

UNITED BAKERIES**VEHICLE LEASE RENTAL CHARGES - SALES VEHICLES SUMMARY**

| NO | VEHICLE NO | VEHICLE DESCRIPTION | RENTAL PERIOD | SM REFERENCE | MONTHLY RATE | AMOUNT PAYABLE |
|-------|------------|---------------------|---------------|----------------------|--------------|----------------|
| 1 | 26433 | HIACE-PV 3STR 2019 | Jun-23 | UB/ST-26/SM/2019/033 | 2,225 | 2,225 |
| 2 | 28804 | HIACE-PV 3STR 2019 | Jun-23 | UB/ST-26/SM/2019/033 | 2,225 | 2,225 |
| 3 | 30455 | HIACE-PV 3STR 2019 | Jun-23 | UB/ST-26/SM/2019/033 | 2,225 | 2,225 |
| 4 | 65774 | HIACE-PV 3STR 2019 | Jun-23 | UB/ST-26/SM/2019/033 | 2,225 | 2,225 |
| 5 | 65907 | HIACE-PV 3STR 2019 | Jun-23 | UB/ST-26/SM/2019/033 | 2,225 | 2,225 |
| 6 | 192788 | HIACE-PV 3STR 2020 | Jun-23 | UB/ST-26/SM/2020/005 | 2,170 | 2,170 |
| TOTAL | | | | | | 13,295 |

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UNITED BAKERIES



Date : 21.11.2019

SERVICE ORDER

Chief Executive Officer
Aayan Leasing Co.
Doha - Qatar
Tel: 44999888
Fax: 44999894

Ref. No.: UB/SM/2019/033

Dear Mr. Mohamed Ziada,

We are pleased to confirm our service order on operating lease for 5 years as per details below:

| S. No | Vehicle Make | Model year | No. of Units | Monthly Rent per Vehicle (QAR) |
|-------|---------------------|------------|--------------|--------------------------------|
| 01 | High Roof Panel Van | 2019/2020 | 05 | 2,225/- |

Terms and Conditions for Periodical Services, renewal of insurance and registration, accident and breakdowns shall remain same as per your service details dated 01.08.2019.

Payment will be made after 60 days from the date of invoice.

Look forward to delivery of above vehicles as soon as possible.

With best regards,

Authorised Signatory

United Bakeries

Service Memorandum (SM)

| | | | |
|--------------------------|--|---------------|-------------------|
| Date : | 06/11/2019 | Reference No. | UB/ST-26/2019/033 |
| Nature Of Service | Vehicles on Lease | Department | Sales |
| Objective Of The Service | Delivery of Bakery products to outlets | | |

COMPETITIVE QUOTES FROM SERVICE PROVIDERS

| No. | Service Provider | Quoted rate -- QAR/month/vehicle | Negotiated rate -- QAR/month/vehicle | Total in QAR (for 60 months) | Payment Mode |
|-----|--|-------------------------------------|---|---------------------------------|---------------------------|
| 1 | Aayan Leasing Co., Qatar/High Roof Panel Van | 2,325/month x 60 Month | 2,225/month x 5 Nos | 667,500 | 60 days from Invoice date |

All the supported Quotation should be attached

RECOMMENDED SERVICE PROVIDER

| No. | Service Provider | Currency -- QAR/months/vehicle | No. of vehicles | Total in QAR (for 60 months) | Payment Mode |
|-----|--|-----------------------------------|-----------------|---------------------------------|---------------------------|
| 1 | Aayan Leasing Co., Qatar/High Roof Panel van | 2,225/-month | 5 | 667,500 | 60 days from Invoice date |

Service Provider Selection Criteria.

Better Quality ☐ Lowest Bidder ☐ Reputed Supplier ☒ Others (Specify) Existing Service Provider ☒

Remarks: -

- 1- Panel vans required for the distribution of Arabic Bread from the New Arabic Bread production line in Industrial Area Street-26
- 2- Toyota High Roof is preferred for having 25% more loading space and found more stable in operation compared to Nissan high Roof vans and easily availability of spare parts, less service / maintenance cost, good performance.
- 3- Terms and Conditions will be as per attached lease agreement (draft stage). It will be executed as per mutual agreement.

BUDGET Vs ACTUAL

| Particulars | Amount - QAR |
|--|--------------|
| Budgeted value for the requested service/capex | |
| Budget utilized till last purchase | |
| Balance available for this purchase | |
| Proposed as per this service memorandum | |
| Surplus/(Deficit) | |

AUTHORIZATION/APPROVAL

Prepared by:

Approved by:

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UNITED BAKERIES

SERVICE ORDER



Date : 18.02.2020

Chief Executive Officer
Aayan Leasing Co.
Doha - Qatar
Tel: 44999888
Fax: 44999894

Ref. No.: UB/ST-26/SM/2020/005

Dear Mr. Mohamed Ziada,

We are pleased to confirm our service order on operating lease for 5 years as per details below:

| S. No | Vehicle Make | Model year | No. of Units | Monthly Leasing per Vehicle (QAR) for 5 years |
|-------|----------------------------------|------------|--------------|---|
| 01 | High Roof Panel Van Old model | 2019 | 01 | 2,170/- |

Terms and Conditions for Periodical Services, renewal of insurance and registration, accident and breakdowns shall remain same as per your service details dated 01.08.2019.

Payment will be made after 60 days from the date of invoice.

Look forward to delivery of above vehicles as soon as possible.

With best regards,

For United Bakeries

United Bakeries

Service Memorandum (SM)

| | | | |
|--------------------------|--|---------------|----------------------|
| Date : | 28/01/2020 | Reference No. | UB/ST-26/SM/2020/005 |
| Nature Of Service | Vehicles on Lease | Department | Sales |
| Objective Of The Service | Delivery of Bakery products to outlets | | |

| COMPETITIVE QUOTES FROM SERVICE PROVIDERS | | | | | |
|---|--|------------------------------------|---|---------------------------------|---------------------------|
| No. | Service Provider | Quoted rate – QAR/month/vehicle | Negotiated rate -- QAR/month/vehicle | Total in QAR (for 60 months) | Payment Mode |
| 1 | Aayan Leasing Co., Qatar/High Roof Panel Van | 2,390/month | 2,170/month | 130,200 | 60 days from Invoice date |

All the supported Quotation should be attached

| RECOMMENDED SERVICE PROVIDER | | | | | |
|------------------------------|--|----------------------------------|-----------------|---------------------------------|---------------------------|
| No. | Service Provider | Currency – QAR/months/vehicle | No. of vehicles | Total in QAR (for 60 months) | Payment Mode |
| 1 | Aayan Leasing Co., Qatar/High Roof Panel van | 2,170/-month | 1 | 130,200 | 60 days from Invoice date |

Service Provider Selection Criteria.

Better Quality ☐ Lowest Bidder ☐ Reputed Supplier ☒ Others (Specify) Existing Service Provider ☒


Remarks: -

1- Additional High Roof Panel van is required for new sales route as per BP 2020

2- Toyota High Roof is preferred for having 25% more loading space and found more stable in operation compared to Nissan high roof vans and easy availability of spare parts, less service / maintenance cost, good performance.

3- Terms and Conditions will be as per attached lease agreement.

| BUDGET Vs ACTUAL | | |
|--|--------------|-----------------|
| Particulars | Amount - QAR | |
| Budgeted value for the requested service/capex | 807,940 | |
| Budget utilized till last purchase | - | |
| Balance available for this purchase | 807,940 | |
| Proposed as per this service memorandum | (26,040) | One year budget |
| Surplus/(Deficit) | 781,900 | |

| AUTHORIZATION/APPROVAL | |
|------------------------|--|
| Prepared by: | Approved by:  |

SC

1- Jan. 2020
2- Jan. 2020

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