

Price Approval Sheet for Cartons (Packaging Material) for Edible Oil

Date: 12/22/2022

F-QH-CJ/Price approval CTN/ Jan to June 2023

All prices are in QAR per piece

No	Cartons for Bottle Size	Carton's Specification	Galaxy Cartons Factory			Arabian Packaging			Doha Modern Factory for Cartons			Westrock Carton Factory			Papyrus Carton Factory		
			New Price	Old Price	Increase %	New Price	Old Price	Increase %	New Price	Old Price	Increase %	New Price	Old Price	Increase %	New Price	Old Price	Increase %
1	750ml	Brown, 3-ply, 1-Color	0.95	0.95	0%	1.00	1.00	0%	0.85	0.95	-11%	1.10	1.10	0%	0.90	0.95	-5%
2	750ml	Brown, 3-ply, 2-Color	1.00	1.00	0%	1.00	1.00	0%	0.85	0.95	-11%	1.10	1.10	0%	0.90	0.95	-5%
3	750ml	White, 3-ply, 2-Color	1.20	1.10	9%	1.18	1.80	-34%	1.20	1.30	-8%	1.30	1.16	+10%	0.90	0.95	-5%
4	1.5L	Brown, 3-ply, 1-Color	1.05			1.05			1.00			1.07			1.16		
5	1.6L	Brown, 3-ply, 1-Color	1.05	1.05	0%	1.05	1.05	0%	1.00	1.07	-7%	1.21			1.05		
6	1.8L	Brown, 3-ply, 1-Color	1.05	1.05	0%	1.07	1.10	-3%	1.05	1.07	-2%	1.21	1.25	-3%	1.05	1.10	-5%
7	1.8L	Brown, 3-ply, 2-Color	1.05	1.10	-5%	1.07	1.10	-3%	1.05	1.07	-2%	1.45	1.25	+16%	1.05	1.10	-5%
8	1.8L	Brown, 3-ply, 3-Color	1.05	1.10	-5%	1.32	1.32	0%	1.05	1.07	-2%	1.38	1.25	+10%	1.10	1.10	0%
9	1.8L	White Kraft, 3-ply, 1-Color	1.35	1.25	8%	1.25	1.25	0%				1.38			1.35	1.50	+10%
0	1.8L	White Kraft, 3-ply, 2-Color	1.35	1.30	4%	1.25	1.25	0%				2.20			1.35	1.50	+10%
1	1.8L	White Duplex, 3-ply, 1-Color	1.55	1.55	0%	2.00	2.00	0%				2.20			1.35	1.50	+10%
2	1.8L	White Duplex, 3-ply, 2-Color	1.60	1.60	0%	2.00	2.00	0%				2.20			1.10	1.50	+27%
3	3L	Brown, 3-ply, 1-Color	1.05	1.05	0%	1.10	1.10	0%	1.05	1.07	-2%	1.21	1.25	-3%	1.10	1.25	+12%
4	3L	Brown, 3-ply, 2-Color	1.10	1.10	0%	1.10	1.10	0%	1.05	1.07	-2%	1.65	1.25	+32%	1.35	1.25	-8%
5	3L	White Duplex, 3-ply, 1-Color	1.50	1.55	-3%	1.50	1.50	0%				1.65			1.35	1.50	+10%
6	3L	White Duplex, 3-ply, 2-Color	1.50	1.60	-6%	1.50	1.50	0%				1.21			1.10	1.50	+21%
7	5L	Brown, 3-ply, 1-Color	1.35	1.35	0%	1.43	1.43	0%	1.30	1.40	-7%	1.57	1.50	5%	1.10	1.25	+12%
8	5L	Brown, 3-ply, 2-Color	1.40	1.40	0%	1.43	1.43	0%	1.30	1.40	-7%	3.41	1.50	+127%	1.35	1.65	+18%
9	5L	Brown, 5-ply, 1-Color	2.05	2.20	-7%	3.10	3.10	0%	2.20	2.50	-12%	3.47			2.15	2.35	+9%
0	5L	Brown, 5-ply, 2-Color	2.05	2.25	-9%	3.15	3.15	0%	2.20	2.50	-12%	1.80			1.60	2.35	-32%
1	5L	White Kraft, 3-ply, 1-Color	1.75	1.70	3%	1.63	1.63	0%	1.85	2.00	-8%	1.80			1.60	1.85	+14%
2	5L	White Kraft, 3-ply, 2-Color	1.75	1.60	9%	1.63	1.63	0%	1.85	2.00	-8%	1.80			2.75	1.85	+9%
3	5L	White Kraft, 5-ply, 1-Color	2.50	1.75	-43%	2.26	2.26	0%	3.10	3.35	-7%	2.49			2.75	2.75	0%
4	5L	White Kraft, 5-ply, 2-Color	2.50	2.55	-2%	2.26	2.26	0%	3.10	3.35	-7%	2.49			1.60	2.75	+47%
5	5L	White Duplex, 3-ply, 1-Color	1.90	2.60	-27%	1.90	1.90	0%				2.10			1.60	1.85	+14%
6	5L	White Duplex, 3-ply, 2-Color	1.90	2.00	-5%	1.90	1.90	0%				2.10			2.75	1.85	+49%
7	5L	White Duplex, 5-ply, 1-Color	2.65	2.85	-7%	2.53	2.53	0%				2.78			2.75	2.75	0%
8	5L	White Duplex, 5-ply, 2-Color	2.65	2.90	-9%	2.53	2.53	0%				2.78			2.75	2.75	0%

Prices Will Remain Valid till 30/06/2023

Notes:

1. Prices are on door-delivered basis
2. Block development charges will be additional and paid at actual [Applicable in case of design change/new design]
3. We will buy at the above prices or lower, for next 6 months. Next comparisons will be made after 6 months or if the prices are increased
4. The stated period is 6 months but Procurement department will be checking the market prices regularly.
5. For any new suppliers, the selection criteria will be primarily focused on quality, followed by other factors like capacity, delivery terms, payment terms, cost, availability, etc.
6. Orders will be placed with the suppliers based upon their sufficiency w.r.t. raw material availability, printing capacity available with them
7. While placing orders, choice of supplier will be made not only on being the cheapest, but also considering quality of print, capability of supplier & production capacity of the supplier.
8. Total estimated purchases H1-2023 is approx. QAR 1,334,822/- (This value is based upon sales plan and might vary based upon requirement). Please refer to attached cost
9. Above mentioned prices will not be applicable for any bulk requirement [for example Govt. Tenders]

F-QH-CJ/Price approval CTN/ Jan to June 2023
Farooq Saleem
Executive Purchase

Tayyab Mohammad Azam
Senior Manager - Procurement

Devendra Somvanshi
Plant Manager

Fahim Rasny
Manager Finance

Haider Khan
Senior Manager - Finance

Khalid Bushra
General Manager

Salim Pathan
General Manager

Tarique Mohammad
Asst. Vice President - Finance

Faizan Khatri
Manager Finance

Khaja Bahaudin
General Manager

Sheikh Mansoor
Board Member

Qatar Foods Industries
Price Approval Sheet for Packing Material

Date: 18-Jul-22

(Edible Oil Cartons)

/Price approval CTN/ July to December 2022

All prices are in QAR per piece

Supplier Name

S. No.	Description	Specification	Galaxy Cartons Factory	Arabian Packaging	Doha Modern Factory for Cartons	Westrock Carton Factory	Papyrus Carton Factory
1	Cartons - 750ml Oil Bottles	Brown, 3-ply, 1-Color	0.95	1	0.95		0.95
2	Cartons - 750ml Oil Bottles	Brown, 3-ply, 2-Color	1	1	0.95		0.95
3	Cartons - 750ml Oil Bottles	White, 3-ply, 2-Color	1.1	1.8	1.3		0.95
4	Cartons - 1.6L Oil Bottles	Brown, 3-ply, 1-Color	1.05	1.05	1.07		
5	Cartons - 1.8L Oil Bottles	Brown, 3-ply, 1-Color	1.05	1.1	1.07	1.25	1.1
6	Cartons - 1.8L Oil Bottles	Brown, 3-ply, 2-Color	1.1	1.1	1.07	1.25	1.1
7	Cartons - 1.8L Oil Bottles	Brown, 3-ply, 3-Color	1.1	1.32	1.07	1.25	1.1
8	Cartons - 1.8L Oil Bottles	White Kraft, 3-ply, 1-Color	1.25	1.25			1.5
9	Cartons - 1.8L Oil Bottles	White Kraft, 3-ply, 2-Color	1.3	1.25			1.5
10	Cartons - 1.8L Oil Bottles	White Duplex, 3-ply, 1-Color	1.55	2			1.5
11	Cartons - 1.8L Oil Bottles	White Duplex, 3-ply, 2-Color	1.6	2			1.5
12	Cartons - 3L Oil Bottles	Brown, 3-ply, 1-Color	1.05	1.1	1.07	1.25	1.25
13	Cartons - 3L Oil Bottles	Brown, 3-ply, 2-Color	1.1	1.1	1.07	1.25	1.25
14	Cartons - 3L Oil Bottles	White Duplex, 3-ply, 1-Color	1.55	1.5			1.65
15	Cartons - 3L Oil Bottles	White Duplex, 3-ply, 2-Color	1.6	1.5			1.65
16	Cartons - 5L Oil Bottles	Brown, 3-ply, 1-Color	1.35	1.43	1.4	1.5	1.45
17	Cartons - 5L Oil Bottles	Brown, 3-ply, 2-Color	1.4	1.43	1.4	1.5	1.45
18	Cartons - 5L Oil Bottles	Brown, 5-ply, 1-Color	2.2	3.1	2.5		2.35
19	Cartons - 5L Oil Bottles	Brown, 5-ply, 2-Color	2.25	3.15	2.5		2.35
20	Cartons - 5L Oil Bottles	White Kraft, 3-ply, 1-Color	1.7	1.63	2		1.85
21	Cartons - 5L Oil Bottles	White Kraft, 3-ply, 2-Color	1.6	1.63	2		1.85
22	Cartons - 5L Oil Bottles	White Kraft, 5-ply, 1-Color	1.75	2.26	3.35		2.75
23	Cartons - 5L Oil Bottles	White Kraft, 5-ply, 2-Color	2.55	2.26	3.35		2.75
24	Cartons - 5L Oil Bottles	White Duplex, 3-ply, 1-Color	2.6	1.9			1.85
25	Cartons - 5L Oil Bottles	White Duplex, 3-ply, 2-Color	2	1.9			1.85
26	Cartons - 5L Oil Bottles	White Duplex, 5-ply, 1-Color	2.85	2.53			2.75
27	Cartons - 5L Oil Bottles	White Duplex, 5-ply, 2-Color	2.9	2.53			2.75

Prices Will Remain Valid till 31/12/2022

Note:

1. Prices are on door-delivered basis
2. Block development charges will be additional and paid at actual (Applicable in case of design change/new design)
3. We will buy at the above prices or lower, for next 6 months. Next comparisons will be made after 6 months or if the prices are increased
4. The stated period is 6 months but Procurement department will be checking the market prices regularly.

5. For any new suppliers, the selection criteria will be primarily focused on quality, followed by other factors like capacity, delivery terms, payment terms, cost, availability, etc.

6. Orders will be placed with the suppliers based upon their sufficiency w.r.t. raw material availability, printing capacity available with them
7. While placing orders, choice of supplier will be made not only on being the cheapest, but also considering quality of print, capability of supplier & production capacity of the supplier.
8. Total estimated expense in next 6 months is approx. QAR 2,268,891/- (This value is based upon sales plan and might vary based upon requirement). Please refer to attached cost working sheet.
9. Above mentioned prices will not be applicable for any bulk requirement (for example Govt. Tenders)

Farooq Saleem	Devendra Somvanshi	Tayyab Mohammad Azam	Fahim Rasmy	Fahim Rasmy	Hamed Bushra	Salim Pathan	Nasir Hussain
Executive Purchase	Plant Manager	Senior Manager – Procurement	Senior Manager • Finance	Senior Manager • Finance	General Manager	General Manager	Senior Manager • Fin
7/20/2022	7/21/2022	7/21/2022	7/21/2022	7/23/2022	7/24/2022	7/24/2022	7/24/2022