

Ref No: USB/PM-BOPP-Import/2024/397		Ummsaid Bakery Price Comparison Sheet of Packaging Materials					Price Validity starts From		02/Dec/2024			
S No	Description	Supplier Name					Approved Supplier					
		1 ITC United India (QAR)	2 First Pack Factory W.L.L. Qatar (QAR)	3 Al-Jawad Plastic & Flexible Packaging Factory, KSA (QAR)	4 Al Rayyan Plastic Factory (QAR)	5 Behzad Plastic (QAR)						
		Price / Kg										
1	BOPP Roll , 4 colour * Flexo	15.51	15.00	14.00	14.00	18.50	ITC : New AWs developed at ITC in 1st quarter of 2024, Aljawwad: one of the SKU successfully developed with them					
2	BOPP Roll , 8 colour *Roto	15.51	15.00	14.00	-	22.00	ITC : New AWs developed at ITC in 1st quarter of 2024.					
3	BOPP 20 micron + MOPP 20 Micron** Matte + Gloss	17.86	22.00	15.00	-	24.00	ITC : New AWs developed at ITC in 1st quarter of 2024.					
4	BOPP 20 micron + MOPP 20 Micron	17.86	20.00	16.00	-	22.00	ITC : New AWs developed at ITC in 1st quarter of 2024.					

Approx. purchase value for volume coverage for each month is approximately (6 MT) QAR 103,116 & for 5 months, it will be approx. QAR 515,584 reference attached (Monthly Consumption report). In case of any additional volume requirement, purchase will be made as per approved QC Supplier.

In MBOPP Matt/Metallic BOPP/BOPP Printed we have total 115 items out of which 104 SKU is less than 300 KG consumption per month. Items whose monthly consumption is less than 300kg will be produced locally to avoid overstocking of inventory due to MOQ, cylinder charges and any artwork change

Local Development :

Alternate for Behzad in Bopp Flexo & Roto

Alternate for First pack in Metallic and Matt

ITC : Prices from ITC got decreased as compared to last quarter.

First Pack : Currently all new NPDs in BOPP along with single layer Bopp will be developed at Firspack. In this quarter price is competitive as compare to ITC. For cylinder development additional cost to be paid QAR 500/color in AW

Al Rayyan : Production started from 2nd Week of June 2024. Their submitted samples in LDPE got approved by QC and Production. We are waiting for their BOPP samples to check the quality. Then we will consider them for commercial run in existing products

Al jawwad: We have got the digital proof approval for 16 SKUs. Also they deliver one SKU (BOPP - Flexo) and quality and machinability found satisfactory. We are planning to give one SKU in BOPP-Metallic to evaluate their quality. However their MOQ is minimum 1MT. So, order will place upon current inventory status and we will develop alternate supplier in these 11 SKUs. Supplier is offering to deliver some quantity on approved Purchase order to evaluate the quality. Upon approval of quality, they will deliver the rest quantities. Once quality got approved, We will start sharing the orders frequently to check their quality on longer runs. In this quarter price is competitive as compare to ITC. For cylinder development additional cost to be paid QAR 4000/SKU. We will shift to Al-jawad, KSA until all cylinders will be developed.

Notes:

1. We will buy at the above prices or lower till end of April 2025.
2. Choice of supplier made not only on being the cheapest, but also considering quality of print, capability of supplier production capacity and availability of cylinder with the supplier, MOQ etc
3. The stated period is 5 month but Procurement department will be checking the market prices regularly/ before making new orders.
4. Purchase orders will be raised based on this approval & freight, clearance, Insurance, legalization, DO or any other ports / shipping line charge will be paid at actual.
5. ± 10 % of ordered quantity will be accepted
6. First Pack has maintained 2 criteria for Rates applicable - Qty. less than 500kg and more than-equal to 500kg (refer Firstpack quotation)
7. Variance in freight cost due to order quantity or shipment mode change or force majeure scenario will be accepted.
8. 5% duty will be applicable for imports other than GCC
9. Conversion rate for USD is considered 3.68/dollar .
10. **To maintain local supplier as backup for supplies,** 20% - 30% order will be given locally.
11. We are exploring other suppliers in Gulf region who can provide these SKUs on competitive. We will consider them for commercial run if their quality finds suitable upon price advantage.

Authorisation/ Approval

Mohd Wamiq	Abdul Rashid	Shafiq Ahmed	Tayyab Mohammad Azam	Samer Mohammmed	Atif Hussain	Hamed Bushra	Adnau Meenji	Khaja	Tariq Ali	Ahmed Osman	Sheikh Mansoor
Officer - Procurement	Production Manager	Senior Manager- Operations	Senior Manager – Procurement	Senior Manager - Finance	Head Procurement	General Manager	General Manager	Asst. Vice President - Finance	Chief Executive Officer	Business Advisor	Board Member
10/12/2024	11/12/2024	12/12/2024	12/12/2024	16/12/2024	16/12/2024	17/12/2024	19/12/2024	22/12/2024	22/12/2024	23/12/2024	23/12/2024

Purchase Memorandum												
Ref: USB/2025/016			Umm Said Bakery P.O.Box: 1444						5-Feb-25			
BASIC DETAILS			CAPEX / NATURE OF CAPEX			LAST PURCHASE			REASON/OBJECTIVE OF THIS PURCHASE			
Item / Asset Title	Swiss Roll Mini 20gm Swiss Roll Jumbo 55gm		a) Expansion <input type="checkbox"/>	b) Capacity enhancement <input type="checkbox"/>	Supplier name	Dofreeze		COO:	Dubai			
Type of Item / Asset	Finished Goods		c) Cost reduction <input type="checkbox"/>	d) Replacement <input type="checkbox"/>	Total value	QAR 101,445.45		Rate :	Swiss Roll Mini 20 gm -14.5 Swiss Roll Jumbo 55 gm -15.9			
Department	Bakery - Production		e) Office equipments <input type="checkbox"/>	f) Furniture & Fittings <input type="checkbox"/>	Total Qty	Swiss Roll Mini 20 g - 147 x 2 = 294 Car. Swiss Roll Jumbo 55 g - 420x2= 840 Car. Swiss Roll Mini 20 g - 168 x 1 = 168 Car. Swiss Roll Jumbo 55 g - 455x1= 455 Car.		Pur. Memo. No	USB/2024/334 Date : 21/10/2024			
Type of expenditure	Capital <input checked="" type="checkbox"/>	Revenue <input type="checkbox"/>	g) Others (specify) <input type="checkbox"/>		Note: Please attach feasibility study if applicable							
RISKS/CONCERNS/NON-COMPLIANCE/DEFICIENCIES OR POLICY												
Discount towards wrapper consumption on overall 3 PI Lc: 2933.43 USD												
QUOTED SUPPLIER(S) DETAILS												
No	Party Name / Description	Country of origin	Shipment Term	Currency	Quoted rate/Carton	Negotiated rate/Carton	Exchange rate	Quantity	Amount	Total - Qar.	Payment Term / Mode	Remarks
1	Dofreeze Dubai	Swiss Roll Mini - Straw - 20g	Dubai	C&F	USD 14.50	14.50	3.68	600	8,700.00	32,016.00	20% advance against PI confirmation and 80% within 5 days of receiving shipment	1-Cost of approx. QAR 1,000/- per Truck for clearance, legalization, Insurance, delivery order, transportation or any other port/shipping line charges are included in this PM to arrive at door delivered cost. 2-The above cost is indicative only. However actual will be paid by us at the time of clearance. 3-These items are duty exempted, hence 5% duty is not considered in this PM. If in case duty becomes applicable it will be paid by us at the time of clearance. 4-Quantity tolerance of +/-10% is acceptable. 5-Partial payment and partial delivery is acceptable. 6-Insurance will be taken care by BU Finance. 7-At the time of MOPH - Health clearance, if any samples collected send for any lab testing/COC charges from 3rd party - testing fees will be bear by us and it will be paid as per actual.
		Swiss Roll Mini - Choc - 20g	Dubai	C&F	USD 14.50	14.50	3.68	750	10,875.00	40,020.00		
		Swiss Roll Mini - Vanil - 20g"	Dubai	C&F	USD 14.50	14.50	3.68	525	7,612.50	28,014.00		
		Swiss Roll Jumbo - Vanil - 55g	Dubai	C&F	USD 15.90	15.90	3.68	1,110	17,649.00	64,948.32		
		Swiss Roll Jumbo - Straw - 55g	Dubai	C&F	USD 15.90	15.90	3.68	1,110	17,649.00	64,948.32		
		Swiss Roll Jumbo - Choc - 55g"	Dubai	C&F	USD 15.90	15.90	3.68	1,260	20,034.00	73,725.12		
									Insurance @ 0.2% of Invoice Value	16.50		60.73
							Approx. clearance cost (QAR 1,000/Truck)	815.22	3,000.00			
							Total Estimated door delivered cost	83,351.22	306,732.49			
* All the supported quotations are attached												
RECOMMENDED SUPPLIER DETAILS												
Party Name / Description	Country of origin	Shipment Mode	Shipment Term	Negotiated Amount	Exchange rate	Qty	Amount	Total - Qar.	Payment Mod	Date of shipment	Date of arrival	Remarks
Dofreeze Dubai	Swiss Roll Mini - Straw - 20g	Dubai	Road	C&F	14.50	3.68	600	8,700.00	32,016.00	4-5 Weeks from Issue of PO	3 Days from date of shipment	NA
	Swiss Roll Mini - Choc - 20g	Dubai	Road	C&F	14.50	3.68	750	10,875.00	40,020.00			
	Swiss Roll Mini - Vanil - 20g"	Dubai	Road	C&F	14.50	3.68	525	7,612.50	28,014.00			
	Swiss Roll Jumbo - Vanil - 55g	Dubai	Road	C&F	15.90	3.68	1,110	17,649.00	64,948.32			
	Swiss Roll Jumbo - Straw - 55g	Dubai	Road	C&F	15.90	3.68	1,110	17,649.00	64,948.32			
	Swiss Roll Jumbo - Choc - 55g"	Dubai	Road	C&F	15.90	3.68	1,260	20,034.00	73,725.12			
								Insurance @ 0.2% of Invoice Value	60.73			
							Approx. clearance cost (QAR 1,000/Truck)	3,000.00				
							Total Estimated door delivered cost	306,732.49				
Supplier selection criteria(s):												
Better quality <input type="checkbox"/>	Lowest bidder <input type="checkbox"/>	Reputed supplier <input type="checkbox"/>	Others (specify) <input checked="" type="checkbox"/>									
BUDGET DETAILS												
Particulars	Amount (QAR)											
Budgeted value for the requested scope/ expense												
Budgeted utilized till last purchase												
Balance available for this purchase												
Proposed as per this purchase memorandum												
(Surplus/ Deficit)												
AUTHORIZATION / APPROVAL												
Mohd. Wamiq	Abdul Rashid Abdulla	Shafiq Ahmed Azam	Tayyab Mohammad Azam	Atif Hussain	Hamed Bushra	Sameer Mohammed	Adnan Meerji	Khaja	Tariqe Mohammad	Ahmed Osman	Sheikh Mansoor	
Officer - Procurement	Production Manager	Senior Manager- Operations	Senior Manager – Procurement	Head Procurement	General Manager	Senior Manager - Finance	General Manager	Asst. Vice President - Finance	Chief Executive Officer	Business Advisor	Board Member ..	
13/02/2025	13/02/2025	16/02/2025	16/02/2025	16/02/2025	17/02/2025	17/02/2025	17/02/2025	18/02/2025	18/02/2025	19/02/2025	19/02/2025	