



**INTEGRATED  
POLYMER  
SOLUTIONS**  
W.L.L

Quotation		Our Ref.: No. IPS/BM/105/2025	
To:	M/s. ALCAT ASPHALT PLANT POST BOX No. 220152 DOHA - QATAR	Date:	20.12.2025
		Customer ref.	
Attn:	Mr. Binas / Finance Manager	Tel. No.	+974 - 4450 3710
Email	binas@arc.qa	Fax No.	+974 -

**Subject: Quotation – Bituminized Products.**

Dear Sir,

Thank you for your enquiry. We are pleased to quote our best price as follows.

Item	Description	Unit	Qty	Unit Rate Qrs.
1.	Supply of Bitumen Type 60/70	Ton	01	1,900.00
2.	Supply of PMB	Ton	01	2,875.00
3.	Supply of CRMB	Ton	01	2,975.00

**Terms & Payment**

60 days credit supported with bank guarantee or PD cheque in advance prior to the delivery of material.

**Bitumen Origin & Delivery**

Bitumen 60/70 is from BAPCO Bahrain. Our price is inclusive of delivery at your site in the State of Qatar.

**Validity**

Validity of this offer is 7 days from this quotation date.

The price can be very according to the market variation of Bitumen 60/70 price. We will update you the price changes prior we change our price.

We hope that the above quoted price would meet with your requirement and will favor us with your valuable order.

Looking forward to hear your favorable reply.

Best Regards



Mohamed Awad Norain

General Manager (Mobile No. 3991 9002)

## Mohammed Zayani Karuppanooppan

---

**From:** THE PARTNERS <thepartners@thepartnersqa.com>  
**Sent:** Sunday, December 21, 2025 11:54 AM  
**To:** Binas Mohd  
**Cc:** Kamalludeen Aboobaker; mohamed norain; THE PARTNERS; Abdul Gafoor Cheruka Palli  
**Subject:** Re: Quotation

Dear Mr. Binas,

Considering our long time business corporation, we had provided you the best available lowest price. Please accept it and favaur us with your valuable order.

Thank you in advance

Mohamed Awad Norain  
General Manager

---

**From:** Binas Mohd <binas@arc.qa>  
**Sent:** 21 December 2025 10:24  
**To:** THE PARTNERS <thepartners@thepartnersqa.com>  
**Cc:** Kamalludeen Aboobaker <kamal@arc.qa>; mohamed norain <mohamednorain@gmail.com>; THE PARTNERS <mohamednorain@thepartnersqa.com>; Abdul Gafoor Cheruka Palli <gafoor@arc.qa>  
**Subject:** RE: Quotation

Dear Mr. Mohamed Awad Norain,  
Thanks for your quotation.  
We are looking for a better price for all 3 items in the quote.  
Kindly offer your rock-bottom prices considering our required quantity for a short period of time.

Thanks & regards,

**Mohamed Binas**  
Manager- Finance



### ALCAT Asphalt Plant

(A subsidiary of Zad Holding Company Q.P.S.C)  
P.O. Box - 220152, Doha - QATAR  
Tel : +974-44351363 | Fax : +974-44412872 | Mob: +974- 33986691  
Email : [binas@arc.qa](mailto:binas@arc.qa) | Web : [www.alcat-arc.com](http://www.alcat-arc.com)

---

**From:** THE PARTNERS <thepartners@thepartnersqa.com>  
**Sent:** Sunday, 21 December, 2025 10:06 AM  
**To:** Binas Mohd <binas@arc.qa>; Abdul Gafoor Cheruka Palli <gafoor@arc.qa>  
**Cc:** Kamalludeen Aboobaker <kamal@arc.qa>; mohamed norain <mohamednorain@gmail.com>; THE PARTNERS



[mohamednorain@thepartnersqa.com](mailto:mohamednorain@thepartnersqa.com)

**Subject:** Re: Quotation

Dear Binas,

Please find the attached Quotation as per your request.

Thanks

Mohamed Awad Norain  
General Manager

---

**From:** Abdul Gafoor Cheruka Palli <[gafoor@arc.qa](mailto:gafoor@arc.qa)>

**Sent:** 20 December 2025 06:43

**To:** Integrated Polymer <[integrated@polymerqa.com](mailto:integrated@polymerqa.com)>; THE PARTNERS <[mohamednorain@thepartnersqa.com](mailto:mohamednorain@thepartnersqa.com)>

**Cc:** Kamalludeen Aboobaker <[kamal@arc.qa](mailto:kamal@arc.qa)>; Binas Mohd <[binas@arc.qa](mailto:binas@arc.qa)>; THE PARTNERS <[mohamednorain@thepartnersqa.com](mailto:mohamednorain@thepartnersqa.com)>; THE PARTNERS <[thepartners@thepartnersqa.com](mailto:thepartners@thepartnersqa.com)>

**Subject:** RE: Quotation

**Reminder 1**

Dear Jacob / Mohamed,

We kindly request your confirmation on the material availability at the earliest, as mentioned in the trailing email, as we need to proceed with issuing the LPO accordingly.

Thank you for your support.

Thanks & Regards

**Abdul Gafoor CP**

Assistant Manager – P&M



**ALCAT ASPHALT PLANT**

(A subsidiary of Zad Holding Company)

P.O. Box - 220152, Doha - QATAR

Tel : +974-44503710 | Ext: 104 | Mob: +974-33395462 | Fax: +974 44210946

Email : [gafoor@arc.qa](mailto:gafoor@arc.qa) | Web : [www.alcat-arc.com](http://www.alcat-arc.com)

---

**From:** Abdul Gafoor Cheruka Palli

**Sent:** Tuesday, December 16, 2025 3:17 PM

**To:** 'Integrated Polymer' <[integrated@polymerqa.com](mailto:integrated@polymerqa.com)>; 'mohamednorain@thepartnersqa.com' <[mohamednorain@thepartnersqa.com](mailto:mohamednorain@thepartnersqa.com)>

**Cc:** Kamalludeen Aboobaker <[kamal@arc.qa](mailto:kamal@arc.qa)>; Binas Mohd <[binas@arc.qa](mailto:binas@arc.qa)>; 'mohamednorain@thepartnersqa.com' <[mohamednorain@thepartnersqa.com](mailto:mohamednorain@thepartnersqa.com)>; 'thepartners@thepartnersqa.com' <[thepartners@thepartnersqa.com](mailto:thepartners@thepartnersqa.com)>

**Subject:** RE: Quotation