

Price Approval Sheet for Cartons (Packaging Material) for Edible Oil

Date: 12/22/2022

All prices are in QAR per piece																			
Suppliers Name																			
Galaxy Cartons Factory				Arabian Packaging				Doha Modern Factory for Cartons				Westrock Carton Factory				Papyrus Carton Factory			
No	Cartons for Bottle Size	Cartons Specification		New Price	Old Price	Increase %	New Price	Old Price	Increase %	New Price	Old Price	Increase %	New Price	Old Price	Increase %	New Price	Old Price	Increase %	
1	750ml	Brown, 3-ply, 1-Color		0.95	0.95		1.00	1.00		0.85	0.95	-11%	1.10			0.90	0.95	-5%	
2	750ml	Brown, 3-ply, 2-Color		1.00	1.00		1.00	1.00		0.85	0.95	-11%	1.10			0.90	0.95	-5%	
3	750ml	White, 3-ply, 2-Color		1.20	1.10	9%	1.18	1.80	-34%	1.20	1.30	-8%	1.30			0.90	0.95	-5%	
4	15L	Brown, 3-ply, 1-Color		1.05			1.05			1.00			1.16						
5	16L	Brown, 3-ply, 1-Color		1.05	1.05		1.05	1.05		1.00	1.07	-7%	1.21			1.05			
6	18L	Brown, 3-ply, 1-Color		1.05	1.05		1.07	1.10	-3%	1.05	1.07	-2%	1.21	1.25	-3%	1.05	1.10	-5%	
7	18L	Brown, 3-ply, 2-Color		1.05	1.10	-5%	1.07	1.10	-3%	1.05	1.07	-2%	1.45	1.25	16%	1.05	1.10	-5%	
8	18L	Brown, 3-ply, 3-Color		1.05	1.10	-5%	1.32	1.32		1.05	1.07	-2%	1.38	1.25	10%	1.35	1.10	21%	
9	18L	White Kraft, 3-ply, 1-Color		1.35	1.25	8%	1.25	1.25					1.38			1.35	1.50	-10%	
10	18L	White Kraft, 3-ply, 2-Color		1.35	1.30	4%	1.25	1.25					2.20			1.35	1.50	-10%	
11	18L	White Duplex, 3-ply, 1-Color		1.55	1.55		2.00	2.00					2.20			1.35	1.50	-10%	
12	18L	White Duplex, 3-ply, 2-Color		1.60	1.60		2.00	2.00					2.20			1.10	1.50	-27%	
13	3L	Brown, 3-ply, 1-Color		1.05	1.05		1.10	1.10		1.05	1.07	-2%	1.21	1.25	-3%	1.10	1.25	-12%	
14	3L	Brown, 3-ply, 2-Color		1.10	1.10		1.10	1.10		1.05	1.07	-2%	1.65	1.25	32%	1.35	1.25	8%	
15	3L	White Duplex, 3-ply, 1-Color		1.50	1.55	-3%	1.50	1.50					1.65			1.35	1.65	-18%	
16	3L	White Duplex, 3-ply, 2-Color		1.50	1.60	-6%	1.50	1.50					1.57			1.30	1.65	-21%	
17	5L	Brown, 3-ply, 1-Color		1.35	1.35		1.43	1.43		1.30	1.40	-7%	1.57	1.50	5%	1.30	1.45	-10%	
18	5L	Brown, 3-ply, 2-Color		1.40	1.40		1.43	1.43		1.30	1.40	-7%	3.41	1.50	127%	2.15	1.45	48%	
19	5L	Brown, 5-ply, 1-Color		2.05	2.20	-7%	3.10	3.10		2.20	2.50	-12%	3.47			2.15	2.35	-9%	
20	5L	Brown, 5-ply, 2-Color		2.05	2.25	-9%	3.15	3.15		2.20	2.50	-12%	1.80			1.60	2.35	-32%	
21	5L	White Kraft, 3-ply, 1-Color		1.75	1.70	3%	1.63	1.63		1.85	2.00	-8%	1.80			1.60	1.85	-14%	
22	5L	White Kraft, 3-ply, 2-Color		1.75	1.60	9%	1.63	1.63		1.85	2.00	-8%	1.80			2.75	1.85	49%	
23	5L	White Kraft, 5-ply, 1-Color		2.50	1.75	43%	2.26	2.26		3.10	3.35	-7%	2.49			2.75	2.75		
24	5L	White Kraft, 5-ply, 2-Color		2.50	2.55	-2%	2.26	2.26		3.10	3.35	-7%	2.49			1.60	2.75	-42%	
25	5L	White Duplex, 3-ply, 1-Color		1.90	2.60	-27%	1.90	1.90					2.10			1.60	1.85	-14%	
26	5L	White Duplex, 3-ply, 2-Color		1.90	2.00	-5%	1.90	1.90					2.10			2.75	1.85	49%	
27	5L	White Duplex, 5-ply, 1-Color		2.65	2.85	-7%	2.53	2.53					2.78			2.75	2.75		
28	5L	White Duplex, 5-ply, 2-Color		2.65	2.90	-9%	2.53	2.53					2.78			2.75	2.75		

Prices Will Remain Valid till 30/06/2023

- Notes:
- Prices are on door-delivered basis
  - Block development charges will be additional and paid at actual (Applicable in case of design change/new design)
  - We will buy at the above prices or lower, for next 6 months. Next comparisons will be made after 6 months or if the prices are increased
  - The stated period is 6 months but Procurement department will be checking the market prices regularly.
  - For any new suppliers, the selection criteria will be primarily focused on quality, followed by other factors like capacity, delivery terms, payment terms, cost, availability, etc.
  - Orders will be placed with the suppliers based upon their sufficiency w.r.t. raw material availability, printing capacity available with them
  - While placing orders, choice of supplier will be made not only on being the cheapest, but also considering quality of print, capability of supplier & production capacity of the supplier.
  - Total estimated purchases H1-2023 is approx. QAR 1,334,822/- (This value is based upon sales plan and might vary based upon requirement). Please refer to attached cost
  - Above mentioned prices will not be applicable for any bulk requirement (for example Govt. Tenders)

Farooq Saleem Executive Purchase	Devendra Somvanshi Plant Manager	Tayyab Mohammad Azam Senior Manager - Procurement	Fahim Rasmay Senior Manager • Finance	Hamed Bushra General Manager	Salim Pathan General Manager	Khalid Asst. Vice President - Finance	Tariq Muhammad Chief Executive Officer	Sheikh Mansoor Board Member
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# Qatar Foods Industries

## Price Approval Sheet for Packing Material

Date: 18-Jul-22

## (Edible Oil Cartons)

Price approval CTN/ July to December 2022			All prices are in QAR per piece				
			Supplier Name				
S. No.	Description	Specification	Galaxy Cartons Factory	Arabian Packaging	Doha Modern Factory for Cartons	Westrock Carton Factory	Papyrus Carton Factory
1	Cartons - 750ml Oil Bottles	Brown, 3-ply, 1-Color	0.95	1	0.95		0.95
2	Cartons - 750ml Oil Bottles	Brown, 3-ply, 2-Color	1	1	0.95		0.95
3	Cartons - 750ml Oil Bottles	White, 3-ply, 2-Color	1.1	1.8	1.3		0.95
4	Cartons - 1.6L Oil Bottles	Brown, 3-ply, 1-Color	1.05	1.05	1.07		
5	Cartons - 1.8L Oil Bottles	Brown, 3-ply, 1-Color	1.05	1.1	1.07	1.25	1.1
6	Cartons - 1.8L Oil Bottles	Brown, 3-ply, 2-Color	1.1	1.1	1.07	1.25	1.1
7	Cartons - 1.8L Oil Bottles	Brown, 3-ply, 3-Color	1.1	1.32	1.07	1.25	1.1
8	Cartons - 1.8L Oil Bottles	White Kraft, 3-ply, 1-Color	1.25	1.25			1.5
9	Cartons - 1.8L Oil Bottles	White Kraft, 3-ply, 2-Color	1.3	1.25			1.5
10	Cartons - 1.8L Oil Bottles	White Duplex, 3-ply, 1-Color	1.55	2			1.5
11	Cartons - 1.8L Oil Bottles	White Duplex, 3-ply, 2-Color	1.6	2			1.5
12	Cartons - 3L Oil Bottles	Brown, 3-ply, 1-Color	1.05	1.1	1.07	1.25	1.25
13	Cartons - 3L Oil Bottles	Brown, 3-ply, 2-Color	1.1	1.1	1.07	1.25	1.25
14	Cartons - 3L Oil Bottles	White Duplex, 3-ply, 1-Color	1.55	1.5			1.65
15	Cartons - 3L Oil Bottles	White Duplex, 3-ply, 2-Color	1.6	1.5			1.65
16	Cartons - 5L Oil Bottles	Brown, 3-ply, 1-Color	1.35	1.43	1.4	1.5	1.45
17	Cartons - 5L Oil Bottles	Brown, 3-ply, 2-Color	1.4	1.43	1.4	1.5	1.45
18	Cartons - 5L Oil Bottles	Brown, 5-ply, 1-Color	2.2	3.1	2.5		2.35
19	Cartons - 5L Oil Bottles	Brown, 5-ply, 2-Color	2.25	3.15	2.5		2.35
20	Cartons - 5L Oil Bottles	White Kraft, 3-ply, 1-Color	1.7	1.63	2		1.85
21	Cartons - 5L Oil Bottles	White Kraft, 3-ply, 2-Color	1.6	1.63	2		1.85
22	Cartons - 5L Oil Bottles	White Kraft, 5-ply, 1-Color	1.75	2.26	3.35		2.75
23	Cartons - 5L Oil Bottles	White Kraft, 5-ply, 2-Color	2.55	2.26	3.35		2.75
24	Cartons - 5L Oil Bottles	White Duplex, 3-ply, 1-Color	2.6	1.9			1.85
25	Cartons - 5L Oil Bottles	White Duplex, 3-ply, 2-Color	2	1.9			1.85
26	Cartons - 5L Oil Bottles	White Duplex, 5-ply, 1-Color	2.85	2.53			2.75
27	Cartons - 5L Oil Bottles	White Duplex, 5-ply, 2-Color	2.9	2.53			2.75

Prices Will Remain Valid till 31/12/2022

## Note:

- Prices are on door-delivered basis
- Block development charges will be additional and paid at actual (Applicable in case of design change/new design)
- We will buy at the above prices or lower, for next 6 months. Next comparisons will be made after 6 months or if the prices are increased
- The stated period is 6 months but Procurement department will be checking the market prices regularly.
- For any new suppliers, the selection criteria will be primarily focused on quality, followed by other factors like capacity, delivery terms, payment terms, cost, availability, etc.
- Orders will be placed with the suppliers based upon their sufficiency w.r.t. raw material availability, printing capacity available with them
- While placing orders, choice of supplier will be made not only on being the cheapest, but also considering quality of print, capability of supplier & production capacity of the supplier.
- Total estimated expense in next 6 months is approx. QAR 2,268,891/- (This value is based upon sales plan and might vary based upon requirement). Please refer to attached cost working sheet.
- Above mentioned prices will not be applicable for any bulk requirement (for example Govt. Tenders)

Farooq Saleem  
Farooq Saleem  
Executive Purchase  
7/20/2022

Devendra  
Devendra Somvanshi  
Plant Manager  
7/21/2022

Tayyab Mohammad Azam  
Tayyab Mohammad Azam  
Senior Manager - Procurement  
7/21/2022

Fahim Rasmy  
Fahim Rasmy  
Senior Manager - Finance  
7/21/2022

Fahim Rasmy  
Fahim Rasmy  
Senior Manager - Finance  
7/23/2022

Hamed Bushra  
Hamed Bushra  
General Manager  
7/24/2022

Salim Pathan  
Salim Pathan  
General Manager  
7/24/2022

Nusir Hussain  
Nusir Hussain  
Senior Manager - Finance  
7/24/2022