

Company Name: Alcat

To: Eng. Kamaluddin Aboobaker

Subject: Quotation for Bitumeneous

Effective Date: May 6, 2023

Dear Eng. Kamal ,

With reference to your enquiry of Bitumeneous supplied by RAETEX , we are pleased to provide the following price for your attention.

Description	Payment Terms	Transport Method	Standard	Price (QAR/MT)
Bitumeneous	LC 60 days	Tanker Truck	Standard	2,200

Please note that this quotation is subject to the customer's acceptance of the following terms and conditions:

- The price quoted above is exclusive to **Alcat** and is only valid for seven (7) calendar days unless accepted in writing by signing below..
- The above quoted prices includes the cost of transportation to the customer's asphalt plant site.
- The above prices are based on current prices of raw materials. Any change in raw material prices will result in a corresponding +/- adjustment in the price quoted.
- **Payment Terms: 60 days LC from the date of delivery to the nominated site.**
- Title and all risk, including consequential loss, responsibility for storage and quality control for the product above shall pass from the Supplier to the Purchaser upon completion of each delivery of the product to the Purchaser's nominated facility.
- By signing below, the Purchaser hereby certifies that they have adequate facility, know-how, and trained personnel in accordance with Ashghal, ANAS & MOE published standards for proper storage and handling of the product, to handle the product delivered to them.
- By signing below the Purchaser accepts the terms and conditions contained herein which shall form part of the the binding sales contract between the parties and which cannot be varied, at any time, without the written consent of both parties.
- This quotation and all the information contained within it is deemed to be commercially confidential and is not for circulation.

Raetex Marketing.

Respectfully submitted:



Please sign, date and stamp below
to signify acceptance:

For and on behalf of
Raetex Doha WLL

For and on behalf of
Alcat





MEMBCO

Middle East Modified Bitumen Company الشرق الأوسط للبتومين المعدل

To	ALCAT ASPHALT PLANT	Date	06 th May 2023
Subject	Bituminous Product/s	Reference	MEMBCO/QTN/001-0523/060523
Attention To	Mr. Zahid Hussain	Page No.	1 page/s

Dear Mr. Zahid,

Please find below our best offer as per your company's requirements.

NO	Description	Price (QRs) Per Ton	QTY (MT)	Total Price
1	BITUMEN 60/70	2,320	500	1,160,000

- Prices** : Price including delivery to your factory.
Price will be subject to fluctuations of bitumen price.
- Delivery** : 1week after confirmation receipt of your LPO or as mutually agreed by both parties.
Road tanker delivery capacity = 22 – 25 MT / Product delivery applicable only for Qatar
- Payment terms** : 30 days date of invoice by means for Letter of Credit (LC).
- Validity** : Three (3) days from the date of this offer.
- Remarks** : Client to submit PO incase of approval & new client must submit required documents mentioned on the attached credit Application.
- Specifications** : Specifications as per required ASTM & QCS2014 standard
- Force Majeure** : Force Majeure will be applicable to this offer

We are awaiting your favourable consideration and hope this is the start of a great business relationship between our two companies.

Best Regards,

Middle East Modified Bitumen Company
Sales Department
Mobile: +974-33889770



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