

Company Name: Alcat

To: Eng. Kamaluddin Aboobaker

**Subject: Quotation for Bitumeneous**

Effective Date: August 14, 2024

Dear Eng. Kamal ,

With reference to your enquiry of Bitumeneous supplied by RAETEX , we are pleased to provide the following price for your attention.

Description	Payment Terms	Transport Method	Standard	Price (QAR/mT)
Bitumeneous	LC 60 days	Tanker Truck	Standard	1,959

Please note that this quotation is subject to the customer's acceptance of the following terms and conditions:

- The price quoted above is exclusive to **Alcat** and is only valid for seven (7) calendar days unless accepted in writing by signing below..
- The above quoted prices includes the cost of transportation to the customer's asphalt plant site.
- The above prices are based on current price of bitumen 60/70. Any change in bitumen 60/70 price from Woqod will result in a corresponding +/- adjustment in Raetex standard price to Alcat of 2,145 QRs per MT, and it will be used as base Raetex quotation for the purpose of negotiation.
- Payment Terms: 60 days LC from the date of delivery to the nominated site.**
- Title and all risk, including consequential loss, responsibility for storage and quality control for the product above shall pass from the Supplier to the Purchaser upon completion of each delivery of the product to the Purchaser's nominated facility.
- By signing below, the Purchaser hereby certifies that they have adequate facility, know-how, and trained personnel in accordance with Ashghal, ANAS & MOE published standards for proper storage and handling of the product, to handle the product delivered to them.
- By signing below the Purchaser accepts the terms and conditions contained herein which shall form part of the binding sales contract between the parties and which cannot be varied, at any time, without the written consent of both parties.
- This quotation and all the information contained within it is deemed to be commercially confidential and is not for circulation.

Raetex Marketing.

Respectfully submitted:



Please sign, date and stamp below  
to signify acceptance:

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For and on behalf of  
**Raetex Doha WLL**

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For and on behalf of  
**Alcat**



Company Name: **Alcat**

To: Mr. Kamal

**Subject: Quotation for PMB , CRMB and Tako and Prime Coat**

Effective Date: August 14, 2024

Dear Mr. Kamal

With reference to your enquiry for the of RAETEX Crumb Rubber Modified Bitumen (CRMB), PMB binder and Prime Coat produced and supplied from the RAETEX Mesaieed Modification Terminal, we are pleased to provide the following price for your attention.

Description	Transport Method	Standard	Price for Full Product including bitumen (QAR/mT)
PMB	Tanker Truck	IAN100	3,035
CRMB Performance Grade 76-10 E Grade	Tanker Truck	IAN100	3,000
Prime Coat M70	Tanker Truck	ASTM D2027	2,730
Tackcoat	Tanker Truck	CSS 1H/SS1H	2,475

Please note that this quotation is subject to the customer's acceptance of the following terms and conditions:

- The price quoted above is exclusive to **Alcat** and is only valid for seven (7) calendar days unless accepted in writing by signing below..
- The above quoted prices includes the cost of transportation to the customer's asphalt plant site.
- The above prices are based on current prices of raw materials. Any change in raw material prices will result in a corresponding +/- adjustment in the price quoted.
- Payment Terms: 90 days LC from the date of delivery to the nominated site..**
- Title and all risk, including consequential loss, responsibility for storage and quality control for the product above shall pass from the Supplier to the Purchaser upon completion of each delivery of the product to the Purchaser's nominated facility.
- The Supplier will issue a Product Certificate representing the final acceptance by the Purchaser of the delivered product.
- By signing below, the Purchaser hereby certifies that they have adequate facility, know-how, and trained personnel in accordance with Ashghal, ANAS & MOE published standards for proper storage and handling of the product, to handle the product delivered to them.
- By signing below the Purchaser accepts the terms and conditions contained herein which shall form part of the the binding sales contract between the parties and which cannot be varied, at any time, without the written consent of both parties.
- This quotation and all the information contained within it is deemed to be commercially confidential and is not for circulation.

Raetex Marketing.

Respectfully submitted:



Please sign, date and stamp below  
to signify acceptance:

For and on behalf of

For and on behalf of

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