

شركة الحديث للتجارة العامة
MODERN GENERAL TRADING CO.

To
Mr Ajmal Valiyakath
Procurement Executive
Ummsaid Bakery
Dubai - DIP UAE
Tel : 04-8833303

18.03.2022



Quotation

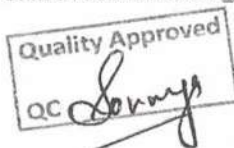
Sr. No	PRODUCT NAME	BRAND	ORIGIN	PACKAGING	PRICE/KG	PRICE/CTN
1	MOULD INHIBITOR	ZEELANDIA	NETHERLAND	1X20KG	17.00	340.00
2	QUICK 75	ZEELANDIA	NETHERLAND	1X10KG	17.00	170.00
3	NAPOLI FILETA SHRED 70% MOZ 30% AN-CH	NAPOLI	SPAIN	4X2KG	20.00	160.00
4	SESAME SEED	HULLED	MEXICAN	1X25KG	13.60	340.00
5	INSTANT DRY YEAST	BRUGGEMAN	BELGIUM	20X500G	14.50	145.00
6	MILK POWDER	LANCY	NEW ZEELAND	1X25KG	14.00	350.00
7	BREAD IMPROVER	UIPAN PLUS	HOLLAND	1X15KG	11.00	165.00
8	RAISINS	TURKISH SULTANA		1X12.5KG	9.20	115.00
9	OVEX LIQUID	ZEELANDIA	NETHERLAND	12X1L	18.33	220.00
10	GLUCOSE LIQUID	DELI	CHINA	1X25KG	5.20	130.00
11	POTATO FAKES	GOODRICH	INDIA	1X20KG	9.00	180.00
12	PAN COATING OIL	ZEELANDIA	NETHERLAND	1X15L	9.33	140.00
13	BAKING POWDER	ZEELANDIA	NETHERLAND	1X10KG	13.00	130.00
14	KRAFT CORN	ZEELANDIA	NETHERLAND	1X25KG	10.60	265.00
15	DRY YEAST	OZMAYA	TURKEY	20X500G	12.50	125.00
16	TUTTI FRUTTY	ROYAL INDIAN	INDIA	1X15KG	6.00	90.00
17	SUGAR	AL KHALEEJ	UAE	1X50KG	3.10	155.00
18	CHEDDAR CHEESE	BEGA	AUSTRALIA	4X5KG	29.00	580.00

- Trust the quoted prices will meet with your approval and look forward to hearing from you with your valued orders and confirmation.
- Note Above prices valid from 1st to 30th April 2022
- Payment terms 60 days.

Best Regards,

Kaiser Ali

M-(971) 552135038 F-(971) 4 3473076
T-(971) 43059798 E-kaiser.a@mgtae.com P.O.Box. 5558
Dubai, United Arab Emirates www.mgtuae.com



1) Approved ~~Home~~ ~~the~~ market's are
3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13 (optional)

only - "10 Items."
18/3/22

2) Selection based on quality approval
& Price advantage.

Ummsaid Bakery Dubai Branch

P.O Box: 393497, DIP 2, Dubai, U.A.E
Tel: +971 4 8833 303, Email: contact@rise-uae.ae

No: UBD/PM/2022/011

PURCHASE MEMORANDUM

Date : 30-Mar-2022

BASIC DETAILS		IF CAPEX, NATURE OF CAPEX		LAST PURCHASE	
Item / Asset Title	: Instant dry yeast	a) Expansion	<input type="checkbox"/>	Supplier name	: Emr.Snack Foods
Type of Item / Asset	: Raw Material	c) Cost reduction	<input type="checkbox"/>	Total value	: 138,060 Dhs
Department	: Bakery- Production	e) Office equipments	<input type="checkbox"/>	Total Qty	: 11,700 kg
Type of expenditure	: Capital <input type="checkbox"/> Revenue <input checked="" type="checkbox"/>	g) Others (specify)	<input type="checkbox"/>	Pur. Memo. No	: UBD/PM/2021/055
				Date	: 23/12/2021

Note: Pls attach possibility study if a / b / c is/are applicable.

REASON/OBJECTIVE OF THIS PURCHASE

- 1) Good quality Instant dry yeast is producing bread , buns& rolls, and croissant with consistent quality.
- 2) 'Bruggeman' brand yeast from Belgium, supplied by Modern General Trading Company is meeting our requirements.
- 3) For Arabic bread production , we will use lower specification and price 'Backardin' brand yeast.
- 4) Fermentation strength of 'Bruggeman' brand yeast is superior to others , this aspect aid in competing production in time without any quality concerns.
- 5) During the 1st Quarter of this year , we have used lower priced yeast 'Backardin' for bread and buns , however the results were not desirable .
- 6) Estimate quantity of this PM will be sufficient for approx.3 months (April-June 2022) consumption . Approximate average monthly consumption is 2,500 Kg.
- 7) Due to the increase in price for 'Instant Dry Yeast-Bruggeman', there is a 22.88% price increase for the period of Apr-Jun 2022, resulting an extra expense of AED 20,250/, total for a period of 3 months .
- 8) Modern General Trading is the OEM supplier for Bruggeman brand in "U.A.E"

RISKS / CONCERNS / NON-COMPLIANCE OF SOPs or POLICY

QUOTED SUPPLIER(S) DETAILS									
No	Party Name	Country of Origin	Shipment Term	Currency	Quoted rate	Negotiated rate	Exchange rate	Rate in AED	Quantity Specify UOM (kg)
1	Modern General Trading LLC (Bruggeman Yeast)	Belgium	Door to door	AED	14.50	14.50	1.00	14.50	7,500
2	Khorakiwala & Al basti LLC (Nevada Yeast)	France	Door to door	AED	14.50	14.50	1.00	14.50	7,500
* All the supported quotations should be attached									
RECOMMENDED SUPPLIER DETAILS									
Party Name	Country of Origin	Shipment Mode	Shipment Term	Exchange rate	Negotiated rate	Rate in AED	Quantity/ Volume-kg	Total - AED	Payment Term / Mode
Modern General Trading LLC (Bruggeman Yeast)	Belgium	Ex-Stock	Door to door	1.00	14.50	14.50	7,500	108,750	60 Days credit
								108,750	90 Days credit
Remarks									
1) 5% VAT amount is exclusive.									
2) Approved brand based on the quality.									
3) Local approved supplier.									
1) 5% VAT amount is exclusive.									
2) Approved brand, However going with MGT due to quality recommendation from production department.									
3) Local approved supplier.									

* All the supported quotations should be attached

RECOMMENDED SUPPLIER DETAILS									
Party Name	Country of Origin	Shipment Mode	Shipment Term	Exchange rate	Negotiated rate	Rate in AED	Quantity/ Volume-kg	Total - AED	Payment Mode
Modern General Trading LLC (Bruggeman Yeast)	Belgium	Ex-Stock	Door to door	1.00	14.50	14.50	7,500	108,750	60 Days credit
								108,750	90 Days credit
Remarks									
1) 5% VAT amount is exclusive.									
2) Approved brand, However going with MGT due to quality recommendation from production department.									
3) Local approved supplier.									
Period of completion									
April-June 2022.									

Supplier selection criteria(s):
Better quality ☒ Lowest bidder ☐ Reputed supplier ☐ OEM Supplier ☒ Others (specify)

BUDGET DETAILS

Particulars	Amount (AED)
Budgeted value for the requested Capex/expense	
Budget utilized til last purchase	
Balance available for this purchase	
Proposed as per this purchase memorandum	
Surplus/(Deficit)	

Abraham Puthoor	Samser Mohammed	Abraham Puthoor	Nasir Hussain	Tanque Mohammad	Sheikh Mansoor
Dy General Manager	Senior Manager • Finance	Dy General Manager	Senior Manager • Finance	Chief Executive Officer	Board Member
3/31/2022	4/2/2022	4/1/2022	4/4/2022	4/5/2022	4/6/2022

Umm Said Bakery Dubai Branch

P.O Box: 393497, DIP 2, Dubai, U.A.E
Tel: +971 4 8833 303, Email: contact@rise-uae.ae

No: UBD/PM/2022/010

Date : 23-Mar-2022

PURCHASE MEMORANDUM

BASIC DETAILS		IF CAPEX, NATURE OF CAPEX		LAST PURCHASE	
Item / Asset Title	: Vegetable Shortening	a) Expansion	<input type="checkbox"/>	Supplier name	: MGT
Type of Item / Asset	: Raw Material	c) Cost reduction	<input type="checkbox"/>	Total value	: 216,000 Dhs
Department	: Bakery- Production	e) Office equipments	<input type="checkbox"/>	Total Qty	: 36,000 kg (3 month)
Type of expenditure	: Capital <input type="checkbox"/> Revenue <input checked="" type="checkbox"/>	g) Others (specify)	<input type="checkbox"/>	Pur. Memo. No	: UBD-PM-2021-053
		Date : 23/12/2021			

Note: Pls attach feasibility study if a/b/c is/are applicable.

REASON/OBJECTIVE OF THIS PURCHASE

- 1) Vegetable shortening is required for the production of Slice breads, Buns & Rolls.
- 2) Quantity in this PM will be sufficient for approx. 1 month (April- 2022). Approximate average monthly consumption is 11,000 kg.
- 3) Due to the increase in price for vegetable shortening, there is a 11.10% increase for the month of April 2022. Hence, an extra amount of AED 7,326.00/- is to be paid for the purchase of vegetable shortening.
- 4) Due to the current market's immediate price escalation, Suppliers can provide only one month's price validity (April 2022) for vegetable shortening.

RISKS/CONCERNS/NON-COMPLIANCE OF SOPs or POLICY

QUOTED SUPPLIER(S) DETAILS									
No	Party Name	Country of Origin	Shipment Term	Currency	Quoted rate	Negotiated rate	Exchange rate	Rate in AED	Quantity Specify UOM (kg)
1	Modern General Trading LLC	Malaysia	Door to door	AED	6.666	6.666	1.00	6.666	11,000
2	IFFCO	U.A.E	Door to door	AED	7.84	7.84	1.00	7.84	11,000
3	United Foods (P.J.S.C)	U.A.E	Door to door	AED	9.00	9.00	1.00	9.00	11,000
1) 5% VAT amount is exclusive. 2) Approved brand & Quality. 3) Lowest price. 4) Quotation validity - April 2022 only.									
1) 5% VAT amount is exclusive. 2) Approved brand & Quality. However going with MGT due to the price advantage. 3) Quotation validity - April 2022 only.									
1) 5% VAT amount is exclusive. 2) Approved brand & Quality. However going with MGT due to the price advantage. 3) Quotation validity - April 2022 only.									

* All the supported quotations should be attached

RECOMMENDED SUPPLIER DETAILS									
Party Name	Country of Origin	Shipment Mode	Shipment Term	Exchange rate	Negotiated rate	Quantity/ Volume-kg	Total - AED	Payment Mode	Date of shipment
Modern General Trading LLC	Malaysia	Ex-Stock	Door to door	1.00	6.666	11,000	73,326	60 Days credit	April 2022 onwards based upon our LPO schedule.
Total=							73,326		
Period of completion									
April - 2022.									

Supplier selection criteria(s) : ☐ Lowest bidder ☒ Reputed supplier ☐ Others (specify) ☐

BUDGET DETAILS	
Particulars	Amount (AED)
Budgeted value for the requested Capex/expense	
Budget utilized till last purchase	
Balance available for this purchase	
Proposed as per this purchase memorandum	
Surplus/(Deficit)	

Signed: Shaid Malik Production Manager 3/23/2022	Signed: Anwar Ahmad Chief Accountant 3/27/2022	Signed: Samer Mohammed Senior Manager - Finance 3/27/2022	Signed: Abraham Puthoor Dy General Manager 3/28/2022	Signed: Nasir Hussain Senior Manager - Finance 3/28/2022	Signed: Tarique Mohammad Chief Executive Officer 3/28/2022
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شركة الحديث للتجارة العامة
MODERN GENERAL TRADING CO.

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صناعي : +٩٧١ ٤ ٣٤٧٣٠٧٦

Dated: 12/05/2020

To,

M/s. UMMSAID BAKERY DUBAI BRANCH (RISE),
P.O BOX NO.393497, BUILDING 25, STREET 29,
DUBAI INVESTMENT PARK 2,
DUBAI,
UNITED ARAB EMIRATES.

Dear Valued Customer,

Please find below our Bank Account details for the purpose of Telegraphic Transfer (TT).

MODERN GENERAL TRADING BANK DETAILS: -

COMPANY NAME:	MODERN GENERAL TRADING
CURRENCY:	AED
BANK NAME:	EMIRATES NBD BANK (PJSC)
BANK ADDRESS:	GROUP HEAD OFFICE BRANCH, BANIYAS ROAD, P.O BOX # 777, DUBAI, U.A.E.
BENEFICIARY NAME:	MODERN GENERAL TRADING
ACCOUNT NUMBER:	1012013640401
IBAN NUMBER:	AE79 0260 0010 1201 3640 401
SWIFT CODE:	EBILAEAD

Thanks & Regards,

Kn. Sampath
Chief Financial Officer

