

ALCAT ASPHALT PLANT
SALARY ANALYSIS -YEAR 2024

GROSS SALARY INCL. OT

| DESCRIPTION | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YTD |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| BUDGET -YR 2024 | 372,568 | 374,058 | 372,126 | 375,989 | 389,619 | 399,937 | 399,385 | 398,282 | 409,318 | 411,139 | 404,354 | 402,864 | 4,709,639 |
| ACTUAL -YR 2024 | 331,989 | 310,679 | 340,818 | 340,137 | 334,236 | 364,247 | 364,247 | 364,247 | 364,247 | 364,247 | 364,247 | 364,247 | 4,207,588 |
| ACTUAL -YR 2023 | 309,608 | 308,461 | 325,311 | 319,579 | 336,897 | 357,163 | 339,642 | 355,477 | 372,963 | 365,723 | 350,960 | 364,247 | 4,106,031 |
| ACH% on BUDGET | 89% | 83% | 92% | 90% | 86% | 91% | 91% | 91% | 89% | 89% | 90% | 90% | 89% |
| ACH% on LY ACTUAL | 107% | 101% | 105% | 106% | 99% | 102% | 107% | 102% | 98% | 100% | 104% | 100% | 102% |

REVENUE

| DESCRIPTION | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YTD |
|-------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| BUDGET -YR 2024 | 11,870,406 | 12,101,256 | 11,694,969 | 12,335,969 | 14,792,556 | 16,515,356 | 16,362,356 | 16,245,669 | 18,111,969 | 18,465,969 | 16,979,839 | 16,963,339 | 182,439,651 |
| ACTUAL -YR 2024 | 6,359,079 | 5,448,109 | 5,281,720 | 3,955,468 | 4,547,878 | 6,304,256 | 7,490,074 | 6,929,768 | 5,724,650 | 8,413,529 | 5,901,624 | 7,221,414 | 73,577,569 |
| ACTUAL -YR 2023 | 3,505,833 | 6,398,173 | 5,981,889 | 3,599,146 | 10,328,877 | 8,407,189 | 7,451,197 | 14,629,894 | 16,475,593 | 10,870,134 | 8,940,697 | 9,600,000 | 106,188,621 |
| ACH% on BUDGET | 54% | 45% | 45% | 32% | 31% | 38% | 46% | 43% | 32% | 46% | 35% | 43% | 40% |
| ACH% on LY ACTUAL | 181% | 85% | 88% | 110% | 44% | 75% | 101% | 47% | 35% | 77% | 66% | 75% | 69% |

SALARY AS A % OF REVENUE

| DESCRIPTION | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YTD |
|-----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| BUDGET -YR 2024 | 3.1% | 3.1% | 3.2% | 3.0% | 2.6% | 2.4% | 2.4% | 2.5% | 2.3% | 2.2% | 2.4% | 2.4% | 2.6% |
| ACTUAL -YR 2024 | 5.2% | 5.7% | 6.5% | 8.6% | 7.3% | 5.8% | 4.9% | 5.3% | 6.4% | 4.3% | 6.2% | 5.0% | 5.7% |
| ACTUAL -YR 2023 | 8.8% | 4.8% | 5.4% | 8.9% | 3.3% | 4.2% | 4.6% | 2.4% | 2.3% | 3.4% | 3.9% | 3.8% | 3.9% |