

No: QFI/2023/071

PURCHASE MEMORANDUM

Date : 05/04/2023

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BASIC DETAILS

		IF CAPEX, NATURE OF CAPEX		LAST PURCHASE	
Item / Asset Title	: Crude Corn Oil	a) Expansion	<input type="checkbox"/> b) Capacity enhancement	<input type="checkbox"/>	Supplier name : Grain Processing Corporation Co.-USA
Type of Item / Asset	: Raw Material	c) Cost reduction	<input type="checkbox"/> d) Replacement	<input type="checkbox"/>	Total value : USD 1,113,075/- Rate : USD 1,455/-
Department	: Production	e) Office equipments	<input type="checkbox"/> f) Furniture & Fittings	<input type="checkbox"/>	Total Qty : 1,765 MT (for April 2023 shipments)
Type of expenditure	: Capital	g) Others (Specify)	<input type="checkbox"/>	<input type="checkbox"/>	Pur. Memo. No : QFI/2023/064 Date : 30.03.2023

REASON/OBJECTIVE OF THIS PURCHASE

1-Re-ordering Crude Corn Oil to cover balance open volumes for Tamween supply:-

- a. Considering quality concerns in Brazil material booked of 6,000mts. Out of which 2,500mts is already shipped and balance have been asked to hold until quality issues are resolved.
- b. To cover any possible shortages due to above and also to close the open volumes of 720mts, it is proposed to purchase the same.

2-Grain Processing Corporation is a manufacturer and distributor of edible oil and have supplied us earlier also. Product is approved quality.

3-There is price advantage of USD 5/MT X 720 MT = USD 3,600/- equivalent QAR 13,245/- as compared to last purchase.

4-Direct price reference from Reuters is not available for corn oil as corn oil is By-product and its availability is dependent on corn starch & sweeteners demand, also there is global scarcity on availability of corn oil and prices vary from origin to origin and shipment period, hence we are booking as per availability and requirement.

5-Purchase price comparison & approval document attached.

RISKS/CONCERN/S/NON-COMPLIANCE OF SOPS OR POLICY

No	Supplier & Product Name	Country of Origin	Shipment Term	Currency	Quoted rate/MT	Negotiated rate/MT	Exchange rate	Quantity MT	Total - Qr.	Payment Term / Mode	QUOTED SUPPLIER(S) DETAILS		Remarks
											Amount FC	Amount MT	
1	Grain Processing Corporation, USA (Abuissa Commodity Brokers) Crude Corn Oil	USA	CIF	USD	1,470	1,450	3.68	720	1,044,000	CAD	1-Cost QAR. 4,000/container for clearance, legalisation, delivery order, insurance, transportation etc. any other port / shipping line charges is not included in this PM. 2-The above cost is indicative only. However actual will be paid by us at the time of clearance. 3-Partial delivery & payment is acceptable. 4-Crude oil is duty exempted based on Quota and H.S. code availability and exemption will be arranged. Incase of any issue in custom tariff and in the event of rejection of exemption request, 5% duty will be paid by us. 5-Quantity Tolerance +/- 5 % acceptable.		
2	Lipidos Santiga, Spain Crude Corn Oil (see remarks)	Spain	CIF	USD	1,540	1,540	3.68	720	1,108,800	CAD	Offer was for 150mt only and Refined oil, equivalent crude price is shown reducing our refining premium Price advantage in ordering from Grain Processing		
3	Hillsun Services, Singapore Crude Corn Oil (see remarks)	China	CFR	USD	1,660	1,570	3.68	720	1,130,400	CAD	Offer was for 600mt only and Refined oil, equivalent crude price is shown reducing our refining premium Price advantage in ordering from Grain Processing		
								Total CIF	1,431,700		4,164,556		

* All the supported quotations should be attached

Supplier / Product Name	Country of Origin	Shipment Mode	Shipment Term	Negotiated rate/MT	Exchange rate	Quantity MT	Total - Qr.	RECOMMENDED SUPPLIER DETAILS			Period of completion
								Amount FC	Amount MT	Payment Mode	
Grain Processing Corporation, USA (Abuissa Commodity Brokers) Crude Corn Oil	USA	CIF	Sea	1,450	3.68	720	1,044,000	3,841,920	As mentioned above	In 20cts, Partially during July 2023	Aprx 35-40 days from dispatch

Supplier selection criterias ;
Better quality
Lowest bidderReputed supplier
Others (specify)

BUDGET DETAILS

Particulars

Budgeted value for the requested Capex/expense	7,444,556
Budget utilized till last purchase	7,444,556
Balance available for this purchase	7,444,556
Proposed as per this purchase memorandum	7,444,556
Surplus/(Deficit)	7,444,556

AUTHORIZATION / APPROVAL

Yousaf Pervaiz	Mohamed Faraz Ahmed	Tariqah Mohammad Azam	Fahim Rasny	Hamed Bushra	Khalid Mansoor
Michael Mascarenhas	Faraz Ahmed	Farzaan Khatri	Fahim Rasny	Hamed Bushra	Khalid Mansoor
Vishnu Prasad					

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Khalid Mansoor

Chief Executive Officer
Asst. Vice President - Finance
Asst. Vice President - Procurement
Asst. Vice President - HR