazle Engineers, India (8 SKUs)	India	CIF	USD	184,050	184,050	3.68	1 lot (3,100 pcs)	184,050	603,704	60% Advance & Balance before dispatch	Price advantage in ordering from Fujian Kingbake

Party Name	Country of Origin	Shipment Mode	Shipment Term	Quantity Nos	Amount FC	Total - Qar.	Payment Mode	Date of shipment	Date of arrival	Period of Completion
Fujian Kingbake Food Appliance Co. Ltd, China (8 SKUs)	China	Sea	CIF	1 lot (3,100 pcs)	97,025	357,052	as above	Approx. 3 months from workable LC and advance payment for Mould	Approx. 1 month from shipment	N/A
Total CIF, Hamed Port, Qatar					97,025	357,052				

Supplier selection criteria(s):
☒ Better quality ☐ Lowest bidder ☐ Reputed supplier ☐ Others (specify) ☐

Particulars	Amount (QAR)
Budgeted value for the requested capex/ expense	371,570
Budgeted utilized till last purchase	-
Balance available for this purchase	371,570
Proposed as per this purchase memorandum	(357,052)
(Samples/ Defect)	34,518