

**Qatar Food Industries Co. - Oil Plant**

P.O. Box 1444,Doha Qatar  
44415000

**No: QFI/2024/179**

**PURCHASE MEMORANDUM**

**Date : 09/10/2024**

BASIC DETAILS			IF CAPEX, NATURE OF CAPEX			LAST PURCHASE		
Item / Asset Title	: Crude Degummed Corn Oil		a) Expansion	<input type="checkbox"/>	b) Capacity enhancement	<input type="checkbox"/>	Supplier name	: BOLACALAR UN YEM YAĞ GIDA SAN.TIC.AS, Turkey CoO- Turkey
Type of Item / Asset	: Raw Material		c) Cost reduction	<input type="checkbox"/>	d) Replacement	<input type="checkbox"/>	Total value	: USD 612,500/- Rate : USD 1,225/M1
Department	: Production		e) Office equipments	<input type="checkbox"/>	f) Furniture & Fittings	<input type="checkbox"/>	Total Qty	: 500 MT
Type of expenditure	: Capital <input type="checkbox"/> Revenue <input checked="" type="checkbox"/>		g) Others (specify)	<input type="checkbox"/>			Pur. Memo. No	: QFI/2024/178 Date : 09.10.2024

*Note: Pls attach feasibility study if a /b / c is/are applicable.*

**REASON/OBJECTIVE OF THIS PURCHASE**

- 1-Crude Degummed Corn Oil in bulk packing required for processing Corn Oil in our refinery for supply towards the awarded MOCI tender.
- 2-Required crude corn oil quantity is 9,300 MT for 9 monthly lots supply starting tentatively from 15th Jan 2025 onwards, subject to MOCI's confirmation. We have already secured 4,480MT under PM No. QFI/2024/172 & PM NO. QFI/2024/179. As such balance volumes to be secured of Corn oil for Tamween Supply is 4,820 MT. Considering the lower bid and commercial requirements, confirming entire volumes offered by GPC at fixed price. With this order confirmation, post completion of Tender, we will have about 4 months of stocks in hand for commercial supplies. (refer stock report attached).
- 3-Approved quality and supplier.
- 4-Direct price reference from Reuters is not available for corn oil as corn oil is By-product and its availability is dependent on corn starch & sweeteners demand, also there is global scarcity on availability of corn oil and prices vary from origin to origin and shipment period, hence we are booking as per availability and requirement.
- 5-There is price advantage of USD 324,000/- eqv. QAR 1,182,600/- as compared to last purchase.
- 6-Purchase price comparison & approval document attached.

**RISKS/CONCERNS/NON-COMPLIANCE OF SOPs or POLICY**

NA

**QUOTED SUPPLIER(S) DETAILS**

No	Supplier & Product Name	Country of Origin	Shipment Term	Currency	Quoted rate/MT	Negotiated rate/MT	Exchange rate	Quantity MT	Amount FC	Total - Qr.	Payment Term / Mode	Remarks
1	Grain Processing Corporation, USA (Through Aboissa) Crude Degummed Corn Oil	USA	CFR	USD	1,195	1,190	3.65	6,480	7,711,200	28,145,880	CAD through Bank	1-Cost QAR. 4,000/container for clearance, legalisation, delivery order, insurance, transportation etc. any other port / shipping line charges is not included in this PM. 2-The above cost is indicative only.However actual will be paid by us at the time of clearance. 3-Partial delivery & payment is acceptable. 4-Crude oil is duty exempted based on Quota and H.S. code availability and exemption will be arranged. Incase of any issue in custom tariff and in the event of rejection of exemption request, 5% duty will be paid by us. 5-Insurance will be taken care by Business Unis. 6-Quantity Tolerance +/- 5 % acceptable.
2	Fondelir, Argentina (Through Aboissa) Crude Degummed Corn Oil	Argentina	CFR	USD	1,190	1,190	3.65	6,480	7,711,200	28,145,880	100% against copy documents	Were offering only part requirement 3,220 MT. for comparison purposes showing entire volume of 6,480 MT. Quality not validated, New supplier, Hence not proposed to purchase from them, will consider in future, if required.
3	BOLACALAR UN YEM YAĞ GIDA SAN.TIC.AS, Turkey Crude Degummed Corn Oil	Turkey	CFR	USD	1,225	1,225	3.65	6,480	7,938,000	28,973,700	LC at Sight	
4	ACE International Trading Pte Ltd, Singapore (Thru Hill Sun Services Pvt Ltd ) Crude Degummed Corn Oil	EU, etc.	CFR	USD	1,270	1,270	3.65	6,480	8,229,600	30,038,040	100% against copy documents	Price advantage in ordering from Grain Processing Corporation Were able to quote part requirement only, for comparison purposes showing entire volume of 6,480 MT.

\* All the supported quotations should be attached

**RECOMMENDED SUPPLIER DETAILS**

Supplier / Product Name	Country of Origin	Shipment Term	Shipment Mode	Negotiated rate/MT	Exchange rate	Quantity MT	Amount FC	Total - Qr.	Payment Mode	Date of shipment	Date of arrival	Period of completion
Grain Processing Corporation, USA (Through Aboissa) Crude Degummed Corn Oil	USA	CFR	Sea	1,190	3.65	6,480	7,711,200	28,145,880	CAD through Bank	Partial from Dec to May 2025	Apprx.45-60 days from dispatch	
<b>Total CFR</b>							<b>7,711,200</b>	<b>28,145,880</b>				

Supplier selection criteria(s) :

Better quality ☐ Lowest bidder ☐ Reputed supplier ☐ Others (specify) ☒ Approved supplier and Quality

**BUDGET DETAILS**

Particulars	Amount (QR)	Remarks, if any
Budgeted value for the requested Capex/expense		
Budget utilized till last purchase		
Balance available for this purchase		
Proposed as per this purchase memorandum		
Surplus/(Deficit)		

**AUTHORIZATION / APPROVAL**

<i>Farooq Saleem</i>	<i>Michael</i>	<i>Tayyab Mohammad Azam</i>	<i>Faizaan Khatri</i>	<i>Atif Hussain</i>	<i>Hamed Bushra</i>	<i>Adnan Meerji</i>	<i>Khaja</i>	<i>Tarique Mohammad</i>	<i>Ahmed Osman</i>	<i>Sheikh Mansoor</i>
Farooq Saleem	Michael Mascarenhas	Tayyab Mohammad Azam	Faizaan Khatri	Atif Hussain	Hamed Bushra	Adnan Meerji	Khaja Bahauddin	Tarique Mohammad	Ahmed Osman	Sheikh Mansoor
Executive Purchase	Assistant Manager - Contract Execution - Export	Senior Manager – Procurement	Manager Finance	Head Procurement	General Manager	General Manager	Asst. Vice President - Finance	Chief Executive Officer	Business Advisor	Board Member
14/10/2024	14/10/2024	14/10/2024	14/10/2024	14/10/2024	15/10/2024	16/10/2024	16/10/2024	17/10/2024	17/10/2024	17/10/2024